

Agenda Investment Advisory Council (IAC)

Tuesday, December 13, 2022, 1:00 P.M.*

Hermitage Room, First Floor 1801 Hermitage Blvd., Tallahassee, FL 32308

1:00 – 1:05 P.M.	1.	Welcome/Call to Order/Approval of Minutes (See Attachments 1A – 1E)	Tere Canida, Chair
		(Action Required)	
1:05 – 1:15 P.M.	2.	Opening Remarks/Reports	Lamar Taylor,
		(See Attachments 2A – 2E)	Interim Executive Director & CIO
1:15 – 2:00 P.M.	3.	Strategic Investments Asset Class Review	Trent Webster
		(See Attachments 3A – 3B)	SIO, Strategic Investments
			Sheila Ryan
			Richard Grimm
			Andre Mehta
			Cambridge
2:00 – 3:15 P.M.	4.	Strategic Investments Asset Class	Faraz Shooshani
		Structural Review (See Attachments 4A – 4B)	Verus
		(555, 355, 355, 355, 355, 355, 355, 355,	Sheila Ryan
			Richard Grimm
			Andre Mehta
			Cambridge
			Lamar Taylor,
			Interim Executive Director & CIO
3:15 – 4:00 P.M.	5.	Fixed Income Asset Class Review and	Katy Wojciechowski
		Securities Lending	Fixed Income SIO
		(See Attachments 5A – 5B)	Kevin Moose, Fixed Income SPM
			Jon Yeatman, Fixed Income SPM
			Jay Love
			Yasmin Ben-Yousef
			Mercer
4:00 – 5:00 P.M.	6.	Asset Allocation Results	Lamar Taylor,
		(See Attachment 6A – 6B)	Interim Executive Director & CIO
			Katie Comstock,
			Aon

5:00 – 5:10 P.M.	7.	Asset Class SIO Updates (See Attachments 7A – 7E)	Steve Spook, Real Estate SIO
			Tim Taylor, Global Equity SIO
			John Bradley, Private Equity SIO
			Dan Beard,
			Chief Defined Contribution Programs
			Mike McCauley, Senior Officer Investment Programs & Governance
5:10 – 5:20 P.M.	8.	Major Mandate Performance Review	Katie Comstock
		(See Attachment 8)	Aon
5:20 – 5:30 P.M.	9.	IAC Compensation Subcommittee Update	Tere Canida, Chair
5:30 – 5:35 P.M.	10.	Audience Comments/Proposed 2023 Meeting Dates/Closing Remarks/Adjourn (See Attachment 10)	Tere Canida, Chair

^{*}All agenda items and times are subject to change.

MINUTES INVESTMENT ADVISORY COUNCIL June 28, 2022

A hybrid meeting of the Investment Advisory Council (IAC) was held on Tuesday, June 28, 2022, via Microsoft Teams. The attached transcript of the June 28, 2022, meeting is hereby incorporated into these minutes by this reference.

Members Present: Peter Jones

Tere Canida
Gary Wendt
Vinny Olmstead
Bobby Jones
Pat Neal
Robb Turner
John Goetz

SBA Employees: Lamar Taylor, Interim Executive Director & CIO

Kent Perez
John Benton
John Bradley
Wes Bradle
Dan Beard
Mini Watson
Walter Kelleher
Mike McCauley
Tim Taylor

Katy Wojciechowski

Steve Spook
Trent Webster

Consultants: Sheila Ryan (Cambridge Associates)

Katie Comstock (Aon)

Glenn Thomas (Lewis, Longman, Walker) Amy Michaliszyn (Federated Hermes) Paige Wilhelm (Federated Hermes) Luke Raffa (Federated Hermes)

WELCOME/CALL TO ORDER/APPROVAL OF MINUTES

John Goetz called the meeting to order at 1:05pm. John explained that he would be conducting the meeting in lieu of Chair Tere Canida. He gave a reminder to all to state their name before speaking.

John Goetz requested a motion to approve the minutes from the March 29, 2022, IAC meeting. Senator Neal moved. Tere Canida seconded. All in favor. The minutes were approved.

OPENING REMARKS/LEGISLATIVE UPDATE/REPORTS/OTHER UPDATES & REPORTS

Lamar Taylor, Interim Executive Director and CIO provided a performance update as of close on March 28, 2022, for the total fund. The FRS Pension Plan was down 4.79 percent, and the benchmark was down 6.29 percent and 150 bps ahead of the benchmark. The Fund balance was at \$183.6 billion which was \$16 billion less than the beginning of the fiscal

year, but that was net of \$600 million of net benefit payments monthly. Lamar also briefly highlighted events that had taken place since the last IAC meeting in March. He also stated that as of the past quarter, the total fund had exceeded its alternative investments cap of 20 percent and was slightly above the cap on a net asset value basis, and he noted that there was no obligation to sell assets to get back into alignment.

Lamar went back to performance and stated that the Pension Plan was down 4.79 percent as a function of inflation and discussed actions taken by the Feds to address that. He also discussed diversification, and some of the actions that had been taken since that last IAC meeting to address some of the issues with Fixed Income and increases in inflation and rates and volatility. He also gave a reminder that at the next IAC meeting, the Asset Liability Study will be reviewed. Lamar answered questions from IAC members.

Senator Neal requested that the IAC have the ability to input their ideas to the actuarial assumptions conference and to be involved in the statement and presentation that Lamar will present at the conference. Senator Neal also requested having a discussion on the assumptions, liability asset mix, and allocation mix at the next meeting.

PRIVATE EQUITY REVIEW

John Bradley, Senior Investment Officer, discussed the asset class policy and process, overall performance, and composition of the asset class. John briefly gave an overview of the goals of the asset class; Private Equity's primary and secondary benchmarks; staff within the asset class; and Private Equity's investment process. John discussed performance of the overall portfolio and stated that since the inception of the asset class, over \$32 billion has been committed to 309 funds and cumulative paid-in capital was \$26.6 billion, and PE had received distributions to date of \$31.3 billion. As of December 31, 2021, the asset class had outperformed the primary benchmark over all time periods, but it was expected that first quarter performance would come in relatively flat for the asset class. The asset class continued to have strong distributions, and 2021 ended as the strongest year ever with a net positive cash flow of \$3.5 billion. John also provided an overview of the composition of the portfolio.

Wes Bradle, Senior Portfolio Manager, discussed substrategy exposure and performance in each substrategy within the Buyout and Growth Equity portfolio. Wes discussed target substrategy buyout allocation by size and stated that 75 percent of the portfolio is targeted to go to middle-market and small buyout, because studies indicated they have a greater potential to outperform and lower correlation with public markets than a large buyout. Performance in the Buyout portfolio remained strong, and it outperformed the benchmark over all time horizons and outperformed public markets by 600 bps.

Wes also discussed the Venture Capital portfolio and highlighted that the portfolio continues to outperform the benchmark over all time horizons and has outperformed the public markets by 900 bps. Wes gave an overview of the composition of the Distressed/Turnaround portfolio and stated that it outperformed the benchmark over all time horizons and had outperformed the public markets by 970 bps. Wes concluded by providing an overview of the Secondary portfolio and stated it had also outperformed the benchmark median over all time horizons and outperformed the public markets by 700 bps. Wes and John answered questions from IAC members.

Sheila Ryan, Cambridge Associates, discussed how the total Private Equity asset class performed against other clients and stated that it had very strong relative performance on both a short term and long-term basis. Sheila also discussed the market environment and the effect on returns in Global Buyouts, Growth Equity, and Venture Capital.

FLORIDA GROWTH FUND REVIEW

Shelia Ryan, Cambridge Associates, gave an update on performance and strategic impacts. Shella explained that the program is authorized to invest up to 1.5 percent of the fund's assets, and as of June 2021, 0.33 percent of total assets had been invested. Shella explained that the mandate is to invest in technology and growth businesses domiciled in Florida

or have a principal address in Florida, and that the program is comprised of three funds across six tranches and is managed by two managers, which are Hamilton Lane and J.P. Morgan Asset Management.

Sheila discussed the results of the January 2022 OPPAGA report and gave an overview of the investments made as of June 30, 2021; the counties involved, and the number of jobs created in Florida; capital expenditures made; and distributions through the end of the past fiscal year. Shelia stated that although performance had been solid, Hamilton Lane's FGF Trance I & II underperformed relative to the benchmark. There was extensive discussion regarding performance and the purpose of the Fund, and Sheila Ryan, Ankur Dadhania, John Bradley, and Lamar Taylor answered questions from IAC members.

FLORIDA RETIREMENT SYSTEM INVESTMENT PLAN REVIEW

Dan Beard, Chief of Defined Contribution Programs, gave an overview and brief history of the Florida Retirement System Pension Plan and Investment Plan, and provided information regarding enrollment into the plans for new employees. He stated that there were \$13.6 billion dollars under asset as of May 31st, 2022 and discussed governance of the plans; participating employers; and the total number of members and retirees in each plan.

Mini Watson, Director of Administration, provided a snapshot of the Investment Plan and discussed administration of the plan. Through May 31, 2022, distributions were at \$16.8 billion, and there were 280,169 members. Mini discussed that the major components such as record-keeping and custodial services are outsourced per Florida Statute and gave an overview of the service providers and the functions that they are responsible for overseeing. Mini discussed plan choice statistics for the Investment and Pension plans as of March 31, 2022; investment plan membership growth; second election statistics; plan administration statistics; and requests for intervention. Mini answered questions from IAC members.

Walter Kelleher, Director of Educational Services, discussed the MyFRS Financial Guidance Program for both retirement plans, and gave a brief overview of the partners of the program and the tools and services that they provide to members of the plans. The financial guidance program incorporates telephone, myFRS.com, print materials, videos, and workshops/webcasts for members. During the time period of April 1, 2022, through March 31, 2022, there was a 28 percent increase in Ernst & Young financial planner calls, a 23 percent increase in financial planning workshops, attendance at financial planning workshops was up 53 percent, and there was a slight decrease in website hits and website chats. Walter closed by providing updates regarding forms, workshops, the MyFRS.com website redesign, and a new online chat provider that utilizes AI. Walter answered a question from John Goetz.

Dan Beard stated that as of May 31, 2022, performance of the asset class was -6.41 percent, and the asset class was below the benchmark by 113 bps. He explained that this was due to the market. Dan discussed available fund options; Investment Plan assets under management; current retirement date fund composition; and initiatives for fiscal year 2022-23. Dan answered questions from IAC members.

Katie Comstock, Aon, provided an investment structure overview. She stated that Aon did not have any recommended changes, and believed the SBA was in line with industry best practices and offered a strong retirement plan for participants. Katie also discussed retirement trends.

FLORIDA PRIME REVIEW

Glenn Thomas, of Lewis Longman Walker, provided a summary of the Florida PRIME legal compliance review. Glenn explained that the purpose of the study is to ensure that Florida PRIME is administered in compliance with Chapter 218, Sections 218.40 thru 218.412. Glenn stated that during the period of May 17, 2021, through May 16, 2022, Florida PRIME was administered in compliance with applicable Statutes.

Katie Comstock, Aon, provided an overview of the Florida PRIME best practices review. Katie stated that the portfolio and the pool were managed in a manner consistent with best practices and in the best interest of its participants interests. Katie discussed the result of the participant survey. Katie provided a business case update and stated that progress had been made. Katie closed with an update on proposed money market reform updates and stated that any impacts to proposed rule changes are to be determined. Overall, PRIME continues to be managed very well and the investment policy continues to be comprehensive and there are no recommended changes to the Florida PRIME IPS.

Luke Raffa, Federated Hermes, discussed participant outreach efforts and feedback of users on the Florida PRIME pool. Luke discussed the Fed and yield; market outreach and participant outreach; conference participation; and gave a brief analysis of competitive plans in Florida.

Paige Wilhelm, Federated Hermes, discussed that yields were increasing, and how the Fed's monetary policy changed dramatically over the past year and impacts on the market. Paige also gave an overview of the portfolio composition and characteristics, and performance. Paige stated that Asset Backed Commercial Paper and Bank CDs were the highest yielding securities, so the bulk of exposure in the portfolio was to those security types. Paige also discussed stress test results as of March 31, 2022.

REVIEW OF THE FLORIDA PRIME IPS STATEMENT

John Goetz explained that this item requires annual approval by the Investment Advisory Council, and there were no changes to the Florida PRIME Investment Policy Statement. John Goetz requested a motion to approve the 2022 Florida PRIME Investment Policy Statement. Senator Neal seconded the motion. All in favor. The 2022 Florida Prime Investment Policy Statement was approved.

REVIEW CHANGES TO THE FRS PENSION PLAN INVESTMENT POLICY STATEMENT

John Goetz explained that the material change to the FRS Pension Plan Investment Policy Statement was that the Private Equity policy range was being increased from a high of 10 percent to a high of 12 percent. Lamar Taylor commented that this was due to a numerator and denominator effect for valuations, and it was recommended to increase the upper policy limit and continue monitoring the valuations. Senator Neal moved to approve the 2022 FRS Pension Plan Investment Policy Statement. All in favor. The 2022 FRS Pension Plan Investment Policy Statement was approved.

ASSET CLASS SIO UPDATES

Tim Taylor, Senior Investment Officer, Global Equity, detailed the Q1 2022 market environment, and stated that during Q1 the asset class underperformed the benchmark by 95 bps which caused the active return for the 12-month ending March to trail the benchmark, and long-term performance was ahead of the benchmark. Tim stated the underperformance in the first quarter was partly due to an underweight to energy but was also due to other factors such as increasing interest rates, inflation, and the war in Ukraine. Tim stated that he expected second quarter active performance would improve, and it was up 30-40 bps as of close on June 27th. Tim also discussed the active aggregates; active performance strategy; and gave an update on Global Equity initiatives. Tim answered a question from John Goetz.

Katy Wojciechowski, Senior Investment Officer, Fixed Income, discussed asset class portfolio performance and stated the asset class outperformed the benchmark over all time periods. Katy also discussed benchmark returns and risk; outlook for the asset class; and benchmark returns. Katy also discussed active risk; the expanded risk budget for Fixed Income; and other opportunities that are being considered to reduce risk and in a rising rate environment. Katy answered a question from Peter Collins.

Steve Spook, Senior Investment Officer, Real Estate, provided an overview of the market; performance; risks and issues to consider; opportunities and priorities; the Real Estate portfolio sector allocation; leverage; diversification; and

recent activity. Regarding performance, the total asset class had strong performance and discussed the contributors to the strong outperformance. Steve answered questions from IAC members.

Trent Webster, Senior Investment Officer, Strategic Investments, discussed the composition of the Strategic Investments portfolio; performance; recent activity; funds in the pipeline; and investment themes.

MAJOR MANDATE PERFORMANCE REVIEW

Katie Comstock, Aon, provided an overview of the performance of the Pension Plan and the Florida Hurricane Catastrophe Fund. Katie answered questions from IAC members.

AUDIENCE COMMENTS/2022 MEETING DATES/CLOSING REMARKS/ADJOURN

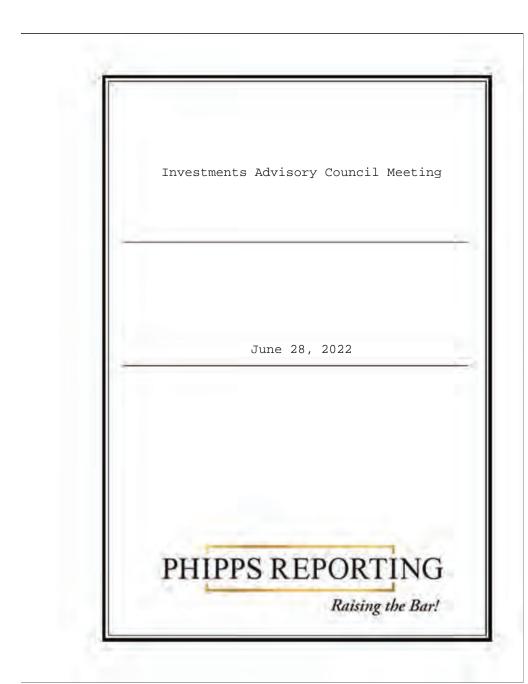
Senator Neal requested that a presentation be given to the members of the Investment Advisory Council to discuss the purpose and role of Council at the September 13th IAC meeting. Senator Neal also requested a discussion of the liability mix, asset allocation, some alternatives versus Fixed Income, and recommendations for the actuarial rate of return. Lamar and Tere Canida agreed to add the requested items to the September agenda. There being no questions or further items for discussion, John Goetz adjourned the meeting at 5:31pm.

Tere Canida, Chair

August 22, 2022

Date

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STATE BOARD OF ADMINISTRATION OF FLORIDA

INVESTMENT ADVISORY COUNCIL

VOLUME 1 (Pages 1 - 204)

Tuesday, June 28, 2022

1:03 p.m. - 5:32 p.m.

State Board of Administration of Florida 1801 Hermitage Boulevard Tallahassee, Florida 32308

STENOGRAPHICALLY REPORTED BY:

KIMBERLY S. BARTHOLOMEW Professional Stenographer

Job No. 226483

	2022		
1	APPEARANCES:	Page	2
	APPEARANCES.		
2	IAC MEMBERS:		
3	VINNY OLMSTEAD PETER COLLINS		
4	PAT NEAL		
5	JOHN GOETZ TERE CANIDA		
6	PETER JONES GARY WENDT		
7	ROBB TURNER BOBBY JONES		
8	SBA EMPLOYEES:		
9	LAMAR TAYLOR		
10	JOHN BENTON JOHN BRADLEY TDENIT WEBSTED		
11	TRENT WEBSTER KATY WOJCIECHOWSKI STEPHEN SPOOK		
12	TIM TAYLOR DANIEL BEARD		
	MIKE MCCAULEY WES BRADLE		
	WES BRADIE MINI WATSON WALTER KELLEHER		
15	TIM TAYLOR		
16			
17	CONSULTANTS:		
18	SHEILA RYAN, CAMBRIDGE LUKE RAFFA, FEDERATED HERMES		
19	PAIGE WILHELM, FEDERATED HERMES AMY MICHALISZYN, FEDERATED HERMES		
20	KATY COMSTOCK, AON GLENN THOMAS, LEWIS, LONGMAN, & WALKER		
21	CHERT THORAS, BENTS, BONGRAN, & HABRER		
22			
23			
24			
25			

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1	Page 3 INVESTMENT ADVISORY COUNCIL COMPENSATION SUBCOMMITTEE
2	COMPENSATION SUBCOMMITTEE
3	MR. GOETZ: This is John Goetz. I'm just
4	standing in for Tere Canida who is in the meeting
5	virtually, but would like me to stand in. She is
6	not feeling quite up to par.
7	
8	So I'm going to call this quarterly meeting of
9	the IAC to order. First of all, I'd like to
10	welcome everyone that's here in person and
11	virtually to this meeting. I also would like to
12	remind everybody during the question and answer
13	periods to announce your name first if you have a
14	question. You don't need to say chairman or
15	anything, you just say your name first so that's in
16	the record.
17	And then I think we would also like to make
18	sure that we do the first order of business right
19	now before I turn it over to Lamar, and that is to
20	approve the minutes which are in your packet in
21	Section 1 from the prior meeting. Can I hear a
22	move to approve
23	MS. CANIDA: I move.
24	MR. GOETZ: Thank you. Move and second in.
25	All in favor?

1	(En masse: Aye.)
2	
3	Okay. With that order of business, let's turn
4	it over to you, Lamar, and your update and a very
5	interesting period of time we're in. So we're
6	anxious to hear the update. Thank you.
7	MR. TAYLOR: Very good. Thank you very much.
8	Starting off with a little bit of performance.
9	Through the close of yesterday for the total Fund of
10	the FRS pension was down 4.79 percent, the
11	benchmark was down 6.29 percent. So we're 150 basis
12	points ahead of benchmark, unbalanced stands at a
13	there's \$183 billion which is \$16 billion
14	THE STENOGRAPHER: I'm sorry, can you speak
15	up?
16	MR. TAYLOR: Yes.
17	So the Fund balance stands at a \$183.6 billion,
18	which is \$16 billion less than when we started the
19	fiscal year. But that's net of \$600 million of net
20	benefit payments on a monthly basis.
21	I'm going to come back and talk a little bit
22	more about performance and sort of what we are seeing
23	in the market and how that's driving performance a
24	little bit later in this update. So I will come
25	back to that.

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1	Page ! Instead, I'm going to switch gears a little bit
2	and talk about some of the things that have happened
3	since our last meeting in March.
4	One thing was a special session on insurance
5	which involved the State Board of Administration,
6	because we were tasked with a new program, the
7	Reinsurance to Assist Policyholders. So this is a
8	new GR Funded program that provides \$2 billion of
9	reinsurance below the CAT Fund at no cost to
10	insurers for that savings to be passed on to
11	policyholders.
12	Our CAT Fund folks have been working on
13	implementing that program, and we're going to do
14	that through a large part through a new
15	reimbursement contract which will be put out to
16	insurers. And all that is in the works. I bring
17	that up as sort of an information item in terms of
18	things that happened affecting the SBA since the
19	last meeting.
20	We also had a Trustees' meeting last week
21	where we updated the principals on performance. We
22	also updated the principals and let them know,
23	and of course, I informed the IAC through our
24	correspondence that as of this past quarter the
25	total Fund has exceeded its alternative investments

Page 6 cap of 20 percent. That was something that we had 1 2 seen coming earlier on, we tried to -- we attempted 3 to get some legislative headroom there, we were not successful. 5 So as it stands now, we're slightly above our cap on a net asset, the value basis. It's important 6 to note that there's no obligation for us to sell 8 assets to get back into alignment. We anticipate 9 that this will be managed through our commitment 10 pacing process, so while we're above 20 percent 11 we're not going to make additional commitments into this space and then to the extent we fall back 12 13 below 20 percent we'll commence making commitments -- new commitments into this space. 14 15 We do plan to come back again to the 16 legislature to seek an increase in our alternative 17 investments cap. We got to this point totally because of valuations, it was not some sort of 18 19 purpose over allocation to this space. During the pandemic, a number of asset classes 2.0 did very well, global equities did very well, and our private market assets did even better. And so 22 from an enumerator prospective it became sort of a 23 disproportionally large component of the total 24 25 Fund. And as we see these public market assets

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Page 7 come back in line since the start of the year, it sort of brought them even more out of line with respect to the total Fund. 3 So again, gave that report to the Trustees so 4 5 that they were aware of it. And I'm sort of 6 repeating that here for the IAC today. 7 On the agenda last week for the Trustees we adopted the final Proxy Voting Guidelines, which, 9 of course, this, the IAC, approved in March. We 10 approved the CAT Fund Premium Formula and we 11 approved our budget which by statute has to be approved before July 1 each fiscal year. 12 13 So following up on some of the performance, obviously, so we're down, as I said, 4.79 percent, 14 15 and that is a function of inflation, and what the 16 Federal Reserve is having to do to address that. 17 So since we met, I think in our last meeting March, the Federal Reserve had just commenced its first 18 rate hike of 25 basis points. And so since then they 19 hiked 125 basis points since then. And the market 20 has reacted as you might expect in terms of 22 repricing risk. 23 So, obviously, future cash flows are now worth less, duration is getting hammered as well as 24 25 credit spreads. And so we're seeing an impact --

Page 8 we're actually seeing a slight increase in the correlations from Fixed Income and Global Equity. 3 I think if you get in to the report that I provided the Trustees last week, if you look at 5 performance of the S&P since July and the б performance of the aggregate, Bloomberg Aggregate 7 Bond Index since July, both of them were down 8 pretty significantly. So I think the S&P was down last week something like 13 percent from that 9 10 period. And then the Aggregate Bond Index was down 11 11 percent. So again, from increasing correlations 12 we're seeing that. So where do we find diversification? And we 13 14 are finding diversification, and where we're 15 finding it is in our private market assets. 16 So number one, those valuations are slightly stickier than the public market valuation, so 18 that's been helpful. We're also getting good diversification, as 19 you would expect, in Real Estate. Real Estate's 2.0 doing well and are a real asset component in our strategic investments. So commodities and timber 2.2 have done pretty well. 23 24 I think we're also seeing some benefit and I would expect to see some additional benefit

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Page 9 particularly in this rising interest in inflationary environment. Some of the structure of our portfolio, if you look at our Real Estate asset class, for example, our principal investments, and I asked Steve and Lynne to kind of look at a weighted average lease term for that portfolio, so excluding residential leases, our weighted average lease term for the entire portfolio of Real Estate is in like 5.68 years. 20 percent of that book is expected to 10 roll within the next two years; 40 percent would roll 11 in the next four years. 12 So from a term perspective, that's a pretty 13 good place to be as we're seeing increasing interest rates, because I think that gives us the 14 15 ability to reset rents. So that's helpful as well. 16 The structure of our Fixed Income, this is 17 something that the IAC helped us undertake some 18 years ago. We moved to a shorter duration benchmark. So we had -- at the time I guess it was 19 Bloomberg -- it was Lehman & Barclays, and then so 20 it was the Barclays Agg, and we moved to the Barclays Intermediate Agg, which is now Bloomberg, I 22 23 quess. 24 So I think when you look at sort of where that 25 sits, I think the intermediate aggregate has a

Page 10 weighted average maturity of something like 5.53 1 2 years with a duration of 4.63 years, the full aggregate has a weighted average maturity of 8.68 3 years and a duration of 6.43. So we are shorter 4 5 duration from our Fixed Income book. So that I think is also helpful as we face these rising interest 6 and inflationary periods. 8 In addition, since our last meeting because we had a very good discussion for the role of Fixed 9 10 Income, the value of Fixed Income to the Pension Plan. 11 We had proposed at that meeting a couple things we can do on the margin. I think the consensus 12 13 generally was that long term we're set pretty well, but maybe there's some things we can do on the 14 15 margin to kind of address some of the things that 16 we're seeing. 17 So one of things that we had mentioned was providing additional headroom and active risk 18 budget for Fixed Income, and we did. So we moved 19 our active risk budget up from 110 basis points to 2.0 150 basis points into Katy's asset class. And we moved the active-passive split up a little bit. We 22 had targeted 60/40 initially, historically from an 23 active passive split and then we moved that to 24 70/30. So we're targeting at an active management

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Page 11 of 70 percent of the Fixed Income asset class. 2 And we think that's going to be helpful in this period simply because as you see rising credit spreads and sort of, you know, the duration risk, active management should pay off in this space. So we provided a little bit more headroom there. 7 Something that we also have done recently in light of what we were seeing, particularly with increased volatility and liquidity, we've increased 10 our liquidity portfolio for the total Fund. So we 11 have a liquidity overlay of the Fund which have been about \$3 -- a little over \$3 billion. We increased that 12 by a billion dollars, \$500 million at a Fixed Income 13 of \$500 million out of Global Equity. 14 In that we've seen some -- it's been 15 16 accreted so far simply because of the makeup of 17 the portfolio, the liquidity portfolio. A slightly less credit risk in Fixed Income and slightly more 18 domestic focused in Global Equity. And at this 19 point so far to date that's been slightly more 20 2.1 accreted. 22 So those are the things that we've done so far to kind of address this increase in inflation and rates and some volatility. Keep in mind that the 24 next meeting we will be reviewing our asset

	•
1	Page 12 liability study with Aon.
2	So from this period over the next quarter Aon
3	will be working with us to look at sort of, you
4	know, the asset liability study from a total Fund
5	perspective, where are we in terms of risk and
6	non risk-seeking assets, where are risk premium,
7	where do we expect long-term returns to be.
8	So we'll be going through that review to the
9	extent if there is anything additionally we may
10	want to consider, to the extent we beleive there
11	are long-term implications here. And we have
12	already commenced and I think we've kept the IAC
13	informed, we've commenced a structural view on our
14	Strategic Investments asset class. That's an asset
15	class that started back in 2007 and it's all grown
16	up now, so we want to take a look and see where we
17	are, and has the world changed, is there are the
18	objectives of that asset class still relevant in
19	terms of what we're seeing?
20	So that is an update from my perspective.
21	I'm happy to answer any questions from the
22	committee, the Council.
23	MR. COLLINS: A couple, Mr. Chairman, if you
24	don't mind.
25	On the correlation of the Fixed Income to the

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Page 13 market, does that always happen or does it tend to happen in periods where you have super high inflationary pressure --4 MR. TAYLOR: I think --5 MR. COLLINS: -- because there's something that throws that out of whack, right? So do you go back in time and see those periods of high inflation and do you see that same correlation or is this an anomaly? 10 MR. TAYLOR: And I can couple that with --11 (inaudible.) 12 THE STENOGRAPHER: Excuse me --13 MR. COLLINS: So it's not a strange 14 phenomenon? 15 MS. RYAN: It is not. If you look back --16 MR. GOETZ: You might want to use your mic. MS. RYAN If you look back over 50 years, 17 it is not a strange phenomenon. 18 19 MR. COLLINS: Yeah. Okay. And then I'm asking this question, and it might be embarrassing 20 because we might have done it at the last meeting. But I'm over 50 now, so I don't remember as well. 22 23 When was the last time we did an asset allocation 24 study? 25 MR. TAYLOR: Well, we do the asset liability

Page 14 studies annually. Historically we had only done 1 2 them like every three to five years, and then we 3 got into these patterns of looking at them annually. So we did an asset liability study last year. A lot 5 of that I think has been relevant, because it's been helpful to inform the Assumptions Conference around 6 7 what we expect to see from long-term return 8 assumptions. And so that has been very --9 MR. COLLINS: But I'm talking strict allocation, right. Fixed Income, Private Equity, 10 11 Global. It's been, gosh, it's been five years maybe. Three, four years? 12 13 MR. BENTON: Well the last time that we changed, it was at least five years, and we 14 15 increased the private market allocations and we 16 decreased the Fixed Income. And through the years back in-- right before the great financial crisis, 18 Fixed Income was around 28 percent. MR. COLLINS: Right. I remember that. 19 MR. BENTON: And, you know, after that we 2.0 continued to risk Fixed Income and allocation more 22 risky assets. 23 MR. COLLINS: Right. Just a thought. Lamar. 24 MR. TAYLOR: Absolutely I think, again, so we'll look at the asset liability study. We're also doing

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Page 15 the structural review with Strategic were I think may help us from a total Fund perspective in terms of were we're looking at opportunities and were we see. It 3 would be good to have the benefit of some of that 5 additional information to review. Good point taken. 6 MR. WENDT: The comment is that we have not 7 made changes in the asset mix in five years, but we have looked at them every year and there hasn't been 9 any reason for change, perhaps it's time to look for 10 a change. The question is this: You go to the 11 Trustees, I don't know how often but at least once a 12 quarter, and you tell them certain things. Do they 13 ever have any remarks back to you? 14 MR. TAYLOR: Well, they understand that we're 15 very engaged in what we do and the performance and 16 the reporting. I think they have been satisfied 17 with how things are going to date. We haven't 18 gotten any firm views one way or the other in terms of changing course. You know, and I think 19 historically the Trustees had looked to my role, 20 21 the Executive Director role, to sort of make these determinations and recommendations, obviously with the 22 23 benefit of the very well-informed advice and council 24 of the Investment Advisory Council. 25 So I think it's more of a bottoms-up process

Page 16 and that's how I think they are looking into it. 2 MR. WENDT: Okay. So they seem to be relaxed 3 about the way things are going. MR. TAYLOR: I would say so. I do think they 4 5 have been very interested and engaged in, again, 6 going back to some of these actuarial assumptions where they've been very much involved in trying to 8 make sure that the assumptions at the Actuarial 9 Assumptions Conference, you know, uses are 10 conservative and reasonable so that to really 11 underscore and make sure the plan is well Funded, I think that has been where they have shown some 12 13 considerable interest. 14 MR. WENDT: Thank you. 15 MS. CANIDA: Lamar, I have a quick question. 16 In the structural review of the Strategic asset 17 class, I don't know if I missed it, but when are you 18 planning to complete that? 19 MR. TAYLOR: At this point we don't -- it would be nice to complete it by next quarter. I 2.0 21 don't really have a target set. We want to proceed with appropriate diligence, but I also want to be 22 23 thoughtful and deliberative. So ideally I would like to have that done by the end of next quarter. But 24 I want to make sure that we feel like we're making

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Page 17 good progress and be able to come back to the IAC with a good report and possibly some 3 recommendations. MS. CANIDA: Okay, thank you. 4 5 MR. OLMSTEAD: Lamar, just a quick 6 question to clarify. On the asset allocation, a good question that seems to be brought up every single quarter now, I'm just not clear. 9 Who makes the decision on changing the asset 10 allocation, is that something that you do and 11 come to us or is that something you do and somehow it goes to Trustees? What's the process there? 12 MR. TAYLOR: The asset allocation is 13 14 reflected in the Investment Policy Statement, 15 and by statute the Investment Policy Statement is 16 the Executive Director's Investment Policy Statement. 17 It has to be reviewed and approved by the IAC. So there's very much involvement with the IAC, and the 18 feedback and the consulting, the recommendation. 19 And so IAC is very much a critical component 20 of that process. But at the end of the day it's the Executive Director's Investment Policy Statement. 22 23 MR. COLLINS: We, in the past when we did it, it was a specialty meeting, and we'd skipped one of 24 25 the asset classes and we just spent the meeting on

asset allocation and going through each -- staff had put together and everybody had worked really hard on 3 putting their best ideas together for what -we're lining it up for the future. None of us are because market-timers, but we're trying to line it 5 6 up for the future. So to your point, we've reduced Fixed Income, 7 8 because we all felt, and now history has judged us 9 correctly, that we wouldn't earn returns there. So 10 I think they do a really good job, but I think that 11 we should take a look at it. But the IAC is involved. 12 MR. TAYLOR: Absolutely. Absolutely. I mean, 13 14 that's spot on. You know, there was a very good, productive discussion when we made those changes, 15 16 and that was the view. Reduce Fixed Income, increase Real Estate, increase Strategic, increase Global Equity. And those have been the right 18 decisions. 19 MR. COLLINS: And I'm not sure if we decreased 20 the duration at the same time or was that separate? MR. TAYLOR: About the same time. 22 23 MR. COLLINS: Yeah, about the same time. 24 MR. GOETZ: Any other questions? 25 MR. NEAL: Madam Chair, this is less a

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1	question than a statement.
2	The Actuarial Assumptions Conference is first
3	week in October. I think we'll meet between then
4	and now. It would be my goal, Madam Chair, that
5	we have a robust discussion about not only the
6	asset allocation rolls, but the asset liability
7	mix. Then we'll know if the underlying earnings
8	assumptions that we've use are not being are
9	not being met and everyone knows that the retirement
10	contributions are not catching up either. The fact
11	is we're falling behind. It's not a pretty I
12	don't want that on my resume, Madam Chair.
13	So the short version is, I'd like us to input
14	our ideas to the Actuarial Assumptions Conference,
15	and the only way we do that is to have some
16	oversight, Lamar, and the statement that you make.
17	So speaking for myself, I would like to be
18	involved in the actuarial assumptions presentation
19	that you make and perhaps in the conference.
20	In response to Peter's question, I'm not sure
21	Trustees have a lot of responsibilities. What
22	they'll be required to do is take general revenue
23	and either increase the retirement contribution or
24	maybe take the economic stabilization trust Fund
25	and make a lump sum contribution. The time for

Page 20 doing that is in the past actually when we had a 2 \$15.7 billion year. 3 I think we need to kind of get into the game. And I guess this is an election year, but after 5 this year is over get the legislature into focusing on the 82 percent. So I would like to be involved. 6 7 And Madam Chair, I would like to have a robust 8 discussion on the assumptions and the liability 9 asset mix and the allocation mix, at our next 10 meeting if... 11 MR. GOETZ: Okay. Thank you. Any other comments or questions? 12 13 Okay. Per the agenda, this is our opportunity to do the deep dive on Private Equity. So John 14 15 Bradley, take it away. 16 MR. BRADLEY: Thank you and good afternoon. I'm John Bradley, Senior Investment Officer of 18 Private Equity. It's my pleasure to present the Private Equity class today. 19 I'm joined by Wes Bradle, a Senior Portfolio 2.0 Manager in our asset class, and Sheila Ryan, a member of our consultant team at Cambridge Associates. I don't 22 think this -- is working. Is there another-- It's on--23 I'm going to have to have you flip for me if you don't 24 mind, so if you can go -- forward okay so here is the

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Page 21 agenda and what we plan on covering today. So I'm going to take us through the asset class policy and process sections as well as talk about overall performance of the asset class and composition of the asset class. Wes will then take us through the various sub-strategies and the portfolio. And then Sheila will wrap us with a few slides and a few comments. Go to the next, please, go back one. 9 Okay. So the Private Equity asset class we have 10 a policy target of 6 percent with an operating range 11 of 2 to 10 percent at the end of May, and there is an error on the slide, it should say 5/31/22. But 12 at the end of May our allocation was slightly less 13 than 10 percent at 9.8 percent of the total Fund. 14 15 And then as of yesterday's market close we were 16 slightly above 10 percent, at 10.2 percent. 17 Per policy we're tasked with maximizing access 18 to top partners with appropriate experience, alignment and transparency -- Oh, thank you. 19 MR. OLMSTEAD: And John, this is Vinny, that's 20 largely due to more of a decrease in the overall Fund than a increase in --22 23 MR. BRADLEY: Yeah, it's largely -- what it's not doing is where we haven't increased our 24 25 allocations to PE, we haven't increased our

Page 22 commitment pacing it largely just a lag in the 2 reporting. And so the numbers we're looking at are largely December and March market -- or guarter-end 3 values versus an up-to-date public market value. So 5 we would expect in the next month or two for those valuations to catch up and be back under that 10 percent. 6 7 MR. OLMSTEAD: That's what I was going to ask, 8 makes sense. 9 MR. BRADLE: I mean, in addition to performance, 10 I think on a 3 year basis it's been over 30 percent annually versus the benchmark of 12. So we've also outpaced the broader portfolio which has driven us 12 up closer to that number. 13 14 MR. BRADLEY: And so internally our goals are to create a portfolio that outperforms 16 our benchmarks, to construct an employee-concentrated exposure to any particular vintage manager. Strategy or geography into focus on prudent diversification. So to keep the number 19 of managers in the program and at the appropriate 2.0 2.1 level. 22 The asset class has both a primary and a secondary benchmark. Our primary benchmark is the 23 Global Equity asset class benchmark plus a 300 24

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basis point premium. You could think of this as

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Page 23 an opportunity cost benchmark. This measures the decision to allocate the Private Equity. 3 Our secondary benchmark is the Cambridge Associates Global, Private Equity and Venture 5 Capital Index. This is our peer benchmark and 6 this measures our effectiveness in managing the program and selecting managers. 8 Our asset class is currently staffed with eight investment professionals. There is myself, 9 10 three Senior Portfolio Managers, one Portfolio 11 Manager, and three Analysts. And as I mentioned, Cambridge Associates is our asset class consultant. 12 13 So now I'm going to shift to our investment 14 process. We have four components, two are invested 15 in process, and I will try to quickly walk us 16 through each of these on the next two slides. 17 The first step in our process is the creation 18 of our annual investment plan, so this is our roadmap for the coming year. So here we're really 19 trying to focus our efforts on areas of need within 20 21 the portfolio and the most attractive areas within 22 our market. 23 We use a number of tools when putting this 24 together each year, including our portfolio 25 construction model. We have a heat map, which we

can see here, where we're ranking areas in the 2 portfolio by both exposure and attractiveness. 3 And then a focus list of GPs coming back to market. And then you also see insights from our 5 twice a year strategy on-site with Cambridge. 6 MS. CANIDA: John, this is Tere. 7 If you go back to that slide, can you tell 8 me a little bit about your two green areas of 9 distress, what you are seeing there and why 10 those are high priority? 11 MR. BRADLEY: Yes. These are high priority, one, it's an area in terms of how we've allocated 12 13 capital within the portfolio that were a little underneath our portfolio target. And it's also 14 15 an area just given current market environment 16 that we think there could be some opportunities. 17 So how we really use these heat maps, is it really helps us triage opportunities that come into 18 the asset class. And when our PMs are outsourcing 19 new deals, talking with LPs and GPs, you know, 2.0 where should we be focusing our efforts and so with this, if we see some good distressed Funds we 22 may want to pay more attention to them, we might want 23 24 to allocate some more resources as opposed to a low priority areas is like large buyout in North America

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Page 25 where we might not want to spend as much time in those markets with those GPs just given portfolio construction and what we see in those markets. MS. CANIDA: Okay. Thanks. 4 5 MR. OLMSTEAD: John, also, how often do you take a look at that? Right. So if you look at -so I think everyone in the world is thinking about distress and turnaround right now, so it's pretty 9 in Voque given the market. But then if you look historically at when 10 11 people made great returns during, it's during these huge dips whether it be, you know, VC or growth 12 13 equity, et cetera. 14 So how quickly do you turn on that type of 15 stuff and are we still looking at opportunity six 16 months from now if the market is sort of, you know, 17 getting pretty low, there may be opportunities 18 outside of distressed that are pretty appealing also. MR. BRADLEY: Yes, so we do not turn quickly 19 and we review these areas on an every -- I'd say 20 21 every week at our staff meeting, but we formally do it every six months with Cambridge. 22 23 What I would also say though is, we have allocations of these various sub-strategies and we 25 stick to them, and so we are never out of the venture

Page 26 market, we are never fully into the venture market. We invest at our allocation. 3 What we really use this for, again, though, is just as we're thinking through opportunities and 4 5 meeting new GPs, you know, we have limited resources, 6 limited time where might we spend our time today making new relationships. It also takes into 8 account though our allocations, so if we're 9 over-allocated to venture today on a percentage 10 basis, you know, we're probably not adding new GPs, 11 we're a bit under-allocated to distress so that is an opportunity for us to find new GPs so we might 12 13 spend more time in those markets and in that area. 14 So next we have sourcing. Sourcing is 15 obviously a very important element of our process. 16 So in addition to reinvesting with our existing 17 GPs, we are constantly trying to identify and form relationships with GPs around the globe. 18 19 Forming these relationships and then really ultimately gaining access to these Funds takes a 2.0 2.1 number of years. So with this Fund what we tried to show the work that went into finding what was 2.2 for us three new GP commitments during 2021. 23 24 So in 2021 we reviewed over 150 new Funds, we moved 30 to full diligence, and then ultimately

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Page 27 closed on three investments in GPs that were new to the program during the year. 3 So we have a very fulsome and process oriented due diligence process. Our goal here is really consistency. And so from the initial screening process, to due diligence, to 6 negotiations, to closing, our process and the stages in our process are consistent and so whether we are looking at a \$200 million investment 10 in a re-up of a Fund that we've invested with for 11 ten years or a \$20 million commitment to a brand new GP's Fund one, the analysis that we undergo, and 12 13 the application of our process is the same. 14 So here we see the stages in our due diligence 15 process. At each stage our team is debating and 16 then deciding if an opportunity merits moving on. 17 I'd say most Funds don't make it past our 18 preliminary diligence phase. Those that do move to full diligence where we produce an interim 19 diligence summary. 20 21 From there opportunities that receive a final 22 ves vote from our full team then move to the final approval stage. And I'd say all in all, you know, 23 we end up -- for Funds we have been investing in. 24 25 it probably takes on average about three to four

25

Page 28 months to move through our full process. 2 MR. OLMSTEAD: John, out of curiosity, the three Funds that you, three new Funds, where do they fall on 3 your heat map of venture versus distressed versus... 4 5 MR. BRADLEY: So two were Asian buyout Funds, 6 and one was a secondary separate account. 7 MR. BRADLE: And those would be consistent with 8 what we -- previous heat maps in the past. 9 MR. OLMSTEAD: Right. So you're following 10 through for those and then moving forward, anything 11 new would most likely fall under that upper right? 12 MR. BRADLEY: So maybe. If we found GPs that 13 we thought merited putting in the portfolio, that 14 would be the case. 15 So again, we're really trying to focus 16 attention. And so if we went out, we might find a 17 really good distressed opportunity, but that Fund might have just closed and as we look over the next 18 three years we say, you know, rather than invest in 19 our second choice, we will wait next year and 2.0 then put the Fund in. So it doesn't match a hundred percent, but that heat map will tell you 22 23 where we focused, where are we trying to find opportunities. 24

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MR. WENDT: Question. When -- by Asian buyout

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Page 29 Funds, I assume you mean principally China? 2 MR. BRADLEY: No. One was Japan, so one was a small buyout Fund in Japan. And the other one was 3 a, I guess, North Asian Fund we would call it. So the focus there would be China, Japan, and South 6 Korea. 7 MR. BRADLE: Another heat map question. We've spent a lot of time on China, and many measures 9 there haven't come through our filter and it just 10 doesn't -- it just kind of comes out the other end 11 declined. And so to John's point we eventually said, hey, let's try to get exposure other places in Asia 12 13 'cause I think is attractive and so, you know, end 14 up doing this Funding in Korea as well as in Japan. 15 MR. COLLINS: Yeah, I hate to be political 16 when making investments, but you've got to 17 recognize the politics going on. I think anything 18 in China these days is a little bit dangerous and I think anything that China controls or could 19 potentially control is a little dangerous. You know. 20 There's a lot of people want to invest in Taiwan. It's like, I'm not sure it's going to be Taiwan in a few 22 23 years. But, we've got to be aware of it at least, 24 right? We certainly don't want to back --25 MR. WENDT: Yes, we do.

Page 30 1 MR. BRADLEY: Yes, I think we would a hundred percent 2 agree. We continue to think there is opportunity in China, but the risk part of the equation has probably--3 MR. COLLINS: Yeah. 4 MR. BRADLEY: -- increased exponentially and so it's led us to back off. 7 MR. COLLINS: You can't get a risk bucket 8 allocation for that? 9 MR. WENDT: May we assume that none of your 10 employees are members of the communist party? And if that is the case, one needs to be careful. 12 MS. CANIDA: John, I have a guick guestion on 13 your allocation to secondary Funds. 14 There has been a lot of wind in the financial news over the last couple months on 16 secondary Funds and why they're popping up and the need for liquidity by some of the large investors, 18 et cetera. 19 Can you just talk a little bit about how you view them and what your thought process is in that regard? 21 MR. BRADLEY: Yes. For the Fund we committed to, it's an opportunistic separate account. And so what it allowed us to do and how we'll use 23 it is to tactically invest in secondary

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transactions, frankly, when we think there is a

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Page 31 good opportunity to do so. 2 And so we put this in place kind of thinking, hey, there is going to be a time where we're going to 3 see valuations decline. You know, we're feeling kind of a pinch in terms of our allocation to private 6 equity relative to targets, others have to be feeling the same thing. So let's put something together that when the market does break will allow 9 us to go in and perhaps buy things at pretty large 10 discounts to market value with pretty attractive 11 go-forward returns. 12 And so from our perspective I think we're 13 starting to feel that that might be the case. I don't think that's happened just yet but it feels 14 like it's around the corner. The Fund that we did 15 16 we're pretty excited about how we might use that 17 over the coming years. 18 MS. CANIDA: Okay. Thank you. MR. BRADLEY: Great. And so my last line on 19 process was just around monitoring. So here are just 20 21 some samples of our monitoring efforts. I won't go forward and read the list for you, I'll just say 22 23 we are very active with our GPs and we are very active participants on the advisory boards of the 24 25 overwhelming majority of Funds that we invest in.

Page 32 1 Okay, so now I will move into overall 2 asset class performance of the overall portfolio. 3 Since inception our asset class we have committed over \$32 billion to 309 Funds, our cumulative paid-5 in capital is \$26.6 billion, and we have received distributions to date of \$31.3 billion, which gives 6 our program a DPI or distributed to paid in 8 capital ratio of 1.2 X. Our program has 19 billion in remaining value which gives us a TBPI of 1.9 X, 9 10 which equates to value creation in dollar terms of 11 \$23.9 billion. Our performance as of 12/31/21 as seen here, 12 13 so we ended calendar year 2021 on a very strong note 14 and we have outperformed our primary benchmark over 15 all time periods. Obviously, the market environment 16 is much different today than it was as of our 12/31/21 17 reporting date and I'd say we are just now receiving 18 the last of our 3/31 statements and putting our performance reports together. 19 But I can tell you that we expect first 2.0 quarter performance to come in roughly flat for the asset class. As a group our buyout Funds look to 22 be flat to mildly positive for the first quarter, 23 and our venture managers are slightly down for the 24 25 quarter.

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Page 33 1 Second quarter valuations usually start to come in late July, early August. But for second quarter, even though it's not done yet, we would 3 expect valuations to be down roughly in line with 5 the broader markets. 6 So this chart compares the performance of our Funds by vintage year versus the corresponding Cambridge vintage year benchmark. The green bar 9 represents our IRR and the blue square would be the 10 Cambridge benchmark return. 11 We are very proud that we have outperformed 12 the benchmark in 21 out of the programs 23 years, our success rate of 91 percent. 13 14 Cash flow can be seen here on this line. We 15 continue to see strong distributions from our 16 program. 2021 ended as our strongest year ever 17 with a net positive cash flow of almost three and a half billion dollars. I would add that so far in 18 2022 it looks to be on a similar pace as 2021, 19 that is for the first two quarters. However, our 20 expectation is that the second half of the year will look very different. We are starting to see deal 22 activities slow which will correspond and translate 23 24 into a decrease in contributions and distributions 25 in the next coming quarters.

Page 34 1 So I include these two charts to highlight 2 kind of what our GPs and really what our staff, 3 what we were doing during what really was one of the most spectacular runs of performance our asset 4 5 class has seen. 6 So from the start of COVID through our most recent marks as of December 2021, which is a span of 21 months, we've seen unprecedented performance 8 9 in the asset class, and really in asset markets in 10 general. And what drove this in our portfolio was 11 increased operating performance, a very strong IPO market, a lot of excess liquidity in the system and 12 13 then multiple expansion. 14 But, we also saw our GPs and our asset class 15 stafFed. So if you remember we did a secondary 16 sale in September selling into this market stream. So the chart on the left shows our total asset class on March 31st, 2020. We had market value of 18 \$11.7 billion. In the following 21 months our GPs 19 returned over \$8.3 billion in distributions and 2.0 called slightly more than \$4 billion, which is a two to one ratio. 2.2 23 So our program was selling and we were doing so at historically a high rate, a rate that we had 25 never seen in the asset class.

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Page 35 1 On the right I singled out our venture portfolio. So venture was at the absolute hottest area of the, in segment of the PE market and so here over the same 21 months starting with a market value of \$2.9 billion our GPs returned \$1.8 billion in distributions and called \$473 million. So an almost a four to one ratio of selling versus buying. 8 So, yes, market values are absolutely set to 9 come down. But what I was hoping to show on this 10 slide is that the opportunity to realize value and 11 generate realized returns was not wasted. 12 Here we have our current allocations to the four sub-strategies as well as our targets and our targets 13 are in the red column on the right, the blue column 14 15 would show our current allocation, and the total 16 exposure column in the middle in green incorporates 17 our unFunded commitments. So this should give you a 18 sense where the dry powder sits in the portfolio. And so our venture exposure does remain 19 elevated relative to target; however, we do expect 20 to see its wading begin to normalize as valuations come down. 22 23 MR. GOETZ: You mentioned the out-performance frequency which is very high during this period. 24 25 Was there anything systematic in that in terms

Page 36 of the allocations or anything you can identify that was systematic, that ---3 Then to Mr. Neal's point, would we reconsider if we thought the environment was shifting or is it 5 really very anecdotal? 6 MR. BRADLEY: Yeah, I think it would be more anecdotal but what I would say is that, if anything, 8 we are very, very determined to stick to our 9 targets and stick to our allocations. And so, you know, each year we are not making 10 11 calls on the margin of, hey, we think buyouts are set to outperform relative to venture. 12 13 It's, we've set allocations long term within the 14 asset class and we're going to stick to those. And 15 so, I truly believe that consistency across sub-asset 16 class strategies across vintage years is what over 17 the long-term produces above benchmark results. MR. GOETZ: Yeah, but is there a consistent 18 difference than what's in the benchmarks, or not? 19 MR. BRADLEY: In terms of allocation? 2.0 2.1 MR. GOETZ: Yeah. MR. BRADLEY: Not -- not too much. You know, 2.2 23 I don't know if you know the exact competition -- or 24 composition of the benchmark, but... 25 MS. CANIDA: You go through much of the

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Page 37 numbers (inaudible), right? 2 MR. BRADLEY: But in terms of having -like -- allocating 20 percent of venture versus the benchmarks --5 MR. GOETZ: Yeah, any systematic allocation 6 differences between that and benchmark. 7 MS. RYAN: Unfortunately, we don't track it on our system like, you know, client A has this asset 9 allocation, client B... I wish we did so we could 10 go back and look at that. 11 But, you know, Wes has some interesting slides he'll talk about relative performance to our 12 13 broad market Cambridge benchmarks, and then I've got a slide that shows relative to the Cambridge 14 15 Associate client universe. So we kind of piece it 16 all together and I think you'll get there, that the 17 bottom line is the performance of this portfolio is 18 very strong. MR. BRADLEY: But when we look at --if you 19 looked at a sector, from a sector from geography, we 20 2.1 do not deviate that much from the benchmark. From a strategy perspective there could be more venture 22 in the Cambridge benchmark, but the deviations are 23 not --they're not material. We also don't -- we 24 25 also don't manage the benchmarks either. We manage

Page 38 to how we've set target allocations and how we feel 2 long-term composition to portfolio is best optimized. 3 MR. GOETZ: See I was just thinking whether there is a tailwind or, that turns into a headwind or 5 something that you ---6 MR. BRADLEY: Well, so we would absolutely, we've had an overweight to tech for a fairly long time, 8 and so that has absolutely been a tailwind for us, that could easily turn into a headwind. We'll see. 9 10 MR. GOETZ: Thank you. 11 MR. BRADLE: Yeah, I mean, one day at point-when I joined eight years ago our venture allocation 12 was 14 percent of the total Private Equity portfolio. 13 And we said, you know, we can't really rescale these 14 15 Funds, most of them are \$500 million Funds, they're 16 not going to be getting a lot bigger. That was our 17 hypotheses at the time. And so we said, we'll just 18 committ 10 percent of our annual allocation to venture. We've done that for the past eight years, 19 and our venture allocation has gone from 14 percent 2.0 to 33 percent, which you saw on the slide today. 2.2 So there has been this massive tailwind in venture for the past eight years. I think many of 23 us don't expect that to continue. It was even 24 greater during COVID when everyone said, oh wow,

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Page 39 these companies are growing really quickly and everyone's at home and so we think that tailwind will come-- will serve maybe turn into a headwind. 3 But to John's point, we realize almost \$2 4 billion of our venture portfolio in the past, 6 whatever, 18 months. And so we're hopeful to continue to get realizations, but I think it just shows -- it's like trying to move an oil tanker. I 9 mean, it's something that we started eight years ago is starting to show some fruition but it just --10 11 it just takes a really long time. 12 MR. COLLINS: On the topic of the asset 13 allocation. As you look out now, like you said venture, probably going to be not depressed 14 15 but just pretty flat for the next few years, right? 16 You get inflation, you get recession, you get slow 17 down. Most of those companies will have to churn 18 more private cash while they wait it all out. Maybe there is a few more rounds in them, maybe. 19 How do you -- how are you looking at the portfolio 20 21 going forward and what would make, what would you change from the last eight years in that 10 percent 22 23 allocation and where would you put it? 24 MR. BRADLE: Yeah, we'll talk about that in 25 the sub-strategy section as it relates to venture.

Page 40 But we've tried to position it to be much more early stage, because if you're investing in the next Google, 2 it doesn't really matter if it's a \$10 million 3 valuation or a \$20 million valuation, it's going to be 5 a great outcome. So we've purposely positioned the 6 portfolio much more towards early stage over the past five to six years, and so the hope would be that 8 as long as we continue to have innovation in this 9 country, that portfolio would perform better than the 10 later stage stuff that was done at really high valuations. 11 MR. COLLINS: And so you wouldn't be any specific industry, looking into any specific 12 segments in that venture to overweight or 13 underweight in the next few years? Or would you? 14 15 MR. BRADLE: I mean, we're doing some small 16 things on the margins. So we've set up something related to Crypto. Again, it's small dollars, but we think from a risk return, or block chain I should say-but from a risk return perspective --19 MR. COLLINS: Yeah, don't say Crypto. 2.0 2.1 MR. BRADLE: Yeah. You know, we think there may be high upside but with small dollars, so if we're 2.2 wrong it is not going to have a material impact on the 23 portfolio. But I would say other than that --24 MR. BRADLEY: Yeah, I think what we find the hard 25

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Page 41 part of deviating from just, hey, here's what we do, and let's find the best GPs and give them money is if we looked at our venture program, were we have made all of our returns was from the teeth of the GFC and saying, hey, listen, everyone hates this asset class, everybody thinks it's dead. It's probably not. It's a ten-year asset class. Let's put more money in, let's kind of restructure how we do it, and we think this 9 will pay off. And the returns that are in the portfolio today, and that we're seeing in these stabilizations 10 11 where investments in 2012, 2010, 2011 companies. So as we sit here today, it looks like there 12 is going to be some headwinds over the next couple 13 of years. But a dollar we put in the venture asset 14 15 class today in terms of a commitment will be 16 realized in the next eight to ten years. And so 17 that's where it gets tough for us to say what's 18 going to happen in the next eight to ten years. And we really fall back to, lets stick to our 19 allocation, let's stick to the relationships that 20 we've made in our GPs, and over long periods of time we will outperform with that strategy. 22 23 MR. TURNER: Hey, John. This is Robb Turner. 24 I think our story that we're a little over-allocated because of timing differentials and

Page 42 the like, that's -- I think you'd agree that's kind 2 of a general industry situation right now. A lot of these Funds are having a harder time raising 3 money. So this vintage of Funds will probably be 5 smaller, which means they probably will do better. 6 Do you take that into account its a different version of your, when you piled into venture 10 years 8 ago or whatever 12 years ago, but this could be a 9 really good vintage year, 2022, because these Funds are 10 all going to be smaller, with less capital, because of 11 the dynamic that we're seeing? MR. BRADLEY: We do. What it wouldn't drive 12 us to do would be to put more dollars into this 13 vintage. But it does, if you had to ask us and 14 15 say, hey, would we be more excited about 2022 than we 16 were in 2018, 2017 vintages, I would say absolutely. But, you know, again, I think the hallmark of what we've done and how we've invested 18 19 is we try not to get caught up in any one single market environment and we try to just take a 2.0 ten-year view of, we really can't predict what's going to happen in the next ten years, so let's 22 stick to our strategy. 23 24 But I would agree that Fundraisings have dramatically slowed, Fund sizes will likely come in

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Page 43 a bit. So, usually that's an indicator of a good vintage year performance. 3 Okay, so I will continue. Here is another look at the portfolio at year end. We have 224 Funds currently in the portfolio managed by 68 GPs, 48 of who we consider core, our GPs that we expect to continue to invest with going forward. 8 And at the bottom of the slide here we show 9 the geographic and sector breakdown of those 48 core 10 managers in the portfolio. 11 So here is our GP concentration slide. 12 60 percent of our portfolio is concentrated on these 10 firms in terms of commitments. These 10 13 firms represent about 32 percent of our committed 14 15 capital. And so usually we say when you make this 16 slide it's usually a result of good performance as 17 opposed to staff overcommitting or over-allocating 18 to these managers. I would also point out that as you might expect, 19 seven of these ten GPs have strategies that focus 20 on either technology or venture. And so, it'll be interesting when we revisit this slide next year to 22 23 see if that roster remains and how much turnover there 24 is on this list. 25 MR. OLMSTEAD: Hey John, just a quick

Page 44 question. 1 2 In looking at your portfolio composition, you 3 only have one in health care. Maybe some of the generalists cover health care. But you know, 4 5 everything you read is sort of there's been a continuing, you know aging technology, et cetera, 6 7 are coming to health care. Do you guys any more 8 emphasis or thought process in putting more money 9 in or around healthcare? 10 MR. BRADLEY: We have. And I would say, you 11 know, when we made this slide we try to say, hey, listen, you can only do this one sector if you make 12 13 it sector specialist. Of the 30 generalists, maybe a handful actually invest across every sector of 14 15 the economy. What we've see is a lot of Funds focus 16 on health care and tech or health care and consumer 17 industrials and so -- We do get a lot of health 18 care exposure through those generalist firms, but it has been an area of focus probably for the last, 19 what, five, six years adding smaller health care 2.0 2.1 Funds in the portfolio. We've had a few, we've missed a few in legal negotiations. We had a few 22 23 were we thought we identified a great team, we just 24 couldn't get there at the end in terms of getting a 25 commitment to them because their Funds were full and

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Page 45 they weren't going to let in new investors. 2 And so it remains an area of focus. I think if you asked us, health care is the one place today were we say, hey, this is really an area we can add a GP, if we can find one. 6 MR. OLMSTEAD: Makes sense. 7 MR. BRADLEY: All right. So here we see our total exposure by geography. Really no change here. We still remain slightly overweight in North 10 America and slightly underweight, both Europe and Asia 11 versus both our Cambridge and public market benchmarks. 12 Looking at our sector exposures, we continue to 13 carry that overweight in technology. It's about 14 500 basis points at year end relative to the 15 Cambridge benchmark, and then all other sectors are 16 generally in line with benchmarks. And so, I am going 17 to now turn it over to Wes. Wes is going to provide us with a little more detail on the sub-strategies 18 within the portfolio starting with our buyout in 19 growth equity portfolio. 20 2.1 MR. BRADLE: Okay. Thanks. Wes Bradle, Senior Portfolio Manager on the Private Equity team. Today 22 I'm going to highlight our sub-strategy exposure and 23 the performance within each sub-strategy. This slide 24 25 shows our target sub-strategy buyout allocation by size.

Page 46 So on the right you'll notice that 75 percent of the 2 portfolio is targeted to go to middle market and small buyout. The reason for this overweight is that studies 3 have shown that small and middle market buyout have a 5 greater potential to outperform in lower correlation with public markets than large buyout. 6 7 So in order to implement these sub-strategy 8 targets it requires a greater number of small and 9 middle market buyout firms, which you can see in 10 the middle and right columns on this slide. We 11 manage our buyout portfolio a little bit like a farm system in major league baseball. So if 12 smaller managers in our portfolio have success, 13 they raise larger Funds and eventually become 14 15 middle market firms. If they demonstrate success 16 in the middle market, they eventually become large 17 buyout Funds. 18 So an example of this would be in the left column under large cat buyout, the last firm listed 19 is Thoma Bravo. We committed to Thoma Bravo in 2.0 2008. We committed \$50 million when their buyout Fund was \$800 million. And we recently committed 2.2 \$150 million to Thoma Bravo's buyout Fund, which is 23 now targeting \$23 billion. 24 So we've since backfilled our small and middle 25

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Page 47 market technology exposure with other tech focused buyout firms like Rubicon and Accel KKR. And as they have outperformed we've grown in them with size as well. In terms of sector exposure, information technology and telecom is by far the largest exposure within buyouts at 40 percent in 6 aggregate. And this has been the case for multiple years as technology has outperformed the broader market. And our team has kind of debated this 9 10 overweight -- multiple times in whether or not we 11 should commit less capital if the sector continued 12 to maintain the overweight. And I think we've continued to maintain it 13 14 for two reasons: The first one is just their secular tailwinds in IT which I think all of us 15 16 probably recognize that business and consumers are 17 migrating from offline to online. And we expect these tailwinds to continue. For how long, I'm not 18 sure. But it just seems like tech is becoming more 19 and more a part of our daily lives. 20 21 The second reason for the overweight is just technology cuts across every sector. So, you know, 22 23 we looked at a company like Netflix. Is it a media 24 company or is it a technology company. Or Amazon, is it a retailer or is it a technology company.

Page 48 1 And so we actually think that our technology 2 exposure may be overstated. If you actually looked 3 at the end markets, this would be things like travel, leisure, energy, financial services. We think if you actually did that, the correlation 5 6 between maybe broader tech companies like Microsoft would actually be very different. 8 That being said, we felt like valuations got 9 ahead of the market and we sold almost a 10 billion dollars of tech exposure in Q3 of 2021, at 11 we think are very attractive prices, and we used a 12 secondary market to do that. In terms of geographic exposure in North 13 America --14 15 MR. OLMSTEAD: Hey Wes, real quick on that. MR. BRADLE: Yeah. 16 MR. OLMSTEAD: So when you're thinking about -- again, it's funny, because there's a lot 18 of theory that information technology is no longer 19 a sector, it's a subset of every single company 20 out there. So even health care versus information technology, would a health care software company 22 fall in information technology or in a health care 23 24 services company would fall into --25 MR. BRADLEY: Yeah, the health care tech

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1	company would fall under tech.
2	MR. OLMSTEAD: Okay. And have you guys
3	thought about recategorizing it and if you look at
4	your benchmarks or your peer groups, how are they
5	looking at that? Again, IT just seems to be so broad.
6	MR. BRADLEY: I'm not sure how our peers look
7	at it. We have done the exercise, which is very,
8	very intensive, of looking through every tech
9	company in the portfolio and what is the actual
10	underlying end market that that tech company serves.
11	That gets us back to Wes' point. Years ago we
12	were like wow, this is a lot. Are we exposed to some
13	kind of tech downturn. And when we looked through we
14	know, not really, because a lot of these serve health
15	care, might be an industrial or logistics company.
16	And so we have done that exercise, but we
17	MR. OLMSTEAD: I don't think it helps any.
18	There is so much the software is taking over.
19	Oh-prem to all that so it's hard to understand if
20	you're overweight or underweight to be honest with
21	you. It's not a sector to me, it's a
22	MR. BRADLEY: Yeah. And a lot of our tech
23	exposure and where we have our overweight is not coming
24	from our tech sector specialist, right. It's coming
25	from the generalist Fund that is leaning into tech

Page 50 given performance or finding companies that might 2 service their own companies in the portfolio and 3 say, this is a great technology, I want to own that too. And so it's something that is very difficult 5 to control. We could kind of bring down our tech б specialist, but I don't think that's the right decision to do, because those are the guys that 8 really do well in both up and down markets in tech, 9 or at least relative. So it's a debate and it's 10 something we talk about weekly. Here is our tech 11 exposure, do we like it, do we not like it? How might we adjust kind of who we are committing to 12 13 and what types of Funds we look at. 14 MR. BRADLE: And adding to that point, that's 15 how we got comfortable with the exposure was, for 16 example, I remember doing a call in April of 2020 with one of our firms who had a software company 18 that sells tickets, right. And so obviously, you know, software did really well during COVID. Well, 19 if you had ticketing software you did pretty poorly 2.0 or if you had travel software you did poorly. But now, obviously, all of that is starting to come 2.2 back. So I think for us we got comfortable with the 23 fact that the end markets for a kind of a really, a 24 niche vertical software company is much

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Page 51 different than a Microsoft or something like that. 2 MR. OLMSTEAD: Yeah. I mean, again the blend to me is how much is it in services versus software and not information technology. 5 Again, technology will continue. It's not 6 stopping. I hope your tech increases by a ton, because this is where the market is going any way look at it, productivity, you know no work, there is 9 no labor force, you have to turn that into software. 10 So again, I don't think it reflects much. I think 11 it's hard to interpret anything from this graph. 12 MR. BRADLE: Yeah, I think that's fair. 13 And then in terms of geographic exposure in North America is the largest exposure at 64 14 15 percent. Europe and Asia have continued to grow 16 for the past few years, but to John's point, we're still below the benchmark. 17 18 This slide shows the performance of our buyout portfolio, which remains strong. It has 19 outperformed the benchmark over all time horizons 20 21 and outperformed the public markets by 600 basis 22 points. 23 Moving on to venture capital. As you probably 24 expect, there is a large overweight to technology 25 within venture capital. The bottom right chart

Page 52 highlights the fact that more than 65 percent of 2 our venture portfolio is in early-stage companies. Like we talked about a little bit earlier, we think 3 this is important because we've seen significant 5 valuation increases in later stage venture-backed companies over the past ten years. 6 7 According to Pitchbook, the average pre-money 8 valuations for late-stage rounds are up almost 8X. 9 That's compared to early-stage valuations which are 10 up over 5X over that same time period. And then 11 within measure we think there is better value in early-stage investments, because these companies 12 13 will be less impacted by decline evaluations, or maybe said another way, they'll have more time to 14 15 grow into a valuation. 16 In terms of performance, our venture portfolio continues to outperform the benchmark over all time horizons and has outperformed the public markets by 18 900 basis points. 19 This next slide highlights our distressed 2.0 portfolio. And as a reminder, these managers focus on taking control positions in companies and fixing 22 them, whether that's buying them out of bankruptcy 23 or from a distressed seller. So it's not a trading 24 strategy. Many of our distressed in turnaround firms

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Page 53 create value through operational improvements, balance sheet restructurings or both. And as you might expect, the portfolio is currently weighted towards sectors that are more challenged, like industrials and consumer and retail. 6 In terms of performance, our distressed and turnaround portfolio continues to outperform the benchmark over all time horizons and has 9 outperformed the public markets by 970 basis 10 points. Our Funds in this strategy could be very 11 active over the next 12 to 18 months as rising 12 interest rates and rising inflation could lead to 13 more bankruptcies and more restructurings. 14 The next slide highlights our secondary 15 portfolio which is concentrated with two large 16 firms and one smaller firm. While the market 17 remains competitive, we've leveraged our 18 relationship with Lexington to coinvest alongside them in numerous secondary transactions. We've 19 also been able to tactically increase our exposure 20 21 to high quality Private Equity Funds at attractive 22 economic terms. 23 In addition, as John mentioned earlier, we set up a separate account with Dagon (phonetic) at the 24 25 end of 2021 to invest in smaller secondary

Page 54 opportunities as well as sector specific 1 2 opportunities. 3 And so one example would be, we spent the last six months bidding on energy frums (phonetic), 5 energy Funds from sellers who want to exit the sector, some of them for return reasons, some of 6 7 them for ESG reasons. You can buy these 8 portfolios at very attractive discounts. And 9 obviously, we've all seen what has happened in the 10 commodity price run up. So, I'm not sure if we'll 11 get something done, but we've been trying. 12 And then in terms of performance our 13 secondary portfolio has out performed the benchmark, 14 median that over the all time horizons and has 15 out performed the public markets by 700 basis 16 points. Again, we expect our secondary Funds to be active over the next 6 to 12 months as limited partners potentially have liquidity issues and need 18 to sell. 19 We started to see that a little bit, but 2.0 it's just going to take public markets being down for a time and people starting to say, okay, we 22 have finally gotten to the point where we have to 23 sell, and we'll see if that creates an opportunity. 24 25 I'll turn it back over to John.

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Page 55 1 MR. BRADLEY: Great. And we're actually going to turn it over to Sheila from Cambridge, unless there's any questions for Wes? MR. OLMSTEAD: Yes one quick, first of all, 4 great performance comment-wise. Question on coinvest. 6 What's your philosophy around are you getting any juice out of coinvest? Or do you guys, when you go into your contract with your GPs, are you writing it 9 into any of the agreements? 10 MR. BRADLEY: So coinvests today represents 11 about 10 percent of what we do. That allocation sits within kind of our buyout program and so the 12 13 coinvest performance would be rolled up in our buyout performance and so we're very active, and we 14 15 also think coinvest is something that allows us to 16 tactically kind of hit our allocation targets for 17 vintage year. And in times like now when markets might be stressed and GPs might be looking for a 18 little bit more co-investments that, and valuations 19 are down, it's a good time to do that. 20 21 We do not write in -- we do write into side letters that we like coinvest, we expect to be shown 22 coinvest. Our history has been we've looked at more 23 deals than we can process through the coinvest program. 24 25 MR. OLMSTEAD: So are you looking at it on a

Page 56 deal-by-deal basis, then? 2 MR. BRADLEY: So it's largely run through Lexington. 3 4 MR. OLMSTEAD: Okay. 5 MR. BRADLEY: So they manage it, we send it through them. We also internally, with Lexington, look at deals and certain GPs on a deal-by-deal 8 basis and do overage investments in those call 9 investments. We'll commit a little bit more on top. 10 MR. OLMSTEAD: How do the economics work on 11 that out of curiosity? So --12 MR. BRADLEY: So we do pay Lexington a fee 13 plus a little bit of carry. We do not pay promote 14 on co-investments from GPs. 15 MR. OLMSTEAD: Okay. 16 MR. BRADLEY: And so we wouldn't pay a GP, I shouldn't say never, but it's probably 99.9 percent of the time if it's fee-free, carry-free. If there 18 19 is a promote on it, we just pass. MR. COLLINS: Just one question. And we'll 2.0 get to this a little bit when we get to Mike 22 McCauley. 23 But you mentioned the LP selling for ESG reasons. You know, this is like it's creeping up more and more and more. I think you -- and I

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Page 57 talked to Lamar about this a couple weeks ago. There have been a couple of Wall Street Journal articles about, you know, BlackRock being really aggressive in this area, and people -- a little bit of backlash, and people taking their proxy voting back away from BlackRock. Then there was one op ed done by I think Mike Pence on the same issue. 8 I hope we don't get to the point where we're making investment decisions for ESG or any other 9 10 reason other than wheather we think it makes us money 11 or not. It troubles me to see other investors go down that path, because, you know, it's like where does 12 that path end? What's the next ESG thing? If you 13 did this, well, then you're going to have to do that. 14 15 So I would just -- we'll talk a little bit 16 with Mike about it. But I'm glad we vote our proxies. And I don't think we should embrace the flavor of 18 the day in this area. MR. TAYLOR: And as you've seen, and as they were 19 reported, from our perspective it creates some opportunity 20 for us. These people are making noneconomic decisions based on things other than a returns base. So they're 22 selling assets at a haircut, and we're trying our best 23 to find them and pick them up, because we think they're 24 going to be creative to the Fund, so... These decisions

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- are being made from an economic perspective.
- 2 MS. RYAN: Okay. I just had a few quick
- 3 slides on the PE front, and then I'm going to turn
- 4 to the Florida Growth Fund program. Fast forward.
- 5 Okay. This is a slide we like to show you all
- 6 each time we come and talk about this portfolio on
- 7 an annual basis. So what we're showing here is how
- 8 has the total PE asset class performed relative to
- 9 the Cambridge clients that we track performance
- 10 for. So you'll see the sample size there sort of
- in the middle box, your over 600 Funds. And
- 12 then we've got different time periods here, one,
- 13 three, five, and ten years.
- So, starting on the right side, you'll see our
- 15 over the long term, the Florida -- PE portfolio has
- 16 ranked in the top quartile relative to this roughly
- 17 470 sample Cambridge Associates client portfolios.
- 18 So very strong performance over the long term. And
- 19 over the more near term, over the one, three and
- 20 five years -- what's happened? Over the more near
- term performances bounced around a little bit.
- 22 We've sort of put some history there in the bottom
- 23 table. But consistently above median, bouncing around,
- 24 sometimes it's top quartile, sometimes it's second
- 25 quartile. And that just gets to some slightly different

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1 asset allocations across these client portfolios

- 2 whether, you know, a client may be heavy in energy,
- 3 or they may be heavy in venture, you know, whatever
- 4 it is, it could bounce around a little bit.
- 5 But the message here is very strong, relative
- 6 performance both on a sort of short-term as well as
- 7 long-term basis. And then with these numbers, we
- 8 pretty much went through a lot of those numbers.
- 9 I'll just touch real quickly on the market
- 10 environment. I know we talked about this a little
- 11 bit, but this is just to put some more of it in
- 12 broad context. You'll see here just looking at
- 13 buyouts in blue, growth equity in sort of orange,
- 14 and venture in green. So these are global returns.
- 15 And you'll see just how strong the numbers have been
- 16 over particularly the one-year period and even one
- 17 year and three year.
- Now, these are returns as of the end of Q3 and
- 19 if you include Q4, they're up another call it five,
- 20 five and a half percent. So this doesn't reflect the
- 21 downturn that we've seen in the public market since
- then and it's going to take a little bit of time for
- 23 those marks to flush their way through to the
- 24 private marks. We've seen the NASDAO down 27
- 25 percent year to date, down 19 percent in Q2. So a

Page 60 lot of uncertainty as to what the impact is going 2 to be. 3 We're just starting to see some corrections here. We're hearing layoffs in some of the tech 5 sector. And we're starting to see a little bit of б valuation impact in the Q1, one manager that's particular heavily weighed in the late stage side is seeing marks down anywhere from down 10 to 9 15 percent in Q1 depending on, you know, which 10 portfolio they're marking. 11 So it's been a great run but we're clearly 12 going to see some readjustment here. We don't 13 think it's going to be a one-to-one adjustment with 14 public market, but we'll see. We haven't gotten a 15 ton of visibility on that at this stage. 16 Just more sort of data here on the Fundraising activity. You will see how active this green part of the chart has been. That's venture 18 capital. There has been a lot of Fundraising going 19 on there. And so I think that's going to slow down 2.0 2.1 quite a bit. We've been told that companies -venture backed companies have been told to manage 22 their burn, at least have, you know, two years of 23 24 cash runway. Don't come back to the market 25 Fundraising right now. So we expect these green

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Page 61 bars to slow down quite a bit. 2 More of the same here just in terms of, you know, tremendous performance through basically last year, and there's certainly going to be some readjustments going on here. 6 The next couple slides are pretty selfexplanatory, in interest of time we're not going to spend a lot of time on them here. But we just took a look through our benchmarks to see what portion of 10 the market here, particularly a US venture capital, 11 is in public companies, because that's going to drive a lot of those remarks as well. You'll see 12 late stages more heavily oriented to public 13 14 companies. 15 And then we have a couple slides in here about 16 a lot of the public companies are actually in the biotech center, and we show that here with health 17 18 care, and on this side as well on the right hand chart you'll see that's the biotech. So, 19 interestingly enough, a lot of that public market 20 exposure is in this health care space. So that's really it just some interesting market 22 slides here. I know we're sort of running tight on 23 time. So if there is no questions, should I turn to 24 the next subject? Yeah? So just kind of keep going.

Page 62 Okay. Great. 2 So I have got a pretty guick walk-through of 3 the Florida Growth Fund. I put together a handful of slides here to give you an overview and give 4 5 you an update on performance and strategic impacts 6 and pretty interesting insights. 7 So the program is authorized to invest up to 8 one and a half percent of the Fund assets. 9 Currently it's at .33 percent of Fund assets. 10 Actually, that's as of June, I believe.. last June. 11 So, you know, long headway here in terms of room to 12 get to the full one and half percent. 13 And the mandate here is to invest in 14 technology and growth businesses that are either 15 domiciled in Florida or have a principal address in 16 Florida. And those investments can be in the form 17 of a investment in a Private Equity Fund through a 18 Fund manager or they can be direct investments into coinvest into specific companies. So if it's a 19 Fund investment were you're backing a general 2.0 partnership, either the GP has to be based in Florida or if they're not headquartered in Florida 2.2 23 they need to be investing significantly in the 24 state. 25 For specific deal co-investments, companies

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Page 63 must either be based in or have a significant portion of their actual business being conducted in the state of Florida. So those are the criteria for the program, for the investment criteria. So to date the program is comprised of three Funds across six Traunches managed by two managers. So Hamilton Lane has been managing the Florida Growth Fund, Fund 1 and Fund 2. And then in 2019, J.P. 9 Morgan Asset Management was added to the roster, 10 and they're managing -- the name of their vehicle 11 is called the Florida Sunshine State Fund. But both of these mandates have the same overall strategic 12 13 objectives as I've outlined. 14 So this is data from the January OPPAGA report 15 which reflects data as of the end ofJune, 2021. And 16 you'll see some pretty interesting statistics here. 17 So this is trying to capture, you know, what has the 18 kind of strategic impact been for the Florida Growth Fund program to date. So the program has 19 invested over \$800 million in 69 technology and 20 growth companies, and 46 Private Equity Funds. You'll see in the graphic on the right the 22 23 distribution across different counties, but 14 Florida counties have been involved in this activity with a wide range from as low as roughly

Page 64 7 million in Manatee to almost a \$195 million in 2 Palm Beach, not surprisingly. A lot of GPs are 3 based in that region. Over 23,000 jobs have been created by 4 5 companies who have received capital from this 6 program. And the wages have been quite good. They 7 range from a low end of \$21,000 to \$118,000 on the 8 high end, which compares favorably to the state's 9 average wage is \$50,000. 10 A lot of capital expenditures have been made 11 since inception, \$1.6 billion. And just in the last fiscal year, \$88 million. So a lot of capital being 12 invested in the state. And the distribution 13 activity has been quite strong as well. Just shy 14 15 of \$675 million in distributions from the inception 16 through the end of June. So that gives you a little bit of a flavor. 18 And then this is an interesting just kind of backdrop on the overall activity level. So this 19 goes back in time to 2010 through the first half of 20 2021. And on the left-hand side we're showing you 22 Private Equity backed Florida based companies, and on the right-hand side we're showing you Florida 23 based Private Equity firms. So a nice trend 24 upwards on both of these charts which has created a

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Page 65 lot of very attractive deal flow for this mandate. MR. GOETZ: Sheila, this is John Goetz --3 MR. WENDT: Ouestion from Wendt. 4 MS. RYAN: Sure. 5 MR. WENDT: Wendt's question is, on the previous chart which was the map of the state and the colors, did the colors represent where the GP is or where the money is being invested in the 9 companies? 10 MS. RYAN: Yeah, you'll see the green -- you'll 11 see there's a little legend there next to the chart. So the green is the Private Equity Funds, and then 12 that blue are actual growth and technology investments, 13 so those would be specific companies. And then 14 15 that darker green is a combination where there 16 could be some Funds as well as some direct deals. 17 MR. WENDT: Well, the question -- I mean, the 18 comment you made was that, as expected, Palm Beach would be heavy, because there are a lot of GPs 19 there, and there are, but that doesn't necessarily 20 mean that money is being invested there, does it, in Palm Beach? 22 23 MS. RYAN: Well, there has been. It says, according to the report, it was about \$195 million 24 in Palm Beach County versus \$6.8 in Manatee. That's

page 66 just one example.

- 2 MR. OLMSTEAD: Yeah, but I would venture that
- 3 much of that money is the GPs who were investing
- outside of the state of Florida. Right? So when
- 5 you look at the total investments, the investments
- 6 aren't being made only in Florida.
- 7 MS. RYAN: No, that's correct.
- 8 MR. OLMSTEAD: It would be interesting to
- 9 understand how much is getting -- I'm not saying it's
- 10 good or bad, may be better for returns, but how much
- is actually being invested out of the state versus in
- 12 the state. And, the perception is that it has changed
- 13 over the years. It may or may not be. But if you look
- 14 at the venture community and the PE community, there is
- 15 a perception that it is becoming more of GP centric
- 16 and investing out of the state versus in the state.
- 17 I don't know if that's accurate or not.
- 18 MS. RYAN: Yeah, I can certainly take a look, I
- 19 have the full report. I can certainly go back and
- 20 take a look at that.
- 21 MR. BRADLEY: I think, Vinny, historically it's
- 22 been a pretty good percentage of the total Funds in
- 23 these programs have stayed in the state. I think
- 24 it's upwards of 70/80 percent plus. And so to your
- 25 point, that might be changing as more Funds, firms

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that move to Florida that are more national and global in nature. But -
MR. GOETZ: Well, that was my question. Is

4 the criteria of a Fund that we would include in the

5 program include a minimum level of investment in

6 the state of Florida?

7 MR. BRADLEY: There is not a number to it, but

8 there is a material or meaningful amount of money

historically from this firm has been invested in

10 the state. So we have a large -- one of our larger

11 relationships have moved an office down to Miami,

12 and moving folks down there they would not

13 qualify because they've only done or two deals

14 historically ever in the state.

MR. OLMSTEAD: So they'd come under --

MR. BRADLEY: They would still stay in PE --

17 MR. OLMSTEAD: -- still stay in PE.

18 MR. BRADLEY: -- and there are Funds in the

19 Florida Growth Fund that we look at that we could

20 put in the PE program and so there's no hard and set

rules as to where it goes. If it's a good opportunity,

22 we're happy to have a PE commitment in a Florida

23 Growth Fund commitment.

MR. OLMSTEAD: J.P. Morgan versus Hamilton Lane,

25 is it the same strategy of direct investments and --

	·
1	MS. RYAN: Yes.
2	MR. GOETZ: and GPs
3	MS. RYAN: It's the same mandate, yeah.
4	MR. COLLINS: Are we going to get to
5	performance?
6	MS. RYAN: Yeah.
7	MR. COLLINS: Okay. Sorry.
8	MR. NEAL: Before we get to performance, which
9	has been subpar, is the impetus on this, does it
10	come from the legislature or from the Trustees or from
11	the SBA what is the reason we can't allocate up to
12	one and a half percent to Florida investments, is it
13	a statutory mandate?
14	MR. TAYLOR: It is. It's a statutory mandate.
15	MR. NEAL: How long has it been in the statute?
16	MR. TAYLOR: Since 2008.
17	MR. NEAL: I don't mind saying, under
18	allocations it sounds okay to me. I was just
19	saying.
20	MR. GOETZ: Official position?
21	MR. NEAL: That's my official position.
22	MS. RYAN: Okay. Well, let's go to performance,
23	then, here. There's a lot of small numbers on this
24	page. But I will sort of call your attention
25	MR. COLLINS: Figuratively and literally.

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Page 69 1 MS. RYAN: So you'll see there is the net IRR column and then there's the PME, which is the public market equivalent. And then there's the out, you know, the relative performance relative to that PME. 5 So you'll see for the first Florida Growth 6 Fund, Hamilton Lane, Traunch 1, the net IRR of 11.7 percent on a sort of combined basis. And you'll see that the objective here is to outperform the Russell 2000 by 300 basis points. So, the first 10 Traunch did not do that. It basically matched the 11 public -- Whats going on why is this, sorry this keeps going off on me-- It basically matched the 12 public markets. So you'll see there was a zero 13 performance there. The Florida Growth Fund, Traunch 2, 14 which was a 2012 vintage generated 12.6 percent, net 15 16 IRR, outperforming the public markets 120 basis points. I dont understand whats going on here. And then the 17 credit Traunch has a different benchmark, and that 18 outperformed its public benchmark by 400 basis points. 19 20 MR. JONES: Sheila, I have a question. This 21 is Peter Jones. 22 When you're talking about out or 23 underperformance, shouldn't that 300 basis points 24 in addition to the PME be included in that out or 25 underperformance?

Page 70 1 MS. RYAN: No. Yeah, this is a question we 2 get guite often. And we've done a lot of research 3 on this topic. But the way we think about it in terms of best 4 5 practice is that you don't include that 300 basis 6 points, because if you think about it at a broader 7 asset allocation basis, you're looking at what's 8 an investable alternative. And if the public 9 market is your benchmark, you're investing in an investable index, like the Russell 2000. You know, 10 11 you're not investing in a Russell 2000 plus 300 basis points index, it just doesn't exist. 12 13 So that's how we think about it. What is an 14 actual investable cost, where are you taking money 15 out of to put into this, and adding 300 basis points 16 is really not reflective on what you're trying to 17 show here. Then you have the compounding effect of 18 that 300 basis points as well. That would really kind of get the numbers out of whack. 19 MR. JONES: Okay. All right. 2.0 2.1 MS. RYAN: So then just going to the Florida Growth Fund, the second Traunch here, you'll see 2.2 Traunch 2 was 12.9 percent net, underperformed the 23 public benchmark here by 270 basis points. Then 24 Traunch, the 2019 Traunch there, 35 percent, or

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Page 71 almost 36 percent outperforming by 270 basis points. 2 So the combined results for the Florida Growth 3 Fund 2, around 14.2. And then the J.P. Morgan, and Florida Sunshine 4 5 Fund, that's a 2019 vintage, so analogous to the 6 second Traunch of the Florida Growth Fund too. Very similar returns, 35.1 versus the Florida Growth Fund at 35.7. And very similar there, 280 basis points out-performance, so... And it's too 10 early on the second Traunch of the J.P. Morgan. 11 It just closed recently, so we don't have any numbers there yet. So this is meant to give you a general 12 13 flavor for performance. 14 MR. COLLINS: So do we look at that? I mean, 15 why is the performance poor? I mean, we just had 16 bad investors, bad investments, both? I know we 17 got into it the last time when Hamilton Lane was 18 here, I won't call anyone out by name, but even in some of their reporting I had some issue with some 19 of the numbers they were putting up. What is it --20 21 I think the reason I ask that is, I agree with the public sentiment for -- if the legislature 22 wants to invest in Florida companies and wants to 23 grow the Private Equity business in Florida, I 24 25 think this was a elegant solution to what could

Page 72 have been a messy situation. Right? And when you 2 look at the number of GPs that have been created from 27 to 102 in Florida and all the dollars, 3 okay. We didn't lose money; I give them that. 5 We didn't lose money, I don't think. But why is the performance bad? Any idea on that? 6 7 ANKUR DADHANIA: This is Ankur Dadhania from 8 Hamilton Lane. I'm happy to chime in on the 9 performance a little bit. 10 So if we were to backtrack on to Florida Growth Fund one and the start of that program we were guided to at that point, was to create a holistic program to 12 really go out to the Florida market. This include 13 buyout investment both in Funds and co-investments, 14 but also on the credit side. So by way of example, 20 16 percent of exposure in Florida Growth Fund 1 is through credit. That's both through direct credit investments through the credit Traunch but also through Fund 18 investments across Traunch 1 and Traunch 2. 19 So the portfolio construction that we've seen 2.0 at the Florida Growth Fund level is a bit of a -it's a bit of everything that was in Florida back 22 in 2009 and 2012. As you continue seeing the 23 performance and the state mature from a private equity lense we started to craft a portfolio,

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Page 73 starting in FGF 2, Traunch 1. But more meaningfully in FGF 2, Traunch 2, that's much more buyout and co-investment centric. We believe that the commitment pacing, that is the distribution activity in a risk reward profile that we're achieving with buyout investments and co-investments are much more suitable for the totalitly of the Florida Growth Fund program, which is why we generate a performance in Florida Growth Fund 2, 10 Traunch 2 versus what we've done historically back 11 in 2009, 2012, which was a much more holistic 12 approach to Private Equity in the state of Florida. 13 MR. COLLINS: Does anyone want to unpack that 14 for me? 15 MR. OLMSTEAD: Could I take a shot at it? 16 MR. COLLINS: Yeah, great. 17 MR. OLMSTEAD: First of all, 2019, I 18 mean, to me it's June, the performance isn't really there. And I'm not saying --19 MR. COLLINS: I agree with that. 20 2.1 MR. OLMSTEAD: When you look at the state of 22 Florida and the exits from the VC, sort of reinforcing a little of what he says, the exits above 400 million 23 are very few. When you look at San Francisco, New 24 York, Boston, we can actually look at the outcomes.

Page 74 They're handicapped, Florida is handicapped. The 2 buyers historically have not come to Florida like 3 they have to other, you know, high tech or high performance PE and VC areas. So our -- they're 5 getting multiples of higher up on exits than they 6 do here. 7 The number of exits that are unicorns are very 8 few in the state of Florida. So they're a little 9 bit handicapped on what they're investing in. I do 10 think that's shifting a little bit, especially from 11 COVID and all the PEs coming down here and realizing tax-free and whatnot. So you're seeing a 12 13 dynamic change of entrepreneurs, and companies, and companies willing to buy companies in the state of 14 15 Florida. But I do think the state of Florida has been 16 a handicap because the big deep tech companies aren't 17 buying here as much as they might buy elsewhere. 18 MR. BRADLEY: Yeah, and I think what gentleman from Hamilton Lane, his point on earlier Traunches, 19 I guess, was that it was a mix of Fund investments, 2.0 co-investments, and even credit investments in there. And so it's not total just PE or PE-like 22 23 co-investments, there's a lot of debt investments 24 in there as well. 25 MR. COLLINS: So, you know, I made the comment

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Page 75 about ESG investing for other than purely financial return reasons, and I acknowledge that this program might fall under that same rationale, right, were 3 it was for more than just purely financial reasons, right? And we're seeing that whether there is a bias, or whatever it is, we would have done better to go somewhere else. 8 Again, the legislature tells us to do 9 something and we're doing it. But we need to be 10 able to talk to those people when they ask us how 11 it's going and just say, look, we haven't earned the returns that we could have earned, but there 12 13 has been a positive impact for the state. 14 MR. TAYLOR: Right. And I think that's a 15 great point. You know, in addition to this being a 16 statutory requirement, there is also a statutory 17 auditing so OPPAGA does an annual review on the Florida 18 Growth Fund and provides a report to the Legislature. And I think it is a mix, a balance that -- and 19 you get that in the sense of the report of returns. 20 And that's why we needed the statutory authority, 22 because, again, from a fiduciary standpoint this may not be something that we would say from a total 23 investment opportunity set, it makes sense to be 24 25 narrowly focused on the state. So we needed the

Page 76 statutory authority to give us that ability to do 2 that, and then implement it as best we could. 3 But there was this overall policy perspective too from the legislative authority around state 5 benefits, which is why there is a lot of reporting 6 around jobs and job growth and economic activity around that. But absolutely fair point is, there is no free 8 lunch. So when you want to put constraints on our investment opportunities set, there's tradeoffs. 9 10 We're doing the best we can from an implementation 11 perspective and so that's what you're seeing. 12 MS. RYAN: There was one other slide I wanted 13 to touch on real quickly before we wrap this. 14 So, Hamilton Lane was the sole manager of the 15 program until the end of 2018 when J.P. Morgan was 16 added. And adding the second manager allows the SBA to diversify, not just from a manager exposure, 18 but also broaden the pipeline, you know, different network, complimentary deal flow, and also allow 19 for fee negotiations to get more competitive fees. 20 21 To date, Hamilton Lane has invested just shy of \$800 million, distributed \$658 million. So the net 2.2 exposure just under 100 million as of June 30. 23 24 Now, of the deals that Hamilton Lane has done co-investments in, they have invested other client

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Page 77 capital alongside about 42, 43 percent of those same deals. 3 Now J.P. Morgan is newer and they've committed their first Traunch of \$125 million, and 5 they recently closed on a second Traunch of \$250. But when you look at their actual co-investment 6 deals, they've committed client capital across 85 percent of those deals. So a little bit better 9 alignment there in terms of the deals that they're 10 committing to relative to other client capital. 11 And then just to wrap up here. In terms of 12 strategic objectives, it seems like the program has 13 been, you know, quite attractive in terms of job creation, you know, capital investment, supporting 14 15 the deal activity in the state. The current 16 allocation in still quite low versus the target. 17 The market opportunity set continues to grow as 18 more Funds are relocating here and opening offices here. It seems like the venture community here has 19 become, you know, much more growing, Miami in 20 21 particular, we've heard a lot of activity going on 22 in Miami. 23 Performance has been okay, but overall underperforming the benchmark of the Russell plus 24 25 300. But diversifying the exposure across two

Page 78 managers we think is beneficial to the program, 2 widens the network and the sourcing channels, and allowed for some improved fee structures. 3 So those were just the highlights I wanted to 4 5 cover today. If anybody had any other comments. 6 MR. COLLINS: Just so I'm clear, we have to invest five times what we're currently invested 8 today to get to where they want us to be? 9 MS. RYAN: Well, you've got a long way to go 10 to get to one and a half percent --11 MR. COLLINS: Yeah, from .3. 12 MR. TAYLOR: It's up to. I think we're just trying to make sure we're managing overall --13 14 MR. COLLINS: Okay great, feel better. Thank you. 15 MR. GOETZ: Just to comment on that, if you add 16 third-party money that was coming in without a Florida 17 specific objective, that makes it sound like it'll be a better return, because you have alignment just for return, right, the co-investors that we were talking about? 19 MS. RYAN: Right. 2.0 2.1 MR. GOETZ: And then the second point is, is there any part, this part if for you Lamar -- is there 22 23 any point of saying part of the goal was to attract 24 PE firms to the state of Florida, because they're 25 coming anyway. I mean there's no reason, I wouldn't

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Page 79 give PE firms incentives to move to Florida, they've got plenty coming from the states that the PE firms are already located in. Right? There isn't an objective to attract PE firms to the state of Florida, is there? 5 MR. TAYLOR: That wasn't stated in the statute, it was there to provide growth and technology, and to provide up to one and a half percent of the fund target growth and technology 9 opportunities in the state. 10 Again, we're managing this with an effort to 11 make sure we don't suffer returns. We're trying to come at this in a way so this competing on equal 12 13 footing. And I think that's sort of the issue, it is competing on equal footing and we're getting 14 15 feedback around how it's doing on an equal footing. 16 So, you know, obviously our objective is to maximize the returns in the space under the --18 given the constraints that we have been given. So, anyway this is where we stand. There wasn't any 19 objective to bring PE firms into the state. 20 21 MR. OLMSTEAD: Are we going to continue with the two, are you looking at others, is there a 22 long-term strategy around this? 23 24 MR. TAYLOR: I think for now we're looking at 25 two. From a NAV perspective, and then I think Trent

Page 80 may be able to elaborate a little bit more as to the 1 2 NAV perspective, it started to get pretty meaningful and we wanted to make sure we had proper manager 3 diversification there, so we added another manager 5 to be able to kind of help with some of that 6 diversification. And, you know, if that increases competition the more the better. But I don't 8 anticipate this for now, it's size and scope, going beyond the current set of managers that we have. 9 10 MR. OLMSTEAD: Yeah, I would concur. And, nor 11 increasing the, sort of sticking with the amount that as your -- as Peter alluded to, we don't have 12 13 to go to 1.5 percent. 14 MR. TAYLOR: It's up to -- and we want to make 15 sure -- we're again, we're trying to put this on equal 16 footing with other return options. So we're trying 17 to comply with the viewpoint and policy and statute that's got to do with this to maximize returns. 18 So, you know, again, like you said, it's not 19 something -- when you have this geographic sort of 2.0 scope limitation, your opportunitys set by definition has got to be, you know, calibrated 2.2 23 accordingly. 24 MR. GOETZ: Okay. Any other questions on either the Florida Growth Fund or Private Equity?

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Page 81 We kind of skipped off the Private Equity without asking if one of our, opportunity for questions. Anything else? Okay. Let's move on to the Florida 3 Retirement System plan review. Dan, over to you. 5 MR. BEARD: Good afternoon. Today presenting along with me will be Mini Watson to my right. She is the Director of Administration. As well as Walter Kelleher who is the Director of Educational Services. Today we're going to give you a little bit more 10 information on the plan, a little more data on the 11 plan than what I normally present during these meetings. 12 So Florida Retirement System is made up of 13 two plans: The pension plan and the investment plan. The pension plan started in 1970, the 14 15 investment plan started, as far as enrollment, July 16 of 2002. Currently as far as assets, we have 13.6 17 billion as of May 31st. So as of May 31, 13.6 billion. 18 Our new employees at the time of hire have to make a choice between one of the two plans, and they have 19 approximately eight months to make that choice. If 20 they do not make a choice they default into the investment plan. That was changed a few years ago, 22 except for special risk. Special risk are like 23 firefighters, policemen, correctional officers. 24 If they do not make a choice, they default into the

Page 82 pension plan. 2 The Division of Retirement which is part of the Department of Management Services, they're day 3 today -- they handle the day-to-day administration 5 of the pension plan. The State Board of Administration is responsible for the day-to-day 6 administration of the investment plans. All of the 8 major components of the investment plan, 9 recordkeeping, custodial services, et cetera, are 10 outsourced per Florida Statutes. 11 So in 2000 the Florida legislature actually passed the law that established the investment plan 12 that directed the State Board of Administration or the 13 Trustees of the State Board of Administration to 14 15 govern the investment plan. 16 The Executive Director handles all the day-to-day oversight of the plan as well as was 18 responsible for implementing the plan. 19 The Deputy Executive Director, he provides quidance on the administration of the investment 21 plan. 2.2 The Chief of Defined Contribution programs, which is my role, I handle the day-to-day operation 23 of the plan and oversight of the plan. 24 25 The investment advisory council, which is you,

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Page 83 by statute, your role is to assist us, the SBA, in administering the investment plan and also to provide comments on recommendations for providers and investment Funds, and then to review any proposed changes to the Investment Policy Statement. 6 So we're a small group. There is eight of us that oversee the plan. The Florida Retirement System has approximately 988 participating 9 employers. So those are employers who are new 10 hires -- or are just about all new hires are 11 eligible to join the Florida Retirement System. 12 We have as of March 31st total members was 13 272,000, and we had 174,000 retirees. The pension plan had 452,000 members, and then about 14 473,000 retirees. 15 16 Next Mini is going to provide some administration information for you. MS. WATSON: Hi there. I'm Mini Watson, 18 Director of Administration. This is just a 19 snapshot of the investment plan. Dan went over a 20 couple of the figures. And these were as of March 31, 2022. And as Dan stated, under asset we 22 currently have 13.6 billion at through May 31st, 23 2022. Distributions we currently, up through May 24 25 31st, 2022, were at 16.8. Members currently, although

Page 84 listed, there currently are 280,169 members. We do 2 categorize them as active and inactive. Active means contributions are actively going into their 3 account, were inactive means they have a balance. 4 5 As Dan previously stated, all major components are outsourced by pursuant to the Florida Statutes. This includes recordkeeping and custodian along 8 with the benefit payments. Alight Solutions is our 9 plan administrator choice service provider. They 10 are the record keeper for elections for both a 11 member making a choice between the pension plan and investment plan. They also are our SBA provider. 12 13 BNY Mellon is our custodian and also they do the benefits disbursement under the plan. 14 15 The Division of Retirement is the pension plan 16 administrator and they handle the retirement 17 reporting for both plans, the investment plan and 18 the pension plan, along with a health insurance subsidy program, disability and inline of duty 19 benefits for both the investment plan and pension 2.0 plan members. 22 Plan choice. Dan previously indicated that 23 members, when initially hired, they have eight months to choose between which plan. The change in 24 2018 changed it to the default to the investment plan,

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Page 85 except special risk members. That's why you see four bars beginning in 2018 compared to 2016. This is just a showing of how we're tracking as far the default. As you can tell, the default of 5 investment plan is about 48, 49 percent each year. 6 And this is tracking our membership growth. And currently the membership is at 280,000, 8 currently. 9 MR. JONES: Mini, this is Peter Jones. May I 10 ask a question? 11 MS. WATSON: Sure. 12 MR. JONES: Yeah, just curious. When we have a 13 new employee and they say and they come to whatever 14 the source is to ask questions, which plan should 15 I choose, how is that answered? 16 MS. WATSON: Sure. Walter will go over in iust a few minutes. 17 18 We have the financial planning guidance line, and they are a provider of the umbrella of the 19 defined contributions program. And Walter will 20 touch on that and, or he'll provide some statistics as far as planning and retirement planning. 22 23 MR. JONES: Okay. Great. I'll wait for that, 24 then. Thank you. 25 MS. WATSON: All right. We spoke about the

Page 86 initial election or the default election. This is 2 your first selection. Members have the opportunity in their retirement career to make a second 3 election. These are the statistics for the second 5 elections beginning in July, 2017. As you can see, the most frequent is the second election to the investment plan. 8 Some administration statistics. Alight 9 Solutions, our record keeper process 10 contributions, mail quarterly statements, communications, and they receive telephone calls regarding the FRS. Via mail in, they mail the 12 distribution checks, process of the direct deposit, 13 and hold the assets under custody. 14 15 Statutes also provide for members to file 16 what we call a request for intervention or complaint process if they were to have an issue or complaint with one of the vendors or an outcome with their accounts. These are the top five 19 reasons of why members file complaints. However, more than likely, we can't grant what they want just because the Florida Statutes tie us to our 22 decisions. So although they have that, we look at it, we 23 go through to see what happened or occurred

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in their account and see if the law

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Page 87 will provide us the opportunity to provide a resolution; or, if not, there is steps to a hearing 3 process. MS. CANIDA: Hi, Mini. This is Tere Canida. 4 I have a question. The second election privilege, how long do you have to do that? I mean, do you have a certain time or how does that work? 8 MS. WATSON: Sure. You have to be actively 9 employed earning salary and service credit in order 10 to make your second election. So there's not a 11 time frame, such as the default, were you have to make it within your first eight months. You just 12 13 have to be working, getting paid, earning service 14 credit, and employed. 15 MS. CANIDA: Okay. Thank you. 16 MS. WATSON: All right. That's it for my part. I'm going to turn it over to Walter 17 Kelleher. 18 19 MR. KELLEHER: Thank you, Mini. 2.0 The financial guidance program is the education program for both retirement programs, the pension plan and investment plan, and we have 22 23 multiple partners within the program. Ernst & 24 Young, who is our financial planners. 25 The question was brought up about how do

Page 88 members make an election, what resource is 2 available. Ernst & Young fields over 300,000 calls 3 a year. A lot of those are from new hires who call in and say, which plan should I join? Ernst & 4 5 Young utilizes a tool that provided by Alight that's called the first election tool, and that 6 tool can actually do projections into the future. 8 You know, if you work 10 years or 15 years or 30 9 years, which retirement plan is going to provide 10 the greater benefit. And they provide that 11 information to members. Members are also permitted to go online and run the first election tool also 12 13 to generate those numbers. 14 Ernst & Young, in addition to being financial 15 planners, they also provide workshops all over the 16 state. Over 500 workshops held throughout the 17 state. I think last year we educated around 26,000 18 members. They do them virtual and they do them in 19 person. Guided Choice is an online personal advisor 2.0 tool. Members can enter information in there, like an outside asset, it knows what their FRS assets 2.2 are. It would give projections for Social Security 23 and give them a total retirement picture on what 24 it's going to look like as far as retirement. And

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Page 89 most importantly, are they prepared for retirement. 2 We also have a contract with Alight who does all the print materials for us. They also do focus groups. And once again, they also provide the online first and second election tools that are 5 6 available. 7 We also have contract with MetLife who provides annuities to investment plan members. So 9 when investment plan members terminate, they have a 10 pot of money, they can convert that into lifetime 11 income. We have immediate annuities, we also have deferred or OLAC annuities available to members. 12 13 The guidance program incorporates telephone, myfrs.com, print, videos, workshops and webcast. 14 15 These are some statistics on the education 16 program. As I mentioned, Ernst & Young financial 17 planners during the period of April 1st through 18 March fielded 354,000 calls. That was up 28 19 percent. Workshop, 664 workshops up 23 percent. Attendance of workshops was up. 26,896 members 20 attended. That was up 53 percent. Website hits remained about the same, went down a little bit. 22 23 And then chats went down a little bit. 24 Annuities purchased. In the past year 25 25 annuities purchased for 2.3 million. We're on

Page 90 track for I think our second greatest year, this fiscal year. Around \$3.4 million in annuities and 3 around 30 annuities purchased. In total we've had 4 193 total annuities and around \$23.8 million. 5 Some highlights. A real popular thing is to enroll via these online forms that we've got were people don't have to login. We've added three additional enrollment forms electronic. We've 9 also resumed in-person workshops. We were doing them virtually during COVID. We also redesigned 10 11 myfrs.com, and we're also bringing out a new online chat provider, and that will be on probably around 12 August, 2022, beginning of August. 13 14 MR. GOETZ: Ouestion on the enrollments. A 15 lot of default, you know, enrollments, which is good and I think that's great. Do you have an 16 17 objective of having them make informed selections or is the default kind of the status quo kind of fine, 18 19 because it gets them in an investment plan and it's 20 a target date I guess most of it, right? 21 MR. KELLEHER: Yes. 22 MR. GOETZ: Is it fine the way it is, is my point, or do we view education as needing to go up or down 24 or are we okay?

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Page 91 1 MR. KELLEHER: We have basically fought that fight since 2002. We've always wanted to get that default down. How do we do it? We've done multiple, multiple focus groups. We've done everything we can think of. We hit these people eight times during their initial enrollment period with emails, print materials, a new hire kit. Our goal is to get them to make an active election. Make sure that they look at the material. They understand what they're doing, because if they don't we make the decision for them. Now, based 10 11 upon the focus groups that we've done, some of the people have indicated, yes, I knew if I defaulted you 12 13 would do exactly what I wanted to do. But there is also a group out there, I think school boards, they're 14 15 defaulting 80 percent are going into the investment 16 plan, which is a huge statistic. So our goal is always 17 to get them to make an active election. But over the 18 years there is nothing that we can do that we've tried so far that can push that default number down. 19 MR. GOETZ: Thank you. 20 2.1 Other questions? 22 MR. BEARD: Okay. The last little part here. 23 So asset performance, and this is as of March 24 31st -- I'm just going to give you where we're at 25 as of May 31st. As of May 31st, actual numbers was

Page 92 minus 6.41. We all know what was happening in the 1 2 market from that period to now. We are below the 3 benchmark of 113 basis points, again, that's as of 4 May 31st. 5 Here are the options that we offer under the investment plan and their fees as of March 31st. When Aon comes up, they will actually have a slide 8 that will show our fees compared to what is out in the retail market, and how our fees are very favorable 9 10 compared to those fees that someone may get out in the 11 retail market as well as among other plans. 12 So the investment plan, as you see it's broken 13 out the majority of the assets are in the retirement Fund. Again, we have close to 14 15 50 percent. As was mentioned earlier, that is a 16 default Fund. So we have a very high number of defaulters. And those defaults when they default they go into one of the retirement date 18 Funds. 19 This here just shows the makeup of the retirement 2.0 date Funds, the different assets that are spread out between the retirement date Funds. 2.2 23 So this is the investment manager allocations for the retirement date Funds as of July 1, 2022.

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So the bottom it shows the Funds that actually make up

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Page 93 the retirement date Funds. Our retirement date Funds are custom retirement date Funds. We have a custom glide path that is put together by Aon. And then they give us -- every year they review and they provide the glide path allocation for that next fiscal year. And these are the managers and their particular allocations. So what are some of our initiatives for this next fiscal year? As far as investment options, we're going to do the (inaudible) that I just showed 10 on the previous slide, those are effective July 1 11 of 2022. We're also going to add the retirement date Fund 2065. That'll be effective July 1, 2023. 12 13 And then we're also going to do a structure 14 review so Aon is going to come in and do a 15 comprehensive structure review on the plan. The 16 last one we had done was about three years ago. 17 They came in and did a very comprehensive structure review. So we'll have another one of those. 18 And as far as plan administration initiatives, 19 as you know from our last meeting, the legislature 20 21 passed an increase in the employee -- employer contribution for investment plan. So, for example, 22 regular class starting July 1 their investment plan 23 contribution rate is going to go from 6.3 to 9.3. 24 25 Based on that, of course, we had to go in and do

Page 94 1 lots of updates. So we're doing that. So that will be available effective July 1. 3 We're also going to do an electronic pin reminder. So the pin number is something that we 5 send out to all new hires. It goes out approximately two months after they're hired. They need that pin 6 number in order to set up an account on myfrs.com, 8 if they enroll in the investment plan they 9 will need the pin number to request a distribution 10 if they call and request that over the telephone. 11 Right now the only way that they can get that pin, if they were to lose it, is by paper reminder that 12 13 went out snail mail. So we all know how the mail is. And that's one of the complaints that we have 14 15 been getting. 16 The reason we have been reluctant to actually go to some kind of electronic pin, is because that pin --18 if someone had your pin and you were terminated, they could basically take a distribution on your 19 account. So we have been very reluctant on that. 2.0 However, we feel with some security measures that we can verify, we verify that yes that cellphone 22 number belongs to John Doe, or yes, that email 23 address belongs to Jane Doe, that we can send that 24 pin number electronically. Additionally, we're going

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Page 95 to ask some questions, some personal questions about, you know, you lived at a certain address a few years ago or some addresses that are associated with you, some address that are associated with your children that only you should know. And they will have to answer them all right in order for us to send that 6 electronically. If they answer any one of them wrong, then we'll send it by mail and only to the 9 address we have on record. 10 We just feel that we have to add some security 11 around it, we just can't mail it out just for the fact that, that pin number can be used to request a 12 13 distribution. 14 And then the last initiative is we're going to 15 add the ability to request a distribution from a 16 specific investment Fund. Right now if someone 17 requested distribution it's pro rata across whatever 18 Funds they're invested in. Every now and then we 19 get a request, someone say, you know, I want to take a distribution but I only want it to come out of my 20 stable value Fund. Right now you can't do that. But, that's a project we're going to add for next 22 23 fiscal year to add the ability for a member to request a distribution from a specific Fund. 24 25 So those are our 2022-2023 initiatives. And

Page 96 we are happy to answer any questions on anything 2 that we've covered. 3 MR. NEAL: Thank you. Will you say again what the change in the contribution made by the state 5 will be for those who go in the investment plan. б MR. BEARD: Yes. So there is a 3 percent 7 across the board increase in employer 8 contributions. For example, for a regular class, 9 currently the contribution is 3.3 percent employer 10 and 3 percent employee for a total of 6.3. 11 Starting July 1 it's going to go to 6.3 percent 12 employer, 3 percent employee, for a total of 9.3 13 percent. 14 MR. WENDT: Gary Wendt has a series of 15 questions that will show his lack of understanding 16 of this. 17 Let me start with this: If you, say, became an employee three years ago and you elected to take 18 the self-investment plan, could you have the chance 19 to pick what you wanted to invest or do they have 20 21 to use your allocations? MR. BEARD: So using your example, three years 22 23 ago if they chose the investment plan, they had the 24 option to let us put them in a retirement date Fund 25 based on their age or they could have allocated

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Page 97 among any of the available Funds that we had out there. Additionally, once they had a high enough account balance, they could have actually transferred some of their Funds into the self-directed brokerage account and chose from the hundreds of mutual Funds, equities, that's available through that platform. We just ask they maintain a minimum balance in their core investment 9 account of \$5,000, but any amount over that in 10 increments of a thousand they could transfer to 11 their self-directed brokerage account and choose whatever Funds they want to -- or equities or ETFs 12 13 through the self-directed brokerage account. 14 MR. WENDT: Okay. If you chose -- if you 15 chose to invest yourself, when it comes time to 16 retire, whenever that is, you reep what you sow, 17 correct? 18 MR. BEARD: That is correct, ves. MR. WENDT: But if you select the other plan, 19 the pension plan I guess it's called, you get so 20 21 much depending on how many years of service; is that correct? 22 23 MR. BEARD: Yes, the pension plan benefit is based on a formula, it really has nothing to do 24 with the contributions that go into their account

Page 98 or what the earnings that the SBA earned on their trust Fund, it's formula based. 3 MR. WENDT: All right. Okay. What I'm getting at, the decrease in valuation of both stock 4 5 and bond markets in the last several months and then б the use of your term second choice, would it be 7 possible for someone who started out in the 8 self-investment plan and made some really awful --9 well, it's hard not to make bad decisions on what 10 you invest. Could they now say, whoops, changed my 11 mind, I want to go back to the pension plan and get a fixed amount, whatever that amount is when I 12 13 retire? 14 MR. BEARD: Yes. Yes. So they could exercise 15 their one-time second election and switch to the 16 pension plan. There are some pros and cons to 17 that. They're going to have to buy into the 18 pension plan. So it's not just taking their account value that's in the investment plan, 19 transferring it to the pension plan, and then from 2.0 that day forward they're considered in the pension plan. They have to buy in. And, depending on that 22 buy-in calculation -- I'm sorry? 23 24 MR. WENDT: Is the buy in, whats -- how is buy in determined, the amount?

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Page 99 1 MR. BEARD: Yeah, so the Division of Retirement calculates the buy in, we don't calculate that here at the State Board. But that buy in can be a present value going back to the pension plan depending on when they started, or it can be an actuarial approved liability calculation. So it can be one of those two, depending on when they started with the Florida Retirement System. 8 Sometimes that amount can be more than in their--9 than what's in their investment plan account. If 10 it's more than what's in their account, then what's 11 going to happen is their investment plan account balance is going to transfer over and they have to 12 13 come up with the difference out of pocket. If they have more in their investment plan to cover it, 14 15 then what's going to happen is only that amount is 16 going to be transferred, whatever they have left 17 will remain in their investment plan account. And 18 actually, they will be in both plans at the same time. They can't access that investment plan 19 money, however, until they actually retire from the 20 21 pension plan. 22 MR. WENDT: So I think you're saying there's no real advantage to anybody to take advantage of 23 the market that's falling and move over into the 24 pension plan, there is no advantage to that?

Page 100 1 MR. BEARD: Well, I think it's up to the 2 member. I personally can't say it is, but some --3 we do see a lot of members who, when the market is the way it is, like it is now, who request second 5 election buyback cost, they want to see how much it б cost, and we do see a lot of activity when members actually buy back into the pension plan during 8 times like this. 9 Now, one would think, well, your account is 10 not high, you don't have enough money. But we 11 actually see a lot of activity when members say, you know what, I want to go back to the pension. I 12 13 want that, just not have to worry about my account. 14 So we do see that activity now. But again, a lot 15 of people can't afford it. 16 MR. WENDT: Does that cost the state anything 17 when they do that. 18 MR. BEARD: No, it doesn't, because the Division is going to calculate their buyback as if 19 they were in the pension plan from day one. So 2.0 they're making the I guess you could say the trust Fund whole from that standpoint, so it really 22 doesn't cost the state anything. 23 24 MR. WENDT: Okay. Well, I'm not sure I understand that nor do I because, fortunately, I'm

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Page 101 not an employee of the State of Florida yet. 2 MR. BEARD: Okay. 3 MR. WENDT: Thank you. I think I understand. MS. CANIDA: Dan, this is Tere Canida. I have 4 5 a question. 6 When you look at the page where it shows the retirement date Fund, and I'm using this just as an example, and you look at the managers underneath, did I understand that these managers come 9 10 recommended through Aon, through a path with Aon? 11 MR. BEARD: So those managers underneath are 12 actually our managers in our core Funds. So they 13 make up our core Funds. So then what we do is we take those managers and use them to create our 14 15 custom target date Funds. And, yes, Aon provides 16 that glide path to us. They provide us, you know, 17 what managers and allocations that should make up their retirement date Fund. And it's based on our 18 member -- the investment plan member's -- our 19 membership data. So they're looking at our data 20 21 and they're creating that glide path. 22 MS. CANIDA: But, and you also work with 23 Aon in finding the managers that you use in your 24 overall plan, correct? 25 MR. BEARD: No, actually we use Mercer for

1	Page 102 that.
2	MS. CANIDA: Oh Mercer, okay okay. And how much
3	change do you see in that from time to time? I mean,
4	do you have a lot of manager turnover underneath?
5	MR. BEARD: I guess the past year we have,
6	because we terminated a manager which had and
7	I'm going back this is about a year and a half. We
8	terminated a manager that had two Funds in the
9	plan. We had one manager that actually closed
10	up shop, so we had to find a replacement for
11	that manager.
12	And then, based on our structure review we had
13	a few years ago, one of the recommendations was to
14	switch from a money market Fund to a staple value,
15	so we had to go out and do a search for a staple
16	value Fund manager. And all that was probably
17	within the last year and a half. Prior to that we
18	very rarely changed our managers, unless we go
19	through a structural review and there is a
20	recommendation from Aon to maybe switch out a
21	manager due to performance. Or when we do our
22	performance monitoring, you know, we look at a
23	manager and they're not performing as we think
24	they should, we may terminate them that way.
25	But we don't go through managers or change out

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oune 20,	2022
1	our managers a whole lot. We have in the past year
2	and a half for those reasons I stated.
3	MS. CANIDA: Okay. Thank you.
4	MR. BEARD: You're welcome.
5	MR. NEAL: Dan, I'm sorry to belabor this. I
6	have the impression that the deposit contribution
7	rate to the pension plan is a lot higher than six
8	and a half percent. Is that true, or not so much?
9	MR. BEARD: So, for the contribution rate, all
10	employers no matter what plan you're in pay the
11	same contribution rate. So well take Leon County
12	School Board. Whether that employee is in the
13	pension plan or the investment plan, their employer
14	contribution rate is going to be the same.
15	What happens when they have the assumption
16	conference, the actuary will take the normal cost
17	for the pension plan, the normal cost for the
18	investment plan, and they're going to blend those
19	together into what we call the blended rate. And
20	that's what the employers will pay. So the actual
21	amount that goes into the investment plan account,
22	they're not actually paying that per se. It's part
23	of that blended rate which the actuary has used,
24	you know, they use the data from our investment
25	plan, the data from the pension plan, and that's

Page 104 how they come up with that normal cost. And they blend it together into one rate. 3 MR. NEAL: Where did the extra 3 percent come from, the additional 3 percent contribution being 5 made at this time? 6 MR. BEARD: Where is it coming from? MR. NEAL: Is it separate from general revenue 8 or is it outside the (inaudible)? 9 MR. BEARD: Yeah, I don't believe it's coming 10 from general revenue. I mean, every employer, the 11 state, the school board, they all have to pay it. So I don't think it's an actual allocation, Lamar, 12 13 correct me if I'm wrong, it has to come from the general revenue. 14 15 MR. TAYLOR: Yeah no, I dont think it was from--16 wherever salaries are appropriated from for state --17 state is only about 17 percent of the FRS. So for 18 the state perspective, wherever salaries would be appropriated from would be where that would come 19 from. And then the employers, so school boards, they 2.0 have to figure out where they're additional--22 MR. NEAL: So the extra 3 percent would come from whatever the employer is? 23 24 MR. BEARD: Yes. Yes. 25 MR. TAYLOR: And then just to kind of -- not

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Page 105 to belabor it, but there is a UAL, there's an unFunded liability contribution, that's paid across all employers regardless of how many people are in the investment plan or in the pension plan, that 5 amortization is spread across all employers. 6 MR. NEAL: UAL hasn't made (inaudible). 7 MR. TAYLOR: It is, yes. 8 MR. NEAL: I'll just beat this horse a little 9 bit more. 10 All right. So we've had a slightly unFunded 11 plan for a number of years. Now we've displaced maybe a very considerable part of the payroll that 12 13 we'd otherwise be paying into the pension Fund. Presumably, notwithstanding that we're reducing 14 15 long-term liability to the state by going off the 16 investment plan, we would have a short-term deficit 17 that would be UAL in the pension plan from the perspective of employees who are no longer paying 18 the (inaudible). Saying that's reciprocal, we have 19 a higher net payment rate for the first few years 20 21 until the investment plan employees start retiring. 22 MR. TAYLOR: Yeah, I think I understand maybe 23 were you're coming from. And that would be, if I understand it correctly, the question would be, if 24 25 we're seeing more participation in the investment

Page 106 plan and, therefore, less participation in the investment plan --3 MR. NEAL: Yes. MR. TAYLOR: -- we are losing contributions to 5 the pension plan with respect to what would be the 6 amortization of the UAL? Is that --7 MR. NEAL: Yes. MR. TAYLOR: And that goes back to the 9 structure of this blended rate. The legislature 10 makes sure that doesn't happen because the UAL is 11 spread across all employers regardless of how many participants are in the investment plan or in the 12 pension plan. So employers, if they had all of 13 their employees in the investment plan, they're 14 still going to pay the UAL contribution. And--15 16 And part of that is because when you think about the UAL, the UAL is generated from liabilities of 17 past service costs. And so to the extent there is 18 a UAL, you might have employees going forward, 19 that are already invested, but you probably had a 20 bunch of employees that were in the pension plan, and that UAL is basically to make up for the past 22 23 service cost. 24 MR. NEAL: Let me try it one more time. 25 Is the deficit that we have, therefore,

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	Dame 105
1	largely the result of failure to pay the UAL from
2	2009 to 2013, or is there more there?
3	MR. TAYLOR: There's a little bit of gosh,
4	John, I think we calculated it as something like
5	\$3 billion, I think, of foregone contribution. I
6	have to go back and look at the numbers. That's
7	kind of still there in terms of what didn't go into
8	the plan.
9	But the UAL is exclusively a function the
10	difference between the actuarial valuation of
11	assets and the actuarial valuation of liability.
12	So currently the liability is about \$205 million of
13	actuarial liability. Actuarial valuation of the
14	assets is somewhere in the neighborhood of
15	\$170 billion. So it's a smoothing process as they
16	look back over it so its not a market value
17	determination. And that is the UAL in that
18	piece, that it's complicated that's what gets
19	amortized over the next number of years.
20	MR. NEAL: Does the actuarial investment do a
21	robust valuation of that, or does that come from \mathtt{UAL}
22	pension advisor?
23	MR. TAYLOR: So the actuarial valuation of
24	the investment valuations come from us. A Milliman
25	looks at and runs the computation for the actuarial

	* *
1	smoothing. It's sort of a weighted average of
2	20 percent of each of the differences over the last
3	five years are kind of weighted, and so you get
4	this kind of average over the last five years.
5	Milliman does that computation and they provide an
6	annual report every year.
7	MR. NEAL: What about the actuarial
8	conference?
9	MR. TAYLOR: It's a byproduct of the actuarial.
10	It's on the DMS website. There is an annual
11	actuarial valuation report.
12	MR. NEAL: Thank you.
13	MR. TAYLOR: I'm sorry, it sounds like our
14	court reporter could use a break. Would five
15	minutes be sufficient?
16	MR. GOETZ: All right. We'll reconvene at
17	3:30.
18	(Recess taken from 3:22 p.m. to 3:30 p.m.)
19	MR. GOETZ: Alright, we're going to restart the
20	meeting here. We're picking up with the Florida
21	Retirement System Investment Plan review which is item
22	number 5, were going to the plan structure review, which
23	Aon is going to do for us here. So Katy, why don't you.
24	MS. COMSTOCK: Great. Thank you.
25	This is Katy Comstock from Aon. As Dan had

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une 20,	2022
1	Page 109 mentioned, we do a investment structure overview on
2	an annual basis here in the June meeting. And what we
3	cover here is the investment plan lineup, we look at
4	the investment option fees compared to peer groups,
5	and we look at performance, we also touch on any
6	trends or hot topics that are going on in the industry.
7	As Dan also mentioned, we also do a deep dive
8	roughly every three years, so we did that three
9	years ago. And a number of changes are recommended
10	and made, and I'll touch on those as we get into
11	the slides here. But the portfolio, plan is in really
12	good shape, the lineup is in really good shape.
13	We're going to kick off our next deep dive
14	here late summer, early fall were we'll look at
15	the underlying white legal options, management
16	structure, as well as retirement income. And
17	retirement income has been a hot topic lately.
18	I'll talk about this a little bit more. But what
19	we refer to when we speak about retirement income
20	is once participants retire, how to manage that
21	account balance they spend their whole lives
22	accumulating, how to think about spending that
23	down, what options as a plan sponsor you all can
24	help your participants in their retirement in that
25	regard. So to set the stage just a little bit,

Page 110 1 I'll be brief here because I know we're short on 2 time. But I just wanted to set the stage on how we think about investment structure. And what we know 3 and what research has shown is that generally 5 participants are not saving enough for their retirement. The average participant when they are left to their own devices are not creating efficient 8 portfolios. And so what we're focused on are, what 9 can plan sponsors do to help their participants in 10 their plan? I'm also going to focus on the investment 11 lineup and make sure that it is streamlined, make sure that it is cost effective, that it is simple to 12 understand, that there is ways to communicate, 13 and help participants make informed decisions 14 15 in selecting appropriate managers. And so that's 16 what we're focused here on today. 17 Governance is critical, especially in this 18 environment where I'm sure you've seen the headlines, there is a lot of lawsuits out there and 19 these reviews, the overseeing of your investment 2.0 fees and investment lineup are all strong 22 governance practices that you have in place and that you do on a regular basis. 23 24 Key takeaways from this year's review, similar to last years, we don't have any

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Page 111 recommended changes at this review. Your investment structure is in very good shape. It is streamlined. You have custom target date Funds. Dan spoke a little bit about that, the roll down is reviewed every year and is based on your own 6 participant data. The set of investment options you have is diversified across assets class type, cost, risk return spectrum, and investment style. 9 You have use of white label Funds, we find this 10 favorable as well. And you also have a number of 11 ways you can assist participants not only through the target date Funds, but through the participant 12 13 health, the guided choice, Ernst & Young, and those 14 service providers. 15 From a plan cost perspective, when we look at 16 your investment options compared to peers, you offer lower investment fees from the investment 17 18 managers. You also do subscribe to the CEM benchmarking data which also looks at investment 19 options as well as administrative costs. And your 20 fees are very competitive when looking at peers as well. And then performance has been strong across 22 23 short and long-term time periods, and we'll look 24 at that as well in a little bit. 25 I'm going to pause on this page, what we're

Page 112 looking at here is just an evolution of the DC 2 landscape. Down the left-hand side when we look 3 at investment structure, what we believe an appropriate structure should include are these 4 5 five key investment categories. 6 So asset allocation which are right now your target date Funds, and you have the do it for me 8 option. This is where, as Dan mentioned, 50 9 percent of the participant base, roughly 50 10 percent, are allocated to Capital Preservation. 11 This is a stable value Fund. Historically it was your money market Fund. Income, primarily 12 13 fixed income options, low risk, and then the growth, these are your equity across U.S., non 14 15 U.S. and global options intended to grow the 16 portfolio, grow assets excuse me, and then retirement income, as I mentioned earlier is 18 helping participants once they retire, have an income stream. You do have an option right now in 19 your investment lineup, the inflation sensitive Fund, 2.0 which we consider a type of retirement income to protect the purchasing power of your participants 22 23 assets, which is another way to go about offering 24 retirement income to your participates. 25 What you can see as you move from left to

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Page 113 right is just the evolution and the number of options offered. Research has consistently shown that participants are overwhelmed when they get too many options. One study shown that when participants that don't know what they do, they often allocate equally across every single option there. And I think we all know that would result in likely a suboptimal portfolio, and certainly one 9 that isn't inappropriate for their risk profile. 10 So streamlining were your plan lines up is under 11 that modern lineup. And you can see the number of Funds are cut by roughly in half. This has 12 shown to help -- has shown to benefit a 13 participant's portfolio if they're able to 14 15 construct. 16 The emerging lineup we haven't seen much 17 uptick in this. And really what this is doing is 18 you'll notice that the number of options are pretty similar to the modern lineup, but it's the way that 19 they're communicated and it's labeling of them. The 20 goal here is to label these options as what they're intended to do. Meaning, that they may help the 22 average participant construct better portfolios. 23 24 You all are set up to do this, given that you 25 have white labeled Funds. Again, we think that

Page 114 this is something that the DC marketplace is 2 headed towards, but there hasn't been much adoption 3 there yet for that. But we wanted to share that with you. 5 On this page we highlight the apparatus investment lineup across of these five different investment objectives with the colors. And as you 8 move from left to right we categorize them into 9 different tiers. 10 Tier 1, again, is a target date Fund. These 11 are for those that want someone to professionally 12 manage them or they want kind of a hands-off 13 approach. 14 Tier 2 are the indexed Funds or the passively 15 managed strategies for those participants that are 16 maybe fee sensitive or maybe that don't believe in active management but still want to construct their 17 18 own portfolio. And then Tier 3 are the actively managed 19 strategies. As you can see, there are options 2.0 21 across each of these categories, and for those that are more engaged in their investment lineup and 22 maybe want to express a view in their portfolio. 23 24 We did leave off here what we considered Tier 4. and that is the brokerage window where about I think

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Page 115 8 to 9 percent of participant assets are invested in a brokerage window. We consider that Tier 4. This next slide is just a depiction showing that you do offer options across the risk rewards spectrums. So if we're going from the bottom left to the top right, lower risk, lower expected, lower return, higher risk, higher reward. And then you offer them across both active and passive options. 9 Performance. Dan did cover this, the absolute 10 return. So what I'll focus on is the relative 11 results. And so when you aggregate the performance of your participant assets and where they're 12 13 allocated, you see some underperformance for the year primarily stemming from the equity options. 14 15 But over the long term, over the trailing five and 16 ten-year periods, the portfolio has outperformed 17 when we look at the aggregate assets relative to 18 the respective benchmarks. This is shown is a little bit -- well, if you 19 can see this, it's shown a little bit better on 20 this page. The green represents out-performance of these Funds relative to their specific benchmarks. 22 We're a little bit of underperformance over that 23 one-year time period, again, concentrated in the 24 25 equity strategies. But if you look over the five

Page 116 and ten-year period, all of these Funds have 1 2 outperformed over the long time period. So you're 3 offering your participants strong, active management in these options. 4 5 Costs. Here we're looking at the expense ratio of each of the investment options. The middle column is for the FRS, and then we put the 8 peer median on the right-hand side. So like 9 invested funds, you can see that the options that 10 you all are offering your participants are well below 11 the median shown here. The one exception is the inflation sensitive Fund. But I would un-caveat this 12 13 as this is not a fair apples-to-apples comparison. The inflation sensitive fund your participants 14 15 have access to does include some private real 16 estate, it includes some real assets. This median 17 is primarily composed of treasury inflation tips, 18 treasury inflation protected security fund, a more liquid funds that tend to have lower expense ratios 19 than private assets. 2.0 2.1 So you can see even with what you're offering your participants, which we think is a more 22 23 diversified portfolio, you're right about at the same 24 costs there. 25 And so that, you know, at the end of the day,

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Page 117 a very strong investment lineup. Again, we don't have any recommendations. We think you're in line with the industry best practices. 3 Looking ahead we will be doing a deep dive 4 starting here in a few months, we did want to just 6 comment on a few trends that we are seeing. This was brought up at a few meetings. Private Equity and defined contribution plans, that is something 9 that philosophically, you know, we do like private 10 equity. We do think there could be a role, the 11 issue, or the headwinds are primarily on the administrative and the operational end or 12 13 including a defined contribution plan. 14 Some of your peers, a few, have started to look 15 into this, some have done it. We do think that 16 there needs to be some evolution and some work done 17 on that administrative piece, but we're continuing 18 to monitor it. Likely where you'll see this more come up is within a retirement date Fund or within 19 a white label Fund. But we still think that there 20 21 is some work that needs to be done around operational aspect and administrative aspects. 22 23 And then lastly, I wanted to touch on the 24 retirement income piece. This is something that 25 we're seeing a lot of discussion around as of late.

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- 1 Part of that is because health care costs are
- 2 rising, mostly corporate pensions are going away,
- 3 so the quaranteed income that people had are going
- 4 away. People are living longer. And so there has
- 5 been a push for planned sponsors to help
- 6 participants think about they've accumulated this sum
- 7 of money, how do they spend it? And it's not only
- 8 a psychological kind of flip that they need to do,
- 9 but also how do they think about it and it's a
- 10 fiduciary concern from a business case. We've been
- 11 hearing a lot of questions around retirement
- 12 income, and there is a lot of options out there,
- 13 both in plan and out of plan.
- 14 And so the way that we think about it is kind
- 15 of extending your investment lineup not only from
- 16 that savings phase, which is a top half, and what
- 17 we've focused historically a lot of attention on,
- 18 but moving down to a spending phase.
- 19 And so this bottom half does not reflect your
- 20 plan. You do offer, as your team described, some
- 21 annuity options already. We will be exploring if
- 22 it makes sense to add other options as well in the
- 23 plan and/or out of the plan. And so we'll be continuing
- 24 to look at that and I just wanted to highlight some
- of those trends that we're seeing.

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1 But overall we think your participants have a

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2 strong investment plan to invest in. And I'm happy

3 to answer any questions. Thank you.

4 MR. GOETZ: Thank you, Katy.

5 I think we will just steam right forward and

6 go to the Florida PRIME review.

7 So, Mike, if you want to take control.

8 MR. McCAULEY: This is the deeper dive on the Local

9 Governments Surplus Trust Fund otherwise known as Florida

10 Prime. We just have a layer change, line up change, get

11 the folks from and Lewis, Longman up here. So we've got

12 the first two items are the statutorily required reviews,

one is the legal compliance review, the second is the best

14 practices for investment review. And then we'll do view a

15 review of the portfolio and the folks at Federated

16 Hermes. So the first item is the statutory compliance

17 review. We've got Glenn Thomas here to provide a

18 summary of that review. He is with Lewis, Longman

19 & Walker. Once he gets set up we'll go into that

20 one.

21 MR. THOMAS: Good afternoon. Chapter 218,

22 Florida Statutes, has some requirements governing

23 the administration of Florida PRIME. My review is

24 basically to ensure that it's being administered

and run-in compliance with those provisions. And

Page 120 for the time period of my review, which is between 2 May 17th, 2021 and May 16th, 2022 I determined that 3 the Florida PRIME is being administered in compliance with the requirements of Sections 218.40 5 through 218.412, Florida Statutes, which is the 6 statutes that it is required to be administered 7 in compliance with. 8 If there is any specific questions about my 9 report, which I believe you all have, I'll be happy 10 to answer them. 11 MR. McCAULEY: Next up we have Katy Comstock 12 with Aon to do a review of the best practices. 13 MS. COMSTOCK: Great. Thank you. Good 14 afternoon, everyone. 15 This is our annual report for the best 16 practices for Florida PRIME. This is our 14th year 17 doing this. And as per more recent years, we do continue to find that the portfolio and the pool 18 continue to be managed in a manner consistent with 19 best practices and in consideration of 2.0 21 participants best interests. 22 We looked at this year a few things, I'll 23 highlight here. One, the participant survey that 24 went out through the automatic reminders did not go 25 out this year, so we got a very low response rate.

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Page 121 So we'll be reissuing that survey. The response that we did get were very favorable and consistent with what we've seen in years past. But I think it was 10 or 11 3 respondents, so not necessarily representative of the pools participants. So we'll be reissuing that in the fall and we'll provide you all with an update on the responses after we get those back. 8 Two other things I want to highlight from this 9 year's review: One is the business case update. 10 You may recall in late 2019 as part of the strategic 11 plan, the team was to do a full review of Florida PRIME looking at ways to improve the efficiency of the 12 management of the pool, specifically considering if 13 there are areas to outsource some of the functions 14 15 of the management. Then COVID hit. So that was put 16 on pause as there were other priorities. Then it was 17 picked back up in late 2021. At that time it was identified that the 18 commercial banking relationship that does custody 19 and trust for Florida PRIME needed to be rebid. So 20 that intent to negotiate went out here this spring and will be wrapped up this month. So once that is 22 done, then the team will pick up looking at, you 23 know, potential outsourcing and other 24 25 considerations. So progress has been made, and

Page 122 more to come on that. 2 And then the last update we wanted to provide 3 you all was with some proposed money market reform updates. The SEC proposed reforms to their Rule 2A7 that covers U.S. registered money market Funds 5 back in December. 6 Just as a quick background, the Florida PRIME 7 8 local government investment pools are not governed 9 by the SEC; Rule 2A7, they are governed by states --10 or Florida PRIME is governed by state statute as 11 well as the governmental accounting standards board, or GASB. However, historically it had been 12 managed as 2A7-like. So a lot of the rules and 13 14 guidance from the SEC under these rules were applied 15 to local government investment pools. 16 There have been reforms historically after the '08, '09 crisis in 2010 and then again in 2014 17 reforms were passed. And most of those have been 18 adopted by Florida PRIME through, you know, 19 guidance from GASB. Recently that direct link to 20 Rule 2A7 was eliminated as it was recognized that local government investment pools had different 22 characteristics than do money market Funds. 23 24 An example of that was in March of 2020 when many money market Funds had seen an extreme number

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1	of asset outflows and liquidity constraints, $$^{\rm Page\ 123}$$
2	where local government investment pools didn't
3	experience that as they have more steady cash flows
4	and more steady positions. So it is to be determined
5	whether these reforms will have an impact on Florida
6	PRIME. Those reforms were proposed in December
7	of 2021, there was a comment period that closed
8	in April. And so it's to be determined what the
9	rules will actually be and if there will be, what
10	the impact, if any, on Florida PRIME. So I wanted
11	to give you all a heads up on that. But overall
12	Florida PRIME continues to be managed very well.
13	The investment policy, which is the third
14	thing that we reviewed this year, continues to be
15	very comprehensive, concise, covers all of the
16	necessary things we believe should be covered in a
17	policy statement. There is no recommended changes
18	for that this year as well.
19	So with that I will take any questions.
20	MR. GOETZ: Thank you, Katy.
21	MR. McCAULEY: And last, but not least, we've
22	got some folks from Federated Hermes we've got
23	Amy Michaliszyn, Paige Wilhelm, who is the
24	Portfolio Manager on the pool, as well as Luke
25	Raffa. So I think Amy is going to start out.

Page 124 1 MS. MICHALISZYN: Very briefly. So, good 2 afternoon and our comments today will revolve 3 around portfolio management, participant outreach and marketing support. And I've asked Luke to 4 5 deliver the service report. And of course you'll hear from Paige. So, I'm hoping at the end of our 6 remarks you'll agree it's a good story. Yields are 8 up, assets are up, participants are happy by all 9 accounts. So we're really happy to be here and 10 share a good report. 11 So with that said, I will confine any other 12 remarks and comments, and ask Luke to take it away. 13 MR. RAFFA: Sure. Thanks, Amy. 14 Yes, my name is Luke Raffa, I'm Senior Sales 15 Representative with Federated. As part of my role, 16 I provide marketing support for the Florida PRIME 17 pool. And so as Amy mentioned, I'm just going to go through some slides related to our participant 18 outreach efforts and some of the feedback that we 19 hear directly from participants who use the Florida 2.0 21 PRIME pool. MR. McCAULEY: All right, great. So just very 22 23 quickly, you know slide is just about yields of the pool, and this slide will compare the yield of 24 25 Florida PRIME against the Fed Funds, the minimum of

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Page 125 their target range. And what you can see on this slide is that, even when the Fed had rates down at zero, and the zero to 25 basis point range, we were still able to generate some yield for participants and as it became clear what the Fed's path forward 6 would be as far as raising rates. The pool actually tends to lead the moves that come from the Fed. 8 So June 1st there was a yield of 93 basis 9 points on the pool. And as of yesterday, we are 10 all the way up to 1.57 percent of Florida PRIME. 11 MR. RAFFA: So this is just a general overview of the different types of participant 12 13 outreach and marketing support that we provide for Florida PRIME. I won't go through every 14 15 single bullet point for you but, you know, just 16 to highlight a few. 17 The first form of engagement that we do is just the tried and true direct conversations with 18 participants, reaching out to key participants of 19 the pool, making sure that they're satisfied with 20 the service that they're receiving and it's meeting all their investment needs. 22 23 Now, we also talked to a lot of key prospects around the state as well as anybody who is really 24 25 interested in getting more information on the pool.

Page 126 1 Now, a lot of these conversations recently 2 have surrounded around education on rising rates 3 and how that ultimately affects the pool. At the local government level, a lot of this has to do 4 5 with connecting the dots for people, you know, how do you connect the inflation that they see in their 6 everyday life to the dual mandate of the Fed, and 8 ultimately how does that affect the Florida PRIME 9 pool. 10 So those conversations have resulted in a lot of new interest in Florida PRIME as they hear how well the pool has been performing. We've listed 12 just a handful of those opportunities there on the 13 screen. Miami-Dade County, obviously a very large 14 15 county and somebody that we have been engaging with 16 for about a year now. They were a former participant in the pool and are looking to come back. So we've 17 been having several conversations, both Paige and 18 I, with their team there. 19 Four out of five of these opportunities would 20 be brand new accounts for Florida PRIME. One would be just a large addition to what they currently 22 have, which is just a few thousand dollars. I 23 would highlight one of these has already come to 24 fruition and has entered into the pool, and that's

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1	Santa Fe College. I first met the comptroller at
2	Santa Fe College in January of this year at a
3	conference. We had a, you know, an in-depth
4	discussion about the pool, where Federated thought
5	rates were going, and ultimately how that would
6	affect their investments. We reconvened last month
7	in May, talked a little bit about what they're
8	currently using. They had a large investment in
9	Spiel (phonetic) which is an investment product
10	available to public colleges here in Florida that
11	has a duration of about two and a half years. So
12	we provided the proper education, but that
13	investment was not going to do well in the current
14	environment, and the pool would be a large
15	beneficiary of the rising great environment. And
16	ultimately they decided to move \$45 million into
17	the pool here in the last few weeks.
18	Conference attendance, I'll go over that in a
19	couple slides, but I just want to point out a couple
20	things on the marketing support. Weekly
21	commentaries from Paige are very well received by
22	participants. We get a lot of positive feedback
23	there. And then the timely updates on topics of
24	interest. You know, so this year those have
25	included Fed hikes, they've included pool

Page 128 positioning, inflation. 2 On March 17th we sent out a blast to all 3 participants in the pool announcing the beginning of Fed tightening. And the pool positioning, we 5 worked closely with Mike to come up with an 6 announcement related to Russian exposure in the pool, assuring participants that there was no 8 direct exposure to Russia, which was an inquiry 9 that we were getting quite frequently there for a 10 while. 11 So in addition to what we do as far as direct 12 participant outreach, we also partner with a lot of the associations that exist around the state, 13 whether it's city and county management, whether it's 14 15 the government finance officers. But, you know, 16 we're able to partner with these organizations both 17 through their conferences and through their directories and websites and reach many more 18 participants than just the direct calling efforts. 19 2.0 So, you know, we've partnered with several throughout the year advertising in their various publications. And then this past year we've also 22 redone the signage that we use at conferences. So 23 we do have two examples up there. These are banners 24 25 that we use at the conferences. And when we were

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Page 129 redoing these, you know, the thought process was, how do we shrink down the number of words that we have here and just highlight the key benefits and the selling points of Florida PRIME for people. And so we think we captured that pretty well. 6 And then the other thing was, we wanted to highlight both the role of the Florida SBA as well as Federated in managing the Florida PRIME pool. 9 And this is just a representative list of all 10 the conferences that we attend throughout the year. You know, there is a couple others that we've added to the agenda since then. But what you can see is 12 13 that we're very active on the conference circuit and we attend conferences throughout the year. I 14 15 always try and mix in a couple new conferences and 16 see what sort of impact we can have with those 17 organizations. 18 But this is just a great way to reach participants, lots of them, all in one place at one time. What you 19 can see on the schedule, is that this week was actually 20 the Florida GFA. So I actually drove up from that event last night. And it was the first time that 22 that event has been hosted in person in the last 23 three years. So great attendance. A lot of 24 25 excitement to be back in person and I could barely

Page 130 get away for a cup of coffee because there was 1 2 constant traffic there at the Florida PRIME booth. A lot of people just wanted to say hello, express 3 their gratitude for the effort that goes in to 4 5 making it such a successful pool. And the positive-feedback was very positive. 6 7 So the last slide that I have is just a 8 analysis of the competitive landscape for pools 9 here in Florida. So there are a handful of other 10 local government investment pools that exist in the 11 state. None of them have the scale that Florida PRIME does, but we wanted to put together something 12 13 that gave a broad overview of maybe the main competitors here. These are the second and third 14 15 largest pools in the state. Florida Class followed 16 by Florida Palm. And here are just some data points. 17 on each. I do want to point out that some of the data 18 points are from different points in time. There is reason for that. It's because each pool reports 19 different information and does so with a different 2.0 frequency. 22 But when I'm talking to participants who are 23 using another pool or who are maybe evaluating Florida PRIME against some of the other pools here 24

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in the state, I point out three things to them. I

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Page 131 tell them first, look at the fee that you're going to be charged here. In the last couple of years, you know, this really hasn't been a big point because the other pools have been waiving their fees to keep everybody in positive territory and retain assets. But I've told everyone, you know, watch that fee as we start to rise a little bit here in yield, and what you'll see is that a spread sort of arises between the yields of the 10 different pools. And we've already seen that 11 starting to happen. 12 So you can see on June 1st it was pretty 13 close, 93 basis points down to 85. As of yesterday, Florida PRIME was 1.57 percent, 14 15 Florida Palm at 1.44 percent, and Florida Class 16 at 1.29 percent. And so those fees definitely 17 do have an impact on the yield and we're 18 starting to see that already. The second thing I tell people to make sure 19 they review is the manager behind the pool. What 20 is their level of expertise and what is their level of resource. And out of these managers here, Federated 22 was \$631 billion in total assets and \$420 billion in 23 liquidity management. It's definitely the best 24 resourced of the firms here on the list. 25

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1	And then the final thing would be the
2	transparency of the pool. So I mentioned just a
3	moment ago that the reporting is kind of all over
4	the map with some of these pools. Florida PRIME is
5	the only place where you can go to the public
6	website, you can find the yield, historical
7	performance, fees and pools, assets, all in one
8	place without needing an account login and so when it
9	comes to transparency it's really unparalleled here
10	at Florida PRIME.
11	So that's it for me as far as slides. I'll
12	pass it to Paige, but just a couple final comments I
13	guess on sort of the tone and tenor among the
14	participant base. The feedback is overwhelmingly
15	positive from participants. They're appreciative
16	of the guidance that they've received over the
17	last couple of years, and certainly it's been a
18	tumultuous couple of years. But confidence in the
19	pool is high and there is a lot of excitement
20	around the higher yields, so we're expecting a
21	very successful end to 2022.
22	MS. WILHELM: Thanks, Luke.
23	I'll get right into the pool information. I'm
24	not going to read these next two slides to you, you
25	can read them tonight when you can't sleep. They'll

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Page 133 help with that. But, you know, as Luke was mentioning, yields are going up. Unfortunately -- or fortunately for me, we love that on the liquidity side. And just some of the highlights, I don't want to review the 6 whole past year. But we know that the monetary -- the Feds monetary 7 policy has changed dramatically over the past year, and that has everything to do with things that they 10 could not predict. COVID, who would guess what would 11 happen with COVID. The supply chain issues because of COVID, that we see supply chain problems and than we 12 get another variant, and everything starts all over 13 again. We've got more supply chain issues. We 14 don't have enough goods for people. We've got 15 16 labor shortages. And then throw on top of that that Putin decides to invade the Ukraine. So all 17 of those things put a lot of pressure on the 18 economies around the world and the central banks 19 around the world. And we have seen the Fed change 20 their tune in the past year or so from inflation being transitory to, ut-oh, it looks like we're 22 23 behind the 8 ball on inflation, so we need to raise rates, probably a little bit more rapidly than we 24 might have thought just even a few months ago.

Page 134 1 If you flip ahead to slide 11 for me, this is just a graphical picture of what has happened over 2 3 the past year. So if you think back to September of last year, to the fall, these are the little 4 5 blue, the lighter blue lines on the chart, at that time the market as well as the Fed were expecting the 6 Fed Fund's rate to go from zero to .25 to 25 to 50 8 basis points. That was the market thinking. And that kind of continued through the end of the year. 9 10 At year end people thought, well, you know maybe 11 there is a little bit of inflation, maybe the Fed Fund's target range will go to 75 basis points to 12 13 1 percent. 14 And now we've seen a dramatic shift once we 15 got into March. And March is represented by those 16 dark blue lines. And then -- I'm sorry, May 15th 17 the gold lines. So that even back in May, the 18 expectation for the Fed Fund's target range was all the way up to two and a half to 2.75. 19 And now fast forward to today, now people 2.0 think that the Fed Fund's target range is going to be somewhere between 3 and 4 percent. Who knows 22 23 what it's going to be. I don't think the Fed knows 24 that either. 25 We talked about we got a rate hike in March of

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Page 135 25 basis points, 50 in May, 75 in June. We're expecting another 75 in July. And even the Fed will tell you they're going to be data dependent. They can't predict what is happening with this economy. However, their goal is to have inflation run higher than 2 percent for an extended period of 6 time. Remember, prior to COVID inflation was running way below 2 percent, one and a half, 1.75 percent. And it was at that range for years. 9 10 So the Fed feels like they can afford to have 11 inflation run hot for a while. They obviously don't want to inflict a recession on the U.S. 12 13 economy. But I think that we're seeing signs that those first couple rate moves that we've seen just 14 15 this year are starting to show a little bit of an 16 impact in the market. So housing costs -- or 17 housing is starting to turnover ever so slightly. Consumer confidence numbers aren't looking that 18 great. Industrial production is starting to tick 19 back down a little bit. That doesn't mean that the 20 Fed has done their job completely, it just means there's little signs there that maybe this policy 22 23 and tightening policy is actually working. 24 And don't forget, on the next slide Amy, the 25 other thing that we have going on is the Fed's

Page 136 balance sheet is at \$9 trillion. Remember, we added to the balance sheet when COVID started back 3 in March of 2020. So they want to start to unwind that balance sheet, they're starting the quantitative 5 tightening process. 6 And if you look at that \$9 trillion, there's sometimes estimates that for every one trillion that 8 the Fed takes off of the balance sheet, that could be 9 equivalent to the 25 basis point hike in rate. So 10 all of these things are happening simultaneously. 11 It's very, very hard to predict what's going to happen and how, you know, all of these things working 12 at the same time are going to hopefully take us 13 into a soft landing and not take us into a 14 recession. 15 16 If we go to the next page, though, let's talk about the pool itself and what kind of impact we've seen to the yield of the portfolio. This was a 18 yield chart as of May 31st. And remember that Florida 19 PRIME invests in short-term securities that have credit associated with them. So even though we can buy treasury in agency securities, we typically 22 don't do that because they're the lowest yielding 23 securities out there. You see that reflected in the blue line at the bottom and the gray line at

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1	the bottom of this chart.
2	So what we want to buy are asset-backed
3	commercial paper, bank CDs, those lines that you
4	see at the top, asset-backed CD in red and bank CDs
5	in green. And at the end of May you can see that
б	the highest yielding paper there in the one-year
7	space was around a 275. Today that paper is at 375.
8	So even just in the past month and a half
9	we've had this yield curve shift up about 100 basis
10	points, or so. And because we're keeping an
11	average maturity for the portfolio that's very,
12	very short, the yield of the portfolio is keeping
13	up with that direct market.
14	This next slide is just showing you the assets
15	that Mike mentioned, the daily assets for the
16	portfolio. This is the past three years from
17	January of 2020 through current. You can just see
18	that we have higher highs and higher lows. The
19	typical cycle is that we start to see money come in
20	during tax time, which is November, and it builds
21	up until we get to call it January, February, and
22	then we just start to see money trickle out
23	throughout the summertime into the fall till
24	tax season hits again.
25	But if you just look at that chart, you can see

Page 138 the higher highs and higher lows. I would expect 2 that to continue because the pool is keeping up 3 with the rates, the Fed Fund rate increases a lot more quickly than an alternative investment, a bank 4 5 CD, a direct security in the marketplace. You know, over time you see that the pool will beat 6 those types of investments. And if you think about 8 the banks right now, they are so flush with cash 9 they don't want anymore money, they don't want any 10 CDs, they don't want money from outside investors. 11 They don't need it. It will mess up their leverage ratios. Just go to your bank and ask them what 12 13 they will give you on a one-year CD, and trust me, 14 it's not going to match what the pool is paying you 15 right now. 16 On the next page, this is just a breakdown of the portfolio and where it stood at the end of 18 March. Obviously, you can see in the pie chart on the right the blue triangle, the gold and the 19 green. This represents asset-backed commercial 20 21 paper and bank CDs, which we saw on the chart before are the highest yielding securities out 22 23 there. So we have the bulk of our exposure to 24 those security types. 25 In the center you can see the breakdown by

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Page 139 country from an exposure standpoint. Remember, everythings invested in U.S. dollars. This is just where is that issue or headquartered. 3 The top ten holdings on the right-hand side. 4 5 Mostly banks or foreign banks. As a reminder from a credit standpoint we're very comfortable with the 6 approved list. We don't see any credit issues in the markets right now. Obviously, our analysts are 9 following that every single day. People get 10 spooked by the banking sector. The banking sector 11 is much stronger today than it was back during the financial crisis or even during the European 12 banking crisis in 2011. The banks have a lot more 13 liquidity, a lot more capital. And as a reflection of 14 15 that they don't want any more deposits. They're 16 fine where they are. So we're comfortable with the credits that we have on the approved list. We 17 18 haven't seen any big changes yet in any of our industries that cause us concern, that would make 19 us want to downgrade a name or take it off the 20 2.1 list. 22 As a reminder, at the bottom of the page there under credit quality, this pool is rated AAA by 23 Standard and Poor's. We have to report to them on a 24 25 weekly basis. One of their requirements is that at

Page 140 1 least 50 percent of the portfolio must be rated Al plus, which is S&P's short-term rating, and the 3 remainder Als you can see that at the end of the month of March. 5 MR. COLLINS: Every week? MS. WILHELM: We have to report every week, yeah. They get the entire portfolio every week and 8 then a breakdown, just like this, of all of the 9 information. So another set of eyes for the 10 participants looking over. 11 In the middle, effective maturity schedule, you can see that -- this is the percentage 12 breakdown of the maturity of the securities 13 themselves. Remember, we can't buy anything with 14 15 a maturity longer than one year. So right now, 16 in a rising rate environment, we want to be as short as possible so that we capture that increase in 17 interest rates on the day of the Fed meeting. 18 19 Last year at this time our average maturity target was 40 to 50 days. We wanted to be very 20 long, because no one was expecting the Fed to move. Now we've moved that in and we're at a range of 25 to 22 35 days. When we get close to the Fed meeting, 23 which the next meeting is July 27, you'll see that 24

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we'll shorten that up even more so that when the

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1	Fed moves we can capture
2	You know, today, 65 percent of the portfolio
3	would reset to that new interest rate within the
4	first seven days, and that strategy has been
5	serving us well.
6	So the next slide is the performance of the
7	portfolio over time. So the top line there is the
8	performance, the net yield of the pool at the end
9	of March, once again, versus the S&P index. S&P
10	rates other LGIPS from other states as a AAA rated
11	LGIP. You can see that the pool was beating the
12	S&P average by 19 basis points at the end of month,
13	and 9 basis points for one-year.
14	Remember, that one-year period was basically
15	when the interest rates were zero to .25 basis
16	points. So that spread will widen out.
17	And down at the bottom there, that's the
18	iMoneyNet index. This is the index for
19	institutional prime money market Funds. And those
20	returns a little strange, you think, why is there
21	a negative three-month return for the iMoneyNet
22	institutional average? And that's because of what
23	Katy was referring to earlier. The SEC changed
24	the rules for Prime institutional money Funds, and
25	they now have to have a four-digit NAV. So not

Page 142 just a dollar, 1.00, it's 1.0000. And as interest 1 2 rates rise, that NAV can fall. So what you're seeing 3 there is that NAV movement as interest rates rise is causing a negative return in that three-month 5 area which was the first time the Fed raised rates, right, on March 17 or 16, whatever it was. 6 7 The next slide is always -- this is the most 8 boring slide in the presentation that we usually 9 sleep through, but right now this one is pretty 10 important. 11 So the pool has a price of one dollar. And what we try to do here with stress testing is say, 12 13 okay, what is the most important things to the participants? They want daily liquidity and they 14 15 want it at par, at 1.00. So we like to look at the 16 markets and say, okay, if there were other stresses 17 on this portfolio, what would happen to that NAV, to 18 that price? And we carry it out at the top, we carry it out five decimal places there. So you can 19 see that at the end of March, after the Fed raised 2.0 rates, the actual underlying NAV of the pool was .99958. So that obviously rounds to a dollar. 22 23 But breaking the buck, which is something we're all familiar with, is if that NAV fell to 25 .995, below .995. So what we want to do is

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Page 143 stress the portfolio for what we think are maybe more stressful situations than are priced into the market. So, for example, in -- the next slide has these footnotes spelled out if you forget what I'm 5 saying here. 6 But for a change in interest rates, which is the pink box, we expect the Fed to move rates by 70-- 50 to 75 basis points at the next meeting. But what if we're wrong and inflation goes to 20 percent and 10 they raise rates by 125 basis points at a meeting, 11 what would happen to the price of the portfolio? So if you look in those pink boxes there. If we 12 have zero redemptions in the pool and the Fed 13 raises rates by 125 basis points, the NAV falls to 14 15 .99869, so still above a dollar. And we also 16 stress for 10 percent increments of declines, 17 redemptions out of the portfolio. So if we have 18 the same day the Fed raises rates by 125 basis points, if 40 percent of the participants redeem, 19 what happens to that NAV? It falls to .99782, so 20 2.1 still well above a dollar. The green boxes are credit stresses in the 22 23 market. You know, if you believe somethings going to happen to the banking sector if we go into 24 25 a recession, or right now we're stressing the

Page 144 travel and leisure sector, we look at the credit 1 2 spreads widening on the banks by 50 basis points and 3 by 25 basis points for travel and leisure. And those green boxes show you if you stress that credit 5 event in conjunction with those redemption events, what happens to the NAV. 6 7 We also own in the blue boxes floating rate 8 securities. We have about 23 percent in floating 9 rate securities. If those spreads were to widen by 50 basis points, what would happen to the price. 10 11 And then the bottom scenario in purple combines all 12 of those events. If all of those things happen simultaneously, 13 14 what would happen to that NAV, and it would fall to 15 .99554, which still rounds to a dollar. 16 We don't think the chance of these scenarios happening simultaneously is even in the realm of possibilities, but this is just to show you what we 18 try to do when we structure the portfolio to make 19 sure that we always can provide the participants 2.0 with daily liquidity at a dollar. And that's all the comments I have, unless 22 there is any questions. 23 24 MR. GOETZ: Any questions? 25 MS. MICHALISZYN: Anybody? Going once, going

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Page 145 twice. 2 MR. GOETZ: Well Thank you Paige. It does look like a solid asset class. MS. WILHELM: You should move all your money 4 5 there. б MS. MICHALISZYN: Thank you for your time and attention. 8 MR. GOETZ: Thank you. Mike, did you have any closing comments or do you want us to move on? 9 10 MR. McCAULEY: Not really, just a lot of positive tailwinds, higher yields, you know, just kind of relatively attractive returns. Rolling 12 13 asset base, one of the things that we covered. 14 MR. GOETZ: Very good, thank you. All right. 15 Let's move on to agenda item number seven. For 16 those of you on the committee, we have two action 17 items here, one in seven and one in eight. The item in seven does relate to Florida PRIME. What that is, 18 is the policy statement which is on your tab seven, 19 but there's no changes in it. Right, Lamar, there's 20 no-- no changes? But we have to do this annually. So could can I get a motion to approve the policy statement? 22 23 MR. COLLINS: I motion. 24 MR. NEAL: Second. 25 MR. GOETZ: All --

Page 146 1 (Inaudible) 2 MR. GOETZ: In favor? Ave? (En masse: Aye.) 3 MR. GOETZ: So let's go on to item number 5 eight. Here there actually is a change, and you'll 6 find the change on page 387 or page five of this document. So it's lined out what the changes are. The material change is that the Private Equity 9 we're enlarging the policy range to a high of 12 from a high of 10 percent. Lamar is there 10 11 anything you want to add on this change? 12 MR. TAYLOR: Just briefly. If you all recall, 13 we did this a few months back, we upped it from 9 percent to 10 percent. And it goes back to, 14 15 again, what we were seeing in terms of valuations 16 and enumerator and denominator affects. So we've seen lots of great performance from Private Equity and Venture Capital and those valuations are 18 staying pretty static. But the underlying 19 denominator of public market evaluations are starting 2.0 to trade away, so it's just increasing this percentage limit. So we're a little above 10 percent 22 today. And from a policy perspective what that means is 23 if we're above 10 percent over this policy limit for 30 24 consecutive days, then we have to report that to the

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Page 147 Trustees. And we're happy to do that. But at this point there is not a whole lot we can do about it because it's all valuation driven. So I think if we can just increase the upper bound to 12 percent and continue to monitor as we are doing these valuations and have them come back in line or get an increase from the legislature, then I think that's kind of how we would propose to deal with it. 9 So in the meantime we would just propose that 10 we increase this policy range high to 12 percent. 11 MR. NEAL: Mr. Chairman, I move adoption of 12 this change. 13 MR. OLMSTEAD: Second. 14 MR. GOETZ: All in favor? 15 (En masse: Aye.) 16 MR. GOETZ: Opposed? 17 MR. TAYLOR: Alight, thank you. 18 MR. NEAL: Mr. Lamar, I have one question. As this is a local government surplus Funds 19 trust Fund, I'm assuming it's not on the balance 20 21 sheet of the state (inaudible). Is it on the balance sheet of the state? 22 23 MR. TAYLOR: No, sir, it's not. And I think the 3.15 percent includes the fee to Federated as 24 25 well. We charge a one basis point, the State

Board of Administration charges a one basis

- 2 point fee, and that goes into the SBA's
- 3 administrative trust Fund. (Inaudible.) I think
- 4 we passed through the Federated fees --
- 5 MR. McCAULEY: Exactly.
- 6 MR. TAYLOR:-- which I think s 72 a basis point.
- 7 MR. McCAULEY: Scale based on assets
- 8 (inaudible).
- 9 MR. NEAL: Okay. (Inaudible.)
- 10 MR. TAYLOR: Well, the Federated fee goes to
- 11 Federated. The state -- our fee goes into the SBA
- 12 administrative trust Fund. Yes sir.
- MR. GOETZ: Let's move on to item number nine,
- 14 which is the SIO updates. Tim, you're on first.
- 15 MR. T TAYLOR: Thank you, thank you Mr. Vice Chair.
- 16 Good afternoon everybody. Page 166, so here we are halfway
- 17 through 2022, and if you recall back to when the
- 18 year began people were already concerned about
- 19 things. There were multiple uncertainties and
- 20 concerns that investors considered. Inflation,
- 21 rising interest rates, central bank activity going
- 22 from quantitative easing to quantitative
- 23 tightening. High valuations, because we came off,
- remember, a very strong return in 2021 of 18
- 25 percent which had followed the year before a very

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I strong return. And then in late February, as was

- 2 mentioned, Russia invaded Ukraine. This heightened
- 3 geopolitical risk and it added fuel to the concerns.
- 4 People, investors began to focus even more in terms
- 5 of the supply and price of oil, natural gas, food
- 6 and other commodities.
- 7 Despite all of this, Global Equity markets fell
- 8 in Q1 only, quote/unquote only, 6 percent. But the
- 9 energy sector at the same time over that same
- 10 period jumped up 23 percent as meaningful sanctions
- 11 were imposed on Russia by western nations after the
- 12 invasion on February 24. That's about four months
- 13 ago now.
- In retaliation to these western sanctions,
- 15 Russia quickly closed its local stock exchange to
- 16 foreigners, including us, and it's a lockout which
- 17 remains in effect today. MSCI and other index
- 18 providers like lets see... Russel and S&P moved very
- 19 expeditiously to remove Russia from its global
- 20 benchmarks. And MSCI was dropped -- MCI
- 21 dropped Russia from its global indices as of the
- 22 close of business March 9th. So it's fairly
- 23 unprecedented, I would say, the speed at which they
- 24 moved to remove Russia from their global
- 25 benchmarks.

Page 150 1 Next page, you can see that Global Equity 2 experienced the very challenging quarter not just 3 on an absolute basis, but also on a relative basis. We underperformed our benchmark by 95 basis points, and this caused our active return for the 5 12 months ending March to also trail the benchmark. 8 GE does remain ahead of the benchmark over all 9 longer-term periods beginning with the three years 10 ending in March. 11 During Q1 I'll talk briefly about what detracted. An underweight to energy of which we 12 mentioned surged during the quarter. We also had a 13 good bit of exposure to higher valuation, growth, and 14 quality securities whose multiples were sharply 15 16 derated. As people saw the interest rates increasing, as people saw inflation popping, those 17 names, growth names that had done so remarkably 18 well very much were hit, big negative returns with 19 some of them. 20 21 The write down of Russian holdings, that added to the depth of the underperformance. We wrote 22 23 down our Russian holdings, to this day they're 24 essentially valued at nothing. And so in an already negative quarter that added to our

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1	poor returns.
2	Some positive news thus far in the second
3	quarter, our active performance is bouncing back.
4	I expected it would probably be the case. That's
5	generally what happens after a period of severe
6	underperformance. We're up anywhere from 30 to 40
7	basis points as of last night's close, quarter to
8	date. And here we are close to the end of Q2.
9	Talk a little bit about the active
10	aggregates here on the next page. And you can
11	see in the first quarter every active aggregate
12	lagged its benchmark. It was evidence that not
13	much worked during the period. The biggest
14	attractor was our foreign developed large cap
15	aggregate. We're underweight there,
16	quote/unquote, the deeper value stocks in energy
17	and also some of the banks. And we also held
18	securities and we still hold securities which have
19	performed exceptionally well during the pandemic,
20	but they were, again, sold off sharply as interest
21	rates increased or sales or earnings expectations
22	declined.
23	The dedicated global aggregate underperformed
24	as the positive performance of dividend yield and
25	value-focused managers was eclipsed. It was

Page 152 overtaken entirely by the underperformance of 2 quality and growth oriented firms. And you would 3 think in a quarter like we had, if you had some quality in your portfolio that would be beneficial. 5 It absolutely was not in the first quarter, which is one of the interesting things of that period. 7 Again, some positive news. In quarter two so far both dedicated global and foreign developed 9 large cap are posting solid active performance. In 10 fact, of the six aggregates you see here, four of those six are well ahead of their benchmarks in O2. On a active relative basis we're clearly 12 continuing to suffer poor absolute returns during 13 the quarter. This quarter we're in now. 14 15 And the last page is an update on our initiatives. 16 During the first quarter we did Fund a new U.S. 17 small cap manager. We're continuing to research nontraditional strategies that can provide return 18 and/or diversification benefits to Global Equity. 19 A consultant has begun an asset class 2.0 structure review that we periodically complete. We did this formally last about five or six years ago. 22 And if it proceeds as planned, we're going to share 23 their observations with the IAC at our next meeting in September, three months from now. And usually

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Page 153 that's the time of the month when Global Equity provides a detailed annual presentation to the Council. We're looking forward to that. And again, if things go as planned, we'll present observations from our asset class structure review 6 then. 7 And then at the very bottom, the last thing I'll mention, during a very volatile period, Q1, we raised a billion dollars for liquidity. And I find 10 it interesting over the three years preceding this one, 11 so from 2019 to 2021, Global Equity provided \$21.3 billion for our beneficiary payment. So Mr. Vice Chair, 12 13 those are my final prepared comments. Happy 14 to take questions. 15 MR. GOETZ: Okay, I am going to start by asking a 16 question. 17 Clearly we've been talking a lot about the shift in interest rates and inflation. And we talked, Lamar 18 you made some comments about you know what can we do to 19 diversify and not be vulnerable to inflation. 20 21 In the equity space, clearly there is some duration interest sensitivity. Is there -- do 22 you -- is there anything else going on at this 23 point that you think you should be doing to, you 24 25 know, address the range of outcomes in the future?

Page 154 1 MR. T TAYLOR: Yeah. Thank you for that 2 question. 3 We've actually already done some things. We performed very well for an extended period of time 5 on both an absolute and a relative basis. Part of that has been we've had a bit of a growth bias, and 6 that has very much benefited us. As we've been hit 8 with liquidity over time we've actually -- those 9 growth bias has grown, it had been more pronounced. 10 We'd been taking the opportunity to take profits, 11 and we always strive to be diversified. Now, whether growth is going to work, whether value is 12 13 going to work, whether the U.S. -- I'll tell you, I 14 don't know. But we like to be structured that we 15 can outperform -- probability of outperforming in 16 any environment. 17 So we've taken over time liquidity as an 18 opportunity to take some profits from growth oriented managers. That has helped us. We've 19 yet -- we still retained a bit of a growth bias. 2.0 2.1 That hurt us in Q1. I think we saw really a regime change. We're clearly seeing 22 inflation. We're clearly seeing increasing 23 interest rates. It's not transitory, as was 24 mentioned earlier. And we've actually rotated

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Page 155 outside of liquidity events. We've taken some money from more growth-oriented managers, some longer duration-type managers and I'd say on the order of 500, 600 million, and we've reallocated that to more value-focused, value-oriented managers, managers who could be more opportunistic in terms 6 of looking at the energy sector. Maybe something really important is happening in the energy sector. 9 We've generally been -- well, we have been 10 underweight for a long time in the energy sector 11 generally because managers think, well, those companies aren't really high quality, they're very 12 13 cyclically sensitive. We want some managers to really have a closer look at that. 14 15 So we've done some things outside of the 16 regular liquidity assessment to reallocate, not 17 notably, but I think meaningfully we've reallocated some Funds. Still have managers 18 looking at growth-oriented securities. Still long 19 term we want to have those managers, but we have I 20 21 would say, you know, somewhat modestly adjusted, made some adjustments. 22 23 During the first quarter and early in this quarter I think we really saw some big changes 24 25 occuring in the investment environment. And one of

Page 156 the things also, you know, central banks going from a decade of quantitative easing and flooding the market with liquidity to now quantitative tightening 3 and increasing interest rates. In terms of growth, 4 growth is going to be difficult perhaps. We think 5 6 maybe things are going to change over the next few 7 years. 8 MR. GOETZ: Thank you. Thanks, thanks Tim. 9 MR. TIM TAYLOR: Thank you. 10 MR. GOETZ: Any other questions? Katy? 11 MS. WOJCIECHOWSKI: So here we are, the last weeks of the fiscal year. And I think I came into 12 the year saying I didn't like Fixed Income, we'd be 13 lucky to (inaudible) I guess outperformed on that. 14 At the end of the (inaudible) together we were 15 16 down seven and change percent. I'm sad to say we're down nine and change percent right now. 17 Probably not much better through the end of the 18 19 year. 20 THE STENOGRAPHER: I can't hear her. 21 MS. WOJCIECHOWSKI: So luckily for me, Lamar made a lot of the comments that I was going to 23 make. Paige also (inaudible) some of the things that I was going to say, so... Remember those as 24 25 we're talking.

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1	$$^{\rm Page\ 157}$$ However, I would note that as tough as this
2	environment has been and I come in every day and
3	say why do we own anything besides treasuries, and
4	you guys say why do we need Fixed Income at all, we
5	have managed to outperform (inaudible). So it's a
6	tough environment because we are
7	consistently (inaudible).
8	(Microphone interference.)
9	UNKNOWN SPEAKER: I think you have the volume
10	maxed out, that's the problem.
11	MS. WOJCIECHOWSKI: Oh is that is, sorry? Okay,
12	we'll try it. I apologize, I forgot to hit the
13	button so in any case it shows that active managment
14	can actually improve performance in tough time periods
15	even. Alright, so we have outperformed our benchmark,
16	as I have mentioned. If I have a glass half full
17	comment to make about this, the low in yields in
18	August of 2020 on the benchmark was 76 basis
19	points, something like that. We are currently
20	at closer to 4 percent, hit 405 this week or
21	last week, excuse me. So we've improved our
22	chances for having a positive return going into
23	next year there's a good way to look at this. Ten-year
24	treasuries now have a positive real yield. So if
25	you look at inflation expectations, let's look at

Page 158 treasury yielding, 315 when I came in here. It looks 2 like we have a chance to actually have outperformed inflation over the long run so that's a positive that 3 we have not seen in a while. Also, the negative 5 nominal yields throughout the globe, that's essentially been erased to, or reduced significantly. So just 6 looking at the benchmark, as Lamar has mentioned, we've changed our benchmark in 2014. So since then 9 I've looked at, all right, well, what were nominal 10 returns versus a risk adjusted returns. And in general it's been better on a risk-adjusted basis to hold the shorter duration benchmark. This year it has 12 not been. If you look on the right-hand side of the 13 chart, the risk-adjusted returns are actually not as 14 15 good for the year as the longer benchmark. However, 16 the nominal returns this year have outperformed. So it has been a benefit for us to have a shorter duration benchmark. 18 19 So just a quick note on this. We do have actually a chance for more yield, much more yield than we did a year ago at this time. And, sadly there has been no 22 sector. Just the right hand chart I already touched on this, but the right-hand side of the chart, no 23 sector has been untouched. Every sector has been 24 iust abvsmal.

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Page 159 1 That said, our credit guys still do the work and Fundamentally they're in good shape. So if you believe that, you know, that yield ultimately equals return over a four-year horizon, we should be in pretty good shape going forward. So at least I'm, this is more optimistic than I've been in probably five years on this. As I mentioned, we are overweight spread product, we are persistently overweight spread product, so how could we outperform? Security selection 10 has done a great job for us this year. Our active 11 managers have done a great job. If you look on the right-hand chart you will see that where we hugely 12 13 increased risk, some of it intentionally and some unintentionally, as we went into COVID, just volatility 14 15 hugely increased. Volatility has also been increased 16 but as you can see, our risk positioning has -- we've 17 taken off risk over the past year. Many of our managers have reduced risk. We ourselves have reduced risk in 18 our internal active portfolios. Another thing we have 19 done, and Lamar I belive you did touch on this we've 20 increased our allocation to our liquidity portfolio. That's just to keep us at the ready, kind of a barbell 22 from our credit -- what we hold in credits. And we like 23 to hold enough if we're liquidity tapped, which we have 24 been several times this year, for the source of monthly

Page 160 liquidity. 2 So these -- I think, Lamar, you probably 3 already said all of these things. We did increase our risk budget a little bit earlier this year. So we are working with our managers to expand that 5 risk. We are increasing our active allocation, so of what we have that's not in the FI liquidity 8 portfolio, we will be expanding some opportunities. 9 That doesn't necessarily mean we're going into EM 10 or high yield a lot more. It may just mean we 11 press on the gas a little bit more in opportunities that we see, a little bit less benchmark aware. 12 Still benchmark aware but not benchmark bound, lets 13 put it that way. We have done a couple of things 14 that using enhanced cash portfolio, which if you 16 look at it versus cash it has underperformed, but it has hugely outperformed. We see this in a short-range manager as well, outperformed 18 longer duration Fixed Income. 19 20 So if you think about how much rates have gone up, even in the last quarter, as Paige mentioned, we now have rate hikes, seven, eight rate hikes priced 22 in fully. So I guess we could have 12, and I won't 23 sit here and say that's it. But I think we're much 24 more aware of what inflation is doing. And as she

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1	said, we are seeing signs of some things easing— the $^{\rm Page\ 161}$
2	biggest one in the mortgage market. Doubled the
3	mortgage rate, which if anybody has gotten a mortgage
4	lately, certainly wiped out all opportunity for
5	refinance. One percent of the universe is
6	re-financeable now. So first time in my, and I've
7	been doing this a long time, mortgage managing a
8	long time. Essentially a positive convexity in the
9	mortgage market, which means that it acts like a
10	corporate in pricing. The price of the mortgage
11	index is in the 90s, the low 90s. So that's amazing.
12	You don't see that very often.
13	So opportunities, and I'm actually more
14	positive about Fixed Income than I have been in a
15	bit. It doesn't mean we'll get Private Equity returns,
16	never do that, but at least we have an opportunity to
17	do well.
18	I think that's all I had to say, in essence.
19	I'm here to take any questions.
20	MR. COLLINS: Will you come out ahead over a
21	two-year period or will it take a three-year period
22	to absorb what you had, what you've absorbed thus far?
23	MS. WOJCIECHOWSKI: To have positive returns?
24	MR. COLLINS: Yeah.
25	MS. WOJCIECHOWSKI: Whoa, that's a good question.

Page 162 1 Well, we have a four-year duration. And bonds come into the world at par, go out of the world at par, 3 hopefully. I believe they will come and go out of the world at par. How's that, so it might take a bit. 5 MR. COLLINS: It might take the full --MS. WOJCIECHOWSKI: But historically if you had -on a two-year period, you do have positive returns. We have never had this negative of a historic year. 9 One for the books. 10 MR. COLLINS: Yeah. Okay. Fixed Income, you either get punched in the left side of the face or the right side of the face, but you're going to get 12 13 punched. 14 MS. WOJCIECHOWSKI: We will get punched. That's okay. 16 MR. GOETZ: On to you, Steve. MR. SPOOK: Good afternoon. Thank you for 18 joining us. 19 The good news is Real Estate has positive returns, and I'm following Katy, so everything can 21 only go up from here. 22 The last three months since the last IC meeting have been very eventful for Real Estate, mainly 23 for the reasons already discussed here, inflation and interest rates.

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1	Meanwhile, the indices continue their
2	record setting performance with the Odyssey posting a
3	record of 28 and a half percent thank you 28
4	and a half percent one-year return as of 3/31.
5	Returns continue to be highly bifurcated.
6	Industrial, rezzy (phonetic) and alternatives,
7	which include data centers, life science, medical
8	office, self-storage and others that kind of leading
9	the way. Retail and office continue to suffer from
10	uncertainty.
11	We're currently seeing a repricing of Real
12	Estate assets with best guess estimated of
13	five to ten percent draw drawn. I do expect
14	further re-pricing of assets as we continue to
15	see increases in interest rates.
16	Cap rates have expanded 10 to 50 basis
17	points as leverage returns have come down. Some
18	buyers are being sidelined.
19	The good news is that supply and demand
20	Fundamentals are still very favorable. Supplying
21	continued rent growth in certain sectors, which
22	will provide for somewhat of a valuation offset to
23	interest rates. The result is the situation were
24	we have capital markets headwinds, and space market
25	tailwinds. Interesting, to say the least.

1 Going to the right side, top right side of the
2 page, performance summary. Here you can see we have

- 3 strong asset class performance. More on that on
- 4 later slides. Contributors to our out-performance,
- 5 can be seen on the slide, are quickly
- 6 summarized. We selected better office, retail and
- 7 industrial properties then the benchmark. Being on the
- 8 way to retail helped. Conversely, our office
- 9 overweight and industrial underweight are a drag on
- 10 performance.
- 11 Bottom left side of the page. Risks and
- 12 issues. Interest rates we've discussed.
- 13 Inflation, which was discussed at length in the
- 14 last IAC meeting. We continue to beleive that Real
- 15 Estate is well positioned as a hedge against
- 16 inflation.
- 17 Remote work, interim work from home is
- 18 still evolving but will have a profound impact on
- 19 commercial Real Estate. Best guess is a 15 percent
- 20 reduction in demand.
- 21 MR. GOETZ: Steve, can I interrupt for just a
- 22 second and ask about the cap -- you mentioned the
- 23 cap rate change. Do you think the cap rate will
- 24 change more, you know, as interest rates continue
- 25 to rise.

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Page 165 1 MR. SPOOK: I do believe it will. 2 MR. GOETZ: Yeah. And do you think it will be proportional? I'm kind of interested in your view on the proportion. 5 MR. SPOOK: There is a caveat to there, to that, because interest rates obviously have a big affect on valuations. But at the same time we're seeing incredible rent growth in certain 9 high-growth sectors, life sciences, and Multi-10 family, industrial. That's really 11 offsetting a lot of the cap rate increases. So it's a little bit less of an affect if it was 12 13 absent that rent, growth. Does that make sense? 14 MR. GOETZ: Yeah, I just was wondering if 15 there is any math to your view of the future cap rates relative to interest rate rises. 16 17 MR. SPOOK: If interest rates continue, I believe we'll see continued increase in cap 18 rates. 19 MR. COLLINS: Now, wouldn't you agree that it 20 would be different for different assets classes too, based on the demand in that asset class? 22 Whether it be multifamily or retail --23 24 MR. SPOOK: Right, right. So I was going to talk a little bit about the negative leverage

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- 1 effect. And I think in the high growth sectors,
- 2 such as multifamily, industrial, life sciences,
- 3 self-storage, I think we may see a little bit more
- 4 cap rate expansion there, because of negative
- 5 leverage. And that situation can't last for too
- 6 long.
- 7 MR. COLLINS: Yeah.
- 8 MR. SPOOK: If that makes sense. I actually think
- 9 some of the lower, some of the less in demand property
- 10 types, such as retail, which is already perhaps overshot
- on a cap rate basis. Maybe some of best performing
- 12 assets in the next -- in the short term, in the next year
- or two, as there is a little bit of a reversion to normal.
- MR. COLLINS: Yeah. Thank you.
- 15 MR. NEAL: Steve, that was a very complex statement.
- 16 You said that you thought you'd have cap rate expansion
- 17 data at your leverage. Are you thinking cap rate --
- 18 certainly not depression. Cap rate expansion.
- 19 MR. SPOOK: Sorry, cap rate expansion. I
- 20 mean, currently in multifamily the interest rates
- 21 for financing are higher than the income return,
- 22 which is a cap rate. In that situation, some
- 23 investors are underwriting through that now,
- 24 because they're looking at rent growth and they're
- 25 underwriting is showing that maybe in year two,

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 maybe in year three, they'll grow their income enough
- 2 so that leverage in now creted. And it is a risky
- 3 proposition.
- 4 MR. COLLINS: Yeah, I think the interesting
- 5 thing has been the first 50 basis points or so,
- 6 maybe 60 basis points of interest rate -- ehh ..
- 7 People started to sort of question what they were
- 8 doing. But then you saw, once it got a little bit
- 9 higher than that -- I mean, we were underwriting
- 10 interest rates at, I don't know, 3-7-5 a year ago
- 11 and now we're five and a half. And you know the
- 12 seller -- the buyer can't absorb all that without
- 13 price changing, which is changing of the cap
- 14 rate. Right?
- 15 And so -- but it is very -- for example, I
- 16 think your multifamily deal in Florida is going to
- 17 look a whole lot different than your multifamily
- 18 deal in, and we say this all the time, maybe in the
- 19 northeast or something, just because of the demand.
- 20 Right? So all of our costs are going up, we were
- 21 talking about this earlier, all of our costs are
- 22 going up but the rents are going up. Right?
- 23 And bailing everybody out of the costs.
- The question is, where does that stop too,
- 25 right? How many people can live in a \$4,000

Page 168 1 apartment. But as interest rates go up, the crazy thing is as interest rates go up single family homes get tougher to buy, which drives them back to apartments. So --4 MR. GOETZ: What would you say is the average duration of our Real Estate portfolio? MR. SPOOK: As far as lease duration? 8 MR GOETZ: Yeah MR. SPOOK: I think, Lamar just threw that number out 9 a little while ago, it's in five and a half area range--MR. TAYLOR: Yeah, so it's a weighted average lease 11 term. I'm not sure in terms of who, if you're looking at duration, if you're trying to get that combination, sort of change in interest rates and versus sort of change in valuations--MR. NEAL: So all classes --16 17 MR. TAYLOR: Thats right except for --18 MR. SPOOK: We held multifamily out of that and selfstorage out of that because that's basically monthly pricing. MR. COLLINS: Yeah, but in this environment that's 20 actually a negative, right? If you're longer duration of 22 your lease --MR. GOTZ: Right. For the rent --(Unreportable crosstalk.) 24 MR. SPOOK: Right. So long duration leases are 25 viewed as a bond substite. We all know what the market

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Page 169 1 thinks of bonds right now. MR. COLLINS: Right. 3 MR. GOETZ: Right. So, I'm just trying to synthesize this as I am an amateur with this. You would expect that if the rent rise which is demand driven which has been kind of true for a while now, if that abated the cap rates start going up more in proportion to the interest rate increase that we've 9 already had. Right? 10 MR. COLLINS: Yeah. 11 MR. GOETZ: Okay 12 MR. COLLINS: Yeah, because they still got to 13 fina yield. 14 MR. SPOOK: You won't have an offset valuation 15 decline from a cap rate increase. 16 MR. NEAL: Say that sentence again Steve. MR. SPOOK: You wouldn't have the offset to the 17 valuation decline from the cap rate increase if rent 18 19 growth goes away. MR. NEAL: You have these complex sentences with 20 several independent clauses also. 22 MR. GOETZ: Well, but just to put it in Katy's camp, I think the way to think about that might be that 23 your market, Katy, responds instantaneously to interest 24 rate changes, when you talk about Florida PRIME

Page 170 benefiting. Right? Ultimately your portfolio rolls 2 because of duration, but the Real Estate, when the rent abates it's still catching up to the negativity 3 of the -- so you could actually do a little bit of a 5 (inaudible) almost, Fixed Income today relative to the cap rate. That's what I was-- Thats were I was coming 6 from. But, you know, I don't know that there's anything to do with the portfolio with that comment, other than 9 to say we, you could expect that maybe Real Estate 10 headwinds increase two years from now or one year from now is what I was thinking, where-as Katy gets it blasted immediately. 12 13 MR. SPOOK: And when I say (inaudible) 5 to 10 percent price declines, I mean, that's not reflected 14 in our valuations. We won't see meaningful price 16 declines probably for two quarters. It takes that long for the appraisers to get the comps and everything. But 18 we're seeing it in trades and repricing deals. And just anecdotal evidence transaction volumes also falling up. 19 MR. GOETZ: Thank you. 2.0 2.1 MR. NEAL: Mr. Chairman, excuse me. 2.2 What percentage of your investments in say 23 multifamily are direct and what percentage go through managers? Do you make these investments directly 24 or do you go tthrough portfolio managers first?

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Page 171 1 MR. SPOOK: For all our property types we do both in Principal Investments, which are direct owned. Direct owned means wholly owned or in joint ventures. And then we also do them through comingled Funds. 65 percent of our portfolio is direct investments, 35 percent is in Funds, so probably apply that same percentage to each of the property types. 65 percent are directly owned. 9 MR. TAYLOR: And then, I quess, just to kind 10 of build on that, a lot of the commingled Funds 11 tend to be more X U.S. I mean there's a US componet to, there's also I think we only go through Funds to 12 13 get non-U.S. exposure to property types. 14 MR. SPOOK: We don't do direct overseas. And that's 15 a good point that Lamar brings up because even though 16 international investments are only about 7 percent of 17 our investments, they are heavily weighted towards 18 office. That's just the way the market is over in Europe and Asia. And residential is not very 19 institutionalized overseas, with the excestion of a 20 few countries. Continuing with some of the risks and issues that we're considering, regulatory risk. Somebody 22 just brought up a little while ago the housing 23 affordability, and that's a big risk that we see is 24 regulatory risk in residential area as affordability 25

Page 172 becomes more and more of an issue I think we're going 2 to see more and more regulation around that. Then growth of E-commerce continues to be debated in the 3 wake of COVID. There's a big increase in E-commerce 5 penetration, whether or not that's permanent remains to be seen. And that's going to have big affects on 6 various sectors of the Real Estate industry. Going to 8 the bottom right-hand side of that page, opportunities 9 and priorities. Kind of the same as the last few 10 meetings, we continued to increase for industrial, 11 residential and alternatives sectors. Alternatives include life sciences, data centers, self-storage, 12 13 student housing, et cetera. We are also working on a master credit line facility, and will put in 14 15 place a line of credit at the Fund level the 16 pension fund level to be used for short-term Real Estate needs, to include construction loans, bridge 18 financing, maturing loans, Funding large capital projects, and any other short-term needs that we 19 may have. Benefits of that program, cost savings, 2.0 more flexibility, less restrictive covenants, and it has the potential to make us a partner of choice 2.2 with operating new partners and developers. We 23 take that line of credit and we downstream individual loans toward joint ventures or

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Page 173 individual properties. We can price that either at cost or we can make it profit center, depending on the relationship we have with our partner. The line would be unsecured with a guarantee. And finally, we will continue our efforts to build out our coinvestment capabilities, which will continue to be a priority. Unlike John, they aren't no fee, no carry, but they are half fee, half carry, which in Real Estate that's a 9 pretty good proposition. MR. COLLINS: Steve, do you -- you know, we've 10 11 talked a lot about secondaries. Would you consider selling some of your Funds in the secondary market in 12 the next few months given, depending on the sector 13 that they're in? You know, you don't want to go out 14 15 the gate while everybody is going out the gate, but 16 sometimes people go out the gate for really good 17 reasons. Would you consider that as a way to reduce risk? 18 MR. SPOOK: We would consider it. It's only 19 until recent years that we've begun doing some 20 sector specific Funds, so industrial-type Funds, Rezzy 22 type Funds, alternative focus Funds. So we don't really have a lot of Funds that are focused on the 23 areas we'd like to lighten up on. It wouldn't be 24 25 as helpful as you would think.

Page 174 1 MR. COLLINS: Got you. Okay. 2 MR. SPOOK: And our diversified Funds that do 3 include some of the property types that we'd like to lighten up on are not really targets, they're 6 doing well despite that. So here you have --7 MS. CANIDA: Steve --MR. SPOOK: Yes, Tere. 9 MS. CANIDA: Steve, sorry. This is Tere. 10 Going back to your master credit facility, 11 that would just be a place for individual project by project; and, second of all, the guarantor would 12 be who, the pension Fund, the individual project? 13 MR. SPOOK: I'm sorry, Tere, I'm not quite 14 sure I understood the whole question. I didn't 15 16 hear the whole question. 17 MS. CANIDA: Okay. You were talking about one 18 of the opportunities is a master credit facility. 19 MR. SPOOK: Yes. 20 MS. CANIDA: So can you just go into a little more detail as to the grantor and how is this 22 going to work versus what you're doing today? 23 MR. SPOOK: Sure. Currently today we're doing all of our financing on a asset-by-asset -- from

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Page 175 an asset-by-asset basis. 2 MS. CANIDA: Right. 3 MR. SPOOK: So on a core property, we would go out and get permanent, fixed rate, long-term financing if the business plan was to hold it long term. Obviously, with shorter term business plans go out and get floating rate financing, maybe put a cap on it or collar on it. What we're looking at here would not be asset by asset. It wouldn't be secured by individual 10 assets, which gives us the flexibility. It would 11 be at the total pension Fund level. It would be administered by a third-party. SitusAMC is currently 12 13 our appraisal administrator. They also do loan servicing. So they would actually be the loan servicer. 14 15 They would administer construction loan draws. And 16 each loan to each special purpose entity, because we 17 own all of our properties in special purpose entities, each loan would be to a special purpose entity. And it 18 would have covenants around those and it would be 19 administered as if it was a third-party loan. 20 21 MS. CANIDA: Okay. I just wanted to clarify that. Thank you, that helps. 22 23 MR. SPOOK: And the guarantor, we would be looking to the total pension Fund as guarantor. We're actually working with lenders currently to try to

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	1	not provide a guarantee from a total Fund and instead
	2	provide a commitment, a Funding guarantee. In case
	3	there was ever a shortfall of Funds, we would commit to
	4	Fund the SPE to the level necessary to service the debt.
	5	MS. CANIDA: Okay.
	6	MR. COLLINS: Are these SPEs that don't have
	7	any debt or are you putting portfolio debt, layering
	8	portfolio debt on top of that?
	9	MR. SPOOK: When I use the term SPE, same as
	10	THE, title holding entity.
	11	MR. COLLINS: Sure.
	12	MR. SPOOK: So we own all of our properties in
	13	title holding entities.
	14	MR. COLLINS: But that
	15	MR. SPOOK: Some of our properties have debt,
	16	some don't have debt.
	17	MR. COLLINS: Right. So this vehicle that you're
	18	talking about doing, is it to provide more debt or
	19	debt on assets that don't have debt?
	20	MR. SPOOK: To provide
	21	MR. COLLINS: I mean, I know you're doing
	22	one
	23	MR. SPOOK: To provide
	24	MR. COLLINS: by doing the other, but
	25	MR. SPOOK: What it would use is to provide,
-		

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1	because this is a line, a short-term debt, so it's
2	not permanent financing, so to take the place
3	of, for example, construction loans that we
4	would be doing through third parties on an
5	asset-by-asset basis.
6	MR. COLLINS: Okay. And this isn't a product
7	that we can design in-house in our Fixed Income
8	group?
9	MR. TAYLOR: We talked, we had a lot of
10	internal discussions around how we might look at
11	cross pollination there. It gets pretty it
12	becomes almost a duration mismatch. For example
13	and there is actually some plans that sort of raid
14	their cash collateral and securities lending,
15	for example, to do projects like this. But then
16	all of the sudden you've got some flight risk
17	there. So that's sort of hot money Funding longer
18	term. So if all of the sudden all of those
19	securities come off loan they want their cash back,
20	how do you deal with that?
21	So there are ways we had looked at that
22	internally, but thought that this might be a
23	better, more sustainable approach to be able to
24	match that sort of that duration a little bit
25	better and try to get it more cost effective, a

Page 178 more cost effective source of financing, almost 2 like a wholesale line rather than trying to do it 3 property by property. MR. COLLINS: So what does something like this 4 5 price at without a quarantee from the full Fund? 6 MR. SPOOK: But it would come with a guarantee 7 from the Fund or a commitment --8 MR. COLLINS: I thought you said you were 9 trying to do it without recourse? 10 MR. SPOOK: Well, a commitment letter from the 11 Fund that effectively it would price the same. 12 MR. COLLINS: So you would do -- you would give 13 recourse to the Fund, to the lender. 14 MR. SPOOK: And it would either be an explicit 15 quarantee or a commitment letter which has the same 16 effect as a quarantee. 17 MR. COLLINS: Okav. MR. TAYLOR: And we're still -- we're sort of 18 ironing through the details here trying to figure 19 out what the best structure would be. 2.0 2.1 There are other -- we have had a lot of conversation, and a lot of conversation with peer 2.2 23 plans. There is at least one or two very large 24 peer plans who have this sort of structured and actually, they have rated, you know, gotten a

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Page 179 credit rating for the Fund in order to be able to provide sort of a cheaper source of financing option. 3 Our preference I think would be, you know, obviously, not to do that, to provide that overall Fund guarantee. But to provide that through a separate sort of Funding. We've done something 6 similar like-- through that in Real Estate before were we provide sort of a separate Funding vehicle 9 where the guarantee, so to speak, is that Funding 10 vehicle which had the capital commitment. 11 So, in other words, there's a cap, there's always a cap in terms of what our 12 obligation is going to be, so that we can structure 13 that way. We are not in the business of 14 15 obligating the Funds for unlimited liability. So 16 that's not what we would do. And we would seek to 17 sort of structure it in that way and obviously got 18 it -- we're still in the early-on phase of trying to look at this as a feasible structure. 19 MR. COLLINS: And I'm sorry, Lamar. My last 20 21 question. This is only for products that we are -- or 22 23 SPEs that we a hundred percent own that we're developing, or are you providing this financing to 24 25 some of our partners?

1	MR. SPOOK: Also to JVs.
2	MR. COLLINS: To JVs.
3	MR. SPOOK: Right. So part of our thinking
4	there is that it could make us a partner of choice,
5	right, because
6	MR. COLLINS: Yeah.
7	MR. SPOOK: We can waive certain conditions that
8	the bank may require of them that are pretty onerous.
9	MR. COLLINS: Sure.
10	MR. SPOOK: Or if they're favored and we're
11	still designing the product, but we could take
12	we could, you know, make a draw on our line of
13	credit and downstream it to the SPE, which includes
14	our partner at cost. So that would also make
15	us a partner of choice beyond, you know, being able
16	to offer them more flexibility.
17	So all those things, Lamar, I think and
18	we're going to have savings as well.
19	So Go ahead.
20	MR. WENDT: This is Gary Wendt. Gary Wendt
21	has a comment and it is that, I think you would
22	be just adding complexity to your business.
23	You would be better off spending your time on
24	trying to determine valuations and not worry
25	about borrowing money, liquidity is hardly an

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1	issue for us.
2	MR. TAYLOR: Fair point. We're trying to make
3	sure we get the most cost obviously, to the
4	extent we do this, we want to target a value add. So
5	we would look at it in terms of what are we saving,
6	are we expecting to save through interest costs.
7	In addition, as we've explored this, there are
8	certain intangible value-enhancing features. One,
9	again, being able to sort of provide this financing
10	to our JV partners has some value.
11	But point taken that we need to make sure that
12	we're not overcomplicating an otherwise
13	uncomplicated process.
14	MR. WENDT: Sometimes complexity adds risk that
15	you don't understand. Not that you don't understand.
16	MR. SPOOK: At the end of this process I think
17	we'll be able to quantify the savings and present
18	them to the IAC.
19	All right. Continuing on this slide, you can
20	see on the top left we have a public or rate target
21	of 10 percent as of this date, as of December 31st,
22	2021. We're a little bit over. You'll see in our
23	activity in a few slides that we divested of some
24	rates, so we're a little bit closer to our target.
25	Private market leverage, here are some of the

Page 182 metrics that you all have asked to see. 27.7 percent in principal investments where we control the leverage. We're at 23.4 percent, which is still 3 slightly above the benchmark. 5 More metrics. Given interest rates rising as they are, I'll point out the average cost of debt on a fixed rate basis, the bottom left, 8 3.6 percent. 9 I would say portfolio performance at the total 10 portfolio basis outperformed over all time periods. 11 Principal Investments outperformed over all time periods with the exception of the one year 12 13 where we're even with the primary benchmark. 14 Externally managed portfolio performance 15 also strong performance over all time period. 16 We do expect going forward these returns will moderate. We have property-type diversification, 18 geographic diversification. And here's our recent 19 activity, which is pretty reflective of the 20 priorities that are listed earlier. So most of our activity was industrial, in the alternatives, also 22 in self-storage and residential sectors. We Disposed 23 of one power center and one student housing 24 property who's business plan was (inaudible).

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Page 183 1 New commitments here, PM residential co-investments and we divested of a REIT recovery separate account. That business plan was completed. 3 We opened that account right after COVID to take advantage of what we saw major dislocations in the 6 public market. 7 That's all I have. 8 MR. GOETZ: Okay thanks, Steve. I appreciate that. 9 We better get down to Trent, he's got five 10 minutes. 11 MR. WEBSTER: No problem. 12 Okay. This is currently the Strategic Investments portfolio, currently configured we've 13 got just under 30 percent in debt. High teens in 14 15 equity. Around 22 percent in real assets. 18, 19 16 percent what we call diversifying strategies, 17 which are strategies that have local relation to 18 equity markets. And then 11 percent in what we call flexible mandates. (Inaudable) asset classes --19 Thank you very much. Thank you. Another way of 20 looking at this portfolio, we like to break it down in this manner. We've got just over 20 22 percent in investments which are primarily derived--23 returns primarily derived from interest payments. 24 25 We've got roughly 40 percent in illiquid

Page 184 investments that are a combination of both interest 1 2 payments and appreciation, or more heavily on appreciation such as say, for instance, infrastructure. 3 Our liquid markets is about 20 percent of 4 5 growth. And these are our activists in some hedge 6 Funds. And then about 19 percent is what we call diversifying liquid markets diversifying, which are 8 low correlation hedge Funds and insurance. 9 So you can see here we were up in quarter. We 10 beat our benchmark over the last year. We're trailing a little bit behind over three years, but five or ten years we still are beating our 12 benchmark. And you can see the real return target 13 has really exploded over the last year or two. 14 And just as I kind of go through this portfolio and 16 think about the effects of interest rates and inflation, we had a ten-year goal from like 180 to 18 340. That really hurts the public markets, because that's where you're seeing a lot of the negative 19 convexity. It really hasn't affected us a whole lot in 2.0 our private credit book for a couple reasons. First of all, our straight, generic, vanilla 2.2 lending strategy. Those are based off of 23 benchmarks such as LIBOR or Sulfur. And then

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for our more higher returning stuff, often times a

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Page 185 structural return is somewhere between 8, 10, or higher. 8, 10, 12 percent. So interest rates going up 200 basis points from a low level doesn't 3 really have a whole lot of affect on that. 5 On our equity book we would affect -- we would 6 expect the interest rates to hurt that. I would say that in the first quarter our activist book was down 3-- I think it was 3.7, and the benchmark was 9 down 7.4, so that outperformed. 10 Real assets would be a bit of a mix. In 11 theory it should be inflation protecting partly because some of it will have inflation contracts, 12 or a contracted return that is related to inflation 13 and/or hard assets, but they're also discounted at a 14 15 higher interest rate. So that could have some --16 that could be a mixed bag. 17 And then our diversifying strategies we've seen 18 pretty good returns from our managed futures. We're lagging unfortunately our benchmark, but that's been up, 19 what, 4 or 5 percent this year as there has been 20 some very pretty noticeable trends in commodities and in rates. 22 23 And then our flexible mandates, which go across all different types of investments and 24 credit and equity other financing vehicles, we would

1 expect that in a higher interest rate, higher
2 inflation-- the returns to lag a little bit.

3 So we had \$375 million go out the door. We

closed three Funds. We actually just closed

5 another Fund recently, this quarter and so we now

6 have four Funds in the pipeline.

We haven't done a whole lot in hedge Funds

8 over the last few years, but we're starting to

9 refocus on that, particularly on Funds which do

10 have low correlation to equity and credit.

11 And finally we've got -- if our credit books

12 do pretty well, absent of severe recession -- but if

13 there is, if things do get a little chocky in the

14 economy, we've got \$3 billion of unFunded

15 commitments in credit. A lot of that are in what

16 we call distressed, but the distressed book has become

17 over the years more of a credit opportunities which

18 includes distressed. But there should be some good

19 Funding opportunities, you know, in a choppy

20 environment.

21 Like I said, real assets should to continue to

22 perform. When I wrote this, the commodities

23 markets were blooming. The Bloomberg Commodities

24 index I think is off 20 percent since I wrote that.

We were actually kind of interested in

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Page 187 Timberland. We think this could have some interesting dynamics this decade, as I think people look at -- we talked about ESG, for instance. We think ESG creates certain incentive amongst investors. And if we're going to be investing more in oil because of what's going on in the Ukraine, 6 people may counter that with more timber investments. We're not sure. But we don't know of 9 anything more E than owning trees. And so we 10 think we may be able to benefit from that. 11 Our hedge Funds are up year to date. I think 12 the S&P was down 13 percent as of April and we were 13 up a little bit. 14 And as I'm sure, if you all own a house in 15 this state you have seen your insurance rate 16 skyrocket. You will be noting, you know, that at 17 least your pension plan is benefiting some what 18 from that. So I wish I could tell you it's going to slow down any time soon. I'm not sure. But, 19 so we continue to look at insurance markets. 20 21 Any questions? Thank you. 22 MR. GOETZ: Thank you Steve. So that's it for 23 the SIO updates. We'll move on to the major mandate performance review, which for most of you is tab 10. 24

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Katy, back to you.

25

Page 188 1 MS. COMSTOCK: Great. Thank you everyone. 2 So we now cover four major mandates, and we've 3 covered two already, so two to go. The pension plan and then the hurricane catastrophe Funds. 5 You've heard from the asset class heads, and so now we're going to aggregate this all up and look at the total pension performance. This is 8 all through March, the data in these slides. 9 So you can see for the first -- at the end of 10 the first quarter the plan dipped below the \$200 11 billion mark. The market had an update at over the fiscal year to date period this is showing the 12 13 portfolio down about \$1.9 billion. It is down further than that given everything that has 14 15 commenced since. 16 It's been a painful quarter, a painful 2022. But I would remind everyone that you are a long-term 18 investor and you have achieved very strong returns looking back over the past decade plus. And we'll 19 talk a little bit more about that and you'll see 2.0 2.1 that here in the results. A snapshot here of the asset allocation, 22 again, as of 3/31 at the end of the first quarter. 23 The portfolio was in compliance across all asset 24 25 classes, but we've talked about some of the updates

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Page 189 since then as well as a change to the IPS, which will help assist with very quick, fluctuation 3 changes in valuations. Now getting to performance results here. The 4 5 total FRS results are that first beige color, 6 the performance benchmarks is dark blue, and then the long-term target, which is inflation plus 4 percent now in green. 9 And so when we've seen equities, both equities 10 and bonds down about five percent, you can see what 11 that did to the total portfolio's where about 70 percent of the portfolio invested across those 12 13 assets. The total portfolio is down 3.3 percent 14 for the quarter. 15 What helped offset those returns were your 16 alternatives. Real Estate was up 5.5 percent for 17 the quarter, Private Equity up 3.3, and Strategic 18 Investments up about one and half percent. Now, you did hear that most of those are 19 lagged, so we will expect some marks to come in. 20 That said, though, we do expect to lean on those alternative investments here in the near to medium 22 23 term as we continue to see pressure on bond and equity returns. 24 25 On a relative basis, though the performance is

Page 190 very strong. You can see the portfolio has outperformed its performance benchmark across all 2 3 of these time periods. Over the near term, Private Equity, is driving those relative return, though 5 over the long term, five and ten year, all asset б classes have contributed to the out-performance which is great -- I'm not sure how that happened. 8 There we go. Great. 9 And then relative to the absolute nominal 10 target rate of return, as I mentioned, which is 11 inflation plus 4 percent, we all know what inflation has done here recently, so that 12 13 one-year benchmark is up 12.9 percent. A hard bogey to return, to match. But if you look 14 15 over the long term, the portfolio has exceeded that 16 over the 3, 5, 10 and is in line with the 15-year period. We do look at that over a longer time 18 period as well, over the trailing 20 and 25 years. You can see that the portfolio is up an annualized 19 7.6 percent and 7.9 percent, respectively, ahead of 2.0 both benchmarks over the very long term. 22 We also look at performance relative to peers. 23 This asset allocation data is lagged. There wasn't 24 enough information to get the 6/30. But it is relatively consistent quarter over quarter and

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consistent with past messaging the FRS relative to this peer group, which is the top ten pension plans in the U.S. It does have an overrate to public equity primarily in foreign equity. 5 A slight overweight to Real Estate and then slight underweights to alternatives and Fixed Income. Asset allocation being the driver of relative 8 returns. 9 You can see if we look -- I'm going to skipp 10 a few slides to look at where the portfolio is 11 ranked there at the bottom. You can see where that did, when equities are down significantly, 12 having greater exposure there relative to peers 13 is driving that ranking is in the 75th percentile. 14 15 If you look over the longer term though the 16 portfolio is at median and over the ten year 17 above the median returns of this peer group. 18 We also do in our longer book, we also look at a broader universe of other pension plans that have 19 over a billion dollars. There is roughly 60 to 70 20 portfolios in that universe. And your rankings are very favorable there. The median for the shorter 22 term, but in the top quartile over all of the longer 23 term periods. Likely because that universe has a 24 portfolios that have more equity exposure as well.

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1	Page 192 MR. COLLINS: Can you go back a page?
2	MS. COMSTOCK: Yes.
3	MR. COLLINS: I'm sorry, one more. There you
4	go.
5	So we're in the 75th percentile. Is it
6	strictly alternatives that is driving that? I
7	mean, because Global Equity I don't know when
8	your one when is your one-year period?
9	MS. COMSTOCK: The returns for this will be
10	through the end of the first quarter.
11	MR. COLLINS: Through the end of the first
12	quarter. Okay. So we maybe captured a little bit
13	more downside on the Global Equity than everybody
14	else did. But we've got much less Fixed Income,
15	more Real Estate. So I'm just curious, do you
16	further break that down? I mean, do you see where
17	that 75th comes from or
18	MS. COMSTOCK: Unfortunately, we don't get the
19	transparency into how these are. And then also in
20	the alternatives, there is not much transparency
21	into what is actually included in that. There
22	could be commodities, which have done extremely well
23	MR. COLLINS: It's hard to believe we're in
24	the 75th percentile.
25	MS. COMSTOCK: And that's just for the
1	

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1	one-year period.
2	MR. COLLINS: Yeah, no I hear you I'm just
3	I'd be interested in where that actually was.
4	There's got to be alternatives.
5	MS. COMSTOCK: (inaudible), but as well as
6	global equities. The largest difference between
7	asset location is going to be in that category. I
8	can see if I can find some more information, but we,
9	unfortunately, don't have transparency into what
10	MR. COLLINS: So they just report their
11	overall return?
12	MS. COMSTOCK: Right. And the rate.
13	MR. COLLINS: And their asset allocation.
14	MS. COMSTOCK: Right.
15	MR. COLLINS: Okay. Hard to benchmark that.
16	MS. COMSTOCK: It is. And that's why it's
17	informational, its not driving our decisions.
18	MR. COLLINS: Yeah.
19	MS. COMSTOCK: But it's information only.
20	So, you know, that I guess covers for the
21	pension plan. You know, I just wanted to comment
22	on, you've heard a lot, I know we're in a very
23	difficult period. We've heard a lot about what's
24	happened in 2022. I think the allocation
25	conversation is critical here, and what we're

	,	
	1	Page 194 expecting to rely on in the portfolio are some
	2	of the things that you've heard from your
	3	alternative investments. Things that have a
	4	income orientation, things that have a floating
	5	rate tie, absolute return strategies. Items
	6	that are uncorrelated with equities and bonds.
	7	Alternatives that are getting the return from
	8	skilled managers, Private Equity, Real Estate,
	9	as well as different hedge Fund managers, global
	10	macro, those types of strategies, and so you have
	11	exposure to all of that.
	12	And then I would also, again, remind the IAC that
	13	you exceeded, well exceeded, expectations. If you
	14	look at over the ten-year period the portfolio
	15	earned a 9.3 percent annualized return of the
	16	15-year period north of 7 percent. So keep that
	17	in mind. When we do the asset liability study, we
	18	look at situations and scenarios that include one
	19	like we're in now. And so, that has been
20	ev	aluated.
	21	And then we'll look at it again, as Lamar
	22	said coming up here in the next few months. But all
	23	in all, a tough period. But the portfolio on a
	24	relative basis continues to perform very well.
	25	I will quickly flip to the hurricane I'm

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	1	going to pause. Are there any questions on the
	2	pension plan performance?
	3	The last thing are the hurricane catastrophe
	4	Funds. Again, these are invested in short-term
	5	high-quality bonds and so you can see there, that's
	6	why the performance is negative over the quarter
	7	and the year. Eventually, as you heard, we do
	8	expect the higher yields to benefit these portfolios.
	9	But right now we're seeing those negative results.
	10	Longer term also, on an absolute basis, low returns,
	11	low returns but on a relative basis, these
	12	portfolios have modestly outperformed their
	13	benchmark. At the end of the first quarter there
	14	was north of \$13 billion in these pooled assets.
	15	And that concludes the remarks.
	16	MR. GOETZ: Thank you, Katy.
	17	Any other last questions?
	18	All right. At this point we're going to go on
	19	agenda item number 11, which is to pause for any audience
	20	comments and then also to make sure we have the right
	21	meeting dates.
	22	So, Lamar, I actually want to turn it over to you
	23	and see if you have any other closing comments, or
	24	reminding us to make sure we have the right meeting
	25	dates on our calendars.
- 1		

Page 196 1 MR. NEAL: Mr. Chairman, I'd like an audience 2 comment along the way before we close. 3 MR. GOETZ: Sure. Before Lamar? MR. NEAL: Or maybe after Lamar. 5 MR. TAYLOR: I don't have anything to add. You might want to make sure your mic --7 MR. NEAL: My mic. 8 At the beginning we talked a little bit about 9 asset allocation discussion in our September 10 meeting. 11 I'm a new guy to this, Lamar. But I'd like to 12 in the September, not today, but in the September 13 meeting talk a little bit about, guote, why we're all here. Maybe I'd say it's our responsibility 14 15 to 900,000 current or retired members of the Florida 16 Retirement System. Maybe it's an obligation to the credit of our state. 17 18 So I'd like to talk, have your team present, give us, the uneducated members of us, 19 which I include myself the primary member of, why 2.0 2.1 we're here. And I would like to talk about four things in particular. And where I'm trying to get 22 23 to is our actuarial rate of return. 24 So first I want to talk a little bit about the liability mix that we have in the Florida Retirement

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Page 197 System so we see what we're doing, if it's in fact 82 percent Funded and if we have a \$36 billion deficit, and it's broadening, we should kind of just talk about that. If that's true. And these are going to be your remarks anyway to the revenue estimating conference I think. So I would like to go over that. As Peter said, I would like to talk a little bit about the asset allocation, some discussion of alternatives versus Fixed Income. 10 And then I guess I'd like to go over what 11 you recommend as our actuarial rate of return. My hope would be that the Trustees would look at that, 12 and that we weren't making our planned actuarial 13 rate of return. And they're going to have to 14 15 someday look at the under Funded liability. And talk 16 about what the nature is of the employee contribution--17 employer contribution. So I would like to have kind of a big, huge picture discussion of liabiliaty mix 18 and whether it's our responsibility to lead others to 19 look at that, and whether our deficit's are growing or 20 shrinking. Of course our investments haven't done well this year. That's no fault of anyone here. We've 22 had this great global economy for 9 years. But we 23 need to kind of look in a new environment and look at 24 25 our actuarial rate of return, in my opinion. And I'd

Page 198 like us to devote a little time on the big picture at the beginning or somewhere near the end of our next meeting but before the revenue estimate. Is that okay? 3 MR. GOETZ: Thank you for that. I think adding to 4 5 the agenda in the context of the asset liability review, which we're doing anyway, that makes a ton of sense. 6 7 MR. TAYLOR: And again -- Tere, did you have a 8 comment? 9 MS. CANIDA: No, no I was just listening. I 10 didn't know, I couldn't tell who was speaking, so... 11 MR. NEAL: It's Pat Neal, the new guy. 12 MS. CANIDA: Hi. How are you? 13 MR. TAYLOR: So, I mean, obviously kind of deferring to the board, but I think a lot of that is very timely. A lot of those topics are very 16 timely at that September meeting. And I think we can certainly provide a little context of, you know, really what -- we invest the Funds for the 18 pension plan. But if there is a targeted, if there 19 is a liability against which we're matched. And so we can provide context around that, and the role in that the IAC, the Board plays with in terms of ensuring 22 that we're Funded on the investment side. 23 24 And so I think in terms of the asset allocation, let me sort of break this up. I heard

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Page 199 a number of things today, and a lot of it was really good. 3 So going back to Peter's point and points you're raising here about asset allocation, and looking at asset allocation, you know, if the board --maybe what we can do is we can have the asset liability study -- this is the way we did it in 2014 when we looked at it. 9 We first had the asset liability study so the board had a good understanding of what was driving it. 10 11 And I think it's a good -- maybe a time to get a little bit deeper. And I remember back in the day 12 13 we kind of talked a little bit about a stochastic process, that Monte Carlo simulation process that 14 15 kind of takes all these sort of factors into 16 account which sort of lays out what we think is a 17 part of that process is the expected future. What we think would be the expected future rate of 18 return. 19 Now, a lot of that is a function of how much we're 20 allocating to risk versus non-risk seeking assets. 22 And that goes back into that process. 23 So as we're looking at a stochastic model, we're looking at the future, you know, assumptions, 24 we're looking at inflation, and kind of thinking

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Page 200 about what the future risk premium is going to be 1 2 and whether or not we're going to get paid for taking risk in the future. So how much risk assets 3 do we want and how much risk assets or non-risk 5 seeking assets do we want. And sort of that allocation, that'll determine what we think the 6 appropriate future expected rate of return will be. 8 A lot of that comes down to how much risk we 9 want to take. So there's this risk of ruin aspect 10 associated with this process here, because 11 we could, we look at sort of that risk not only just in terms of volatility, but contribution shock. So if 12 13 we're overweight in risk assets at a time where all of the sudden the fifth percentile puts us way, way, 14 15 way underFunded, that may be a little bit too much 16 risk. So that may constrain the expected of return. All of that is a part of this asset liability study. 18 So I think that, first and foremost, if can we get into a little bit of a deeper dive -- and we've 19 done that, we did that way back (inaudible) before 2.0 Phil -- Anyway, we did that a long time ago, and we can get back into those. That was a very good 22 conversation. That then, I think, could kind of, 23 number one, answer a number of questions from your 24 perspective of what we think the rate of return

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Page 201 ought to be and a lot of that will be how much risk we want to take. Then we can, if we have that, that might also lead into a subsequent conversation on 3 asset allocation which is, again, going back to what we did last time. Once everybody has a clear understanding of how we're coming up with the expected rate of return, that expected risk versus non-risk seeking assets, then it kind of helps inform, well, where do we think we want to make changes at the margin, 10 and back in 2014? We said well let's take some of 11 that Fixed Income exposure off and put of other places, it was a good decision. So I think those two things 12 13 can kind of work together in concert. And then maybe from that point we can determine if there is anything 14 else we want to work on. 15 16 We will typically before this assumptions conference, which is in October, statutorily the State Board is obligated to provide comment on the 18 assumptions. And that's typically were, also, the 19 board has been involved, the IAC has been involved 20 with sort of making a follow on statement around, 22 you know, supporting lowering the return assumption for various reasons. So that, then, could also be 23 part of the process. 24 25 So that's kind of how I'm seeing these things

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Page 202 sort of align. If that sort of maps to what you're thinking about, then that --3 MR. NEAL: I think you defined it very well, Lamar. I'm not really talking about buying Bitcoin 5 and --MR. TAYLOR: Oh, yeah. Yeah, yeah, yeah. 6 MR. NEAL: -- much higher risk and assets. I just want to talk about the whole picture. 9 MR. TAYLOR: Yeah, yeah. 10 MR. NEAL: Sorry, Madam Chair. 11 MS. CANIDA: Lamar, I agree totally. And I think that when we do the agenda for our meeting in 12 September that we should leave enough time for that 13 discussion, because it's very important and it's 14 not going to be a five-minute discussion, so we 16 should plan accordingly. MR. TAYLOR: Absolutely. We will get 17 something on the agenda. We'll put an item on the 18 agenda. And then we'll work with Aon, again, 19 around that presentation. I think this time should 20 be a little bit deeper dive than we've done before, and then we can get to some of the meat of the concerns. 22 23 MR. NEAL: Thank you, Madam Chair. 24 MS. CANIDA: Thank you. 25 MR. GOETZ: Any other questions from the

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Page 203 audience or from the board? Okay. Very good. Meeting is adjourned. 3 (The IAC meeting was adjourned at 5:32 p.m.) 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20

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June 28, 2022 Page 204 1 CERTIFICATE OF REPORTER 3 STATE OF FLORIDA COUNTY OF LEON 7 8 I, KIMBERLY S. BARTHOLOMEW, Professional Court 9 10 Reporter, certify that I was authorized to and did 11 stenographically report the foregoing IAC meeting, 12 and that the transcript, page numbered 1 through 203 is a true and complete record of my 13 14 stenographic notes. DATED this 31st day of August, 2022. 15 16 17 18 19 20 21 22 KIMBERLY S. BARTHOLOMEW, Professional Stenographer 23 Kimesuu@aol.com 24 25

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MINUTES INVESTMENT ADVISORY COUNCIL September 13, 2022

A hybrid meeting of the Investment Advisory Council (IAC) was held on Tuesday, September 13, 2022, via Microsoft Teams. The attached transcript of the September 13, 2022, meeting is hereby incorporated into these minutes by this reference.

Members Present: Tere Canida

Peter Jones Peter Collins Vinny Olmstead

Pat Neal John Goetz Bobby Jones Gary Wendt

SBA Employees: Lamar Taylor

Kent Perez
John Benton
Maureen Hazen
John Bradley
Dan Beard
Mike McCauley
Tim Taylor

Katy Wojciechowski

Steve Spook Trent Webster

Consultants: Phil Kivarkis, Aon

Katie Comstock, Aon Matt Larrabee, Milliman John Pirone, Callan Weston Lewis, Callan

WELCOME/CALL TO ORDER TO THE MORNING IAC WORKSHOP

Tere Canida thanked her fellow Council members for joining the morning session.

Lamar Taylor, Interim Executive Director/Chief Investment Officer ("IED/CIO"), explained that this IAC meeting would consist of two sessions: a morning workshop which would provide background information on the IAC and the asset liability study, and an afternoon session for the regular IAC meeting which would convene at 1:00pm. Lamar gave a friendly reminder to those joining remotely to mute their device to avoid any background noise; and reminded all to identify themselves before speaking for the court reporter.

SBA GOVERNANCE/ROLE & FIDUCIARY DUTIES OF THE IAC

Maureen Hazen, General Counsel, discussed the SBA's governance and the roles and responsibilities of the Investment Advisory Council, the Trustees, and the Executive Director in the governance model. Maureen outlined the audit functions per Florida Statute 215.44, and the fiduciary duties and standards of care which apply to various internal

and external parties, including IAC members, which are laid out in Florida Statutes. Maureen also discussed the fiduciary duties for the FRS Investment Plan, and process of developing the Investment Policy Statement for both the FRS Investment Plan and the FRS Pension Plan. There was discussion regarding a proposal to remove the legal list as it relates to the SBA's investments and making the prudent investor standard substitute for the legal list under Subsection 22 of Florida Statute 215.47. Maureen stated she would provide Peter Collins with the proposed language which could replace the legal list. Maureen Hazen and Lamar Taylor answered questions from IAC members.

BACKGROUND ON THE ASSET LIABILITY STUDY

Katie Comstock, Aon, discussed the importance of asset allocation and policy setting, and highlighted the investment strategy cycle and how the portfolio is constructed. Her presentation focused on the capital market assumptions that are used in the studies, and the SBA's customized approach to including assumptions in the asset allocation. Katie Comstock answered questions from IAC members.

Phil Kivarkis, Aon, explained that the asset liability study is a comprehensive toolkit which assists with the consideration of the broad asset allocation for the plan and evaluating potential modifications to the plan. Phil also discussed the various terms and charts used in the study; the simulations used in the study; balancing assets and liabilities; the benefits of conducting the asset liability study; and the models and simulations that were used in the study. He also gave an overview of some of the topics that would be discussed during the asset liability review at the afternoon IAC meeting. Phil Kivarkis and Lamar Taylor answered questions from IAC members.

PENSION PLAN CONTRIBUTION DISCUSSION/ASSUMPTIONS CONFERENCE

Matt Larrabee, Milliman, explained that as the Florida Retirement System's actuary, Milliman's role is to determine the recommended funding rates for employers to help provide long term funding stability to the program. Matt provided an overview of the investment return and inflation assumptions used in Milliman's calculations for the actuarial valuation; the actuarial valuation process for the two valuations that are conducted annually; the calculation of blended actuarial determined contribution rates for employers; and the outlook models presented at the 2021 Actuarial Assumptions Conference. Matt also discussed some of the items that Milliman planned to share at the 2022 Conference. Matt answered questions from IAC members.

The IAC workshop adjourned at 12:28pm.

WELCOME/CALL TO ORDER TO THE REGULARLY SCHEDULED IAC MEETING

Tere Canida called the IAC meeting to order at 1:04pm. The approval of the minutes from the June 28, 2022, was postponed to the December 13, 2022, IAC meeting.

OPENING REMARKS/REPORTS

Lamar Taylor, IED/CIO, gave an update on performance as of September 12, 2022, close. He discussed how inflation, employment, and interest rates were driving the markets, and how these factors had impacted the portfolio. Lamar also gave a brief update on the IAC Compensation Subcommittee meeting that had taken place the week prior and stated that there was extensive discussion around the Incentive Compensation Plan, and that Vinny Olmstead would provide an update later in the meeting. Lamar closed by providing an update on the Trustees, and he stated that following a request from the Trustees at the August meeting, actions would be taken during the IAC meeting to include language in the Investment Policy Statement and the Proxy Voting Guidelines underscoring that the SBA acts exclusively for the economic benefit of beneficiaries; and, further that the SBA will not consider non-pecuniary factors when making investments and voting proxies.

ASSET LIABILITY REVIEW

Katie Comstock, Aon, began with a friendly reminder to the IAC that the focus of Aon's presentation would be the 81% return-seeking, 19% risk-reducing allocation to the portfolio. When the IAC convenes in December, a deeper dive would be conducted reviewing the construction of those portfolios and evaluating whether the current allocation continues to be appropriate, or if the information provided warrants considering a different risk profile.

Phil Kivarkis, Aon, summarized the results of the three key facets of the 2022 asset liability study, which were portfolio analysis, asset-liability projection analysis, and liquidity analysis. The portfolio analysis indicated that the Florida Retirement System portfolio was well-constructed and diversified, and the expected return was 6.87% which exceeded the actuarial interest rate assumption of 6.8%.

Regarding the asset-liability projection analysis, the Fund was estimated to be 82.7% funded on a market value of asset basis as of June 30, 2022. Projected trend lines indicated that the Fund should reach a fully funded state by 2039. It is expected that assets would match liabilities over the next year, and in time, assets would grow even faster than liabilities to meet the estimated asset hurdle rate of 9.88%. The findings of the liquidity analysis indicated that there was sufficient liquidity in the Fund in the modeled scenarios (base case, recession, and dark skies). Phil Kivarkis and Lamar Taylor answered questions from IAC members.

Lamar Taylor suggested that Aon provide an analysis of an allocation of 81% return-seeking assets, as well as sensitivity analyses of 85% and 75% return-seeking assets, which would aid in the consideration of adjusting the asset allocation at the December 13, 2022, IAC meeting.

There was discussion between Lamar Taylor and Senator Neal regarding next steps for adjusting the asset allocation, and Lamar explained that the first step in the process would be to present a new Investment Policy Statement (IPS) to the IAC at an upcoming meeting for approval, and the IPS would then be presented to the Trustees for formal adoption. Senator Neal requested that at the December IAC meeting, the SBA examine alternatives with a higher ratio of return-seeking assets, such as 85%. He also advised seeking greater latitude from the Legislature for the SBA to invest in strategic and alternatives. Senator Neal requested to finalize these items at the December IAC meeting.

GLOBAL EQUITY ASSET CLASS REVIEW

Tim Taylor, Senior Investment Officer, Global Equity, provided an overview of Global Equity's team structure, the Global Equity Investment Policy Statement, the asset class objectives and how the team delivers on their objectives, and the benchmark. He also discussed the role of Global Equity in the Total Fund, and stated that as of June 30, 2022, the asset class made up 47% of total FRS assets, internally managed 24% of all FRS assets, and provided \$19 billion in liquidity over the past 3 years. Regarding performance, in the 2nd quarter of 2022, equities markets substantially declined but Global Equity preserved capital and provided a 30 bps active return. Overall, fiscal year 2021-22 was very challenging and Global Equity trailed the benchmark by 69 bps. However, the asset class remains ahead of the benchmark over all longer-term periods. Tim Taylor and Katie Comstock answered questions from IAC members.

GLOBAL EQUITY ASSET CLASS STRUCTURAL REVIEW

Weston Lewis, Callan, discussed the items that were evaluated during the Global Equity structural review, which included the current structure of Global Equity, assessing Global Equity's current structure relative to benchmarks, IPS alignment with objectives and risk budget measures, and recommendations that could potentially add value to the portfolio.

John Pirone, Callan, summarized the results of the structural review. The portfolio analysis considered active versus passive management, the control of unintended risk exposures, and the use of the 75 bps active risk budget. Callan determined the SBA's current philosophy on using active versus passive risk was in best practice and consistent with other large public equity programs, and that it helps to mitigate misfit risk as described by Callan. The SBA's mitigation of style biases was in best practice and was done to a much greater extent that many other large public equity programs. It was

Callan's opinion that Global Equity may have latitude to seek additional return by targeting the 75 bps active risk budget instead of running below it, as had been done historically. John also discussed various methods to potentially add value to the portfolio. Some examples included lowering allocations to "lower conviction" strategies or increasing the overall use of active management thereby increasing active risk level.

REVIEW OF THE FLORIDA RETIREMENT SYSTEM PENSION PLAN INVESTMENT POLICY STATEMENT

Lamar Taylor, IED/CIO, explained that the change to the Pension Plan Investment Policy Statement would incorporate the direction received from the Trustees at the August Trustees meeting. The new language, which was redlined in the proposed IPS, repeats verbatim the resolution that was adopted by the Trustees. Lamar requested a motion to approve the Pension Plan IPS. Senator Neal seconded. All in favor. The motion carried.

REVIEW OF THE CORPORATE GOVERNANCE PROXY VOTING GUIDELINES

Lamar Taylor, IED/CIO, explained that the change to the Corporate Governance Proxy Voting Guidelines was also to incorporate the direction received from the Trustees at the August Trustees meeting. The new language redlined in the proposed guidelines repeats verbatim the resolution that was adopted by the Trustees. Lamar requested a motion to approve the revision to the Proxy Voting Guidelines. Peter Collins moved to approve the Corporate Governance Proxy Voting Guidelines. All in favor. The motion carried.

Mike McCauley, Senior Officer of Investment Programs and Governance, and Lamar Taylor answered a question from Peter Collins regarding how the SBA votes on ESG factors.

ASSET CLASS SIO UPDATES

Tere Canida requested that Katy Wojciechowski, Senior Investment Officer, Fixed Income, speak about the market. Katy stated that Fed funds would continue to hike, and the market believed that the Fed would contain inflation in the next year. Projections for longer term bonds were stable and the 10-year may approach 4% to 4.25%. Sales out of the Fed's portfolio had increased, and mortgage rates were at 6%. Katy noted there was a liquidity drain on the system and bank deposits had been shrinking.

John Goetz requested an update from John Bradley on Private Equity's expected returns and marks. John Bradley, Senior Investment Officer of Private Equity, noted the information provided in the slides were as of March and stated that June valuations were still being received, but he anticipated that Private Equity would be down 4% for the quarter and roughly 6-7% cumulative.

Peter Collins posed questions regarding rental growth and office to Steve Spook, Senior Investment Officer, Real Estate. Steve confirmed that the office market was tough due to the lending market and uncertainty around office. Steve stated rental growth in the multi-family market was slowing down but was still strong, and that there was still a chronic shortage of residential housing.

Trent Webster, Senior Investment Officer, Strategic Investments, noted the asset class hadn't seen negative marks in the private credit book but had held steady. Trent also provided an update on real assets, performance, and benchmarks.

Dan Beard, Chief of Defined Contributions Programs, shared that membership had grown with 20,000 new plan participants. It was expected that membership in the investment plan will continue to trend up as new hires defaulted into that plan. He also briefly discussed the increased employer contribution rate to the investment plan.

MAJOR MANDATE PERFORMANCE REVIEW

Katie Comstock, Aon, provided an overview of the performance of the Pension Plan, the Investment Plan, the Florida Hurricane Catastrophe Fund, and Florida PRIME. Katie answered questions from IAC members.

IAC COMPENSATION SUBCOMMITTEE UPDATE

Vinny Olmstead, Chair of the IAC Compensation Subcommittee, provided an update on the September 6th, 2022, IAC Compensation Subcommittee meeting. He discussed the mission and purpose of the Subcommittee and the process for evaluating the Executive Director/CIO. Vinny commented that because Lamar Taylor had been serving in an interim role, he was not eligible for incentive pay per the current policy, and that the Subcommittee would like to address this issue.

At the meeting, the Subcommittee requested that Mercer complete a review of the current policies and make recommendations for improvements to the SBA's Incentive Compensation Plan, not only for the Executive Director/CIO but also for other SBA staff who are eligible to participate in the plan. Once the feedback from Mercer has been received, the Subcommittee will draft a memo to the Trustees with their recommendations. Vinny also commented that by addressing some of the nuances in the Incentive Compensation Plan, it would enable Lamar Taylor to continue to recruit and retain colleagues.

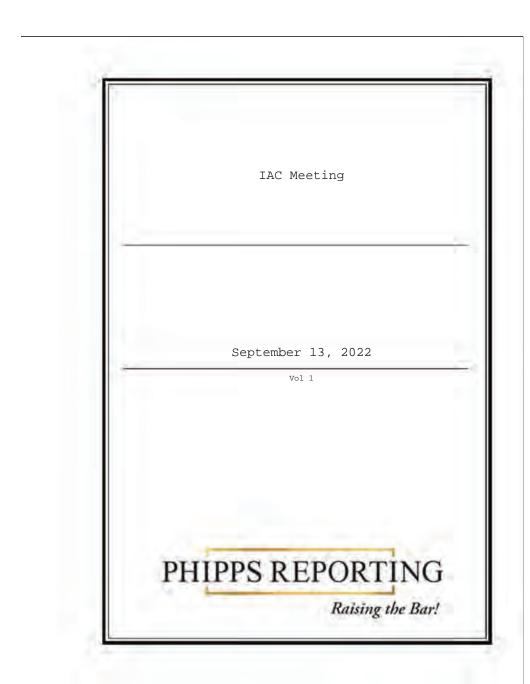
AUDIENCE COMMENTS/2022 MEETING DATES/CLOSING REMARKS/ADJOURN

There being no further questions or items for discussion, the meeting was adjourned at 4:33pm.

Tere Canida, IAC Chair

Dated: December 2, 2022

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1	STATE BOARD OF ADMINISTRATION OF FLORIDA
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4	
5	INVESTMENT ADVISORY COUNCIL MEETING
6	
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8	Volume 1, Pages 1 to 127
9	
10	Tuesday, September 13, 2022
11	10:03 a.m. to 12:28 p.m.
12	
13	Hermitage Room, First Floor
14	1801 Hermitage Boulevard Tallahassee, Florida 32308
15	
16	
17	
18	Stenographically Reported By:
19	JUDY LYNN MARTIN, STENOGRAPHER
20	
21	
22	
23	Job No.: 226485
24	
25	

September 13, 2022 Page 2 APPEARANCES IAC MEMBERS: VINNY OLMSTEAD PETER COLLINS PAT NEAL JOHN GOETZ 8 PETER JONES 9 TERE CANIDA GARY WENDT (Appearing remotely) 10 11 12 SBA EMPLOYEES: 13 LAMAR TAYLOR 14 JOHN BENTON 15 KENT PEREZ (Appearing Remotely) MAUREEN HAZEN, General Counsel 16 17 JOHN BRADLEY 18 STEPHEN SPOOK 19 20 CONSULTANTS: 21 KATIE COMSTOCK - (Aon) 22 PHIL KIVARKIS (Aon) 23 MATT LARRABEE (Milliman) (Appearing remotely) 24 25

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	Page 3
1	Proceedings began at 10:03 a.m.
2	MS. CANIDA: Good morning to everyone. I'd
3	like to thank my fellow board members for being
4	here today and spending this very important time in
5	the discussions we will have this morning. With
6	that, I will turn over to Lamar to begin guiding
7	us.
8	MR. TAYLOR: Good morning and thank thank
9	you all for being here, just a couple of
10	housekeeping items. This morning we got we've
11	got two sessions.
12	The first first session this morning here
13	will be kind of a background, education session
14	that's slated to go from 10:00 to 12:00. We may
15	run into a little bit of our lunch hour.
16	There's depending on how things go, then we'll
17	break a little bit for lunch and then we'll
18	reconvene the regular meeting at one o'clock.
19	Just remember, folks, particularly those who
20	are not in the room, please mute your device if
21	you're not speaking, so we don't get the background
22	noise in the meeting. And then when you do speak
23	those particularly those in the room, when you
24	do speak, make sure you please speak into the
25	the microphone.

Page 4 1 And also those who are on the call, if you are 2 commenting or asking a question, if you would 3 remember just to identify yourself so the court reporter here can -- can log your name. 5 So that's -- that's all I had. As can you see the morning session this morning we're going to 6 7 have a little bit of a discussion, my general 8 counsel, Maureen Hazen, regarding the SBA 9 governance and the rule and fiduciary duties of the 10 Investment Advisory Council and then we'll have a little bit of background conversation with Aon with 11 respect to how mechanics of how the asset-liability 12 study data are produced. That's -- we will be 13 14 going through in more detail the asset-liability 15 study that Aon has produced in the second meeting this afternoon. 16 17 And then finally, we'll have a little bit of a 18 discussion from Matt Larrabee with Milliman who is the state's actuary in terms of how Milliman takes 19 20 the information we produce here in the asset-liability and the expected rate of return and 21 how that's factored into their work in determining 22 the contribution rates for the FRS. 23 24 So without further ado, I'll kick it over to Maureen Hazen our general counsel for the first

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Page 5 item on the agenda. 2 MS. HAZEN: Good morning, everybody. Good 3 morning, council members. 4 So I've been asked to give this presentation 5 about the role of fiduciary duty to the IAC and really can't do that in proper context without 6 understanding the broader SBA governance. 8 And, you know, in my humble opinion, and 9 that's exactly what it is, an opinion, Florida 10 Legislature and past trustees were very, very wise in the way they designed the SBA governance. 11 My opinion, because that's exactly what it is, 12 I believe we have one of the best -- the SBA's one 13 14 of the best governance models in the United States 15 and the IAC plays a critical role in that -- in that model. 16 But to really understand why that is so, it's 17 really important to understand sort of the broader 18 picture of what it is we're all really doing here 19 20 and how those parts all interplay. 21 So I'm going to open my comments with some slides generally about that governance and then -including fiduciary issues, and then we're going to 23 talk about IAC's specific roles and duties and 24 25 we're going to do a relatively I would say,

Page 6 considering the time we have here today, deeper dive on sort of fiduciary issues and what that 3 really means, because it really is the polestar of everything we do here. 5 So what is the role and purpose of the IAC in -- may I rephrase that, what is all of our role 6 7 and purpose, and here's the simple answer -- to 8 assist the trustees in complying with their 9 fiduciary duties. And that's a simple answer with 10 a very complex solution, but that's really at the 11 end of the day what we're here to do is to assist those three named fiduciaries, the trustees, with 12 complying with their duties to the various 13 14 beneficiaries that they owe those duties to. 15 So talking a little bit about governing authority, because that sort of sets the stage. 16 Section 215.44 provides the trustees, which of 17 course are the governor, the CFO, and the attorney 18 19 general, to invest the funds of not just the 20 pension fund, but also various other funds typically -- or specifically required by law. 21 22 So that would include investment plan, CAT 23 Fund, Florida PRIME, and all the other mandates that you all hear about (inaudible) that you review 24 performance on, and that is to be done consistent

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Page 7 with the cash requirements, trust agreement, and investment objectives of the fund. 3 So you know the slide as well as I do. This is just to give us an idea what we're talking about here in terms of dollars. This is -- these numbers 5 are pretty stale, but you can see we're talking 6 about dollars in the billions, 186 billion for the pension, 13 plus for the investment plan, and total AUM as of August 22nd for all of our mandates \$235 10 billion. So the next two slides are really important, 11 and this relates to what the fiduciary duty and 12 status and standard of care is in Florida statutes. 13 14 And I'm going to say that the legislature didn't 15 say this just once, they said it twice and indirectly said it three times. So that's what I'm 16 going to present to you. 17 First investments by the SBA have to be 18 designed to maximize the financial return to the 19 20 fund consistent with the risks. And you see I highlighted those terms. You're going to see those 21 terms over and over again. 22 23 Second investments shall be designed to preserve an appropriate diversification, and third 24 the SBA shall discharge its duties with respect to

Page 8 a plan solely in the interest of its participants and beneficiaries. These are expressed words in 3 quotes from the Florida statutes. 4 I'm going skip over this slide for a minute 5 because it was sort ill placed, but we are going to come back to it and I'm going to go to the next 6 7 slide, which is the second round that legislature 8 wanted to make sure we understood this concept. 9 In Sila (ph) 215.47, paragraph 10 and it says: 10 In performing our duties, we will comply with the fiduciary standards set forth in these code --11 section of ERISA, which ERISA is the federal law 12 that governs private plans. 13 14 So basically what the legislature did was 15 incorporate federal standard into Florida law. What that Florida -- federal law says is -- has 16 three prongs, you're going to see this several 17 times throughout this morning's presentation, 18 exclusive purpose, duty of lovalty, prudence, and 19 20 diversification. What does that look like? It looks like the 21 expressed language that was already in the statute. So that's the second time that the legislature was 23 trying to tell us how important this is. 24 25 And then in case we weren't sure, it has a

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Page 9 provision: In case of conflict with other laws, this subsection prevails, i.e. if there's anything 3 else, we really meant it. And this is the highest standard of care known to the law. 5 And this is going to be polestar. I know I said that already, but I just can't stress it 6 enough. This governs everything the trustees does 8 and it governs everything that we all do. 9 So what does this mean? This means that these 10 three people owe this duty, this highest standard of care under the law in managing over \$235 billion 11 of other people's money. And I say other people's 12 money, I know that seems informal, but we sit here 13 14 and we talk about funds, we talk about purpose, but 15 we're really talking about funds that (inaudible) the benefit of people who are law enforcement in 16 the case of pension or investment plan, teachers, 17 public service, this is their money. And so that 18 is why the legislature puts such a high standard of 19 20 care into the law. 21 So how do the trustees do this? I mean, that's an awesome responsibility. Well, under our governance, the trustees operate as a policy board, 23 which basically means other than investment policy 24 25 statement, which we'll talk about a little bit

Page 10 later, they -- they don't operate as an operational board. They delegate authority and what their real 3 responsibility is making sure that we, all of us 4 that are part of the governance, are doing our jobs in making sure that things are -- decisions are 5 made in a prudent way, and the IAC is just one 6 7 critical part of that -- of all that working --8 working governance. 9 So this again looks like a lot of mumbo-jumbo, 10 but it's really critical to sort of again the 11 wisdom of the legislature when -- when it decided about -- about the SBA what would it put -- what 12 duties it would give to the SBA. 13 14 The SBA's actually a constitutional entity of 15 its own kind. It was created back in 1885. So -and why that's important is a couple of reasons. 16 First of all, that means that the SBA cannot be 17 changed by the legislature. It can only be changed 18 through -- by the people of the state of Florida 19 20 through a constitutional amendment. So there can't be any SBA packing, you can't 21 add members -- the legislature can't add members to 22 the SBA. The SBA can't take members away, so we 23 would have sole trusteeship. The legislature can't 24 25 do that.

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Page 11 1 What the legislature did retain authority to do, of course, is to give pretty much everything 3 that we do to the SBA as a matter of law. So conceptually -- or, no, not conceptually, reality 5 if it so chose to do, legislature could say, you know what, we don't want the SBA to invest with the Florida Retirement System anymore. We're going to 8 give it to another entity. 9 Well, you can see how that would be fraught 10 with peril as far as -- so they could -- they could in practice -- they could conceptually take away 11 the duties of the Florida Retirement System from 12 the SBA if they so wanted to, but that obviously 13 14 presents a lot of complexities when you're talking 15 about, you know, billions of dollars of funds that are active investments, you know, everywhere 16 throughout the world. 17 18 The other important part of this about being a constitutional entity is that means the SBA is not 19 20 part of the executive branch of the government. So that means certain laws that apply to the Executive 21 Branch of government. So that means certain laws that apply to the Executive Branch do not apply to 23 the SBA. 24 25 Obviously a lot of them do, most of them do,

Page 12 public records, Sunshine, like we are here today sitting here in a public meeting, ethics, that all 3 applies. 4 But things like budget, you know, we are not legislatively appropriated. The trustees approve 5 their own budget. We are not subject to state 6 procurement laws. We have our own investment 8 selection processes and procurement processes, and 9 there are very good reasons for that. And again it 10 goes back to this polestar of the fact that we are fiduciary over other people's money. 11 12 And so things that might work for an Executive Branch agency in implementing state public policy 13 14 are not really -- aren't as relevant or helpful in 15 fiduciary administering what we're trying to do here. 16 17 So back to governance and the framework. And 18 if I was talented at doing charts like everybody else does in these meetings, normally this would 19 have a chart with a box on top that says trustees 21 then it would have lines. 22 But I really see our governance in terms of sort of four sort of big picture parts, and that is 23 first internal staff. That's the executive director, CIO, and the SBA staff, all of us.

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1	Second, external would be review, the
2	Investment Advisory Council. Third, external would
3	be our subject matter experts and our investment
4	managers. So these are, you know, people we
5	actually give discretion to invest the money to,
6	these are investment consultants that you hear from
7	every quarter, you know, Aon and Mercer and
8	Townsend and Cambridge.
9	They would this would be subject matter
10	experts, so this is external legal counsel,
11	accounting, subject matter experts in IT audit, all
12	these network of the most expert firms and their
13	area of responsibility throughout the world are
14	available to us and as part a very important
15	part of our governance.
16	And then fourth external, I would call this
17	the oversight function. This is our audit
18	committee and our external auditors, the auditors
19	that audit our financial statements, the Auditor
20	General, OPPAGA, which is the research arm in the
21	Florida Legislature, and very special project
22	audits that the audit committee directs with the
23	Office of Internal Audit in its annual work plan to
24	for example right now we have a special project
25	going on, IT security, very important. So these

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Page 14 these are sort of the big what I would call the four points of our governance. 3 So I'm going to start -- I'm going to skip 4 around a little bit and not really talk too much 5 about the subject matter experts, because I know we're all familiar with that. I'm going to open 6 7 with internal staff. 8 The statute provides for the appointment of an 9 executive director and the trustees have adopted 10 two rules which provide a fairly broad delegation of authority to the executive director. 11 And I'm not going to go over all of these 12 slides, the next four slides, but I included them 13 14 because it demonstrates the breadth of this 15 delegation. This is what the executive director is authorized to do, pretty much everything. I mean, 16 not quite, but almost. And this goes back to sort 17 of the governance model demonstrating that the 18 trustees are really a policy board. 19 20 This slide demonstrates -- without going into a lot of detail about it, which is demonstrates, you know, we're not a three-person shop here. 22 We're a shop that has very discrete units of 23 responsibility that work together daily and cover 24 25 just about everything on both the investment side

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Page 15 and the operational side. 2 In addition we have a risk management and 3 compliance department that serves as our second line of defense and also an Office of Internal Audit that serves as our third line of defense. 5 And as I mentioned before, it works with the audit 6 committee in that oversight function. 8 In that regard, I do want to say a couple 9 words about that oversight function. So we are 10 required to create an audit committee and that audit committee serves as an independent and 11 objective party to monitor processes for financial 12 reporting, controls, risks, audit processes, and 13 14 compliance. 15 Something that -- this is the first bullet point where this has become relevant. I'm going to 16 mention this a couple of times. There was back in 17 2010 a major revision to Florida law regarding the 18 governance of the SBA and that was a result of the 19 20 financial crisis of course, but more factually on point they run on the pool. And I don't know how 21 many of you were aware of that or involved with 22 23 that. 24 And as a result, the legislature at the time 25 did some significant studies on how -- what can we

Page 16 do to improve governance of the SBA, just because it's time. And I'm going to point out a couple of 3 things that -- throughout the course of this presentation of things that were sort of new. 5 And one of the things that was new, this is just the first one, is this last bullet point: The 6 7 audit committee must report to the SBA and the 8 executive director at least quarterly. The SBA 9 means the board of trustees. 10 That again goes back to the governance function of the trustees want to hear from the 11 12 audit committee, the committee that's in charge of oversight. 13 14 This is also part -- something that was new in 15 the 2010 law. The SBA must produce the annual financial statements for the Florida Retirement System and that these financial statements must be 17 18 audited by commercial, independent third-party firm. 19 20 So before that time, we actually didn't have that in the law. We had other controls, but not that -- not that independent requirement. And then finally OPPAGA is required to examine the SBA's 23 management of investments every two years. 24 25 This was also something new in the law to

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1	ensure that the trustees were getting the
2	information that they need to get this providing
3	that the trustees must meet quarterly and receive
4	reports from who, the audit committee, the IAC, the
5	inspector general, general counsel, executive
6	director, and any other person or entity that the
7	trustees may require, and, you know, that is done
8	through you know, we put together comprehensive
9	materials for the trustees before each of their
10	other quarterly meetings.
11	All right. So it sounds like the trustees are
12	out there on their own being fiduciaries, but, no,
13	that's not the case. The legislature and the
14	trustees through policies have said, nope, we
15	want if we're going to rely on this governance,
16	we want everybody to be part of it.
17	And so who is a fiduciary at SBA, who has a
18	fiduciary duty, the trustees obviously, certain SBA
19	staff members and I put an asterisk there,
20	because I'm not going to get into the weeds of what
21	that means, but suffice to say under our Code of
22	Conduct, we expect anybody to adhere to any SBA
23	employee, whether technically or not, to adhere to
24	this as a condition of their employment.
25	Investment Advisory Council members,

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Page 18 investment advisers and managers hired by the SBA are subject to fiduciary standard of care by 3 contract. That's in all of our contracts. Most 4 consultants, that really means investment 5 consultants, and then our master custodian (inaudible) by law is required to be a fiduciary as 6 7 well. 8 So before I move on to the role of the IAC, I 9 want to go back to this slide. And I'm happy to 10 answer questions about it now or I'm happy to do it this afternoon when the IAC reviews the investment 11 policy statement. 12 But this is a trustee resolution that was 13 14 adopted recently on August 23rd, and what that 15 resolution does is it directs the SBA to initiate 16 the process of updating the investment policy statement and that's something we're going to start 17 doing today, and I know that you have all been 18 involved with, you know, in the past. At the end 19 20 of the presentation, I'm going to talk about what the legal requirement is on that. 21 22 But what this resolution does it basically says: When the SBA is evaluating investments, it 23 needs to be done based on pecuniary factors. And a 24 pecuniary factor is -- guess what, it's two bold

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Page 19 items that I mentioned way back at the beginning of the presentation -- factors that have a material 3 effect on risk or return. They are not factors that include consideration of the furtherance of social, political, or ideological interests. That 5 is very consistent with the two things in Florida law that I previously talked about. 8 In addition the resolution says: The SBA may not subordinate the interest of participants and 10 beneficiaries to other objectives and sacrifice return or take on additional risks to provoke 11 non-pecuniary factors. That's the duty of loyalty 12 that we're going to get into again. 13 14 And then the trustees acknowledging, you know, 15 Florida law, they have to follow Florida law. Of course having this proviso about there's a 16 conflict. Of course Florida law will prevail. 17 They would never do anything that's outside of 18 their authority. 19 20 So I'm -- I'm happy to take questions or comments about this or I'm happy to reserve them 21 until this afternoon, but I did want to alert you, you know, that this was something that is relevant 23 to this discussion and wanted to let you know that 24 it is out there. So I'll just defer to the council

Page 20 at this point. 2 So we go back to transitioning to your 3 specific role and your specific duties. IAC 4 members are appointed by the trustees and confirmed 5 by the Senate to serve as a resource to trustees' resource, again part of the governance, a resource. 6 7 Just like staff implements all the broad 8 delegation and the subject matter experts provide 9 us, you know, with our -- with their expertise, 10 investment managers invest the money and have the discretion. The audit committee has the oversight 11 function. 12 This council is the resource to the trustees. 13 14 because of this second bullet point: Your special 15 knowledge, experience, and familiarity with portfolio management, institutional investments, 16 and fiduciary responsibilities. 17 18 This third bullet point is one of those areas that was added to the law in 2010. Carrying out 19 20 your duties you must make recommendations consistent with the same fiduciary standards 21 applicable to the board. And I know I hit those 22 23 points high level. I'm going to dive into them in just a minute. 24 But this was new to the law and it was I think 25

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Page 21 an acknowledgment and reflection that -- of how important the fiduciary standard of care is and 3 that every part of the governance that the trustees rely upon need to be subject to that same standard 5 of care when they're performing their part. This fourth bullet point, this seems like 6 intuitive, because it's Investment Advisory Council, but I just hear these words interchanged all the time and it just bugs me, but it's advisory 10 body, not an oversight body like the audit committee. 11 Your role is to give advice and to be a 12 resource, not to check and audit and review and 13 14 make sure we're doing what we're supposed to do. 15 It's to actually provide advice based on this 16 expertise that you all have. So the next two slides are going to cover your 17 duties, and I really -- they have five bullet 18 points, but it's really four, but the last one is 19 20 something that's relevant to -- something you've been doing for 10 years. 21 So the first is: Review investments and make 22 recommendations to the SBA regarding investment 23 policy, strategy, and procedures; investment 24 policy, strategy, and procedures; to meet with the

Page 22 staff of the SBA at least quarterly and provide a quarterly report to the trustees, that's 3 (inaudible) from 2010; undergo regular fiduciary training as required by the SBA and complete an annual conflict disclosure statement, that's from 5 the 2010 law. 6 7 This has been in the law for a long time and 8 you're going to -- we're going to do this again 9 today. Review the executive director's recommended 10 11 changes to the investment policy statement of both pension plan and investment plan and present the 12 results of your review to the board prior to the 13 14 board's final approval. 15 And in this fifth bullet point: You may create subcommittees as necessary to carry out your 16 duties and responsibilities, those investment 17 policy, strategy duties. And an example of this is 18 the compensation subcommittee that you all have 19 20 been involved with in the last I guess 10 years or 21 so. 22 So now I'm going to dive into fiduciary responsibility. So again the three essential 23 fiduciary duties -- duties of prudence, duty of 24 loyalty, duty to diversify. Highest standard of

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Page 23 care known to the law, and this bullet point you're going to see stuff like this in the handful of 3 slides throughout the rest of the presentation. You're going to say what is she talking about? 5 But if you see weird words like morals of the marketplace, that's because they are quotes from 6 cases, from -- federal court cases that interpret 8 ERISA, and so that means there's law or 9 interpretation of the law. 10 But basically this high standard of care is a 11 stricter standard in the morals of marketplace. I'm sure many of you serve on public company 12 boards, that the business judgment rule. This is a 13 14 much higher standard of care than the business 15 judgment rule. So breaking those down, the duty of prudence, 16 that's the first one. This provides that fiduciary 17 must act with the care, skill, prudence, and 18 diligence that under the circumstances that -- so 19 20 facts and circumstances, then prevailing that a prudent man acting in a like capacity and familiar 21 with such matters would use in the conduct of 22 enterprise with like character and with like aims. 23 24 Prudence has two components, substantive and 25 procedural. I call this the what and the how.

Page 24 Substantive is the what and procedural is the how. 2 Substantive prudence refers to the merits of 3 an investment decision. 4 And make -- and in exercising substantive 5 prudence, a fiduciary must act as a prudent expert would under similar circumstances taking into 6 7 account all relevant substantive factors as they 8 appear at the time of the decision, not required 9 beyond mission. 10 We would be 500 percent funded if we were on mission. That's not the requirement. It's based 11 on the facts and circumstances at the time we make 12 the decision. 13 14 And back to my near and dear to my heart case 15 law: Acting with a good heart but an empty head will not suffice. 16 17 So what -- how do you do that generally? This is from the guidance. What kind of things are --18 is a fiduciary supposed to be considering in 19 20 exercising substantive prudence. Here are some of the factors. 21 The role of an investment within the 22 portfolio, and this is talking about investment in 23 24 portfolio as if it's singular. You can substitute investment portfolio for portfolio construction

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Page 25 asset class. Asset class for total fund, you know, it's -- it's the parts to the whole, depending on 3 what your particular role is in the SBA governance, but reasonable design of the portfolio, risk of 5 loss, opportunity for gain, diversification, which of course is its own prong we're going to get into, liquidity and cash flow, and projected return of investment. These are all related to the investment portion of funding of a pension plan. 10 Procedural prudence, so this is the how. This refers to the course of action by which a prudent 11 fiduciary makes an investment decision, due 12 diligence: Must ascertain relevant facts, 13 14 investigate your options, and obtain expert advice 15 if needed, again back to that bullet point on subject matter experts. 16 And I added a fourth one here that I think is 17 also very important, documentation, documenting 18 everything that you're doing and why you make a 19 20 decision. 21 That goes back again to you don't have to be on mission, just have to make good decision, the right -- a prudent decision based on the facts and 23 circumstances as they exist at the time. And so 24 how do you demonstrate that, through documentation

Page 26 of your process. 2 So maybe you're all sitting there thinking, 3 well, wait, I'm a fiduciary and I'm supposed to 4 give advice on all this stuff that relates to, you 5 know, a public pension plan, you know, I'm an expert on real estate, not fixed income; or I'm an 6 7 expert on fixed income, not private equity. How do 8 I get comfortable doing that, and that's a very 9 fair question. And there's actually some precedent 10 as it relates to the Investment Advisory Council. 11 In the past our outside fiduciary councils opined about procedural prudence as it specifically 12 relates to the IAC. And in that opinion there's 13 14 really three parts of it which seem -- are quite 15 nuanced, but the nuances are important. 16 The first is counsel opined that law does not 17 require that the SBA retain separate consultants or experts for the IAC in addition to the ones already 18 retained by SBA. There's no legal requirement that 19 20 that be done. In fact, I would take that a step further --21 this is all driven by facts and circumstances of 22 course, so I'll make just general comments. I 23 would say it's probably imprudent to do that, 24 25 because you're just expending unnecessary resources

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Page 27 if you're just talking about sort of regular review like we do every quarter. Now, there's some facts 3 and circumstances that could change, but as a general rule I would say not only does law not 5 require that, but would probably discourage as a general matter of that. 6 7 The second point is it is consistent with your 8 fiduciary responsibility for you to rely on these 9 consults, so that is consistent with your 10 responsibility. And then third, related but different, is your 11 reliance on these consultants is not just 12 consistent with your fiduciary responsibility but 13 14 is also industry best practice. 15 So you're doing exactly what all of our peers and other entities that have same standard of care 16 are doing in relying on the experts in satisfying 17 your obligation for procedural prudence. 18 19 The second prong of the fiduciary standard of 20 care is the duty of loyalty, and that is that fiduciaries must act solely in the interest of the 21 participants and beneficiaries for the exclusive 22 purpose of providing benefits to participants and 23 the beneficiary and defraying reasonable expenses 24 25 of administering the plan, again case law.

Page 28 While performing trust business, fiduciaries 1 may wear only one hat, not also wear a second hat. 3 So that applies to our trustees as well. When they sit as trustees of the State Board Administration. they take off their hats as the governor, CFO, and 5 attorney general and put on their SBA trustee hat. 6 7 Same with you when you come in here, you take 8 off your hat. Whatever business endeavors that you 9 do on a daily basis, you put on your hat -- the hat 10 as an IAC member. Easier said than done when we're human beings, but that's the standard -- the 11 highest standard of care the law requires is what 12 is demanded. 13 14 More on the duty of loyalty. Very clear for 15 decades that any decision to invest must be exclusively grounded in economic considerations. 16 17 And fiduciaries are prohibited from making 18 investment decisions based solely or primarily on noneconomic factors or collateral considerations. 19 20 What this means is an investment is not appropriate if it provides the plan with less 21 return, in comparison to the risk involved, or involves greater risk than other investments 23 offering similar return. 24 25 This last bullet point I -- again it's one of

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	Dama 20
1	those law things, but it's actually got some
2	pragmatic effect, because what this says is a
3	fiduciary may consider other factors in choosing
4	between two investments of equal risk and return,
5	such as social principles. This is known as
6	everything being equal test. It's been around for
7	40 years.
8	You may hear it out in the marketplace now the
9	tiebreaker test. And what I'll tell you in my
10	opinion is that the tiebreaker test is really
11	it's necessary academic construct to have in the
12	law, because it's a natural like gap like, oh, what
13	if two things are equal, the law fills that gap.
14	In my view it's academic. It's not pragmatic. I
15	have never seen
16	Do you have a question?
17	MR. COLLINS: I do. The last bullet there
18	where it says when choosing between two investments
19	of equal risk and return such as social principles,
20	how does that relate to the resolution that was
21	just done by the trustees where they said it's
22	pecuniary interest only, shall not take social
23	principles into account?
24	MS. HAZEN: So let me finish my comments on
25	this and we'll go back to the resolution because I

Page 30 think that that's -- actually let me finish my comments on this in the next slide, because that 3 answers your question and then we'll go back to the 4 resolution. 5 So this all being equal test in my is an academic test that fills a gap in the law. 6 7 Pragmatically I've never seen it here at the SBA. 8 I highly doubt if any of our peers have ever really 9 used it unless they wanted to use it to -- to 10 justify their own sort of (inaudible) fiduciary standard of care, my particular perspective. 11 12 What I will say -- you know, I can't imagine an actual scenario which an organization of this 13 14 size and diversified -- diversification group 15 throughout invested, is various asset classes throughout the globe would ever actually have two 16 investments of equal risk in return. But if that 17 happened what would we do, we would invest in both, 18 I mean, just practically. 19 20 And then -- and I don't mean to defer too much here because I do just want to go over these couple slides, because I think it might be helpful to 22 23 provide a little more context to the resolution. 24 So again the duty of loyalty, we do have some 25 statutory limitations, so I won't get into those.

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Page 31 I want to hit the first bullet point and the second bullet -- the third bullet point, because these are 3 things that we've seen time and time again. These are not new concepts. 5 So back in 1985 the attorney general took the view confirming everything we're talking about this 6 morning that until legislatively determined otherwise adoption by the SBA of investiture rule, which I would also say is a prohibitive investment 10 rule by extension, based on ethical ideas and 11 principles would not appear authorized in light of the board's statutory duties. 12 13 Contrast that with the last bullet point, 14 which is very different. However, the SBA may 15 divest, or not invest, where it finds it's not prudent to do so, so that would be politically 16 unstable region. 17 18 So we don't, you know -- we don't want to invest in Venezuela. Well, there may be some 19 20 issues about the social principles in Venezuela. But we're not investing in Venezuela anyway, 21 because it's just not a geopolitically investable 23 market. 24 So with that background, I want to go back to 25 the -- to your question in the resolution.

Page 32 1 So what does this say? Pecuniary, factors. 2 What are pecuniary factors defined as? Factors 3 that have a material effect on risk or return of an 4 investment based on appropriate investment horizons 5 consistent with the fund's investment objectives and funding policy. That's what -- that's what it 6 7 instructs us to do. That is almost identical to 8 the standard of care that's in Florida law. It's 9 not any different. 10 Then it says: Pecuniary factors do not include consideration of the furtherance of social, 11 political, or ideological interests. 12 It doesn't talk about risk there. It just 13 14 says: Pecuniary factors are factors that impact 15 risk of return, but it can't be factors that 16 further social, political, or ideological interests. 17 18 Then the second part is: The SBA may not subordinate the interests of participants. 19 20 Remember we already talked about that, so that's basically duty of loyalty. 21 22 So in my view -- I'm going to tell you what my opinion is. I can't tell you what the trustees 23 think, because they didn't tell me. I can just 24 tell you based on reading the words on the page and

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Page 33 their comments in the public meeting, okay, there's a lot of noise -- and when I say "noise," that 3 diminishes the importance of it. Pollution I would say -- about what the fiduciary standard of care 5 is. And I think they understand their standard of 6 care. They understand the legislature's 8 seriousness of imposing the standard of care on them. And they want to make it crystal clear to 10 all of us -- when I mean "us," I mean every single one of us that's involved in the governance of 11 the SBA -- as well as the beneficiaries, as well as 12 the law enforcement, teachers, money that -- people 13 14 whose money this is; that they take these 15 responsibilities clearly and that they want to make sure that we are all following the law, which is 16 we're going to -- we're going to consider things 17 that are related to risk and return and not all 18 this ancillary stuff. 19 20 We're not going to make an investment just because it might be good in somebody's mind, it 21 might be a good social, political, or ideological 23 thing to do. 24 MR. GOETZ: Can I follow that up? MS. HAZEN: Yes, please. 25

Page 34 MR. GOETZ: In your opinion, I understand it's 1 under the realm of intent, would that include for 3 example if we met a manager that said their goal 4 was specifically in ESG fund or an impact fund that 5 that would raise question under this? MS. HAZEN: Well, of course -- I mean --6 7 MR. GOETZ: Meaning that unless the ESG -this ESG strategy will produce a better return than 9 other strategies, unless they said that or we believe that --10 MS. HAZEN: They better believe it, otherwise 11 we shouldn't be investing in it, shouldn't even be 12 taking the meeting. 13 14 MR. GOETZ: That's what I'm saying. So that 15 is your interpretation. MS. HAZEN: That is my interpretation. 16 17 So the third prong is diversification: Fiduciary must diversify the investments of the 18 plan to minimize risk of large losses. 19 20 So that's why we don't just invest in, you know, domestic equity or fixed income or Bitcoin, it's really because of the diversification 22 23 requirement. 24 And also Florida law builds in its own statutory diversification through the legalist in

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Page 35 215.47. And now here's my little pet project, which I'm not authorized to talk about I suppose, 3 but I'm going to say it anyways. 4 All right. My opinion the legalist is an 5 antiquated function. Maybe it served a purpose years ago when the legislature first set this up, but it's not -- in my view, it's not necessary. 8 If you're going to have this highest standard of care which requires diversification and requires 10 all of us to be prudent, why do you need a legalist that's cumbersome, not linear, it's just a 11 hodgepodge of things that have been added over the 12 13 vears. 14 As this council knows all too well, now we 15 actually have a practical problem with legalist, because of our alternative investment cap. So 16 we -- we have asked before to remove the legalist. 17 And that really hasn't gone, you know, too far just 18 because of various things, not because of anything 19 20 specific to this. 21 But if I had (inaudible) this council -- like I said I'm not -- I'm speaking out, I'm not authorized, but it would be to help us get rid of 23 the legalist. 24 25 This slide, before you really throw rotten

Page 36 tomatoes at me, tax status of the plan. And I'm --I'm not going to go into tax, because it's way too 3 convoluted, except for there is some really major -- two major real points that come from this. 5 Both the investment plan and the pension plan are tax-qualified plans. So there is some tax laws 6 7 that require that, you know, the exclusive benefit 8 rule, some very similar concepts as we see in 9 fiduciary law as well. 10 Two things I want to mention about this. Must 11 not engage in prohibitive transaction with the state. We haven't seen this is a problem in the 12 last 10 years, because we're less than a hundred 13 14 percent funded. But back in the day when pension 15 funds were 110 percent funded, it was like, oh, my gosh, there's this pile of money over there in the 16 SBA and how can we rate it and take it? 17 Well, the answer to that other than this 18 doesn't belong to you is this tax qualification 19 20 issue. You do that and you compromise the tax status of the plan. 21 22 What's that mean? What that means is this next bullet point. I mean, the SBA is tax exempt 23 anyway. We're a quasi-governmental entity. Under 24 Section 115 of the code, we don't pay tax under

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Page 37 those circumstances. 2 However if you don't -- if you're not a 3 tax-qualified plan, members who earn retirement benefits what they -- what they have is 5 constructive receipt of income. So if you don't have an exemption -- you don't have the cash 6 because it's a promised benefit, but they have 8 constructive receipt of income. 9 So if you don't -- if you don't have this 10 provision, people like, you know, law enforcement who are out there working every day would have to 11 pay ordinary income -- you know, it would be 12 ordinary income to them and they'd have to pay tax 13 14 on it today. That's huge. 15 So this is -- I've included the slide not to bore everyone with tax, but to convey that this gets lost sometimes because we're talking about 17 these fiduciary principles, but it's super critical 18 that we do -- take every action we can to ensure 19 20 these plans are -- continue to be qualified, and we do. We work closely with the Division of 21 Retirement and with the legislature and with our outside tax counsel and the IRS when necessary. 23 24 Finally as it relates to -- I just want to 25 mention two ethics requirements. The first is

Page 38 something that came into effect as a result of the 2 2010 law and that provides that no member or 3 business organization that is owned or employed can 4 directly or indirectly contract or provide 5 investment services to the SBA while you're on the council or for a period of two years thereafter. 6 7 This really is a duty of loyalty issue, but legislature said: We're going to put something 8 9 really expressed in the law. 10 And in second, this has been -- been around forever, but this is generally Section 112, that's 11 the standard of conduct for public officers. It 12 basically provides that a public officer doing 13 14 business with an agency -- can't do business with 15 an agency in which she is an officer -- which he or she is an officer. 16 17 The council members are public officers for this purpose. Not every purpose in Chapter 112, 18 but for this purpose you are -- I am -- I think I'm 19 20 getting kind of close on time, but I did want to include -- I did include a view slides on the 21 investment plan, because I know that that came up a 22 few times. So I'm going to run through just the 23 highlights without going through all the slides. 24 25 A little -- some nuances about what's

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Page 39 different about what we do for the investment plan is basically we have four things that we do: 3 Selection of investments, selection of the third-party administrator, educational services, 5 and participant information services. So that's, you know, account statements and fund profiles and other things. Same standard of care when making investments or selecting investment providers. 9 The law provides that benefits under the 10 investment plan must accrue in individual accounts 11 that are participant directed, portable, and funded by employer, that should also say employee, 12 contributions and earnings. 13 14 Florida law requires that it be designed as 15 what we call 404(c) ERISA plan, which provides that participants exercise control over their own 16 account by choosing through a broad range of 17 18 investment alternatives that we offer. I'm going to skip over some of these slides. 19 20 but I do want to touch on this slide, the educational component, because I believe that's 21 come up a couple times in the course of some of the 22 23 meetings. 24 So under Florida law we're required to 25 contract with organizations to provide educational

Page 40 services. We do this in conjunction with the Division of Retirement, which of course administers 3 plans for the pension plan. And this is to assist employers and members to ensure compliance with 5 this 404(c), this provision that provides it's going to be -- they're going to exercise control 6 7 over their own retirement accounts. 8 Some of the things we do are listed in the 9 bullet point. (Inaudible) go over that a lot with 10 you guys, but, you know, it's basically providing 11 materials and education explaining the pension and the investment plan and offering financial planning 12 13 quidance. 14 This last bullet point, Florida law requires 15 that we provide members with impartial and balanced information about plan choices. I don't know if 16 I'm remembering this right, so if these remarks are 17 out of context, I'll offer them anyway, but, you 18 know, they're -- we're not -- we're not permitted 19 20 to steer members to a particular plan. It's not -- we're not authorized to do that. 21 It could usurp what the legislature intended to do by having a 404(c) exercise your own control 23 requirement. What we are required to do is make 24 25 sure that they have relevant but complete

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Page 41 information so that they can make an informed choice based on their own individual facts and 3 circumstances of who they are and what their goals 4 are. 5 So I just wanted to hit that education component, because I think, you know, I believe 6 that that's come up a couple times. 8 And then I'm going to wrap up and happy to 9 take questions, but I want to talk about the 10 investment policy statement, because I know that it's going to seque into some of Katie's next 11 remarks as far as asset allocation. 12 But investment policy statement, this is the 13 14 one area -- one of a few areas that the trustees do 15 retain direct approval authority for, which again makes sense from a -- given the fact that they're a 16 policy board. 17 18 And the mechanics under Florida law is that executive director presents recommended changes, 19 20 but prior to doing that, the executive director must present those changes to the council for 21 review. And then council must present the results of its review to the trustees prior to the 23 trustees' final approval. 24 25 It's review. It's not approval. It's not

Page 42 even recommendations, it's just review. And that process is so critical, because the trustees are 3 retaining approval for this and they want to have 4 benefit of whatever your review is before they can 5 make an informed decision about something that, you know, is so really big picture total fund. 6 7 I mean, we're talking about benchmarks, we're 8 talking about, you know, how we design basically 9 total fund construction. So that's the reason for 10 this -- this provision of the law and why it works 11 that way. So those are the end of my prepared remarks, 12 but I'm happy to take any questions. 13 14 MR. JONES: I have one question, please. Back 15 to your comment on statutory limits, for example, the (inaudible) of 20 percent, I understand it 16 needs to be -- a change would have to come through 17 the legislature? 18 MS. HAZEN: Yes. 19 20 MR. JONES: So how would -- a more practical standpoint how would you suggest the IAC support that recommendation? 22 23 MR. TAYLOR: So there's -- great question and we would hope to have a good conversation around 24 this point in December. We're going to talk a

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Page 43 little bit today about asset liability. Peter at the last meeting had pointed out that, you know, 3 it's been a while since we've taken a look at asset allocation and so -- to the extent the council is 5 open to that as a follow on to this meeting, that could be certainly something we could take up for 6 the December meeting. 8 I think it -- based on the comments and the 9 analysis that we've gotten from Aon over -- even 10 last year, from an asset allocation standpoint we see that there is a continued long-term benefit to 11 increasing alternative (inaudible) from a equity 12 risk standpoint but from a more diversification 13 14 standpoint, so credit, infrastructure, areas where 15 there's a diversifying component against equity of 16 risk. And we're seeing a lot of opportunities in alternative investment space. 17 18 So the way we did this in 2007 I believe, 2007, '08 when we requested a move from a 19 20 10 percent cap to a 20 percent cap was actually a transitional investment policy statement. 21 22 It was an investment policy statement that had been reviewed by the IAC and approved by the 23 trustees that -- that provisionally increased the 24 allocation to alternative investments to 20 percent

Page 44 broken out between strategic investments and private equity subject to legislative approval. 3 So basically saying -- and the benefit that 4 that gave us back then was we were able to go to the legislature and say, look, it's not just the 5 staff here at the State Board of Administration 6 7 that's making this recommendation, this 8 recommendation has been reviewed by the IAC, it's been approved by the trustees on a provisional 10 basis subject to legislative authorization, but that we believe it's that important and we -- it 11 just adds an additional weight around 12 recommendation. 13 14 So do I think that that would be something 15 that, you know, again with the council's support that we would -- we would propose this time around 16 to the extent you all are in favor of that, and I 17 think it would add additional weight this time to 18 the recommendation. 19 20 MR. COLLINS: Can I make one comment on that, Mr. Chairman? 21 22 I think it's incumbent upon us up here to be knowledgeable about it as we should on the 23 Investment Advisory Council, but also use our 24 25 relationships to help foster that.

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Page 45 I mean, if we're passing it and if we're approving it, then we should do what we can to 3 assist the SBA staff in that process, right, to get that message out. 5 And I would just encourage you to ask us, right. We talked a little bit about it after the 6 session, but I encourage you to ask us to get involved, to the extent that you want. You know, we're happy to sit down and talk to people and let 10 them know how important it is. 11 In my understanding from talking with some of the key players in it, nobody's opposed to it. We 12 just might not have done a good job of really 13 14 pushing for it. So I think we can help -- we can 15 help in that regard. ZOOM SPEAKER: Gary (inaudible) the question 16 (inaudible). May he provide that question now. 17 18 MS. CANIDA: Go ahead, Gary. ZOOM SPEAKER: I had my hand raised up. I'm 19 20 asking a question for a significant reason, which is to let you know that I'm here and listening and 21 since I needed to think of a question to be able to do that, I'm going to come up with one which you 23 mentioned as your -- as you quickly ran through all 24 25 of these very important things which means the --

Page 46 which basically say be honest and thoughtful. 2 You mentioned that there's a list of -- and I 3 don't know they were called the legal -- the 4 difficult investments that were -- the list was put together 20 or 30 years ago you thought we should 5 get rid of it, but I don't remember ever seeing 6 7 such --8 MS. HAZEN: Thanks for that question. This 9 goes to my (inaudible), but it kind of relates to 10 what Peter Jones was asking, except for we just honed in on the example as opposed to the broader 11 (inaudible) as the example being the alternative 12 13 investment cap. 14 So the legalist is in 215.47 and that was 15 created back when the SBA first started making investments and, you know, back then it was, okay, 16 you can invest a hundred percent in treasuries. 17 18 And then as the years have gone on and as the SBA staff through leadership of the trustees. 19 20 through leadership of former IAC counsel said, you know what, we need to expand what our -- what we're 21 22 investing in. 23 We would go back to the legislature and say, you know, nope, now we need to invest in short-term 25 commercial paper, now we need to invest in domestic

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Page 47 equities, now we need to invest in foreign equities, now we need to invest in futures and 3 options, now we need to -- all of these things as the financial markets and investment industry has evolved, things that would require -- would --5 would further the legal requirement of 6 diversification. 8 And every -- every time that happens, you 9 know, it's worked, you know, but it's not -- it 10 doesn't happen overnight. I mean, you know, you can't just say, you know what, it's a good idea for 11 us -- we've done all this white paper work on 12 investing in global equity. Oh, wait, we don't 13 14 have authority to do it. 15 So now even if you have -- it's a collaborative process and things work smoothly, 16 you're out after staff has already done, you know, 17 a bunch of, you know, work on say global equity 18 and -- and there's a lot of work that goes into 19 20 educating, you know, the legislative staff about why we're asking for what we're doing and that's 21 legitimate work and it's work that we're required 22 to do anyway under the fiduciary standard of care. 23 24 But what's happened and why Lamar and Peter 25 were just focusing in on the alternative investment

Page 48 specifically is because we have now had a real world example of why legalist really has -- isn't 3 working. 4 I mean, we've been asking for a couple of years now for this authority and have given every 5 fact, you know, relevant investment risk -- return 6 and risk and diversification standard about why 8 it's necessary. 9 We've had support. We've had support from 10 you. We've had support from the experts. To Peter's point, I've never heard of any real 11 objective. I've heard people who, you know, ask 12 some really good questions about what is private 13 14 equity, you know, because they're not in our world 15 and those are highly relevant questions. 16 But I don't think anyone really -- who is in our space really objects to that, but here we are. 17 Here we are. I mean, it took us a couple of months 18 to close eight alternative investments, because we 19 20 were over the cap, had eight alternative investments in the legal office ready to be signed, 21 couldn't sign them because of this issue. 22 23 Now we ended up having an opening when we had the spike in public markets not too long ago, so we 24 were able to get those executed and closed and --

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1	Page 49 so we're in those funds.
2	But we have a period where we have six months
3	and there's no uptick in public markets, we may
4	miss fund opportunities and that's that's just
5	real.
6	So now we have a situation in which the
7	Legalist has really caused, in my mind anyway, it's
8	sort of not consistent with what what a prudent
9	fiduciary would be doing, because it's really not
10	serving to diversify really anymore. Instead it's
11	really kind of unnecessarily sort of adding
12	obstacles that just don't provide any real upside
13	or protection to the beneficiaries. That's my
14	opinion.
15	ZOOM SPEAKER: I'd like to thank you for that
16	answer, but I don't I'm not sure I understand
17	it. Let me ask a simpler question and that is:
18	Does this list, does it exist?
19	MS. HAZEN: Yeah. It's in 215.47 of Florida
20	statutes.
21	ZOOM SPEAKER: I'll look at them from my
22	book
23	MS. HAZEN: It's not in your book, but I can
24	get it to you.
25	ZOOM SPEAKER: Well, I don't know. Is it any

1	Way relevant?
2	MS. HAZEN: It's very relevant in the sense of
3	we are not authorized to invest in anything if it's
4	if it's in excess of the authority of that
5	legalist. And the real world example that we were
6	just we have been discussing is alternative
7	investments and exceeding the cap.
8	MR. COLLINS: When we work on asset allocation
9	or when we talk about asset allocation and set the
10	target ranges, this is something that the IAC can
11	recommend to the trustees and the trustees can just
12	do themselves. This has to if we if we go
13	beyond a certain cap, we have to go to the
14	legislature is what you're saying?
15	MS. HAZEN: Yes. That's what I'm saying, yes.
16	ZOOM SPEAKER: What we've been talking about,
17	we talked about that last meeting; right?
18	(Simultaneous crosstalk)
19	ZOOM SPEAKER: I made (inaudible), and that
20	was my objective.
21	MS. HAZEN: Well, like I said because I have
22	an audience and I know you're like we don't want to
23	see her again for 10 years, but, you know
24	MR. COLLINS: Well, let me ask a follow-up
25	question to Gary's.

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1	Page 51 If you got rid of the list, what would you
2	propose in its place? What language would you
3	propose in its place?
4	MS. HAZEN: Well, it's interesting you ask
5	that, because we did propose language last year, so
6	I can give that to you.
7	MR. COLLINS: Perfect.
8	MS. HAZEN: You know, and that is essentially
9	that this list doesn't apply, because guess what,
10	the the standard of care 215.47(10) that we went
11	over, which is prudence, loyalty, diversification
12	would substitute for that legalist.
13	So an example let's take an extreme
14	example. If we get rid of the legalist, what's to
15	stop you from going and investing a hundred percent
16	of the fund in Bitcoin?
17	MR. COLLINS: Standard of care.
18	MS. HAZEN: Yeah, standard of care. So
19	standard I mean, the standard of care way over
20	in my opinion, my legal opinion, is way more robust
21	and protective of the beneficiaries than some
22	legalist. The legalist may have been relevant,
23	like I said, 40 years ago, but now it's just to
24	me it's just basically a hodgepodge of adding
25	investment authority and I just I don't believe

1	it's necessary.
2	And I'll say one more thing about that, back
3	to that oversight risk management compliance and
4	audit function. This was a this isn't just, you
5	know, Maureen, la, la, la, this was actually a
6	funding by (inaudible) advisory services, which was
7	the firm that the audit committee retained, I guess
8	it was about three years ago, to basically review
9	just about everything we do here from a risk and
10	compliance perspective. But one of their findings
11	was advocate to get rid of the legalist, you know,
12	for the very reasons I'm talking, what I'm saying.
13	MR. TAYLOR: There are other plans that have
14	taken this approach and implemented fiduciary
15	standards. They've not they're not investing
16	pursuant to a legalist. They invest pursuant to
17	this language that we Maureen proposed fiduciary
18	standard.
19	MS. CANIDA: So let me understand. We got rid
20	of the legalist in the legislation legalist,
21	that would resolve also the problem of the cap on
22	the
23	MS. HAZEN: Absolutely.
24	MS. CANIDA: Thank you.
25	MR. NEAL: Madam Chair, question, perhaps to

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	1	Lamar. Do you do the list that
	2	MR. PEREZ: Maureen, this is Kent Perez, can I
	3	make one quick comment?
	4	MS. HAZEN: Defer to the chair.
	5	MR. TAYLOR: I think Senator Neal was asking a
	6	question, Kent. Sorry, just one second.
	7	MR. NEAL: Lamar, do you do the legislative
	8	work?
	9	MR. TAYLOR: We here at the board, myself,
	10	Kent Perez, we have a team that works with the
	11	legislative
	12	MR. NEAL: Have you floated elimination of the
	13	legalist in substituting a fiduciary standard?
	14	MR. TAYLOR: We did a couple of years ago. We
	15	approached the staff, legislative staff, with that
	16	and the feedback was, look, we feel like we've
	17	worked well with you all in the past in terms of if
	18	you need something, come and ask and we will give
	19	it to you. For various reasons that seemed to have
	20	broken down last year and so it
	21	MR. NEAL: Who's your leader in connection
	22	with matters in the House and Senate?
	23	MR. TAYLOR: It varies year to year, depends
	24	on sort of who's leadership and where the
	25	historically in the Senate, I think it's been

Page 54 governmental operations. A lot of bills come out of governmental operations from the Senate side. 3 And then from the House, I guess it's, Kent, the committee that Heather's on? MR. PEREZ: State affairs. 5 MR. TAYLOR: State of affairs tends to come 6 out of -- out of... MR. NEAL: Some (inaudible) who graduated or 8 9 is very interested in financial issues, new leaders 10 of the legislature less so (inaudible) big tort 11 year, for example. You got to find somebody that's interested in finance. 12 MR. TAYLOR: Again all great points. We can 13 14 certainly double down on the efforts. We can 15 come -- come to you all for -- for help and support and we'll -- we'll take that guidance and see what 16 progress we can make. 17 18 MS. CANIDA: Kent, did you have a comment? 19 MR. PEREZ: Yes. Thank you, Madam Chair. 20 Maureen, just for some context. Historically when we've gone to the legislature adding the prudent investor's standard, we've done so in a 22 manner that would add it to the list, if you will, 23 so that would give us the ability to go beyond the 24 list and, you know, follow the marketplace and use

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Page 55 this prudent investor standard. 2 So we haven't actually tried to eliminate 3 215.47. We tried to add to the list, notwithstanding the list above, the ability for us 5 to make investments under this prudent investor 6 standard. MS. HAZEN: Yes. So just a point of technical clarification on that. That has the effect of eliminating the legalist as it relates to what the 10 SBA's investment mandates are. 11 The reason why the language is technically drafted that way is there are other organizations 12 within the state -- the state of Florida, like Nika 13 14 is one that comes to mind, that have absolutely 15 nothing to do with SBA. 16 We have no investment responsibilities or authority, but the legislature has cross-referenced 17 those entities' legal authority to our legalist. 18 That's the reason why it's not just -- it hasn't --19 20 we didn't propose just X'ng it. It's because otherwise that would have the impact of impacting 21 organizations that have absolutely nothing to do 23 with us. 24 But the effect of the language -- in which I'm 25 happy to share with the council if they're

Page 56 interested in. The effect of the language that we drafted, which Kent is absolutely right, it's 3 basically Subsection 22 of 215.47, would have the effect of eliminating the legalist as it relates to the SBA's investments and adding or making the 5 fiduciary standard the prudent stand -- prudent 6 investor standard, which is what's already in the 8 law substituting for that. 9 So no longer would we have 20 percent. As long as investing 30 percent in alternative 10 investments is otherwise prudent under the standard 11 of care we discussed this morning, we would be 12 authorized to do that, notwithstanding anything 13 14 that's in the Legalist. Just a technical point of 15 clarification. I don't know what Kent was trying to describe. 16 17 MR. PEREZ: That was it. Thank you, Maureen. 18 MS. HAZEN: Thank you all. 19 MS. CANIDA: Maureen, thank you very much. It's a lot of information here, but it's very helpful to us at the IAC. So we very much 21 appreciate it. 22 23 MS. HAZEN: Thank you, Madam Chair. 24 MS. CANIDA: Lamar, I'll turn it back to you. 25 MR. TAYLOR: Thanks, Maureen.

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1	$$^{\rm Page}$$ 57 So now the second item on the list is
2	background from Aon on the asset-liability study.
3	We've eaten into time a little bit. Maybe we can
4	ask the council's patience, maybe we can just eat
5	into lunch a little bit as well. I know there's a
б	lot of material for Aon to go into.
7	So without further ado, we'll turn it over to
8	Aon.
9	MS. COMSTOCK: Thank you, Lamar. Good
10	morning, everyone. By way of introduction I'm
11	Katie Comstock with Aon and I have Phil Kivarkis
12	with me here as well.
13	Phil leads our investment policy services
14	team, which is a team of 15 or so individuals that
15	have expertise on both the investment side as well
16	as the actuarial side, and this team is largely
17	responsible for helping our clients manage risk.
18	More specifically and related to today's
19	conversation, they lead our asset-liability
20	studies.
21	Phil has been working with you all for the
22	past sixseven, eight years. So he's very
23	familiar with the organization and portfolio.
24	If we just quickly what we're going to
25	touch on today this morning, we also have time as

Page 58 Lamar mentioned this afternoon, but is a background of asset liability. 3 So I need to help familiarize y'all with the terms, the charts, the things to consider when 5 you're (inaudible) look at this afternoon. I'll make some opening remarks, we'll touch on the 6 7 assumptions. 8 And what we mean by that are the capital 9 market assumptions, risk return correlations, which 10 are influx into asset liabilities study. We'll talk about the asset-liability study itself. We'll 11 look at what that process looks like and then some 12 steps that going forward will take us. 13 14 We have -- we can limit our comments to 15 roughly 30 minutes. Rest assured we have a good chunk of time this afternoon to -- please interject 16 with questions or comments as we go through all of 17 this. So that sounds good. 18 19 You know, just quickly want to set the stage. 20 As you all know asset allocation and asset policy study is among the most important decision --21 decisions that the IAC and the trustees make when it relates to success of the investment portfolio, 23 and this graphic here just illustrates that. When 24 we look at differences between two portfolios, the

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Page 59 differences are driven 91 percent by the investment 2 policy. 3 And so what we wanted to highlight and the context around is this investment strategy cycle, 5 how do we go about constructing the portfolio. And this goes back to -- relates back to some of 6 Maureen's comments. 8 As your fiduciary duty this is a -- the procedural steps that you all take and the factors 10 that go into these different analysis factor in all those basic considerations that Maureen laid out, 11 long-term investment returns, cash flow, liquidity, 12 risk diversification are all factored into these 13 14 different analysis. You'll all do an 15 asset-liability study on an annual basis. As Lamar mentioned, we have been a little bit light on the 16 asset allocation review. 17 18 So just looking at this cycle on how we approach portfolio construction, we start from the 19 20 left and move to the right. It starts with asset-liability study and what this is doing is 21 looking at your asset allocation and factoring in the liability profile. 23 24 Obviously that's why this pool of investments 25 exist is so you can pay those benefits and pay them

Page 60 on time. So we need to understand that liability profile or study their strategy. So that's the 3 first -- that's the first analysis that we do and that's what we're focused on today. The ultimate outcome of that that we're 5 focused on is the level of risk. The way we're 6 defining that is percent to return-seeking assets. 8 Right now you're 81 percent, 19 percent 9 risk-reducing asset, which is your (inaudible) 10 income. After that you move to asset allocation 11 review. This is upcoming. Over the next couple of 12 months what we'll focus on is how do you construct 13 14 that concern return-seeking portfolio, what should 15 go into that. Right now (inaudible), private equity, and real estate strategic investments and 16 we'll look to see if there are other categories 17 that would better optimize that return-seeking 18 portfolio, different weights, different categories 19 20 that should be included. 21 This is something that can assist with looking at -- we both look at constraining (inaudible) to the current limits, but also help support you all 23 in looking at that limit to take that constraint 24 off and just show what the benefits of the

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Page 61 portfolio may be long term if you did not have that statutory limit. 3 Pealing back the onion or one more layer of the structure, look at how implement those asset 5 classes, equity, how much, what types of managers, how many managers, and that's where you hear from 6 your SIOs every quarter of how they're constructing 8 their portfolios and what's working. 9 And then of course on review, making sure that 10 the asset classes in the portfolio is performing as you'd expect it and (inaudible) understanding why 11 and understanding the retirement. 12 So a lot said there. It's been a while since 13 14 we've kind of taken that step back and looking at 15 the overall process that we take to (inaudible). So if there are questions -- if I'm going too fast let me know. 17 We're going to touch on the capital market 18 assumptions that go into our studies. And this is 19 20 broken into two parts. First is how Aon approaches constructing capital market assumptions and then 21 the customized approach that the SBA takes to input 22 into the study. 23 24 So first and foremost what are the long-term 25 expectations for return risk in correlation or

Page 62 otherwise how to (inaudible) asset classes and work related to each other. 3 The numbers that you see are best estimates 4 are the median expectations, so there's a 50/50 5 return will be better or worse than what you see on 6 the page. 7 High level is intended to give y'all a decent 8 expectation of what your program can achieve. So I 9 mention that and what I mean by that is it is 10 intended to be net of investment management fees, 11 and we don't factor in active management returns and market returns for the public market asset 12 classes. Obviously for your alternatives, you 13 can't access those passive manner, so we do factor 14 15 in some asset management. 16 We update ours on a quarterly basis. Most 17 advisers do that at least semiannually and some quarterly as well, and our approach is the building 18 block approach. So we're taking in current market 19 20 conditions, we're using oftentimes consensus -forecasts as well as some oversight on some of 22 Aon's opinion. 23 So what we have here are just an example of our equity capital market return assumption. You 24 25 can see there's an income component, growth,

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Page 63 inflation, and then we get to our long-term total return expectation. 3 Now, we put a lot of time and effort into these assumptions. It's a big input. We guarantee 5 we'll probably wrong with that exact number, but (inaudible) that that they are very informative in 6 the direction and a magnitude of we expect returns, risks, and correlations to be. 9 We do do some benchmarking, though, to see 10 where our assumptions fall with other advisers and so I have -- we did include this survey 11 information. This is from horizon. They survey 39 12 investment advisers and their assumptions across 13 14 these broad asset classes. They do so to make sure 15 there's an apples to apples comparison as possible looking at oftentimes various time periods and 16 different categories. 17 18 But here you can see these different (inaudible) charts. It shows the distribution of 19 20 expectations across these asset classes. The red dot is where Aon's assumptions fall, so generally 21 our assumptions across broad equities, fixed 22 income, and alternatives is -- is our more or less 23 right in the middle of the pack. 24 25 I went through that pretty quickly. I'm happy

Page 64 to answer any questions, but I do want to spend before handing it over to Phil a little bit of time 3 on the SBA's customized approach to -- to including 4 assumptions in our asset allocation work. 5 So as y'all may be familiar, you know, when we work with clients, some take our assumption as is, 6 7 some use their own assumptions, and some take our 8 hybrid approach, which is what you all do, where 9 you're using Aon's assumptions and baseline but 10 then adjusting for an average equity risk premium over three different advisers' assumptions. 11 Equity risk premium is the return of public 12 equities. I expected to earn over core bonds 13 14 compensating for the additional risk. 15 So what we do is we gather return assumptions from these three advisers. There's four listed. 16 The fourth one updates on an annual basis and the 17 timing has not worked out where it needs us to 18 include theirs, especially given how markets have 19 20 moved recently. So currently we have three different advisers' 21 assumptions across the top, and then the top 22 section of this table you can see this is our most 23 recent return assumptions for 15 years for global 24 25 equity, core bonds, and then the equity risk

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Page 65 premium, which is the equity minus the bond return. And then on the four right, the box that is boarded 3 up shows the average equity risk premium of 3.3 percent, so that is what we use to adjust Aon's 5 assumptions. You can see that Aon's equity risk premium is 6 3.9 percent. So we adjust all of our risk asset returns down by about 65 basis points to reflect 9 that or just -- excuse me, equity risk premium, and 10 really that's to eliminate any bias of any one 11 adviser's assumptions. Now, that's how we use that number and then we 12 also include that -- right below that 3.9 percent 13 14 what that number has looked like historically. So 15 last year's it was 3.9 percent and then -- which 16 you can see a little bit higher than this year's and then down below that you can see what it was 17 for 2020, 2019, and 2018. 18 This next page shows that same information 19 20 graphically. So the red bar shows the equity average of the three advisers' global equities 21 return assumptions, the blue bar shows the fixed income, and then the shaded line shows the equity 23 risk premium. 24 25 It's a little bit easier to see historically,

Page 66 but what we take away from this is the primary driver of the change in the equity return -- the 3 equity risk premium is the bond assumption. You see that it bumped up to about five percent in 5 2020. That was largely due to interest rates falling to zero. And as those rates have risen, 6 7 that risk premium has mirrored again to 8 3.3 percent. So that is what is included in this 9 year's result and that has been the historical 10 practice that the SBA has used? MR. JONES: You referenced earlier about how 11 do you -- how does Aon make its best estimate for 12 other asset classes, private equity, real estate, 13 14 and such. I saw the number that you came up, but 15 I'm not sure how you -- what's the methodology behind that. 16 MS. COMSTOCK: So for private equity we use 17 the factor base that we're using the data of our 18 public equity assumptions. We're adding a risk --19 20 we have a bucket that the factors like bio is about 50 percent of that, venture (inaudible) and 21 22 mezzanine. 23 And then we tack on a premium that we expect for each of those and subtract fees out of that, the private equity assumption.

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Page 67 Real estate is building block approach, so we're taking current yields, expected rental 3 growth, inflation, netting out fees as well expectations for appreciation. Similar for 5 infrastructure, private debt, yields are the driving factor there, but also expect -- looking at 6 increases, decreases, defaults. 8 So the building block approach we do have a 9 deck that goes through each asset category if you 10 want to look at one in particular. MR. COLLINS: So under this -- under this 11 thought process, the equity risk premium should be 12 narrower next year if things hold? 13 14 MS. COMSTOCK: Potentially. If equity 15 expectations stay similar and we continue to see rates rise, we would see, you know, the risk 16 premium. 17 18 MR. GOETZ: Just to make sure we're on the same page. The calculation of the expected equity 19 20 return what's changing that more rapidly in the short term is the actual change in equity prices, 21 because the long-term equity, you know, cash flow earnings and growth isn't changing as much; right? 23 24 MS. COMSTOCK: Yes. MR. GOETZ: So to answer, Peter, you know, 25

Page 68 what would happen is if equity markets go down from here, your equity expected return will go back up 3 again? 4 MS. COMSTOCK: That's correct. MR. GOETZ: And that gap could stay wider. 5 Because if you notice every day that bond rates go 6 up, the equity market takes a hit; right? 8 MS. COMSTOCK: Yeah. 9 MR. GOETZ: I think that's what equilibrates 10 that that's spread in this calculation. MS. COMSTOCK: You're exactly right. You can 11 see that the expected return might throw them close 12 to six percent, to seven percent over the course of 13 14 a year. That's due to drop in equity prices that 15 we factor in... Any other questions on assumptions? I'll hand 16 17 it over to Phil. He'll get into the background asset-liability study. 18 19 MR. KIVARKIS: So Katie covered the background 20 about capital market assumptions and how we set those. What I'll do now is preface the actual 21 asset-liability study, so I'll talk about -- I'll 22 give you some background on the what, the why, the 23 how, and I'll talk about some of the analytics that 25 we use when we conduct studies.

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Page 69 So for starters, you know, the what, why, when, and how, you know, asset-liability studies 3 are intended to be comprehensive toolkits whereby you can consider the broad asset allocation for --5 for the plan. And the focus this afternoon will be is that 6 81 percent allocation to return seeking assets be 8 ideal or should you consider modifying it up or 9 down in some way, so that's what we'll consider. 10 Asset-liability studies are well suited for that consideration, because they -- they 11 contemplate things within the context of the plan. 12 So we'll talk not -- not only about portfolio 13 14 analytics, we'll cover portfolio analytics, but 15 we'll also cover asset-liability projection results, the projected financials within the 16 context of the plan. So we'll talk about that. 17 18 Generally we like to see studies every three years or more often. You've been great with 19 20 periodicity of your look at the -- at the asset-liability studies, doing them -- taking a 21 look every year. 22 23 And then how are we doing it? We're going to look at trend lines into the future. So not just how it looks today, but rather how it's projected

Page 70 to forecast into the future. 2 And we'll examine not just the central 3 expectation -- we'll examine the central 4 expectation but also the tails and we'll be able to 5 examine central expectation for the existing strategy. And we'll also be able to examine the 6 7 tails of the existing strategy and compare that to potential other strategies up and down the risk 8 9 spectrum so that you'll examine really the full 10 spectrum of potential investment solutions. 11 We need to talk about the cost, the cost for the plan. What is the cost for the plan? It's 12 going to be the payouts, the ultimate benefit 13 14 payouts as defined by the plan. 15 So benefits paid, plus administrative expenses is going to be the ultimate cost of the plan. Now, 16 how do you finance that cost? Well, you can 17 finance that cost with a combination of funding 18 19 into the plan and investment returns on that 20 funding. So -- so the cost of the plan ultimately 21 becomes what you pay out and minus the investment 22 returns of the fund, minus employee contributions. 23 That's the cost to state for operating the plan. 24 25 When you think about assets and liabilities,

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Page 71 it's important to keep things in balance. So you have assets and liabilities, and they're big 3 dollars. We'll examine them in just a moment. 4 Think about how your assets and liabilities 5 are growing every year. Well, your liabilities grow every year due to new benefits which accrue to 6 your folks that are accruing additional service and 8 therefore their pension benefits are growing. 9 Your liabilities are also growing with an 10 interest cost effect. That's effectively the -every year that passes, you're one year closer to 11 the payout of your obligation and it will naturally 12 grow by the interest rate assumption, which is 13 14 6.8 percent. 15 So that's how your liability is growing every year. It's growing -- it's growing around eight 16 percent a year. We'll look at the exact numbers, 17 and that's about 6.8 percent of interest costs and 18 a little over one percent additionally for new 19 20 benefits which accrue to your people as they earned 21 more service and thus more pension benefits. 22 That's how your liability is growing every 23 year and of course benefit payouts come out the 24 bottom end. 25 How do your assets grow every year? Well,

Page 72 your assets are growing with cash contributions into the fund and investment performance. And the 3 key then will be, well, if your liabilities are 4 growing -- let's say you're a hundred percent 5 funded. If your liabilities are growing at eight percent per year, well, to stay in balance 6 7 you need your assets to grow eight percent per year 8 as well and that will keep things in balance. 9 In this case the plan's underfunded, which 10 means the assets have to grow in even faster rate to keep up with the liabilities. And we've 11 calculated that, and that number is going to be 12 closer to the nines. It will be in the nines in 13 14 terms of the -- what we call the asset hurdle rate. 15 You'll hear that term, the asset hurdle rate, again, that number is going to be 9.8 or so percent 16 is your asset hurdle rate, and I'll -- I'll walk 17 through the numbers in just a moment. 18 19 But that's really -- that's what we're trying 20 to achieve. What we're trying to achieve is balance. And recognizing, you know, the value of 21 the assets and the value of the liabilities, how do 22 we keep those two numbers in balance? Well, the 23 assets need to keep up. 24 25 And what's the rate that's needed of growth,

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Page 73 9.8 percent. Of course that can be achieved with some combination of funding into the plan and 3 investment performance. We'll walk through the breakdown of those numbers, but that's really the -- the balance of assets and liabilities is why 5 we look at that asset hurdle rate. I'm not going to walk into the mechanics of 8 the asset-liability modeling process other than to 9 say we're going to run a stochastic Monte Carlo 10 simulation analysis 5,000 economic trials over the course of the next 30 years. 11 12 And those economic trials are utilizing base economic factors, inflation forecast, interest rate 13 14 forecast, market return forecast. And we're 15 talking not just about the expectation, we're talking about the central expectation and also the 16 tails of those -- what is the central expectation 17 of interest rate -- of inflation and what are the 18 tails of potential inflation. We're in a tail 19 20 event on inflation right now. 21 What's the central expectation for interest rates and what are the tails, and then markets, you know, equity market returns, for example, 23 expectation and tails. And those economic factors 24 implicate the asset values that we project and the

Page 74 liability values that we project. 2 As an example, inflation of course affects 3 your asset values, it affects your liability values as well to the extent people's salaries go up in higher inflation scenarios. And if their salaries 5 go up in higher inflation scenarios, their benefits 6 will go up, their pension benefits and retirement 8 will go up as well. 9 So there's an implication on both the assets 10 and the liabilities, and our model contemplates that when we're running our projections of assets 11 and liabilities. 12 This talks about risk and return, not just in 13 the asset-only context, but also in the 14 15 asset-liability context. What's the traditional risk versus reward is, you know, your standard 16 portfolio theory, what's the portfolio's expected 17 return versus the portfolio's volatility in a 18 19 vacuum. 20 We study that, but what we also do is supplement that analysis with asset-liability 21 analysis, what's the -- how is the portfolio 22 projected to look in a risk versus reward space in 23 terms of your pension plan's financials, what's the 24 25 expected funded ratio and what's the downside

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Page 75 funded ratio, what's the expected contributions versus the downside contributions. 3 So we're going to examine things not just in a portfolio theory context, but also in the asset-liability context so you have a framework for 5 thinking about things as it relates to the plan. 6 7 Some of the things that we're going to think 8 about ultimately what's the right allocation 9 between return seeking assets that is your risky 10 assets versus your safety assets or risk reducing assets. 81 percent return seeking today, is that 11 the ideal or not, that's what we'll examine. 12 And what are the things that -- that factor 13 14 into the decision of risk versus reward, well, time 15 horizon is a big one. Right. If you're a short-term investor you're probably not taking a 16 lot of risk. If you're a long-term investor, you 17 have a greater propensity to tolerate risk in an 18 investment portfolio. So time horizon is a big 19 20 one. Pension funds are generally long-time horizon 21 investors. 22 Characteristics of plan participants. If you have a younger population that's -- that's farther 23 away from collecting their pensions, well, I mean, 24 25 you have greater time horizon, right, so the

Page 76 characteristics of your plan participants play into that as well. 3 Funded status. To the extent the plan -- if the plan's underfunded, maybe there's a greater 5 utility for upside. If the plan were well overfunded, perhaps a lesser utility for upside. 6 7 So the funded status can play a role. 8 Then the nature of the plan benefits, so are 9 the plan benefits tied to inflation, for example, 10 so that might come into play as well as we 11 contemplate the investment strategy of the fund. Some of the limitations of asset-liability 12 modeling. Well, we know that asset-liability 13 14 studies are a good tool to use in determining 15 the -- the return seeking versus risk-reducing 16 assets. 17 The -- that question, you know, what's the right mix of return seeking versus risk-reducing 18 asset, that will -- studies have found that that --19 20 that will define over 90 percent of the variability of the fund. 21 So taking this top-down approach it's -- this 22 is a really important question that we're asking, 23 and ultimately, you know, that -- that question of 24 81 percent return seeking, that will have a great

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Page 77 impact on the results going forward in terms of the projection of asset -- asset values. 3 We can also capture because we're running things stochastically, running 5,000 economic 5 trials, we can capture likelihoods of various outcomes. So for example what's the likelihood of 6 becoming fully funded in the next 10 years or 20 8 years or 30 years, we can run those statistics 9 because we have the data in our models. 10 Then of course the last thing to keep in mind is these -- these models aren't fool proof for all, 11 knowing of course there are potential black swan 12 events and let's keep that in mind just as a 13 14 caution against overreliance on these quantitative 15 models. 16 All right. I know that we're getting close to the bottom of the hour. I just wanted to tee up 17 some of the things that we'll talk about this 18 afternoon. So I'm not going to spend a lot of 19 20 time, but I am going to just show you some of the things that we intend to cover this afternoon. 21 Hurdle rate analysis is what I had teed up 22 earlier, that's your liabilities growing around 23 eight percent, the plan's underfunded, the asset 24 25 hurdle rate is going to be something closer to 2

Page 78 and the 9s, and we'll look at that at the starting point of our study. 3 How do we run the asset-liability simulations? Well, we run, you know, the economic projections 5,000 times over over a period of 30 years. 5 These aren't their numbers by the way, this is 6 7 just an illustration. But just to demonstrate how 8 we run it, you can see we start with a single 9 simulation, right, we do that 5,000 times over. 10 And so you have what effectively amounts to a cloud of outcomes for a variety of economic factors. 11 12 And here we're showing funded ratio projections, so you can see that the cloud becomes 13 14 really difficult to interpret. And so what we do 15 is we'll boil that down into various percentiles to make sense of it all, to say, look, the black 16 dotted line is the central expectation, and then 17 you have tails around it. Green -- green tails 18 being the upside tails and blue tails being the 19 downside tails. 20 21 So there's -- we don't know what results await us, but we know that there will probably be uncertainty and it probably lies somewhere in this 23 distribution. Let's recognize that central 24 expectation, but let's also recognize the

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1	uncertainty around that central expectation. $$^{\mbox{\tiny Page}}$$ 79
2	We'll also look at, you know, some short term
3	and long-term projections. So here short-term
4	funded ratio projections over a one-year period and
5	you can see that by the way, these are numbers
6	from last year's study. So these were actual
7	numbers from last year. Good news is the forecast
8	for this year looks a bit more robust than last
9	year.
10	But here we're examining short-term funded
11	ratio projections. You can see that we examined
12	across the page the 81 percent return-seeking
13	portfolio, which is the current.
14	And you'll see going from left to right, we've
15	examined 60 percent return seeking, 70 percent
16	return seeing, 80, 90, and 100 percent return
17	seeking, so we're examining a wide range of
18	potential portfolios.
19	What does it do to the funded ratio
20	projection? You can see the funded ratio is
21	projected to get around in this case, it was
22	95 percent was the central expectation. And with
23	tails around it, it could go as low as 67 percent
24	in the worst case, as high as 125 percent in the
25	most extreme best case.

1 You can see there, you know, the tails as you go from left to right widen as you would expect. 3 The central expectation shifts up a little bit as 4 well, so you can see the black diamond is the 5 central expectation. So your central expectation is shifting upward 6 7 and your tails are widening as you're moving from 8 left to right. That's the effect on the plan of 9 taking risks between 60 percent return seeking and 10 a hundred percent return seeking. 11 Now, to put that into broader context, to take it from the one-year look to a multi-year look, 12 this is what it looked like when we ran the study 13 14 over a 30-year period last year. 15 And you can see that we've studied again the 60 to a hundred percent seeking across the page. 16 The current policy is 81 percent, and you can see 17 what the projections looked like last year. 18 19 The black dotted line is the central 20 expectation and you can see that largely moved sideways. It wasn't exactly sideways. It started 21 slightly lower and then moved slightly higher over 22 time, but it ended at around 102 percent funded in 23 the expected case with tails. 24 25 And those tails are important, because you can

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Page 81 see the most downside tail was below 40 percent, whereas the most upside tail was north of 200. So 3 there are tails around the central expectation. 4 Nonetheless, you can see as you move from left 5 to right what happens to that central expectation. Right. In the 60 percent return-seeking portfolio 6 that central expectation for funded ratio was 8 dipped to 77 percent. 9 As you move all the way to the right side of 10 the page, the hundred percent return-seeking portfolio go to a funded ration of around 11 130 percent. It did seem like the current policy 12 was just about the right mix based on it landing at 13 14 a hundred over the course of a period as compared 15 to these other potential solutions. So we'll examine this -- the new numbers for this year in --16 in our discussion this afternoon. 17 18 The same thing with contributions. I'm not going to belabor the point. We studied projected 19 20 contributions for again 60 percent return seeking through a hundred percent return seeking. The 21 middle one is the current policy, 81 percent return 22 seeking. 23 24 So what do the total contributions look like? 25 We -- we can examine the impact of different

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Page 82 scenarios, like inflation. Inflation is high. It's high interest these days. And so we can break 3 down our stochastics to examine specific scenarios such as inflation. We also study liquidity of the fund. So here 5 we're going to stress test the liquidity of the 6 fund to see if in the worst case scenario does the 8 fund retain sufficient liquidity to remain 9 operable. 10 Well, this is important, because if we're talking about pushing further into illiquid assets, 11 well, we don't want to push so far into illiquid 12 assets that we risk the fund's operations because 13 14 of illiquidity. So the good news is we've examined 15 it. We find that there's sufficient liquidity. We'll show you that this afternoon. 16 17 And this is how we do it. This is how we study it, basically say, What does it look like in 18 base case, which is smooth and steady as she goes, 19 20 things grow, you know, as the expectation. 21 But what happens in the most pessimistic 22 cases, the dark skies' case. This is a 99 23 percentile bad outcome by the way. And what happens to the assets? Well, sure, they drop. 24 25 But the green slivers are the liquid slivers

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Page 83 of your portfolio. And do you retain liquidity? The answer's yes. Fund retains liquidity, it retains the ability to fund operations with liquid assets. Again, these are numbers from last year. You'll see similar numbers this year, sufficient liquidity even in the most stressed of cases. And then --8 MR. COLLINS: Can I ask a question, Madam Chair? 10 MS. CANIDA: Yes, please. 11 MR. COLLINS: So you're saying that under even the dark sky -- the dark sky and the base FRS, if 12 I'm reading the chart right, we have 20 percent 13 14 liquidity? 15 MR. KIVARKIS: Allocation to -- there are various forms of liquidity, so there's actually --16 you can read across the top of the page. The 17 darkest blue is the most illiquid, right, with time 18 horizon basically 10-plus years. Then the lighter 19 20 blue is liquidity between years 5 and 10. Then the gray is what we call quasi liquid, which is 21 liquidity in less than five years. And then -- and then liquid return seeking, that's things like 23 public equity and liquid risk reducing, which is 24 25 your core fixed income.

Page 84 1 MR. COLLINS: That's the top 20 percent, that's the dark green? 3 MR. KIVARKIS: Yes. That's right. MR. COLLINS: So it's difficult for me to 4 understand their risk given that everything's 5 liquid to some degree. In the dark skies what --6 7 is there -- do we have enough for like a run on the 8 pension fund -- if the market falls 20 percent 9 tomorrow, but where does that come from? Are we --10 we dipping into illiquid assets and taking big hits to create that liquidity or are we selling equities 11 even if it's a loss, but we're creating liquidity 12 that way? I just don't -- I don't understand where 13 14 the risk is. 15 MR. KIVARKIS: Sure. Thank you for the question. 16 17 And the answer is you're not forced to tap into the illiquids, and that's what we're testing. 18 What we're testing is are you forced to tap into 19 20 your illiquids and the answer is no, based on this analysis. 21 22 Because you have green -- in the bottom 23 right-hand corner, that's the asset allocation in 24 percentage terms. And what you see is there is still a very large portion of the portfolio, which

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Page 85 is green, which is liquid. 2 MR. COLLINS: Which would be at least 50 3 percent is liquid, in your worst case scenario? 4 MR. KIVARKIS: Exactly. That's right. That's 5 right. I have seen by the way for other clients grafts in that bottom right-hand corner which go 6 all blue in the most extreme cases. 8 MR. COLLINS: Really? 9 MR. KIVARKIS: Yes. And those are the ones 10 that are concerning and that's why we -- that's why we run the test. 11 12 MR. COLLINS: So as we get into the asset allocation discussion, right -- this is my whole 13 14 conversation about debt in the portfolio. Right. 15 At 15 percent debt, there's very little risk in our real estate portfolio. At 30 percent debt, there's very little risk, but you get to a point 17 where there's a tipping point. Right. 18 I've been trying for 10 years to find somebody 19 20 to tell me what -- where that tipping point is and we still can't get there, but... 21 22 If we're worst case scenario, we're still -we're not tipping into illiquid assets and we've 23 got 50 percent liquidity, that should drive some 24 asset allocation discussion relative to return 25

Page 86 seeking, right, and risk, right, and the size of the risk budget? Maybe we're too conservative. 3 MR. TAYLOR: That's a good question. One 4 thing I guess maybe asking Phil to point out as 5 well. Particularly in these liquidity scenarios when you get a year or two out, there's also some 6 7 assumptions that once this funding level becomes 8 the way it is, that there is -- there are built-in 9 assumptions that factors into future contributions. 10 And so there's the assumption built into this model is that contributions are also going up. 11 12 So, yeah, asset values have gone down. Liquidity is still maintained, but it has a price 13 14 and that is increasing contributions which helps 15 keep us liquid as well. So --MR. COLLINS: So under your worst-sky 16 17 scenario, you're -- you're assuming the government's coming in and making -- making it up 18 to some degree? 19 20 MR. KIVARKIS: Yes, in that if you --21 MR. COLLINS: I don't think we should look at that, (talkover) hold that separately. 22 23 MR. TAYLOR: That's kind of the -- a lot of these things work together in -- and that goes back 24 25 to some of these charts -- the contribution chart

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Page 87 that you showed, which has like the five graphs and looks like -- a lot of that when you start going 3 back and -- the impact of these contributions, it's a risk factor when we're looking at returns versus 5 risk, the cost versus the benefits, so to speak. When we get into the actual asset liability, 6 you'll see that what we're trying to get to is from a bottom-left corner on an asset-allocation basis that helps reduce future costs, i.e. additional 10 contributions but that also doesn't increase risk to the point we're having to really take on this 11 risk of ruin, which is these sort of massive 12 potential contribution shock. So contribution 13 14 shock is a risk that we're trying to mitigate in 15 the fund as well. So there's multiple things that are sort of 16 playing out here. When we look at these, it's not 17 just the impact on the asset valuation. There are 18 some additional assumptions I think we need to keep 19 20 in mind and one of them is increasing contributions are a byproduct of the risk that we take. 21 22 MR. COLLINS: That's what I wanted to try to keep in mind. 23 24 MS. CANIDA: Phil, I also have a question 25 along those lines. If you look at the light green,

Page 88 I mean, the more liquid, public equities, et cetera, I mean, you also have to, your point, 3 factor in a cost of where you -- you might have liquidity but at what cost, right, the market's down 30, 40 percent and you have to -- you know, 5 you have to sell those to get liquidity. There is 6 -- there could potentially be an implied cost there 8 that's not really reflected here. 9 MR. KIVARKIS: That's right, but we do reflect 10 that. We can run this type of analysis stressing not just the markets but also your funding. So 11 let's say -- let's say we had a very bad market 12 backdrop and let's say the funding sources became 13 14 stressed, we can model that as well, so in other 15 words bad markets and bad funding backdrop. 16 So we can model that as well to show what happens in not just a stressed market event, but 17 18 stressed market which then implicates the ability to fund into the plan. 19 By the nature of the -- of the funding, you 20 know, when the funding ratio goes down generally 21 speaking contributions go up, but that's -- you know, sometimes that's tested, so we can model that 23 as well. 24 25 MR. NEAL: Madam Chair.

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1	Page 89 MS. CANIDA: Yes.
2	MR. NEAL: Just briefly so that we can
	-
3	understand the magnitude of the net employee
4	contributions of the net state contributions.
5	Certainly there's a slight positive employee
6	contribution and then there's a commitment there
7	was a commitment in the Scott administration to
8	appropriate annual amounts to reduce the level of
9	underfunded liabilities. I think it was about \$125
10	million a year, but I don't know if that continues.
11	Is there net employee contribution and is
12	there state appropriation
13	MR. TAYLOR: There is an employee
14	contribution. It's three percent.
15	MR. NEAL: I'm talking about there was a
16	direct appropriation for the (inaudible) fund for a
17	period of years.
18	MR. TAYLOR: I have to do some research on
19	that, because I'm not familiar.
20	MR. NEAL: You (inaudible) there wasn't, so
21	the answer is there's not any general appropriation
22	except to the extent that we increase the employer
23	share of the contribution?
24	MR. TAYLOR: That's my understanding. Again,
25	I know DMS and they have here they have some

Page 90 more expertise. My understanding is when it goes to appropriations in the past, it's fairly -- it's 3 been hard for me to kind of parse this out. 4 In the past there has been some -- there has been some funding of I believe school district 5 portion of the liability. I think that has -- that 6 7 has gone away. I think that has sort of fallen off 8 so that now from the state appropriation 9 perspective, my understanding is that they're only 10 appropriating from the state's portion of the FRS 11 and they're also not sort of subsidizing effectively, and that might be the wrong word to 12 use, but there's not an additional appropriation 13 14 for... 15 MR. NEAL: Can you just tell us the magnitude of the cash flow of the system from contributions. 16 Is there net 2 or \$3 billion a year? 17 18 MR. TAYLOR: Well, I think we -- we -- we 19 receive about -- right now about \$4 billion in 20 contribution total. State's 20 percent. Roughly 17-and-a-half percent of that 4 to \$5 billion number, we pay about 11 and a half million dollars 22 23 in benefits. 24 So on a net basis, that's what we, the state 25 board, is making up is that \$7 billion

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Page 91 differential. And the payments every year is what's coming from investment earnings or if we 3 have dark skies, we might dip into principal. 4 MR. NEAL: I'm sorry to belabor this. Total 5 contributions are X and benefit payments are Y. Is that positive or... 6 7 MR. TAYLOR: That's negative. We're negative 8 cash, net outflow negative. 9 MR. NEAL: Did you say 4 billion paid and 11 billion --10 MR. TAYLOR: 4 billion coming in, 11 billion 11 coming out. That may be increasing a little bit. 12 It may be like four and a half maybe coming in, 12 13 14 billion going out, but that's about the right... 15 MR. GOETZ: So if I could just ask a question on construction, you know, scenarios, because we're 16 kind of focused on the dark sky because that's a 17 fifth percentile outcome. 18 When you construct the simulation are there 19 20 then correlations between the negatives that are historical? I'm just curious, you know, the 21 construction of the dark scenario that we're 22 focused on right now. 23 24 Because it makes sense if we thought the dark 25 sky scenario brought illiquidity, we'd be

Page 92 1 terrified, and you said, no, that it doesn't, but it doesn't bring a cost Tere is mentioning. 3 Because I was involved in a couple situations in the GOC where liquidity ran out, they used public markets, and sold at like 50 percent losses, 5 right, in the GOC. 6 So I'm more interested in should we worry that the five percent probability is more material than 9 five percent tail. Do you see where I'm going with 10 that? Are there correlations? Like how do you -- is 11 it historical? I'm curious how we actually put 12 these things together. 13 14 MR. KIVARKIS: Yeah. Absolutely. That's a 15 great question. So the answer is the tails are quite robust. The -- our assumptions for 16 volatility and for correlations are generally 17 18 historical based, but our model is regime based as 19 well. So in other words in -- in times of stress, 20 the correlations tend towards one. Right. So when things fall as they did in the GFC, global financial crisis, they -- the correlations broke 23 down. Right. Everything -- everything fell. The 24 only thing that went up was treasury funds.

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$$^{\rm Page}$93$$ And so that's built into our model. We have
robust tails, so what does that serve to do? It
serves to exacerbate the tails a little bit, right,
that you have you have in this stressed
environment and even more stressed environment
because, you know, correlations are breaking down.
And so what does that mean, it means that the tails
are stretched out a little further than the
standard normal distribution might imply.
MR. GOETZ: That's what I wanted to know. So
it is a stretched tail in essence because of that.
Okay. Thank you.
MS. CANIDA: Any other questions for Phil?
Phil, are you done or you have some more?
MR. KIVARKIS: Interest of time, there were
only two other things I was going to point to if
it's okay. My apologies, I know I'm a little
one thing was just to point out the historical
long-term policy.
You can see here we've summarized the the
asset allocation for over the past 15 or so years,
starting in 2007 through year end 2021. And what's
happened over time is gradual enhancement
diversification. You can see the the

Page 94 1 So what we're going to examine for today is that 81 percent allocation to return-seeking 3 assets, that's the 53 percent to public equities, 4 18 percent is fixed income, that's the kind of the remainder number, 10 percent to -- 10 percent to 5 real estate, six percent to private equity, and 6 7 12 percent to strategic investments. 8 So what we're going to examine is not those individual pieces this time. We'll examine those 10 individual pieces next time. What we're going to look at today is the aggregation of those 11 return-seeking sources. Next phase will be to 12 examine kind of the breakdown of the 81 percent, so 13 14 that's where we're headed today and over the next 15 time. And then finally, you know, the 2022 16 17 asset-liability results. You saw 2021 in this discussion. 2022 will be presented this afternoon. 18 The question about 81 percent return seeking is 19 20 what we'll ponder and then next -- next quarter is the -- is the breakdown of the 81 percent and 21 should we consider modifying that. With that --22 23 MR. OLMSTEAD: Quick question. 24 MS. CANIDA: Sure. 25 MR. OLMSTEAD: In that next meeting, you will

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Page 95 go through and do sort of analysis on if you reallocated to PE or real estate, et cetera, on what not only the implications are but all the dark skies and the other... 5 MR. KIVARKIS: That will be more portfolio analysis rather than a deep dive asset-liability 6 projection analysis. We could run -- fire back to the model and see what it looks like in asset-liability terms as well. 10 MS. CANIDA: Any other questions? 11 Thank you, Phil and Amy (sic), and this will really serve us well this afternoon as we go into a 12 deeper dive. Thank you. 13 14 Lamar, over to you. 15 MR. TAYLOR: Thanks, Phil and Katie. So this is -- we'll turn this over now to 16 Matt Larrabee. I guess is on the -- virtually. 17 Again just asking indulgence of the council. We 18 may sort of slide into lunch for like 15 minutes or 19 20 so, if that's okay, but we'll turn it over to Matt with Milliman. Milliman is the state's actuary. 21 So in terms of -- actually works with DMS and 22 is the consultant and provides the official numbers 23 for the legislature in determining the contribution 24 rates for the FRS. So they are authority when it

1	Page 96 comes to what the liability is.
2	•
	With that, I'll turn it over to Matt.
3	MR. LARRABEE: Thank you, Lamar. Good
4	morning, members of the council, Madam Chair.
5	As Lamar mentioned, my name is Matt Larrabee.
6	I'm with Milliman, which is a large large
7	multinational actuarial consulting firm. We are
8	retained by DMS to do the annual work for the
9	Florida Retirement System, provide the official
10	numbers to the legislature, and I have personally
11	been working with FRS for about nine years right
12	now.
13	I'll try to be very cognitive of time. I know
14	this is an informational (inaudible) is there a
15	question there? No. Okay. So I've got a limited
16	number of goals I hope to get across to you all
17	today.
18	I'd like to give you kind of a quick overview
19	of the role that we play as a systems actuary, so a
20	quick overview of the work that we do. That
21	importantly and there was some mention in the
22	last session with Aon about plan funding. Milliman
23	calculates the recommended funding rates for
24	employers, which help provide long-term funding
25	stability to the program. So we'll talk a little

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1	bit about that.
2	And then all of our calculations are informed
3	by key assumptions. Two of the most prominent ones
4	are investment return and inflation. Aon will
5	certainly be talking about that quite a bit more
6	this afternoon as they continue in session, but I
7	wanted to give you a little bit of perspective on
8	what we do as well in the role that we play.
9	So first chart I have here is actuary
10	(inaudible) process. We love data. So this is
11	kind of a pictorial, pictograph of the annual
12	process that we do to conduct the actuarial
13	valuation.
14	We get a lot of data, that's highlighted by
15	the green, we get census data, and we get asset
16	data. Both balances and transactions during the
17	year. We get that through the Department of
18	Management Services and the SBA.
19	Then we take that data, review it for
20	consistency, correctness, things like that, and
21	then we need to apply a significant number of
22	assumptions. Those assumptions can be economic in
23	nature thinking primarily of investment return
24	expectations, the 50 percentile going forward.
25	There's also a lot of demographic assumptions

Page 98 that we have to make. This applies to both active and retired members. Active members there's a lot 3 more assumptions. What's the likelihood someone 4 will continue working until retirement age. If 5 they do, what age will they retire. Will they enter what's called the DROP program or will they 6 7 retire immediately. What will be their annual 8 salary increases for members, so that we can 9 project their pay at time of retirement. 10 On the retiree side, of course we're looking at primarily mortality. When someone has commenced 11 their benefits under the pension plan, how long do 12 we expect on average that a retiree at a given age 13 14 and gender and work classification will live. 15 There's also actuarial methods. These are things like how we allocate costs across a working 16 career. There was a mention in the prior section 17 about amortization of unfunded liabilities. A key 18 actuarial method is how do we attack that unfunded 19 20 liability, what period of time over which do we try to address it through the actuarial calculated 21 contribution rates. 22 23 All of those assumptions and methods are 24 controlled by what's referred to as the FRS 25 actuarial assumption conference. It's an annual

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Page 99 conference that's held typically in the Senate building. It's -- SBA comes and speaks at it, I 3 speak at it, Aon has a representative that speaks at it, and that conference has a representative 5 from OECD. The legislature of the House -- of the Senate, House, and the Governor's Office and they 6 hold the statutory authority to set assumptions and 8 methods for calculations every year. 9 That meeting typically takes place in October, 10 so we expect to have -- don't have the date yet, but expect to have that take place in October 2022. 11 12 And then we come back at the start of December based on the input that we have from the conference 13 14 and we issue our final report and that includes the 15 actuarial determined contribution rates that we recommend to the Florida Legislature. 16 And then the legislature, it's their choice 17 about whether to adopt those rates or adopt a different set of rates to fund the program over the 19 20 long term. 21 Next slide. So take those data coming from SBA and from DMS, assumptions and methods that's 22 provided by the conference, and then the planning 23 system provisions, and those are the benefit 24 provisions, and those of course are set by the

Page 100 Florida Legislature. They're laid out in law. 2 We take all those items, apply professional 3 expertise. We come up with year-by-year projected benefit payments. Discussion in the prior section 5 -- session about liquidity, projected benefit payments are a key input to that liquidity 6 7 analysis. And then that -- those projected benefit 8 payments year by year, we come up with a couple of 9 key metrics shown on the right of the slide. 10 Funded status, which is really just the ratio of assets on hand over liabilities today for 11 service already performed, those actuarially 12 determined contribution rates that are paid by 13 14 employers or recommendation, and then because some 15 of the program in the system is of significant size, not just at a statewide level, but 16 participating employers, we also prepare a lot of 17 financial reporting information for balance sheet 18 liabilities so that we can have properly audited 19 20 financials for each and every participating employer in the system. 21 22 So little bit more on the projected benefit 23 payments. We get significant amount of census data for actives, retirees, folks that have left active 24 service and haven't started their benefit but have 25

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Page 101 a vested right to a future benefit. We apply a lot of those key demographic assumptions that I 3 mentioned. 4 And in terms of the demographic assumptions we 5 use, FRS pension plan is a very large system. We have over 1 million participants, and so we set the 6 demographic assumptions based on what we see for 8 actual experience specific to FRS and we review that in detail every five years as part of what's 10 called an actuarial experience study, do that deep-dive data analysis and then make 11 recommendations to the FRS assumption conference 12 and they adopt or modify those recommendations as 13 14 they see fit. 15 So I mention the benefit payments in several slides. I really feel this is the core of the 16 actuarial work and this certainly has significant 17 input in terms of some of the liquidity analysis 18 that Aon conducts. 19 20 What you see on the slide here is a year-by-year projection over a 70-year period 21 starting in 2021 for what I project will be the 22 annual benefit payments out of the pension plan, 23 the defined benefit program. And it's color coded 24 25 here based on what the member's status was as of

Page 102 July 1st of 2021, which is our last snapshot date for the valuation. This year's valuation is 3 currently in progress. 4 You can see our retired members are here in gray. They're a little bit above \$10 billion in 5 benefit payments right now. As you slide to the 6 7 right of the chart, there's a couple things to 8 note. 9 Folks that are currently active, will start to 10 be the majority of benefit payments when we get 15, 20 years down the road. Also the benefit payments, 11 and these are shown on non-inflation adjusted 12 dollars. We're in that 11 to \$12 billion payout 13 14 range right now. We would anticipate that over a 15 20-year period those will climb up to about \$20 billion dollars of payments. 16 17 One of the things that can help a little bit 18 and provide some stability in terms of liquidity analysis is that these benefit payments are fairly 19 20 predictable. So even if we have significant amount of turbulence in the investment markets, that turbulence in the investment markets is not going to have a direct and substantial effect on our 23 year-by-year benefit payments from the program. So 24 25 there's a little bit of balance, if you will, I

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Page 103 think from the demographics that underlie the pension program. 3 So those benefits payments (inaudible) the years, we then take those 70 years plus in benefit 5 payments. We bring them back today to calculate a present value. We use the investment return 6 assumption as the discount rate. 8 Currently our investment return assumption is 6.8 percent and we really take that overall present 10 value and we break it up into several pieces. The biggest piece is what we refer to as the actuarial 11 liability. That is the portion of the present 12 value that is allocated to serve as already 13 14 performed. 15 So someone's retired, all of their present value is in the actuarial liability. If someone is 16 active and they're halfway through their projected 17 working career, half of their present value will be 18 in the actuarial liability and the rest will be for 19 20 projected future service, what we refer to as the 21 normal cost. The normal cost is an actuarial term of art. 22 And really what it refers to is the kind of 23 24 contribution cost that we attach to the benefits being earned by this current year of service.

Page 104 Do all that work and we establish what we 1 refer to in next month's conference as our 2022 3 preliminary results. In essence we will know -- we already know what the actual investment returns are for the fiscal year that ended in June of this 5 year. We know the demographic census. We have 6 that data from the Department of Management --8 (Clarification of the record) 9 MR. LARRABEE: So we take -- we get our 10 preliminary results, actual returns on the investment side, updated census as of the middle of 11 this year, which is our snapshot date of the 12 demographic census, and then we take last year's 13 14 assumptions and methods that were approved by the 15 conference, and those were informed by really the last experience study that we conducted, and we 16 come up with preliminary results and then we 17 18 discuss with the conference principals if they 19 would like to reaffirm the current assumptions and 20 methods or alternatively if they would like to consider changing some assumptions and methods. 21 22 And if you change assumptions and/or methods, 23 you're going to change valuation results, you're 24 going to change funding status results, you're going to change your actuarial calculated

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1	contribution rates.
2	So biggest volatility that we have in the
3	actuarial calculations typically is going to be on
4	the investment market side. We have an assumption
5	that the conference adopts every year based on
6	advice from Aon, based input from SBA, based on
7	advice from Milliman about what our average future
8	return will be after the valuation date.
9	But of course actual returns every year in the
10	markets can and will be volatile. This is
11	illustrated very well by the blue bars in this
12	chart, which show a period from 1993 through 2021
13	for the pension plan.
14	The blue bars are the market value of assets
15	from the program, and you can kind of quite
16	evidently see here the decrease that we had in
17	assets, for example, between 2008 and 2009. You
18	can also see the big runup we had between 2020 and
19	2021 due to very strong investment returns during
20	that year, a plus 30-percent return.
21	So to help stabilize contribution rates rather
22	than calculating contribution rates for the pension
23	plan cited in the ledger every year based on the
24	blue market values, instead we use what's referred
25	to as a smoothed actuarial value of assets, or AVA.

Page 106 The smoothed actuarial value of assets is 1 2 shown by the orange line in this chart. You can 3 see it provides significantly more stability and 4 methodologically what it does is any given market 5 return year, we're going to see, okay, what was our market return, how does that compare to the assumed 6 7 return, and then the difference between the two, 8 which would be an actuarial investment gain in a 9 good year or an actuarial investment loss in a poor 10 return year. We're going to systematically recognize that 11 gain or loss over a five-year period. This is a 12 widely used technique and it's kind of built on the 13 14 theory that good markets tend to follow bad and 15 vice versa. So guite naturally gains and losses in the 16 market side of the ledger, the fair market side of 17 the ledger, will to a great extent cancel each 18 19 other out in a smoothed measure that's used for 20 funding calculations so that we don't have as much volatility in our year-to-year actuarial 21 22 calculations. 23 Importantly as noted on the bottom of the slide here when we did our last measurement in July of 2021 because of that big runup, our market value

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Page 107 assets was \$27.2 billion above the smoothed asset measure we used for the funding calculations. 3 So while we had, you know, like with the rest of the markets unwelcome and poor returns during the fiscal year ending in 2022, we did not really 5 take much credit for what happened in 2021, so we 6 got a cushion that's built up for the rough patch of waters that we saw in 2022. 9 So diving in a little bit on the smoothed and 10 fair market asset measures, the blue bars here show where the fair market assets were for the FRS 11 pension plan at the last two completed 12 valuations -- 2021 shown on the right, 2020 shown 13 14 on the left. 15 You can see that we had a \$40 billion runup in in the pension plan's fair market asset value. We went from a little over 160 billion to a little 17 18 over 200 billion. However in the terms of our smoothed 19 20 calculation, our smoothed asset value calculations, we have much more stability. We started at \$164 21 billion of smoothed assets for our 2020 contribution calculation measurements. And we have 23 the good returns in 2021, but we did not reflect 24 25 most of those good returns. So our smoothed asset

Page 108 measure, we moved that only up by about \$10 2 billion. 3 What will that mean when we get to the 4 conference results for 2022, our fair market value obviously will come down again, but our smoothed 5 asset value is likely to modestly increase as part 6 7 of that systematic kind of deferred recognition 8 over a five-year period smoothing method for 9 investment gains and losses compared to the 10 long-term assumption. So a lot of talk about funding in the prior 11 section, and there will be -- certainly be a focus 12 of some of the ALN work that Katie and Phil and the 13 14 folks at Aon are doing in your afternoon 15 presentations. So actuarially determined contribution rates 16 17 for the pension plan really just have two components and they serve distinct purposes. The 18 first component and it's the more stable of the two 19 20 is what's referred to as the normal cost rate. 21 So we have a cost allocation method and we try to have a normal cost rate that spreads costs across the members full projected working career as 23 a level percentage of projected payroll, so it's --24 25 MR. TAYLOR: Matt, just slow down just a bit

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Page 109 more. 2 MR. LARRABEE: So the normal cost rate, I 3 think of it as almost actuarial scoring for the value of the employer paid piece of the benefits 5 that a member is earning every year in the program. It's a really good proxy for the value of the 6 benefits being earned today. 8 That ties to the membership class, because we have different levels of benefits, for example, for 10 our special risk members. Those are folks like fire and police and corrections than we do for some 11 of our regular class members, which are more kind 12 of general service employees. Then we have 13 14 different benefit levels and different normal cost 15 rates for folks that are in senior management or in judiciary or job classifications like that. 16 17 The second component of our actuarial 18 contribution rate is what's referred to as the unfunded actuarial liability, or UAL, rate. 19 20 As noted on the slide here, every year we establish funding status. And then to the extent 21 that assets are above our accrued liability --22 sorry, accrued liabilities are above our assets, we 23 calculate a rate that is projected. 24 25 If future experience follows assumptions both

on the investment side and on the demographic side, what contribution rate would we need to make in 3 order to systematically get the system back to 100 4 percent funded status over a specified amortization 5 period. So it's kind of a financial solve for type of 6 calculation and that one is going to be more 8 variable in nature because a decent amount of the 9 unfunded liability is going to depend on what has 10 happened, actual experience in the investment 11 markets after applying that asset smoothing method compared to what we assumed was going to happen. 12 13 Couple of key assumption -- a key assumption 14 and a key method are involved in that UAL rate. A 15 key assumption, it's general wage increase. We are trying to calculate contributions for the system so 16 that they remain stable as a percentage of payroll, 17 so kind of a fringe rate on top of salary, if you 18 will. 19 20 To try to have a stable projection there, you need to make an estimate about what we think the payroll for the Florida Retirement System as a 22 whole will do year over year. 23 24 The other key method, and this is where the 25 conference gets in the way, and I'll talk about

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Page 111 this more in a subsequent slide, is the length of the amortization period. Almost you can think of 3 it in a way like mortgage. 4 A 30-year mortgage is going to have a lower payment but a longer payment period and more total 5 payments. A 20-year mortgage in contrast will have higher payments, but those payments will end 8 earlier. 9 So where the conference chooses to select that 10 amortization period is a key input as well and with 11 some very good advice from folks at SBA. There have been some changes on that front that I will 12 get to in subsequent slides. 13 14 MR. NEAL: Madam Chair or Mr. Larrabee, it 15 says that first year of adoption of the 20-year amortization of funded liability was last year, 16 17 2021. 18 My question is -- kind of is is that really true and, two, was that by direction of the 19 20 actuarial assumptions conference or the legislature or someone here? How is that adopted? Who made 21 the decision? 22 23 MR. LARRABEE: So, yes, I'll go ahead and answer that. The -- it is correct that 20-year 24 25 amortization was first adopted in 2021 and that

Page 112 adoption was made by the assumption conference, which holds the kind of statutory authority to set 3 methods and assumptions from my calculations. 4 And that 20-year amortization period was in my 5 view was a more conservative approach. It was an improvement over historical practice. I mentioned 6 7 that I started working with FRS about nine years 8 ago. Nine years ago we had amortizations at 30 9 years. So getting them to 20 years is a pretty key 10 threshold. Because 20 years, given we're doing this as a 11 level percentage of projected pay rather than a 12 level dollar amount, we're avoiding negative 13 14 amortization projected to happen, and this is 15 something that was done -- well, it was done by the conference. It was done with certainly strong 16 encouragement from SBA, and certainly we were very 17 18 happy. In my role as the actuary, I would encourage 19 20 systems to be at no longer than -- no longer than 20-year amortization. 21 22 Here's a slide that mentioned the 20-year 23 amortization was first adopted in 2021. Importantly when this adoption was done by the 24 25 conference in 2021, we already had previously

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Page 113 established amortization basis that had 26, 27, 28 years left to run. And as part of its adoption of 3 this new policy in 2021, the conference said any tranche that has a remaining amortization period of more than 20 years, we're going to go ahead and 5 6 shorten that down to no more than 20 years right 7 now. 8 As I noted in my verbal remarks on the -- in response to the question, this avoids periods of 10 net negative amortization for each of those tranches. 11 Another key method change that we have -- this 12 is another one where I would like to give thanks to 13 14 SBA, both director and staff, is in terms of that 15 cost allocation method. 16 Cost allocation method is an actuarial term of art that is really how do we take that present 17 value for the overall projected benefits for a 18 current active member, we know where they are right 19 20 now, where do we think they'll be at the end of their working career, when will they start their 21 benefits. 22 23 That cost allocation method is really the slicing mechanism to determine the normal cost and 24 25 the accrued liability. The normal cost being the

Page 114 value of the benefits this year. We score it. We moved -- the conference moved to what's referred to 3 as individual entry age normal. They did that in 4 2019 based on encouragement from SBA, myself, and DMS. That lines up our calculation methodology for 5 doing the funding calculations with what is 6 7 mandated for the financial reporting calculations. 8 It also draws a distinction between the 9 benefits and the pension plan. You have Tier 1, 10 which are folks that entered -- entered the pension plan prior to mid-2011. And we have Tier 2, who 11 are folks who entered subsequent to that. 12 Those members have differing retirement 13 14 eligibilities, differing levels of COLA available, 15 and by adopting this method we have differing -- at an individual member level, differing projected 16 cost rates for our Tier 1 pension members versus 17 our Tier 2 pension members. 18 19 So this is a slide here that shows kind of a 20 summary of our last two actuarial evaluations, which are really snapshots of assets versus 21 liabilities. So I've got 2020 on the left, 2021 on 23 the right. 24 Preliminary 2022 results will be presented to the conference next month and finalized results

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Page 115 will be published in December based on the conference's assumptions and methods decisions. 3 What can we see here? Well, we can see that the liabilities in 2020 were about \$200 billion for the pension plan. They went up to a little bit 5 under \$210 billion. That was about five -five percent growth in the liability level. There 8 were two drivers for that. 9 Naturally we expect liability to go up 10 somewhat over time as we have more retirees, new actives enter the system. Our current actives are 11 earning additional year of service, but there was 12 one additional thumb on the scale on the liability 13 14 side and that's kind of shown towards the top of 15 this chart. So I mentioned that we use the investment 16 return assumption as the discount rate assumption 17 18 as the discount rate. Well, when we did the 2020 valuation, the 19 20 conference adopted a seven percent investment return assumption. When we did last year's 21 conference in October of 2021, the conference adopted 6.8 percent return assumption. If you 23 lower your discount rate, you increase your 24 25 actuarial liability.

Page 116 1 The asset line shown on these two slides, there's about a 10 million -- \$10 billion climb 3 from year over year, that's the smoothed actuarial 4 value of assets. So while our actual market value of assets in July 2021 was in excess of \$200 5 billion. For purposes of the contribution rate and 6 7 funded status calculations, we use the lower 8 smoothed actuarial value of assets. That's one of 9 the orange bars from my chart. It was \$175 10 billion. Funded status, which is assets over liabilities, went from 82 percent to 83 percent. 11 12 So thinking ahead to our 2022 preliminary results. I think that that funded status even with 13 14 negative return in 2022 due to the asset smoothing 15 methodology, I think our funded status will remain very much in that 83 to 84 percent neighborhood, 16 because we'll still be systematically recognizing 17 the good investment results we had in 2021 as we 18 19 start to recognize the poor investment results in 20 2022. 21 So all the prior slides are all materials that I could present to any pension system regardless of size, statewide, county, small local, special 23 24 district, something like that. 25 Something on this slide going forward it's

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Page 117 fairly unique about FRS is the fact that we calculate what I refer to as blended proposed 3 statutory contribution rates versus y'all know members in FRS have two systems -- two plans they 5 can choose to participate in. They can participate in the pension plan, which is defined benefit, or they can participate in the investment plan, which is defined contribution. 9 Each of those two programs has their own cost 10 rate. The pension plan cost rates are calculated by me in my role as a system actuary. They're 11 going to vary annually due to some of the things 12 I've discussed with you on prior slides. 13 14 Actual returns will affect the rates. 15 Assumption changes, method changes can affect those calculated rates as well. The investment plan 16 rates are more stable. They are set by statute. 17 18 That's the nature of the defined contribution 19 program. 20 In terms of what we turn around and hand off to DMS and then gets handed off to the legislature, 21 we take those two rates and we blend them based on 22 the payroll ratings to come up with level rates for 23 each and every membership class in the system. 24 25 So regardless of member in a particular class,

Page 118 say we have a teacher who is in our -- what's called regular class, teacher for a school 3 district, that teacher's contribution rate that 4 they will contribute to FRS will not depend upon 5 whether the teacher chose to be in a pension plan or the investment plan, they will get charged the 6 7 same rate. And that rate is blended and it's based 8 on the observations that we see for a given fiscal 9 year about what percentage of each membership class 10 is in each plan, if you will. 11 This provides a more stable funding platform for the system, and I think there was some 12 discussion from your general counsel about wanting 13 14 to provide kind of independent clear advice from 15 members when they're selecting plans. This structure also means that there would be no 16 financial incentive for an employer to steer an 17 individual employee to one plan or the other, 18 because the cost to that employer is going to be 19 20 the same regardless of which plan the member chooses to participate in. 21 22 So this grid gives you a sense at a composite system level, so weighing all of our membership 23 24 classes for the proposed statutory rates that we developed last year as part of last year's

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Page 119 valuation, those rates went into effect July of this year. So they're running from July of 2022 to 3 June of 2023. 4 You can see on the normal cost rate column that is the value of the benefits. I would say 5 that our composite employer normal cost rate is 7.77 percent of payroll. That's about where I score the value of the employer portion of the new pension plan benefits that are being earned. 10 Investment plan is 7.64 percent, so those are very close to each other. 11 12 The Florida Legislature improved the investment plan level benefits significantly in 13 14 2022. They raised those up by three percent of 15 payroll. So at a system level, our value of benefits on 16 the employer paid portion of benefits is between 17 seven-and-a-half and eight percent on the employer 18 paid side and then there's also the three percent 19 20 employee contribution as well. 21 So you can think of the overall benefit package at the system level as being between 10 and a half and 11 percent with about three quarters of 23 it paid by the employer. 24 25 Next I move to the UAL rate column. UAL rate

Page 120 is really that catch-up rate to get where we want to go, which is to be -- get rid of (inaudible) 3 liability systematically over a 20-year period. I 4 calculate that for the pension plan and then I 5 blend it with the investment plan payroll. Our current catch-up rate is 5.80 percent of 6 7 pay. You combine those two together, you get that 8 bolded 13.54 percent total employer rate. At a 9 system average level, that's what employers are 10 contributing to the system and it is designed both to fully fund new benefits as they are being earned 11 and to deal with any unfunded liability from the 12 pension plan over a 20-year period. 13 14 So that was kind of an overview of the blended 15 rate structure and rate calculations. The last item I'd like to touch on briefly are assumptions, 16 particularly the investment return and the 17 inflation assumption. 18 19 Every year at that assumption conference SBA, 20 Aon, and Milliman all take a turn providing their advice and opinion to the conference principals 21 before they make their deliberations. 22 23 When we conducted the meeting last year, Aon using this blended SBA approach outlook model had 24 25 an outlook of 6.13 percent as its median return.

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Page 121 Milliman has its own investment professionals and we have an outlook model. Our outlook model was 3 6.67 percent. So those were kind of two key outlook models that were presented to the conference last year. Bearing in mind that the 5 year prior to that, the conference was a seven 6 percent return assumption. 8 Based on that input and based on discussion, the conference lowered its assumption last year. 10 They selected a 6.8 percent investment return assumption, which was pretty close to the Milliman 11 outlook at the time, and a 2.4 percent assumption 12 for long-term average future inflation. 13 14 So really I use kind of that mathematical 15 formula multiplication formula you can see on the slide here. And if you know what your investment 16 return assumption is and you know what your 17 inflation assumption is, you've effectively picked 18 an inferred real return assumption. 19 20 The conference -- conference effectively 21 selected a real return assumption based on last year's outlooks of 4.30 percent, so return, in 22 excess of inflation forward looking over the long 23 24 term. 25 One of the key things of course that's

Page 122 happened with these outlooks, these were based on outlooks a year ago, is we have the -- kind of a 3 pretty significant beat down on the equity side, 4 decreases in price-to-earnings ratios, and, you 5 know -- and fixed income yields went up. That's going to affect kind of -- it's near-term fixed 6 7 income losses but better prospects for fixed income 8 going forward. That (inaudible) is going to affect 9 forward looking outlooks. 10 So this slide kind of shows where on Milliman's perspective and things we anticipate 11 presenting at the conference next year. Last year 12 the conference selected a 4.3 percent real return. 13 14 Milliman updates its outlook every six months, 15 so we updated it based on market conditions of June 30 this year reflecting the equity losses 16 we've seen and the fixed income losses we've seen 17 vield increases. And what we see is that our 20 18 and 30-year outlooks are both above the 19 20 conference's real return assumption right now. 21 Our 10-year outlook is a little bit more on the conservative side. We're about 4.1 percent. This is an outlook that we'll provide to the 23 24 conference. 25 I do when I make my remarks to the conference

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Page 123 make it quite clear that I think Milliman's, kind of in a medical sense, Milliman's opinion on this is decidedly secondary or tertiary compared to that of Aon and SBA who understand and control the investments to the system. 5 On the inflation side, the conference adopted 6 a 2.4 percent long-term inflation assumption. The advice that I provide to the conference on that front is I kind of look at the Social Security 10 trustees' long-term intermediate outlook as my North Star and kind of center of gravity. 11 12 Social Security trustees issued their report couple months ago. They are holding at 2.40 13 14 percent. You can also get inflation outlooks from 15 CBO. CBO issued their report in July. You can get an implied market expectation for 30 outlooks by 16 comparing treasury and TIPS yields. 17 18 Milliman has its own outlook. A lot of our inflation outlooks are lining up with 2.4 percent. 20 So while the conference holds the statutory authority to make any changes they see fit, I would 21 say there doesn't seem to be any compelling case for example to lower or even necessarily increase 23 the inflation assumption during this year's review. 24 25 And then the final slide that I have before in

case -- before we take any additional questions is I think there's a natural tendency for big systems 3 such as FRS to not want to act completely in a 4 bubble. Be cognizant of what your peers are doing 5 and this chart really shows on that key investment return assumption what are FRS' true peers doing. 6 7 From top to bottom here, I've got the sixth 8 largest pension system in the country, two systems 9 from California, New York state employees, New York 10 city employees, and then the Texas teacher system. These are all systems that are 200 billion to \$450 11 billion in terms of asset size. 12 Top half of the chart shows where that 13 14 investment return assumption was for each of those 15 systems back in 2010. FRS was kind of right there with peers at 7.75 percent conservative to a couple 16 17 systems. 18 Now we move to a decade later and where are we at, we're -- with the most recent change by the 19 20 conference, we're at 6.80 percent. We're on the conservative side. We're on the conservative half 21 22 of groups. 23 But this idea of lowered expectations phenomenal returns and real returns, it's not just an -- and then kind of increasing present value,

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Page 125 decreasing (inaudible), higher actuarial calculated contribution rates and response to that. It's 3 certainly not an FRS specific phenomenon. It's something that all systems are going through 5 nationwide. And I think very importantly from discussions 6 that I've had with some folks at SBA. I think the fact that the conference that we are now -- we are conservative to half of the big systems in the 10 country, I think that's something that the bond markets and rating agencies would look on very 11 favorably from the state of Florida versus other 12 peers around the country. 13 14 And so with that, I hope Lamar I managed to 15 slow myself down enough, but find that sweet spot where I'm not completely destroying lunch 16 opportunities and I would be happy to feel any --17 appreciate everybody's time and attention. I'd be 18 happy to field any questions folks might have. 19 20 MS. CANIDA: Thank you very much, Matt. 21 Any questions? 22 Again thank you very much. Very informative. 23 MR. TAYLOR: That brings us to the end of the first section. We do have lunch over in the break 25 room right across the hall. There is enough for

September 13, 2022 Page 126 all the IAC members and the consultants, if you'd like some. Madam Chair, we'll reconvene at 1:00 here for the afternoon portion. (Proceedings recessed at 12:28 p.m. to continue in Volume 2)

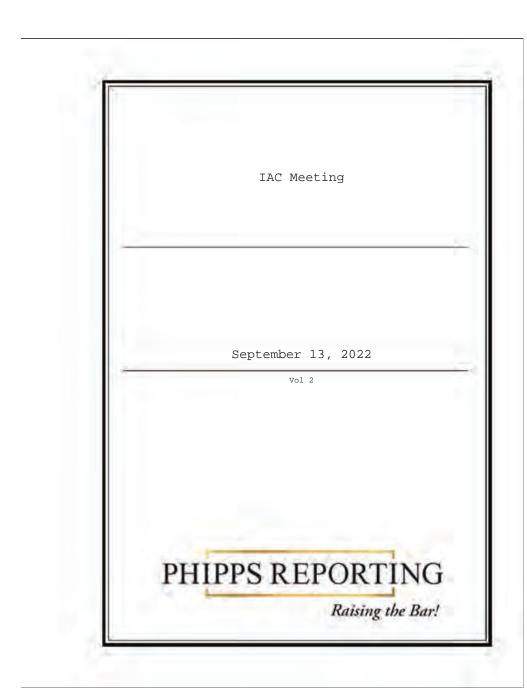
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Page 127 CERTIFICATE OF REPORTER STATE OF FLORIDA COUNTY OF LEON I, JUDY LYNN MARTIN, Stenographer, certify that I was authorized to and did stenographically report the foregoing proceedings, and that the transcript, pages 1 to 126, is a true and complete record of my stenographic notes. Dated this 30th day of September, 2022. JUDY LYNN MARTIN, Stenographer www.phippsreporting.com

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1	STATE BOARD OF ADMINISTRATION OF FLORIDA
2	
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4	
5	INVESTMENT ADVISORY COUNCIL MEETING
6	
7	
8	Volume 2, Pages 128 to 283
9	
10	Tuesday, September 13, 2022
11	10:00 a.m. to 4:35 p.m.
12	
13	Hermitage Room, First Floor
14	1801 Hermitage Boulevard Tallahassee, Florida 32308
15	
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18	Stenographically Reported By:
19	JUDY LYNN MARTIN, STENOGRAPHER
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23	Job No.: 226485
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3	IAC MEMBERS:	
4	VINNY OLMSTEAD	
5	PETER COLLINS	
6	PAT NEAL	
7	JOHN GOETZ	
8	PETER JONES	
9	TERE CANIDA	
10	GARY WENDT (Appearing remotely)	
11		
12	SBA EMPLOYEES:	
13	LAMAR TAYLOR	
14	JOHN BENTON	
15	JOHN BRADLEY	
16	TRENT WEBSTER	
17	KATY WOJCIECHOWSKI	
18	STEPHEN SPOOK	
19	KENT PEREZ (Appearing Remotely)	
20	TIM TAYLOR	
21	DANIEL BEARD	
22	JOHN BRADLEY	
23	MICHAEL McCAULEY	
24		
25		

September 13, 2022 Page 130 APPEARANCES (Continued) CONSULTANTS: KATIE COMSTOCK - (Aon) PHIL KIVARKIS (Aon) MATT LARRABEE (Milliman) (Appearing remotely) www.phippsreporting.com (888) 811-3408

Page 131 Proceedings, Volume 2, began at 1:04 p.m.) 1 2 MS. CANIDA: Good afternoon. I want to thank 3 everyone. We had a very productive morning session 4 and getting ready to start again. I will call the meeting to order. The approval of the minutes will 5 be moved to the next meeting. We had -- we did not 6 7 get them ready on time, so we will move on that 8 next meeting. 9 With that, Lamar, I'll turn it over to you for 10 your opening remarks. MR. TAYLOR: Thank you, Tere. 11 So I'll try to keep it relatively brief. I've 12 got a few things, just a kind of overview. So 13 14 we'll start with performance, a little bit on 15 markets, talk about people, then a brief update on the last trustee meeting. 16 17 So in terms of performance looking at daily numbers, the fund -- as of yesterday's close, the 18 Florida Retirement System defined benefit pension 19 20 plan is down 8.2 percent, which is 16 basis points below benchmark. So the benchmark's a little bit ahead of us as it stands currently. 22 23 From a market's perspective, I think 24 everyone's relatively familiar with what's driving 25 markets, and so it's three things, it's inflation,

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Page 132 employment, and interest rates. We got a reminder of that this morning with the new CPI number coming 3 in, (inaudible) in July, still lightly ahead. Obviously -- the market is expecting market's 5 reacting pretty violently to that right now, so the number came in at 8.1 percent on the headline 6 basis, but from a core perspective it actually 8 increased a little bit. 9 So it sounds like folks anticipated maybe a 10 greater spike, which might precipitate less aggressiveness from the fed. 11 Employment however continues to remain 12 relatively robust. I think the last reading from 13 14 the employment numbers that we had, depending on 15 the survey, between 300 and 500,000 jobs. Unemployment picked up just a bit, but it seems 16 that that's a function of people coming back into 17 the labor force as opposed to just an overall 18 unemployment generally. 19 20 There still remains almost two open jobs for every one person looking, so about 11 million jobs 21 open, about 6 million people looking. The 22 participation rate is still below where we were in 23 February '20, so some pressure there. 24 25 I think all of that speaks to the Federal

Reserve to have some latitude to continue to fight inflation. And so, you know, the last increase was 3 75 basis point increase. I think there had been some that had thought around June, particularly in 5 the equity markets, that maybe the fed wouldn't have to be quite as hawkish and they could modulate 6 7 some of their rate increases. 8 And then of course the chairman spoke after 9 Jackson Hole and said that they would continue to 10 do whatever it takes to fight inflation and kind of took a risk off -- brought a risk-off mentality 11 back into the market, and then the reading today I 12 think sort of underscores that. 13 14 So how is that impacting our portfolio? I 15 think it's basically doing -- it's a lot of the same that we saw in June. So from an equity 16 market's perspective, we're continuing to see 17 stocks that perform very well during the pandemic, 18 a lot of growth and tech, large cap U.S. stocks, a 19 20 lot of those values are coming back down, largely a function of the repricing of the multiples, the 21 discount rate that impacts those growth stocks 22 slightly more than say value stocks. There's been 23 a slight -- value has improved or has been relative 24 basis a better performer, but both value and growth

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Page 134 are down, particularly in the United States. 2 One area that's been doing pretty well is 3 energy. So we've seen equity markets largely retrench the United States. There's concern in Europe, given the war in Ukraine and the energy 5 issues there, the sort of inability to rely on sources of energy. Europe may be facing a pretty 8 tough winter. 9 So the -- and there's some concern that that 10 would then play itself into the economy over in Europe. Of course China is continuing to deal with 11 COVID lockdowns. So overall global equity markets 12 are also down for a variety of factors, and so 13 14 we're seeing that in the portfolio. 15 Because of inflation and the interest rates and -- the rise in interest rates, we're seeing 16 higher correlation, continue to see higher 17 correlations with fixed income and equity. So 18 equity's down. We're seeing fixed income down as 19 20 well. 21 Our portfolio I think, and Katie can -- if you have any questions about it, Katie can fill you in. We've been slightly underweight duration, which has 23 been beneficial probably -- especially today. And 24 25 then slightly overweight duration, which has been

Page 135 beneficial probably -- especially today, and then slightly overweight credit, which has been very 3 recently (inaudible) the portfolio spreads that have come in. I think we continue to believe that this 5 environment is a good environment for active 6 7 investment and fixed income, so as a result, and we 8 mentioned this last time, we've increased Katie's 9 active passive split. So 75 percent active, 10 25 percent passive, which is up from 65 percent active, 35 percent passive. We've increased the 11 risk by fixed income as well. 12 13 Private equity, very much a similar story 14 to -- to public market equities, although 15 valuations have been steadier, just a function of the marks for one. Although we have seen 16 valuations come back in again in those growth and 17 tech areas, which are capital, to some degree a 18 function of adding some public market assets in 19 20 those funds as a result of IPOs and so on. 21 But valuations remaining steady largely as well because of -- you know, reports we get is 22 there's some -- some still strong underlying 23 fundamentals of portfolio companies in those funds, 24 25 so we can see robust demand and the ability for a

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Page 136 lot of these businesses to pass on cost increases and maintain margins. 3 And so valuations we will expect to kind of continue the role we see and continue erosion in public markets, but at least for now they've been 5 relatively steady. 6 7 Where we've seen diversification as I 8 mentioned last time has been in our real asset areas, so real estate and to some degree strategic 10 investments. So real estate valuations continue to stay steady in part because of the inflation hedge. 11 So we have seen cap rates increase as a result of 12 the increase in cost of financing, but we've also 13 14 been able to see some increase in rents that offset 15 that. So from a valuation perspective things remain 16 somewhat stable. Could also be a function of the 17 fact again from a private market standpoint, 18 there's a lag in the appraisal process, so we can 19 20 see some steady valuations there. 21 Continue to see high demand for certain property types, industrial, and multifamily residential, so that's been helpful overall to the 23 portfolio, and again sort of rounding out the 24 portfolio from a diversification standpoint seeing

Page 137 performance and strategic investments from certain areas, real assets, natural resources, mining, 3 commodities, infrastructure as well as some of our 4 CTAs and global macros have been doing relatively well in this environment. 5 So kind of a summary of the market and then, 6 7 you know, that is sort of the backdrop of what we 8 will talk about little more in detail with Aon, 9 which is that is the overall, you know, set of 10 assets, both risk and non-risk and sort of taking from -- the discussions we'll have later on today 11 we'll be looking at how we adjust that overall 12 split of risk and non-risk assets in light of the 13 14 information Aon will present to us. 15 And then from there, you know, how we might want to look at how that risk is expressed in the 16 portfolio in terms of asset allocation. So that's 17 kind of the performance and market update. 18 19 Switching to people, for those that were in 20 the IAC compensation subcommittee last week, we mentioned that the SBA is not immune to some of the 21 tightness in the labor markets. I think we've been 22 doing pretty well. We've seen higher turnover 23 particularly in the non-asset classes. We've seen 24 higher turnovers as a result of retirements. We've

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Page 138 seen fewer applications in these open positions that we've had, but I do believe we continue to get 3 good applicants and -- so I'm very -- I'm very fortunate that we -- we are able to do that. 5 I am happy to announce that for one key position we have finalized a hire there, so my 6 previous role as chief operating financial officer, 8 and we have made an offer and I'm happy to say received an acceptance to an individual to fill 10 that position in early October. This is -- the name is Chad Foote (ph). He is 11 currently the chief operating officer of 12 Galliard -- I believe it's Galliard Financial 13 14 Management. They're a \$90-plus billion stable 15 value provider. And so he is a CPA and is currently their chief operating officer. He will 16 be joining us in October. I'm very happy for that. 17 18 In addition to the -- on the people front and I know Vinny will give us an update this afternoon 19 20 on the discussions in the IAC compensation subcommittee meeting. A lot of discussions there 21 on compensation, particularly incentive 22 compensation plan, so I'll defer to Vinny on the 23 update there. 24 25 Then finally the trustees' update. It was

Page 139 definitely a conversation about that this morning. We'll be taking some action throughout the meeting 3 today to formalize the actions that were taken by 4 the trustees in the August meeting wherein they 5 asked us to include in our investment policy statement and our proxy voting guidelines the --6 7 the underscoring of the fact that when we act and 8 invest on behalf of our beneficiaries, we're doing 9 so exclusively with the economic benefit, pecuniary 10 benefit. We're not taking into account non-pecuniary factors, whether we're making 11 investments or we're voting proxies. 12 So we'll have an action item in terms of the 13 14 amendments to reflect the action in the investment 15 policy statement and an action item to reflect that 16 in our proxy guidelines as well. So that is my list. I'm happy to answer any questions. 17 18 MS. CANIDA: Any questions? Thank you very much. 19 20 So we'll turn it back to your asset-liability review. We had some good discussion this morning to start out with that. 22 23 Phil, I'll turn it over to you. 24 MS. COMSTOCK: I'm just going to just remind the -- I see just really quickly getting oriented

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Page 140 to where we are investment strategy process, but again this is something you all look at on an 3 annual basis. 4 So today what we are focused on is evaluating 5 that 81 percent return seeking, banking percent risk reducing allocation to the portfolio. At the 6 next meeting we'll dive deeper into the construct 8 of each of those portfolios. 9 So as Phil walks through the analysis, we'll 10 talk about the tradeoffs and the things that we look at to assess if this continues to be 11 appropriate or if some of the information warrants 12 looking at a different risk profile. 13 Again, please interject with questions or 14 15 comments, but with that, I'll turn it over to Phil. 16 MR. KIVARKIS: So we intro'd the topic earlier today, but now what I'd like to do is get into the 17 meat of the material in terms of what it is we 18 studied and before we get into that, maybe what we 19 20 found. 21 So this slide summarizes the key takeaways across the three key facets of asset-liability 22 studies, portfolio analysis, asset-liability 23 projection analysis, and liquidity analysis. 24 25 Just as it relates to portfolio analysis, we

Page 141 looked at the portfolio. We think it's generally well diversified, well constructed, well 3 diversified. We'll study it in a deeper dive in the next quarter's discussion. 5 Expected return on this portfolio, 6.87 percent, recall the actuarial interest rate 6 7 assumption is 6.8. So it exceeds the -- the expected return for the portfolio exceeds the 8 9 actuarial interest rate assumption as of the latest -- latest actuarial evaluation. 10 In terms of the asset-liability projection, 11 results we'll -- we start with the estimated 12 midyear 2022 numbers, which are around 80 percent 13 14 funded, but the good news is we're -- we're 15 projecting forward a trend line that's moving towards a fully funded state and moving towards a 16 fully funded state by 2039. 17 18 So we'll examine what those trend lines look like and also details of the analysis. But 19 20 generally speaking, good trend lines as it relates to the funded status of the plan. 21 22 And then finally as it relates to liquidity, I 23 alluded to this this morning. We find sufficient liquidity and we'll walk through the analysis --24 25 the liquidity analysis, but generally speaking we

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Page 142 find sufficient liquidity in the fund as well. 2 So those are the three key facets of our 3 study. And what I'm going to do is walk through a deep dive of each of these three facets. I'll 5 provide some background before getting into the conclusions of our -- of our analysis. 6 So diving into the analysis, first let's look 8 at a bit of history -- history lesson on where the 9 funded status has been. 10 Over the past couple of decades you can see here the orange line is the actuarial liabilities. 11 Those have grown steadily over time. The blue line 12 represents the actuarial value of assets. This is 13 14 the smoothed, and Matt mentioned it this morning, 15 this smoothed value of assets. 16 And you can see that generally speaking they've trended -- both trended up, which you'll 17 notice that crossover point happening in 2008. 18 That was the global financial crisis and the impact 19 20 there, but generally speaking both trending up. 21 Now, the question is how do we get those -the trends together and eventually converge. So that's -- that's what we'll examine and what we 23 found is they eventually -- we're expecting that 24 25 they will converge.

1 So here's the -- here's the starting point of our analysis. This is a snapshot as of today. 3 Upper left-hand corner shows the asset-liability 4 snapshot first as of July 1 of 2021. That was the 5 last official actuarial evaluation result. But we know that quite a bit's happened 6 7 between 7/1 of '21 and 6/30 of '22. We've 8 estimated the funded status as of 6/30/22. Now, 9 the actuary hasn't released their valuation, and so 10 these numbers are simply estimates at this point. Nonetheless we know that whereas last year the 11 funded ratio was 96.4 percent on a market-value 12 basis, 83.45 percent on actuarial basis. You can 13 14 see assets of 202 billion with liabilities of 209 15 billion as of the last actuary valuation. What do we estimate for this year, 180 billion 16 of market value assets, 217 billion of liabilities, 17 those have continued to grow, 82.7 percent funding 18 on a market value of asset basis. That will be our 19 20 starting point for projections going forward. So you'll see 30-year projects using a jumping off 21 point of the 82 percent. 22 23 Bottom left-hand corner shows the asset-liability growth measures. Recall the scale where we were trying to find balance between the

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Page 144 liabilities' growth rate and the asset hurdle rate. 2 And I mentioned liabilities are growing to the 3 tune of about eight percent per year, 8.17 percent to be precise, and that's a combination of growth 5 due to interest -- or discount cost. Effectively that's the 6.8 percent natural rate of growth of liability, that's about \$14.8 billion. 8 Of the \$3 billion due to normal costs, that's the cost of new benefits which accrue to your 10 people over the last year because of additional 11 service and additional benefits. 17.8 billion is the amount of growth as the rate versus 12 liabilities. 13 14 We simply took 17.8 billion divided it by 217 15 billion, that rate 8.17 percent. So that's the liability growth rate. But as a percentage of the 16 assets, of course the assets' value is less than 17 the liabilities. It's a higher rate, 9.88 percent. 18 So that's the asset hurdle rate. That's the 19 20 amount the assets would have to grow to keep pace with the 17.8 billion of liability growth, 9.88 21 22 percent. 23 What -- do we expect the assets to grow? Well, we expect the assets to grow about 9.8 24 25 percent due to investment performance and then also

Page 145 due to contributions into the fund. So by and large we're expecting the assets to about match the 3 liabilities over the next year and we're expecting that the assets in time will grow even faster than the liabilities and that's how we'll pay catch-up 5 on that funded ratio. You'll see that in the -- in 6 7 the projection results in just a moment. 8 Last thing I'll mention is the --9 MR. COLLINS: Madam Chair, can I ask a 10 question? 11 MS. CANIDA: Yes, please. MR. COLLINS: How does that 9.8 jive with our 12 6.8 actuarial return? 13 14 MR. KIVARKIS: Excellent. Great question. So 15 you can see -- if you'll look at the bottom left-hand corner, you can see the first three rows AL discount cost, AL normal cost, total liability 17 hurdle rate, that's -- what we're trying to do is 18 capture the liabilities growth there. 19 20 The next three rows are trying to capture the asset growth. So you'll see expected return on assets is that fourth line. And if you scan across 22 the rows, the final column, 6.87 percent, that is 23 the -- that is your assumption on asset growth due 24 25 to investment performance.

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Page 146 MR. COLLINS: So is the asset -- the total contribution of the percentage of assets, the 2.95, 3 is that the employee contribution plus the state part of the contribution from the 6.8 percent actuarial -- that's how we're getting to 2.95? 5 It's not all just employee contribution; right? 6 7 MR. TAYLOR: That would be -- that would be 8 correct. 9 MR. KIVARKIS: I believe it's employee plus 10 employer. MR. TAYLOR: That's right. 11 MR. KIVARKIS: Yeah. Total employee plus 12 employer. That's right. 13 14 So your assets will grow if everything were to 15 work as expected by the 6.87 percent that we're assuming in the assumptions plus another 2.95 16 percent because of contributions coming in at 5.3 17 billion (inaudible), meaning the assets are 18 expected to grow about 17.7 billion. And as a 19 20 rate, that's 9.82 percent. 21 Other questions here? That's an important concept, so I want to make sure we take a minute 23 there. 24 The final thing on this page then, bottom 25 right-hand corner, the target asset allocation.

Page 147 You can see 81 percent allocated to return-seeking assets and you can see how it breaks down, 53 3 percent of global public equity, six percent to private equity, 12 percent to the strategic 5 allocation, and 10 percent to real estate, and then you can see the risk reducing is the remaining 19 6 7 percent. That's generally investment grade fixed 8 income. 9 Now, the question we'll be examining is that 10 81.19 mix today. And again in the next quarterly discussion, we'll take a harder look at the 11 construct of the 81. Okav. 12 Now, just a minute to talk about the hurdle 13 14 rate, and the hurdle rate is dependent on the 15 funding ratio. So for example if your funding ratio is a hundred percent and your liabilities are 16 growing at 8.17, well, then your assets would have 17 to grow at 8.17 to keep pace. 18 19 But to the extent the plan becomes -- is an underfunded plan, 90 percent funded or 80 percent 20 funded or what have you, that -- that asset hurdle 21 rate grows, right, because the assets have to work even harder. There's fewer assets than there are 23 liabilities. Assets have to work even harder as a

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rate to keep pace with the liabilities growth and

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Page 148 that's how we get to the hurdle rate of 9.88 percent. You can see as you move from right to 3 left how that hurdle rate starts growing expedientially. 5 Now, this next section, the SBA approach to assumption development is a bit of a rehash versus 6 what we discussed in the morning, so I don't intend to cover this in great detail. I'll just point to what's here, but Katie by and large discussed a lot 10 of this in the morning discussion. So here just as a reminder the averaging 11 method, so these -- these assumptions that we're 12 using are an averaging of the Aon assumptions, 13 14 Mercer assumptions, and Wilshire's assumption. So 15 we're using this averaging method effectively to remove any inherent bias of one firm or another. 16 And so that's what's used to derive the expected 17 returns, the equity risk premium. 18 For risk assets, this table will look familiar 19 20 to you. You can see the average of 3.3 percent as was calculated for -- for this year study. And the 21 history as Katie went over previously, here you can see how those -- how those numbers have changed 23 over time and what the average looks like. 24 25 Generally speaking you'll see the three firms

Page 149 have the -- have their numbers moving pretty similarly year over year. You can see the patterns 3 over -- not exactly the same, but pretty similar year over year. 5 So now taking those assumptions as Katie discussed this morning, we run an analysis and 6 first -- the first phase of our analysis is the 8 portfolio analysis. Here we're going to look at 9 standard risk versus reward within the portfolio 10 realm. 11 The top half of the page shows a graph. Vertical access is the expected return. Horizontal 12 access is the volatility of that portfolio return. 13 14 You can see a curve here. The curve which 15 represents varying degrees of return-seeking assets and you can see a dotted line. 16 17 That dotted line is the actuarial interest rate assumption. The actuarial interest rate 18 assumption is 6.8 percent. You can see the current 19 20 policy is the blue dot and 81 percent return 21 seeking. 22 Down below we have some summary statistics. Expected return of 6.87 percent, volatility of 23 12.6 percent, sharp ratio .31. Off to the right 24 you can see how that portfolio is constructed in

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Page 150 terms of return-seeking assets, risk reducing. 2 And then what we've done is we've summarized 3 down below that the 60 to a hundred percent return-seeking portfolios. Summary (inaudible) 5 look like with returns ranging from 6.13 percent for 60 percent return-seeking portfolio to 7.47 percent for the hundred percent return-seeking 8 portfolio. 9 Now, we're going to examine these portfolios 10 for purposes of our asset-liability projections. So the findings will be based on these portfolios. 11 12 This slide covers the -- the FRS asset allocation versus public peers. And my apologies, 13 14 these numbers are quite small, but just to say lots 15 of similarities. A couple of key -- key differences that I wanted to point out. I'm going 16 to pull it up on my screen here in just -- because 17 the numbers are too small to read off there. Again 18 my apologies for that. 19 20 The allocation to equity, pretty similar, 59 percent for FRS, 56 percent for the largest of 21 public plans in the north of 5 billion camp. 59 22 versus 56, but a greater exposure to public 23 equities for the FRS plan versus private -- more 24 25 private assets for -- for other public plans.

Page 151 1 As it relates to fixed income, again pretty similar, a fixed income exposure 18 percent shown 3 here for -- for your plan, 21.8 is the average for your public plan peers. 5 Real estate again, total real assets, pretty similar, 10 percent for each. And then finally 6 7 your opportunistic -- your strategic funds, 8 12 percent allocation there, a bit higher than the 9 field. Although there is a 5.2 percent allocation 10 to what's called other for public plan peers. So lots of similarities, a few differences there. 11 12 MS. COMSTOCK: So one of the things I would just quickly point out on this is -- and this will 13 14 come up when we look at performance and it often 15 does. But when you look within the public equity, your peers tend to continue to have a U.S. bias 16 relative to international, so that has impacted --17 when we look at relative performance relative to 18 peers is given how the U.S. has outpaced 19 20 international markets. 21 Then the other is that within strategic investments as you all know, there is a wide 22 variety of types of investments. So it's sometimes 23 tricky recategorizing and comparing apples to 24 apples, but you certainly have some exposure to

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Page 152 things like private debt, opportunistic debt with other funds may be categorizing a total fixed 3 income as well. There is some equity exposure within the strategic investments, so just keeping that in mind when we look at these numbers. 5 6 MR. KIVARKIS: So quite a few similarities, a few differences thematically perhaps, lesser 8 allocation to private assets and greater allocation 9 to public assets than peers. 10 Next slide covers the expected returns and the distributions of those expected returns over 11 varying time periods, one year, five year, 10, 15, 12 and 30. 13 14 And so you can see 6.87 percent is the central 15 expectation. That's the black diamond in the middle of the distribution, and you can see upside 16 and downside from there. In the worst case 17 scenario, that would be a fifth percentile outcome 18 over a one-year period, negative 11.85 percent, and 19 20 on the upside nearly 30 percent. 21 You can see that over time if you were to take a longer period what happens is the center remains about the same, but the tails come in. So there's 23 quite a bit of tail contraction when you look at 24 25 cumulative periods.

Page 153 1 The same analysis on real returns, the 4.3 percent real return that was discussed this 3 morning is shown here, 4.3 percent with tails 4 around that as well. 5 So that was the portfolio analysis. Now what we're going to do is shift gears a little bit and 6 7 start looking at our asset-liability projection 8 analysis. 9 This slide may look familiar to you as well 10 from the morning. Again this is how we conduct our stochastic Monte Carlo simulation analysis, 5,000 11 trials over the 30-year period. These numbers are 12 just illustrative, but we'll talk about the numbers 13 14 in just a moment. 15 We'll start with just the one-year look at the funding ratio. So what's the funding ratio 16 projected to be one year from now, and you can see 17 for the current 81 percent return-seeking 18 19 portfolio, the center of that distribution 20 84.1 percent, that's the black diamond with an upside and a downside. Again this is market value 21 of assets, not the actuarial smoothed value, but 22 rather the full market value of assets. 23 24 On the downside in the worst case event, the 50 percent downside event, 66.7 percent is

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Page 154 possible. On the upside, a hundred percent. There's quite a wide range there of potential 3 outcomes. Of course that comes with the territory with a risky asset portfolio. 5 Now, you can see what happens as you -- as you examine the 60 percent to a hundred percent 6 return-seeking portfolio. So what's happening is that black diamond is nudging higher. As you move from left to right, that central expectation is 10 increasing and the tails as you might expect as well are widening. In other words, there's greater 11 upside and downside as you move towards the right 12 of the page. So that's the one-year look. 13 14 And then we -- and here's what it looks like 15 five-year risk analytics, what's the likelihood of being below 90, 70, and 50 percent funded, and you 16 can see it's a very low probability of being below 17 50 percent. For the current portfolio, about 18 4.4 percent. Twenty-four percent probability of 19 20 being below 70 five years from now. Fifty-four percent chance being below 90. 21 22 So in other words, you're probably going to be below 90 percent funded five years from now with 23 24 54 percent probability below 90 and 46 percent 25 probability of above 90.

Page 155 1 You can see we examined varying allocations to return-seeking assets. What we see is, you know, 3 smaller -- the less risky portfolios have smaller 4 probabilities of dipping below 50 and 70, but a 5 lesser chance of eclipsing 90. Then taking that analysis to the multiyear 6 7 look, what we've done here is we started with 8 midyear '21 numbers, which recall were 96 percent. 9 If there was an initial drop between '21 and '22 10 dropping from mid-90s to low 80s percent funded, 11 and then the 82 percent funded ratio is our jumping off point. 12 Now, what does it look like in terms of the 13 14 central expectation, you can see that the funding 15 ratio is projected -- if I'm following the black diamond -- I'm sorry, the black-dotted line, 2039 16 is when we're expected to hit a hundred percent 17 funding, of course with upside and downside tails. 18 19 The downside tails are north of 40 this year. 20 Last year you'll recall they were south of 40. A couple of things are happening here, one is the 21 change in your contribution policy, contributions 22 being with amortization periods of 20 years rather 23 than 30 years effectively means that you're 24 projected to hit full funding about 20 years out

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Page 156 instead of 30 years out, so that's one thing. It accelerates the time to full funding. 3 The other is that we're expecting now that the assets are going to outpace the actuarial 5 assumption. What does that mean? It means that well, if you were normally expected to hit full 6 funding in 20 years, outpacing the actuarial assumption means it will shorten that time to full funding even further, right, because you're earning 10 a little bit extra and that will serve to -- to hit full funding a little bit sooner. 11 12 Now, you can examine the page. Across the page from left to right, you'll see the 60 percent 13 14 return-seeking portfolio never quite hits a 15 hundred. Whereas the hundred percent return-seeking portfolio blows through a hundred. 16 It hits a hundred sooner and it blows through a 17 18 hundred thereafter. So there's a lot to like with the -- kind of 19 20 the graphs in the middle of the page, 81 percent return seeking, there's a lot to like there. It 21 hits a hundred in less than a 20-year period while -- while having downside risks that are 23 pretty comparable across the board. 24 25 MR. OLMSTEAD: Madam Chair, may I ask a

Page 157 question, please? 2 MS. CANIDA: Yes, please. 3 MR. OLMSTEAD: If you look back in time on 4 these studies, right, off the (inaudible) at 239 we sort of hit a hundred percent funding. If we went 5 back two years, four years, and six years, what 6 7 were the years that we were going to hit hundred 8 percent funding in your previous analysis? 9 MR. KIVARKIS: So generally -- thank you for 10 the question. Generally it's been about 30-year periods in line with the amortization period for 11 the shortfall. So the previous rule was to fund 12 any shortfall over a 30-year period. 13 14 So generally speaking, you're going to be 15 hitting full funding about 30 years out and with a little bit of wiggle around the 30 due to 16 assumption changes and things like that, but by and 17 large about 30 years was the previous and it's 18 about 20 years now. And I would expect it to be 19 20 around 20 years going forward given the funding 21 change. 22 MR. JONES: Quick question. 23 MS. CANIDA: Please. 24 MR. JONES: A key component is the 25 contribution, we talked about that earlier. I'm

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Page 158 just curious the history with the state in terms of making contributions that match with these 3 assumptions, just kind of historical reference. 4 MR. TAYLOR: So historically the state and the legislature's quite supportive and fiscally 5 responsible in contributing the actuarial required 6 contribution. 8 There has been -- there was a period right after the financial crisis where they did not fully 10 fund the UAL portion of the contribution, but it was pretty severe stressed. They didn't then later 11 come and make that back up, they just -- we just 12 kind of had a little bit of a funding hold and that 13 14 increased the UAL and they just advertised that. 15 I think over the last several years again where we saw maybe areas of improvement had been in 16 the assumptions, and so that also factors in. 17 18 So it's one thing to say, well, we're going to contribute to actuarially require contribution, but 19 20 it's the assumptions that go into the fact -- go into what is determined to be the actuarially 21 required contribution are not very conservative and 23 you could be systematically and underfunding the 24 plan. 25 That's where I feel like the legislature and

Page 159 the trustees have been -- have made a lot of great 2 progress on really focusing on the validity of the 3 assumptions and continuing to make it more 4 conservative, which has added more funding to the plan. So by and large, I think they've been very 5 responsible in funding. 6 7 MR. GOETZ: Madam Chair --8 MS. CANIDA: Yes, please. MR. GOETZ: Yeah. I just want to understand 10 in these different scenarios. The 90 percent 11 return seeking actually in the out years, 30 years dominates the 81, right, meaning it has a better 12 low side and a better high side. 13 14 But just so we're talking about the 20-year 15 amortization, that 90 percent return seeking, that bottom line, the worst case there, that 16 incorporates bigger contributions because the 17 20-year amortization requirement is bigger in the 18 early years of that downside; is that correct? 19 20 MR. KIVARKIS: That's right. That's right. And the contribution projections are coming up 21 next. You'll see that in just a moment. 22 23 But that coupled with -- you can kind of see what happens in the first few years of the 24 projections. You'll notice that it's a steeper

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Page 160 potential drop on the downside with a 90 percent return-seeking portfolio than the 80 percent 3 return-seeking portfolio -- or the current policy. 4 So there's -- you know, the steepness of the initial year's drop is -- you know, it's a steeper 5 drop with the 90 percent return-seeking portfolio. 6 Which by the way is -- is part of what we're trying to accomplish with -- with this look, which is to say, you know, you could move to the 90 percent 10 return-seeking portfolio and the risk of falling below key thresholds 70 and 50 percent is 11 increased. 12 Now, the question is, you know, is it a large 13 14 increase? It's not a huge increase in the risk on 15 the downside, but there is an increased risk and 16 you can see that quantitatively on this page as 17 well. MS. CANIDA: Phil, may I ask you a question. 18 I think -- am I correct to assume that the reason 19 20 is too because the shorter years you could have more of an impact by your inputs; right? If your 21 return inputs are wrong on the short term or off 22 more significantly, you're going to have much more 23 of an impact in the short years than you will as 24 25 you go out longer. The inputs are return for the

Page 161 different asset classes? 2 MR. KIVARKIS: That is true. It's -- you 3 know, the early years there's a -- the path matters. The path of results matter, so the early 5 year's performance will have a greater impact than the later years. That's true. 6 7 MR. COLLINS: Can I ask a question too? 8 MS. CANIDA: Yes. 9 MR. COLLINS: Getting at the risk part of it 10 again, so if we -- before we made the change, and I hate how it gets categorized, Katie, that you're 11 not return seeking. I think you should take 12 offense to that, but before we made the change from 13 14 23, 24 percent fixed income and we went to 18, we 15 had an unfunded ratio, right, and I'm assuming it was in the mid-'80s. 16 17 So we ramped up return seeking by taking that away from fixed income and we're still at 83. Now, 18 I know the market's gone down in the last, you 19 20 know, year, but we didn't -- we didn't help ourselves. I mean, we didn't hurt ourselves, but 21 we didn't make any real gains. 22 23 I guess you can say we made real gains before the market turned down, but these assumptions are going to have the market turning down too, so do we

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Page 162 have to have more return seeking, do we have to even have a hope of getting there, because we did 3 it a few years ago and we still aren't there. 4 MR. KIVARKIS: So a couple points -- it's a 5 great question. Thank you for the question. A couple points, the first is the -- if you look at what happened, the 7/1/21 numbers were quite 8 healthy. Right. 9 At the tail end of the strength of the market 10 post-COVID, the numbers were really strong, 96 11 percent funded I think is what we were at the 7/1/21 actuarial evaluation. So by and large that 12 was a result of having the allocation that you did, 13 14 which was even more slanted towards return seeking, 15 and the converse is also true. So in up markets, you tend to be better off and in down markets, 16 you'll be worse off with a higher allocation to 17 return seeking. 18 Do you need it, I think that's what we're --19 20 one of the things we're trying to capture on this page, which is to say how do those trend lines look 21 and which of these trend lines looks most 22 23 desirable. 24 You can see that four of the five graphs hit a hundred in the central expectation, you know, with

Page 163 1 varying speeds and varying degrees of downside 2 risk. 3 The current policy doesn't -- it doesn't appear the current policy's broken. The current 5 policy is a hundred, hits a hundred in 2039, 17 years, and so there's merit to that strategy. You 6 7 could make it even faster with a 90 percent 8 return-seeking portfolio or you're taking a little 9 bit more downside risk. That's really the 10 tradeoff. The pension funds are long-term investors. 11 It's just a question of balancing the long-term 12 needs with short-term concerns about downside risk. 13 14 MR. COLLINS: That's really what I care most 15 about is the incremental risk we're taking for those -- for those returns and understanding 16 that -- that risk, because then I go back to the 17 graph where it says even in the bad years where 50 18 -- we have 50 percent liquidity, we're not forced 19 20 sellers of illiquid assets. And we -- if there's any -- if there's any 21 position that you'd like to be in as an investor, it would be the state of Florida, right, that has a 23 really long horizon in which to manage that over. 24 25 So I -- but I don't -- I can't quantify going

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Page 164 from 81 percent return seeking to 85 and its affect on the 50 percent liquidity, right, in the worst 3 case scenarios. 4 So I don't think since -- since I've been 5 affiliated with the pension fund, which goes back to when I used to work here, I don't even know if we were forced sellers in the GFC materially. So I just -- if that's what we managed -- if that's what our risk tolerance is that we can't -- that we 10 can't be a forced seller, I don't know how much risk there is in that. 11 MR. TAYLOR: I think there's a -- I want to 12 take a little bit of a step back. There's some 13 14 points you made that -- sorry, Gary. 15 MR. WENDT: Please answer that and then I would like to be able to ask a question for 16 clarification purposes. Please answer that one. 17 18 MR. TAYLOR: Just take a step back. You made a great point around -- you know, in the great 20 financial crisis, which is when we crossed the rubric from overfunded to underfunded, and even at 21 that point in time we were in the mid 80s. And it's been 11, 12, 13 years, and we're still in the 23 mid 80s. 24 25 Something I don't want to lose site of, which

Page 165 I think is super important is our assumed rate of return at that point in time was 7.57 percent and 3 our assumed rate of return today is 6.8 percent. And we bring that down, the present value of that 5 liability goes up. So we treaded water essentially on an unfunded 6 basis, but we've essentially increased the 8 liability over that period of time just by virtue 9 of bond math that's there. So I do think it 10 probably is fair to say we have benefited 11 additional risk that we took on, because we were able -- and it doesn't look like -- it's not 12 reflected. 13 14 It's kind of like not a fair way to reflect 15 the progress, but we probably made more ground by taking additional risk over that -- over that 16 period of time than is reflected in the funding 17 status, because we've made more conservative 18 functions. 19 20 MR. COLLINS: I guess my point is here we are again. Right. Are we going to benefit from that 21 again or do we -- have we gone as far as we can go? 22 23 MS. CANIDA: Go ahead, Gary. MR. WENDT: I have a guestion of clarification 24

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on the subject that's a little bit off of what we

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Page 166 just talked about, but there was a question asked earlier which I thought was about the contribution 3 made by the employees. The answer that I think came out, that I heard anyway was the -- the 5 legislature has always been responsive. Does that mean that the employees are paying 6 more today as a percentage of their salary than they were in the past and has that been a variable thing where every year they decide on what the --10 what the contribution level is? Because that's the fastest way to get out of this problem. 11 12 MS. CANIDA: Go ahead, Lamar. MR. TAYLOR: Thank you, Gary. No. It's been 13 14 a -- it's been a flat -- the employee's 15 contribution rate is not variable. It's a flat three percent pay and really -- and the employees 16 really weren't required to contribute until after 17 2011, so the -- that's just the structure of this 18 19 plan. 20 MR. WENDT: That three percent wasn't in effect at all until 2011 and then it's been fixed 21 since that time with more variability in the three 22 23 percent? 24 MR. TAYLOR: That's correct. I think there 25 may have been a time way, way back where it was

Page 167 also contributory. I just can't remember -- yeah, Gary's shaking his head. 3 So it was -- it was -- there was a time in the 4 past. I just can't remember what the -- it's been 5 a long time in the past. It was made noncontributory and then it was -- in 2011 they 6 brought it back. 8 MR. WENDT: I assume there's no political will 9 to raise that percentage? 10 MR. TAYLOR: We've recommended that that be considered simply because when you look across peer 11 plans, employees tend to contribute more than our 12 employees do currently in contributory plans, but 13 14 it hasn't --15 MR. WENDT: Other states' contribution levels are higher? 16 17 MR. TAYLOR: That's correct. Our data shows 18 that other states have higher employee contribution 19 rates. 20 MR. BENTON: Yes. For employees it's a little over six percent, the median, so they're 21 contributing twice as much. And then overall, it's 22 approaching the median with employer/employee 23 combined. It's about 20 percent. And currently, 24 you know, we're at 13-and-a-half percent. So we're

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Page 168 contributing a lot less than a lot of funds. 2 MR. COLLINS: It would be interesting to see 3 what that -- what a one percent increase in the employee contribution, or any contribution, would 5 do to that 2039 at the 81 percent return seeking. I know you said we recommended that. We 6 should put some math behind it and show them and 8 just say -- and show them what it looks like. 9 I'm not advocating for it, mind you, I'm just 10 saying we should know what we're talking about when we say, hey, have you considered four percent. 11 MS. CANIDA: That makes a lot of sense. 12 MR. WENDT: Then you should run for governor 13 14 right after that. 15 MR. COLLINS: I think I would kill my chances, 16 Gary. 17 MR. WENDT: Thank you for allowing me... 18 MS. CANIDA: Any other questions? 19 Phil, Katie, back to you guys. 20 MR. KIVARKIS: We'll keep going. So funding ratio projections, this is an important --21 important slide. It shows not just central 22 expectation, but also the tails around that central 23 expectation for the various strategies 60 to a 24 25 hundred percent return seeking. Here we shift

Page 169 gears. 2 We start looking at the employee -- employer 3 contribution rate. So looking at the projection, 4 again I'll start with the current policy. What are 5 we expecting? We're expecting the contribution rate to remain pretty stable over the -- over the 6 7 next almost 20 years, low teens. We're expecting 8 that until the plan becomes fully funded. 9 When the plan becomes fully funded, the 10 shortfall amortization is expected to drop off where the contribution then reverts back to just 11 the simple normal cost, the cost of new benefits 12 which accrue to your people every year. You're no 13 14 longer amortizing away a pension shortfall. 15 So that's the central expectation, but of course there are tails around the distribution. 16 You can see for example if -- if the markets were 17 to treat us particularly poorly, that that 18 contribution rate could -- could effectively double 19 20 or more in the worst case scenario. 21 This is an examination of contributions over a one-year period, so you were looking at a 30-year projection period. What does it look like over a 23 one-year period? You can see the numbers -- the 24 25 expected contribution 5.62 billion is the central

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Page 170 expectation for contributions. These are employer plus employee contributions by the way. 3 But there's a range of outcomes. On the downside in a good scenario, 5.05 billion. On the 5 upside in a bad market scenario, 6.32 billion. You can see how that compares to the 60 to a hundred 6 percent return-seeking portfolios. 8 As you move from left to right, the central 9 expectation for contributions goes down. In other 10 words that black diamond just nudges down ever so slightly from 5.65 billion to 5.60 billion is the 11 central expectation, but can see what those tails 12 are doing. 13 14 So in the -- in the farthest right portfolio, 15 that's a hundred percent return-seeking portfolio with no risk-reducing assets. There's quite a bit 16 of tail risk to that portfolio, 6.86 billion in 17 18 contribution in the worst case scenario for that portfolio. 19 20 These are the -- as we're looking at percentages before, this shows the dollars. You 21 can see the dollars are trending up, but that's 22 because payroll is trending up. The percentage is 23 expected to be flat, but the dollars go up as the 24 25 payroll goes up with the same dynamics in dollar

Page 171 terms as we saw in percentage terms. 2 Now, there's a question that came up, I 3 believe it was this morning, about net outflows. So the by and large the fund is paying out benefit pavements in excess of contributions. 5 6 The net outflow as a percentage of assets is 7 just shy of four percent. It's about three -- high 8 three percent I believe. 9 How are we projecting that forward, well, 10 we're projecting that it's going to stay around three or four percent for the next 30 years. Now, 11 you'll notice it ebbs and flows a little bit. Most 12 of that ebb and flow is as a result of those 13 14 contributions. What happens 20 years out, the 15 shortfall is fully amortized. The contributions fall. And as a result, this calculation is 16 impacted. But by and large, we're expecting three 17 18 to four percent net outflows. 19 Now, in the worst case scenario, net outflows 20 could increase to seven percent and you can see in the out years of projections. The -- that orange 21 line grows to seven percent net outflows. Now, that's the most extreme scenario. That's 25 years 23 24 out or so. 25 Now, in that case -- even in that case, that

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1	strikes us as fairly manageable worst case
2	scenario. Generally speaking the worst, worst case
3	scenario is that we see in these projections tend
4	to be around that 10 percent threshold.
5	We receive, you know, risk tail risks of
6	net outflows of 10 percent or more. That's where
7	we find it particularly concerning. Here even the
8	worst case scenario seems manageable.
9	Now, this this page is also an important
10	one. I want to talk about economics over varying
11	time horizons. So here we're examining economic
12	cost.
13	So we talked about funding ratio. We talked
14	about contributions. Economic cost is an effort to
15	merge those two discussions into one, into one
16	financial metric.
17	So the economic cost is the it's defined as
18	the present value of contributions plus any
19	remaining shortfall at the end of the period in
20	question. You can think of it this way more
21	simply: It's the cost to fully fund the program
22	over these varying time horizons.
23	So what's the cost to fully fund the program,
24	we studied that over two, five, 10, and 15-year
25	periods. And we examined it for a variety of

portfolios ranging from zero percent return seeking all the way to a hundred percent return seeking. 3 You'll note at the two year -- the two-year 4 horizon, the distribution of economic cost, pretty similar. Regardless of whether you're zero percent 5 return seeking or a hundred percent return seeking, 6 7 what's the cost to fully fund the program over 8 the -- over the next two years, it will be about 40 9 billion. 10 By the way, that's about your shortfall, the existing shortfall today is about 40 billion. Now, 11 it changes a little bit. Right. You can decrease 12 the expected economic cost a little bit if you were 13 14 to increase to a hundred percent return-seeking 15 portfolio. You could take some risk out by moving to a zero percent return-seeking portfolio. 16 17 But the distribution of outcomes is relatively small. It's also fairly horizontal. What does 18 that tell us. It tells us by moving in a 19 20 short-time horizon by moving to more risky portfolio, you're taking on more obvious risk. The 21 economic reward though isn't that great. 22 23 Think of it this way, if you're investing for a day, you're probably just sticking the money in the bank. If you're investing for a year, well,

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Page 174 maybe you're a little bit more likely to take risks. If you're investing for 10 years, a little 3 bit more likely. But if you're investing for very short-term periods, you're probably just sticking 5 money in the bank, because you're not rewarded for the risk you're taking for that one-day period. 6 7 Well, what happens as you move to five years? 8 Notice -- I mean, the range of outcomes widens, but the slope of that curve steepens. And that trend 10 continues as you move from five years, to 10 years, to 15 years. 11 Now, what are we looking at with the 15 years? 12 It's almost a vertical curve. So what is that 13 14 telling us? It's telling us now you're not taking 15 a whole lot more risk economically speaking, but you're getting a lot of reward, because the cost is 16 reducing when you're increasing the return-seeking 17 allocation from zero to a hundred. 18 So what does this -- what is this display 19 20 telling us? It's telling us -- it's showing graphically how an investor is incentivized 21 economically by investing in return-seeking assets 22 the longer the time horizon. 23 24 Horizontal curves mean you're taking a lot 25 more risk without a lot of reward. Vertical curves

Page 175 means you're getting a lot of reward without a lot of additional risk economically speaking. 3 So that's -- that's an important takeaway. As 4 we look at the longer term time horizons, you can see that there's an incentive to take investment 5 risks where there wasn't one at the two-year mark. 6 7 To take that a step further, what we did is we 8 isolated the five year and 15-year points and we 9 stress tested the assumptions. So what happens if 10 the equity risk premium, 3.3 percent equity risk premium were to change? You recall that's based on 11 averaging methodology that we talked about before 12 averaging Aon and Wilshire and Mercer and we 13 14 arrived at 3.3. 15 What if it was 4.3 or what if it was 2.3? Well, if it was 2.3 what will happen is you'll get 16 the -- you'll get a flatter curve by and large. In 17 other words if there's less equity risk premium, 18 19 there's less incentive to take that risk. If it's 20 4.3, you'll get a more steep curve. 21 In other words if there's more equity risk premium, there's more incentive to take risk. And 22 this is simply a graphical representation of that 23 24 stress test. 25 MR. GOETZ: The point on page 30, the vertical

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Page 176 nature of the curve, obviously if you went from 15-year horizon to a 30-year horizon, it's even 3 more vertical, right, it's just the extension of the time horizon. 5 As Peter Collins mentioned because we have in essence a very long duration situation and a 6 reasonably funded status, if any state plan were to 8 pursue return instead of risk reduction --9 Again, Katie, I feel the same way. The fact 10 you don't get included ... -- but it is very low return. So if we were 11 looking at a 30-year horizon you really thought you 12 had the liquidity, it would push you further out 13 14 than 81, just logically. Are we interpreting that 15 correctly? MR. KIVARKIS: That's fair. If let's say your 16 horizon was 30 years and only 30 years and you 17 didn't care what happened in the interim, so your 18 only -- your only concern was maximizing the value 19 20 of the fund in the year 2052, right, that was your only -- that's the only data point you're concerned 21 about, there's a lot of merit to investing in a 22 heavy risk -- a heavy return-seeking portfolio. 23 24 And that's what young investors do all the time in their 401(k) accounts. Right. I mean, it

Page 177 stands to reason that if you have the time horizon, you can afford to take the -- take the risk. 3 The question becomes this: What's the balance 4 of the long-term need with the short-term concern? 5 Because reality is we can't just close our eyes for 30 years and follow the markets. The reality is 6 7 there will be interim periods which will be 8 reported, which will be caught in the news, you 9 know, that there's going to be risk to downside. 10 And so the question then becomes: Well, what's the balance of the need for short-term 11 safety with long-term growth? And generally 12 speaking, public pension sponsors have found that 13 14 they're on the heavier end of the risk spectrum, 15 but not all the way for that -- for that very 16 reason. MS. CANIDA: Phil, to your point, which I 17 18 think is a very good point, if we could invest today and close our eyes and come back 30 years, 19 20 but as we all know, we've been in the business, it doesn't happen that way. 21 22 The other thing that I want to make sure I'm looking at correctly, the curve is very vertical. 23 But when you go from 81, what we are, to a hundred, 24 I mean, that slope is not as steep as the slope

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Page 178 coming. 2 So I think that's something else that you have 3 to keep in the back of your mind as an investor. So I just point that out. Thank you. 5 MR. TAYLOR: This is a question for Phil but kind of I guess exploring a little further 6 Mr. Goetz' question, which is -- this is a 15 year, 8 they're thinking about 30 years and how vertical 9 the line is. 10 Going back to the question I asked earlier (inaudible) duration of the liability, so we have a 11 \$209 billion liability that has a duration, has 12 essentially a weighted average life for the 13 14 existing -- which the \$209 billion is the existing 15 liability that we have. That weighted average life of my understanding 16 is somewhere around 11 -- 11 years. Essentially 17 when you look at -- when you look at the curve 18 payments, the payment stream in terms of how that's 19 20 going to build over time and then sort of decay over time, so I -- I only raise that just again for 21 context around the extent of what is -- what is an 22 appropriate horizon? 23 24 We are long-term investors. This is a 25 long-term plan. But when you think about what

Page 179 we're trying to match against from a liability perspective, it may not be 30 years in light of --3 in light of the existing liability. That's my question. That's really the question. Is it fair to look at that time in that -- in 5 that sense in terms of trying to think about an 6 7 investment horizon and how that may overlap with some duration of the liability? That is the 8 9 question. 10 MR. KIVARKIS: It's a good question. 11 What you're describing is really popular with corporate pension funds these days, so liability 12 driven investing and what have you. And, you know, 13 14 those folks have a much shorter -- shorter horizon, 15 you know, it's -- it's much more mature population, 16 because they froze their plans by and large of the last 10, 20 years. 17 18 And so what's happened is now they've gotten into the runoff mode by and large that you're 19 20 talking about. You're not guite -- you're still -your hump is still going -- you're still going up 21 to the hump before decline, but they're much, much 22 closer to their end game and the regulations have 23 prompted them to point them towards more 24 liability-driven investing where there's more an

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Page 180 asset-liability duration match in play, much less in the way of return-seeking assets. It's much 3 less focused on long-term growth and more -- much more focused on short-term risk management. 5 MR. TAYLOR: The only reason I -- again it goes back and sounds like a broken record, but I 6 just want to get the (inaudible) perspective when we look at the growth of the plan and the 9 liability. 10 It is still an open plan. The rate at which we're adding members to the pension plan is 11 significantly less after 2018 than it was before 12 2018 and what we're seeing in terms of the flows 13 14 into the defined contribution plan versus defined 15 benefit plan. So again, from contextual perspective, it's just better to consider that. 16 MR. GOETZ: Let me just make sure I understood 17 that point. Are you saying that right now the plan 18 participants that are both retired and will retire. 19 20 that's an 11-year duration? There will be new plan participants, because it's still open, so the 11 is 21 shifting -- the 11 will continue but move out. 22 That's where I was getting it's longer than 11. 23 24 But you're saying because even on a volunteer 25 basis it's declining, that we shouldn't bet that

Page 181 the plan is stable 20 years from now. It could be a runoff? 3 MR. TAYLOR: I think that is truly a question for just in terms of how we think about the investment horizon. I'm just posing that in terms 5 of -- because I think we certainly have to continue 6 to take risks would be my opinion, but, you know, 8 it's -- I don't know that it's necessarily fair to 9 think of it in terms of this is really a 30, 40, 10 50-year risk horizon. MR. COLLINS: But the phenomenon that you're 11 talking about after 2018, that's not static either. 12 I bet you if we ask Daniel if he's got more people 13 14 now talking about transferring back to the defined 15 benefit plan, that he might have a few more calls today, right. 16 So people were wanting to get into it in '18, 17 not the fund benefit plan, but the contribution 18 plan, because they saw the market going like this. 19 20 When it goes like that, you know -- so that moves too. I wouldn't call that a big long-term trend of 21 what happened in '18. I don't think so, because I 22 think that will ebb and flow in the marketplace. 23 24 MS. CANIDA: Your point is not that it's -- I 25 mean, that's what's happened, yeah.

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Page 182 MR. TAYLOR: That's fair, but there's the 1 question around data points. We got a short period 3 of time. It's hard to know exactly what -- do we have all the data points. 5 MS. CANIDA: Back to you, Phil. MR. KIVARKIS: Lamar, to your point. The 6 ultimate result, up the change to basically split 8 the participants between D.B. and D.C. retirement sources is that you will have that duration decay 10 that we talked about. It will be slow probably, but there will be over the very long term a subtle 11 short name of the time horizon, all else equal. 12 Let's see. So we were through the projection 13 14 analysis. We've covered the economics. I'm going 15 to shift gears again and talk about the third facet for our asset-liability projection analysis, the 16 third of three facets, and that's the liquidity 17 analysis. 18 I mentioned earlier that when we ran liquidity 19 20 analysis, we found generally sufficient liquidity. Here's the analysis that we ran. So we studied it 21 under the 81 percent current policy and what we 22 studied was -- we wanted to do a -- stress test the 23 portfolio to see if the portfolio becomes overly 24 25 swamped with illiquid assets.

Page 183 1 Now, here you'll recall the bucketing approach that I described this morning, bucketed in five 3 buckets, liquid risk-reducing assets, liquid 4 return-seeking assets, that's things like (inaudible) equity, quasi liquid, things like hedge 5 funds and open-ended real estate, illiquid with 6 7 five to 10-year lockups, that's things like closed 8 end real estate and the illiquid 10-plus, typically 9 private equity. So here's how -- here's how it broke down --10 when we look at the 81 percent return seeking, 19 11 percent risk-reducing portfolio, here's how it 12 broke down by -- by liquidity buckets. And you can 13 14 see 73 percent is what we call liquid, 15 13.65 percent was quasi liquid, 7.35 was illiquid five to 10, and six percent -- 10 plus, that 16 six percent being private equity allocation. 17 18 So how does this play out in kind of the base case and also the stressed tested scenario? 19 20 Well, here you go. Top half of the page shows the dollars over the next 10 years. The bottom half of the page shows percentages, what's the asset allocation -- the actual asset allocation 23 doing in each of these scenarios. 24 25 You can see base case the dollars are rising

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Page 184 as you would expect, slow and steady rising of dollars and the percentage is very stable. 3 Recessionary scenario is a 95th percentile bad outcome. It's two years -- two years of down 5 markets followed by a subtle recovery. You can see that in the dollars. 6 And you can see what happens with the dark --8 and the percentages flip up in terms of the illiquids. The illiquids being the shades of blue. 10 Here it seems we've changed the color scheme to grays, but nonetheless the liquid assets remain 11 significant. 12 And then with the dark skies that's three 13 14 years of pronounced market drop with little to no 15 recovery thereafter. So it's -- you can see it's three years of pronounced downturn followed by 16 sideways movement of the dollars. 17 18 And in percentage terms you can see what's happening is a -- there's a flip up in terms of 19 20 percentage of illiquids. But even then, sufficient liquidity to fund operations off liquid assets. 21 Similar story to what we saw -- what we saw last 22 23 year. 24 So as we find sufficient liquidity in the base 25 case recessionary, and the dark skies scenario, we

Page 185 saw some drift in some of those stressed market scenarios. 3 And to -- I think it was Peter's point earlier today regarding that the contributions, this analysis is sensitive to those assumed 5 contributions. Here we assumed full actuarial 6 contributions. If the market stressed environment 8 led to -- led to stressed contributions as well 9 that might further stress the stressed test 10 analysis. I think that takes us to the summary and 11 conclusions. And here summary of results, a 12 massive table of numbers. The -- just reading 13 14 across the page, we've got a couple of portfolio 15 stats, expected return, and volatility and sharp ratio and then contributions expected and downside 16 17 contributions and then expected funded ratios 30 years out. 18 19 And you can see the current policy, their 20 summary stats, 6.87 percent expected return's probably familiar to you. The expected 21 contributions \$79.8 billion dollars over the next 30 years. But in the worst case scenario, that 23 would be 149 billion. Expected funding ration 24 126 percent downside of 48 percent.

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1	$_{ m Page}$ 186 And you can see zero to a hundred percent
2	return seeking is summarized on the page as well,
3	returns ranging from 3.45 percent to 7.47 percent
4	were studied. Contributions ranging from 122
5	billion down to 75 billion, and funded ratios
6	expected between 53 percent and 158 percent, just
7	depending on the portfolio in question.
8	Of course the 53 percent funded ratio, that's
9	why we don't invest in zero percent return-seeking
10	portfolios for public funds, whereas on the other
11	end of the spectrum, 158 percent overshoots the
12	mark.
13	So the question then becomes what's the sweet
14	spot in this distribution? A lot to like with the
15	current portfolio, hitting a hundred percent by
16	2039. It does move well past a hundred percent
17	though thereafter, but that's a question for a day
18	17 years from now.
19	Finally to conclude where we started, again
20	the three facets of our analysis, portfolio
21	analysis, the asset-liability projection analysis
22	and liquidity analysis, and to restate what was the
23	bottom line on top, which is now the bottom on
24	bottom, we think the portfolio is well diversified.
25	We're going to study it in even more detail in

Page 187 the next quarterly discussion. Expected return on the portfolio per the SBA assumption approach, 6.87 3 percent versus the actuarial assumption of 6.8 percent. In terms of the asset-liability projection 5 analysis, we're expecting the funded ratio to 6 7 increase to a hundred percent for most of the 8 portfolios that we examined. 2039 was the time we 9 expect the current policy to hit a hundred percent 10 funded. Then as far as liquidity analysis goes, we see 11 such liquidity in the stressed test analysis for 12 the current portfolio in the base case but also the 13 14 recessionary and even the most stressed dark skies 15 scenario. Then just to wrap that -- that brings us to 16 17 the conclusion of the discussion. Again today's focus is 81 percent return seeking, the right mix 18 of return seeking versus risk-reducing assets. 19 20 There's a lot to like with the -- with the 21 strategy. 22 You could make a case to go up or down suddenly from the 81 percent, but by and large it 23 feels like about the right zone for return-seeking 24 25 assets.

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Page 188 And with that, the -- the next discussion point is, well, what is the construct of that 3 return-seeking portfolio, that's -- that's what we intend to analyze and discuss next. 5 With that I'll pause, see if there are 6 questions. 7 MS. CANIDA: Phil, Katie, excellent work. I 8 think it's helpful to us. 9 Any other questions or discussion? 10 MR. COLLINS: I would just -- Madam Chair, I would just say that this is good prep for December, 11 right, and as we contemplate the asset allocation. 12 It's just Chairman Benny, you know, he -- we have 13 14 two levers, right, risk and asset allocation. 15 Asset allocation helps determine risk, but we can -- you know, we can allocate extra risk as you 16 17 want, as you all want, but this is good prep going 18 into December. MR. TAYLOR: It might be good to get some 19 20 feedback around maybe what (inaudible) some things we need to look at. So couple of guestions to 21 22 Phil. 23 Going back to the summary of results slide. We're looking at the risk return, return seeking, 24 and I think it -- just for my (inaudible), scaling

Page 189 up the risk here. So we're at 81 percent return seeking now and if you were to scale up 90 and 3 100 percent, how did you all -- in terms of the 4 assumptions of the different -- of additional risk was -- it looked like earlier on there was like so 5 much additional added to our global equity, so much 6 7 additional added to our strategic investments as 8 it's currently constructed and so on. 9 So how did you all scale up those expected 10 outcomes by assuming additional risk in our 11 portfolio; right? That's what I mean. 12 MR. KIVARKIS: Absolutely. So thank you for the question. What we did was a simple pro rata 13 14 increase of the return-seeking allocation. So the 15 hundred percent return-seeking portfolio is simply a hundred over 81 times the first row. 16 17 MR. TAYLOR: Then it seems it would be 18 possible that -- it may be such that in that draft right there, we might be able to move that blue dot 19 20 a little to the left and a little to -- north even with an 81 percent risk seeking if we were to look 21 at asset allocation in a way so that we could take 22 roughly the same amount of risk, but generate a 23 better risk (inaudible) returns depending on how we 24

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allocate with our risk buckets; right?

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Page 190 MR. KIVARKIS: Absolutely. That's the 1 question that we'll ponder in the next quarterly 3 discussion. Absolutely. 4 MR. TAYLOR: So the guestion I think from the 5 feedback from the IAC might be what -- in terms of how we might put together some options, ideas 6 (inaudible) come back, is it the idea that we would want to stay within the 81 percent risk seeking and look at allocating within the 81 percent risk 10 seeking or is there a different number? I don't want to get too many variables 11 involved, because then we get this sort of grid of 12 outcomes. But at least in terms of -- is it the 13 14 council's view that 81 percent is right about the 15 right amount or do you want us to take a look at increasing or decreasing but still look at asset 16 allocation? 17 18 MR. OLMSTEAD: I would say it's inclusive at this point, but maybe that's the wrong way to look 19 20 at it. If we have the asset -- the implication --I understood the implications on the asset 21 allocation, if we look at both of those and then do sensitivity on 85 percent (inaudible) 81 percent, 23 and 75 percent what are the returns. 24 25 I think the way Peter put it, which is this is

great prep for December, which we'll have both the 81 percent, I don't think there's -- maybe there's 3 not a reason to go make a recommendation on 4 changing 81 for seven right now, but I think we can 5 change our minds in December after we get our (inaudible) asset allocation. 6 7 MS. CANIDA: I agree. I think from everything 8 we've heard today, I mean, unless we were going up 9 significantly, we can get that same risk by the 10 asset allocation. I think it would make a lot more sense and not impact liquidity side. 11 12 MR. GOETZ: Can I mention --MS. CANIDA: I'm sorry. Yes. 13 14 MR. GOETZ: One of the things though -- the 15 difference between that is we're assuming that in that 19 percent non-risk, that it isn't correlated 16 with the other ones. You know, I understand on any 17 given day, the bond market and the stock market are 18 not correlated. 19 20 If interest rates are eight percent six years from now, it will have been intensely correlated over that eight-year time frame. So I just want to 22 make that point that we're kind of assuming it's 23 interchangeable, but it's not, because that bond 24 portion we're assuming in the math, because

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Page 192 historically we have all that data that bonds and stocks are not related to the extent that they 3 could be related. 4 So that's where accepting a two percent return instead of a seven percent return with the same 5 risk would have a different result than what we've put in all these numbers. 8 Is that fair, Phil? I understand it's out of the realm of some of the correlations that we have, 10 but it's possible. MR. KIVARKIS: In the scenario you describe is 11 in our 5,000 trials. It's not fairly -- it's not 12 very common, but, you know, what would be the case 13 14 where interest rates rise to eight percent, you 15 know, generally an inflationary scenario, higher 16 interest rates, it probably shows, you know, I'm assuming the -- the scenario analysis would show 17 equities, which are challenged at the same time as 18 fixed income being challenged. 19 20 So, you know, whereas the correlation tends to be generally uncorrelated, there are scenarios that 21 will show correlation and those can be particularly 22 painful. And then what does that do, it 23 effectively stretches the tails out, right, your 24 25 tails are getting stretched out by having those

Page 193 stressed events. 2 MR. GOETZ: I'll ask the question a different 3 way just to make sure we understand (inaudible). The lower return you put -- the lower the real 5 return for fixed income, the more you would lean towards a risk, a bigger risk allocation 6 7 (inaudible); right? 8 MR. KIVARKIS: That is true. That's a true 9 statement. 10 MR. GOETZ: I'm just throwing that out. What 11 happened over the last 40 years is interest rates went one direction. I'll rest my case at that 12 13 point. 14 MR. KIVARKIS: For what it's worth, the 15 interest rates, you know, are going straight down the last three or four decades. 16 17 Our model has a different interest rate environment for the next 30 years, which is using 18 starting point of, you know, low interest rates and 19 20 with an upward bias to those interest rates on a going forward basis. 21 So it's a really important point, right, 22 because the market over the next 30 years will be 23 different than the market over the last 30 years, 24 because we saw interest rates go straight down

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Page 194 previously. That's not going to happen. You're not going to have negative interest rates, so by 3 and large our models do reflect kind of a reversal of that trend, which will lead to different 5 dynamics going forward versus what we see... MR. TAYLOR: Maybe just to kind of circle 6 back, maybe what -- maybe what we do is we come back, we look at -- and we've got -- we've already 9 had some thoughts around some allocations 10 scenarios. We look at allocating within an 81 percent, 11 but we also do a little bit of a sensitivity 12 analysis, maybe an 85 and a 75, or something like 13 that, and we kind of -- it's a little bit of a --14 15 some perimeters, but we maybe see directionally 16 what might happen... 17 MR. WENDT: Madam Chair. 18 MS. CANIDA: Yes. Go ahead, Mr. Wendt. MR. WENDT: This is to -- Peter said a few 19 20 minutes ago there were (inaudible) things we were dealing with, one was risk and I've forgotten the 21 other one, but there are two others and we need to 22 keep these in mind we as -- as an organization make 23 recommendations, one is the government itself and 24 the other is the employees who are part of the

Page 195 fund. Those need to be in our thought process. 2 MS. CANIDA: Agree. Thank you very much. 3 Lamar, any other comments? 4 MR. TAYLOR: I don't think so. MR. NEAL: Madam Chair. 5 MS. CANIDA: Yes. 7 MR. NEAL: Can I just ask you a little bit 8 about the process by which we might render advice. 9 I think we're going through the investment strategy 10 now and I think I've heard that we're going to go through an allocation of our risk -- our 11 risk-seeking assets in December? 12 MS. CANIDA: Correct. 13 14 MR. NEAL: Would it be then your intention 15 that we discuss and formalize our recommendations in the December meeting; is that where you and 16 Lamar are going? 17 18 MS. CANIDA: Lamar, would you be 19 comfortable -- I think so, but I'll let Lamar speak 20 for... MR. TAYLOR: Yes. At least one way we can --21 we can do it -- because I think ultimately where this ends up in the investment policy statement. 23 Any changes to asset allocation, anything that we 24 25 would want to do to reflect these (inaudible), we

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Page 196 would need to implement through the investment policy statement, which that is where it would need 3 to be presented to the council, the council will need to review it before we can present it to the trustees for their approval. So that would be the 5 formal process we would --6 7 MR. NEAL: Just to comment, we'd be advising 8 the trustees and perhaps to some extent the 9 legislature, because the requirements of FS-215.47. 10 So speaking for my own self, I would like you 11 to examine some alternatives with a higher ratio of 12 return-seeking assets. I'd prefer you look at 75, 13 14 but more interested in 85. 15 I certainly think we're going to give to ask the legislature to give us more -- give the SOBA 16 greater latitude for strategics and alternatives 17 18 and more modern asset (inaudible). So that's the way I'd like to go. In December I'd like to try to 19 20 come up with a succinct piece of advice to people we're giving advice to. 21 22 MS. CANIDA: Thank you. 23 ZOOM SPEAKER: I agree. I think we're long-term investors. Equities are always better 24 25 over the long run, so I agree.

1	Page 197 MS. CANIDA: Go ahead, Peter.
2	MR. JONES: Just my own caveat on that. With
3	everybody on the long term and what that does for
4	us over the long term, comment Phil made earlier is
5	a headline risk if it doesn't go in short term, and
6	we've got to deal with headlines. So we want to
7	make sure that we assess what the downside is. We
8	just have to keep that in mind.
9	MS. CANIDA: Thank you. I totally agree and I
10	think, Lamar, the way you're looking at it, to look
11	(inaudible) the allocation but also 75, 85 makes a
12	lot of sense. It would be good to have that in
13	December.
14	MR. TAYLOR: A lot of great feedback. So I
15	think that's what we'll do, we'll look at the
16	scenario analysis and I think maybe part of that
17	probably also will be the impact on contribution
18	risk. So it's looking at risk and return. This
19	might help with some of the downside issues as
20	well.
21	MR. NEAL: Of course you're going to have the
22	estimating conference, quote, sometime in October
23	and then the December meeting we'll know what their
24	attitude is toward the contribution and so forth.
25	I'm guessing we'll have additional information on

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	Page 198
1	whether to make that decision.
2	MR. WENDT: Madam Chairman, Gary Wendt would
3	like to make a comment.
4	MS. CANIDA: Go ahead, Gary.
5	MR. WENDT: There were several comments made
6	that seem to indicate that of course not very
7	surprisingly based on mathematics, if we put a
8	higher return you'll get better if you can get
9	that, but I personally don't think this is a good
10	time to be taking more risk.
11	MS. CANIDA: Thank you. Duly noted. Thank
12	you.
13	Any other questions?
14	Thank you again, Phil and Katie. Great work.
15	A lot of things for us to ponder and think about
16	for the team to work on. So thank you.
17	With that, I think we'll take a short break
18	and then we'll come back and do the Global Equity
19	piece.
20	(Recessed at 2:32 p.m. to 2:48 p.m.)
21	MS. CANIDA: So we will turn it over to
22	Tim Taylor for review of the Global Equity asset
23	class.
24	MR. T. TAYLOR: Thank you, Madam Chair. Good
25	afternoon, everyone. My name is Tim Taylor. I'm

Page 199 pleased today to provide the committee with an update on the Global Equity asset class. This is 3 our annual more-detailed presentation. 4 A high level outline of the topics that I plan to cover today are on this page. The slides do not 5 have page numbers. You may have materials that 6 have been attached to the invite. They do have 8 some page numbers just to point out for those of 9 you looking on Teams or here in the room, no page numbers on this. 10 11 This would be page 142. This is the agenda. We're going to do an overview of Global Equity's 12 team structure, policy, and objectives and what we 13 14 do to meet those objectives. 15 We will take a top-down view of Global Equity and consider its role and impact on Florida 16 Retirement System Trust Fund. We'll provide 17 18 details on how we structure our investments. And finally we're going to review aggregate performance 19 20 and provide visibility into the drivers of active 21 returns. Global Equity staff are largely organized by 22 23 responsibility with respect to risk and analytics, 24 administration and logistics, internal management

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and trading and external manager oversight.

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1	$$^{\tiny \mbox{\scriptsize Page}}$\ 200$$ These individuals are most important asset.
2	Say that again. These individuals are most
3	important asset. They produce complex reports,
4	which support investment decisions. They create
5	and implement processes that foster efficient
6	operations. They have value of generated trade
7	list, minimizing trading cost, and make funding and
8	defunding recommendations, and they consistently
9	oversee external manager relationships.
10	What this slide tries to indicate is that
11	there is significant overlap and collaboration
12	among staff. So for example internal portfolio
13	managers and traders will provide insights to those
14	individuals on staff who are overseeing external
15	asset manager relationships. That knowledge is
16	translated and used to more thoroughly question and
17	understand external money managers.
18	As we return to work in the office, we
19	anticipate that collaboration and dialogue among
20	staff will increase further leading to staff
21	development and growth, new internal solutions, and
22	more robust investment analytics and decisions.
23	The FRS' investment policy statement or the
24	acronym, IPS, I'll refer to that a couple of times
25	during the presentation, directs Global Equity to

Page 201 invest, to achieve, or exceed the return of the benchmark over a long period of time. 3 We are to remain well diversified relative to 4 the benchmark, maintain a reliance on low-cost 5 passive strategies scaled according to the degree of efficiency and underlying securities markets and 6 7 capacity in active strategies. There's a lot 8 there. We'll expand on that. And to remain aware 9 of ongoing total funds liquidity requirements. 10 The next page more on the IPS, it defines our benchmark to which risk and return will be 11 evaluated and it's the custom MSCI All Country 12 World, IMI, or Investable Market Index. 13 14 It contains securities of large, mid, and 15 small cap companies. It includes over 45 countries, more than 9,000 securities, and reflects 16 provisions of protecting Florida's Investment 17 Amount, the PFIA, and other Florida legislation. 18 That's why it's custom. We remove those securities 19 20 from which we're prohibited from legally investing. 21 The benchmark's largest country rate is the U.S. It represents about 60 percent of our benchmark with approximately 11 percent of the 23 remaining weight, non-U.S. percentage in emerging 24 25 markets. So emerging market's about 11 percent of

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Page 202 our target. 2 The largest sectors that you can see there at 3 the bottom are information technology, financials, and health care. Those are driven by U.S. domicile 5 stocks. Implementation relative to the benchmark is on 6 this next page. The 85 billion approximately that we invest as of June 30 is diversified withholdings in 62 countries and over 9,500 securities. 10 Note that we internally manage seven 11 strategies, four are passive, three are active, and this represents almost 59 percent of the total 12 asset class. So SBA's staff internally manage 13 14 about 51 percent, or a majority, of the asset 15 class. The upper right-hand graph indicates that a 16 total of just under 52 percent of the asset class 17 is actively managed. The majority of this is 18 driven by active allocations to foreign and 19 20 dedicated global strategies. 21 Another way to think of this is that Global Equity is predominantly passive, but solely passive, but predominantly passive when investing 23 24 in the U.S. 25 This slide, which is -- we're now up to 147 if

Page 203 you've got page numbers, list Global Equity's objectives on the left-hand side as we strive to 3 meet those standards defined in the investment policy statement. 5 Our mission is to provide data for the market return, means that we will always invest a 6 7 significant amount of funds passively, yet we don't 8 want to become an index fund. As we structure our 9 active strategies and allocate our risk budget we 10 don't want to rely on of specific market condition or environment to drive relative performance. 11 12 Our risk budget or active risk standard I just mentioned is 75 basis points. It's measured over 13 14 rolling three-year periods. 15 For several years Global Equity's been a significant provider of funds to pay beneficiaries 16 and this will continue going forward. All 17 decisions that we make in terms of funding and 18 restructuring must include a consideration of the 19 20 liquidity of the asset class knowing that we must be able to quickly and efficiently raise funds to be distributed to our beneficiaries. 22 23 Just as an aside the last month, we received a liquidity assessment not just for beneficiaries, but for some other fund things. It was \$999

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Page 204 million and we have about roughly a week to a week and a half to raise that quickly and efficiently. 3 As we pursued our objectives, we navigated a very dynamic environment during the most recent 5 fiscal year. You can make that statement just about every fiscal year. The last fiscal year 6 maybe a little extra emphasis on dynamic. 8 The last six months of 2021 were very positive for equity markets. Remember 2021 returned 10 18 percent. That was following on a return of like 16 percent. However the new year brought about a 11 significant change in direction. 12 I'll comment just on a couple of items listed 13 14 on this slide. When managing and considering 15 costs, overall industry pressure on the fees have benefits to investors. However they do create 16 manager risk, particularly when combined with 17 declining markets and poor active performance 18 records. 19 20 This increase our need to understand and 21 evaluate organizational or non-investment risk in addition to understanding investment risk. Our 22 active risk levels increased during the period as 23 market volatility remained elevated from 24 historically low levels driven by uncertainties

25

Page 205 related to inflation, interest rates, and global economic growth, concern about global economic 3 growth. All of that intensified further after 4 Russia invaded Ukraine in late February of 2022, so 5 six months ago now. Challenges to active management continued. 6 7 Benchmark concentration is a challenge for active 8 managers, the (inaudible) passive, the growth of 9 exchange-traded funds, all of those things 10 continued and proved a difficult period for our active aggregates. 11 12 One development during the fiscal year was the discontinuation of our dedicated currency program. 13 14 After our prime broker requested it, we removed the 15 managers and ourselves from that platform. 16 This next slide notes some of the actions that 17 we took during the fiscal year in order to meet our objectives. We continued to develop internal 18 passive management resources focusing on staff 19 20 development and an efficient trading to minimize transaction costs. Always remember the benchmark 22 to which we are measured does not include transaction costs or any trading costs. And as we 23 raise money pretty much every month that's -- makes 24

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it even more important that we minimize those costs

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Page 206 as much as possible. 2 With respect to managing costs, we 3 aggressively negotiated fees for newly funded strategies resulting from manager searches. We 5 also successfully renegotiated select existing fee schedules. 6 7 Percentage of assets that we internally manage 8 continue to rise, I mention this 51 percent, including active mandates targeting potential alpha 10 generating factors. Of course there are benefits to managing money internally. 11 12 As to diversifying alpha sources, new funding starting the fiscal year included six dedicated 13 14 global strategies and one U.S. small cap account. 15 In addition we completed modest reallocations and restructurings across other aggregates. Global 16 Equity raised over \$4 billion for liquidity in 17 18 Fiscal Year 2022. A statistic that I find interesting to say the 19 20 least, from the inception of Global Equity as an asset class in 2010, and this is when we used to 21 have domestic equity as a class and foreign equity, international equity, up until 2010. In 2010 we 23 merged investments and we merged staff. Since that 24 25 time in July 2010, we have raised and distributed

Page 207 \$49 billion to support FRS liquidity requirements, \$49 billion. 3 As we look forward into this new fiscal year 4 that we're now in, this lists some of the objectives from our work plan. Within diversified 5 sources of alpha, we have worked with Callan and 6 7 we're continuing to work with Callan. 8 As they independently reviewed the investment 9 structure of the asset class, they (inaudible) here 10 today -- John and Weston are here today to present their observations. They're going to follow up 11 with comments after me. They're going to discuss 12 their recommendations and we're going to work with 13 14 them to address those observations and research 15 ideas they've suggested. 16 We'll continue to build our analytics and reporting capabilities by investing in human 17 capital and systems and enhance the framework for 18 evaluating risk at the total asset class and 19 20 subaggregate levels. 21 Within the selectively opportunistic -opportunistic, we are continuing our efforts to 22 identify and evaluate nontraditional strategies at 23 increased return and/or provide diversification 24 25 benefits to the asset class.

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Page 208 1 During the last fiscal year we restructured our process to analyze these strategies which will 3 help us isolate and move forward the most promising 4 strategies. 5 Next section is entitled Global Equity By the Numbers. Page 152 for those of you with page 6 numbers. 8 This shows Global Equity's role in the total Florida Retirement System Trust Fund from an 10 up-above look. All of these figures are as of the end of June of 2022, end of the fiscal year. 11 At that time Global Equity is 47 percent of 12 the total fund (inaudible) our target of 53 13 14 percent. Global Equity staff internally managed 15 24 percent of all FRS assets. And our asset class they provided 19 billion of liquidity over of the 16 past three years or 84 percent of all liquidity. 17 18 Our percentage contribution to the fund's absolute return was 50 percent over the last three 19 20 years. Our percentage contribution to total excess return of the last three years positive, although 21 at a lower level relative to previous periods. And 22 our percentage contribution in the lower right-hand 23 portion of the graph there, our percentage 24 contribution to total FRS active risk continues to 25

Page 209 be very low. 2 As the U.S. equity markets continue to outpace 3 the rest of the world and also as a result drive up 4 our passive percentage -- because remember 60 5 percent of our target in the U.S. were predominantly passive. As U.S. continues to 6 outperform, our passive percent continues to rise. 8 We've continued to maintain however and even 9 increase our overall active weight. The 10 liquidities' active risk levels or our tracking error levels have increased due to an increase in 11 market volatility yet have remained below the 75 12 basis point monitoring standard. 13 14 And our recent performance has been challenged 15 and disappointing has also caused our information ratio to decline. 16 17 The next slide speaks to performance 18 consistency and shows that from our inception in July 2010 I mentioned earlier, we've outperformed 19 20 net of fees in 120 of the 132 rolling one-year periods again from inception. 21 22 Clearly 2022 has been a very poor year for 23 performance specifically in Q1 when we 24 underperformed by 95 basis points. And I'm going 25 to provide more detail on that very shortly.

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Page 210 We're structured to perform we believe in a 1 variety of market -- market environments, a variety 3 of market conditions. This slide shows our batting average for the percentage of months that both GE, 5 Global Equity, outperformed its benchmark in several environments, such as when the overall 6 market was up or down or when the U.S. either 8 outperformed or underperformed. 9 In those conditions, what percentage in terms 10 of months did Global Equity outperform? The only 11 condition when our batting average has not been greater than 50 percent, it's close, but it's not 12 at 50, is when value outperforms growth. 13 14 One reason I think for this is that for many 15 years growth has contently led the market and there have been few occasions where value has 16 consistently outperformed. That said we have made 17 some adjustments that will better position us going 18 forward when value outperforms -- particularly 19 20 outperforms on a consistent basis. 21 This is snapshot of a lot of boxes and checks and this and that on that, but this is really just to show you diversity of investment structure. 23 Diversity in investments is not simply defined by 24 25 style, such growth or value. We try to diversify

Page 211 and actively outperform in various market conditions by having defensive, core, upmarket 3 strategies. 4 We also strive to have investment process diversification. What's that mean? Well, process, 5 is it a fundamental process, is it a quantitatively 6 7 driven process. 8 Across the style spectrum, capitalization 9 focuses well, large cap, small cap, such as U.S., 10 international small cap, regionally focused emerging markets and also we want to have factor 11 premium strategies that target the diversified 12 array of factors, such as quality, momentum, 13 14 growth, value, et cetera. 15 So we try to diversify the asset class simplistically I would say on this growth and value 16 and core. There are many other metrics which I 17 believe define diversification, which we try to 18 have in our aggregate. 19 20 Next slide demonstrates that we attempt to add value in all segments of our benchmark. We're active in all segments of our benchmark. However 22 we are the most active in what are considered to be 23 the least efficient areas of the equity market. 24 25 For those areas where the probability of

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Page 212 successful active management is higher. Many consider the U.S. (inaudible) to be the most efficient market and therefore the most difficult in which to beat the benchmark, and historical information does support this. 5 So you can see that of our \$41 billion in the 6 U.S. in this large gap, only seven percent of it is actively invested. But on the other hand emerging markets, which is considered by many to be very 10 inefficient, in that space we're a hundred percent active. 11 So we try to take our active risks in the 12 places where the probability of success in terms of 13 14 active performance is the highest. The next 15 section of -- a review of performance, and this will take us to page 159. 16 17 During the second quarter of '22 -- 2022, equity market substantially declined, like 18 double-digit declines. Global Equity preserved 19 20 capital and did provide a 30 basis point active return. However that was not enough to offset a 21 very challenging year over which we trailed the benchmark by 69 basis points. We do remain ahead 23 of the benchmark over all longer term periods 24 25 beginning with a three-year period ending in June

Page 213 2022. 2 As we turn to the next slide, I'm going to 3 focus my comments and provide more details on that 4 negative performance over the last one-year period 5 of 69 basis points. This slide indicates that are underperformance 6 7 for the fiscal year was driven by actively managed 8 strategies, which trailed the benchmark by 1.71 9 percent. Specifically this underperformance as you 10 cast your eyes down on the page was due to active management within both foreign or non-U.S. and 11 dedicated global mandates. 12 This next page is going to have more 13 14 information on this underperformance. I apologize. 15 There's a lot of information here I don't think is useful to you. And this is the last page I'll be 16 presenting today, after which I'll be happy to take 17 questions. 18 19 The performance of each of our active 20 aggregates is presented on this last slide. And the aggregates are listed from the largest to the 21 22 smallest based on active dollars invested and their associated weight in Global Equity asset class. 23 24 So for example foreign developed large cap, 20 percent of the asset class are active positions,

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Page 214 active managers within foreign developed large cap. My comments are going to be focused on the key 3 drivers of one-year returns, and you can see that it was a tough year overall as during that period 5 four of our six active aggregates flagged our benchmark. 6 7 The foreign developed large cap aggregate I 8 just mentioned has been incredibly successful for many years, but it had a very challenging period. 10 The sharp selloff in higher valuation, 11 growth-oriented securities, Lamar mentioned this earlier, which had performed exceptionally well 12 during the pandemic, notably detracted from 13 14 returns. 15 An underweight to the soaring energy sector, (inaudible), energy was the only thing that made 16 funding on a positive basis over this time period. 17 Underweight to energy also hurt performance. And 18 quality stocks, quality did not offer any 19 20 protection, which was surprising, so much rising uncertainty and tightening monetary policy, quality 21 stocks, however you want to define also did not -did not help. It's difficult period for that --23 for that aggregate. 24 25 Also emerging markets aggregate, it struggled

Page 215 over the fiscal year due to underweight to Saudi Arabia. When you think Saudi Arabia what do 3 you think, you think energy. That was the only 4 thing that did well. We were underweight in Saudi Arabia. Poor stock selection in Brazil and 5 India and Taiwan. 6 7 Performance was also negatively impacted by 8 losses in Russian holdings after the invasion of 9 Ukraine in the first quarter of 2022. You may 10 recall -- you may not recall, but near the end of January 2022 we probably had a little over \$300 11 million of Russian holdings and by the end of the 12 quarter, they've largely been written down to 13 14 nothing and we've been locked out. We continue to 15 be locked out of the market -- Russian market. The impacted performance negatively. 16 17 The dedicated global aggregate underperformed. As active performance lagged a strong rising market 18 the last half of 2021, and then disappointed by not 19 20 preserving capital during the selloff of the first half of 2022. 21 22 This aggregate, dedicated global, has been --23 recently been restructured with the additions of 24 both value and growth-oriented strategies that are

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going to complement a continued emphasis on capital

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Page 216 preservation. 2 Over the one-year period, we did experience 3 very strong active returns in the U.S. in both U.S. large and small cap aggregates you can see there. 5 And I'll end my prepared comments with one more positive observation. During the second 6 quarter of five of our six active aggregates 8 outperformed, and Global Equity has started to begin and demonstrating a more positive active 10 return profile. Thank you, Madam Chair. Those are my prepared 11 comments. I'm happy to take any questions. 12 13 MS. CANIDA: Thank you very much, Tim. I 14 think Vinny has a --15 MR. OLMSTEAD: Yeah. A clarification to help me out, Tim. When you look at excess, is that 16 excess over that -- that class or is it over 17 absolute, so when you --18 19 MR. T. TAYLOR: It's relative to a benchmark, 20 to their benchmark. 21 MR. OLMSTEAD: So when you look at -- do you have any numbers on absolute returns? 22 MR. T. TAYLOR: These are all -- these will be 23 all excess. That would be -- to respond to your 24 25 question, so absolute returns, so for the one year

Page 217 our Global Equity asset class was down. Our managed return was 17 negative, 17.2 percent 3 relative to our benchmark of negative 61.5. So 4 there -- 69 is the excess return, active return 5 positive or negative. MR. OLMSTEAD: I may be (inaudible) about this 6 7 subject, but I'm trying to understand the 8 allocation of global -- I get the excess piece, but 9 the absolute piece I quess I don't see. 10 So we hear a lot of comments that the global -- or that the global is underperforming 11 versus U.S. and U.S. large caps, small caps should 12 be the allocated -- again, it's hard to tell from 13 14 this data whether we're allocating (inaudible) to 15 U.S. versus international, because when we look at excess we don't look at absolute. 16 17 I don't know the numbers. Maybe international has higher benchmarks versus lower. What's -- is 18 our allocations appropriate given the fact that, 19 20 you know, you may be underperforming? 21 MR. T. TAYLOR: Our targets and where we're going to invest in terms of region are 22 23 predominantly if not entirely informed by the target that we're given. So out of the 24 25 asset-liability study, the asset allocation

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Page 218 studies, the -- under the investment policy statement, we're given a benchmark, a target, and 3 it's MSCI, All Country World, Investable Market Index. Essentially give us Global Equity returns 5 of the Global Equity markets. So we use that as our base from which to build the asset class. So that's going to inform, because we will try 8 to stay pretty close to allocation targets. So, for example, MSCI ACWI IMI 60 percent of it is the 10 U.S. Almost all the time we're going to have about 11 60 percent of asset class U.S. We're going to try to stay pretty close to that 60 percent. 12 We're going to try to stay -- I mentioned 13 14 11 percent of that target is emerging markets. 15 We're going to try to stay pretty close to that 11 percent emerging market. 16 We're not going to deviate, we're not going to 17 make an active bet one way or the other on U.S. 18 (inaudible). So we're going to build from that 19 20 base, that custom benchmark, that custom target and then, you know, we're given, well, you can try to 21 add value, but you need to do it within a risk 22 budget. A risk budget for you is 75 basis points. 23 Where do we want to spend that risk budget? Well, 24 25 the U.S. we're not going to want to spend too much

Page 219 of our risk budget, we want to spend some, when we're going to be mostly passive there, because 3 it's hard to add value there. 4 We're going to use most of our risk budget in 5 areas that are least efficient of our target, so emerging markets, non-U.S. small cap, even U.S. 6 7 small cap. 8 So in terms of, you know, U.S. verse non-U.S, 9 emerging markets verse developed markets, Global 10 Equity we will try to not make a call. In fact, we're going to try to minimize that -- I would do 11 that if we were overweight to the U.S. and that it 12 wasn't an intentional overweight. 13 14 If we were doing something that caused us to 15 be overweight more than 60 percent to the U.S. and it was unintentional, I'd do that as -- as --16 that's a risk that we can't accept. 17 18 We're not experts on making a call, U.S. verse none-U.S. We need to bring that U.S. weight down. 19 20 We need to be more like the target to minimize any unintentional and unrewarded risk that I would do. 21 22 I hope that's responsive to your question, but it's really informed by the custom target. If 23 60 percent of our target is U.S., we're going to be 24 pretty close to that 60 percent in the other areas

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Page 220 of the target most of the time. 2 MR. OLMSTEAD: When you say our benchmarks are 3 outperforming us because they're not as exposed to global, is that because they have just a different 5 strategy? MR. T. TAYLOR: Other pension plans? 6 7 MR. OLMSTEAD: I thought there was some other 8 comment Katie might have made earlier. Like should 9 we challenge the -- I don't know. This is not by 10 bailiwick, but should we be challenging the 60 percent in the global strategy with a bunch of 11 uncertainty? 12 I don't know if that's part of the asset 13 14 allocation conversation or if it's just, look, I 15 just follow the 60 percent, 11 percent, 34 percent, and that's all -- that's all we do. Do we have a 16 conversation about whether that's appropriate or 17 not appropriate? 18 MS. COMSTOCK: Yeah, that's something that the 19 20 SBA took on a global opportunity set and that's where you're getting the current weight which 21 fluctuates modestly. The U.S. has done well, so that's grown. But that's something that we can 23 evaluate if the IAC wants to consider overweighting 24 25 the U.S. or taking some other allocation that

Page 221 deviates from the global opportunity set. That's something that we can evaluate that takes somewhat 3 of an active perspective and belief that certain 4 markets will outperform others. 5 That has been the case and we can look at our assumptions, you know, long term and help you all 6 7 evaluate that, but right now you are globally 8 oriented, so there's not really any active bets 9 being taken from a U.S., non-U.S. merging market 10 perspective. 11 MS. CANIDA: Katie, can I ask you a question. Just a broad perspective, you don't have to give me 12 exact numbers, but can you tell me like in the last 13 14 one year, three year, five year the difference 15 between a U.S. -- U.S. mandate and a global mandate? 16 17 MS. COMSTOCK: So the U.S. -- roughly over the 18 past year, the U.S. market was down about 14 percent. Foreign equities, those would be 19 20 developed in emerging markets, were down about 20 -- little less than 20 percent. 21 22 Longer term this has been a trend as well, kind of given the market environment we've been in. 23 So over the past five years, domestic equities have 24

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been up for the past five years 10.6 percent.

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Page 222 Foreign equities have been up 2.5 percent. There's been a pretty strong deviation for a number of 3 reasons between U.S. in and non-U.S. returns. 4 MS. CANIDA: Thank you. 5 MR. COLLINS: Tim, on your next page -- well, not the next page, because you went back. On your 6 last page, it was right there, how many managers --8 and these are only active, right, so how many 9 managers do you have in each of those aggregates? 10 MR. T. TAYLOR: It's a good test for me here. MR. COLLINS: Just generally, is it five, is 11 it eight, is it two? 12 13 MR. T. TAYLOR: Starting from the top to 14 bottom, 10 foreign developed large cap, 10 emerging 15 markets, eight dedicated global, eight foreign developed small cap, three U.S. large cap, and 16 probably 10 U.S. small cap. 17 18 MR. COLLINS: You've obviously gone back. Those people make up whatever those numbers are 19 20 there, right, you've gone back and you've seen some individual strategies that these active managers 21 were taking; right? 22 23 MR. T. TAYLOR: Yes. 24 MR. COLLINS: I'm assuming the ones that were really negative were heavy growth; right?

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1	MR. T. TAYLOR: Yeah.
2	MR. COLLINS: Even globally?
3	MR. T. TAYLOR: That's true. The more
4	managers have performed really, really well over
5	the last few years as a very general statement.
6	We've had some managers perform very, very well.
7	Growth oriented, not just quality growth, even
8	non-quality growth or aspirational type growth,
9	they've done really well, not recently though.
10	Those have really those have really
11	punished us recently. So they're down over the one
12	year, but even including that you look out over
13	three, five, 10 years, they're still well above
14	their benchmarks.
15	MR. COLLINS: Do you ever think that you get
16	too much diversification in any of these aggregates
17	that you that maybe you've added too many
18	managers? Maybe the maybe it's just it's
19	spread out, you're making some bets, but by the
20	time you get to 10 managers in an aggregate, I
21	mean, your individual bet isn't that great, right,
22	because it's spread across 10 different managers?
23	MR. T. TAYLOR: We think about that.
24	MR. COLLINS: I don't say bet, I mean your
25	your underwriting on the individual managers.
1	

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1	MR. T. TAYLOR: We do think about that. We
2	did. We always ask the question of why do we have
3	this manager in our aggregate. There are some
4	aggregates that maybe and we're actually one
5	of the things that Callan I believe is going to
6	mention is perhaps looking at the number of
7	managers we have and perhaps streamlining a little
8	bit. Maybe we have some room for that.
9	One of the things that keeps us on certain
10	aggregates from getting a little too concentrated
11	is capacity for example in emerging markets or an
12	international small cap.
13	If we have too few too few managers,
14	something we want to move quickly because there's
15	an issue with one of our managers and redeploy the
16	fund, many times strategies in those types of
17	aggregates are closed for capacity or nearing
18	capacity or maybe they haven't closed and we think
19	they should close because (inaudible).
20	So to balance that, I think maybe there's some
21	scope at the margin to maybe streamline, but I
22	think we always need to be aware. In some
23	aggregates I'd rather have little bit more just in
24	case something happens and we need to redeploy
25	assets.

Page 225 I think we're pretty -- I think we're pretty 1 streamlined. That's not the word I'm looking for, 3 but I think we're pretty streamlined right now. I maybe mentioned this before, but since 2020 began right before the pandemic up until the end of the 5 fiscal year and even -- even now, we've made a lot 6 of management changes and that -- really in every 8 aggregate we've looked at what we have. 9 We made some difficult decisions and hired 10 some managers and think that will put us in a better position going forward. Every time we go 11 through an exercise with each particular aggregate, 12 we're looking at structurally how do we diversify, 13 14 what does this manager bring to us. 15 Just the number -- I think we've terminated 15 managers and added 15 managers since the start of 16 17 2020. So we've been pretty active in making 18 changes and then hires, but making fundings while addressing what is this manager going to bring us 19 20 in terms of diversification and looking at how their size relative to the others, so I think we're 21 pretty -- pretty streamlined right now, but perhaps 22 there's some room -- particularly in the areas that 23 we've got less concern about capacity, I think we 24 might be able to streamline that a little bit more

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-	
1	Page 226 perhaps.
2	MS. CANIDA: Any other questions for Tim?
3	Thank you very much, Tim.
4	We'll turn it over to Callan.
5	MR. WENDT: I'm sorry, I keep forgetting to
6	turn my Gary Wendt.
7	MS. CANIDA: Okay, Gary. Go ahead.
8	MR. WENDT: (Technical interference).
9	MS. CANIDA: Can you repeat the question,
10	please. We didn't hear that.
11	MR. WENDT: If you had removed Russia, all
12	your numbers would be (technical interference)?
13	MR. T. TAYLOR: So if we have if I
14	understand your question correctly, sir, no. We
15	that for us it was just Russia. That was not a
16	big enough thing to drop. What our
17	underperformance was driven by was predominantly
18	the sell down of gross stocks, the underweighted
19	energy, the sell down of the quality stocks that we
20	have. That's really the bigger drivers of our
21	underperformance.
22	Russia didn't help. We still hold those on
23	our books as perhaps an option because they're
24	priced at essentially nothing right now, but
25	perhaps we could get something out of it if there

Page 227 was a time we would be able to -- to liquidate. 2 One of the things we've talked about with our 3 managers is we were trying to maximize the value of 4 every asset we have, and we would be comfortable 5 with you holding onto those assets and not just selling them at a penny on the dollar. 6 7 We would be willing to be patient with you and 8 whoever's interested in buying this -- well, 9 perhaps they're sympathetic to what Russia is 10 doing. If that's the case, well, then just get as 11 much as you can from them when the time does come. But it wasn't Russia, it was the other things that 12 really drove that underperformance. 13 14 MR. WENDT: Thank you for that and I fully 15 endorse the strategy (technical interference). 16 MS. CANIDA: Any other questions before we 17 move on? Okav. Callan. 18 19 MR. LEWIS: Great, Madam Chair. My name is 20 Weston Lewis. I am general consultant at Callan. Callan is one of the consultants I guess on your --21 on SBA's farm team, so we were thrilled to be 22 called up to the big leagues here. And I'm joined 23 by John Pirone. John is based in our San Francisco 24 25 office. He's a member of our capability markets

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Page 228 group. So as you think about what they do really everything is geared toward strategic planning for 3 clients, so development of capital market assumptions, big structure studies like we did 5 today, so that's -- that's why we're here. 6 Going to the next slide, Callan was engaged to really look at the structure. So as our colleagues 8 from Aon correctly pointed out, the highest level 9 and most important investment decision that you all 10 make is -- as an investment committee really is that strategic asset allocation decision. 11 12 Next, how do you structure those asset classes? So a lot of the questions that you all 13 14 have asked, how much global, you know, relative to 15 more regional focused mandates, how much active, how much passive, really those are secondary 16 drivers, but still important drivers of return. 17 18 And what we're trying to go after is maximize that return per unit of risk and really meet those 19 20 objectives that Tim mentioned that are in the investment policy statement. 21 22 So what we did is we looked at the amount of active and the amount of passive, the weights 23 between the various large cap and small cap, 24 25 developed versus emerging and really tried to point

Page 229 out where there are any unintended bets relative to your benchmark. 3 So we -- that's what we want to do away with. We're not opposed to intended bets, but the 5 surprise is the unintended bets are what we try to minimize. 6 7 So another part of our engagement here was 8 just reviewing the investment policy document and 9 looking for alignment. As Tim mentioned earlier, 10 that risk budget or, you know, the monitoring 11 standard of 75 basis points is that reasonable given how you all are allocated. 12 13 And the final thing is was there anything 14 that, you know, we're seeing that could help add 15 value to the portfolio. 16 The good news and bad news on that front is we see a lot of large public plans like you all and 17 their investment programs. And really as we went 18 through, this is a very well run and thoughtfully 19 20 constructed portfolio. So that is the good news. The bad news is there aren't a lot of easy kind of 21 solutions here to go out and find those fat 22 pitches, so --23 24 MR. PIRONE: Yeah. Usually there's a lot of low hanging fruit.

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Page 230 1 (Simultaneous crosstalk) 2 MR. LEWIS: With that, I'll turn it over to 3 John and let him summarize. 4 MR. PIRONE: I'm just going to kind of start with kind of high level -- so I guess kind of back 5 it up to 30,000 feet, what are we talking about. Okay. So we've been talking about, you know, all 8 morning and early afternoon about data in terms of 9 asset allocation. Right. 10 And, you know, right now kind of your roadmap 11 is okay. For Global Equity, we're going to have a global benchmark. It's called the ACWI IMI. And 12 so Tim and team's job is to beat that, right, on a 13 14 consistent basis, but doing it in a fashion where 15 he's not betting the farm on any individual bet. What you want to do is have -- the idea is to have 16 17 a bunch of coins, they're slightly loaded, you get 51 percent, and over time that's how you deliver 18 consistent returns versus a benchmark. If you look 19 20 at (inaudible), you know, the Global Equity program has been able to -- to return over 50 basis point 21 off of a year, excess return over that benchmark, but again very low risk level on the order of 60 23 basis points, so we're talking -- and that's kind 24 of -- and that consistency, right, you can see it

Page 231 in the metrics where essentially nine out of 10 years y'all have outperformed. Right. 3 It's not magic the way this thing happened. What I want to do is kind of walk through some of the ideas that kind of enable you to have 5 consistent outperformance over time. 6 7 So -- but that kind of 30,000 feet, let's kind 8 of dive into it. So first topic is going to be 9 active versus passive. Okay. So the idea is, hey, 10 you know, we want to make our bets where we have a tailwind in terms of active managers and be able to 11 demonstrate outperformance. 12 So we look at some of the empirics quickly as 13 14 we jump into that. So that's one way you can kind 15 of build this consistency over time. Another key point is in the second part, which is the control 16 of unintended risk exposures. 17 18 This actually leads into Vinny's question in terms of would we want to for example overweight 19 20 the U.S. in terms of making a bet. The reality is that you really want the managers to do the work in 21 terms of all their individual security selection decisions, kind of hit those singles in incurring 23 that alpha over time as opposed to make any single 24

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large tactical bet. We'll dig into that a little

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1	more. Page 232
2	I guess one point I would say here is the
3	reality is on the first piece of active versus
4	passive, you know, when we look at all the large
5	public plans we work with, everybody has pretty
6	similar philosophy in terms of where to make the
7	bets.
8	What I would suggest is where SBA really
9	distinguishes themselves is in terms of the amount
10	of control of those unintended risk exposures.
11	I'll give you a couple anecdotes as we get
12	downstream, but again I want to highlight that.
13	Then lastly again Tim and team has been handed
14	a 75 basis point risk budget. So again the idea is
15	he has some latitude to make bets versus a
16	benchmark. We want this to be in a measured
17	fashion.
18	And what I would say is there may be a little
19	bit of I guess error in there it may be possible
20	to incrementally increase the active risks of the
21	plan.
22	This is actually linked to Peter's question in
23	terms of maybe on the margin there could be some
24	some kind of distillation of the managers, because
25	the reality is that if you incrementally reduce the

3

managers, that's going to incrementally increase your active risk.

And why would you want to have more active

4 risks if end of the day, those active risk bets are

5 where that alpha comes from. Right. So there --

6 the plan might be possible to run in, you know,

7 kind of 90 percent of what that (inaudible) budget

8 is, so that's a high level.

9 So let's -- we're going to take probably three

10 minutes and hit each -- hit each of these three key

11 points. So let's start with the -- so we're on 166

12 for y'all that are remote.

13 So to Mr. Taylor in his remarks mentioned by

14 some asset class the amount of indexing or passive

15 management depends on the degree of market

16 efficiency. So let's -- so what you see here is

17 kind of tale of the tape, if you will, you know,

18 so -- and there's a variety of studies out here.

19 This is Callan's -- based off Callan's data

20 and so we want to keep it a high level. Basically

21 what we're doing is we're looking at what has

22 historical active management performance been in

23 the U.S. markets, and that's what you see at the

24 top of the table on the right. And you can see for

25 example, large cap, mid cap.

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Page 234 You can see here on a gross of fees basis that 1 there's, you know, basically a zero negative 3 performance on average, okay, (inaudible) average, that again all we're trying to do is say where do 5 we want to go fishing at the end of the day. Well, if we look at the results for large and mid cap U.S., there doesn't seem like there's a lot of fish 8 there. Right. It's going to be more challenging. 9 Now, as we move to small cap U.S., you can see 10 again for these kind of broad group of averages, look at all those 130s, 140s, right, you can see 11 active management having historically worked in 12 13 small cap. 14 Then as we move down to the bottom of the 15 table, now we're transitioning from the U.S. to the foreign equity piece of the portfolio. Foreign 16 equity, when you look at it, seems to have a good 17 historical performance. 18 And again intuition there, you're thinking 19 20 about the -- the large cap U.S. Securities market is the most covered market of the world, you know, 21 40 different investments banks covering (inaudible) 22 security, whereas as you move down into 23 international markets, emerging markets, likely 24 little bit less efficient. But again if you focus

Page 235 on empirics, empirics suggest that (inaudible) add 2 value. 3 Then the last category that Global Equity uses is global managers. They have latitude to move between the U.S. and foreign markets and there as 5 well the evidence is supportive of active 6 7 management. 8 Let's take a look at --9 MS. CANIDA: Sorry. Can I ask you a question 10 just so I make sure I understand you correctly? MR. PIRONE: Yes, ma'am. 11 MS. CANIDA: When you talking about excess 12 return over benchmark, are you talking about that 13 independent benchmark, you're not comparing 14 15 benchmarks to benchmarks? MR. PIRONE: Yes, ma'am. We're just talking 16 about the excess returns. So for example let's 17 take that second one, large cap growth, that we're 18 looking at the universal large cap growth managers 19 20 and we're looking at the performance relative to large cap growth. Because you have to compare 21 apples to apples, otherwise it's meaningless. 22 23 MS. CANIDA: But it misses that side of the equation of what different benchmarks do to each 25 other; correct?

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Page 236 MR. PIRONE: Well, that's where -- that's where the portfolio construction piece comes in, 3 because you want to for just -- I'll just keep it 4 simple. 5 That if you hire a large cap growth manager, you're going to have a large cap value manager so 6 that collectively, you've got that neutral style 8 exposure. And the idea is, Hey, if I hire a good 9 large cap growth manager that can add alpha -- a 10 good large cap value manager can add alpha, then irrespective whether the value goes up or down if 11 I'm getting -- you get it; right? 12 13 MS. CANIDA: I understand. I just want to 14 make sure --15 (Simultaneous crosstalk) MR. PIRONE: So we're going to transition. 16 Now we're on 167. So as I mentioned that -- okay. 17 In practice that FSBA spends the risk budget, but 18 here what you see -- let's focus on that shaded 19 20 most left table, right, that there's a sliver of active in large and mid cap U.S. 21 22 But again if I've been tasked with spending my risk budget, I want to spend more of the risk 23 budget where I have the tail end, where the odd's 24 in my favor, so you can see almost exclusively

Page 237 active in the developed foreign equity, emerging markets, heavily active in small cap as well. 3 We -- what we did was we compared FSBA to 10 4 large kind of mega public plans, and you can see 5 that peer average over the far right. So again kind of all the big -- all the big 6 7 boys kind of work -- voting with their feet, okay, 8 that they have tons of money to invest. It's like, 9 Well, (inaudible) a cost by being predominantly 10 indexed in the large cap U.S. space. Right. And 11 then we're going to add our alpha in those other markets. Right. 12 So point being that, you know FSBA's behavior 13 14 obviously very consistent and completely rational 15 given that backdrop in terms of how the empirical results played out. 16 17 Let me pause there to see if there's any questions. 18 Okay. So we're going to transition back to 19 20 passive to this idea of controlling misfit bets and the exposure. Again this is one of the key ways 21 you can have consistency in your plan results over time. So -- bear with me. 23 24 So what we're doing here is we're decomposing

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the portfolio's active risk into two pieces. So

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Page 238 one piece we call selection risk and that represents all the individual managers' bets versus 3 their benchmarks, all the securities selection 4 bets. And, Tere, I think this is linked back into 5 the discussion we were having earlier, it's just 6 more macro now. 8 So you have all the individual managers' bets 9 but all these managers are carrying styles along 10 with them, right, one guy's value, one guy's growth, one guy's international, one guy's U.S. 11 12 And so what we want to do is take all those styles and add them up and combine them together at 13 14 the end of the day to understand what, you know, 15 Tim's aggregate Global Equity style is. 16 And so he wants that to look as close as reasonable to his plan benchmark, which is ACWI 17 IMI, so 60 percent U.S., 11 percent emerging, 29 18 percent, you know, developed, right, because he 19 20 doesn't want to make a big bet on a -- on a style, because he's -- at the end of the day, I'm paying 21 my active managers to add value through securities 22 selection, not having incidental bets. 23 24 And so -- so this is the place where again I 25 mentioned in my initial remarks. I think SBA

Page 239 really distinguishes itself relative to other large public plans in terms of -- like literally on a 3 daily basis, team goes through, looks at all the 4 style exposures of all the managers, aggregates 5 them up, compares -- compares them to the benchmark, again trying to squeeze that misfit risk 6 7 out. 8 So -- and let me just give you -- I said --9 told you I'd give you an anecdote. Okay. 10 We work with another -- okay. We work with 11 another large state plan where you look at all their exposures and they are six percent overweight 12 versus the -- versus their benchmark. 13 14 So for example say the benchmark is ACWI, they 15 have a 66 percent U.S. exposure relative to 60. Okay. And the reality is they've done well, right, 16 because U.S. -- you have a six percent overweight 17 to the U.S. The U.S. has done well. 18 19 But think about that from a risk perspective, 20 like you -- they're going out and hiring 50 managers, paying all those managers -- active 21 managers' fees. At the end of the day whether 22 performance -- plan succeeds or fails is driven by 23 this coin flip on whether U.S. is going to help 24 25 form international.

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Page 240 So I guess I would argue pretty strongly that's an improved way to construct a portfolio. 3 And, moreover, you're never going to get consistency of returns if you've got these large misfit bets. 5 So let me pause there, because this is kind of 6 a nuance topic and kind of complicated. So let me 8 just make sure everybody gets it. 9 MR. COLLINS: Can I ask a question, Tere? 10 MS. CANIDA: Yes. Please go ahead. 11 MR. COLLINS: So you're opposed, I don't know that I understand what you're saying, I'm not sure 12 they were -- is it coin flipping in practice, but 13 14 you -- so it was a good bet in that case, right, 15 because U.S. outperformed? 16 MR. PIRONE: Exactly. Exactly. Well, it's a bet that worked, let me speak more precisely. 17 18 MR. COLLINS: It's a bet that worked. Any bet at this level, any bet hopefully has a lot of 19 20 research behind it, hopefully has a lot of experience behind it and -- we made a bet a few 21 years ago to take our fixed income from 23 or 24 22 percent down to 18 percent, and it was a good bet. 23 It worked out in your -- in your -- in your words, 24 25 it worked out?

1	Page 241 MR. PIRONE: Yes.
2	MR. COLLINS: Most of us are investors
3	MR. PIRONE: Sure. Sure.
4	MR. COLLINS: up here. I understand making
5	that bet, right, I understand making that choice.
6	I'd almost I understand I understand the risk
7	budget piece of it, but I'd almost rather if
8	you're going to just invest in active managers that
9	are just nailing the ACWI, right, why wouldn't you
10	do it passive if you're concerned about all the
11	fees and everything, especially in the U.S. why
12	wouldn't you just do it passively live?
13	MR. PIRONE: Well, that's what that's what
14	in essence Global Equity did (inaudible) that they
15	have 90 percent of their basically the
16	preponderance of their U.S. large cap assets are
17	managed passively, but again everywhere else
18	they're highly active because the empirics suggest
19	that active managers pay it off and then kind of
20	scoreboard in terms of what y'all's plan has done,
21	you know, plus 50 basis points over the benchmark
22	on 10 years if you will.
23	And let me I'm kind of working backwards.
24	Let me get back. I think you are making a
25	really good point on the first piece

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1	Page 242 (Simultaneous crosstalk)
2	MR. COLLINS: I'm not sure I am. Let me just
3	finish this.
4	I think the active manager bets in certain
5	areas, like your chart up there that showed the
6	outperformance to the benchmark and active in all
7	the different areas, you know, active management
8	certainly has a place in a lot of those areas,
9	especially when you get into small caps, maybe
10	especially when you get into emerging markets,
11	maybe I don't know. We could have an argument
12	about large cap international.
13	But I don't know, I think that I don't have
14	a problem with people making bets against moving
15	things around inside ACWI and I don't think that's
16	but I don't understand the risk. Right. I
17	don't understand what that really adds in terms of
18	risk, but I don't mind that. Is that bad?
19	MS. CANIDA: Tim, you want to take a shot at
20	it?
21	MR. T. TAYLOR: What I would say so what
22	John brought up, I'm familiar with that plan. And
23	while it worked out for them, because the U.S.
24	outperformed, it wasn't an intentional decision
25	that they made.

Page 243 1 MR. COLLINS: Well, that's totally different, 2 yeah. 3 MR. T. TAYLOR: So that's -- that's the thing. 4 If you have intentional risk -- if you have 5 unintentional risk in your portfolio that's a danger, because then you have to address that risk. 6 7 That could easily go the other way. I think what 8 happened is based on how you fund -- how you funded 9 more U.S. managers. 10 Those managers did well. They didn't restructure at all. They just kind of just -- they 11 weren't aware of that risk and that was unintended. 12 I think that's where you just want to allow your 13 14 managers to make that decision as opposed to having 15 some unintentional allocation, that's really the misfit. Minimize that misfit as much as you can. 16 17 One of the things I'll add in terms of -- I do 18 complain about the -- I shouldn't complain about paying beneficiaries, but we get the bill -- what 19 20 we're here for, we get the bill every month but we -- we use that as an opportunity to look at our 21 structure and see where -- where are we over at 22 underweight, what is unintended, who has done 23 really well and has taken us out of whack relative 24 25 to other places.

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Page 244 1 We use that to get -- to address those biases and try to maybe, run a (inaudible) now, maybe we 3 got to bring that down. That's unintended. 4 So we use those monthly liquidity 5 opportunities -- you have training costs, they're going to hit our performance, but it does allow 6 us -- maybe that's one reason we look good relative 8 to other plans, John. 9 We use that as an opportunity to address those 10 unintended risks that again are unintended. We want to have intentional risk or active positions 11 as opposed to unintentional. 12 13 MR. JONES: To that point when you -- when you 14 look at your global managers that are investing in 15 U.S. and non-U.S., you're looking through the portfolio to see what the weightings are then some 16 maybe 80 percent or -- whatever, they're not going 17 to be exactly 60... 18 19 MR. T. TAYLOR: Correct. 20 MR. JONES: So you look through that and then adjust accordingly? 21 22 MR. T. TAYLOR: Yeah. We will fund and give 23 them a global benchmark fund and they have rein to go over, underweight with U.S. 24 25 But it's their -- the active manager is making

Page 245 a determination based upon their information. One (inaudible) example to provide is we're Global 3 Equity, we're underweight in Japan fairly consistently. 5 Well, why is that? Well, it's not because of how we've allocated the money to our managers, it's 6 because our long and only investment managers 8 generally don't like Japan. That's why. It's them 9 and their decision. It's an active -- they've 10 implemented -- it's an active decision. It's an intentional decision. That's why we're (inaudible) 11 Japan. It's not because we have anything against 12 Japan. It's driven by managers we've allocated to 13 14 and given them discretion to make the call. 15 MR. PIRONE: Let's turn to our final topic, which is the risk budget. So we're going to fast 16 forward and go on to page 171. 17 18 So what you see here -- the yellow line represents Global Equity's realized risk budget 19 20 over time, okay, and note the dotted line, which is 75 basis points, that represents -- that represents 22 the target. 23 So the point is there may be some incremental latitude to seek additional return by instead of kind of running below the 75 basis points,

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Page 246 targeting 75 basis points. 2 And on the last slide I'm going to -- I'm 3 going to talk through a couple potential ways where it could increase the risk budget and -- so the 5 (inaudible). So we're going to go to the last 6 slide. 7 So now we're on 172. And actually this -this first bullet links directly to discussion between Tim and Peter at the end of the last 10 discussion in terms of what is the right number of 11 managers. 12 That one way to increase the active risk budget would be if -- if you emphasize or increase 13 14 your allocations to the managers you have a higher 15 conviction with and then protect -- potentially either lowering allocations or potentially 16 eliminating a few of the managers that you have 17 less conviction with. Again that's -- the 18 challenge is figure out who you have conviction and 19 20 don't have conviction in. 21 But again on -- on the margin what that would do, right, if you reduce managers, that's going to increase the active risk budget. Okay. Because 23 24 now it's kind of less (inaudible) of those active 25 manager bets on the margin.

Page 247 And so what that means is if you're -- they 1 2 could potentially increase the amount of alpha in 3 the portfolio because again the amount of your -you track here the amount of your bets, that -- it kind of drives at the end of the day both kind of 5 potential outperformance and underperformance. 6 7 Again if you think you have a set of managers 8 that's strong, you know, by perhaps increasing the 9 weighting to the ones where you have high 10 conviction and that could potentially increase the total alpha from the portfolio. 11 12 Another more straightforward way to think about this is if you look across the -- the 13 14 universe that Global Equity is currently 52 percent 15 invested and active. And there's kind of a range where they're 16 allowed to go, which is from 47 up to 57, so about 17 five percent lower relative to the current spec. 18 19 So you can see that kind of second bullet, if 20 you will, perhaps consideration should be given to some modest redeployment to active management on 21 the margins to again try -- try to get a little 22 more juice out of the portfolio. 23 24 The third thing is actually kind of a variation or kind of a refinement of that last

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Page 248 point that -- again if we think about it at the end of the day, we have a big slug of large gap U.S. 3 assets that are indexed. Right. So by definition we can't get any excess return on it. 5 So one thing that might be interesting to explore is the idea of portable alpha strategies. 6 The idea there is that you have the underlying market exposure of the U.S. large cap index and then you pour it on an alpha strategy such that 10 (inaudible) introducing misfit to the portfolio. 11 Right. You still have your large cap exposure, but then have you an alpha engine on top. 12 13 There's a variety of different things that can 14 be potentially used for that. For example currency 15 could be one. I won't mention specific names, but again we're really talking about on the margin, 16 right, things that we might be able to do to kind 17 of tweak up that active percentage from 52, maybe a 18 little bit north, again to try to be potentially 19 20 (inaudible) over time. 21 So those are kind of -- those are kind of the main things. I know we've done kind of a whirlwind in a short amount of time. Again I was kind of 23 hoping -- you kind of hope and kind of don't hope 24 low hanging fruit, you know, here. We didn't.

Page 249 1 But again -- yeah, really enjoyed working with 2 you guys. It's a really nice structure, so I 3 appreciate it. 4 MS. CANIDA: Any questions for Callan or Tim? 5 Thank you very much, Weston. Thank you, Tim. 6 7 Next I'm going to turn it to Lamar. As we 8 discussed this morning, we have some changes to our 9 investment policy statement, and Lamar will go 10 through them on Section 8 and -- an action is required by the committee, so. 11 12 MR. TAYLOR: Thank you, Madam Chair. I'm happy to go through them. I think they're 13 14 fairly self-explanatory (inaudible) in Tab 8. The 15 first item -- the first item is investment policy, that's in Tab 8, the second in Tab 9. We'll take 16 them separately. Make sure that we document the 17 action. 18 So in both instances it's just simply 19 20 incorporating the direction that we received from trustees at the last trustees meeting in August to include these statements in our investment policy statement. The information has been Redlined. It 23 repeats verbatim the resolution that we adopted by 24 25 the trustees.

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Page 250 I'm happy to go through it and answer any 1 questions. I think at this point, it's really just 3 sort of getting a -- if there are no questions, maybe just a motion for the approval and vote. 5 (A motion was made and seconded) MS. CANIDA: All in favor? 6 (Members respond with aye) 8 MS. CANIDA: We have a similar section. It 9 was a sheet that was included in our materials 10 today, which is Redlined. MR. TAYLOR: Thank you. So this next very 11 similar thing, Item 9, is the SBA's proxy voting 12 guidelines, which again directed the resolution 13 14 adopted by the trustees in the last meeting was to 15 include statement of proxy voting guidelines. We handed out material today that just 16 Redlines that and makes it clear in case you didn't 17 get that. It's on page 200 of your materials. 18 It's a section on the top of that page it 19 20 indicates -- it's just a statement on proxy voting, again repeating verbatim what is in the resolution 21 such that the SBA must act prudent and solely in the interest of the participants and beneficiaries 23 on voting, and may not subordinate the interest of 24 25 the participants and beneficiaries other

1	objectives.
2	We'll go through it in more detail and answer
3	any questions. If there aren't any questions,
4	request a motion.
5	(A motion was made and seconded)
6	MS. CANIDA: All in favor?
7	(Members respond with aye)
8	MR. COLLINS: Can I ask a real quick question
9	about this and I know we're going to get to Mike
10	in a second. Mike, if you want to just say, Hey,
11	I'm going to cover this later.
12	I've had several people talk to me up at the
13	Capital about our voting and how we're voting and
14	ESG and all of that. And I think and I don't
15	want to I don't want to assume this, but I'm
16	thinking that, you know, they'll point to some
17	different votes. They'll point to like the Exxon
18	vote or something as as proof that we're ESG
19	woke. But there's a lot more that goes into that
20	proxy that vote than just one issue, right,
21	oftentimes.
22	So can you talk about that for a second or if
23	you want to cover it later, that's fine, but since
24	we're making this change.
25	MR. McCAULEY: Yeah. I don't have any planned

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	1	remarks later, by the way.
	2	(Simultaneous crosstalk)
	3	MR. McCAULEY: I don't have any slides or
	4	anything.
	5	But, yeah, no, we we vote. Like, you know,
	6	we went through the deeper dive in the first
	7	quarter. We vote on a lot of different types of
	8	ballot items. Board members, so either, you know,
	9	reelection of existing incumbent directors on the
	10	board of directors or new nominated directors, that
	11	is on virtually every ballot for, you know, every
	12	annual meeting, U.S. and non-U.S. meetings.
	13	You've got (inaudible), you've got all sorts
	14	of executive compensation setup, programs, omnibus
	15	plans, adopting, and amending, you know, individual
	16	equity plans at the corporate level, and then you
	17	have a variety of shareholder submitted resolutions
	18	commonly called ESG resolutions and they fall in
	19	that in those three categories, environmental,
	20	social, governance.
	21	Those ESG resolutions of the shareholder
	22	submitted proposals are very, very few in number,
	23	both in the U.S. and non-U.S. They're really
	24	present in almost every market. Japan was talked
	25	about earlier, they have quite a few number of
ı		

Page 253 resolutions every year in addition to U.S. 2 Those proposals can span a very wide spectrum. 3 They always do. There's usually several hundred of them, which might sound like a lot, but in terms of 5 the total aggregate number of ballot items, they are a very, very small percentage. 6 7 We went back and looked at the five-year 8 numbers for some of the environmental proposals 9 specifically and they were less than a 10th of a 10 percent of all of our votes. And we typically support ESG resolutions at a 11 much lower level. Some caveats to that with 12 respect to the (inaudible) board of directors were 13 14 fairly detailed in our compensation voting, so that 15 can become a little more aggressive, certainly compared to the -- but there's a number of 16 different ballot items. General proposals are just 17 one -- you know, one type or one dimension of a 18 typical U.S. company ballot. 19 20 MR. COLLINS: So under ESG there is the governance piece and there's good governance; 22 right? 23 MR. McCAULEY: Yes. 24 MR. COLLINS: Not a -- not a, Hey, we want to bring in a bunch of directors who want us to get

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Page 254 out of the oil business that we're in to -- to create solar energy, it's not that that we're 3 getting involved in. 4 It's, Hey, how many -- do you have enough 5 independent directors, do you have enough directors that know what they're doing, do you have enough 6 outside people. It's more things like that. You're not staking out, you know, territory where you're saying, Hey, Exxon, you need to get out of 10 the petroleum business or you need to be carbon 11 neutral by 2035? 12 MR. McCAULEY: Not at all. I mean, it's generally -- most of the shareholder proposals are 13 14 disclosure reporting centric. That's, you know, 15 the basic ask. They are what are called purgatory or advisory 16 so they're not legally binding. It doesn't 17 necessarily make it easier for investors to support 18 them, but it's just the caveat in terms of the 19 context for those type of proposals. 20 21 But historically we've supported the G proposals, the governance proposals, at a much higher rate than we have the environmental social 23 for that very reason. 24 25 We think those are more fundamental. They get

Page 255 core general rights, protection, lowering risk, just greater financial transparency, higher 3 financial quality, higher ethics. You just kind of go through that governance spectrum. We've never submitted an environmental or 5 social proposal ever in the history of the SBA. We 6 7 have submitted governance proposals. We were --8 this was like from 2010 to 2014. 9 We were involved with a group initiative to 10 submit proposals at S&P 500 companies on their director terms, what are called classified boards, 11 where they vote essentially -- typically a third of 12 the board is up for reelection every year. We 13 14 supported annual elections. We believe it just 15 provides a higher level of accountability and ultimately performance. 16 17 That program was wildly successful. We went 18 from 70 or 80 percent of the S&P having classified more to what's today low single -- low single digit 19 figures. It went well under 10 percent in just 20 three or four years. So it was very, very 21 successful. 22 23 A lot of those proposals were opposed by management as you -- they typically are, but we got 24

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a high degree of majority plus, you know,

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Page 256 investors -- or we did have a few of those that were backed by management and those received a much 3 higher levels of support. 4 But those are the kind of things we tend to 5 focus our time and effort on, board quality, skill sets, independent experience that the board members 6 have, structural features, you know, articles, bylaws, (inaudible) protections, anything that has to do with like antitakeover devices is -- market 10 for control is particularly important. 11 We've done studies on proxy contest voting, et cetera. So we try to -- we try to focus on those 12 things that are truly material, truly significant 13 14 drivers of value. 15 MR. TAYLOR: If I could go back to the proxy initiative there. That (inaudible) is exactly to 16 facilitate shareholder value by increasing the 17 possibility of sort of these takeover arrangements 18 where you've got market for control. It makes it 19 20 easier. So eliminating the poison pills, things that would facilitate shareholder value and that 21 was -- that was the motivation behind that. So 22 that's the -- that's the prism through which we're 23 looking at these kind of initiatives. 24 25 MR. COLLINS: So the only thing I would say --

Page 257 the last thing I'd say is all of us just supported both of these changes. I don't think there's 3 anybody that shouldn't support those changes. 4 My only thing that I would say to you is 5 there's some misperception out there on what people out here are doing. And they see other pension 6 7 funds or they see BlackRock or whoever it is and 8 they've -- you know, they've clearly been on a 9 quasi mission, right, with regard to some of this 10 stuff and we have not been -- I'm just making sure we're not on that mission and we haven't been on 11 that mission. 12 MR. McCAULEY: I would not say we've been on 13 14 that mission. 15 MR. TAYLOR: No. MR. NEAL: Madam Chair. 16 17 MS. CANIDA: Yes, please. 18 MR. NEAL: As we've now adopted both of these 19 provisions and we've read them carefully, are they 20 new? Is this proxy voting for 2022 radically different than previous policy or was there... 21 22 MR. TAYLOR: I guess in terms of the language 23 that's being included now, I don't think it is new 24 or radically different. I think it's just 25 underscoring, making crystal clear, sort of

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Page 258 removing doubt, and really establishing that you have a pretty good bright line for the future so 3 the people can look back and understand what needs to be done and decisions. 5 Even though we might think that that's not necessary to be stated. We might sort of live and 6 breathe that, it never hurts to be clear about it. 8 MR. NEAL: I'll ask this a different way. 9 This has a very pretty booklet with a cypress tree 10 with (inaudible), pretty and well written document. Has there been a document in this format done 11 before? 12 MR. TAYLOR: Yes, sir. That's standard every 13 14 year. In fact it came up before this IAC -- well, 15 any time there's any changes to it, it comes up to IAC for review and then changes are adopted by the 16 trustees. Is it an annual thing? 17 18 MR. McCAULEY: We review it annually. We don't necessarily make any changes or proposed 19 20 changes. In the first quarter for the 2022 -before the trustee resolution was passed, well 21 before that, we added a public benefit corporation amendment to one of the guidelines. That was the 23 first change we had done in I think three years. 24 25 So they've been pretty stable and static. We

haven't added or changed much at all over the last several years, but they are reviewed annually. 3 MR. TAYLOR: Thank you, Michael. 4 MS. CANIDA: Thank you. Today we thought we would do something a little different. I know 5 there's been a lot of information that we've had to 6 7 absorb. 8 So first of all thank you to all the investment leaders for their slides and what -- I 10 think what we'd like to do is open it up to anybody from the investment side that has comments in a 11 particular asset class or anything specific they 12 would like us to hear and from our side if there's 13 14 any questions on the slides that have been 15 presented to us. With that, I think Katy, given today's market, 16 you need to make some comments. 17 18 MS. WOJCIECHOWSKI: Fed funds will continue to like -- I thought I would be able to say we have 19 20 positive returns here today, which we did at one point in the end of July. We now have negative 21 returns and fixed income, so I guess I can't produce returns. 23 24 We have a better shot at it this year. I'm more optimistic about it. If you look forward, the

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Page 260 market believes somewhere next year that the fed will contain inflation and that very likely if 3 you -- projections for longer term bonds, fairly 4 stable. 5 So the 10 year may approach four percent, may stick there. Federal funds may get to 4-4 and a quarter by the end of the year. I'm taking bets if you'd like. I'll lay a line on that. But it's very unsettled right now. 10 Liquidity has gotten worse. This is the first month that we truly are increasing sales out of the 11 fed's portfolio, if you will. So our maturities 12 go -- so it should actually shrink, begin to shrink 13 14 the portfolio. 15 Mortgage rates are at six percent, so you won't see anything in the (inaudible) portfolio. 16 It will probably shrink for them for the 17 18 foreseeable future. But I should note there's been a lot of 19 20 liquidity drain on the system and we have seen deposits -- bank deposits shrinking, so it's 21 getting squeezed. So we're starting to see it in talks of layoffs, so perhaps we'll see unemployment 23 pick up. 24 That's really -- by the way corporations that 25

Page 261 we've invested in is still in fundamentally good shape. So returns might not be pretty, but they're 3 still in good shape. 4 MS. CANIDA: Thank you. I didn't mean to put 5 you on the spot. MS. WOJCIECHOWSKI: That's okay. Wish I had 6 7 better news. 8 MR. GOETZ: John, I have a question for you. 9 What's going on with the marks? I mean, what you 10 saw on the expected returns of private equity 11 (inaudible) where it's all off an equity premium and risk adjustment, but I'd would appreciate a 12 little bit of an update with --13 14 MR. BRADLEY: What we have in the slides were 15 our March portfolio was down I think a little over two percent for the quarter. We're still -- we 16 probably have 80 percent of June valuations in. I 17 think my best guess would be we're somewhere down 18 four percent for the quarter, and so we're still 19 20 seeing that kind of slow catch-up at least to the public --21 22 MR. GOETZ: So cumulative you'd be like 23 seven-ish? 24 MR. BRADLEY: I'd say, yes, seven, six down. So, you know, I think the expectation I think like

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Page 262 eight, seven -- when we look through the fundamentals of the portfolio companies, they're 3 still performing fairly well. 4 So most are still in that budget in terms of 5 revenue. There's weakness in the public markets, but we still have not seen our GPs yet catch up 6 those private marks to what we're seeing in the 8 public markets today, but we would expect it to 9 gradually occur over the next couple quarters. 10 MS. CANIDA: Any other questions or comments? MR. COLLINS: Steve and I were talking about 11 this earlier. Office market, tough, just because 12 of the lending environment? 13 14 MR. SPOOK: Yes. The office market's tough. 15 We -- you know, prior to the sharp rise in interest rates, we prepared a bunch of assets for 16 disposition. We've been advised that there's no 17 lending market for office assets at this point. So 18 there's really not going to be any good bidding. 19 20 For those that (inaudible) just going to pull 21 those... 22 MR. COLLINS: These are good assets in core markets that are good --23 24 MR. SPOOK: These are great assets for the 25 most part. There's, you know, still -- I mean,

it's all the uncertainly around the office. Right. People don't like retail either, but you can kind 3 of look at retail and you can kind of tell what the 4 future is, office uncertainty. You know, investors 5 hate uncertainty, so that's the big issue with office. 6 7 I think there's still a pretty big (inaudible) 8 down on valuations for office. Because if you look 9 at the public markets, the rates, they're still --10 you know, they're pricing up as, you know, in the sixes and sevens caps and a lot of the odyssey 11 funds, which make up our benchmark, are still 12 pricing office in the fours and fives. We're at a 13 14 disconnect there. 15 And a lot of that is just -- Lamar mentioned 16 earlier the appraisal leg and the appraisal leg is of course (inaudible) by the lack of transactions. 17 So we still haven't really seen it yet, although, 18 you know, 02 real estate returns are still 19 20 incredibly strong at 28.3 percent, the benchmark. 21 Early indications are a guidance for O3 odyssey, that's going to be pretty much flat. So with office leading the way down, apartments and --23 well, all the residential sectors. Big industrial 24 25 also seeing increases in their cap rates, but those

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Page 264 would be an offset (inaudible). 2 MR. COLLINS: What are your people telling you 3 about the rental growth in the multifamily market flattening? I mean, you can't just keep going the 5 way it's been going. MR. SPOOK: Slowing down, but still strong. I 6 mean, nobody has been underwriting what we really 8 think for the last couple years, what we really think is going to come, because that would look 10 kind of ridiculous on paper, but it happened. 11 But we still think that there is a chronic shortage of residential units, whatever kind it is, 12 manufactured housing, single family, rental, 13 14 multifamily, you know, anywhere from one to 15 4 million unit shortage (inaudible). Unemployment, you know, people may move back 16 in with their parents, but there's still going to 17 be a shortage of housing units. So we expect it to 18 continue... 19 20 Construction, you know, development, you know, most of what we've been doing over the last few 21 years in industrial, multifamily because of great 22 development spreads, we've been doing (inaudible) 23 development. 24 25 Inflation has kind of thrown a wrench into

Page 265 that game with construction costs. So we are kind of at an inflection point where we may be tipping 3 over into those sectors by core stablized assets if 4 we can find them at good prices in this 5 environment. We may be able to. 6 MS. CANIDA: Trent, anything on your side? 7 MR. WEBSTER: Yes, a couple things. So in our 8 private credit book to answer the question earlier 9 about marks, we really haven't seen negative marks. 10 They've backed up a little bit, because a lot of 11 our stuff is LIBOR plus (ph), so LIBOR's gone up a bit so you see the returns go up, you see spreads 12 go up 50 to 75 basis points. 13 14 For the most part, our marks held pretty 15 steady. We have over \$3 billion of uncalled commitments and kind of credit. So if you start to 16 see some dislocations, we've got a lot of fire 17 power ready to go. 18 19 Our managers have been fairly discipline about 20 putting money to work, that might be because they got long investment period, so they're not feeling 21 pressure to get it to work. 22 23 But this is really an interesting opportunity for us because the thing we've posited -- or wondered about is what happens when you get kind of

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Page 266 a mild recession? The fed doesn't come rushing in to bail everything out the last two times and --3 like they did in the global financial crisis and the pandemic and that can present some very 5 interesting dislocations and (inaudible) risk-adjusted returns. 6 7 So a lot of the stuff that we did of the 8 global financial crisis that happened pretty quickly, but what it allowed us to do is build up 10 this reserve, the one called capital, we think will be good and marketable for the next few years when 11 things get a little choppy. 12 But real assets, I think I made a comment on 13 14 there about how commodities were booming. I wrote 15 that about a month and a half ago. The commodities are booming but we still think the fundamentals are 16 pretty good on that with commodities that are 17 outperforming. 18 On hedge funds, our hedge fund book was up 19 20 slightly for this year. The stocks were down 15, 20 percent. But we're underperforming a little bit 21 in our hedge fund portfolio, but we designed this to a large extent to withstand times like this, so 23 that's working. 24 25 I would also say that, you know, we got

Page 267 roughly -- we benchmark each fund on a very methodical framework. And so we can -- we can 3 identify a benchmark that is similar to a public market -- public markets (inaudible) similar to 5 this strategy. We use that plus premium. Where we don't, we use -- we use the real return benchmark. 6 7 Over the last few years, the number of 8 funds -- or the percentage of the portfolio using 9 the real return benchmark has gone down. The 10 percentage using the public market benchmark's gone up, but about 40 percent of the book is currently 11 still benchmarked to the real return -- real return 12 (inaudible). We saw, you know, 10, 12 percent 13 14 returns for these benchmarks over the last 12 15 months. And I bring -- get up here and tell you that, 16 17 you know, pat ourselves on the back, but if you 18 told me that if that were to happen, what we would have done. I would have said we would have 19 underperformed had -- if our public -- if our real 20 return benchmark for 11, 12 percent, but we didn't. 21 I will give credit to my group, because 22 they're the ones selecting the funds. In my 23 estimation had a very, very good fiscal year last 24 year, better than I would have thought.

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1	Now, we have 30 we've got about a third of
2	the portfolio on public markets, and so some of the
3	public markets have fallen. So we got going to
4	have a bit headwind in front of us going forward,
5	so we can get some of that back, but I I am
6	quite surprised at how well we did over the last
7	fiscal year, because I would have thought if you
8	had told me we were going to have eight,
9	nine percent inflation would we outperform or
10	underperform, I would have said, oh, you know, we
11	certain (inaudible). So it's better than expected.
12	MR. COLLINS: Was that intentional or
13	unintentional?
14	MR. WEBSTER: Unintentional.
15	MR. COLLINS: You don't have to answer that.
16	MR. WEBSTER: I retract that. That's all I
17	have.
18	MS. CANIDA: Thank you very much.
19	Dan, any updates?
20	MR. BEARD: One of the things as we continue
21	to grow in membership. So for the last fiscal
22	year, we had approximately 20,000 new plan
23	participants. Again driven by the default last
24	year we look at last fiscal year, approximately
25	68 percent of all new hires are rolled into the

Page 269 investment plan and that was through default and active elections. 3 So it's about three percent higher than the previous fiscal year. So you're basically looking at about out of every 10 new employees, seven are 5 enrolled in the investment plan. We expect that 6 7 trend to continue. 8 As far as the new contribution rate, it's too 9 early to see what affect that may have on 10 participation rate. I can tell you that it has been noticed by our university providers that are 11 the providers for the optional retirement plan. 12 One of my staff members was at a benefit fair 13 14 earlier last month and they came up to them and 15 said, Hey, how can we get our rate increased for those university people who are in the optional 16 plan? 17 18 The reason is because now that our rate is higher, they have lost their one calling card, 19 20 (inaudible) calling card to get these people to enroll or (inaudible), which is the higher rate. 21 So it is being noticed. It has been noticed 22 by (inaudible) university folks, by professors, 23 because now for the first time in probably since 24 the plan -- or even before that. For the first

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1	time our rate is now higher, so but it's
2	still we just started, so we'll wait and see how
3	what affect that may have.
4	We do we have run some numbers and we have
5	a chart. I think we might have shown it to you in
6	June. We have a chart that shows that with the
7	rate increase now for someone who works a full
8	career, mainly the investment plan will give them
9	the higher rate.
10	Somebody working a full career, there are
11	certain areas in here where pension plan will
12	provide a higher rate a higher benefit, but for
13	the most part we've seen those numbers flip with
14	just that three percent increase in the
15	contribution rate. That's about all I have to add.
16	Answer any questions.
17	MS. CANIDA: Great update.
18	Any questions for the investment team?
19	Thank you very much and thank you for all the
20	work you put into doing these slides for us.
21	So next item number oh, Katie will give us
22	performance review. Thank you, Katie.
23	MS. COMSTOCK: So we have the four major
24	mandates and this is all through the end of June
25	2022. I'll hit the highlights, but please let me

Page 271 know if there are questions. 2 End of the fiscal year, the assets that are 3 just shy of 180 billion. I was thinking that -- I 4 was thinking hopefully clearly due to public market 5 investment losses largely. The portfolio was down about \$20 billion over the fiscal year. 6 7 When you look at the asset allocation here 8 what you'll see is this is the interim policy in 9 orange relative to the actual. So the actual -the portfolio is managed very closely to targets. 10 11 I will point out though that we continue to see some (inaudible) to the long-term policy to 12 private equity. Private equity has exposure of 13 14 about 10 percent at the end of the year. That was 15 the tailwind. Private equity has done extremely well. 16 17 We did hear some recent marks are going to be 18 coming in in the future quarters, but for the fiscal year (inaudible) having a greater exposure 19 20 to private equity has been beneficial, and it's been subsequently lower allocation to the Global 21 Equity, which is also a tailwind. 22 23 I do want to point out we need to update the maximum allocation for private equity. You all are 25 in compliance with your policy statement. The

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Page 272 maximum should be 12 percent and that was a change you made at the last quarterly meeting, that range, 3 so we will correct that for the next report. 4 Now, onto performance, here we're showing the 5 total performance in that beige color relative to two benchmarks, one is a performance benchmark and 6 the one in green is the absolute nominal target 8 rate of return, which CPI plus four percent. 9 So few comments here. When you have Global 10 Equity down 17 -- roughly 17 percent, bonds down 11 close to eight percent, it shouldn't be a surprise that over the year, the total fund is also down. 12 It was negative 6.3 percent for the 2022 fiscal 13 14 year. 15 What helped offset that were your alternative investments. Over the year real estate was up 16 about 22, percent private equity was up 24 percent, 17 and strategic investments was up 7.8 percent. So 18 that diversification has benefited and has helped 19 20 smooth this pattern of returns, but we did see correlations between equity and bonds, which were 21 22 positive. 23 That's what we've been talking to our clients about is when that diversification allocation to bonds becomes less effective, how do you offset

Page 273 that and it's more diversification for cost of return seeking portfolio. 3 But to that effect, you need to balance those 4 long-term results with a short-term potential 5 volatility. You can see that FRS has been very successful with the policy that you had in place, a 6 7 strong allocation to public equities. Over the 10 8 years, the portfolio has earned 8.6 percent, well 9 above the assumed rate of return even going back 10 when it was north of seven percent. So it's -- long-term returns have been very 11 strong, but we'll look at if the next quarter is 12 how do you want to position the portfolio on a 13 14 go-forward basis? Are there ways to still earn an 15 attractive return but reduce the risk, smooth that 16 pattern of return especially for over shorter time periods. 17 18 On a relative basis, performance continues to look very favorable. You can see relative to your 19 20 performance benchmark, the portfolio has outperformed over all of these trailing time 21 periods quite notably. 22 23 As I mentioned private equity is a large 24 contributor to that. The private equity is 25 benchmarked to a public equity plus a premium. So

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Page 274 there -- take it with a grain of salt. I would say public equities got clobbered recently, but longer 3 term private equity continues to also outpace the public equity benchmark, and then having (inaudible) has also been beneficial. 5 Now, the numbers that might stick out are the 6 performance relative to the absolute nominal target rate of return. We saw inflation hit 9.1 percent at the end of June. So you can see the one year 10 rate of return is at 13.4 percent, a fairly tough bogeta (ph) hit when you have interest rates 11 spiking and equity markets falling, but that's why 12 we look at that benchmark primarily over longer 13 14 term periods. 15 We do that on the following page where we look at the trailing 20, 25, and 30-year periods where the FRS has kept up with or has exceeded this 17 long-term benchmark, so we'll see how that plays 18 out as we continue to watch the inflation numbers 19 20 come in. 21 Next we'll touch base on the pension plan relative to a peer group. This is the TUCS to 10. This reflects the 10 largest public pension plans 23 in the U.S. So similar to previous years, the 24 largest difference typically with the FRS plan and

Page 275 the median plan. This universe is Global Equity. 2 You can see the actual Global Equity for the 3 FRS has declined from the long-term to roughly 48 4 percent, so you're more in line with that median peer. But it's that allocation within Global 5 Equity that FRS has greater exposure to foreign 6 7 equities relative to most peers. 8 At the end of this period, it's roughly three 9 to four percent. Looking back (inaudible) it has 10 been a little greater than that. And what we can see is how that plays out into the numbers. 11 12 We're making an educated guess here, but it's a given we don't have the full transparency. But 13 14 when you see large discrepancies between foreign 15 and U.S. equities, that will impact the relative performance of your plan versus your peer group. 16 17 So what you're looking at here are gross returns. But if you want to look at the rates, we 18 include that as the following page there at the 19 20 bottom. Below median rates at the end of 6/30 likely largely driven by just the discrepancy 21 between U.S. and non-U.S. and the SBA's (inaudible) 22 23 exposure to international securities. 24 Any question on pension plan performance? 25 Just quickly touching on the investment plan.

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Page 276 I want to hit this top chart here. At the end of the year there's about \$12.8 billion in assets in 3 this plan. What I'll focus your attention on again is the investment plan at the bottom row there, the 5 excess return of the aggregated returns versus the benchmark. 6 7 You heard earlier some difficult time for active management across your equity portfolios for 8 9 that one-year period, but longer term active 10 options in this plan have outpaced their benchmark, 11 ranging from 10 to 30 basis points over the three, five and 10 years. 12 13 Hurricane catastrophe funds had -- the 14 operating fund had about 12 billion in assets under 15 management at the end of June. As you can see as 16 rates have risen, that has impacted your return results. So losses in terms of investment results, 17 but over the long term they continue to remain 18 fairly low but above their benchmark over the 19 20 three, five, and 10-year periods. 21 And then the last (inaudible) that we cover is Florida PRIME. At the end of June, there was \$18.7 billion invested in the PRIME portfolio. These 23 assets are up over the year and down over the most 24 25 recent quarter due normal cyclical cash flows.

Page 277 1 This portfolio was able to generate some positive, though modest returns and well above 3 their -- I say well above their benchmark, but above benchmark which is a peer group of other like invested money market funds. So that concludes the 5 performance the coverage for the fiscal year 2022. 6 7 MS. CANIDA: Thank you, Katie. 8 Any questions on performance? 9 Thank you. I will now turn it over to Vinny. 10 The IAC compensation subcommittee met last week and 11 Mr. Vinny Olmstead is the chair and he will give us an update. 12 MR. OLMSTEAD: Quick update. Vinny Olmstead, 13 14 compensation chair, and we had our annual 15 compensation meeting on September 6. The members are myself, Peter Collings, and Gary Wendt, who is 16 on the phone. Tere was nice enough to join us as 17 was Lamar and some of the staff. 18 19 As a quick refresher, the mission of this 20 group is to really focus on the CIO and the subjective portion of the incentive plan. So 85 21 percent is quantitative, 50 percent is subjective, which is what the plan is for the CIO. That's our 23 focus. It's pretty narrow, but we often observe 24 have broader discussions, that's the intent.

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1	Normally we go through a process of having the
2	CIO provide some a memo and information on the
3	year of review. Mercer sends out a survey and
4	walks the compensation committee plus others who
5	want to participate through a process of
6	evaluation. We provide feedback and then send I
7	think a note to the trustees.
8	This year is a little bit different. Part of
9	the compensation plan was I think written years ago
10	was if you're in an interim role, you're not
11	eligible for any of the incentive incentive pay.
12	I think this was a really I think there was
13	a lot of thought, time, et cetera into obviously
14	put into this plan. I don't think there was a
15	contemplation that somebody internally would be get
16	moved up, so a little inconsistency on that front
17	and a little irony in that if Lamar wasn't
18	promoted, he would be eligible for the entire
19	incentive plan. So we're going to address that.
20	I'll address that in a second.
21	Lamar called and said should we have a
22	meeting. I said, absolutely. This is a good
23	policy, it's a good process and we want to provide
24	some feedback. So we got the memo, we went through
25	it in great detail, provided a little feedback that

Page 279 1 I think was helpful. 2 We did sort of then take a few minutes to sort 3 of -- you know, sort of take a step back and look at, hey -- like any compensation plan, you have to 5 get a rate on this. I'm on a number of compensation committees. 6 7 The compensations plans when they're 8 originally done, you have to get a rate. A lot of 9 them have a lot of flexibility because things 10 happen like COVID, things happen like Ukraine that 11 are just not anticipated. Those are tough situations. You all faced it a couple years ago. 12 Those were part of the plan based on a little bit 13 14 of a technicality. 15 So our thought process this year was to have Mercer do some work for us from a benchmarking 16 standpoint, for us to take a look at some of the 17 policies that are in place and perhaps make some 18 recommendations, not only for CIO, Lamar, but also 19 20 for the -- for the broader group, because again there's a couple of quirks and nuances that I don't 21 think possibly could have been anticipated in the 22 three to five years it took to actually develop 23 the -- develop the plan. 24 25 So our process -- our thought process now is

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Page 280 to get feedback from Mercer, draft a memo to trustees making some recommendations to make this a 3 little bit smoother. 4 We also had a lot of conversation about, you know, the broader team. Which when we look at the 5 incentive plan, the incentive plan is to do a couple of things that are super important, one is to recruit and one is to retain and there's probably some nuances that need to be fixed in 10 order to, you know, enable Lamar in his current role to continue to do that. 11 As it is for I think a lot of the folks across 12 the aisle from here who are part of the incentive 13 14 plan and some of these little nuances that make it 15 a little bit tougher to recruit and a little bit tougher to retain, especially in today's market, 16 which is very, very difficult. 17 18 We've got our thumb on that. We think we have some good recommendations. We're going to get some 19 20 feedback from Mercer, send some recommendation to trustees, and we'll shoot from there. 21 22 That's the quick summary. If anybody else has 23 any comments, I absolutely welcome. 24 MR. COLLINS: I would just say this just to 25 get in a little bit more detail on one of the

Page 281 pieces that Vinny was talking about. You know, when we first designed this plan, 3 the headline risk is just because of the relative numbers, right, versus other agencies involved. So I think that there was some -- it was getting 5 ratified right as I was coming on board, so 6 probably, what, I don't know, nine years old, eight 8 years old. 9 But there's some clear deficiencies in it and 10 one of those has to do with performance. If you beat your benchmark but the benchmark was negative, 11 you get pushed out. Who -- which one of you 12 controlled the pandemic; right? Which one of you 13 14 decided to invade Ukraine? Yet you showed up every 15 day and outperformed your benchmark, and so that was one that we talked quite a bit about. 16 17 And I don't know that it was an oversight in 18 the beginning, because what we were doing was revolutionary relative to other state agencies and 19 20 people were cautious, but it's absolutely something that we have to fix. 21 22 MS. CANIDA: Thank you very much for all the 23 work that went into that. 24 Next item is -- are there any comments or questions from the audience?

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1	Page 282 Hearing none, I think we can adjourn.
2	Lamar, do you have any other
3	MR. TAYLOR: Just wanted to say thank you all
4	for being here and those virtually. This was a
5	long meeting and a lot was really, really good
6	engagements, so I just wanted to thank you all for
7	the time and energy and that's it.
8	MS. CANIDA: I echo that and I want to add to
9	all the work that was done by everybody to get us
10	here today. So I really appreciate it. Thank you
11	very much.
12	(Proceedings, Volume 2, concluded at 4:35 p.m.)
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September 13, 2022 Page 283 CERTIFICATE OF REPORTER STATE OF FLORIDA COUNTY OF LEON I, JUDY LYNN MARTIN, Stenographer, certify that I was authorized to and did stenographically report the foregoing proceedings, and that the transcript, pages 128 to 282, is a true and complete record of my stenographic notes. Dated this 30th day of September, 2022. JUDY LYNN MARTIN, Stenographer www.phippsreporting.com (888) 811-3408

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LAMAR TAYLOR INTERIM EXECUTIVE DIRECTOR & CHIEF INVESTMENT OFFICER

Date:

November 21, 2022

To:

Board of Trustees

From:

Mark Thompson, Audit Committee Chair

Subject:

Quarterly Audit Committee Report

The State Board of Administration's Audit Committee met on November 21, 2022. Please see the attached agenda for the items discussed. Also please see the attached Office of Internal Audit Quarterly Report presented to the Audit Committee at the meeting.

STATE BOARD OF ADMINISTRATION

Audit Committee Open Meeting Agenda November 21, 2022 10:00 A.M. – Conclusion of Business

- 1. Call to Order
- 2. Approve minutes of closed and open meetings held on August 15, 2022
- 3. SBA Interim Executive Director & CIO status report
 - ➤ SBA Update: Investment performance, risks, opportunities and challenges
- 4. Presentation on the results of the following 2022 financial statement audits:
 - a. Crowe
 - i. Florida Hurricane Catastrophe Fund (FHCF)
 - b. Crowe
 - i. Florida Retirement System Trust Fund
 - ii. Florida Retirement System Investment Plan Trust Fund
- 5. Presentation by Funston on scope of the 2022-23 Governance, Risk Management and Compliance (GRC) Assessment
- 6. Chief Risk & Compliance Officer Quarterly Report
 - a. Renaissance Regulatory Services (RRS) SEC Mock Exam Presentation
- 7. Office of Internal Audit Quarterly Report
- 8. Interim Inspector General Quarterly Report
- 9. Other items of interest
- 10. Closing remarks of the Audit Committee Chair and Members
- 11. Adjournment



Office of Internal Audit (OIA) Quarterly Report to the Audit Committee

November 21, 2022

Op

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Status of the FY 2022-2023 Annual Audit Plan



Status of the FY 2022-23 Annual Audit Plan

Internal Audit and Advisory Engagements



Highlighted: Completed since prior quarterly report.

<u>Projects Status</u>	<u>Type</u>	Planned Timing
Completed		
Performance Reports for Alternative Investments	OIA Operational Audit	Q1
Identity and Access Management Advisory	OIA Advisory	Q1
In Progress		
Public Market External Manager Oversight	OIA Operational Audit	Q1-Q2
Cybersecurity Incident Response Plan	OIA Operational Audit	Q2
Not Started		
Critical Programming Documentation	OIA Advisory	Q3
External Real Estate-Search/Selection	OIA Operational Audit	Q3
Payroll	OIA Operational Audit	Q4
Incentive Compensation	OIA Operational Audit	Q4
Vendor Management	OIA Operational Audit	Q4
Periodic Follow-up Audit	OIA Operational Audit	Q2-Q4

2

Status of the FY 2022-23 Annual Audit Plan

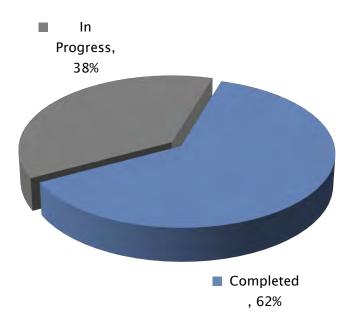
External Engagement Oversight



Highlighted: Completed since
prior quarterly report.

Drainet Status	Carriag Dravidar	Tuno	Planned
<u>Project Status</u>	<u>Service Provider</u>	<u>Type</u>	Timing
Completed			
Florida Retirement System (FRS) Trust Fund	Crowe	External Financial Statement Audit for FY21-22	Q1/Q2
FRS Investment Plan Trust Fund	Crowe	External Financial Statement Audit for FY21-22	Q1/Q2
Florida Hurricane Catastrophe Fund	Crowe	External Financial Statement Audit for FY21-22	Q1/Q2
Network Security Assessment, outsourced	Peraton	External IT Assessment	Q1/Q2
In Progress			
Florida PRIME Financial Statement Audit	Auditor General	External Financial Statement Audit for FY21-22	Q1/Q3
FRS Biennial Review	OPPAGA	External Review	Q1/Q3
Florida Growth Fund Initiative	OPPAGA	External Review	Q1/Q3
AG Statewide Financial Statement Audit	Auditor General	External Financial Statement Audit for FY21-22	Q1/Q3
AG Financial Systems Operational Audit – PSFS, Eagle, PRIME	Auditor General	External Assessment	Q2/Q3
Not Started			
AG Operational Audit – Topic TBD	Auditor General	External Assessment	TBD

Status of the FY 2022–23 Annual Audit Plan Special Projects, Risk Assessments, Annual Audit Plan and QAR



Highlighted: Completed since prior quarterly report.

<u>Project Status</u>	<u>Type</u>	Planned Timing
Completed		
None		
In Progress		
Annual Quality Assessment Review - Self-Assessment	OIA Quality Assurance	Q2/Q3
GRC Assessment	OIA Special Projects	Q2/Q3
Investment Performance and Risk Analytics Data Assessment Project	OIA Special Projects	Q2/Q3
AuditBoard Configuration Updates and New Templates	OIA Special Projects	Q1-Q4
Continuous Risk Assessment	OIA Risk Assessment	Q1-Q4
Not Yet Started		
Annual Risk Assessment	OIA Risk Assessment	Q4
Annual Audit Plan	OIA Risk Assessment	Q4
Complimentary User Entity Control Testing Validation	OIA Special Projects	Q1-Q4

Completed Projects & Status of Management Action >>> Plans/Recommendations



Performance Reports for Alternative Investments

The State Board of Administration (SBA) provides Florida Retirement System (FRS) Defined Benefit (DB) Plan (FRS-DB) performance reports to the Trustees, Investment Advisory Council (IAC), and other external and internal stakeholders, to report on total fund performance, net asset value (NAV), asset allocation performance returns, asset class benchmarks, and cash flow. Our risk-based audit assessed the existence, adequacy, and efficiency of internal controls over Performance Reports for Alternative Investments for the period January 2020 through October 2021. We also assessed the efficiency and effectiveness as to how and by whom the reports are used internally and externally specifically for the private market asset classes - Private Equity and Strategic Investments.

- We tested 31 of the 37 key controls identified by Performance Reporting & Analytics (PRA) management and OIA. There is only one key control considered not effective and only four with some improvement needed for the 31 controls. The other 26 key controls were considered effective. Based on these results, we are of the opinion that the PRA key controls and processes are in place, operational, and provide reasonable assurance that the performance reports for alternative investments processes are in compliance with applicable guidelines.
- We identified performance reports used by internal and/or external resources for decision-making purposes for the private markets (SI & PE) excluding RE. Obtained an understanding of the processes to produce these reports, including the sources of the data for generation of these reports, by interviewing the following groups:
 - i. BNYM-IPMP (Book of record for SBA performance)
 - ii. Cambridge (External consultant for SBA alternative investments, including Private Equity and Strategic Investments)
 - iii. SBA Deputy Chief Investment Officer
 - iv. PRA Chief Risk and Compliance Officer IPAA Senior Investment Policy Officer
 - v. Internal stakeholders Asset classes

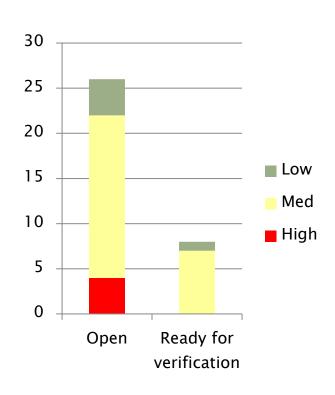
Based on interviews conducted and the support and advice from our contracted subject matter expert, ITCI, we identified other areas not necessarily associated with the PRA key controls testing that need improvement. The overarching criteria and comment in the report, based on comments 1 through 8 and management's corresponding action plans, it is recommended that management consider restructuring how performance is monitored for alternative investments. For the full report, please refer to Appendix B of this report.



Status of Management Action Plans-Audits

Risk Rating for Open Recs

Status



Report Title	Report Date	<u>High</u>	Med	Low	<u>Open</u>	Ready for verification	<u>Verified</u> during Qtr
AG - Operational Audit 2017	11/13/2017			1		1	
Procure to Pay Operational Audit	6/30/2020		4		2	2	
Real Estate Direct Owned Operational Audit	10/6/2020		1		1		
AG – ITGC and PRIME 2020	10/16/2020		2		2		
AG – ITGC and PRIME 2020 Confidential	10/16/2020		5		5		
AG – FRS Investment Plan Operational Audit 2021	2/22/21		3		3		
Business Continuity and Disaster Recovery Operational Audit	3/19/2021		3		1	2	
Private Equity Operational Audit 2021	9/9/2021		1	2	3		
Derivatives Collateral and Cash Management Operational Audit	3/31/2022		1	1	1	1	
Performance Reports for Alternative Investments Operational Audit	9/19/2022	4	5	1	8	2	
		4	25	5	26	8	_
		12%	74%	15%	76%	24%	•

For details, see Appendix A.

Changes highlighted in yellow

Management Action Plans relate to findings from audits performed by internal or external auditors. The OIA monitors and performs follow-up procedures on the management action plans in accordance with the IIA Standard 2500. A1. In certain cases, follow-up procedures are performed by external auditors.



Status of Recommendations - Advisory Projects

<u>Status</u>

Report Title	Report Date
Governance, Risk Management, and Compliance Assessment (Funston) ¹	1/15/2018
Network Security Assessment 2018 (BDO) ²	11/15/2018
Network Security Assessment 2019 (BDO) ²	11/21/2019
CIS CSC Framework Gap Assessment Advisory ¹	3/19/2020
Network Security Assessment 2020 (BDO) ²	1/5/2021
Security Configuration and Vulnerability Management Advisory ¹	8/3/2021
Network Security Assessment 2021 (BDO) ²	2/2/2022
Identity and Access Management Advisory ¹	9/27/2022

Open	Closed per Mgmt	Total
2	4	6
1		1
5	1	6
12		12
12	2	14
24		24
19	11	30
9		9
84	18	102

Changes highlighted in yellow

Advisory Recommendations made by OIA or external consultants resulting from an assessment of a program or activity such as governance, risk management, compliance, ethics, disaster recovery preparedness program, etc. The OIA monitors the disposition of these recommendations in accordance with the IIA Standard 2500.C1.

¹At the advice of the Audit Committee, the OIA closes Advisory Recommendations that management represented as "complete" once the OIA has considered those in the annual risk assessment.

²Recommendations will be reviewed for remediation and closure as part of the subsequent Network Security Assessment.

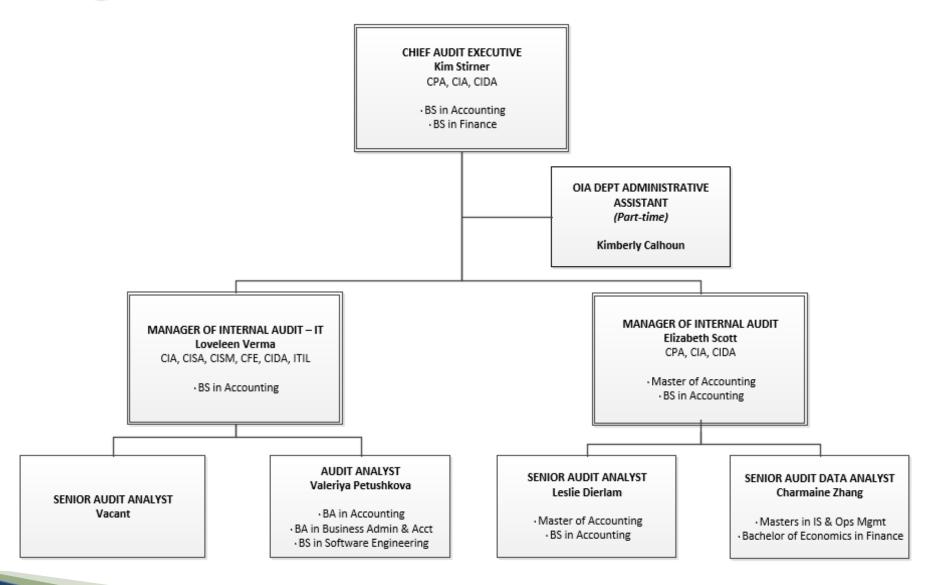
Other OIA Activities >>>



Status of OIA Department Goals FY 2022-23

TOPIC	ACTIVITIES	IMPLEMENTATION EFFORTS	STATUS
NTERNAL AUDIT PROCES	Data Analytics: Use for continuous risk assessment (CRA), engagement planning, continuous monitoring and auditing, and evaluate the potential use of robotics process automation for audit projects.	The use of data analytics is underway for engagement planning, continuous monitoring and auditing. Also, an RPA is in the queue to assist with the dashboards for continuous monitoring. The CRA development is ongoing.	In progress
	Engage consultants (co-source or outsource) to assist with high-risk areas relating to investments and IT audits.	Peraton is engaged to conduct the network security assessment which is scheduled to begin in August 2022. ITCI is engaged on a retainer basis to assist with investment-related audits throughout the fiscal year. Contracting is complete.	Complete
	Identify and discuss with management potential areas where we may add value either as advisory/consulting projects or informal initiatives.	The current annual audit plan includes IT/IS related advisory projects.	In progress
	Update the pipeline of projects on at least a quarterly basis. Consider agile focused audits and advisory projects.	We set up a tab in our Risk Channel in Teams to document and review pipeline as needed.	In progress
USE OF CHNOLOO	Continue to increase automation of continuous data analytics where possible and support the SBA's use of Tableau Server and data governance.	Continue to do this in conjunction with the data analytics activity mentioned above under internal audit processes.	In progress
	Begin using our new automated workpaper solution, AuditBoard for all audit projects.	Templates have been developed for audit projects and it is being utilized for two audit projects. Additional templates for advisory are in progress. We are currently evaluating AuditBoard for recommendation monitoring.	In progress
PEOPLE	Develop a training plan based on knowledge gaps for each member of the OIA to close those gaps.		In progress
	Have at least one team building event during the fiscal year to enhance the team.	Team building event held August 2022.	Complete
	Fill the open Audit Analyst position.	Hired Audit Analyst in October 2022. However, Lead IT Audit Analyst position is now vacant. Changing to Senior Audit Analyst position vs Lead.	In progress

OIA Organizational Chart





Other Items for Discussion

- Changes to OIA organizational chart
 - Senior Audit Data Analyst Charmaine Zhang change from intern back to FTE
 - New Audit Analyst Val Petushkova
 - Senior Audit Analyst Vacant
- ▶ Audit Committee meeting dates in 2023
 - February 27, 2023
 - May 22, 2023
 - August 21, 2023
 - November 20, 2023

Questions/Comments



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> ASHLEY MOODY ATTORNEY GENERAL

LAMAR TAYLOR
INTERIM EXECUTIVE DIRECTOR &
CHIEF INVESTMENT OFFICER

MEMORANDUM

To: Lamar Taylor

From: Michael McCauley

Date: November 17, 2022

Subject: Quarterly Standing Report - Investment Programs & Governance

GLOBAL PROXY VOTING & OPERATIONS

During the third quarter of 2022, SBA staff cast votes at 1,396 meetings worldwide, voting on ballot items including director elections, audit firm ratification, executive compensation plans, mergers & acquisitions, and a variety of other management and shareowner proposals. These votes involved 10,559 distinct voting items—voting 82% "For" and 16.9% "Against/Withheld," with the remaining 1.1% involving abstentions. Of all votes cast, 17.1% were "Against" the management-recommended vote. SBA proxy voting occurred in 50 countries, with the top five by meeting volume comprised of India (393), China (364), Japan (299), United States (235), and the United Kingdom (117). For the quarter ending September 30, 2022, the table below provides the SBA's major proxy voting statistics across all markets.

Individual Meetings	1,396
Individual Ballots	2,777
Individual Proposals	10,559
Percent Votes "For"	82.096
Percent Votes "Against"/"Withhold"	16.996
Percent Votes Not Voted	0.396
Percent Ballots Not Voted	0.696
Proxy Paper ID	1,342
Issue Descriptions	178
Companies	1,238
Portfolios	83
Country of Origin	50
Percent Votes Against Management Reco	17.196
Percent Votes in Favor of Directors	76.996
Percent Votes in Favor of Auditors	99.4%
Percent Votes in Favor of Merger/Acquisi	97.5%
Percent Votes in Favor of Compensation I	65,396
Percent Votes in Favor of SHP Environme	0.096
Percent Votes in Favor of SHP Social Issues	27.396
Percent Votes in Favor of SHP Governanc	50.096
Percent Votes in Favor of All SHP Issues	39.696

CORPORATE GOVERNANCE & PROXY VOTING OVERSIGHT GROUP

The most recent meeting of the Corporate Governance & Proxy Voting Oversight Group (Proxy Committee) occurred on September 14, 2022, and the next meeting will be held December 6, 2022. The Proxy Committee continues to review ongoing governance issues including the volume and trends for recent SBA proxy votes, company-specific voting scenarios, corporate governance policies, governance-related investment factors, major

regulatory developments and individual company research related to the Protecting Florida's Investments Act (PFIA), and other statutory investment requirements related to Israel and Venezuela.

LEADERSHIP & SPEAKING EVENTS

Staff periodically participates in investor and corporate governance conferences. Typically, these events include significant involvement by corporate directors, senior members of management, and other key investor or regulatory stakeholders. The following items detail involvement at events that occurred recently:

- In September, SBA staff participated in a meeting of the Board of Directors of the Council of Institutional Investors (CII), discussing a range of topics affecting the organization. Staff also attended the Fall Conference of CII.
- In October, SBA staff participated as a speaker (virtually) during the Annual Forum and Auxiliary
 Corporate Governance Conference sponsored by the Independent Oversight Committee (IOC) of the
 Best Practice Principles Group (BPPG). The event covered a variety of investor topics, with a focus on the
 corporate governance practices of Italian companies. During the event, staff also participated in the
 quarterly meeting of the IOC, discussing several issues affecting the proxy advisory industry.
- In early November, SBA staff participated in the Harvard Law School Corporate Governance Roundtable.
 The event included coverage of a variety of investor topics, with a focus on recent academic research on corporate governance.
- In late November, SBA staff participated as a speaker during the joint Council of Institutional Investors (CII)-New York University (NYU) Corporate Governance Executive Education Course. The event included coverage of a variety of corporate governance topics, notably with a focus on executive compensation design and related shareowner analysis.

ACTIVE OWNERSHIP & CORPORATE ENGAGEMENT

The SBA actively engages portfolio companies throughout the year, addressing corporate governance concerns and seeking opportunities to improve alignment with the interests of our beneficiaries. From late August through early December 2022, SBA staff conducted engagement meetings with several companies owned within Florida Retirement System (FRS) portfolios, including Bank of America, Honeywell, Constellation Brands, Amgen, Johnson & Johnson, Huntington Bank, and Turquoise Hill.

HIGHLIGHTED PROXY VOTES

Constellation Brands, Inc.—Constellation Brands had a special shareowner meeting on November 9, 2022, regarding the reclassification of common stock. The board sought shareowner approval to amend the company's charter to reclassify all outstanding Class B shares into Class A shares. SBA staff voted to approve the transaction. As a practice, the SBA opposes dual class share structures. Dual class shares distort the relationship between economic interest and voting power and risk harm to companies and their shareowners.

Approximately 75% of the issued and outstanding shares of Class A Common Stock held by the unaffiliated Class A holders voted to approve the amended and restated charter. The company announced that its stockholders approved and adopted an amended and restated charter, which will effectuate the previously announced elimination of Constellation's Class B Common Stock. Following completion of the transaction and cessation of trading in the Class B Common Stock, Constellation's publicly listed stock will consist of a single class of Class A Common Stock, with "one share, one vote" rights.

Turquoise Hill Resources, Ltd. (TRQ)—The TRQ board sought shareholder approval for TRQ to be acquired by Rio Tinto (RIO), TRQ's controlling shareholder with 50.79% ownership, at the November 15, 2022, special shareowner meeting. Under applicable law, approval of the proposal requires the support of a majority of the minority. Glass Lewis & Co. (GLC), a proxy advisor used by the SBA, recommended a vote for the transaction.

Institutional Shareholder Services (ISS) recommended that shareowners vote against the transaction. Two shareholders, SailingStone (2.2 % ownership) and Pentwater (14.5% ownership), expressed opposition to the proposed transaction, citing concerns with valuation, timing, and other factors. After reviewing research provided by both sets of providers and an engagement meeting with TRQ, SBA staff voted in support of the transaction. As noted by GLC, the proposed merger is in the best interests of TRQ and is fair to TRQ's minority shareholders for various reasons, including market trends, financing risks, the market premium of the merger consideration, and limited available alternatives.

REGULATORY AND MARKET DEVELOPMENTS

Securities and Exchange Commission (SEC) Charges Investment Adviser with Violating the Proxy Voting Rule In September, the SEC announced settled charges against a small, registered investment adviser for making proxy votes on behalf of clients without taking any steps to determine whether the votes were in the clients' best interests and for failing to implement policies and procedures reasonably designed to ensure it voted client securities in the best interests of its clients. The SEC's order finds that during a five-year period ending in January 2022, the investment adviser directed a third-party service provider it engaged to cast proxy votes on behalf of registered investment companies ("RICs") it managed to always vote in favor of proposals put forth by the issuers' management and against any shareholder proposals. According to the SEC's order, in connection with over two hundred shareowner meetings, the adviser caused the third-party service provider to vote the RICs' securities pursuant to this standing instruction without exception and without any review of the proxy materials associated with those votes. The adviser did not otherwise take steps to determine whether the votes were cast in the RICs' best interests and failed to implement policies and procedures reasonably designed to ensure that it voted proxies in its clients' best interests, as required by the Investment Advisers Act of 1940.

Inaugural Report issued by Proxy Advisory Group

In September, the Independent Oversight Committee (IOC) of the Best Practice Principles Group (BPPG) issued its first annual report covering the disclosures and compliance by proxy advisors with the group's Principles. The purpose of the BPPG is to promote greater understanding of the proxy research industry by developing and regularly updating a set of Best Practice Principles for Providers of Shareholder Voting Research & Analysis that signatories to the Principles adopt on a comply-or-explain basis. BPPG launched the first edition of the Principles in 2014, with the current version issued in 2019. The current BPPG Members include Federated Hermes (EOS), GLC, ISS, Minerva Analytics and PIRC. In 2019, the BBPG appointed the IOC to provide an annual review of the Best Practice Principles and the public compliance statements of each BPP Signatory. The IOC's purpose is to independently assure international markets that firms in the proxy voting research and advisory industry are meeting agreed best practices and serving the interests of their investor customers while treating issuers and other stakeholders fairly, with accuracy, integrity, and responsiveness. The IOC is comprised of an independent Chair and six institutional investor representatives (including SBA staff), three public company representatives, and two independent academic representatives.

Securities and Exchange Commission (SEC) adopts Execution Compensation Clawback Rule

In October, the SEC adopted final rules requiring the recovery of erroneously awarded compensation as required by the Dodd-Frank Act. The rule requires national securities exchanges to establish listing standards that would require listed issuers to adopt and comply with a compensation recovery policy, often known as a "clawback" policy, and require listed issuers to provide disclosure about such policies and how they are being implemented. The Dodd-Frank Wall Street Reform and Consumer Protection Act added Section 10D to the Securities Exchange Act of 1934. Section 10D requires the SEC to direct the national securities exchanges and associations that list securities to establish listing standards that require each issuer to develop and implement a clawback policy. That policy must provide that, in the event the issuer is required to prepare an accounting restatement, the issuer will recover incentive-based compensation paid to its current or former executive officers based on any misstated financial reporting measure. The policy must apply to compensation received during the three-year

period preceding the date the issuer is required to prepare the accounting restatement. A company will be subject to delisting if it does not adopt and comply with a compensation recovery policy that meets the requirements of the listing standards. If a company is required to prepare an accounting restatement, including to correct an error that would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period, the issuer must recover from any current or former executive officers' incentive-based compensation that was erroneously awarded during the three years preceding the date such a restatement was required. Data from ISS shows that as of August 2022, more than 90% of companies in the S&P 500 stock index (and slightly more than half of companies in the Russell 3000 stock index) have adopted clawback policies covering both cash and equity. Although a minority, some Boards have expanded the scope of recovery beyond the new SEC clawback rules, by including violation of non-compete, non-solicitation, and confidentiality agreements, compliance with intellectual property rights protection, disparagement, and other types of workplace misconduct.

Investor Polling Emerges within Investment Management Industry

In October, Schwab Asset Management announced new efforts to gauge its investors in certain exchange-traded-funds (ETFs) base across several governance issues. Schwab is one of the first known examples of a large investment firm attempting to gauge the preferences of its clients on corporate governance items. The new effort is merely a pilot program that utilizes a new service offered by Broadridge Financial Solutions which is like the process for tabulating proxy voting activities. Schwab has indicated it is not planning to use the client survey results with its specific proxy voting decision making and it has no intentions of allowing clients to make specific proxy voting decisions on the ETF's underlying securities. Rather, the survey instrument is only intended to generally inform their engagement/proxy voting activities. These new survey instruments are separate and apart from Schwab's pass-through proxy voting offerings, which have continued to ramp up alongside industry efforts. BlackRock, which rolled out pass-through voting to institutional clients in late 2021, recently reported that approximately 25% of its investors have utilized their "Voting Choice" option for certain funds, and both firms are exploring allowing their retail clientele to use pass-through voting.



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> ASHLEY MOODY ATTORNEY GENERAL

LAMAR TAYLOR INTERIM EXECUTIVE DIRECTOR & CHIEF INVESTMENT OFFICER

MEMORANDUM

To:

SBA Trustees

Maure M. Azze Lamar Taylor, Interim Executive Director & CIO

From:

Maureen M. Hazen, General Counsel

Date:

November 17, 2022

Subject:

Office of General Counsel: Standing Report

For Period August 12, 2022 – November 10, 2022

SBA Agreements.

During the period covered by this report, the General Counsel's Office drafted, reviewed and negotiated: (i) 22 new agreements - including 1 for Global Equity; 6 Private Equity investments; 1 Strategic Investment; and 2 for Real Estate; (ii) 178 contract amendments, addenda or renewals; and (iii) 3 contract termination.

SBA Litigation.

- Passive. As of November 10, 2022, the SBA was monitoring (as an actual or putative passive member of the class) 661 securities class actions. During the period of August 12 - October 31, 2022, 2022 the SBA collected recoveries in the amount of \$598,567.80 as a passive member in 27 securities class actions.¹
- FRS Investment Plan. During the period covered by this report, the General Counsel's Office monitored and/or managed the following cases for the Florida Retirement System Investment Plan (the "Investment Plan"). The SBA issued 5 Final Orders, received notice of filing of 5 new cases (including 1 at DOAH), and continued to litigate 4 cases that were pending during the periods covered by previous reports (including one case at DOAH and appellate cases).

Other Matters.

¹ Recoveries for November 1-9, 2022 were not available as of the date of this report.

- (a) <u>Public Records.</u> During the period covered by this report, the General Counsel's Office received 46 new public records requests and provided responses to 48 requests. As of November 10, 2022, the General Counsel's Office continues to work on 5 open requests.
- (b) <u>SBA Rule Activities.</u> During the period covered by this report, the SBA timely filed its Annual Regulatory Plan on September 28, 2022. There only were two pieces of legislation that specifically modify the duties or authority of the SBA. However, neither legislative change requires any new rules or rule amendments.



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ASHLEY MOODY ATTORNEY GENERAL

LAMAR TAYLOR INTERIM EXECUTIVE DIRECTOR & CHIEF INVESTMENT OFFICER

MEMORANDUM

DATE:

November 17, 2022

TO:

SBA Trustees

Lamar Taylor, Interim Executive Director & CIO

FROM:

Muum M. Hzr r Gener-Maureen M. Hazen, General Counsel and Acting Inspector General

SUBJECT:

Quarterly Report on SBA Inspector General Activities

The SBA's Inspector General, Ken Chambers, retired on March 31, 2022, and I have been serving as Acting Inspector General since his departure. The SBA Inspector General (IG) is responsible for serving as the organization's ethics officer; conducting certain internal investigations; and handling special projects as directed by the Executive Director & CIO.

Ethics and Training

- Mandatory ethics training and certification of compliance are required for all SBA employees on an annual basis. The on-line training covers gifts, conflicts of interest. financial disclosure, outside employment, lobbyist/principal restrictions, honorarium related events, etc. In addition to ethics training, mandatory training is required annually for all employees in the areas of harassment prevention, personal investment activity. insider trading, incident management framework, and use of information technology resources. Employees are also required to complete training courses for public records. confidential information and the Sunshine Law every other year (these were required in 2020) and a fiduciary responsibility course every 4 years. The deadline for completing the courses was June 30, 2022, and all SBA employees are in compliance. employees are required to take all of the mandatory training courses (which also includes a fiduciary responsibility course) within 30 days of their start date. In addition to the annual mandatory training classes, employees are also required to complete quarterly on-line training courses concerning cyber security awareness.
- During the period from August 17, 2022 to November 15, 2022, no instances were reported to the Inspector General concerning non-compliance with the SBA's Ethics Policy (including with respect to gifts).

SBA Fraud Hotline

Since July 2006, the SBA has utilized an independent provider of SBA Fraud Hotline services. Through an 800 number, SBA employees, service providers, and others may anonymously report tips or information related to fraud, theft, or financial misconduct. The telephone number and information is prominently displayed on the SBA intranet home page. Additionally, the hotline information is available on the SBA internet site as part of the SBA contact page, and online reporting is available. In September, 2021, the SBA transitioned to a new hotline service provider, EthicsGlobal.

During the quarter, no complaints were received by the Hotline.



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LAMAR TAYLOR
INTERIM EXECUTIVE DIRECTOR &
CHIEF INVESTMENT OFFICER

MEMORANDUM

DATE: November 10, 2022

TO: Lamar Taylor, Interim Executive Director & CIO

FROM: Sooni Raymaker, Chief Risk & Compliance Officer 52

SUBJECT: Trustee and Audit Committee Report – November 2022

The following is a summary report of Risk Management and Compliance (RMC) activities and initiatives completed or in progress since the last dated report of August 2022 to the current period. All RMC activities, reviews, controls, and processes are continuing to operate effectively and as expected during this reporting period.

The role of the RMC unit is to assist the Executive Director & CIO in maintaining an appropriate and effective risk management and compliance program to identify, monitor and mitigate key investment and operational risks. RMC plays a critical role in developing and enhancing the enterprise-wide system of internal controls. RMC proactively works with the Executive Director & CIO and designees to ensure issues are promptly and thoroughly addressed by management.

SBA senior management has created a culture of risk management and compliance through the governance structure, allocation of budgetary resources, policies and associated training and awareness. Management is committed to ethical practices and to serving the best interests of the SBA's clients.

Compliance Exception:

Due to negative market conditions and lagged alternative market valuations, the 20 percent allocation limit continues to be exceeded in accordance with Section 215.47(15), Florida Statutes, which states: "With no more, in the aggregate, than 20 percent of any fund in alternative investments through participation in an alternative investment vehicle as those terms are defined in s. 215.4401(3)(a), or in securities or investments that are not publicly traded and not otherwise authorized by this section".

Enterprise Risk Management (ERM) The Risk & Compliance Committee (RCC) held its quarterly meeting November 8, 2022. The RCC discussed the results of the recent Risk Identification Questionnaire sent by ERM to senior and middle management which asked participants for feedback on top risks faced by the SBA. Comments were collected and categorized to illustrate the top risks identified. The top risks will be assessed in the upcoming 2022 Risk Assessment, with an expected completion date of January 2023. Additionally, the RCC reviewed highlights from the latest Enterprise Risk Management Plans with

associated metrics, the 3rd quarter Gartner Emerging Risks report, updated operational due diligence reporting, and highlights from the recent SEC Mock Exam.

Trading and Investment Oversight

The Trading and Investment Oversight Group (TOG) met on October 27, 2022. The group reviewed quarterly internal trading activity, compliance reports and trading counterparty oversight updates. The annual review and approval of the slate of counterparties for internal trading was approved on October 1, 2022.

TOG also reviewed the results and recommendations from the SEC Mock Examination, conducted by Renaissance Regulatory Services, Inc. (RRS). The SBA retained RRS in February 2022 to conduct an Investment Adviser Examination that would benchmark the SBA's compliance program against current and applicable SEC examination protocols and priorities and provide feedback concerning the SBA's progress toward complying with industry best practices, particularly those related to trading and conflicts of interest. The exam, which focused on process design, workflow, systems, and key controls for the internally managed public market asset classes, covered the period July 1, 2020 – December 31, 2021. The exam was completed in July 2022, with no material weaknesses in compliance or operational controls identified. RRS determined that SBA management had properly identified the primary compliance risks and implemented reasonable control activities related to internal trading and operations. To further strengthen the SBA's compliance program and more closely align its operations with SEC regulated entities and industry best practices, RRS recommended eleven areas for further enhancement. The SBA has begun the process of implementing these recommendations.

External Manager Operational Due Diligence (ODD)

During the period, the ODD team reviewed and commented on eleven consultant operational due diligence reports on investment managers as part of the investment approval process, which represents approximately \$1.4 billion in potential investments. The team reviewed nine real estate property acquisitions which represents approximately \$600 million in new investments. Twenty-five new consultant ODD reports were added to the Manager Operational Risk Oversight page for use by the asset classes since the last meeting.

The ODD team requested annual Investment Protection Principles (IPP) certifications from the SBA broker dealers. Eight of the 2021 IPP forms have not been received. Three manager onsite visits are planned for December.

Public Market Compliance (PMC)

PMC is currently involved with the Florida PRIME Financial Audit conducted by the Auditor General's Office and the Public Market External Manager Monitoring Audit conducted by the Office of Internal Audit. PMC has responded to audit requests by participating in process walk-throughs and providing documentation such as internal procedures, compliance reviews, and exception reports.

PMC has been exploring and evaluating new workflow functionality within the BNYM Compliance Monitor (CM) application. This process has included discussions with Global Equity (GE), as well as enhancement requests to BNYM. Using the new functionality, GE in conjunction with PMC, will be able

Page 3

to easily identify managers which are triggering soft guidelines and thereby provide more timely and robust portfolio monitoring.

Hannah Day has joined PMC as the new Investment Compliance Analyst.

Performance Reporting & Analytics (PRA)

The PRA team is nearing completion of a project to leverage the existing Eagle PACE (a performance management system) to build portfolio composites based on General Investment Performance Standard (GIPS) best practices. The PACE system can aggregate all composites and produce reports with performance returns in a more efficient manner. This will allow the PRA team to reduce reliance on excel spreadsheets or other business intelligence tools to reconcile the official monthly performance data and reporting, relieving the need for ongoing maintenance between the systems. PRA will begin the next project along with an Eagle SME in December to start using PACE to calculate Time Weighted Returns and Dollar Weighted returns. Currently, PRA uses a different database to do this. By utilizing PACE to calculate TW and DW returns, there will be more efficiencies gained as another database will not have to be maintained.

PRA also finished all Fiscal Year reconciliation for financial statement reporting as well as incentive compensation data.

Policy Activity and Regulatory Monitoring

Since the last report, revisions were implemented to twenty-five policies. Most of these policies were revised to update processes, roles, and responsibilities, due to the departure of the Deputy Chief Investment Officer. Among those were three private market allocation policies, which were also updated for consistency with recent changes implemented to the Risk Budget policy. In addition, the Identification and Reporting of Investments in Florida Businesses policy was modified to expand identification criteria to reflect the universe of holdings more accurately in Florida companies; and the Personal Investment Activity policy was revised to update employee pre-clearance and certification requirements.

Investment guidelines for the Florida Hurricane Catastrophe Fund Operating Claims Paying and Liquidity portfolios were revised, and new guidelines were developed for the Administrative and Disbursement Funds under the Reinsurance to Assist Policyholders (RAP) Program. The Investment Policy Statements for the FRS Defined Benefit Plan and the Local Government Surplus Funds Trust Fund (Florida PRIME) were also approved by the Trustees during this period.

On the regulatory front, exposures to companies conducting business in certain designated Japanese business sectors continued to be monitored daily, to ensure compliance with the Japanese Foreign Exchange and Foreign Trade Act, which established a 1% reporting threshold for share ownership or voting rights held. Requirements for the SEC 13H Large Trader filing were also reviewed for reportable changes, but no amended filing was necessary for the quarter ended September 30, 2022.

Page 4

Personal Investment Activity (PIA)

During the period (July 27, 2022, through October 31, 2022), there were 178 requests for pre-clearance by SBA employees, with 138 being approved, 36 being denied (due to blackout restrictions), and 4 being retracted (not traded). There was one violation which was reviewed by the CRCO, Acting Inspector General, Acting SOO-Human Resources, and the ED & CIO.

State Board of Administration

Strategic Investments Asset Class Review

Trent Webster

Senior Investment Officer – Strategic Investments

Investment Advisory Council Meeting

December 13, 2022



Policy Objectives

- Generate a 4% real return over the long-term
- Dampen the volatility and improve the risk-adjusted return of the FRS
- Outperform the FRS during periods of significant market declines
- Increase portfolio flexibility by investing in new strategies and opportunistically across current strategies



Other Roles

- Repository for strategies that may not be a good fit in other asset classes
- Home for cross-asset class strategies
- Act as an incubator for potential new asset classes



Structural Review

- Strategic Investments undergoing a structural review
- Considering a change in policy objectives
- Asset classes will likely look different in the future

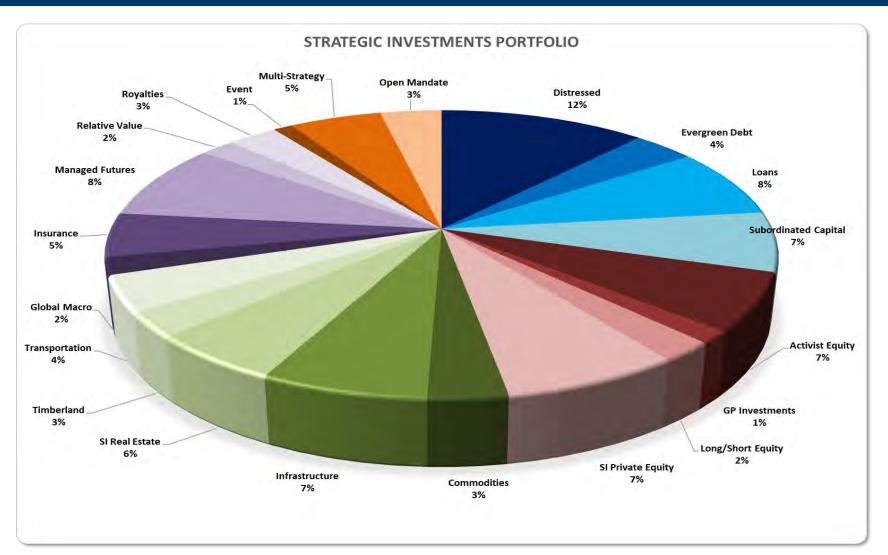


Portfolio

- Net asset value of \$20.0 billion
- Net asset value plus unfunded commitments of \$25.5 billion
- 116 relationships managing 187 funds
- Private market strategies 64% of NAV, liquid strategies 36% of NAV
- Currently 11.7% of Total Fund, target 12%

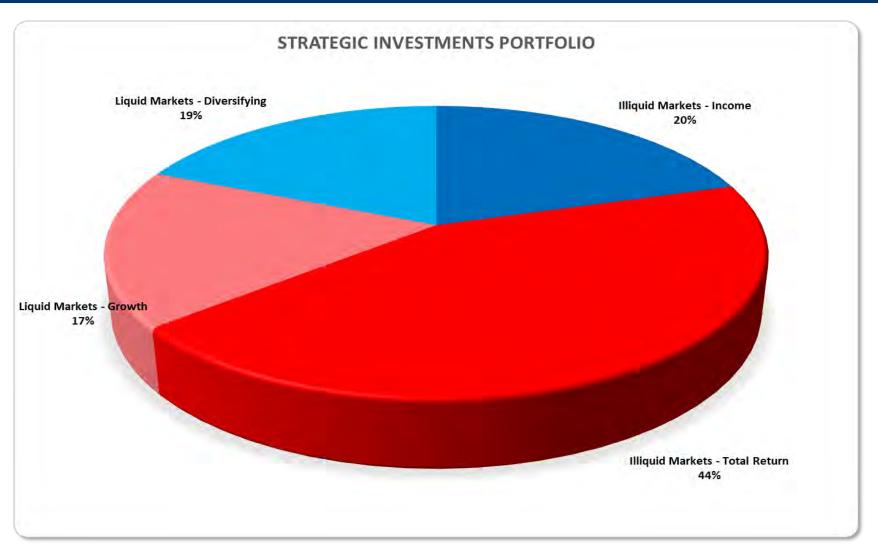


Portfolio





Portfolio





Recent Activity

- Quarterly cash outflow was \$54 million
- Cash outflow for the calendar year has been \$482 million
- Fourteen funds totaling \$2.11 billion closed this calendar year
- Two funds totaling \$250 million closed in the third calendar quarter
- No funds closed in the fourth calendar quarter
- Seven funds totaling \$1.05 billion in the Pipeline

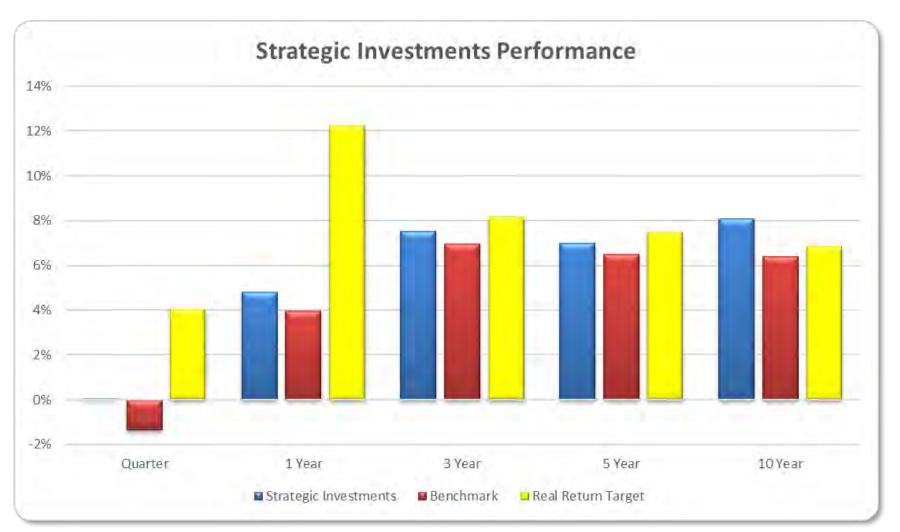


Pipeline

- Four Debt funds Four Loan
- Three Real Asset funds One each in Commodities,
 Infrastructure and SI Real Estate
- Three new relationships
- Seven private markets strategies
- No hedge funds

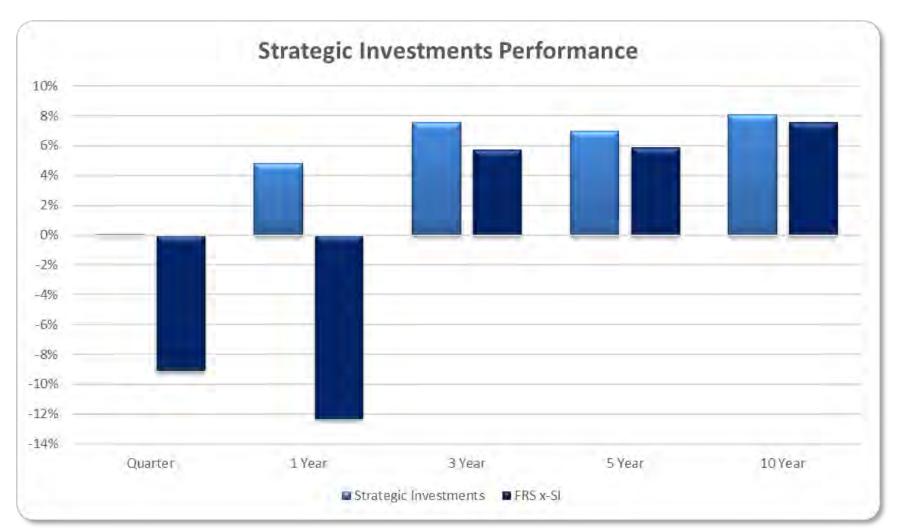


Performance





Performance





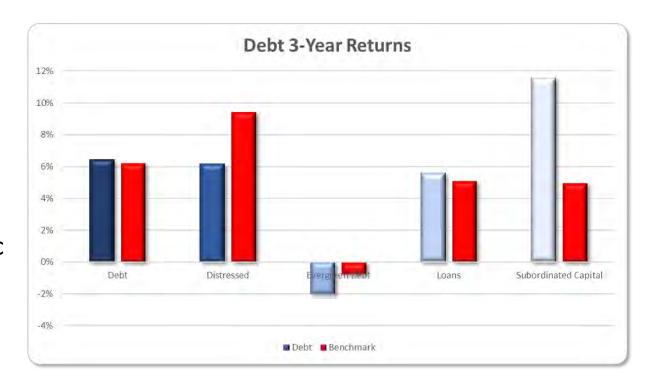
Debt

- 30% of Strategic Investments NAV
- 44 relationships, 79 funds
- Closed six funds at \$880 million this calendar year
- Sub-strategies
 - Distressed
 - Evergreen Debt
 - Loans
 - Subordinated Capital



Debt

- Performance v benchmark
 - 1 Year 3.7% v 3.8%
 - 3 Year 6.4% v 6.2%
 - 5 Year 6.1% v 6.4%
- Distressed funds have lagged due to nondistressed investments
- Evergreen Debt funds struggled during pandemic
- Loans a bit better than benchmark
- Technology overweight in Subordinated Capital drove outperformance





Debt

- Nearly \$3 billion in private credit dry powder, much in Distressed funds
- Distressed funds diversified into other credit markets with mixed success
- Likely will reorganize Debt strategy as Private Credit has evolved since the Global Financial Crisis
- Emphasis has been on more opportunistic strategies to exploit gaps in markets and deterioration of docs
- Loans becoming more interesting as rates rise

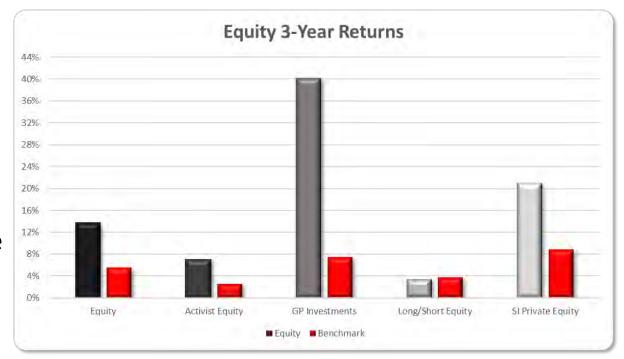
Equity

- 18% of Strategic Investments NAV
- 16 relationships, 23 funds
- Closed one fund at \$250 million this calendar year
- Sub-strategies
 - Activist Equity
 - GP Investments
 - Long Equity
 - Long/Short Equity
 - SI Private Equity



Equity

- Performance v benchmark
 - 1 Year 2.2% v -12.1%
 - 3 Year 13.4% v 5.5%
 - 5 Year 11.4% v 4.9%
- Activists one of the top-performing public equity strategies
- Strong performance in GP investments due to sale
- Long/Short Equity in line with peers
- Private Equity on fire
- No Long Equity funds to date





Equity

- Activist funds in Japan present long runway of opportunity
- Lack of growth in local economies presents tailwinds for European activists
- Very high bar for Long/Short Equity funds
- GP Investments expensive



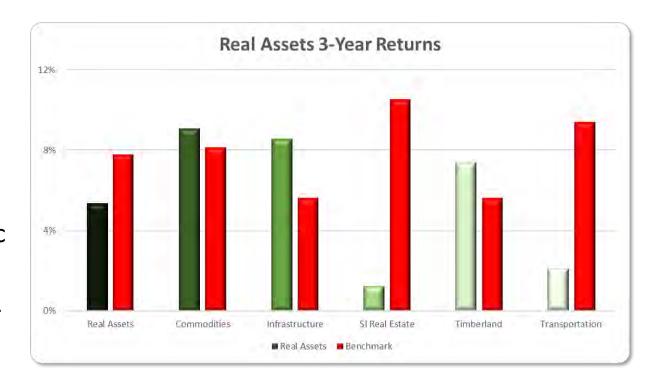
Real Assets

- 23% of Strategic Investments NAV
- 31 relationships, 53 funds
- Closed four funds at \$530 million this calendar year
- Sub-strategies
 - Commodities
 - Infrastructure
 - SI Real Estate
 - Timberland
 - Transportation



Real Assets

- Performance v benchmark
 - 1 Year 8.2% v 8.6%
 - 3 Year 5.4% v 7.8%
 - 5 Year 7.2% v 7.4%
- Commodities are expected to outperform this decade
- Infrastructure portfolio performing well as public markets struggle
- Real Estate debt and Transportation struggling
- Strong returns for Timberland over the past year





Real Assets

- Bullish on commodities
 - On oil and gas due to past losses and ESG
 - On base metals due to lack of investment and renewables investment
- Focused on niche opportunities in Infrastructure
- Real estate debt markets have lagged but are improving
- Timberland will benefit from ESG
- Tailwinds in Transportation
 - Aircraft as travel improves
 - Shipping performing well after decade-long bear market



Diversifying Strategies

- 20% of Strategic Investments NAV
- 16 relationships, 20 funds
- Closed one fund at \$150 million this calendar year
- Sub-strategies
 - Global Macro
 - Insurance
 - Managed Futures
 - Relative Value
 - Royalties



Diversifying Strategies

- Performance v benchmark
 - 1 Year 9.6% v 11.8%
 - 3 Year 5.8% v 7.5%
 - 5 Year 4.0% v 6.4%
- Global Macro and Managed Futures bounced back but underperforming peers
- Insurance only negative sub-strategy
- Relative Value performance strong
- Royalties outperforming





Diversifying Strategies

- Central bank policy is now providing opportunities in Global Macro
- Managed Futures performance flat for eight years, then double-digit returns over past three years
- Insurance markets roiled by multiple perils and social inflation
- Searching for attractive relative value managers
- Positive developments in Royalties



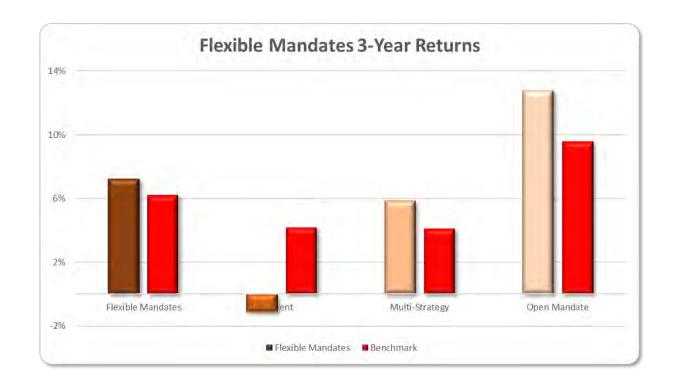
Flexible Mandates

- 11% of Strategic Investments NAV
- 9 relationships, 12 funds
- Closed two funds at \$300 million this calendar year
- Sub-strategies
 - Event
 - Multi-Strategy
 - Open Mandate



Flexible Mandates

- Performance v benchmark
 - 1 Year -3.6% v 0.8%
 - 3 Year 7.2% v 6.2%
 - 5 Year 6.9% v 5.1%
- Event funds lagging
- Multi-Strategy outperforming
- Open Mandate funds aggressively deployed capital during pandemic





Flexible Mandates

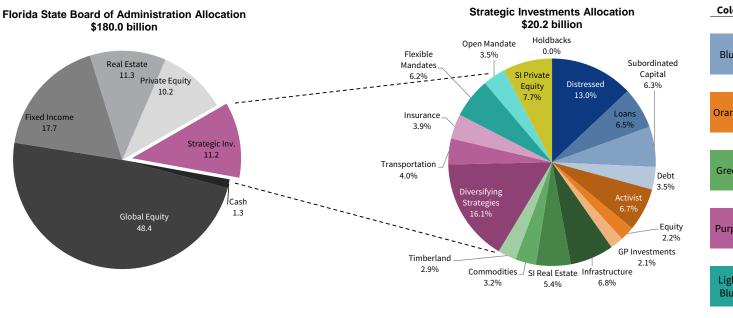
- Event funds correlation to risk markets have generally been high
- Multi-Strategy funds have been additive to the portfolio on a risk-adjusted basis
- Open Mandate funds interesting episodically



Overview of FSBA's Strategic Investments

Strategic Investments is well diversified by strategy

As of June 30, 2022 • USD



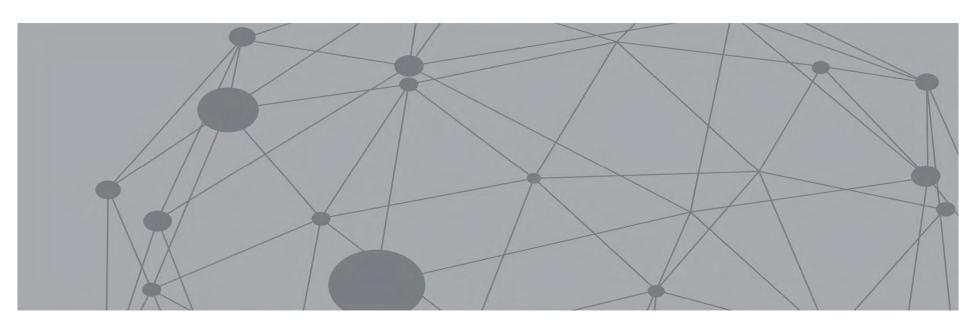


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Notes: Strategic Investment performance from June 30, 2022 is preliminary.

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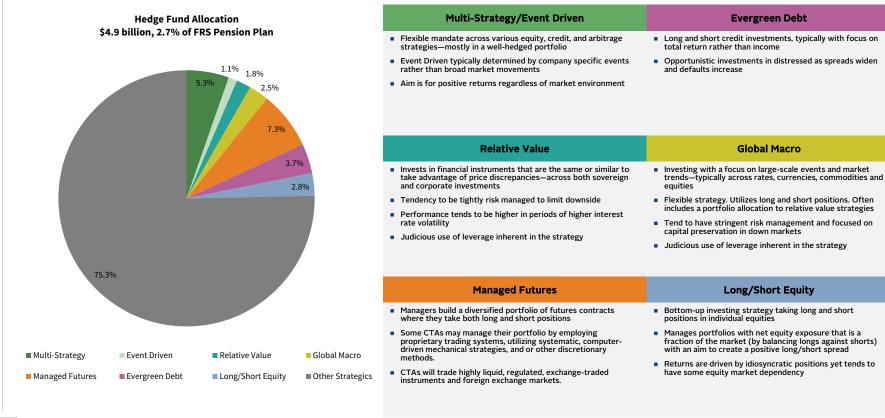
HEDGE FUNDS





Hedge Fund Allocation

The hedge fund allocation seeks to diversify the economic sources of returns of the Plan



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Notes: All exposures as of 6/30/2022. Private Credit funds, Liquid insurance and transportation funds are captured In "Other Strategics".

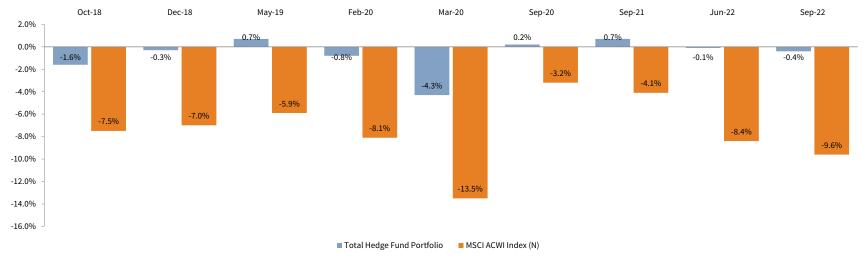
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Hedge Fund Program: Prioritizing Diversification

Efforts in recent years to prioritize diversification have resulted in a portfolio that has little equity market dependency

- On a trailing 5-year basis, the SBA hedge fund allocation has a 0.15 beta to the MSCI ACWI, signaling an uncorrelated return profile rather than one that is dependent on the performance of equities
- The hedge fund allocation has been able to successfully navigate periods of distress and outperform the broader market, as a result of low equity beta.

Total Hedge Fund Portfolio During Recent Monthly Downturns



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Notes: All returns are monthly and net of fees. Beta and Correlation are calculated versus the MSCI ACWI IMI (net). Beta represents an average of 5 year rolling periods for the time periods described below. Copyright © 2022 by Cambridge Associates LLC. All rights reserved.

Correlation of Hedge Fund Sub Asset Classes

Low correlations across the hedge fund portfolio, including multiple sub asset classes with negative correlation to global equities $\frac{1}{2} \left(\frac{1}{2} \right) = \frac{1}{2} \left(\frac{1}{2} \right) \left(\frac$

Trailing 5 Years • Oct 1, 2017 - Sep 30, 2022 • USD

	EVENT	MULTI-STRAT	FLEXIBLE MANDATES	GLOBAL MACRO	MANAGED FUTURES	RELATIVE VALUE	DIVERSIFYI	EVERGREEN DEBT	LONG/SHORT EQUITY	MSCI ACWI N
Event Driven	1.0	0.4	0.7	-0.3	0.0	-0.1	-0.1	0.3	0.4	0.4
Multi-Strategy	0.4	1.0	0.9	0.1	0.1	-0.1	0.1	0.9	0.5	0.7
Flexible Mandates	0.7	0.9	1.0	-0.1	0.1	-0.1	0.0	0.8	0.6	0.7
Global Macro	-0.3	0.1	-0.1	1.0	0.3	0.1	0.7	0.1	0.0	-0.1
Managed Futures	0.0	0.1	0.1	0.3	1.0	-0.1	0.9	0.0	0.2	0.1
Relative Value	-0.1	-0.1	-0.1	0.1	-0.1	1.0	0.2	-0.1	0.1	0.0
Diversifying Strategies	-0.1	0.1	0.0	0.7	0.9	0.2	1.0	0.1	0.2	0.1
Evergreen Debt	0.3	0.9	0.8	0.1	0.0	-0.1	0.1	1.0	0.3	0.6
Long/Short Equity	0.4	0.5	0.6	0.0	0.2	0.1	0.2	0.3	1.0	0.5
MSCI ACWI Index (N)	0.4	0.7	0.7	-0.1	0.1	0.0	0.1	0.6	0.5	1.0
1 -0.9 -0.7 -0.5 -0.2 0.2	0.5	0.7	0.9	1						

Notes: Correlations are on a two-year trailing basis as of September 30, 2022. Strategy categories represent underlying strategies within the SBA's hedge fund portfolio. Copyright © 2022 by Cambridge Associates LLC. All rights reserved.

Equity Market Sensitivity

Equity beta for bonds has increased during the recent market turmoil, while the hedge fund portfolio has remained steady $\,$

Rolling 2-year Beta • January 1, 2021 – September 30, 2022



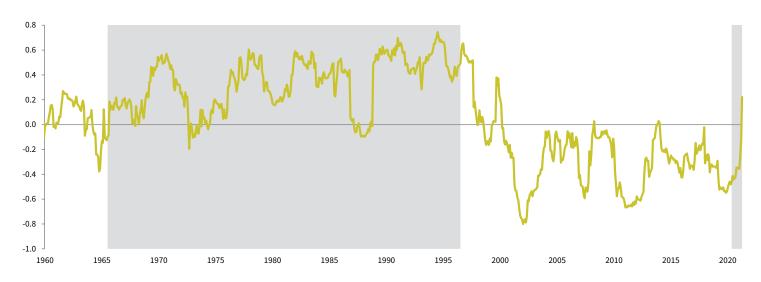
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Notes: Graph represents beta to MSCI ACWI Index (N).

Rising Stock Bond Correlation Amid Periods of Uncertainty

US Stock-Bond Correlation (Rolling 2-Yr)

December 31, 1960 - March 31, 2022



■ Higher-Inflation Period

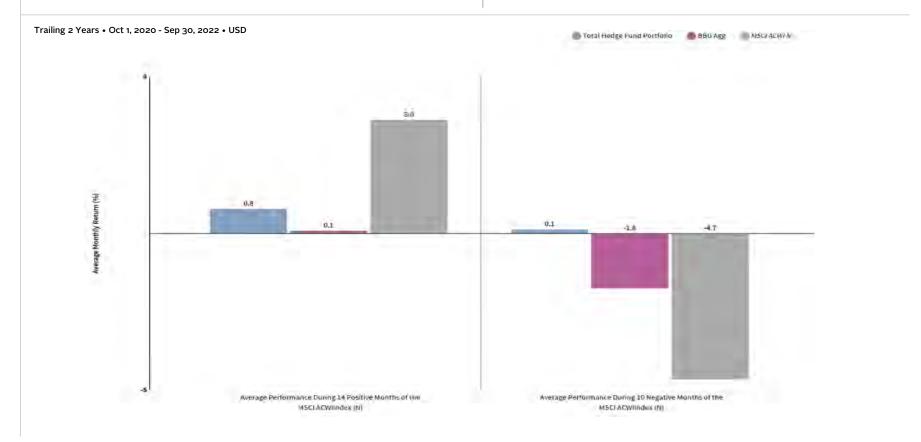
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Sources: Bloomberg Index Services, Standard & Poor's, and Thomson Reuters Datastream.

Notes: Stocks are based on S&P 500 monthly total returns and bonds are based on ten-year US Treasury Bond monthly total returns. Higher-inflation period represents periods where year-over-year CPI-U was persistently well above the Fed's long-term 2% target rate.

Hedge Fund Allocation Market Capture

Hedge funds have outperformed bonds significantly during both up and down months for global equities over the past 24 months



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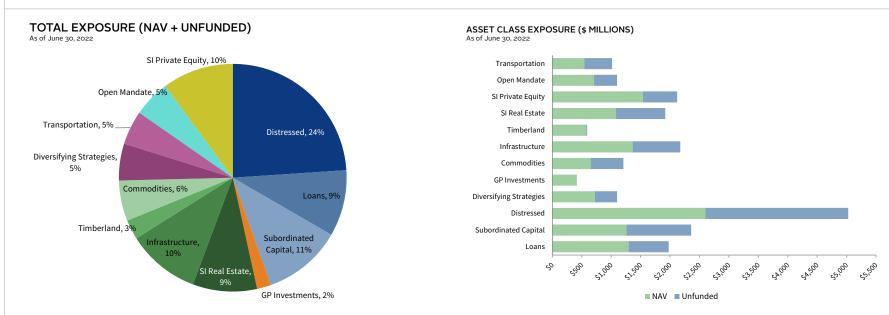
Notes: This statistic should not be interpreted as sensitivity to the market (beta) as it does not account for alpha. The range of positive and negative benchmark returns may be limited and may or may not include extreme returns. This describes a purely historical experience and should not be extrapolated to future behavior.

PRIVATE MARKET ENVIRONMENT





Private Strategic Investments Overview

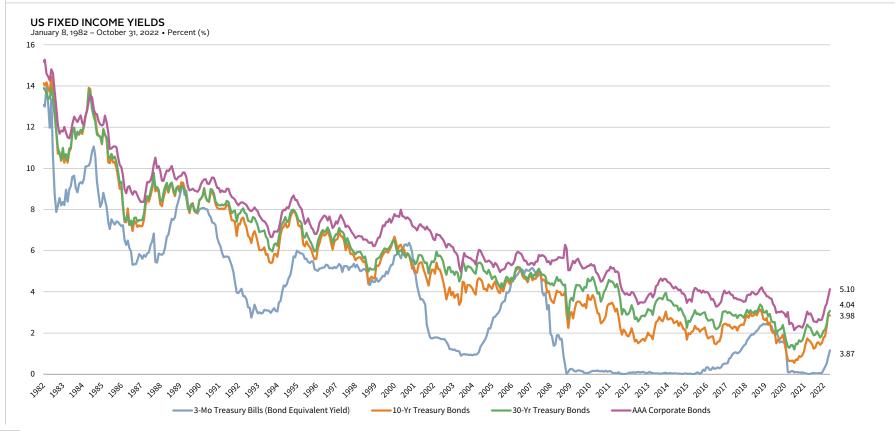


- As of June 30, 2022, total exposure of the FSBA's private strategic investments program was \$21.0 billion (11.7% of FRS Pension Plan), with \$12.8 billion (7.1% of FRS Pension Plan) of unrealized value (NAV).
- The program is diversified across strategies and geographies and is well positioned to take advantage of current trends in the credit markets.
- The overall program is performing well, generating a net IRR of 10.0% and net TVPI of 1.4x since inception.

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Note: Asset allocation data calculated by Cambridge Associates. Performance figures are based on Cambridge Associates preliminary data as of 6/30/2022. Copyright © 2022 by Cambridge Associates LLC. All rights reserved.

US Fixed Income Yields Have Increased Meaningfully in 2022 Yet Are Far From High Relative to Historical Standards



Sources: Federal Reserve, Moody's Investor Service, and Thomson Reuters Datastream.

Notes: The Federal Reserve ceased publication of the 30-year constant maturity series on February 18, 2002, and reintroduced it on February 9, 2006. During that period, the 30-year Treasury yield is an extrapolation of the Long-Term Average Rate series.

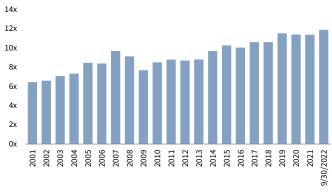
Data are based on weekly yields through October 31, 2022.

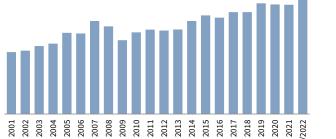
Data are based on weekly yields through October 31, 2022. Copyright © 2022 by Cambridge Associates LLC. All rights reserved.

Valuations Were at a Peak Leading Into This Environment

- Valuations leading into this environment were near all-time highs – with strong cash flows buoyed by low interest rates
- Private market purchase multiples have yet to compress; although, anecdotally, company quality in YTD M&A has increased substantially
- If the current higher rate environment continues, ultimately purchase price multiples will compress

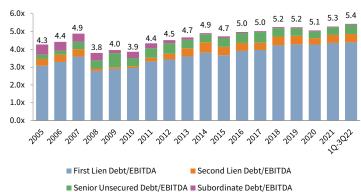
US LBO PURCHASE PRICE MULTIPLES¹



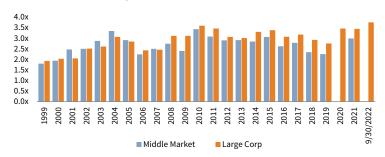






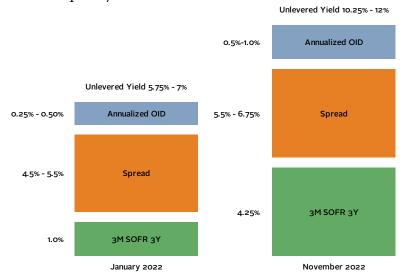


US EBITDA - MAINT CAPEX/CASH INTEREST3



Borrowers Ability to Withstand Increased Interest Rates is Being Scrutinized; Lenders Reaping Greater Portion of Cash Flows

- The rapid increase in rates is just starting to impact borrowers' cash flow
- Run-rate analyses paint a negative picture relative to actuals
- Managers are identifying borrowers that may have liquidity issues



Illustrative Borrower Free Cash Flow Analysis						
(\$ million)	Existir Jan 2022	ng Deal Nov 2022	Newly- Priced Deal Nov 2022			
Loan Outstanding	\$500	\$500	\$500			
Interest Cost Calculation:						
SOFR	1.00%	4.25%	4.25%			
Margin (Spread)	5.25%	5.25%	6.50%			
Prevailing Interest Rate	6.25%	9.50%	10.75%			
Run-rate Annual Interest Expense	\$31	\$48	\$54			
Free Cash Flow Calculation (Proxy):						
EBITDA	\$100	\$100	\$100			
less: Interest Expense	(\$31)	(\$48)	(\$54)			
less: Maintenance Capital Expenditures	(\$15)	(\$15)	(\$15)			
Free Cash Flow (Proxy)	\$54	\$38	\$31			
% decrease in FCF from Jan 2022		(30%)	(42%)			
EBITDA - Capex / Interest	2.7x	1.8x	1.6x			

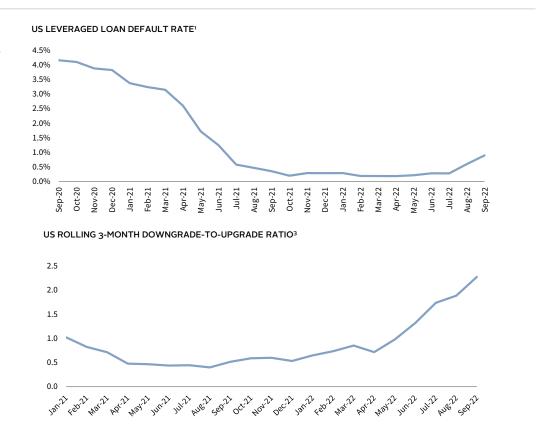
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Notes: Calculation provided as a simplified proxy for free cash flow; excludes assumptions for tax expense and changes in working capital.

Credit Markets are Signaling a Slowdown in the Economy

- Default rates a trailing indicator remain low by historical standards, but are increasing
- The public leveraged finance markets are signaling concern, as a growing percentage of the market is trading at distressed levels
- The S&P downgrade-to-upgrade ratio is beginning to increase sharply, which has meaningful technical knock-on effects

DISTRESS RATIOS BY COUNT² 12% 10% 8% 6% 4% 2% 0% — Morningstar/LSTA LL Index — S&P US HY Corp Bond Index (SPUHYBD)





Ources:

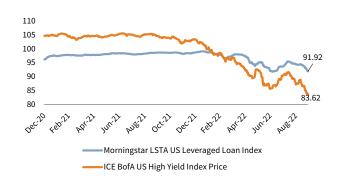
[2] Pitchbook, LCD; Broadly Syndicated Loan distress ratio defined as the share of the S&P/LSTA Loan Index that is trading below 80. High yield distress ratio defined as the proportion of speculative-grade issues with option-adjusted composite spreads of more than 1,000 bps relative to U.S. Treasuries.

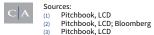
(3) Pitchbook, LCD

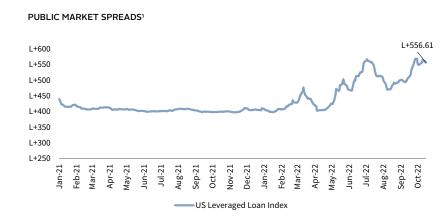
Public Markets Under Stress Creating Opportunities for Private Lenders

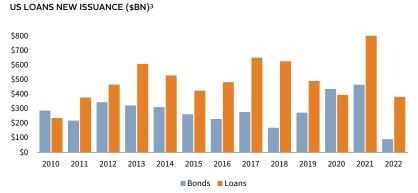
- Private credit spread widening lagged public markets earlier this year; now catching up
 - Anecdotally spreads 50 to 150bps wider year-to-date
- Managers reporting recent reduction in leverage and improving terms and documentation
- Limited debt capital market activity increasing opportunities for private credit
- Attractive stressed/distressed environment building

WEIGHTED AVERAGE BID OF US LEVERAGED LOANS²









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Summary of recommendations

Overall SI program

- 1. Role of SI should be re-cast as 'Diversifying' bucket with current secondary objective as primary objective ("Dampen volatility and improve risk-adjusted return of the FRS") and added to SI policy for role clarity
- 2. Revise strategic objectives (Section II, 15-601 Strategic Investments Allocation Policy)
- 3. Revise SI portfolio structure
 - a. transfer Private Equity exposures to current Private Equity asset class
 - i. this includes Florida Growth Fund portfolio
 - b. transfer Real Asset exposures to expanded FRS Real Assets asset class (currently Real Estate)
- 4. Implement range-based strategic asset allocation policy for SI portfolio components
- 5. Maintain current primary performance benchmark
- Revise secondary performance objective to generate long-term annual return of 2.0 percent above CPI



Summary of recommendations

Individual portfolio components

- Absolute return:
 - —Change hedge fund sector allocations to achieve a more efficient mix that is consistent with overall portfolio return, risk, and diversification goals.
 - Reduce capital from areas of concentration including Activists, CTAs, Insurance and certain Flexible mandates.
 - —Add capital to new and/or existing alpha sources to benefit portfolio risk and return characteristics (more details in body)
- Private credit (more details in body):
 - —Increase allocations to direct lending strategies over time via fund commitments or strategic SMAs
 - Maintain steady commitments to junior capital strategies while focusing on reducing the unfunded exposure relative to NAV
 - Reduce allocations to credit opportunities strategies while maintaining sub-strategy diversification
 - Reduce allocations to distressed strategies until current dry powder is reduced and distributions are made from legacy fund commitments

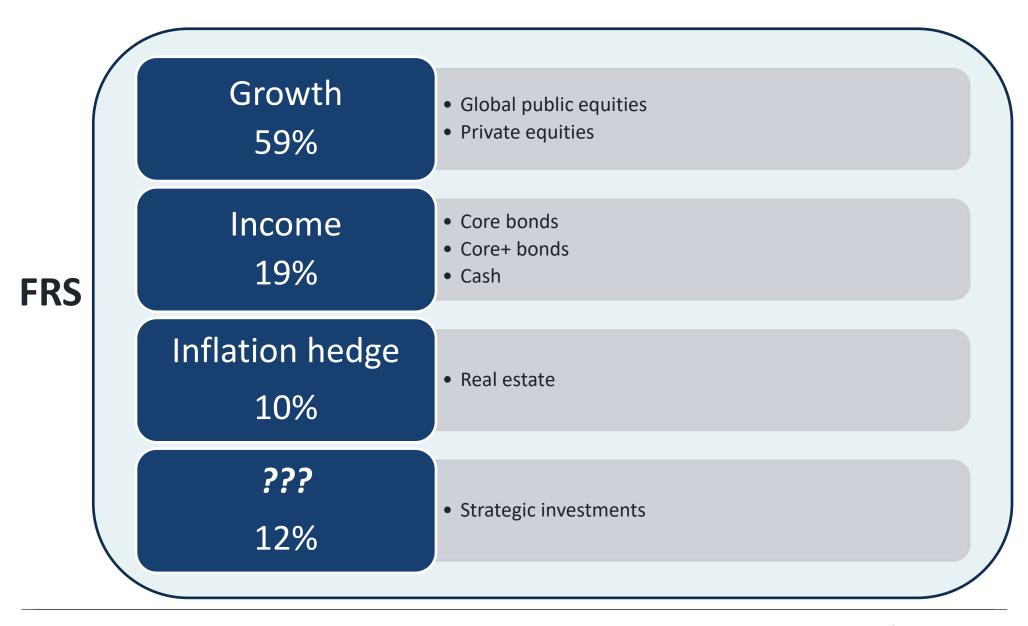


Recommendation #1: Define role of SI

- Verus believes current SI program objectives of growth commensurate with FRS growth objective and to dampen overall FRS volatility through outperformance of the FRS during periods of significant market declines are (1) competing objectives and (2) impact strategic implementation decisions
- Verus recommends clients group asset strategies by their respective key risk drivers and portfolio
 role when setting strategic asset allocation policy. Every strategic asset class exposure should
 have defined role and unique contribution to asset allocation policy defined by return and risk
 contribution to overall FRS
- SI has meaningful strategic asset allocation policy target allocation (12%). It should serve unique role in FRS so there is no overlapping primary objective and role served by another FRS strategic asset allocation exposure
- Put another way, if SBA wants an exposure to serve chiefly as growth asset, public and private
 equities are best implementation alternatives and should be grouped together or segregated
 from other strategic asset class exposures
- Verus recommends role of SI be defined as "Diversifying Assets"



Recommendation #1: Define role of SI





Rationale behind recommendation #1

- FRS now has well developed strategic asset classes with distinct roles and risk (return) drivers
- SI is large enough to warrant role different from initial asset class conception evolution is ok!
- As Diversifying Assets, SI will:
 - Serve clear role in FRS as well as provide best exposure to primarily equity risk mitigation,
 particularly in periods similar to current environment where equities and bonds are selling off
 - Should produce improved Sharpe at FRS Total Fund level (a current objective) through reduced risk and similar expected return
 - Defined role can be added to SI Allocation Policy which will be useful for SBA Advisory Committee's and Board's (and public's) understanding of asset class
 - Given defined role and primary objective, SI staff can be more focused on identifying strategies to implement within SI
 - Defined role and objective will better facilitate modeling of SI in conjunction with remaining FRS asset classes during asset allocation setting process
 - As SBA's peers are introducing or increasing Diversifying Assets buckets, networking may expand sourcing opportunities



Recommendation #2: Revise strategic objectives

- If SBA re-defines SI per Verus' Recommendation #1, then SI Allocation Policy should be revised to reflect different strategic objectives
- Verus recommends long-term annual return be CPI + 2%, which is appropriate for Diversifying Assets bucket and reflective of its role
- Verus further recommends maintenance of remaining current strategic objectives:
 - dampen volatility and improve risk-adjusted return of FRS
 - outperform FRS during periods of significant market declines
 - increase portfolio flexibility by investing both in new strategies and opportunistically across current strategies
- These strategic objectives would <u>uniformly</u> represent SI return and risk expectations and drive implementation decisions to result in aggregate consistency of SI portfolio's attributes



Recommendation #3: Revise SI portfolio structure

- If SBA re-defines SI (*Verus Recommendation #1*) and revises SI's strategic objectives (*Verus Recommendation #2*), then SI portfolio structure would need to be revised to align portfolio with new strategic role and revised objectives
- Verus recommends transfer of Private Equity strategies to current FRS Private Equity portfolio, including Florida Growth Fund
- Verus recommends transfer of Real Assets strategies to current FRS Real Estate portfolio, which should then be re-named Real Assets
- Rationale:
 - (Private Equity) SI's Private Equity strategies reflect key risk drivers and characteristics (i.e., risk exposures, vehicles, terms, investment horizons, expected return objective (i.e., > CPI + 4%), etc.) common to those in the current strategic policy allocation to Private Equities
 - (Private Equity) During equity market drawdowns, SI Private Equity portfolio will likely drawdown similar to other private equities, which is counter to current SI volatility dampening and improved return/risk objectives
 - (Real Assets) Verus views role of SI's Real Assets strategies as similar to Real Estate, which is inflation hedging. Verus believes SBA should aggregate strategies (public and private) defined by ability to principally benefit FRS Total Fund during periods of rising inflation



SI portfolio structure analysis results

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-						
						SI CPI Plus 2
			SI After	FRS Tgt w SI		at 16 Pct &
	SI Jan 2022	FRS Tgt w SI	Reclass	After Reclass	SI CPI Plus 2	
Global Equity	1.8	53.1		53.1		45.2
Hedge Fund (Equity Style)				1.3		1.2
Commodities				0.4		0.3
Total Public Equity	2	53		55		47
Private Equity	7	7		7		10
Core Fixed Income		9.0		9.0		8.3
Short-Term Gov't/Credit		9.0		9.0		8.3
Total Public Fixed Income		18		18		17
0 0 15 1 1		10.0		10.0		0.0
Core Real Estate		10.0		10.0		9.2
Opportunistic Real Estate				0.7		0.6
Total Real Estate		10		11		10
Commodities	3.1	0.4				
Opportunistic Real Estate	5.5	0.7				
Infrastructure	13.3	1.6	18.5	1.6	10.0	1.6
Hedge Fund (General)	10.8	1.3	15.0	1.3	5.0	0.8
Hedge Fund (Equity Style)	10.4	1.3				
Hedge Fund (Credit Style)	4.0	0.5	5.6	0.5	10.0	1.6
Hedge Fund (Asymmetric Style)	16.6	2.0	23.2	2.0	30.0	5.6
Private Credit (Direct Lending - Levered)	6.7	0.8	9.3	0.8	10.0	1.6
Private Credit (Credit Opportunities)	2.7	0.3	3.8	0.3	15.0	1.6
Private Credit (Junior Capital - Mezzanine)	6.3	0.8	8.8	0.8	10.0	1.6
Private Credit (Distressed)	11.3	1.4	15.8	1.4	10.0	1.6
Total SI	91	11	100	9	100	16
Cash		1.0		1.0		0.9
Total Allocation	100	100	100	100	100	100
Total Real Assets	22	13	19	13	10	12
Used only to account for FRS Intermediate Core Fixed	Benchmark					
			SI After	FRS Tgt w SI		at 16 Pct 8
Mean Variance Analysis	SI Jan 2022	FRS Tgt w SI	Reclass	After Reclass	SI CPI Plus 2	PE to 10
Forecast 10 Year Return	6.5	5.7	6.1	5.7	5.8	5.9
Standard Deviation	13.3	12.8	13.6	12.8	12.6	12.5
Return/Std. Deviation	0.490	0.445	0.451	0.445	0.463	0.470
1st percentile ret. 1 year	-20.1	-19.9	-20.9	-19.9	-19.6	-19.3
Sharpe Ratio (a)	0.506	0.463	0.470	0.463	0.474	0.484
Correlation to FRS Tgt wo SI	0.89				0.84	

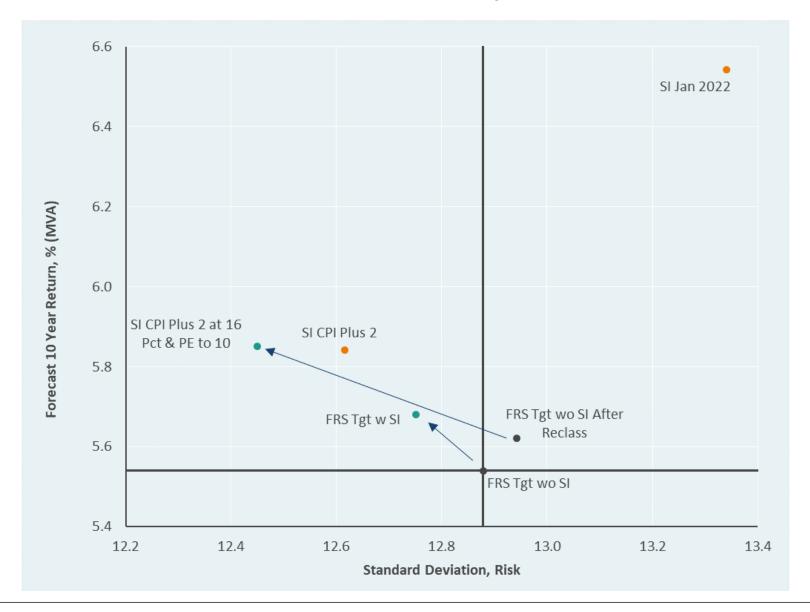
VETUS 2022 CIVIA 3 (10 11)							
Return	Standard	Sharpe		Correlation to			
(g)	Deviation	Ratio (a)		FRS Tgt w/o SI			
5.7	17.3	0.39		0.83			
4.5	15.0	0.34		0.81			
3.0	15.9	0.24		0.56			
	200			0.00			
9.5	26.0	0.46		0.26			
2.2	4.1	0.46		0.04			
1.5	3.6	0.33		-0.01			
C F	12.5	0.54		0.04			
6.5	12.5	0.54		0.04			
9.5	18.7	0.57		0.04			
3.0	15.9	0.24		0.56			
9.5	18.7	0.57		0.04			
6.6	17.6	0.43		0.79			
3.8	7.7	0.48		0.81			
4.5	15.0	0.34		0.81			
3.6	10.1	0.37		0.63			
2.3	4.9	0.41		0.59			
8.0	17.4	0.51		0.67			
7.0	15.0	0.51		0.67			
8.8	19.0	0.53		0.67			
9.0	29.1	0.42		0.67			
0.4	1.2	-		-0.18			

Verus 2022 CMA's (10 Yr)

- Changes to diversifying allocations do not typically have a large impact on total fund expectations
- However, combined with a higher Private Equity cap (10%), the SI recommendations are expected to provide both a meaningful reduction in FRS fund risk level and an increase in expected return

Verus⁷⁷⁷

SI portfolio structure analysis results





Recommendation #4: Range-based policy allocations for SI portfolio components

- While Verus has specific recommendations for classification of various strategies within SI, we believe actual exposure targets are best represented by ranges (i.e, 0% to x%) versus discreet policy targets
 - provides Staff greater flexibility to express conviction in individual strategies as well as to be opportunistic where feasible and desired
 - important to get correct overall policy allocation exposure for SI within FRS. Asset allocation study is best means for determining this policy exposure



Recommendation #5: Maintain current primary SI performance benchmark

- SBA's primary performance benchmark per Strategic Investments Allocation Policy, Section IV.
 Performance Benchmark is weighted average of individual portfolio level benchmark returns.
 Verus concurs with this benchmark objective for SI
- Verus believes in maintaining both strategic and implementation benchmarks in situations where Staff has implementation authority, which is case for SBA
 - assists Board/Committee in monitoring Staff's effectiveness and in fulfilling overall FRS fund oversight responsibilities
 - delineates results from beta (i.e., strategic, board-level) decisions and alpha (i.e., implementation, staff-level) decisions



Recommendation #6: Revise secondary SI performance objective

- SBA's secondary performance benchmark per Strategic Investments Allocation Policy, Section IV.
 Performance Benchmark is currently CPI + 4%. Verus believes this benchmark is incongruous with strategic objectives to dampen volatility and improve risk-adjusted FRS return
 - 10-year capital market projections have come down overtime, in general, with public equities now expected to provide mid-single digit returns and akin to CPI + 3-4%
 - Hedging strategies are expected to earn returns only modestly above fixed income, which would be well below CPI + 4% with exception of Private Credit
 - Maintaining CPI + 4% benchmark may constrain staff's ability to invest in strategies which would primarily serve as source of risk reduction and low equity beta correlation
- Verus recommends more modest secondary benchmark of CPI + 2%. Our analysis (slide #8)
 illustrates implementation of structure in line with this long-term objective would not produce
 different FRS contribution in terms of effect on risk-adjusted return relative to current SI structure

Individual SI portfolio component recommendations

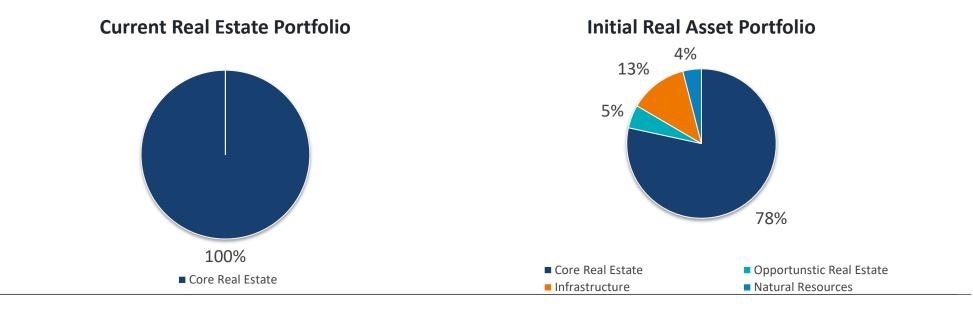


Private real assets



Real asset portfolio

- Verus recommends SBA move SI's Real Asset strategies into current FRS Real Estate allocation and create "Real Asset" or "Inflation Hedge" portfolio component
- Dedicated portfolio of inflation sensitive assets will allow SBA to better track and manage its exposure to investments that provide varying levels of inflation beta, income and diversification
- After dedicated Real Asset or Inflation Hedge portfolio is agreed upon and sized, SBA can create
 target allocations to sub-asset classes such as, real estate, infrastructure and natural resources.
 Depending on desired level of inflation protection, income, diversification, etc. SBA can size up
 and down these sub-asset class targets to achieve overall asset class objectives.



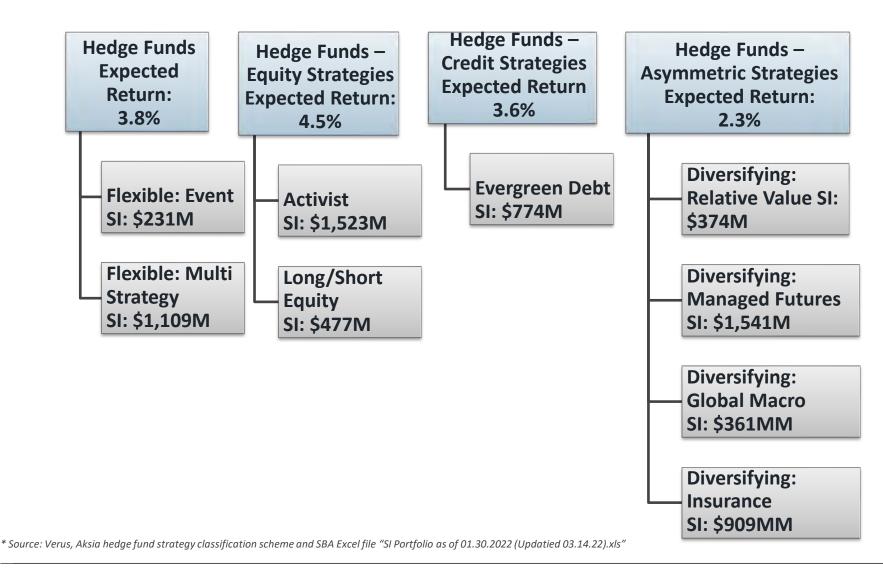


Absolute return strategies



Verus hedge fund CMA framework

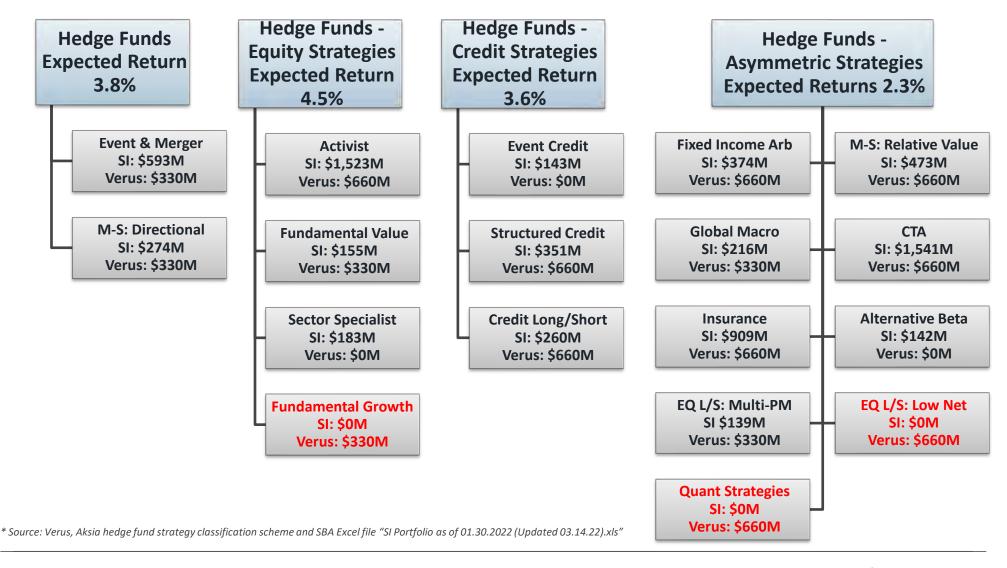
Mapped to current SI classification





Verus hedge fund CMA framework

SI funds mapped to Verus strategy classification with suggested weightings





SI Portfolio – Hedge Funds

Current portfolio allocation is relatively concentrated in Activists, CTAs, and Insurance Linked strategies. There are pockets of relatively high correlation across certain Activist, Evergreen Debt, and Flexible mandate funds.

Recommendation

- Change hedge fund sector allocations to achieve a more efficient mix that is consistent with overall portfolio return, risk, and diversification goals.
- Reduce capital from areas of concentration including Activists, CTAs, Insurance and certain Flexible mandates.
- Add capital to new and/or existing alpha sources to benefit portfolio risk and return characteristics.
 - Add new growth-oriented equity long/short (ELS), (fundamental) low net ELS, and quantitative strategies.
 - Rotate additional capital to credit long/short, structured credit, and fixed income arbitrage and non-directional multi-strategy funds.



Private credit/debt strategies



Private credit strategy classification

Verus classifies private credit strategies under four broad categories

Strategy	Description	Examples	CMA Return Target
Direct Lending	Corporate cash flow senior lending	Originated senior debt securities; strategies may be levered at the fund level	5.0 – 8.0%
Junior Capital / Mezzanine	Corporate junior debt and mezzanine	Originated junior capital securities; strategies may have modest leverage at the fund level	5.0 – 9.0%
Credit Opportunities	Variety of strategy types	Broad range of strategies that may include credit or credit-like securities; royalties, insurance, yield oriented real assets, and opportunistic credit	8.8%
Distressed Debt	Debt oriented distressed strategies	Purchasing and originator of securities issued by stressed or distressed borrowers	9.0%



Private credit landscape – strategy details

						Distressed &	
Direct lending	Mezzanine	Real estate credit	Real assets credit	Specialty finance	Structured credit	special situations	
U.S. middle market lending — Sr. focus — Opportunistic — Lower middle market (sponsored focus) — Lower middle market (non-	U.S. CRE lending— Bridge lending— Transitional lending— Core lending	Infrastructure lending — Sr. focus — Mezz focus Energy credit	Consumer & SME lending — Marketplace finance — Lender/platform	CLO — CLO debt — CLO multi — CLO risk retention — 3 rd party CLO	Corporate distressed U.S. European Emerging markets Global		
	market	European CRE lending — Bridge lending — Transitional lending — Core lending	Direct lending Opportunistic credit	finance	equity	— Single trade	
	European mezzanine			Factoring & receivables	CRE — Non-agency CRE	Stressed credit	
sponsored focus) — Private BDC's			lending	lending Tra	Trade finance	Regulatory capital relief	B-piece — Agency CRE B- piece
European middle		Emerging markets	Metals & mining	Royalties	— CMBS/CRE	— U.S. — European	
market lending — Sr. focus		CRE lending	finance		RMBS	— Global	
 Opportunistic Lower middle market Country-specific funds Emerging markets lending Asia lending Africa lending CEE/Middle East lending Latin America 		Residential mortgages	Agriculture credit	Healthcare lending	Consumer ABS	Cross-asset U.S. European Emerging markets Global	
		 Residential NPLs Single family rental Mortgage servicing rights U.S. resi origination European resi 	Insurance linked Litigation finance Merger appraisal	Venture lending			
					Esoteric ABS		
				Insurance linked	Europe structured		
				Litigation finance	credit		
					Structured credit		
		origination			multi-sector		
			rights				
lending — Pan-EM lending					Legend		
Global middle					Direct lending		
market lending					Junior debt / mezz	anine	
SBIC lending					Credit opportunitie	es	
Ü	l				Distressed debt		



SI Portfolio – vintage year exposure

Capital commitments across debt and credit-like diversifying strategies has been opportunistic in recent years

- Distressed strategies received an outsized portion of capital commitments in 2020
- Strategies with an opportunistic focus are more prevalent in the portfolio across vintage years

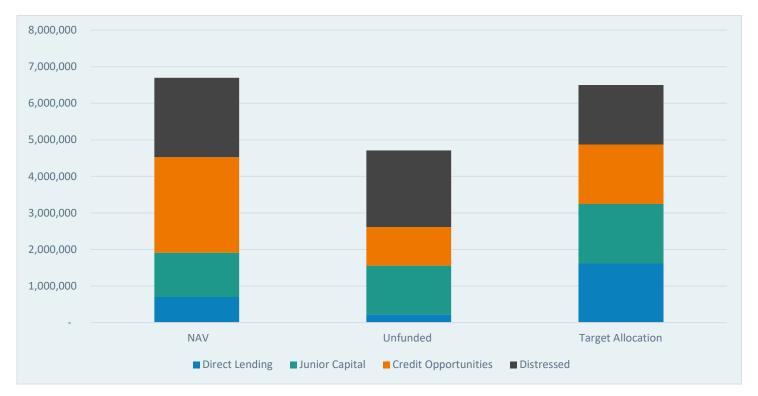




SI Portfolio – current vs target allocation

Current debt exposure within the SI Portfolio slightly exceeds the target allocation

- When including unfunded commitments, exposure may further exceed its target
- The largest NAV over exposures are in credit opportunities and distressed



NAV and unfunded figures taken from SI Portfolio as of 01.30.2022 (Updated 3.14.22) document. Target allocation based on total plan value of \$203 billion an 3.2% target to SI Portfolio debt strategies



SI Portfolio – private debt recommendations

Recommendation

- Increase allocations to direct lending strategies over time via fund commitments or strategic SMAs
- Maintain steady commitments to junior capital strategies while focusing on reducing the unfunded exposure relative to NAV
- Reduce allocations to credit opportunities strategies while maintaining substrategy diversification
- Reduce allocations to distressed strategies until current dry powder is reduced and distributions are made from legacy fund commitments

NAV and unfunded figures taken from SI Portfolio as of 01.30.2022 (Updated 3.14.22) document. Target allocation based on total plan value of \$203 billion an 3.2% target to SI Portfolio debt strategies

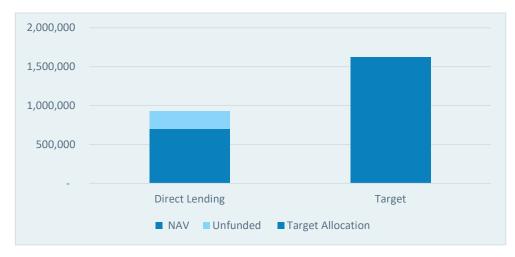
SI Portfolio – direct lending

Direct lending exposure is low within the SI Portfolio

- Commitments have not been consistent across vintage years
- Dry powder is relatively low compared to current NAV

Recommendation

 Consider increasing commitments to direct lending strategies on an annual basis or develop perpetual SMA relationships to gain exposure



NAV and unfunded figures taken from SI Portfolio as of 01.30.2022 (Updated 3.14.22) document. Target allocation based on total plan value of \$203 billion an 0.8% target to direct lending



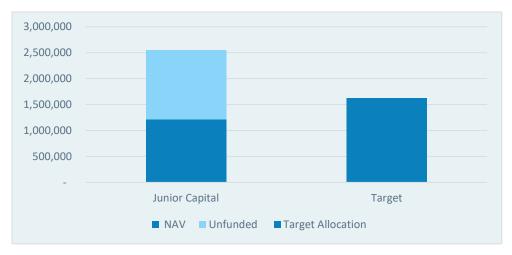
SI Portfolio – junior capital / mezzanine

Commitment pacing has been relatively consistent over time

- Annual commitment sizing has varied dependent on the market opportunity
- Current dry powder for junior strategies exceeds NAV and NAV + unfunded exceeds target allocation

Recommendation

 Continue to commit to highest quality managers while considering deployment pacing to avoid overallocation



NAV and unfunded figures taken from SI Portfolio as of 01.30.2022 (Updated 3.14.22) document. Target allocation based on total plan value of \$203 billion an 0.8% target to junior capital



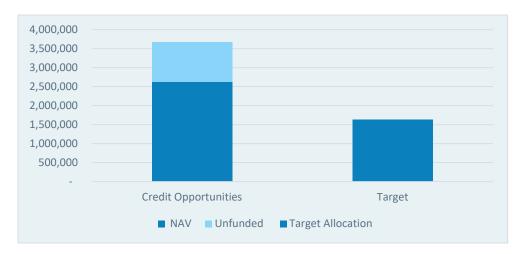
SI Portfolio – credit opportunities

Commitments to credit opportunities strategies has been consistent in recent years

Exposure is diversified across leasing, insurance, royalties, and other opportunistic credit strategies

Recommendation

- Continue consistent vintage year commitment pacing at reduced annual levels while diversifying by strategy type
- Consider credit opportunities strategies to invest into market dislocations



NAV and unfunded figures taken from SI Portfolio as of 01.30.2022 (Updated 3.14.22) document. Target allocation based on total plan value of \$203 billion an 0.8% target to credit opportunities



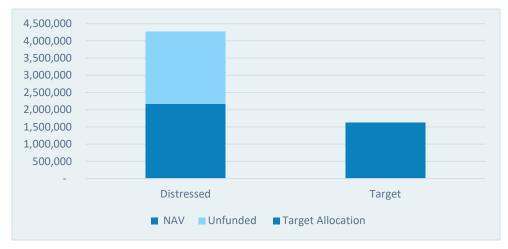
SI Portfolio – distressed

Commitments have been steady over time with a significant spike in activity in 2020

- Exposure exceeds recommended portfolio target
- Significant dry powder primarily from 2020 commitments

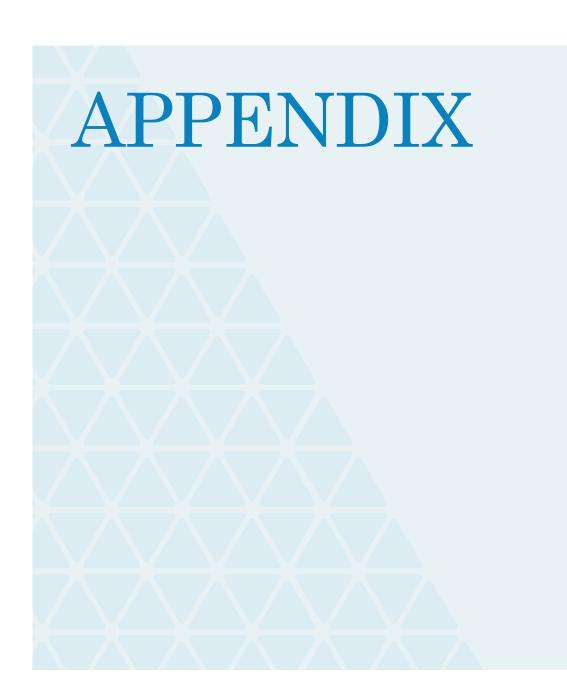
Recommendation

- Maintain consistent commitments to highest conviction managers
- Reduce annual commitment amounts to avoid significant target allocation overshoot



NAV and unfunded figures taken from SI Portfolio as of 01.30.2022 (Updated 3.14.22) document. Target allocation based on total plan value of \$203 billion an 0.8% target to distressed







10-year return & risk assumptions

		Ten Year Return Forecast St.		Standard Deviation	Sharpe Ratio	Sharpe Ratio	10-Year Historical	10-Year Historical
Asset Class	Index Proxy	Geometric	Arithmetic	Forecast	Forecast (g)	Forecast (a)	Sharpe Ratio (g)	Sharpe Ratio (a)
Equities								
U.S. Large	S&P 500	5.3%	6.4%	15.7%	0.31	0.39	1.21	1.19
U.S. Small	Russell 2000	5.3%	7.4%	21.6%	0.23	0.32	0.77	0.81
International Developed	MSCI EAFE	6.1%	7.6%	17.9%	0.32	0.40	0.52	0.57
International Small	MSCI EAFE Small Cap	4.7%	6.9%	22.2%	0.19	0.29	0.66	0.71
Emerging Markets	MSCI EM	6.1%	8.9%	25.3%	0.23	0.34	0.32	0.40
Global Equity	MSCI ACWI	5.7%	7.1%	17.3%	0.31	0.39	0.84	0.86
Private Equity	Cambridge U.S. Private Equity	9.5%	12.4%	26.0%	0.35	0.46	-	-
Private Equity (Direct)	Cambridge U.S. Private Equity	10.5%	13.4%	26.0%	0.39	0.50	-	-
Private Equity (Fund of Funds)	Cambridge U.S. Private Equity	8.5%	11.4%	26.0%	0.31	0.42	-	-
Fixed Income								
Cash	30 Day T-Bills	0.4%	0.4%	1.2%	-	-	-	-
U.S. TIPS	Bloomberg U.S. TIPS 5-10	1.7%	1.8%	5.3%	0.25	0.27	0.59	0.60
U.S. Treasury	Bloomberg Treasury 7-10 Year	1.5%	1.7%	6.8%	0.16	0.20	0.43	0.45
Global Sovereign ex U.S.	Bloomberg Global Treasury ex U.S.	0.5%	1.0%	9.5%	0.01	0.06	-0.01	0.02
Global Aggregate	Bloomberg Global Aggregate	1.4%	1.6%	6.1%	0.16	0.20	0.28	0.30
Core Fixed Income	Bloomberg U.S. Aggregate Bond	2.2%	2.3%	4.1%	0.44	0.46	0.80	0.80
Core Plus Fixed Income	Bloomberg U.S. Universal	2.4%	2.5%	4.0%	0.50	0.51	0.82	0.83
Short-Term Gov't/Credit	Bloomberg U.S. Gov't/Credit 1-3 Year	1.5%	1.6%	3.6%	0.31	0.33	1.07	1.06
Short-Term Credit	Bloomberg Credit 1-3 Year	1.6%	1.7%	3.6%	0.34	0.35	1.25	1.24
Long-Term Credit	Bloomberg Long U.S. Corporate	2.4%	2.8%	9.4%	0.21	0.26	0.67	0.70
High Yield Corp. Credit	Bloomberg U.S. Corporate High Yield	3.1%	3.7%	11.2%	0.24	0.30	1.01	1.00
Bank Loans	S&P/LSTA Leveraged Loan Index	2.3%	2.7%	9.3%	0.20	0.25	0.82	0.83
Global Credit	Bloomberg Global Credit	1.5%	1.8%	7.3%	0.15	0.19	0.67	0.68
Emerging Markets Debt (Hard)	JPM EMBI Global Diversified	5.2%	5.9%	12.6%	0.38	0.44	0.66	0.68
Emerging Markets Debt (Local)	JPM GBI-EM Global Diversified	4.2%	4.9%	12.2%	0.31	0.37	0.04	0.09
Private Credit	S&P LSTA Leveraged Loan Index	6.8%	7.8%	14.6%	0.44	0.51	-	-
Private Credit (Direct Lending - Unlevered) S&P LSTA Leveraged Loan Index	5.0%	5.5%	10.5%	0.44	0.49	-	-
Private Credit (Direct Lending - Levered)	S&P LSTA Leveraged Loan Index	8.0%	9.4%	17.4%	0.44	0.51	-	-
Private Credit (Credit Opportunities)	S&P LSTA Leveraged Loan Index	7.0%	8.0%	15.0%	0.44	0.51	-	-
Private Credit (Junior Capital / Mezzanine)	S&P LSTA Leveraged Loan Index	8.8%	10.4%	19.0%	0.44	0.53	-	-
Private Credit (Distressed)	S&P LSTA Leveraged Loan Index	9.0%	12.6%	29.1%	0.30	0.42	-	-

Investors wishing to produce expected geometric return forecasts for their portfolios should use the arithmetic return forecasts provided here as inputs into that calculation, rather than the single-asset-class geometric return forecasts. This is the industry standard approach, but requires a complex explanation only a heavy quant could love, so we have chosen not to provide further details in this document – we will happily provide those details to any readers of this who are interested.



10-year return & risk assumptions

		Ten Year Ret	urn Forecast	Standard Deviation	Sharpe Ratio	Sharpe Ratio	10-Year Historical	10-Year Historical
Asset Class	Index Proxy	Geometric	Arithmetic	Forecast	Forecast (g)	Forecast (a)	Sharpe Ratio (g)	Sharpe Ratio (a)
Other								
Commodities	Bloomberg Commodity	3.0%	4.2%	15.9%	0.16	0.24	-0.25	-0.18
Hedge Funds	HFRI Fund Weighted Composite	3.8%	4.1%	7.7%	0.44	0.48	0.88	0.49
Hedge Funds (Fund of Funds)	HFRI Fund of Funds Composite	2.8%	3.1%	7.7%	0.31	0.35	-	-
Hedge Funds (Equity Style)	Custom HFRI Benchmark Mix*	4.5%	5.6%	15.0%	0.27	0.34	-	-
Hedge Funds (Credit Style)	Custom HFRI Benchmark Mix*	3.6%	4.1%	10.1%	0.32	0.37	-	-
Hedge Funds (Asymmetric Style)	Custom HFRI Benchmark Mix*	2.3%	2.4%	4.9%	0.39	0.41	-	-
Real Estate Debt	Bloomberg CMBS IG	2.1%	2.4%	7.4%	0.23	0.27	1.12	1.11
Core Real Estate	NCREIF Property	6.5%	7.2%	12.5%	0.49	0.54	2.08	2.02
Value-Add Real Estate	NCREIF Property + 200bps	8.5%	9.8%	16.7%	0.49	0.56	-	-
Opportunistic Real Estate	NCREIF Property + 300bps	9.5%	11.1%	18.7%	0.49	0.57	-	-
REITs	Wilshire REIT	6.5%	8.2%	19.3%	0.32	0.40	0.67	0.72
Global Infrastructure	S&P Global Infrastructure	6.6%	8.0%	17.6%	0.35	0.43	0.45	0.51
Risk Parity	S&P Risk Parity 10% Vol Index	5.4%	5.9%	10.0%	0.50	0.55	-	-
Currency Beta	MSCI Currency Factor Index	0.8%	0.9%	3.4%	0.12	0.13	0.24	0.25
Inflation		2.5%	-	-	-	-	-	-

Investors wishing to produce expected geometric return forecasts for their portfolios should use the arithmetic return forecasts provided here as inputs into that calculation, rather than the single-asset-class geometric return forecasts. This is the industry standard approach, but requires a complex explanation only a heavy quant could love, so we have chosen not to provide further details in this document – we will happily provide those details to any readers of this who are interested.

^{*}To represent hedge fund styles, we use a combination of HFRI benchmarks: Equity Style = 33% HFRI Fundamental Growth, 33% HFRI Fundamental Value, 33% HFRI Activist. Credit Style = 20% HFRI Distressed/Restructuring, 20% HFRI Credit Arbitrage, 20% HFRI Fixed Income-Corporate, 20% HFRI Fixed Income-Convertible Arbitrage, 20% HFRI Fixed Income-Asset Backed. Asymmetric Style = 50% HFRI Relative Value, 50% HFRI Macro



Methodology

CORE INPUTS

- We use a fundamental building block approach based on several inputs, including historical data and academic research to create asset class return forecasts.
- For most asset classes, we use the long-term historical volatility after adjusting for autocorrelation.
- Correlations between asset classes are calculated based on the last 10 years. For illiquid assets, such as private equity and private real estate, we use BarraOne correlation estimates.

Asset	Return Methodology	Volatility Methodology*
Inflation	25% weight to the University of Michigan Survey 5-10 year ahead inflation expectation and the Survey of Professional Forecasters (Fed Survey), and the remaining 50% to the market's expectation for inflation as observed through the 10-year TIPS breakeven rate	-
Cash	75% * current federal funds rate + 25% * U.S. 10-year Treasury yield	Long-term volatility
Bonds	Nominal bonds: current yield; Real bonds: real yield + inflation forecast	Long-term volatility
International Bonds	Current yield	Long-term volatility
Credit	Current option-adjusted spread + U.S. 10-year Treasury – effective default rate	Long-term volatility
International Credit	Current option-adjusted spread + foreign 10-year Treasury – effective default rate	Long-term volatility
Private Credit	Levered gross return (LIBOR + spread + original issuance discounts) – management fees – carried interest	Estimated volatility
Equity	Current yield + real earnings growth (historical average) + inflation on earnings (inflation forecast) + expected P/E change	Long-term volatility
Intl Developed Equity	Current yield + real earnings growth (historical average) + inflation on earnings (intl. inflation forecast) + expected P/E change	Long-term volatility
Private Equity	US large cap domestic equity forecast * 1.85 beta adjustment	1.2 * Long-term volatility of U.S. small cap
Commodities	Collateral return (cash) + spot return (inflation forecast) + roll return (assumed to be zero)	Long-term volatility
Hedge Funds	Return coming from traditional betas + 15-year historical idiosyncratic return	Long-term volatility
Core Real Estate	Cap rate + real income growth – capex + inflation forecast	65% of REIT volatility
REITs	Core real estate	Long-term volatility
Value-Add Real Estate	Core real estate + 2%	Volatility to produce Sharpe Ratio (g) equal to core real estate
Opportunistic Real Estate	Core real estate + 3%	Volatility to produce Sharpe Ratio (g) equal to core real estate
Infrastructure	Current yield + real income growth + inflation on earnings (inflation forecast)	Long-term volatility
Risk Parity	Expected Sharpe Ratio * target volatility + cash rate	Target volatility

^{*}Long-term historical volatility data is adjusted for autocorrelation (see Appendix)

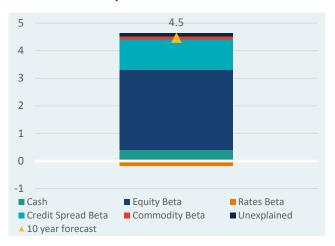


Hedge fund styles

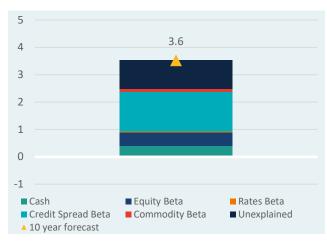
As mentioned, we do not believe hedge funds should be thought of as an asset class, and in most situations we recommend benchmarking and modeling individual hedge funds in line with the underlying asset class exposure set. In line with this view, we forecast three broad hedge fund categories - equity hedge funds, credit hedge funds, and asymmetric hedge funds. To forecast hedge fund returns, we identified the portion of historical hedge fund performance that can be attributed to public market betas, and the portion of hedge fund returns that cannot be attributed to public market beta. This means our forecast has two components: the public market return (explained return) and the non-public market return (unexplained return).

In practice, we believe hedge funds that have both identifiable core capabilities and persistent high correlations to equities fit equity sleeves. We take a similar approach with credit hedge funds and fixed income sleeves. Funds designed to have little persistent relationship with public market exposures while exhibiting a high degree of tactical or opportunistic trading behaviors fall into a third category, which we call Asymmetric hedge funds. Our forecast for "hedge funds" that we show here match the use cases outlined above as opposed to a broad universe approach.

HEDGE FUND: EQUITY

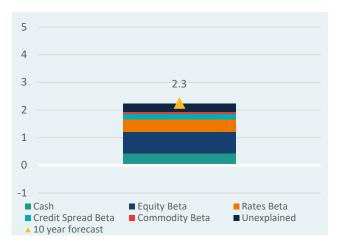


HEDGE FUND: CREDIT



HEDGE FUND: ASYMMETRIC

Source: Verus



Source: Verus

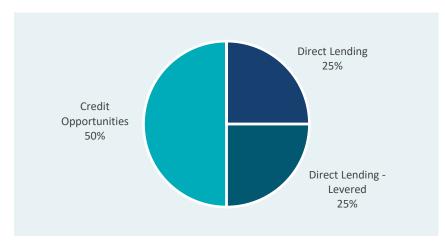
Source: Verus

Private credit

The spectrum of private credit is broad and the types of investments in this asset class can differ considerably in terms of return expectations and risks involved. To reflect the disparate characteristics of this asset class, our private credit forecast assumes a diversified portfolio comprised of 25% direct lending, 25% direct lending with fund-level leverage, and 50% credit opportunities strategies. Our resulting private credit forecast is a result of our combined expectations for each of these exposure types.

We follow a building block approach to build return expectations.

PRIVATE CREDIT WEIGHTS



Source: Verus

Direct lending expected return is a product of interest rates (LIBOR with a 0.5% rate floor), a floating rate credit spread above LIBOR, plus original issuance discounts, minus management fees and carried interest. Direct lending with fund-level leverage includes these same building blocks but is adjusted for the added spread from leverage and the costs of that leverage. The expected return of credit opportunities strategies is a result of interest rates (U.S. Treasury yield), credit spread, original issuance discounts, minus management fees and carried interest, with an adjustment for added spread from leverage and the costs of that leverage. Further details of this methodology is provided on the next page.

FORECAST

	10-Year Forecast
Credit Opportunities (50% weight)	7.0%
Direct Lending – Unlevered (25% weight)	5.0%
Direct Lending – Levered (25% weight)	8.0%
Private Credit Weighted Return Forecast	6.8%
Inflation Forecast	-2.5%
Real Return	4.3%

Source: Verus, as of 9/30/21 – assuming universe weights as indicated by left-hand chart Please reach out to your Verus consultant for Private Credit universe forecast methodology



Private credit

Below we illustrate the specific building blocks of our private credit forecasts. The build up method is used to calculate a gross investment level return, which is adjusted to account for fund level leverage, management fees, and carried interest.

	Direct Lending -Unlevered	Direct Lending - Levered		Credit Opportunities*		Junior Capital / Mezzanine	Distressed
Interest Rate Floor	0.5%	0.5%	Base Interest Rate	0.7% - 1.2%	Fixed rate coupon	8.5%	Return expectations for distressed have been developed on a range bound basis
Spread	5.5%	5.5%	Spread	4.5% - 9.0%	Paid-in-kind coupon	3.5%	given the diversity of strategies included in the asset class:
Original Issuance Discount	2.0%	2.0%	Original Issuance Discount	1.5%	Annualized equity upside	1.5%	Distressed strategies are highly
Gross return	6.7%	6.7%	Gross return	5.7% - 10.7%	Gross return	13.5%	opportunistic by nature and returns are primarily, if not entirely, driven by capital
Leverage Cost	NA	2.3%	Leverage Cost	2.34%	Leverage Cost	NA	appreciation limiting the ability to use a build up method.
Leverage Level	0.0x	1.0x	Leverage Level	0.3x - 0.5x	Leverage Level	0.0x	·
Levered gross return	6.7%	11.0%	Levered gross return	7.4% - 13.2%	Levered gross return	13.5%	Distressed strategies typically target 10%+ net returns, but market conditions often
Effective Management Fees	1.0%	1.8%	Effective Management Fees	1.5% - 2.0%	Effective Management Fees	1.5%	weigh heavily into the overall performance.
Carried Interest	0.7%	1.2%	Carried Interest	0.9% - 2.3%	Carried Interest	3.2%	Periods of market volatility, dislocation, and economic downturns generally provide a more attractive investment environment for distressed strategies where outperformance may be expected. Historically, median fund level net returns have ranged between 9-10% although top to bottom quartile dispersion is has been wide historically.
Total Net Return	5.0%	8.0%	Total Net Return	7.0%	Total Net Return	8.8%	Total Net Return 9.0%

^{*}Return expectations for credit opportunities have been developed on a range-bound basis given the diversity of strategies included in the asset class. Values represent the mid-point estimate of those ranges. For Credit Opportunities, our return assumption is the midpoint of the total net return range of 5.0% - 9.0%.

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Source: Verus



Credit summary

	Core	Long-Term Credit	Global Credit*	High Yield*	Bank Loans*	EM Debt (USD)	EM Debt (Local)	Private Credit	Real Estate Debt
Index	Bloomberg U.S. Aggregate	Bloomberg Long U.S. Corporate	Bloomberg Global Credit	Bloomberg U.S. High Yield	S&P LSTA	JPM EMBI	JPM GBI- EM	N/A	Bloomberg CMBS IG
Method	OAS + U.S. 10-Year	OAS + U.S. 10-Year	OAS + Global 10-Year Treasuries	OAS + U.S. 10-Year	LIBOR + Spread	OAS + U.S. 10-Year	Current Yield	Build up method using Direct Lending (unlevered), Direct Lending (levered), Opportunistic Credit**	LIBOR + Spread
Spread to	Intermediate U.S. Treasury	Long-Term U.S. Treasury	Global Long- Term Treasuries	Intermediate U.S. Treasury	LIBOR	Intermediate U.S. Treasury	-	-	LIBOR
Default Assumption	-0.5%	-4.5%	-	-	-	-0.5%	-0.5%	-	-3.7%
Recovery Assumption	80%	95%	-	-	-	60%	40%	-	47%
Spread	0.8%	1.1%	0.8%	3.2%	4.3%	3.9%	-	-	4.0%
Yield	-	-	-	-	-	-	4.5%	-	-
Risk Free Yield	1.5%	1.5%	1.2%	1.5%	0.1%	1.5%	-	-	0.1%
Effective Default	-0.1%	-0.2%	-0.4%	-1.6%	-2.1%	-0.2%	-0.3%	-	-2.0%
Nominal Return	2.2%	2.4%	1.5%	3.1%	2.3%	5.2%	4.2%	6.8%	2.1%
Inflation Forecast	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Real Return	-0.4%	-0.2%	-1.0%	-0.6%	-0.3%	2.7%	1.7%	4.3%	-0.4%

^{*}We assume half of the spread of higher risk credit will be lost to defaults, as this has roughly been the case throughout history.

^{**}We assume 25% Direct Lending (Unlevered), 25% Direct Lending (Levered), 50% Credit Opportunities – please refer to the previous page for more information. Source: Verus





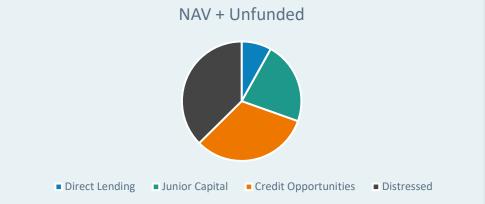
SI Portfolio – strategy classification

Verus has categorized each debt-oriented fund to fit into four primary categories



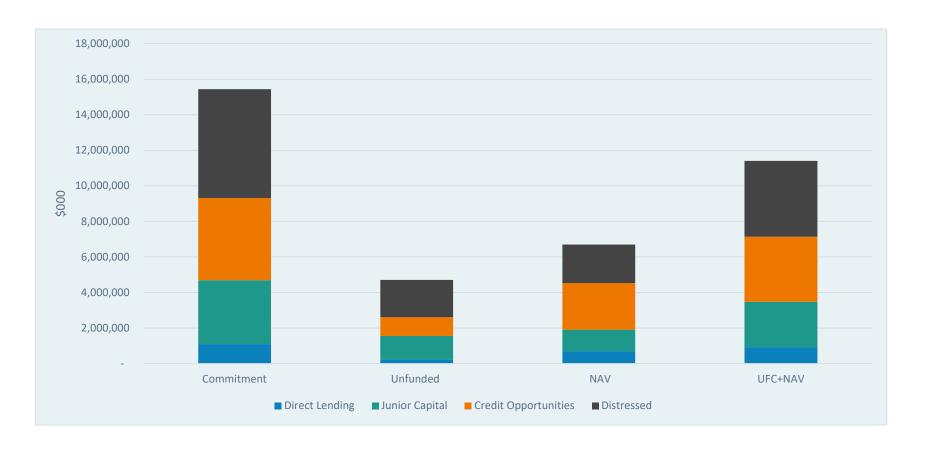






SI Portfolio – current allocation

SI portfolio's exposure are generally diversified across junior strategies, credit opportunities, and distressed debt with a small exposure to direct lending





SI Portfolio – NAV vs target allocation

Allocations to distressed and credit opportunities strategies exceed the recommended portfolio target on a NAV basis

 Distressed strategies have the largest overweight while direct lending has the largest underweight

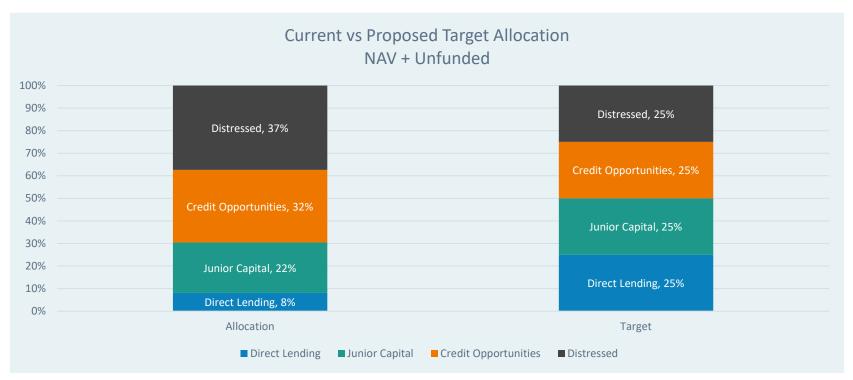




SI Portfolio – NAV + unfunded vs target allocation

When including unfunded capital, exposure to distressed strategies further exceeds the recommended target allocation

 Given ongoing market dynamics, this exposure positions the portfolio well to capitalize on market dislocations





APPENDIX SI Portfolio Manager List



					Net Contributed		
Primary Category	Secondary Category	Account Name	Vintage	Commitment	Capital	Unfunded	NAV
Debt	Distressed	Edelweiss Fund of One	NA	200,000	73,312	90,250	77,731
Debt	Distressed	PCG Special Situation Partners II	NA	100,000	(26,286)		45,068
Debt	Distressed	Atalaya Special Opportunities VIII	2022	150,000	17,330	150,000	17,330
Debt	Distressed	Searchlight Opportunities Fund II	2021	200,000	42,501	65,554	42,966
Debt	Distressed	Kennedy Lewis Capital Partners ERISA E III	2021	200,000	161,052	168,015	32,360
Debt	Distressed	Blantyre Special Situations Fund II LP	2020	200,000	44,759	176,453	45,839
Debt	Distressed	CarVal Credit Value Fund V	2020	350,000	69,874	280,000	77,639
Debt	Distressed	LCM Credit Opportunities IVa	2020	200,000		173,603	50,464
Debt	Distressed	Kennedy Lewis Capital Partners Master Fund II	2020	200,000	161,052	53,968	190,361
Debt	Distressed	Highbridge Convertible Dislocation Fund	2020	200,000	16,620	60,169	46,409
Debt	Distressed	Apollo Accord Fund IV	2020	200,000	6,559	169,500	13,712
Debt	Distressed	Oak Hill Tactical Fund	2020	200,000	102,116	148,009	118,503
Debt	Distressed	Cerberus Corporate Credit SBA	2020	300,000	86,737	213,461	110,621
Debt	Distressed	GSO Capital Solutions III	2018	200,000	24,722	149,724	32,418
Debt	Distressed	Atalaya Special Opportunities VII	2018	150,000	112,753	12,535	135,418
Debt	Distressed	Oaktree Opportunities Fund Xb	2018	200,000	120,044	80,000	171,644
Debt	Distressed	CarVal Credit Value Fund IV	2017	150,000	112,571		145,141
Debt	Distressed	Glendon Opportunity Fund II	2017	150,000	105,018	45,000	149,023
Debt	Distressed	Varde Fund XII	2016	200,000	105,173		152,614
Debt	Distressed	LCM Credit Opportunities III	2016	150,000	48,306	60,489	67,269
Debt	Distressed	CarVal Credit Value Fund III	2015	200,000	(557)		64,128
Debt	Distressed	Castlelake IV LP	2015	95,000	44,041		87,877
Debt	Distressed	Atalaya Special Opportunities VI	2015	100,000	(33,977)		21,488
Debt	Distressed	GSO Capital Solutions II	2014	200,000	(29,445)		19,765
Debt	Distressed	Castlelake III LP	2014	75,000	14,200		48,032
Debt	Distressed	Marathon European Credit Opportunities II	2014	100,000	(19,658)		13,990
Debt	Distressed	Varde Fund XI	2013	200,000	(9,370)		59,163
Debt	Distressed	CarVal Credit Value Fund II A	2013	200,000	(75,616)		5,510
Debt	Distressed	Wayzata Opportunities Fund III	2012	150,000	25,933		20,307
Debt	Distressed	Oaktree Opportunities Fund IX	2012	100,000	36,825		78,936
Debt	Distressed	Oaktree Opportunities Fund VIII B	2011	50,000	(4,344)		18,624
Debt	Distressed	GSO Capital Solutions	2010	100,000	(28,632)		1,073
Debt	Distressed	Oaktree Opportunities Fund VIII	2010	100,000	(45,537)		1,159
Debt	Distressed	Varde Fund X	2010	100,000	(66,901)		6,995
Debt	Distressed	CarVal Credit Value Fund A	2010	100,000	(119,186)		151
Debt	Distressed	CarVal Global Value Fund A	2008	250,000	(310,554)		128
Debt	Distressed	Oaktree Opportunities Fund VII B	2007	50,000	(32,862)		43
Debt	Distressed	Wayzata Opportunities Fund II	2007	50,000	(52,577)		0
Debt	Evergreen Debt	Highbridge Tactical Credit Fund	2020	200,000	200,133		260,215



					Net Contributed		
Primary Category	Secondary Category	Account Name	Vintage	Commitment	Capital	Unfunded	NAV
Debt	Evergreen Debt	ICE Canyon EM Credit Absolute Return	2018	75,000	12,682		407
Debt	Evergreen Debt	DoubleLine Opportunistic Income	2017	300,000	300,022		352,341
Debt	Evergreen Debt	Canyon Value Realization Fund	2015	100,000	100,060		142,677
Debt	Evergreen Debt	King Street Capital	2011	200,000	(55,338)		17,931
Debt	Loans	CRC Single Investor Fund XIX LLC	2021	150,000	58,615	91,500	58,736
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Debt	Loans	LCM Partners Strategic Origination and Lending Opps V SLP	2020	50,000	17,525	34,100	17,427
Debt	Loans	Blue Torch Credit Opportunities Fund II LP	2020	250,000	147,837	123,301	159,007
Debt	Loans	Babson CLO (Lake Jackson)	2020	100,000	72,565	86,213	110,278
Debt	Loans	Benefit Street Debt Fund IV	2017	150,000	114,844	10,128	145,135
Debt	Loans	Cerberus Leveraged Loan Opportunities III	2016	200,000	142,594	57,525	240,855
Debt	Loans	ABRY Advanced Securities Fund III	2014	150,000	135,589		129,792
Debt	Loans	Providence Debt Opportunities Fund III	2013	150,000	4,044		52,773
Debt	Loans	ABRY Advanced Securities Fund II	2011	150,000	(67,591)		5,575
Debt	Loans	Audax Credit Opportunities	2010	200,000	201,307	-	361,587
Debt	Loans	Providence TMT Special Situations Fund	2008	150.000	(102,113)		1,301
Debt	Loans	ABRY Advanced Securities Fund	2008	150,000	(91,526)		908
Debt	Subordinated Capital	Intermediate Capital Group (ICG) Europe Fund VIII SCSp	2022	175,000	(91,320)	175,000	900
Debt	Subordinated Capital	Audax Mezzanine Fund V	2022	200,000	73	200,000	7
Debt	•		2021	200,000	23,793	200,000	20,246
Debt	Subordinated Capital Subordinated Capital	Gallatin Point Capital II Crescent Credit Solutions VIII	2021	200,000	54,432	180,923	94,806
				,	,	,	,
Debt	Subordinated Capital	MCP Private Capital Fund IV	2020	200,000	51,909	150,435	70,727
Debt	Subordinated Capital	Silver Lake Waterman III	2020	150,000	63,336	80,438	65,972
Debt	Subordinated Capital	MSD Private Credit Opportunity Fund	2020	200,000	00.450	104,036	126,056
Debt	Subordinated Capital	SVB Innovation Credit VIII	2019	150,000	89,452	38,981	140,834
Debt	Subordinated Capital	Gallatin Point Capital	2018	100,000	42,630	19,222	74,449
Debt	Subordinated Capital	Metric Capital Partners III	2017	86,000	42,720		65,782
Debt	Subordinated Capital	ABRY Senior Equity V	2017	60,000	43,022	4,164	61,193
Debt	Subordinated Capital	GSO Capital Opportunities Fund III	2016	200,000	75,403	62,106	95,532
Debt	Subordinated Capital	Crescent Mezzanine Partners VII	2016	150,000	66,993	45,583	56,616
Debt	Subordinated Capital	Audax Mezzanine Fund IV	2016	150,000	34,751	52,950	56,819
Debt	Subordinated Capital	Deerfield Private Design IV	2016	100,000	79,048	20,992	120,059
Debt	Subordinated Capital	FL Growth Fund Credit Tranche	2014	100,000	1,790		24,928
Debt	Subordinated Capital	Falcon Strategic Partners IV	2012	100,000	41,057		76,155
Debt	Subordinated Capital	Crescent Mezzanine Partners VI	2012	150,000	(34,311)		21,711
Debt	Subordinated Capital	ABRY Senior Equity IV	2012	60,000	(34,667)		9,076
Debt	Subordinated Capital	GSO Capital Opportunities Fund II	2011	150,000	(29,445)		14,095
Debt	Subordinated Capital	ABRY Senior Equity III	2010	60,000	(35,357)		1,080
Debt	Subordinated Capital	VSS Structured Capital II	2009	75,000	(91,196)		2,842
Debt	Subordinated Capital	Carlyle Mezzanine Partners II	2008	150,000	(31,743)		565
Debt	Subordinated Capital	Falcon Strategic Partners III	2008	75,000	(32,830)		10,075



					Net Contributed		
Primary Category	Secondary Category	Account Name	Vintage	Commitment	Capital	Unfunded	NAV
Debt	Subordinated Capital	TCW/Crescent Mezzanine Partners V	2008	150,000	(56,637)		629
Debt	Subordinated Capital	GSO Capital Opportunities Fund	2008	200,000	(126,067)		2,824
Diversifying Strategies	Global Macro	Bridgewater Pure Alpha Major Markets	2018	200,000	200,050		215,946
Diversifying Strategies	Global Macro	AQR Style Premia	2016	150,000	150,054		141,756
Diversifying Strategies	Global Macro	Graticule Asia Macro Fund	2015	150,000	(32,514)		3,726
Diversifying Strategies	Insurance	Juniperus Insurance Opportunity Limited	NA	225,000	225,043		244,560
Diversifying Strategies	Insurance	Miravast ILS Credit Opportunities LP	2019	150,000	107,281	55,612	122,797
Diversifying Strategies	Insurance	ILS Property and Casualty II	2018	150,000	46,890		3,992
Diversifying Strategies	Insurance	Rubik Fund	2018	175,000	175,027		153,715
Diversifying Strategies	Insurance	Aeolus Property and Catastrophe Keystone PF Fund LP	2018	150,000	141,152		138,663
Diversifying Strategies	Insurance	Tintoretto Partners	2017	300,000	239,590	42,667	245,032
Diversifying Strategies	Managed Futures	AQR Managed Futures Fund II	2015	250,000	250,122		220,107
Diversifying Strategies	Managed Futures	Caerus DT Fund	2014	475,000	475,105		613,518
Diversifying Strategies	Managed Futures	Elan Fund LP	2014	525,000	524,588		707,465
Diversifying Strategies	Relative Value	Garda Fixed Income Relative Value Opportunity Fund Ltd	2019	300,000	300,073		373,717
Diversifying Strategies	Royalties	Primary Wave Music IP Fund 3	2021	200,000	120,823	166,033	119,850
Diversifying Strategies	Royalties	Primary Wave Music IP Fund 2	2020	150,000	129,349	12,904	145,853
Diversifying Strategies	Royalties	Primary Wave Music IP Fund 1	2020	75,000	17,268	,	45,548
Diversifying Strategies	Royalties	NovaQuest Pharma Opportunities Fund V LP	2019	125,000	43,328	83,310	56,954
Diversifying Strategies	Royalties	Vine Media Opportunities IV	2017	100,000	41,921	54,968	51,974
Diversifying Strategies	Royalties	Vine Media Opportunities III	2014	100,000	59,316		64,745
Diversifying Strategies	Royalties	HealthCare Royalty Partners III	2014	65,000	17,470		32,650
Equity	Activist Equity	EQMC Europe Development Capital Fund PLC	2020	200,000	170,088		168,267
Equity	Activist Equity	Starboard Value and Opportunities Fund	2011	200,000	175,012		620,997
Equity	Activist Equity	Cevian Capital II	2010	100,000	100,000		326,059
Equity	Activist Equity	P2 Capital Fund	2010	100,000	100,000		407,597
Equity	GP Investments	Providence EGG	2012	150,000	43,833		172,092
Equity	GP Investments	Lexington GP	2010	41,250	(94,405)		174,510
Equity	SI Private Equity	Levine Leichtman Lower Middle Markets III	2021	150,000	18,769	126,657	15,709
Equity	SI Private Equity	Centerbridge Capital Partners IV Fund	2020	300,000	49,747	300,000	56,097
Equity	SI Private Equity	Florida Growth Fund II Tranche II	2019	125,000	64,567	63,602	87,052
Equity	SI Private Equity	Florida Sunshine State Fund (JP Morgan)	2019	125,000	68,088	49,607	99,486
Equity	SI Private Equity	Mill Road Capital III LP	2019	150,000	62,218	102,946	134,491
Equity	SI Private Equity	Levine Leichtman VI	2017	200,000	126,993	71,970	174,070
Equity	SI Private Equity	Florida Growth Fund II Tranche I	2015	250,000	71,005		184,452
Equity	SI Private Equity	GI Partners Fund IV	2014	150,000	(46,906)		111,899
Equity	SI Private Equity	Centerbridge Capital Partners III	2014	125,000	43,860	21,291	131,390
Equity	SI Private Equity	Levine Leichtman V	2013	200,000	(50,932)		180,767
Equity	SI Private Equity	Florida Growth Fund I Tranche II	2011	250,000	(8,184)		108,983
Equity	SI Private Equity	Florida Growth Fund I Tranche I	2009	250,000	(58,534)		113,278



					Net Contributed		
Primary Category	Secondary Category	Account Name	Vintage	Commitment	Capital	Unfunded	NAV
Equity	SI Private Equity	Levine Leichtman IV	2009	100,000	(61,759)		11,288
Equity	Long/Short Equity	Yiheng Capital Partners	2019	150,000	150,076		154,787
Equity	Long/Short Equity	Monashee Pure Alpha	2019	150,000	150,088		183,502
Equity	Long/Short Equity	Marshall Wace Eureka	2017	100,000	100,038		138,719
Flexible Mandates	Event	Highbridge SPAC Opportunity Fund	2021	100,000	74,703	24,906	76,636
Flexible Mandates	Event	Luxor Capital Partners	2014	100,000	100,022		154,679
Flexible Mandates	Multi-Strategy	Hudson Bay Fund	2020	200,000	200,095		253,142
Flexible Mandates	Multi-Strategy	HBK Fund II	2013	150,000	150,093		220,055
Flexible Mandates	Multi-Strategy	Sculptor Domestic Partners II, LP	2012	200,000	80,016		273,943
Flexible Mandates	Multi-Strategy	Taconic Opportunity Fund	2011	200,000	200,000		361,855
Flexible Mandates	Open Mandate	Blackstone Tactical Opportunities Fund II	2019	250,000	105,754	120,816	181,561
Flexible Mandates	Open Mandate	BlackRock SMA Coastline (Tranche II)	2017	250,000	152,624	72,550	205,856
Flexible Mandates	Open Mandate	BlackRock SMA Coastline	2015	250,000	44,411		111,111
Flexible Mandates	Open Mandate	TSSP Tactical Adjacent Opportunities	2015	200,000	85,890		158,193
Flexible Mandates	Open Mandate	Blackstone Tactical Opportunities Fund II	2015	200,000	(19,295)		70,081
Real Assets	Transportation	Falko Regional Aircraft Opportunities II	2019	150,000	81,523	63,391	80,453
Real Assets	Commodities	EIG Global Project Fund V	2020	200,000	32,065	179,756	33,456
Real Assets	Commodities	Chambers Energy Capital IV	2020	200,000	92,625	153,194	117,173
Real Assets	Commodities	Sprott Private Resource Lending II	2019	150,000	89,296	52,595	106,022
Real Assets	Commodities	GSO Energy Select Opportunities II	2019	150,000	23,875	111,468	34,148
Real Assets	Commodities	Orion Mine Finance II - Coinvestment	2018	50,000	25,108	9,609	41,367
Real Assets	Commodities	Orion Mine Finance II	2017	100,000	67,508	7,115	104,276
Real Assets	Commodities	Sprott Private Resource Lending	2017	100,000	(14,187)		2,901
Real Assets	Commodities	Chambers Energy Capital III	2016	50,000	26,532		37,844
Real Assets	Commodities	GSO Energy Select Opportunities	2015	100,000	4,469		21,746
Real Assets	Commodities	EIG Energy XVI	2013	100,000	40,829		63,114
Real Assets	Commodities	Orion Mine Finance I	2012	100,000	31,831		39,210
Real Assets	Infrastructure	Hull Street Energy Partners II	TBD	150,000	103	150,000	-
Real Assets	Infrastructure	Actis Energy 5	2021	150,000	3,147	150,000	335
Real Assets	Infrastructure	Grain Communications Opportunity III	2021	100,000	36,145	83,559	32,613
Real Assets	Infrastructure	Orion Energy Credit Opportunities III	2020	150,000	31,240	135,542	28,374
Real Assets	Infrastructure	Grain Spectrum Holdings III	2020	100,000	79,881	20,331	78,725
Real Assets	Infrastructure	Patria Infrastructure IV	2020	100,000	17,303	85,830	18,025
Real Assets	Infrastructure	Global Infrastructure Partners IV	2019	225,000	60,021	185,517	48,946
Real Assets	Infrastructure	Grain Communications Opportunity II	2019	70,000	59,318	14,509	75,923
Real Assets	Infrastructure	Global Infrastructure Partners III	2016	150,000	110,491		144,496
Real Assets	Infrastructure	IFM Global Infrastructure	2014	300,000	292,796	-	663,457
Real Assets	Infrastructure	Global Infrastructure Partners II	2012	150,000	(44,146)		91,647
Real Assets	SI Real Estate	Blackrock US CRE Debt Fund - C7	2021	200,000	121,036	143,205	121,413
Real Assets	SI Real Estate	TriGate Property Partners IV	2020	150,000	32,060	124,521	23,042
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				N	let Contributed		
Primary Category	Secondary Category	Account Name	Vintage	Commitment	Capital	Unfunded	NAV
Real Assets	SI Real Estate	Torchlight Debt Fund VII	2020	250,000	62,410	187,500	63,812
Real Assets	SI Real Estate	PAG Loan Fund IV LP	2020	150,000	23,430	70,134	76,821
Real Assets	SI Real Estate	Cerberus Real Estate Partners V	2020	225,000	97,390	145,463	110,450
Real Assets	SI Real Estate	Blackrock Carbon Capital VI	2016	150,000	61,377	-	72,372
Real Assets	SI Real Estate	TriGate Property Partners III	2016	75,000	24,861		44,488
Real Assets	SI Real Estate	Colony Distressed Credit IV	2015	150,000	119,580		108,701
Real Assets	SI Real Estate	Cerberus Real Estate Partners IV	2015	200,000	148,186		188,042
Real Assets	SI Real Estate	Colony Distressed Credit III	2014	150,000	(4,257)		31,713
Real Assets	SI Real Estate	Bayview Opportunities Master Fund IV B	2014	150,000	(34,368)		19,343
Real Assets	SI Real Estate	Blackrock Carbon Capital V	2013	150,000	(31,655)		-
Real Assets	SI Real Estate	TriGate Property Partners II	2013	50,000	(9,941)		12,686
Real Assets	SI Real Estate	Cerberus Real Estate Partners III	2013	150,000	(44,836)		61,308
Real Assets	SI Real Estate	Tricon Housing Partners US II	2012	100,000	(1,151)		11,023
Real Assets	SI Real Estate	Colony Distressed Credit II	2011	75,000	(16,504)		4,189
Real Assets	SI Real Estate	Principal SBAF Mortgage Fund	2009	750,000	(45,859)	-	102,702
Real Assets	SI Real Estate	Tricon Housing Partners US	2008	105,000	(56,964)		10,480
Real Assets	SI Real Estate	Square Mile Partners III	2008	100,000	(38,485)		277
Real Assets	Timberland	Boston Timber Opportunities	2012	300,000	215,583	14,404	313,728
Real Assets	Timberland	Jackson Timberland Opportunities	2012	200,000	113,367	2,359	205,649
Real Assets	Transportation	Carlyle Aviation Leasing Fund LP	2020	200,000	28,349	184,222	27,005
Real Assets	Transportation	SASOF V LP	2020	150,000	79,785	70,276	79,667
Real Assets	Transportation	Global Transportation Income Fund	2020	200,000	191,948	-	199,938
Real Assets	Transportation	Sciens Aviation Special Opportunities IV	2018	150,000	69,492		61,871
Real Assets	Transportation	ITE Rail Fund	2018	200,000	200,076	(1,810)	254,148
Real Assets	Transportation	Castlelake Aviation III Stable Yield	2017	150,000	65,720		116,855
Real Assets	Transportation	Sciens Aviation Special Opportunities III	2015	85,259	(9,174)		12,551
Real Assets	Transportation	Castlelake Aviation II	2010	75,000	(39,473)		5,582



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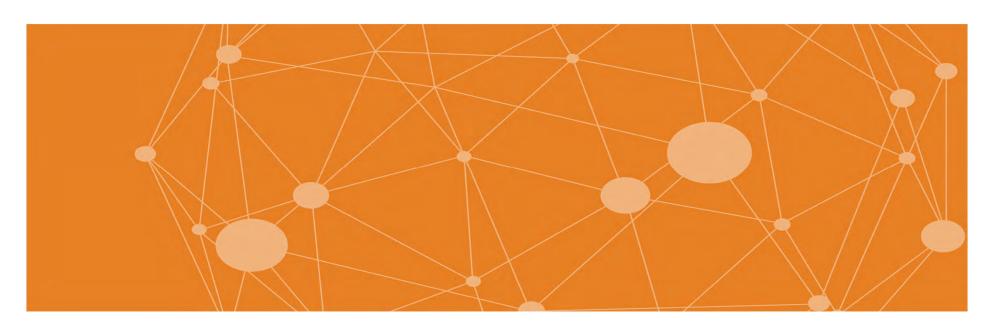
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STATE BOARD OF ADMINISTRATION OF FLORIDA

STRATEGIC INVESTMENTS STRUCTURAL REVIEW





DECEMBER 2022

Summary Observations

Based upon our review of the Strategic Investment (SI) asset class, Cambridge Associates suggested the following for consideration by the FSBA:

- 1. Increase the total SI allocation to 20% from the current limit of 12%
- 2. Prioritize diversification over return seeking/maximization by emphasizing debt and diversifying strategies
 - a. Reduce Strategic Investments exposure to equity risk
- 3. Consider larger strategic relationships and co-investments to gain better fees/terms and access differentiated opportunities
- 4. Consider evergreen and SMA structures when appropriate

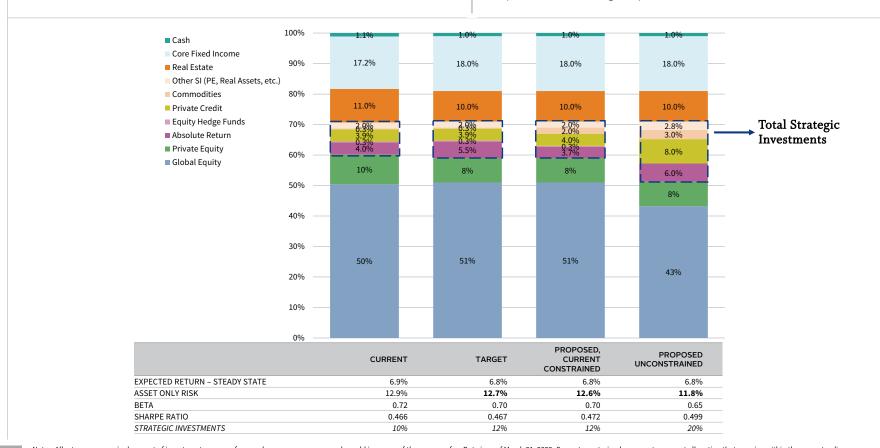
STRATEGIC INVESTMENTS ASSET ALLOCATION





Asset Allocation Comparison

Increasing the SI allocation to 20% results in enhanced risk reduction properties for the total pool, without sacrificing of expected returns

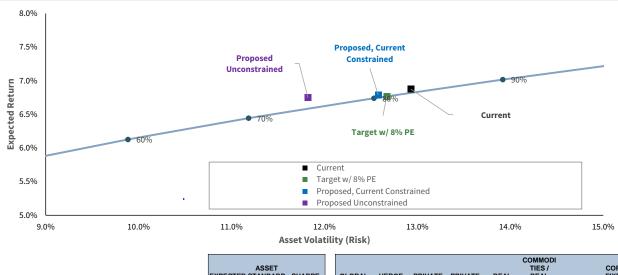


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Notes: All returns are nominal, are net of investment manager fees, and assume no manager value-add in excess of the manager fee. Data is as of March 31, 2022. Current constrained represents an asset allocation that remains within the current policy target ranges, whereas proposed unconstrained represents asset allocations outside the bounds of policy targets.

Asset Allocation Comparison: Risk-Return

Steady state assumptions



		ASSET							COMMODI TIES /		CORE
	EXPECTED	STANDARD	SHARPE	GLOBAL	HEDGE	PRIVATE	PRIVATE	REAL	REAL		FIXED
	RETURN	DEVIATION	RATIO	EQUITY	FUNDS	EQUITY	CREDIT	ESTATE	ASSETS	CASH	INCOME
CURRENT	6.9%	12.9%	0.466	50.9%	4.2%	10.6%	3.9%	11.0%	1.1%	1.1%	17.2%
TARGET W/ 8% PE	6.8%	12.7%	0.467	51.5%	5.7%	8.8%	3.9%	10.0%	1.1%	1.0%	18.0%
PROPOSED, CURRENT CONSTRAINED	6.8%	12.6%	0.472	51.5%	4.0%	8.8%	4.0%	10.0%	2.8%	1.0%	18.0%
PROPOSED UNCONSTRAINED	6.8%	11.8%	0.499	43.2%	6.0%	8.8%	8.0%	10.0%	5.0%	1.0%	18.0%

EFFICIENT FRONTIER (CONSTRAINED TO TARGET PO	RTFOLIO)										
50% GROWTH	5.8%	8.7%	0.570	31.8%	3.5%	5.4%	2.4%	6.2%	0.7%	1.0%	49.0%
60% GROWTH	6.1%	9.9%	0.534	38.1%	4.3%	6.5%	2.9%	7.4%	0.8%	1.0%	39.0%
70% GROWTH	6.4%	11.2%	0.500	44.5%	5.0%	7.6%	3.4%	8.6%	0.9%	1.0%	29.0%
80% GROWTH	6.7%	12.5%	0.470	50.8%	5.7%	8.7%	3.9%	9.9%	1.1%	1.0%	19.0%
90% GROWTH	7.0%	13.9%	0.443	57.2%	6.4%	9.8%	4.4%	11.1%	1.2%	1.0%	9.0%
99% GROWTH	7.2%	15.2%	0.421	62.9%	7.0%	10.7%	4.8%	12.2%	1.3%	1.0%	0.0%

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Notes: All returns are nominal, are net of investment manager fees, and assume no manager value-add in excess of the manager fee. Data is as of March 31, 2022. Current constrained represents an asset allocation that remains within the current policy target ranges, whereas proposed unconstrained represents asset allocations outside the bounds of policy targets.

Percentage of Credit in the SI Portfolio by NAV and Total Exposure

CA models that approximately 50% or less of the SI portfolio has equity exposure, including uncorrelated equity strategies

■ Cambridge estimates that a minimum of ~50% of SI's total exposure is comprised of credit investments. Furthermore, Cambridge concludes that well less than 50% of SI's portfolio is highly-correlated to broader equity markets.

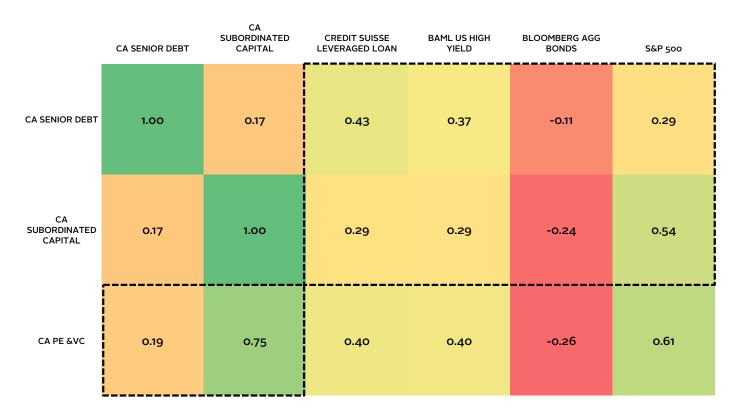
	SI Portfolio (as at 12/31/21)					
Sub-Strategy	NAV	Total Exposure				
Senior Debt	9%	8%				
Mezzanine	3%	4%				
Capital Appreciation	6%	8%				
Credit Opportunities	15%	16%				
Distressed (Corporate)	7%	8%				
Specialty Finance	16%	17%				
PI Credit as % of SI PI	55%	60%				
	X	X				
PI Weighting of Total SI Portfolio	63%	75%				
the late of the la	91					
PI Credit as % of Total SI	35%	45%				
Public Strategies (Credit %)	25%	25%				
	x	x				
Public Weighting of Total SI Portfolio	37%	25%				
		=				
Public Credit as % of Total SI	9%	6%				
		The state of the s				
Total Credit as % of Total SI	44%	51%				

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Notes: Total exposure represents NAV + Unfunded. Figures are rounded without decimal places and may differ by plus or minus 1% from actual values.

Historical Correlations of Private Credit Strategies to Private Equity & Public Market Equivalents

Private credit strategies have historically exhibited minimal positive correlation to public fixed income & equity indices; senior debt likewise less-correlated to private equity and venture



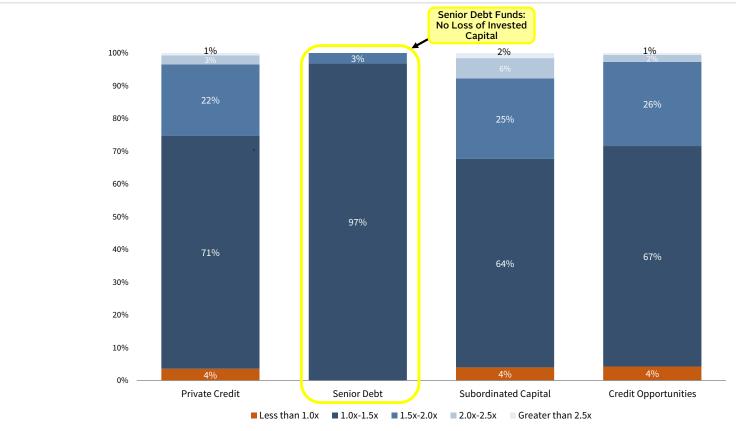
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Source: Cambridge Associates LLC Private Investments Database

Notes: Correlations are generated for the time periods ending March 31, 2022. Includes funds formed in the vintage years 1996-2022. Color codes used to indicate degree of correlation: green (positive correlation) and red (negative correlation). Credit Suisse Leveraged Loan Index is often used as a Public Market Equivalent (PME) to CA Senior Debt. BAML US High Yield refers to the Bank of America Merrill Lynch U.S. High Yield Master II Index, which is often used as a PME to CA Subordinated Capital. Bloomberg Agg Bonds refers to the Bloomberg Aggregate Bond Index. CA Senior Debt and CA Subordinated Capital represent the CA benchmarks for each, which are comprised of the respective managers tracked in each manager universe. Copyright © 2022 by Cambridge Associates LLC. All rights reserved. Confidential.

Global Credit Return Breakdown by Asset Class: TVPI

Private credit strategies - in particular, senior debt – have impressive loss ratios through credit cycles

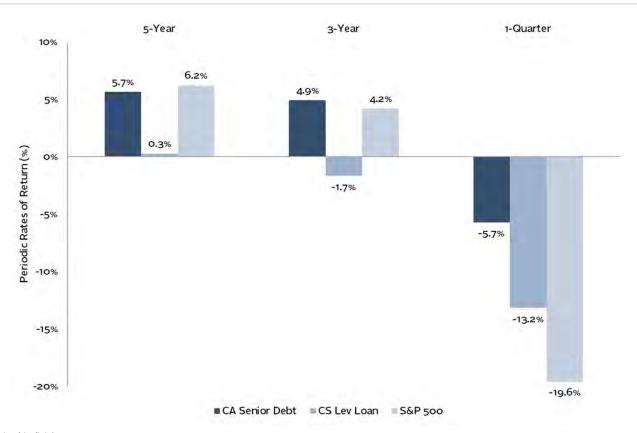


Source: Cambridge Associates LLC.

Notes: Data as of March 31, 2022. Cambridge Associates Private Credit Benchmark is comprised of 561 funds and is broken down as follows: Senior Debt Funds (90), Subordinated Capital Funds (185), Credit Opportunities Funds (286). Returns are net of fees, expenses and carried interest. TVPI denotes total value to paid-in capital.

Private Credit Trailing Returns

Private credit strategies exhibit less volatility to public market comps during times of stress (e.g., Q1'2020)



Source: Cambridge Associates LLC and Credit Suisse.
Notes: Private investment periodic returns are net of

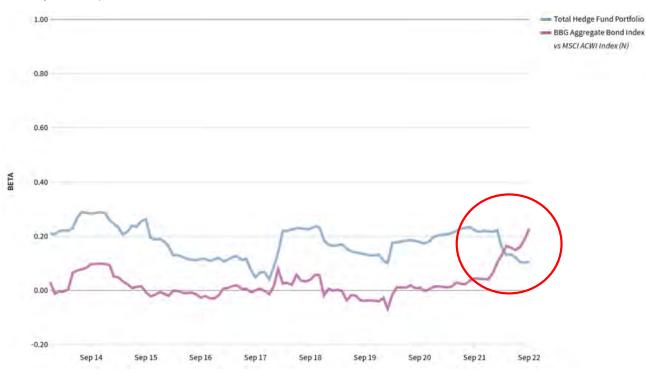
Notes: Private investment periodic returns are net of fees, expenses and carried interest. Multi-year annualized returns are generated for time periods ending March 31, 2020. Includes funds formed in vintage years 1999-2020.

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Equity Market Sensitivity

Equity beta for bonds has increased during the recent market turmoil, while the hedge fund portfolio has remained steady $\,$

Rolling 2-year Beta • January 1, 2021 – September 30, 2022



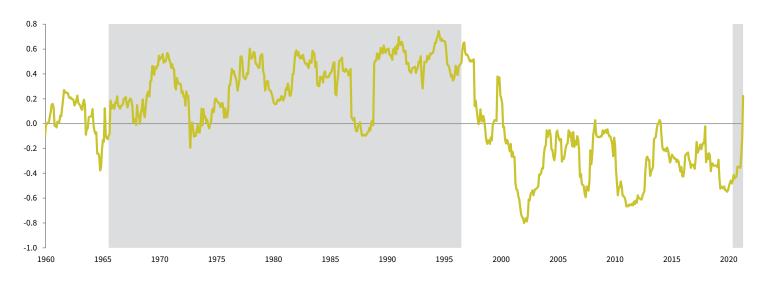
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Notes: Graph represents beta to MSCI ACWI Index (N).

Rising Stock Bond Correlation Amid Periods of Uncertainty

US Stock-Bond Correlation (Rolling 2-Yr)

December 31, 1960 - March 31, 2022



■ Higher-Inflation Period

CA

Sources: Bloomberg Index Services, Standard & Poor's, and Thomson Reuters Datastream.

Notes: Stocks are based on S&P 500 monthly total returns and bonds are based on ten-year US Treasury Bond monthly total returns. Higher-inflation period represents periods where year-over-year CPI-U was persistently well above the Fed's long-term 2% target rate.

Fund Structure Considerations

■ Evergreen structures

- Avoid frequent re-up process which can be administratively burdensome
- Flexible wind down feature
- Some provide ability to buy into an existing portfolio of assets, thereby offsetting j-curve
- However, need to monitor overall exposure relative to prescribed limit to avoid over allocation
- Incorporate carried interest structure to minimize fee leakage

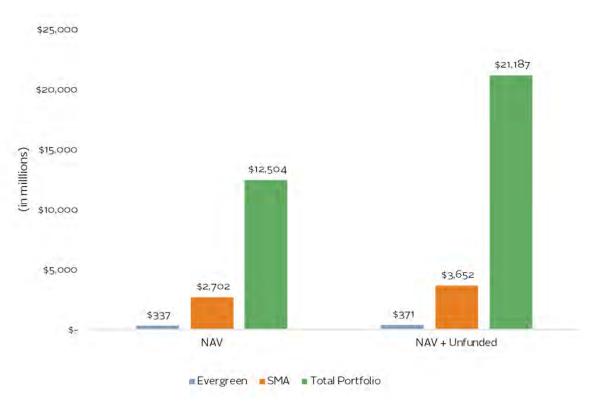
■ SMAs

- Fee savings
- Implement at scale
- Customized strategy and guardrails
- Incorporate Co-Invest / Overflow Vehicles
 - Increase exposure to highest conviction managers/strategies
 - Flexibility to be tactical deploying capital



Fund Structure Considerations for Private Strategies

NAV and Total Exposure by Vehicle Type



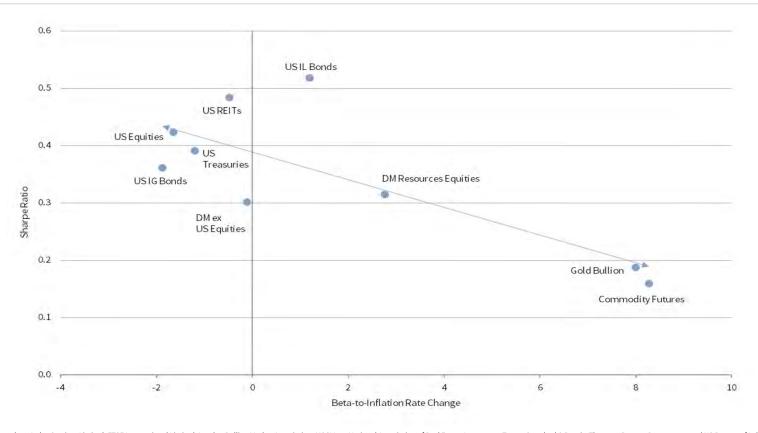
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Notes: Data as of March 31, 2022. Evergreen includes investments in ITE Rail Fund LP and BioPharma Credit Investments V LP. Evergreen NAV + Unfunded is comprised of ITE NAV as of July 31, 2022 and Pharmakon NAV and unfunded data as of March 31. Data does not include investments committed to after Mach 31. SMA includes the following managers: Audax, Blackstone, Blue Torch, Boston Timber, Cerberus, CRC, Edelweiss, Florida Growth Fund, Florida Sunshine State fund, Jackson Timberland, MSD, and SBAF Mortgage Fund.

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Return per unit of risk relative to sensitivity to inflation rate changes

1973-2021



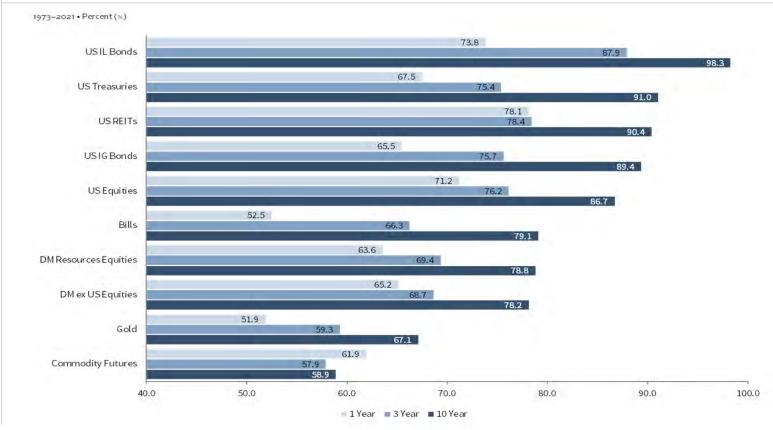
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Sources: Bloomberg Index Services Limited, FTSE International Limited, London Bullion Market Association, MSCI Inc., National Association of Real Estate Investment Trusts, Standard & Poor's, Thomson Reuters Datastream, and US Bureau of Labor Statistics. MSCI data provided "as is" without any express or implied warranties.

Notes: Values are the long-term asset class excess returns divided by the standard deviation of annual returns relative to beta coefficients for a change in the inflation rate variable, as calculated in a multiple linear regression model that relates asset class performance to the change in the inflation rate and the one-year lagged inflation rate.

Frequency of Asset Class Performance that Exceeds Inflation

Bonds & equities have outpaced inflation over long periods



СА

Sources: Bloomberg Index Services Limited, FTSE International Limited, London Bullion Market Association, MSCI Inc., National Association of Real Estate Investment Trusts, Standard & Poor's, Thomson Reuters Datastream, and US Bureau of Labor Statistics. MSCI data provided "as is" without any express or implied warranties.

Notes: Data summarizes 10,000 random samples of annual data between 1973 to 2021. Each sample compares the total asset performance over the one-, three-, or ten-year period to the change in price levels. For example, US inflation-linked bonds outperformed inflation across ten-year periods 98.3% of the 10,000 random samples drawn.

Private Credit Positive Attributes Relative to Fixed Income and Equities

We can rely on the attributes of performing private credit strategies to underline its relative attractiveness in a rising rate environment



Floating Rate Loans

• LIBOR / SOFR floating rate protects asset (loan) value



Shorter Duration

• Direct lending maturities (5 years) versus high yield (typically 7 - 10 years)



LTV Protection from Multiple Compression

• Placement in capital structure with LTVs commonly at 50% +/- creates compression buffer



Robust Interest Coverage and Fixed Charge Coverage

Robust interest coverage ratios; borrowers can absorb meaningful interest rate increases



Tighter Terms / Stronger Documentation Lead to Borrowers' Earlier Action

Fewer EBITDA add-backs, maintenance financial covenants, and tighter baskets prevent priming



State Board of Administration

Fixed Income Update

Katy Wojciechowski: Senior Investment Officer Fixed Income

- Investment Advisory Council
 - December 13, 2022



Agenda

Program Overview

- Fixed Income Investment Objectives
- Benchmark Makeup
- Investment Allocation and Risk Parameters
- Structure and Characteristics of FI Allocation

Performance Review

- Periodic Returns
- Contribution

Investment Process Review

- Internal Active and Passive Management
- External Manager Oversight

Program Review and Outlook

- Accomplishments and Initiatives
- Outlook



Fixed Income Investment Objectives

 Provide Stable Fixed Income Returns with Low Risk Budget that Exceed Benchmark over Long Horizon

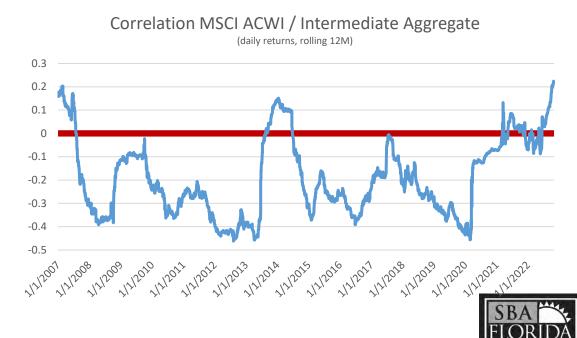
Provide Liquidity on Demand

Serve as Diversification for Equity Allocation



Fixed Income + Equities Correlation

- Historically, Fixed Income and Equities exhibit negative correlation.
- Intermediate aggregate typically provides stable and negatively correlated returns to equities.
- The Federal Reserve's 2020 emergency market intervention initiated a sharp reversal of the correlation.



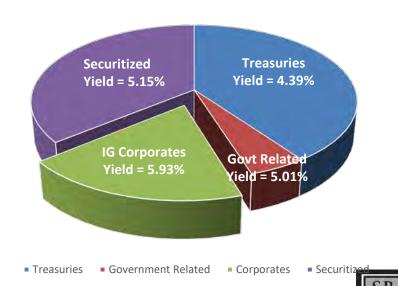
Source: Bloomberg 404

Fixed Income Benchmark

Key Benchmark Risk Metrics As of 10/31/2022

Duration Maturity	10/29/2021 4.23 4.95	10/31/2022 4.71 5.55
Yield Coupon Option Adjusted Spread (to UST)	1.43 2.22 0.24	4.95 2.41 0.57
Average Quality/Rating Size (\$B) Members	AA1/AA2 21,300 9,234	AA1/AA2 19,856 9,399

Bloomberg US Intermediate Aggregate Bond Index



Fixed Income Allocation Overview

Total Fund Investment Policy Allocation:

As of 10/31/2022

0	Policy High	26.00%
0	Current Operating Range High	18.44%

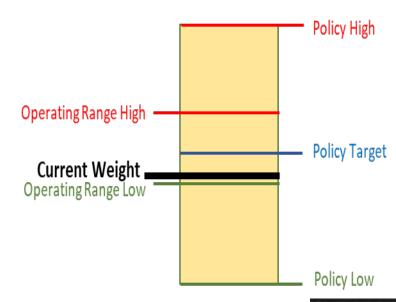
Current Weight (10/31/2022) 16.44% (+1.18% Cash)

Current Operating Range Low 15.44%

o Policy Target Weight 18% (+1% Cash)

o Policy Low 10.0%

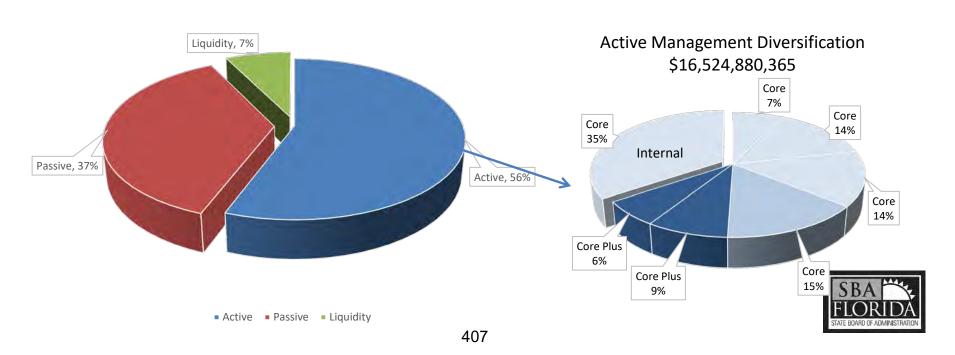
 Active Risk Budget (Tracking Error vs. Benchmark) 1.00% monitoring standard 1.50% escalation





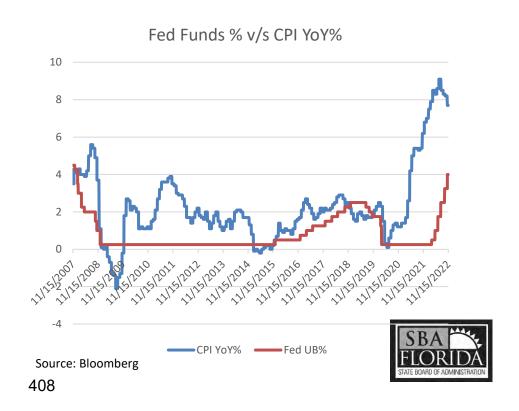
Structure + Characteristics of FI Allocation

Active/Passive/Cash Split \$29,697,959,421



Asset Class Performance Drivers

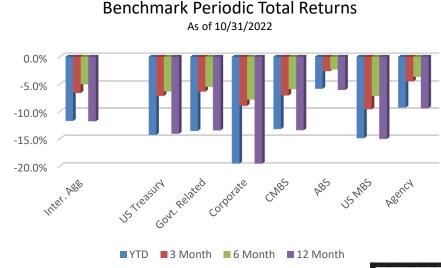
- Absolute and excess returns broke historical records with their negative performance this year.
- Federal Reserve began moving from accommodative to restrictive due to 40-year high inflation and near record low unemployment.
- Federal funds upper bound target increased from 0.25% to 4.00%.
- Yield curve inversion and negative GDP prints indicate a recession likely.
- Risk assets universally underperformed.



Fixed Income Benchmark Total Returns

Twelve-month total returns for the Fixed Income benchmark – Barclays Intermediate Aggregate through 10/31/2022 were -11.81%.

- The US Bloomberg Bond Aggregate 10/31/2022 YTD performance was the worst in history.
- Longer-duration maturities (>=10yr maturity) performed especially poor with 12month total return -31.15%.
- Risk assets, particularly investment grade credit, outperformed treasuries in the broad US Bloomberg Bond Aggregate.

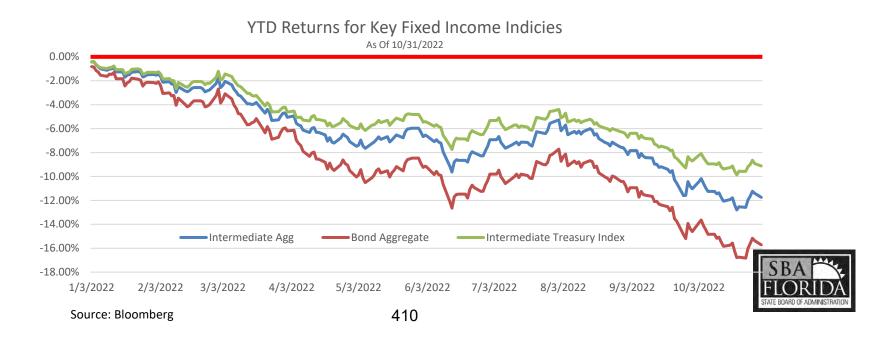


Source: Bloomberg



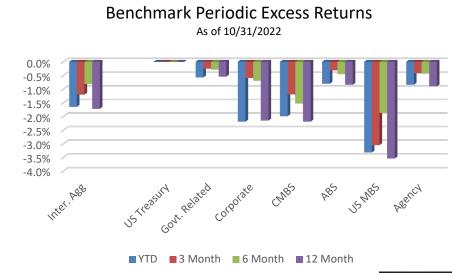
VERY Negative Fixed Income Returns:

The historically fast policy tightening by the Federal Reserve pushed fixed income valuations to their worst returns in history.



Fixed Income Benchmark Excess Returns

- Fixed income risk underperformed across all measurement periods and across all fixed income asset classes.
- Mortgages performed well through first quarter, however as the Federal Reserve balance sheet expansion ended, mortgages underperformed all other asset classes in fixed income.
- Long Corporates (outside our benchmark), also performed very poorly with 12m excess returns of -4.62%



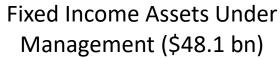
Source: Bloomberg

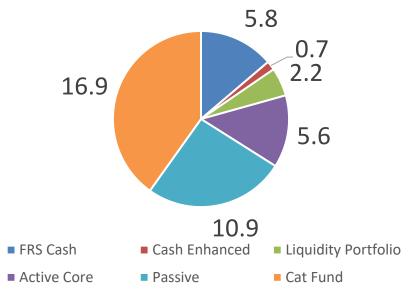
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Internal Fixed Income Overview



Internal Fixed Income



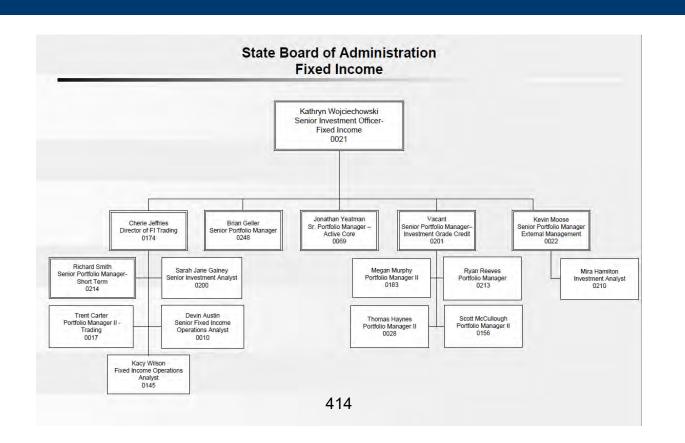


Other responsibilities include:

- Lottery
- Debt Service
- Securities Lending

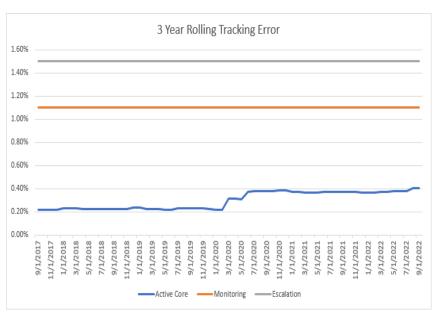


Internal Fixed Income Org. Chart

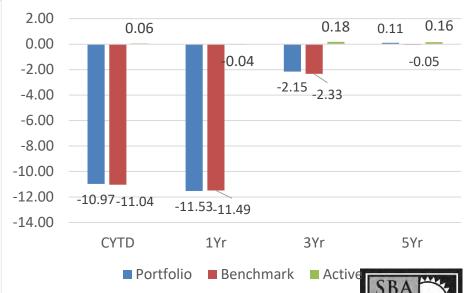




Active Core



Performance



Securities Lending

- The purpose of the program is to generate additional income by loaning out our securities within an extremely risk controlled program in the Defined Benefits Program
- Securities Lending program is value driven with a conservative collateral profile
- Fixed Income, Global Equity and Real Estate participate
- Lend securities to qualified borrowers through the use of multiple agents
- Agents can reinvest cash collateral in money market type securities
- Lendable Assets: \$121.9 billion for Fiscal Year 2021/2022
- Utilization: 5.77% for Fiscal Year 2021/2022

Calendar Year Net Earnings - FRS		
2017	\$45,948,125	
2018	\$36,242,476	
2019	\$29,521,705	
2020	\$24,687,080	
2021	\$21,474,718	
YTD: 06/30/2022	\$8,858,829	



External Management Overview



External Manager Oversight

Fixed Income maintains a small stable of external managers. Their main purpose is to:

- Diversify and expand the core bond strategy managed internally
- Expand the fixed income opportunity set by investing with Core Plus managers in:
 - High Yield
 - Emerging Markets
 - Structured Credit
- Provide research, market color stoutlook & scenario analysis

External Manager Ranking Criteria

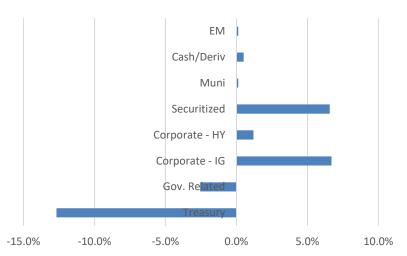
We rank our managers on numerous factors, some of which include:

- Overall performance
- Volatility of active returns
- Adherence to stated investment objectives and strategy
- Ability and willingness to take appropriate risk
- Consistency of investment team and organization as a whole

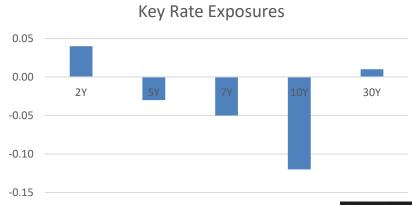
Total Fixed Income Portfolio Positioning

Portfolio Continues to Overweight Spread Product

FRS Fixed Income Sector Exposures



The portfolio is underweight interest rate risk against the benchmark with a bias toward curve steepening



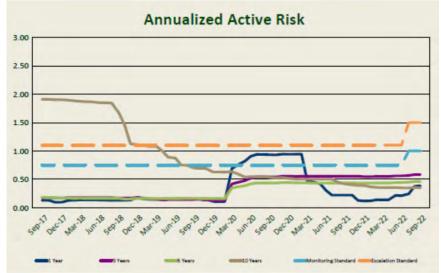


Total Fixed Income Review: December 2022

Increased volatility pushed total risk considerably higher during the year



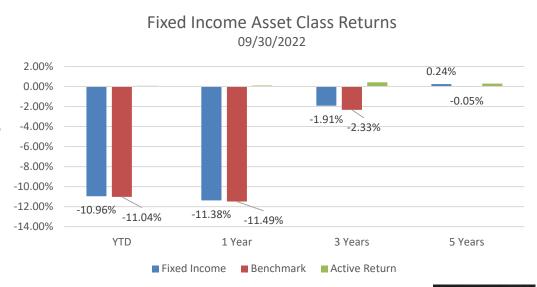
Active risk is also edging higher but well below the monitoring and escalation standards





Total Fixed Income Portfolio Performance

The Fixed Income asset class outperformed the benchmark over ALL time periods, however total returns for the year are negative.





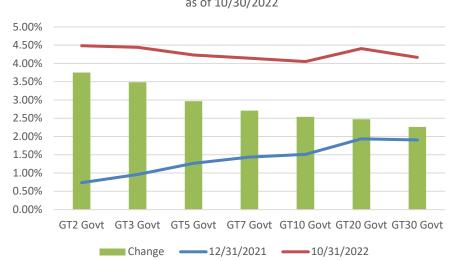
Program Review and Outlook



Fixed Income Review: December 2022

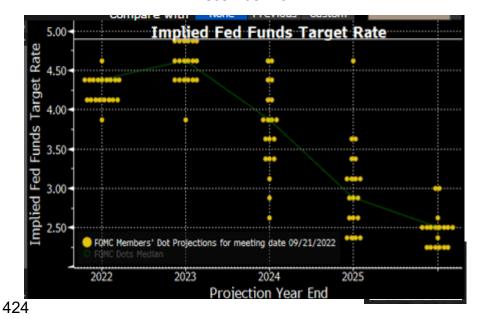
The Federal Reserve hiking the federal funds rate 375bps, allowing balance sheet run-off, and moving to an extremely hawkish policy outlook, the UST yield curve moved roughly 300bps higher and inverted.

Year To Date Yield Curve Change as of 10/30/2022



Source: Bloomberg

The Fed's Dot Plot indicates more hikes are on the table, but many members feel a policy reversal will occur in 2024. The market is currently pricing in an additional 50bps hike in December 2022.

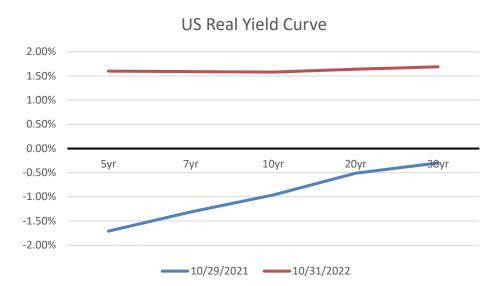


Dot plot changes from beginning of year through 9/22/2021

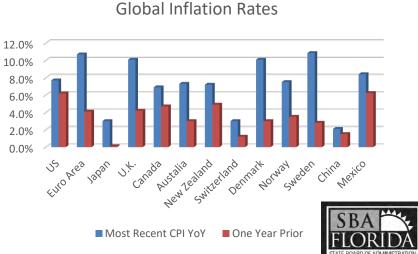
Source: Bloomberg

Fixed Income Review

Inflation expectations remain anchored and real yields in the US return to positive territory



Inflation rates in most developed countries and our major trading partners remain elevated and significantly higher than last year

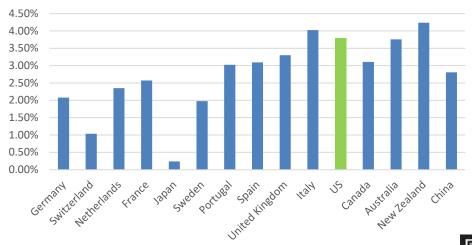


Source: Bloomberg

Fixed Income Review

Developed market government yields climbed significantly this year and well through the post GFC highs:

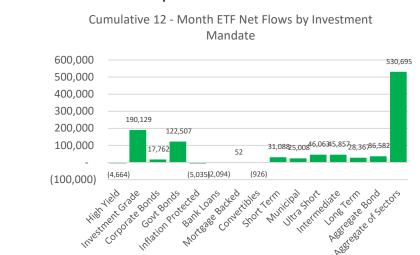
Developed Market 10yr Gov't Yields



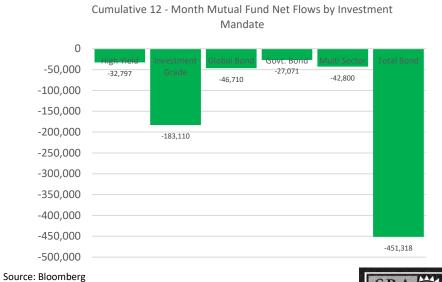


Fixed Income Review

Steady flows out of fixed income mutual funds were not mirrored in ETF's. ETF's experienced large inflows to government funds, but all other sectors experienced moderate declines.

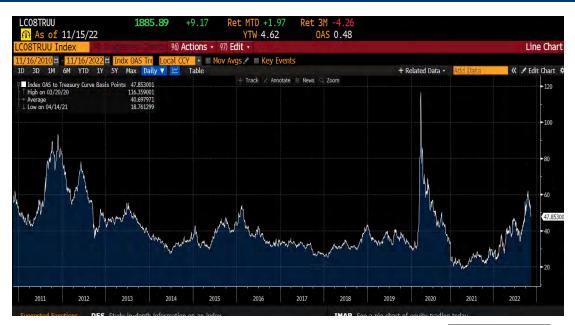






Fixed Income Outlook

- Bloomberg Intermediate Agg OAS widened significantly this year.
- Credit markets are stressed, but still functional.

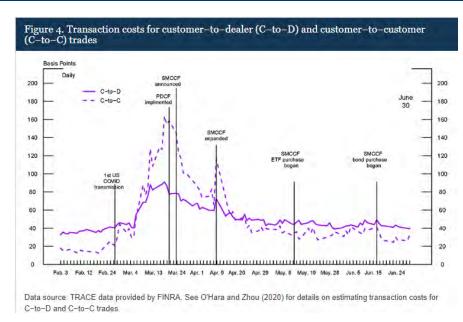


Source: Bloomberg



Fixed Income Outlook

 Transaction costs indicate less than ideal liquidity, but not near the disfunction witnessed during the pandemic when markets seized.

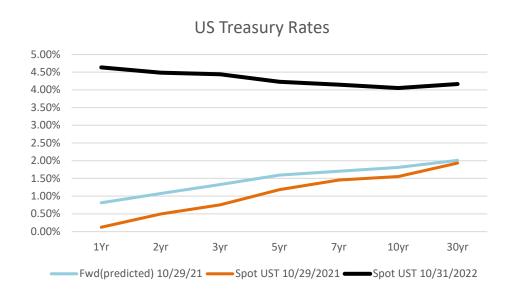


Source: Federal Reserve



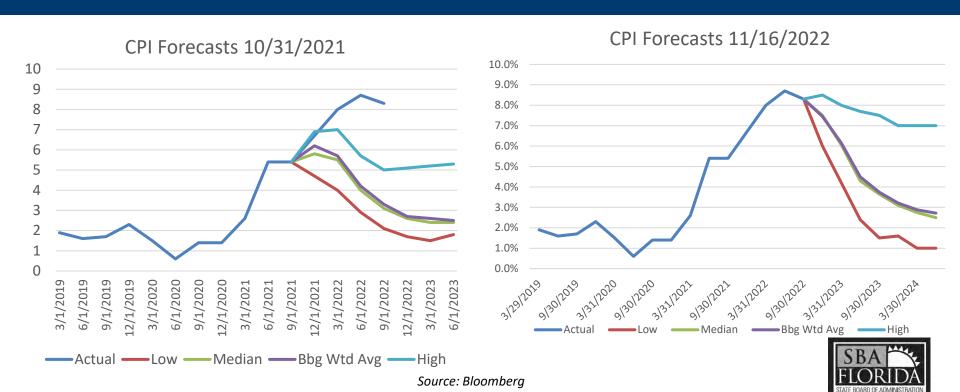
Fixed Income Outlook

The predicted 100bps sell-off in front end yields by the forward curve late last year significantly underestimated this year's move in US Treasury yields:





Market Outlook



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Potential Benchmark Migration Initiative



Full Bond Aggregate v/s Intermediate

The full bond aggregate tends to outperform the intermediate aggregate during years with positive fixed income performance

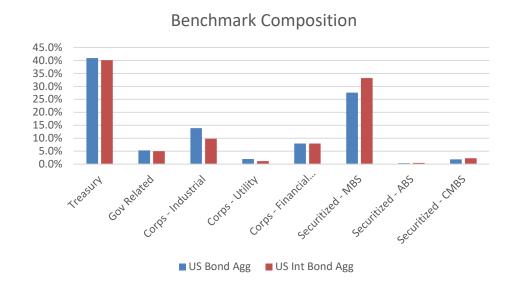
Annualized Benchmark Returns





Benchmark Composition Comparison

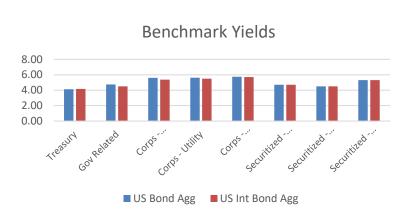
The full bond aggregate provides exposure to longer maturity corporates (industrials and financials) and treasury securities at the expense of securitized sectors.

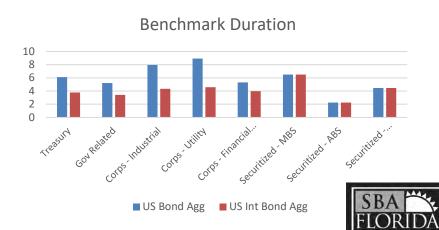




Yield and Duration Comparison

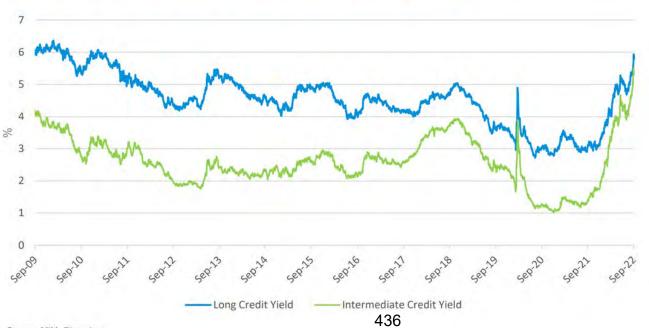
The incremental pick-up in yield and potential for increased annual returns is not free. There is an increase in risk, particularly duration.





As of 09/30/2022 Source: BlackRock Aladdin

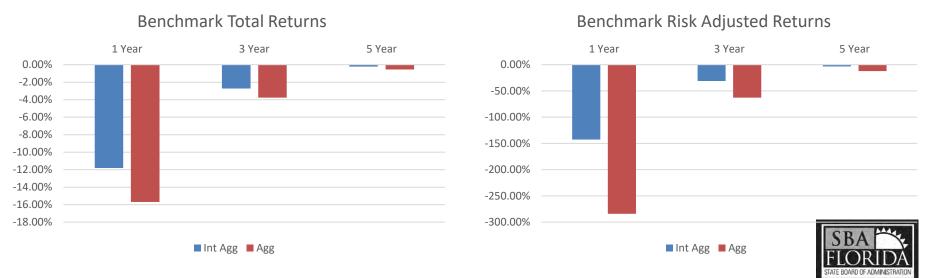
IG yields have climbed to some of the highest levels in over a decade





Benchmark Comparison

The Intermediate Aggregate normally outperforms during abnormally fast rising rate environments.



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Source: Bloomberg, as of 10/31/2022

Next Steps...

- Quantify total risks associated with transition
- Calculate appropriate mix of intermediate and full aggregate investments
- Identify operational hurdles with migrating to full aggregate benchmark
- Write white paper
- Formally request transition upon positive research findings



Fixed Income Review December 2022

Fixed Income Activity

Provided \$2.7bln liquidity in 2022

Moved additional \$700mm to FI Liquidity to better weather the storm of increased market volatility

Late-stage planning for deploying funds for increased Risk Budget

Research/discussion about risk/reward of benchmark shift 439



Fixed Income Review December 2022

Looking Forward: Pockets of Value

- Continue to increase active allocation:
 - Preparing to deploy additional funds to Core Plus
 - Giving skilled managers as many levers as possible, within our risk budget, has produced durable excess returns
- Add exposure to out of benchmark structured products or other in a dedicated strategy:
 - Maintain barbell with Short Duration/Full Aggregate Core Plus manager
 - Discussing opportunities in dedicated Credit strategies
- Execute on tactical opportunities, especially in shorter duration credit securities:
 - Continue to take opportunities in our Active internal portfolio
 - Overweighted Short Duration portfolio in our Core Plus barbell to capture additional return





Florida State Board of Administration Review of Public Fixed Income Markets

December 2022

Agenda

- SBA's Public Fixed Income Markets Investment Program
- Review of Fixed Income
- Recent Activity



SBA's Public Fixed Income Markets Investment Program

SBA's Public Markets Investment Programs Guiding Principles

- All asset classes shall be invested to achieve or exceed the return of their respective benchmarks over a long period of time. To obtain appropriate compensation for associated performance risks:
 - Public market asset classes shall be well diversified with respect to their benchmarks and have a reliance on low cost passive strategies scaled according to the degree of efficiency in underlying securities markets, capacity in effective active strategies, and ongoing total fund liquidity requirements (Investment Policy Statement).

Investing Guidelines:

 The primary benchmark index was formally changed from the Bloomberg US Bond Aggregate Index to the Bloomberg US Bond Intermediate Aggregate Index in 4Q13 in order to decrease the overall interest rate sensitivity of the fixed income program.



SBA's Public Markets Investment Programs Mercer's General Observations

- FRS Pension Plan
 - All public market investment portfolios are managed in a prudent, riskcontrolled fashion
 - Appropriate levels of delegation are given to the staff
 - FRS is a significant user of passive management (39% of Portfolio vs. 16% of Peers' Portfolios)¹
 - Active risk levels are monitored against predetermined ranges

¹ Represents percentage of total fund assets as of 12/31/20. Source: CEM 2021 Survey.



Asset Allocation: Fixed Income

 Within Fixed Income, the SBA utilizes more passive management and internal management relative to peers.

Product ¹	FRS	Peers
US Fixed Income		
Internal Passive	39.1%	3.8%
Internal Active	22.8%	54.7%
External Passive	0.0%	11.8%
External Active	38.1%	29.6%

Source: Data as at 12/31/2020 CEM 2021 Survey

¹ May not add to 100% due to rounding



Performance: Fixed Income

- Over the 3- and 5-year period, the FRS Fixed Income Portfolio has ranked at or below the peer group universe median for performance, but has outperformed its custom benchmark over both periods. The universe rank can be attributed to the SBA using a shorter duration benchmark than many peers, as well as the SBA having limited exposure to high yield fixed income.
- The information ratios, a measure of return per unit of risk taken, are strong over the trailing 3- and 5-year periods.

Periods Ending 9/30/2022	Year to Date Return (Rank)	1 Year Return (Rank)	3 Years Return (Rank)	5 Years Return (Rank)	Inception (April 1988) Return (Rank)
FRS Fixed Income ^{1, 2}	-11.11% (20)	-11.53% (22)	-1.95% (50)	0.23% (70)	5.68%
FRS Benchmark	-11.04%	-11.49%	-2.33%	-0.05%	5.50%
Value Added vs. FRS	-0.07%	-0.04%	0.38%	0.28%	0.18%
Information Ratio		-0.16 (25)	0.61 (8)	0.54 (8)	

² Comprised of both active and passive strategies.



¹ Compared to the Public Funds >\$1B - US Fixed Income universe; rankings are based on gross-of-fees FRS performance.

Performance: Fixed Income

- The FRS Fixed Income Internal Active Portfolio has outperformed its benchmark but trailed its universe median over the 3- year, 5-year and inception periods. Additionally, its information ratio ranked in the bottom quartile of the universe over the same period.
- The FRS Fixed Income Internal Passive Portfolio has exceeded its benchmark over all periods examined.

Periods Ending 9/30/2022	Year to Date Return (Rank)	1 Year Return (Rank)	3 Years Return (Rank)	5 Years Return (Rank)	Inception (January 2000) Return (Rank)	
Fixed Income Internal Active ^{1,2}	-10.97% (92)	-11.53% (92)	-2.15% (97)	0.12% (98)	3.91% (77)	
Benchmark	-11.04%	-11.49%	-2.33%	-0.05%	3.88%	
Value Added	0.07%	-0.04%	0.18%	0.17%	0.03%	
Information Ratio		-0.13 (92)	0.46 (75)	0.49 (66)	0.02 (81)	
					Inception (Sept 2010) Return	
Fixed Income Internal Passive	-10.80%	-11.21%	-2.12%	0.11%	1.58%	
Benchmark	-11.04%	-11.49%	-2.33%	-0.05%	1.48%	
Value Added	0.24%	0.28%	0.21%	0.16%	0.10%	
Information Ratio		2.04 (40)	1.37 (6)	1.14 (3)		

¹ Compared to the SBA Intermediate Core Fixed Income Custom Universe; rankings are based on gross-of-fees FRS performance.

² Excludes the AA Investment Grade account.



Performance: Fixed Income

• The FRS Fixed Income External Portfolio has outperformed its benchmark but trailed its universe median over the 3- and 5-year periods. The information ratio also ranked in the bottom half of the universe over the trailing 3- and 5-year periods.

Periods Ending 9/30/2022	Year to Date Return (Rank)	1 Year Return (Rank)	3 Years Return (Rank)	5 Years Return (Rank)	Inception (January 2002) Return (Rank)
External ¹	-11.52% (93)	-11.90% (93)	-1.71% (82)	0.39% (71)	3.85% (6)
Benchmark	-10.77%	-11.18%	-2.19%	0.04%	3.40%
Value Added	-0.75%	-0.72%	0.48%	0.35%	0.45%
Information Ratio		-1.03 (94)	0.25 (89)	0.24 (88)	0.29

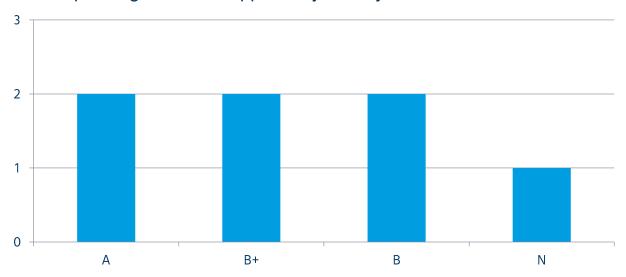
¹ Compared to the SBA Intermediate Core Fixed Income Custom Universe; rankings are based on gross-of-fees FRS performance.



Recent Activity

Mercer Research Rating Review Breakdown of Strategies by Rating

- Of the 7 FRS active fixed income strategies in the Plan, 4 strategies are rated "B+" and above.
- The graph below shows the breakdown of the strategies by their Mercer Rating.
- The assets managed by PGIM represent a core plus mandate and are managed against the full Bloomberg US Bond Aggregate Index.
- SBA will consider expanding the Plan's opportunity set beyond the benchmark.



Mercer Ratings:

A = "above average" prospects of outperformance

B+ = "above average" prospects of outperformance, but there are strategies in which Mercer has greater conviction

B = "average" prospects of outperformance

C = "below average" prospects of outperformance

N = not rated



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Returns for periods greater than one year are annualized. Returns are calculated gross of investment management fees, unless noted as net of fees.





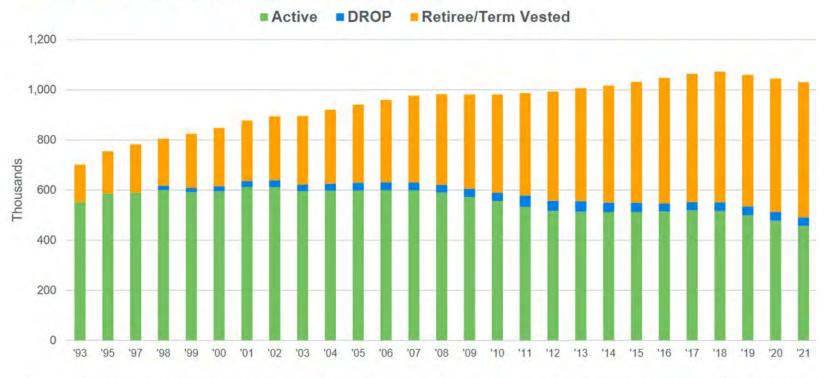
State Board of Administration

Asset Allocation Context



Challenges - Maturity of Pension Plan

FRS Pension Plan Membership



 Most recent numbers from Division of Retirement indicate more Pension Plan Retirees than Active Pension Plan Members

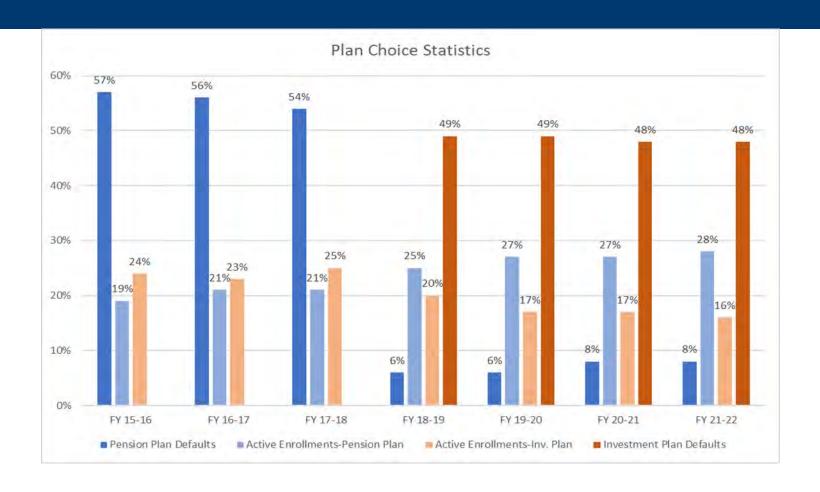
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Challenges - Growth in the Investment Plan



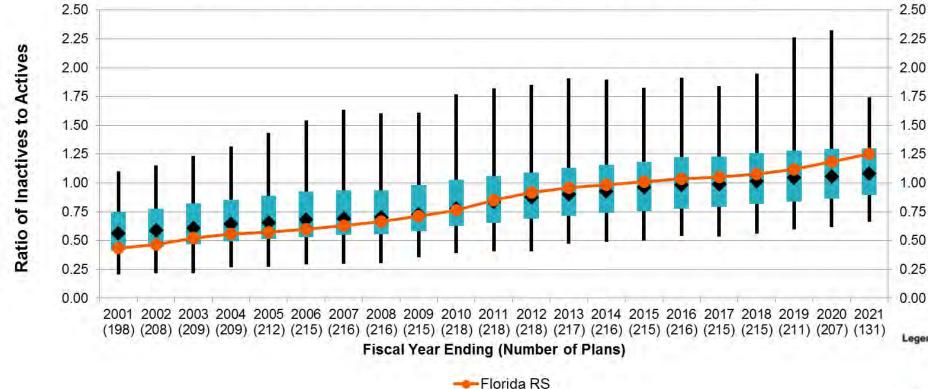
- In 2018, the Legislature designated the Investment Plan as the default retirement plan for non-Special Risk new hires
- Approximately two thirds of all new hires either default or elect into the Investment Plan, slowing the growth of contributions into the Pension Plan and reducing its liability duration



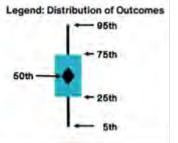
Sources: State Board of Administration of Florida

Florida Retirement System Public Plan Peer Comparison Support Ratio versus Peers¹

Support Ratio Distribution Amongst U.S. Public Pension Plans

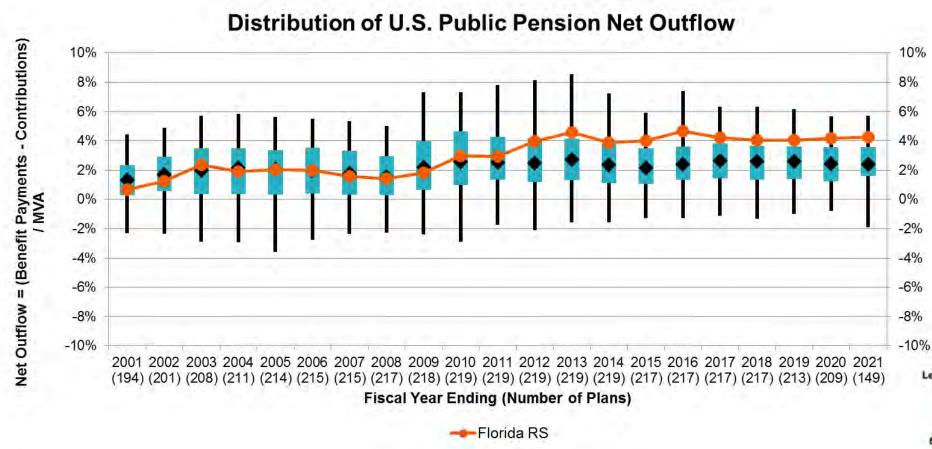


- "Support Ratio"
 defined as the ratio of
 inactive participants to
 active participants
- The ability for new hires to elect the Investment Plan has subdued the increase in active participants, increasing the Support Ratio over time

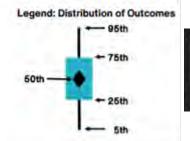




Florida Retirement System Public Plan Peer Comparison Net Outflow versus Peers



- The median net outflow as of FYE 2021 was 2.4% based on the latest survey data.
- FRS' FYE 2021 net outflow (4.3%) fell between the 75th and 95th percentile relative to its peers.¹
- Higher net outflows, contribute to higher funding and liquidity risks.





Comparison Among The Top 5 US Pension Plans By Assets

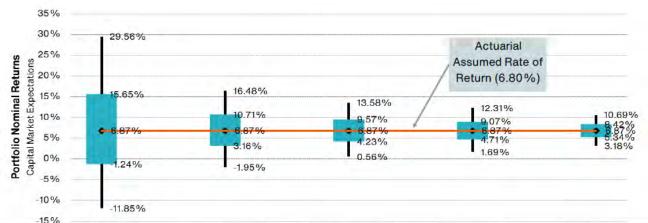
FYE 2021 (\$ in thousands)	CalPERS	CalSTRS	NY Common	FRS	TRS
Net Position	\$ 477,322,749	\$ 310,293,453	\$ 273,718,723 \$	202,534,800	\$ 201,807,002
Funded Status	70.56%	72.98%	92.73%	83.43%	79.12%
Assumed Rate of Return	7.00%	7.00%	5.90%	6.70%	7.25%
Contributions	\$ 24,791,757	\$ 13,231,626	\$ 6,332,048 \$	5,153,954	\$ 7,842,825
Benefit Payments	\$ (27,415,194)	\$ (16,606,579)	\$ (14,905,023) \$	(11,966,297)	\$ (11,802,310)
Net Outflow	\$ (2,623,437)	\$ (3,374,953)	\$ (8,572,975) \$	(6,812,343)	\$ (3,959,485)
Retirees	633,469	281,302	390,691	435,944	427,995
Active Members	878,084	429,681	497,659	457,249	918,545
Retirees/Active Members	72.14%	65.47%	78.51%	95.34%	46.59%



Estimated Forward Rate of Return Is A Median Expectation

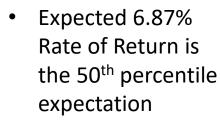
Portfolio Analysis

Range of Nominal Returns¹

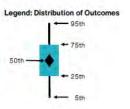


	-10 70				
Percentile	Current Policy – 1 Year	Current Policy – 5 Year	Current Policy - 10 Year	Current Policy - 15 Year	Current Policy - 30 Year
5 th	-11.85%	-1.95%	0.56%	1.69%	3.18%
25 th	-1.24%	3.26%	4.23%	4.71%	5.34%
50 th	6.87%	6.87%	6.87%	6.87%	6.87%
75 th	15.65%	10.71%	9.57%	9.07%	8.42%
95 th	29.56%	16.48%	13.58%	12.31%	10.69%

Expected returns are using AIUSA O3 2022 30-Year Capital Market Assumptions (CMAs) as of June 30, 2022 adjusted for the delta in Global Equity Risk Premium (ERP) among three investment advisors: Mercer, Wilshire, and Aon Investments (-6 5bps adjustment), which are projections about the future returns of asset classes. For asset classes that can be implemented passively, which includes most public assets, alpha and active management fees are not included in the return expectations. For asset classes that can only be implemented actively, such as hedge funds and private assets, we assume alpha and higher active manager fees. Expected returns are geometric (long-term compounded). Expected returns presented are models and do not represent the returns of an actual client account. Your actual returns will be reduced by your advisory fees and other expenses you may incur as a client. AIUSA's advisory fees are described in Part 2A of AIUSA's Form ADV. Not a guarantee of future results. See appendix for capital market assumptions disclosure pages.



 There is a large range of possible outcomes in the early years that narrows over time





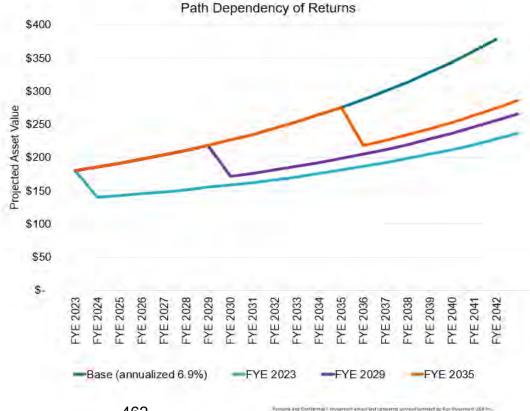


Ending Investment Balances Are Path Dependent

Path Dependency – Isolating Returns (Illustrative Example)

Assuming a Similar Return Series, the Specific Path Implicates Asset Value

- · The chart to the right assumes an annualized 6.87% return and static cash flows over a 30-year time horizon, testing one negative period of returns (-18.4%, representing a two standard deviation event) in various years
- o Each line refers to the year in which the negative event occurs
- o The earlier the negative event occurs, the lower the ultimate ending market value of assets

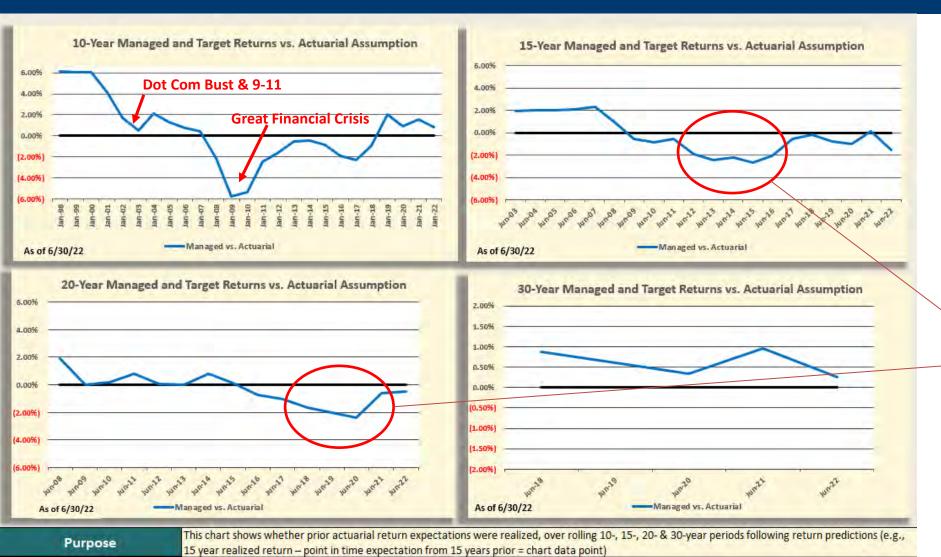


This example uses a static level of cash flows and does not take into account contribution funding policy, which could materially affect results.





Actual Ensuing Returns Compared to Previous Actuarially Assumed Rates of Return (How Did We Actually Do)

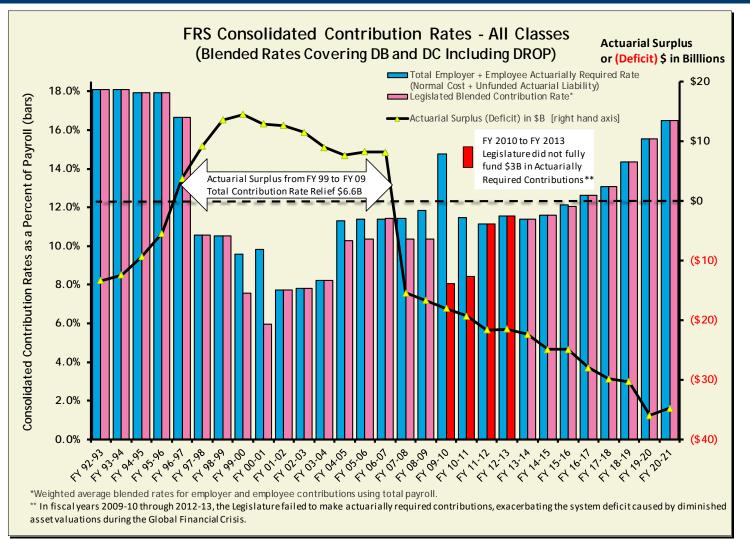


 SBA has achieved the Actuarial Rate of Return in the long run, but volatility can impact medium term results

> Dot Com Bust/9-11 and Great Financial Crisis smoothing out over time



Contributions and Funded Status



- 11-years of actuarial surpluses from 1998 thru 2008 and employers saving a cumulative \$6.6B through reduced contributions.
- From FY 2009-10 through 2012-13, the Legislature failed to make \$3 billion in actuarially required contributions. Had the Legislature fully funded the required contributions, the FRS Pension Plan's market value would have been approximately \$7.3B. higher by June 30, 2022. The FRS Pension Plan lost an opportunity for an investment gain of \$4.3B (on \$3B in missing contributions).
- Plan contributions have been approximately \$285 million to \$1.8 billion less (actuarial return assumption vs. SBA return forecast) than they should have been every year for the past 11-years (cumulative total \$11.5B). The FRS-PP lost out on an opportunity for an investment gain of \$5.0B on \$11.5B in missing legislative contributions.
- Through time, the funding shortfalls have contributed to the increase in the UAL.



AON

Asset Allocation Review

Florida State Board of Administration (SBA)

December 13, 2022



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- 1 Overview
- 2 Portfolio Analysis
 - Assumptions & Constraints
 - Efficient Frontier Analysis
- 3 Strategic Investments Discussion
- 4 Summary Conclusions & Next Steps
- 5 Appendix



Overview



Executive Summary

Introduction

Following the 2022 Asset-Liability Study, Aon engaged with the SBA on a more detailed Asset Allocation Review

Key Take-Aways from the Asset-Liability Study:

- Funding ratio expected to trend towards 100% by fiscal year 2039
- Current portfolio appears to be in an appropriate return-seeking range

Asset Allocation Study reviews the construct of the return-seeking portfolio and the risk-reducing portfolio

- Are there any gaps in the current asset allocation?
- Is there an opportunity to improve risk-adjusted returns?
- Are there implementation challenges associated with potential enhancements?

Today's goals:

- Review and discuss asset allocation optimization analysis and asset allocation study findings
- Gather IAC feedback in order to revert back in 2023 with actional asset allocation recommendations



Current Portfolio Observations

FRS portfolio is currently well-constructed to meet its long-term objectives

Asset-Liability Study Observations:

- Funding ratio expected to trend towards 100% by fiscal year 2039
- Current portfolio appears to be in an appropriate return-seeking range

Current Asset Allocation Observations

Below we highlight the SBA's coverage of key portfolio characteristics

Attribute	Role	SBA Coverage
Diversification	Risk controlBalanced returns	✓ Diversified across 5+ asset classes
Return	 Meet or exceed actuarial assumed rate of return Reduce cost of plan 	✓ Expected to exceed actuarial ROR✓ Alternatives✓ Active risk budget
Inflation Protection	 Keep pace with or outpace inflation over the long-term 	✓ Public equity, real estate, certain strategic investments
Liquidity	 Ability to pay promised benefits in normal and adverse markets 	✓ 72% liquid portfolio✓ No liquidity concerns under stressed scenarios
Downside Protection	Avoid losses in weak or negative equity markets	 ✓ 19% dedicated safety asset allocation (high quality FI) ✓ Elements held within Strategic Investments ✓ Diversified return-seeking allocation
Efficiency	Straightforward, simple asset allocationCost effective	✓ Streamlined Policy✓ Strong use of internal and passive management
Flexibility	 Allow for opportunistic, smaller or unique investments 	✓ Strategic Investments allocation



Asset Allocation Review

Key findings from asset allocation review

- Opportunity to improve risk-adjusted returns via additional diversification
 - o Reducing global equity in favor of alternatives and/or core fixed income can improve risk/reward expectations
 - Aggregate fixed income preferred over Intermediate Aggregate fixed income
- Improved risk-adjusted results driven by greater long-term targets to private equity, non-core real estate, infrastructure, hedge funds and/or new allocation to liquid return-seeking fixed income
 - Currently, certain alternative exposures are via the Strategic Investments asset class and more fluid or tactical rather than long-term Policy targets
- Increasing the cap on alternatives (currently 20%) can further improve expected risk-adjusted results
 - Primary changes include addition of strategic allocation to private debt and maxing out of private equity
- While the results of the asset-liability study demonstrated that the current portfolio was well-constructed, additional portfolio enhancements will only serve to further improve the risk/reward characteristics of the fund
- Identifying the balance between desired risk reduction and return enhancement will inform asset allocation changes



Portfolio Analysis

- Assumptions & Constraints
- Efficient Frontier Analysis





Process & Assumptions

Section 2: Portfolio Analysis



Overview of Analysis

Process

Initial phase was to run a mathematical analysis using mean-variance optimization to develop portfolios that maximize return for a given level of risk

- Utilize the same CMAs underlying the 2022 asset-liability study (returns, volatility and correlations)
- De-construct the portfolio using Aon's portfolio building blocks
- Apply constraints to the optimization to limit concentrated allocations and comply with regulatory considerations (i.e., maximum alternative allocations)
- Target optimized portfolios with returns of at least 6.8% (expected results from A-L study) and volatility that is similar or lower than the current portfolio



Aon's Return-Seeking Building Blocks

- Aon's seven return-seeking building blocks were developed to help clients create more flexible and diversified investment portfolios
- Intended to provide exposure to and harvest a complete spectrum of return-seeking opportunities, while achieving sufficient diversification

Characteristics Blocks	Equity	Credit	Illiquidity	Inflation Hedging	Complexity
Public Equity				-	
Private Equity				-	
Liquid Alternatives		-	-		
Liquid Return-Seeking FI	•				
Illiquid Fixed Income	•			•	
Open-Ended Real Assets	-		-		
Close-Ended Real Assets					

[•] The number of squares in the above table represent a rough measure of the magnitude of the exposure of each building block to different characteristics.

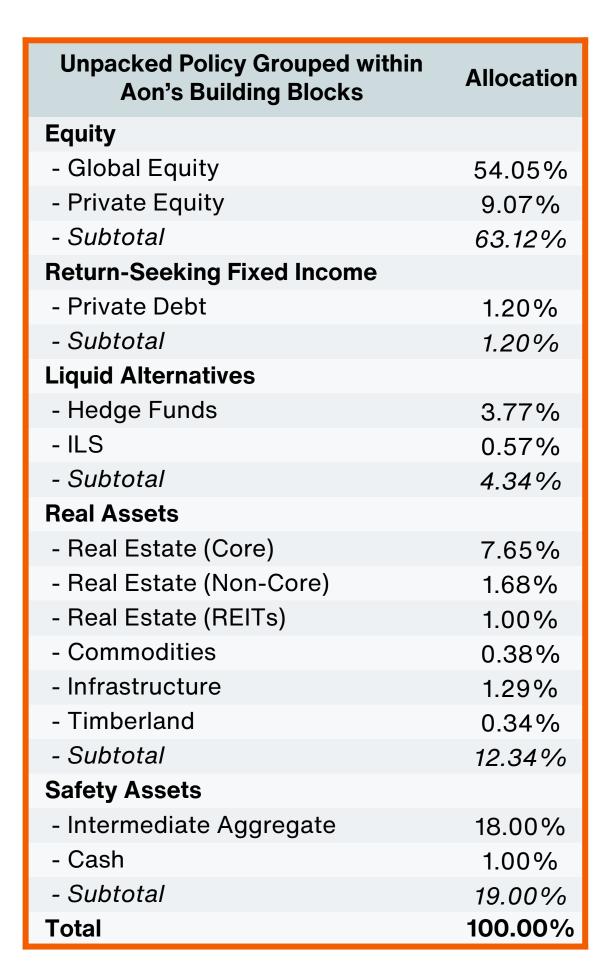


Translation of SBA Current Policy to Building Blocks

Unpacking the Strategic Investment allocation to see current portfolio exposures

Target Policy per IPS	Allocation
Global Equity	53%
Private Equity	6%
Real Estate	10%
Strategic Investments	12%
Intermediate Aggregate Fixed Income	18%
Cash	1%
Total	100%

•	Strategic Investment Allocation	Allocation
Commodities		0.38%
Global Public Ed	quities	1.05%
Hedge Funds - E	Buy List (Diversified Portfolio of Direct HFs)	1.67%
Hedge Funds - (CTAs (Buy List)	0.99%
Hedge Funds - [Distressed Debt (Buy List)	0.45%
Hedge Funds - E	Equity Long/Short (Buy List)	0.27%
Hedge Funds - E	Event Driven (Buy List)	0.14%
Hedge Funds - (Global Macro (Buy List)	0.24%
Infrastructure		1.29%
Insurance-Linke	ed Securities (ILS)	0.57%
Non-Core Real E	Estate	0.33%
Private Debt - C	ommercial Mortgages	0.33%
Private Debt - D	irect Lending	0.86%
Private Equity		0.88%
Private Equity -	Distressed Debt	1.41%
Private Equity -	Mezzanine	0.78%
Timberland		0.34%
Total		12.00%



Percentages may not sum to total due to rounding.



Custom SBA Capital Market Assumptions

Inputs to mean-variance optimization as of 6/30/2022

	Asset Classes	Nominal Return ¹	Volatility	Individual Constraints	Alternative Constraints
1	Global Equity	7.2%	18.5%	35-100%	
2	Private Equity	9.6%	25.5%	0-10/12%	≤18%/26%
3	Core Real Estate	4.5%	15.5%	6-10%	
4	Non-Core Real Estate	6.1%	25.5%	0-3%	
5	REITs	5.8%	19.0%	0-1%	
6	Infrastructure	7.1%	15.0%	0-2%	≤18%/26%
7	Timber	4.3%	12.5%	0-5%	≤18%/26%
8	Commodities	5.4%	17.0%	0-5%	≤18%/26%
9	ILS	4.9%	7.5%	0-5%	≤18%/26%
10	Private Debt	6.5%	17.5%	0-10%	≤18%/26%
11	Multi-Asset Credit	6.3%	9.0%	0-10%	
12	Hedge Funds	6.7%	9.0%	0-5%	≤18%/26%
13	Core Fixed Income	3.7%	4.5%	14-100%	
14	Intermediate Agg.	3.5%	3.5%	0-100%	
15	Cash	2.9%	2.0%	1-100%	

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
1.00	0.63	0.36	0.47	0.64	0.35	0.02	0.48	0.01	0.41	0.66	0.51	0.02	-0.01	0.06
	1.00	0.32	0.37	0.43	0.32	0.01	0.13	0.01	0.30	0.40	0.33	0.03	0.00	0.07
		1.00	0.97	0.43	0.18	0.01	0.10	0.02	0.15	0.22	0.17	0.05	0.04	0.13
			1.00	0.47	0.22	0.01	0.16	0.02	0.19	0.30	0.23	0.04	0.03	0.12
				1.00	0.24	0.01	0.28	0.01	0.25	0.40	0.34	0.02	0.01	0.07
					1.00	0.01	0.09	0.03	0.15	0.22	0.18	0.05	0.04	0.11
						1.00	0.09	0.01	0.00	0.02	0.01	0.00	0.00	0.06
							1.00	0.04	0.18	0.39	0.26	0.03	0.04	0.17
								1.00	-0.03	0.01	-0.01	0.09	0.11	0.21
									1.00	0.68	0.44	0.07	-0.02	-0.17
										1.00	0.54	0.25	0.16	0.04
											1.00	0.04	-0.02	-0.02
												1.00	0.98	0.41
													1.00	0.51
														1.00

Expected returns are using Aon Investments Q3 2022 30-Year Capital Market Assumptions adjustment).
Assumptions do not include fees/expenses. All expected returns are geometric (long-term compounded; rounded to the nearest decimal) and net of investment fees. Expected returns presented are models and do not represent the returns of an actual client account. Not a guarantee of future results.



Efficient Frontier Analysis

Section 2: Portfolio Analysis



Portfolio Analysis

Description of three portfolio runs

Aon ran three optimization analyses that build upon themselves

- 1. Diversify within 18% Alternative cap and across existing asset classes
 - -Legislative limit to alternatives is 20%; however, 18% constraint used to mitigate risk of breaching limit
- 2. Diversify within 18% Alts cap and allow for asset categories not currently held within FRS portfolio
- 3. Increase alternatives cap to 26%
 - Assumed 30% legislative limit; however, 26% constraint used to mitigate risk of breaching limit

Following slides highlight the differences between the current FRS portfolio and a sample portfolio that falls on the efficient frontier

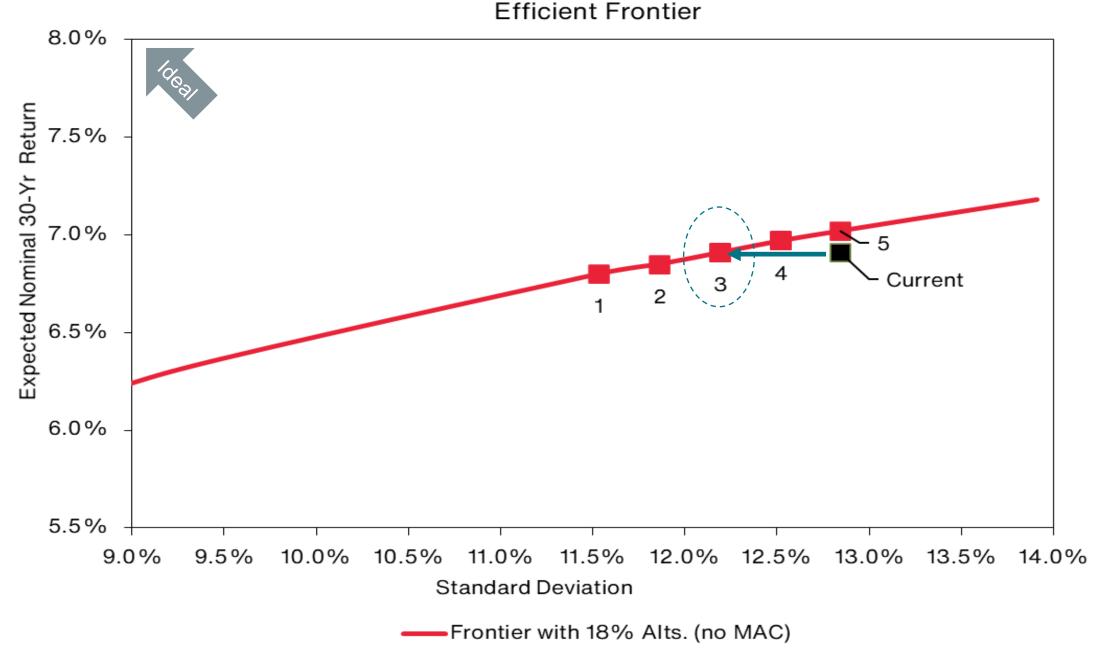
—Additional portfolio details can be found in the appendix



Portfolio Analysis | 18% Alternatives Cap (w/existing asset classes)

Optimization favors core fixed income and slight increases to equity diversifiers

		A. Current	B. Portfolio #3 (18% Alts. Cap w/o MAC)	C. Delta (B - A)
₹	Global Equity	54%	48%	-6%
Equity	Private Equity	9%	10%	1%
Ш	- Subtotal	63%	58%	-5%
d d	Multi-Asset Credit (MAC)		0%	0%
R-S Fixed Income	Private Debt	1%	2%	0%
_ L <u>s</u>	- Subtotal	1%	2%	0%
℧ "	Hedge Funds	4%	4%	1%
Liquid Alts	ILS	1%	0%	-1%
'	- Subtotal	4%	4%	0%
	Real Estate (Core)	8%	6%	-2%
S	Real Estate (Non-Core)	2%	3%	1%
Assets	Real Estate (REITs)	1%	1%	0%
As	Commodities	0%	0%	0%
Real	Infrastructure	1%	2%	1%
Œ	Timberland	0%	0%	0%
	- Subtotal	12%	12%	0%
	Core Fixed Income		23%	23%
Safety Assets	Intermediate Aggregate	18%	0%	-18%
Saf Ass	Cash	1%	1%	0%
0, 4	- Subtotal	19%	24%	5%
	Total	100%	100%	0%
<u>io</u> S	Expected Return ¹	6.91%	6.91%	0.00%
Portfolio Metrics	Volatility	12.84%	12.19%	-0.65%
Por	Sharpe Ratio	0.312	0.329	0.017



- Reducing overall return-seeking asset exposure (public equity) in favor of U.S. core fixed income and modest allocation changes, including
- Non-core real estate, private equity, infrastructure and hedge funds
- Assumes strategic (long-term) policy targets to private equity, real estate, infrastructure and hedge funds

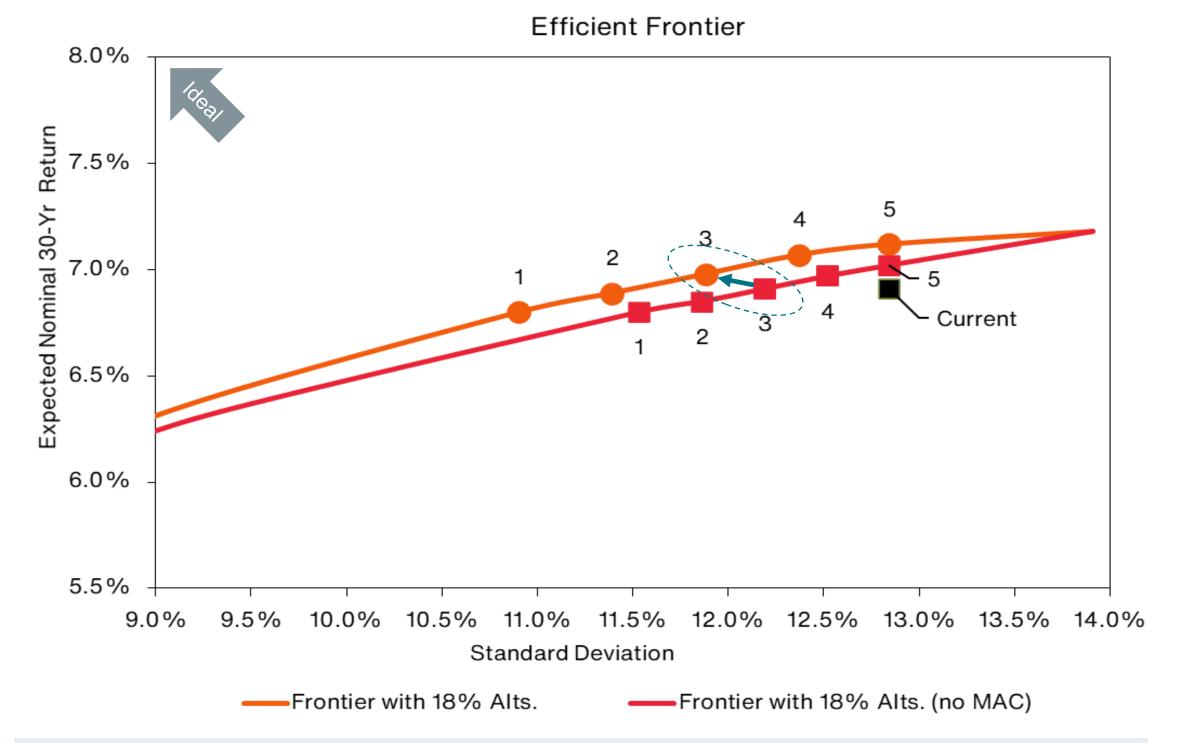


¹ Based on SBA's custom 6/30/2022 30-year capital market assumptions Calculations may not sum to total due to rounding

Portfolio Analysis | 18% Alternatives Cap (with new asset classes)

Multi-asset credit (MAC) selected in place of global equity and core fixed income

		A. Portfolio #3 (18% Alts. Cap w/o MAC)	B. Portfolio #3 (18% Alts. Cap w/ MAC)	C. Delta (B – A)
≥	Global Equity	48%	43%	-5%
Equity	Private Equity	10%	10%	0%
Ш	- Subtotal	58%	53%	-5%
p e	Multi-Asset Credit (MAC)	0%	10%	10%
R-S Fixed Income	Private Debt	2%	1%	-1%
<u> п</u> <u>г</u>	- Subtotal	2%	11%	9%
σ.,	Hedge Funds	4%	5%	1%
Liquid Alts	ILS	0%	0%	0%
'	- Subtotal	4%	5%	1%
	Real Estate (Core)	6%	6%	0%
S	Real Estate (Non-Core)	3%	3%	0%
ssets	Real Estate (REITs)	1%	1%	0%
As	Commodities	0%	0%	0%
Real	Infrastructure	2%	2%	0%
Œ	Timberland	0%	0%	0%
	- Subtotal	12%	12%	0%
	Core Fixed Income	23%	18%	-5%
ety ets	Intermediate Aggregate	0%	0%	0%
Safety Assets	Cash	1%	1%	0%
0, 4	- Subtotal	24%	19%	-5%
	Total	100%	100%	0%
<u>ie</u> s:	Expected Return ¹	6.91%	6.98%	0.07%
tfo	Volatility	12.19%	11.88%	-0.31%
Portfolio Metrics	Sharpe Ratio	0.329	0.344	0.015



- Able to incrementally improve return with slightly lower risk
- Multi-asset credit (MAC) assumption used as proxy for liquid, returnseeking fixed income allocation
- MAC offers returns associated with liquid credit markets
- MAC sourced primarily from global equity and U.S. core fixed income



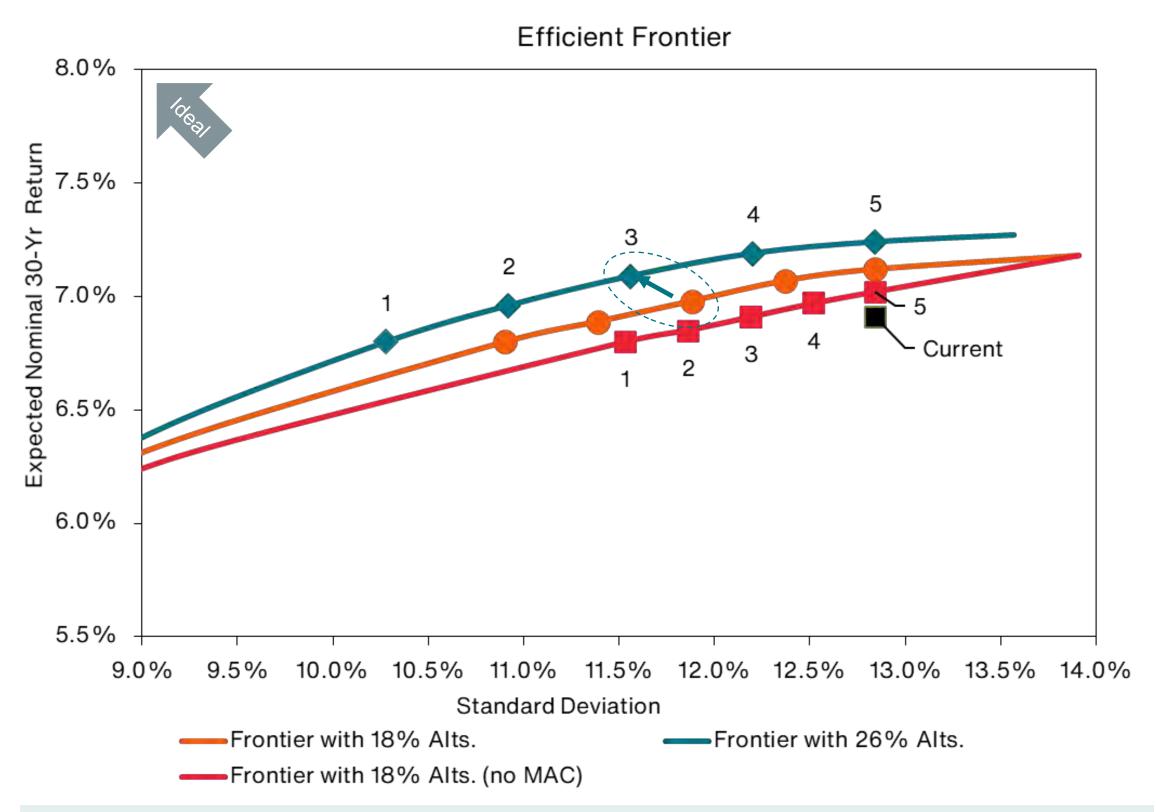
¹ Based on SBA's custom 6/30/2022 30-year capital market assumptions Calculations may not sum to total due to rounding

Portfolio Analysis | 26% Alternatives Cap

Incremental risk/return improvement from raising the alternatives cap

		A. Portfolio #3 (18% Alts. Cap w/ MAC)	B. Portfolio #3 (26% Alts. Cap w/ MAC)	C. Delta (B – A)
≥	Global Equity	43%	36%	-7%
Equity	Private Equity	10%	12%	2%
Щ	- Subtotal	53%	48%	-5%
d d	Multi-Asset Credit (MAC)	10%	10%	0%
R-S Fixed ncome	Private Debt	1%	7%	6%
	- Subtotal	11%	17%	6%
D (Hedge Funds	5%	5%	0%
Liquid Alts	ILS	0%	0%	0%
'	- Subtotal	5%	5%	0%
	Real Estate (Core)	6%	6%	0%
Ś	Real Estate (Non-Core)	3%	3%	0%
set	Real Estate (REITs)	1%	1%	0%
Assets	Commodities	0%	0%	0%
eal	Infrastructure	2%	2%	0%
ŭ	Timberland	0%	0%	0%
	- Subtotal	12%	12%	0%
. 10	Core Fixed Income	18%	17%	-1%
ety ets	Intermediate Aggregate	0%	0%	0%
Safety Assets	Cash	1%	1%	0%
0, 4	- Subtotal	19%	18%	-1%
	Total	100%	100%	100%
oilo SS	Expected Return ¹	6.98%	7.09%	0.11%
ortfolic Metrics	Volatility	11.88%	11.56%	-0.32%
Por	Sharpe Ratio	0.344	0.363	0.019

¹ Based on SBA's custom 6/30/2022 30-year capital market assumptions Calculations may not sum to total due to rounding



- Increasing Alts cap can further improve risk-adjusted results
- Primary changes include addition of private debt and maxing out of private equity



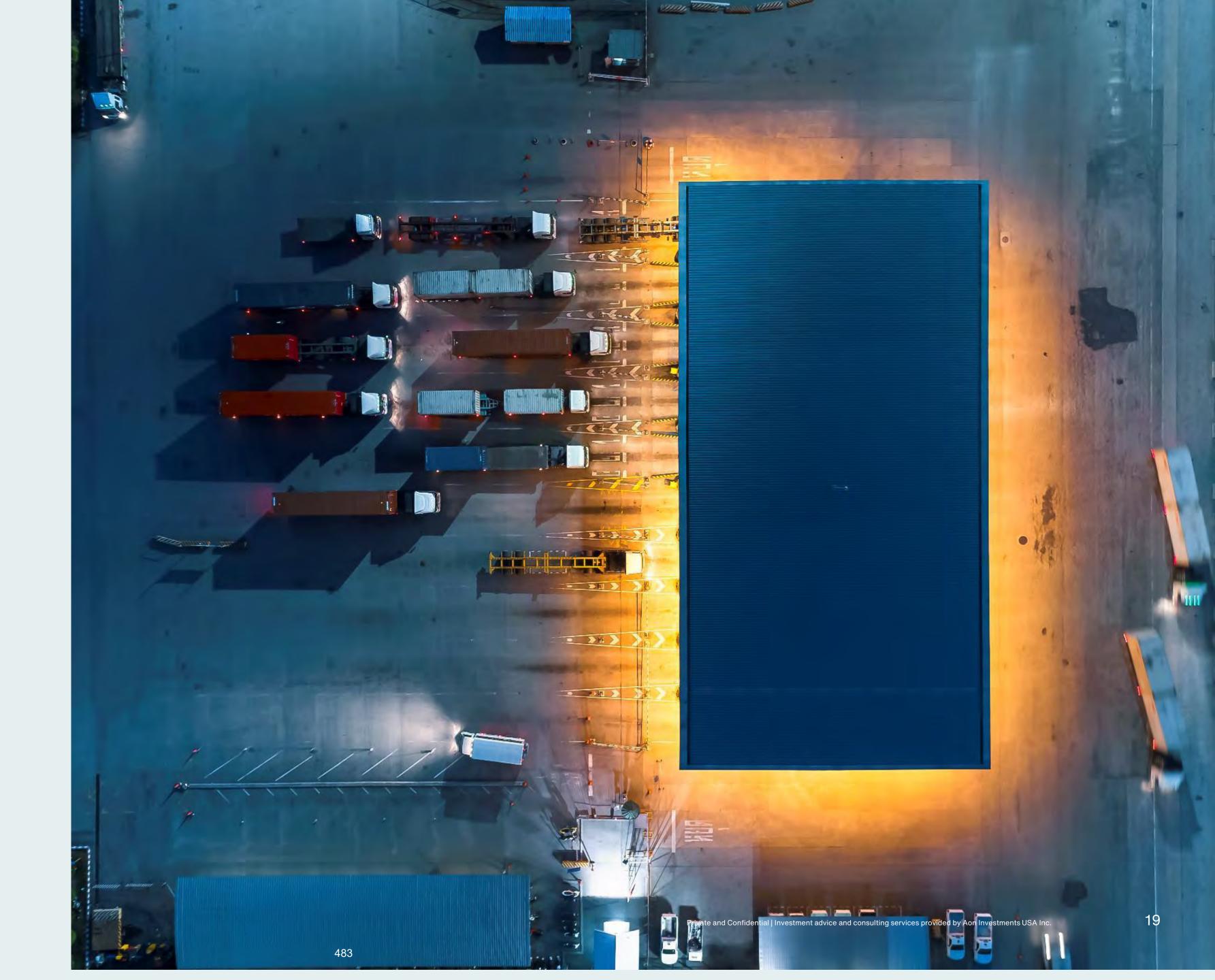
Asset Allocation Review Summary Considerations

What did we learn?

- Within current alternative constraints (18%), there is an opportunity to improve risk-adjusted returns via
 - o Greater allocation to core bonds sourced from public equity and
 - o Optimization of alternative investments and transition to long-term policy targets
 - Expanding fixed income mandate to aggregate from intermediate aggregate
- By allowing new liquid asset classes, there is an opportunity to further improve risk-adjusted returns via
 - o Addition of liquid return-seeking fixed income (modelled as MAC) sourced from public equity and core bonds
- By gaining additional alternatives flexibility (26% cap), can further improve risk-adjusted returns via
 - Addition of long-term target to private debt and maxing out of private equity
- Identifying the balance between desired risk reduction and return enhancement will inform asset allocation changes



Strategic Investments Discussion





Strategic Investments

Current role

Current Strategic Investments Objectives:

- Generate a long-term annual return of 4.0 percent above the Consumer Price Index commensurate with risk
- Dampen the volatility and improve the risk-adjusted return of the FRS
- Outperform the FRS during periods of significant market declines
- Increase portfolio flexibility by investing both in new strategies and opportunistically across current strategies

Philosophy:

- The SBA believes that it can implement a prudent process to access non-traditional and opportunistic investments that deliver attractive risk-adjusted returns through the use of business partners with appropriate
 - 1. Financial, operational and investment expertise and resources;
 - 2. Alignment of interests;
 - 3. Transparency and repeatability of investment process; and
 - 4. Controls on leverage.



Asset Allocation (AA) Analysis

Re-packing the asset allocation analysis - Example AA change (Not a recommendation)

Global Equity 9% 12% 1	Unpacked	l Policy Grouped within Aon's Building Blocks	Current	Portfolio #3 (26% Alts. Cap w/ MAC)
## Wilti-Asset Credit (MAC) 10% Private Debt 1% 7% - Subtotal 1% 17% Hedge Funds 4% 5% ILS 1% 0% - Subtotal 4% 5% Real Estate (Core) 8% 6% Real Estate (Non-Core) 2% 3% Real Estate (REITs) 1% 1% Commodities 0% 0% Infrastructure 1% 2% Timberland 0% 0% - Subtotal 12% 12% Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% - Subtotal 19% 18% Total 100% 100%	≥	Global Equity	54%	36%
### Multi-Asset Credit (MAC)	ğ.	Private Equity	9%	12%
Private Debt 1% 7% 17% 17% 17% 17% 17% 17% 18% 1% 17% 17% 17% 1% 1% 1%	й	- Subtotal	63%	48%
### Hedge Funds	. p e	Multi-Asset Credit (MAC)		10%
Hedge Funds 4% 5% 1LS 1% 0% - Subtotal 4% 5% 6% Real Estate (Core) 8% 6% 8% 6% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 6% 8% 8% 8% 6% 8% 8% 6% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8%	3-S ixe	Private Debt	1%	7%
Subtotal 1% 0%	<u>н</u> <u>е</u>	- Subtotal	1%	17%
Real Estate (Core) 8% 6% Real Estate (Non-Core) 2% 3% Real Estate (REITs) 1% 1% Commodities 0% 0% Infrastructure 1% 2% Timberland 0% 0% - Subtotal 12% 12% Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% - Subtotal 19% 18% Total 100%	σ	Hedge Funds	4%	5%
Real Estate (Core) 8% 6% Real Estate (Non-Core) 2% 3% Real Estate (REITs) 1% 1% Commodities 0% 0% Infrastructure 1% 2% Timberland 0% 0% - Subtotal 12% 12% Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% - Subtotal 19% 18% Total 100%	qui Alts	ILS	1%	0%
Real Estate (Non-Core) 2% 3% Real Estate (REITs) 1% 1% Commodities 0% 0% Infrastructure 1% 2% Timberland 0% 0% - Subtotal 12% 12% Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% - Subtotal 19% 18% Total 100% 100%	"	- Subtotal	4%	5%
Real Estate (REITs) 1% 1% 0% 0% 0% 0% 1nfrastructure 1% 2% Timberland 0% 0% 12% 12% Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% 1% - Subtotal 19% 18% Total 100% 100%		Real Estate (Core)	8%	6%
- Subtotal 12% 12% Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% - Subtotal 19% 18% Total 100% 100%	Ø	Real Estate (Non-Core)	2%	3%
- Subtotal 12% 12% Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% - Subtotal 19% 18% Total 100% 100%	set	Real Estate (REITs)	1%	1%
- Subtotal 12% 12% Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% - Subtotal 19% 18% Total 100% 100%	As	Commodities	0%	0%
- Subtotal 12% 12% Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% - Subtotal 19% 18% Total 100% 100%	eal	Infrastructure	1%	2%
Core Fixed Income 17% Intermediate Aggregate 18% 0% Cash 1% 1% - Subtotal 19% 18% Total 100% 100%	ď	Timberland	0%	0%
Intermediate Aggregate		- Subtotal	12%	12%
- Subtotal 19% 18% Total 100% 100%		Core Fixed Income		17%
- Subtotal 19% 18% Total 100% 100%	ety ets	Intermediate Aggregate	18%	0%
- Subtotal 19% 18% Total 100% 100%	Saf	Cash	1%	1%
		- Subtotal	19%	18%
<u>ခ</u> ု င္ Expected Return¹ 6.91% 7.09%		Total	100%	100%
0 =	ollo SS	Expected Return ¹	6.91%	7.09%
12.84% 11.56%	rtfo	Volatility	12.84%	11.56%
Š Sharpe Ratio 0.312 0.363	Por	Sharpe Ratio	0.312	0.363

	Target Policy per IPS	Allocation	Portfolio #3 26% Alts. Cap w/MAC
	Global Equity	53%	36%
	Private Equity	6%	12%
	Real Estate Core Non-Core REITs	10% 7.65% 1.68% 1.00%	10% 6% 3% 1%
•	Strategic Investments	12%	14%
	Equity (public + private)	4%	
	Debt	1%	7%
	Real Assets	1%	2%
	Other (Diversifying, Flex, SS)	6%	5%
	Return-Seeking Fixed Income		10%
	US Fixed Income	18%	17%
	Cash	1%	1%
	Total	100%	100%

Key Changes:

- Reduction in Global Equity
- Greater target to Private Equity
- More Non-Core RE, reduced Core
- Strategic Investments increase to 14%
- Re-allocating to PE and RE from SI to stand-alone asset classes
- Does this change the role of SI?
- Creation of Return-Seeking
 Fixed Income asset class
- Broaden Fixed Income mandate from Intermediate to Aggregate



Strategic Investments Considerations

Example portfolio modification – impact on role of Strategic Investments?

Target Policy per IPS	Allocation	Portfolio #3 26% Alts. Cap w/MAC
Global Equity	53%	36%
Private Equity	6%	12%
Real Estate Core Non-Core REITs	10% 7.65% 1.68% 1.00%	10% 6% 3% 1%
Strategic Investments	12%	14%
Equity (public + private)	4%	
Debt	1%	7%
Real Assets	1%	2%
Other (Diversifying, Flex, SS)	6%	5%
Return-Seeking Fixed Income		10%
US Fixed Income	18%	17%
Cash	1%	1%
Total	100%	100%

Considerations:

- Modeling suggests benefits of transitioning certain existing exposures to long-term policy targets
- Asset allocation changes may modify role of Strategic Investments
- As role/objectives of Strategic Investments are modified, benchmarking should revisited
- There may be merit to adding underlying policy targets within Strategic Investments



Summary Discussion & Next Steps





Asset Allocation Review Summary Conclusions

Opportunity exists to incrementally improve risk-adjusted returns

Key Take-Aways

- Opportunity to improve risk-adjusted returns via additional diversification
 - o Reducing global equity in favor of alternatives and/or core fixed income can improve risk/reward expectations
 - Aggregate fixed income preferred over Intermediate Aggregate fixed income
- Improved risk-adjusted results driven by greater long-term targets to private equity, non-core real estate, infrastructure, hedge funds and/or new allocation to return-seeking fixed income
- Increasing the cap on alternatives can further improve expected risk-adjusted results
- While the results of the asset-liability study demonstrated that the current portfolio was well-constructed, additional portfolio enhancements will only serve to further improve the risk/reward characteristics of the fund
- Identifying the balance between desired risk reduction and return enhancement will inform asset allocation changes

Next Steps

- Gather IAC Feedback
- Revert back in 2023 with actionable asset allocation recommendations



Appendix

- Portfolio Analysis Details
- Aggregate versus
 Intermediate Aggregate
- Return-Seeking Fixed Income
- 2022 A-L Study Funded Ratio Projection
- Aon Model Portfolios





Portfolio Analysis Detail

Section 5: Appendix



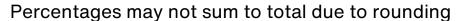
Portfolio Analysis | 18% Alternatives Cap (w/existing asset classes)

Summary of portfolios modeled

	Current		Portfolio #2		Portfolio #4		Portfolio #6
Global Equity	54%	45%	46%	48%	50%	52%	58%
Private Equity	9%	10%	10%	10%	10%	10%	10%
Total Equity	63%	55%	56%	58%	60%	62%	68%
Core Real Estate	8%	6%	6%	6%	6%	6%	6%
Non-Core Real Estate	2%	3%	3%	3%	3%	3%	3%
REITs	1%	1%	1%	1%	1%	1%	0%
Real Estate	10%	10%	10%	10%	10%	10%	9%
Infrastructure	1%	2%	2%	2%	2%	2%	2%
Timber	0%	0%	0%	0%	0%	0%	0%
Commodities	0%	0%	0%	0%	0%	0%	0%
Real Assets	2%	2%	2%	2%	2%	2%	2%
Private Debt	1%	1%	1%	2%	2%	2%	6%
Multi-Asset Credit	0%	0%	0%	0%	0%	0%	0%
Return-Seeking Bonds	1%	1%	1%	2%	2%	2%	6%
Insurance Linked Securities (ILS)	1%	0%	0%	0%	0%	0%	0%
Hedge Funds	4%	5%	5%	4%	4%	4%	0%
Liquid Alternatives	5%	5%	5%	4%	4%	4%	0%
Core Fixed Income	0%	26%	25%	23%	21%	19%	14%
Intermediate Aggregate	18%	0%	0%	0%	0%	0%	0%
Cash	1%	1%	1%	1%	1%	1%	1%
Risk-Reducing Fixed Income	19%	27%	26%	24%	22%	20%	15%
Return ¹	6.9%	6.8%	6.9%	6.9%	7.0%	7.0%	7.2%
Volatility	12.8%	11.5%	11.9%	12.2%	12.5%	12.8%	13.9%
Sharpe	0.31	0.34	0.33	0.33	0.33	0.32	0.31
Total Alternatives	18%	18%	18%	18%	18%	18%	18%

- Optimizer maxes alternatives at the expense of public equity
- Private equity and infrastructure are most favored within alternatives and maxed out with the remainder to private debt and hedge funds
- Outside of alternatives, non-core real estate is favored over public equity and core real estate
- Core fixed income is preferred over intermediate aggregate

¹ Expected returns are using Aon Investments Q3 2022 30-Year Capital Market Assumptions adjusted for the delta in Global Equity Risk Premium (ERP) among three investment advisors: Mercer, Wilshire, and Aon Investments (-65bps adjustment). Assumptions do not include fees/expenses. All expected returns are geometric (long-term compounded; rounded to the nearest decimal) and net of investment fees. Expected returns presented are models and do not represent the returns of an actual client account. Not a guarantee of future results.





Portfolio Analysis | 18% Alternatives Cap (with new asset classes)

Summary of portfolios modeled

	Current	Portfolio #1	Portfolio #2	Portfolio #3	Portfolio #4	Portfolio #5
Global Equity	54%	38%	41%	43%	46%	49%
Private Equity	9%	10%	10%	10%	10%	10%
Total Equity	63%	48%	51%	53%	56%	59%
Core Real Estate	8%	6%	6%	6%	6%	6%
Non-Core Real Estate	2%	3%	3%	3%	3%	3%
REITs	1%	1%	1%	1%	1%	0%
Real Estate	10%	10%	10%	10%	10%	9%
Infrastructure	1%	2%	2%	2%	2%	2%
Timber	0%	0%	0%	0%	0%	0%
Commodities	0%	0%	0%	0%	0%	0%
Real Assets	2%	2%	2%	2%	2%	2%
Private Debt	1%	1%	1%	1%	1%	6%
Multi-Asset Credit	0%	10%	10%	10%	10%	9%
Return-Seeking Bonds	1%	11%	11%	11%	11%	15%
Insurance Linked Securities (ILS)	1%	0%	0%	0%	0%	0%
Hedge Funds	4%	5%	5%	5%	5%	0%
Liquid Alternatives	5%	5%	5%	5%	5%	0%
Core Fixed Income	0%	23%	20%	18%	15%	14%
Intermediate Aggregate	18%	0%	0%	0%	0%	0%
Cash	1%	1%	1%	1%	1%	1%
Risk-Reducing Fixed Income	19%	24%	21%	19%	16%	15%
Return ¹	6.9%	6.8%	6.9%	7.0%	7.1%	7.1%
Volatility	12.8%	10.9%	11.4%	11.9%	12.4%	12.8%
Sharpe	0.31	0.36	0.35	0.34	0.34	0.33
Total Alternatives	18%	18%	18%	18%	18%	18%

- Optimizer maxes alternatives at the expense of public equity
- Private equity and infrastructure are most favored within alternatives and maxed out with the remainder to private debt and hedge funds
- Outside of alternatives, multi-asset credit and non-core real estate are favored over public equity and core real estate
- Core fixed income is preferred over intermediate aggregate

¹ Expected returns are using Aon Investments Q3 2022 30-Year Capital Market Assumptions adjusted for the delta in Global Equity Risk Premium (ERP) among three investment advisors: Mercer, Wilshire, and Aon Investments (-65bps adjustment). Assumptions do not include fees/expenses. All expected returns are geometric (long-term compounded; rounded to the nearest decimal) and net of investment fees. Expected returns presented are models and do not represent the returns of an actual client account. Not a guarantee of future results.





Portfolio Analysis | 26% Alternatives Cap

Summary of portfolios modeled

	Current	Portfolio #1	Portfolio #2	Portfolio #3	Portfolio #4	Portfolio #5
Global Equity	54%	35%	35%	36%	41%	46%
Private Equity	9%	12%	12%	12%	12%	12%
Total Equity	63%	47%	47%	48%	53%	58%
Core Real Estate	8%	6%	6%	6%	6%	6%
Non-Core Real Estate	2%	1%	3%	3%	3%	3%
REITs	1%	0%	0%	1%	0%	0%
Real Estate	10%	7%	9%	10%	9%	9%
Infrastructure	1%	2%	2%	2%	2%	2%
Timber	0%	2%	0%	0%	0%	0%
	0%	0%	0%	0%	0%	0%
Commodities	2%	4%	2%	2%	2%	2%
Real Assets						
Private Debt	1%	1%	4%	7%	8%	10%
Multi-Asset Credit	0%	10%	10%	10%	9%	4%
Return-Seeking Bonds	1%	11%	14%	17%	17%	14%
Insurance Linked Securities (ILS)	1%	5%	3%	0%	0%	0%
Hedge Funds	4%	5%	5%	5%	4%	2%
Liquid Alternatives	5%	10%	8%	5%	4%	2%
Core Fixed Income	0%	21%	19%	17%	14%	14%
Intermediate Aggregate	18%	0%	0%	0%	0%	0%
Cash	1%	1%	1%	1%	1%	1%
Risk-Reducing Fixed Income	19%	22%	20%	18%	15%	15%
Return ¹	6.9%	6.8%	7.0%	7.1%	7.2%	7.2%
Volatility	12.8%	10.3%	10.9%	11.6%	12.2%	12.8%
Sharpe	0.31	0.38	0.37	0.36	0.35	0.34
Total Alternatives	18%	26%	26%	26%	26%	26%

- Optimizer maxes alternatives at the expense of public equity
- Private equity and infrastructure are most favored within alternatives and maxed out with the remainder to private debt and hedge funds
- Outside of alternatives, multi-asset credit and non-core real estate are favored over public equity and core real estate
- Core fixed income is preferred over intermediate aggregate

¹ Expected returns are using Aon Investments Q3 2022 30-Year Capital Market Assumptions adjusted for the delta in Global Equity Risk Premium (ERP) among three investment advisors: Mercer, Wilshire, and Aon Investments (-65bps adjustment). Assumptions do not include fees/expenses. All expected returns are geometric (long-term compounded; rounded to the nearest decimal) and net of investment fees. Expected returns presented are models and do not represent the returns of an actual client account. Not a guarantee of future results.





Aggregate vs. Intermediate Aggregate

Section 5: Appendix



Fixed Income Policy

Background

- Aon supports broadening the fixed income mandate from the Intermediate Aggregate to the full Aggregate
 - FRS moved to an intermediate fixed income mandate in October 2013 with the goal of providing diversification and mitigating interest rate risk
- As interest rates have risen recently, having an intermediate duration mandate has benefitted performance
- Given where interest rates are today, we see less reason to be underweight duration

Index Returns As of 10/31/2022	YTD
BB Intermediate Aggregate	-11.7%
BB Aggregate	-15.7%





Sources: FactSet, Bloomberg Barclays, Aon; all data as of 08/31/2022

¹ Pricing information for Aon spot treasury yield curve is sourced from Bloomberg Barclays, which publishes pricing indices in one year maturity bands from which Aon calculates composite yields and durations. Aon then linearly interpolates between these data points to create a piecewise linear yield curve. See Appendix for index definitions.

² Aon Investments Long-term Fair Value interest rates are based on expectations for long-term steady states for the Federal Funds Rate, real term premium, and inflation risk premium.

³ Market forward rates are based on implied forward rates extrapolated from Aon spot treasury yield curve.

Fixed Income Policy

Prefer Aggregate Over Intermediate Aggregate

 Strategically, the aggregate mandate is preferred to allow for greater opportunity to add value given the ability to invest across the full market opportunity set

As of 11/16/22	Intermediate Agg.	Aggregate
Maturity Breakout		
1-3 Yr.	26%	22%
3-5 Yr.	20%	17%
5-7 Yr.	21%	17%
7-10 Yr.	33%	27%
10+	0%	18%
# of issues	9,399	12,671
Duration	4.6 years	6.3 years
Yield to Worst	4.56%	4.62%
Market Cap	\$20.2t	\$24.3t
YTD Return*	-11.7%	-15.7%

As of 10/31/2022



Return-Seeking Fixed Income

Section 5: Appendix



Return-Seeking Fixed Income Opportunity Set

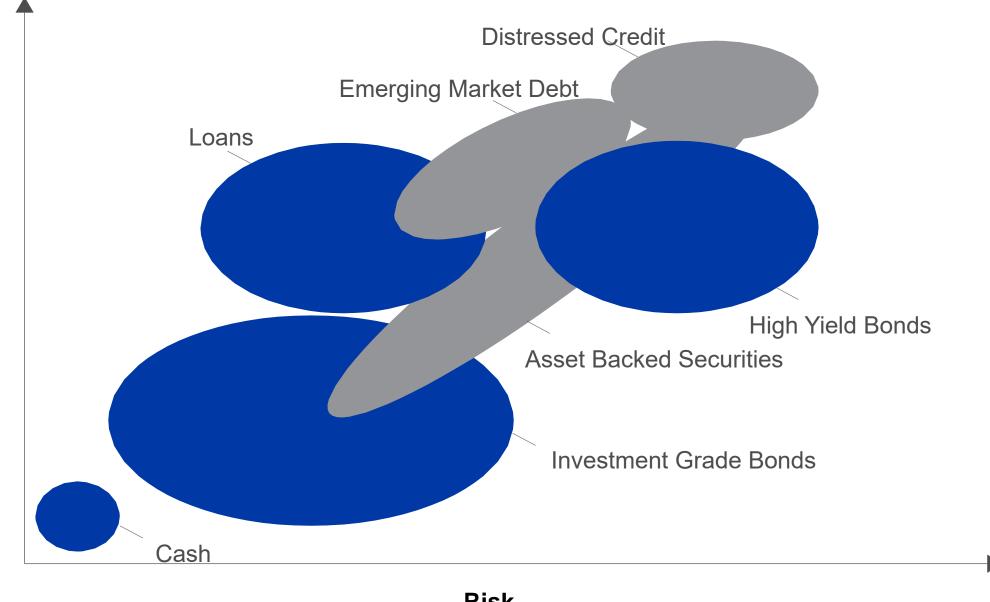
Common Sectors Included in Return-Seeking Fixed Income allocations

- Multi-asset credit (MAC) is a common approach towards implementation
- While some of these sectors may be found within existing dedicated mandates, the extent of exposure is likely not as wide as a MAC strategy
- MAC funds primarily seek to receive income from managing credit beta, either from a simple combination of a few credit classes, or from more complex combinations of global credit beta. Where possible, they should also seek opportunities to invest both up, and down, company capital structures.

Common Credit Sectors



Risk/Return Profiles





Risk

Benefits of Multi-Asset Credit (MAC) Strategies

Broaden Opportunity Set

 MAC strategies include a diverse set of sub-asset classes, many of which may not otherwise be included in a plan's portfolio. This can introduce unique risk and return profiles to a portfolio, and potentially reduce overall correlations within a portfolio.

Optimize Portfolio

- A large portion of alpha is expected to come through bottom-up security selection, however the inclusion of a broader set of unique sub-asset classes allows the manager to tactically adjust the weights of these sectors to further add value.
- Favoring certain sectors over others depending on where a manager sees value can help enhance the portfolio's return or reduce its risk.

Streamline Manager Lineup

 Allowing managers to invest in a wide variety of sub-asset classes can allow for the reduction or elimination of narrower dedicated strategies that overlap with these opportunity sets. Thus, manager oversight requirements can be simplified through a condensed set of mandates, while still maintaining the ability for outperformance.



Multi-Asset Credit Statistics

- Multi-Asset Credit driven by credit cycle, expected to offer attractive risk-adjusted returns over a full cycle and can serve to reduce overall portfolio volatility
- Over time, despite high correlation to equities, MAC* has exhibited low equity beta and lower volatility than global equities

5-Year 3-Year Sharpe Standard Sharpe Actual Standard Actual Beta Beta Return Return Deviation Ratio Correlation Deviation Ratio Correlation MAC Benchmark* 0.75 7.99 0.38 -0.010.83 MAC Benchmark* 9.84 -0.150.85 -1.390.42 MSCI AC World IMI (Net) 4.16 17.47 1.00 0.25 1.00 MSCI AC World IMI (Net) 3.64 19.82 1.00 0.25 1.00

10-Year			15-Year								
	Return	Standard Deviation	Beta	Sharpe Ratio	Actual Correlation		Return	Standard Deviation	Beta	Sharpe Ratio	Actual Correlation
MAC Benchmark*	2.56	6.46	0.37	0.32	0.81	MAC Benchmark*	4.33	8.42	0.40	0.46	0.82
MSCI AC World IMI (Net)	7.25	14.18	1.00	0.52	1.00	MSCI AC World IMI (Net)	4.18	17.17	1.00	0.28	1.00

^{*33.3%} ICE BofA U.S. High Yield Index, 33.3% Morningstar LSTA US Leveraged Loan Index, and 33.3% EMD Debt Blend (40% JPM GBI-EM Global Diversified, 30% JPM EMBI Global Diversified, 30% JPM CEMBI Broad Diversified)
Data through 9/30/22



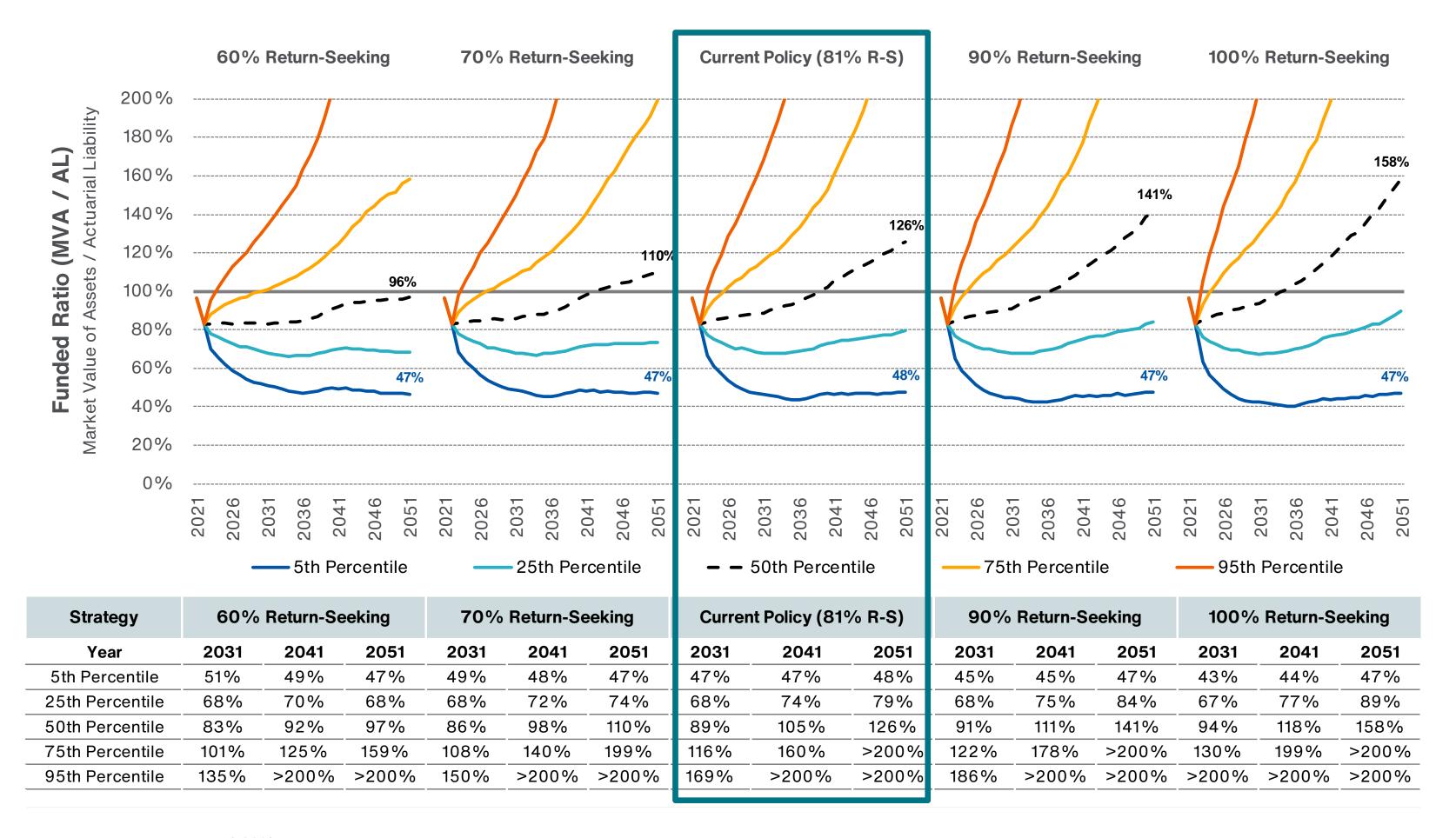
2022 A-L Study Funded Ratio Projection

Section 5: Appendix



Asset-Liability Funded Ratio Projection Impact

Results from 2022 Asset-Liability Study



- A-L Study indicates portfolios with at least 70% R-S allocation are expected to achieve 100% funded status within 25 years
- Downside risk (5th percentile outcomes) across portfolios is similar
- Analysis here reflects the current FRS asset allocation across various R-S allocations
- Asset allocation changes will impact A-L projections at the margin, assuming similar R-S allocations (70-90%)
- Can be further studied as desired portfolios are narrowed

^{*} Projections assume constant 6.80% discount rate for pension liabilities for all investment policies studied



Aon Model Portfolios

Section 5: Appendix



Aon's Model Portfolios

Reflects our best ideas for a typical pension plan

Aon's Model Portfolios reflect Aon's best ideas for a typical total return defined benefit plan across a range of circumstances noted below

 Intended as a starting point for asset allocation analysis and decision-making and to be customized based on client-specific needs and circumstances

	Liquid	Less Liquid	More Illiquid	Unconstrained
Complexity	Simple			Complex
Costs	Low Cost			Higher Cost
Resources	Light Resources			Deep Resources
Governance	Modest Governance			Strong Governance
Liquidity	More Liquid			Less Liquid

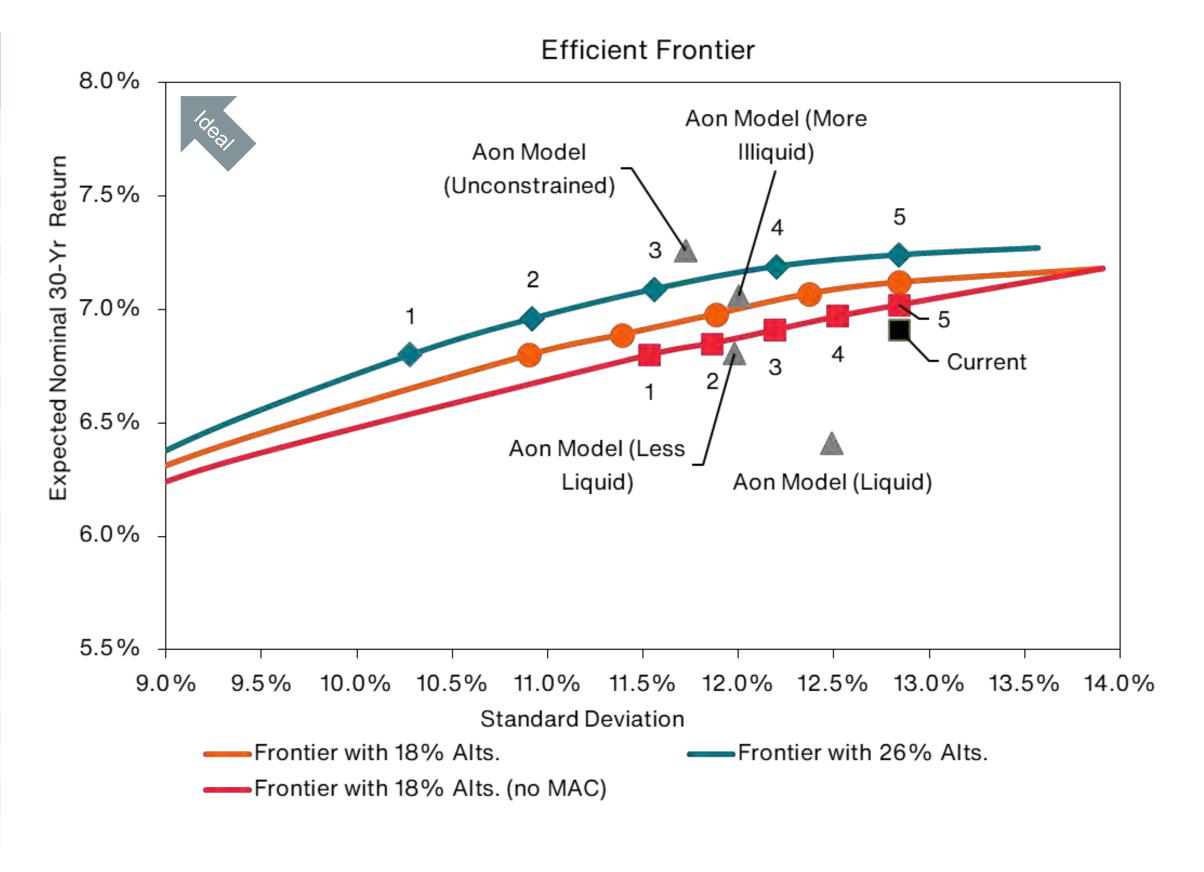
- As a general statement, moving from left-to-right on the above spectrum increases both investment portfolio return potential and risk-adjusted return potential, based on our capital markets modelling
 - It also increases the reliance on "alpha" (manager skill) and reduces the emphasis on market "beta" (market risk premiums); alpha is not guaranteed



Portfolio Analysis | Aon's Model Portfolios

Aon's model portfolios span the frontiers being studied

Asset Class	Aon Model (Liquid)	Aon Model (Less Liquid)	Aon Model (More Illiquid)	Aon Model (Unconstrained)
Equity				
- Public Equity	61%	51%	46%	35%
- Private Equity	0%	5%	10%	15%
- Subtotal	61%	56%	56%	51%
Liquid Alternatives				
- Subtotal	0%	5%	8%	8%
Return-Seeking Fixed Income				
- Multi-Asset Credit	8%	8%	5%	5%
- Private Debt	0%	0%	3%	5%
- Subtotal	8%	8%	8%	10%
Real Assets				
- Real Estate (Core)	13%	8%	5%	5%
- Real Estate (Non-Core)	0%	3%	3%	4%
- Infrastructure	0%	3%	3%	4%
- Subtotal	13%	13%	10%	13%
Risk-Reducing				
- Cash	1%	1%	1%	1%
- Core / Core Plus Fixed Income	18%	18%	18%	18%
- Subtotal	19%	19%	19%	19%
Expected Return ¹	6.41%	6.81%	7.06%	7.26%
Expected Risk ¹	12.49%	11.98%	12.00%	11.73%
Sharpe Ratio	0.281	0.326	0.347	0.372



¹ Based on SBA's custom 6/30/2022 30-year capital market assumptions



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Aon Investments USA Inc.
200 E. Randolph Street
Suite 700
Chicago, IL 60601
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Real Estate Update

Steve Spook
Senior Investment Officer

Investment Advisory Council Meeting December 13, 2022

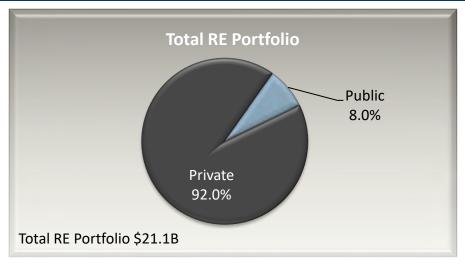


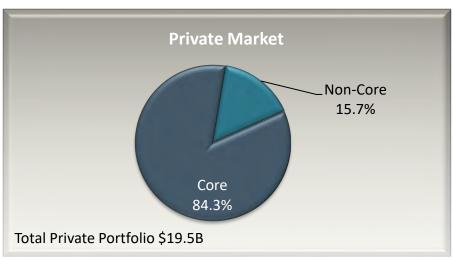
Quarterly Highlights: Real Estate

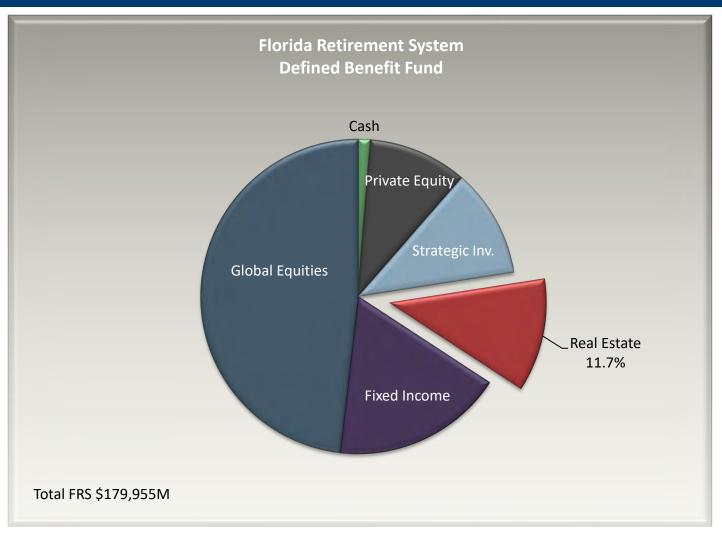
Market Overview	Performance Summary
 Indices continue strong performance. ODCE 1-year 28.3% (net), as of 6/30/2022, is the highest since inception. Returns expected to moderate sharply going forward. Appreciation is strongly bifurcated with industrial, residential and alternatives the leading performers. Retail and office continue to be out of favor. Rising interest rates have led to a repricing of asset values. Transaction volume has come to a halt. Negative leverage in most sectors. Lenders becoming extremely selective or retreating from market. 	 Total Asset Class 1 year: 22.5% (Benchmark 24.0%) 3 year: 11.6% (Benchmark 10.9%) Contributors – 1 year Principal Investments selection: Office/Retail/Industrial Principal Investments allocation: Retail Underweight/Alternatives Overweight Externally Managed drivers: Core Industrial/Core Diversified/REITs Detractors – 1 year Principal Investments allocation: Office Overweight/Industrial Underweight Externally Managed detractors: International/Opportunistic
Risks and Issues to Consider	Opportunities and Priorities
 Interest rates Availability of credit Inflation – Consumer buying power and construction costs Remote work Regulatory risk Growth of ecommerce 	 Increase industrial/living/alternatives allocation Master Credit Facility Co-investments

Real Estate Portfolio Sector Allocation

as of 06/30/2022

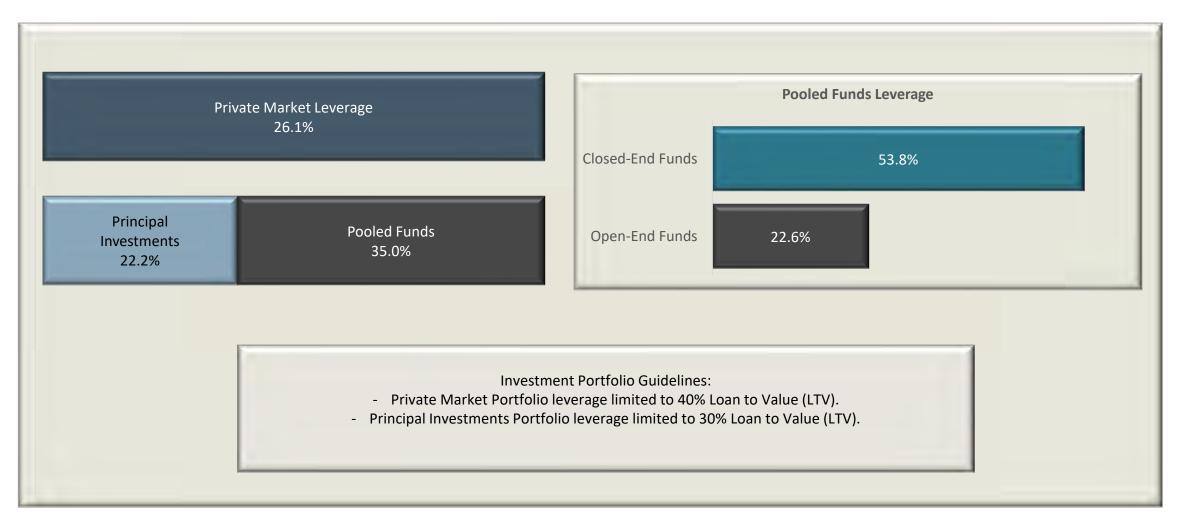






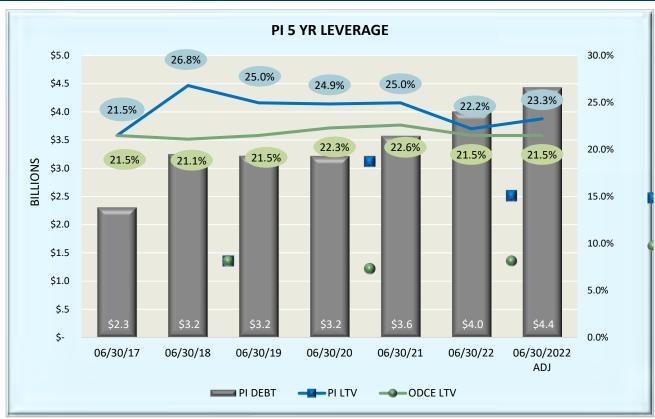
Private Market Leverage

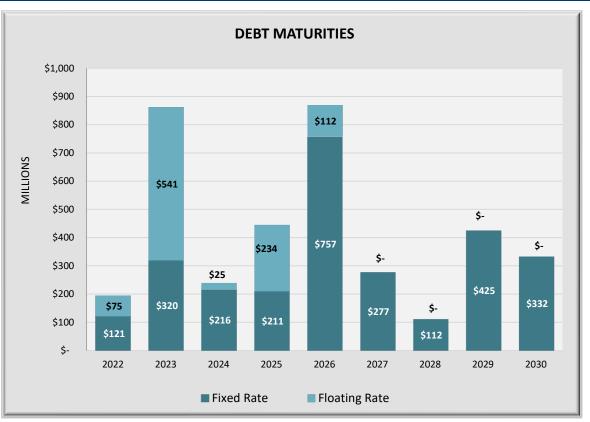
as of 06/30/2022

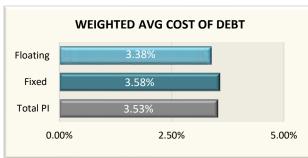


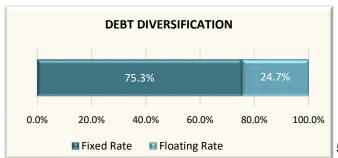
Principal Investments Leverage

as of 06/30/2022









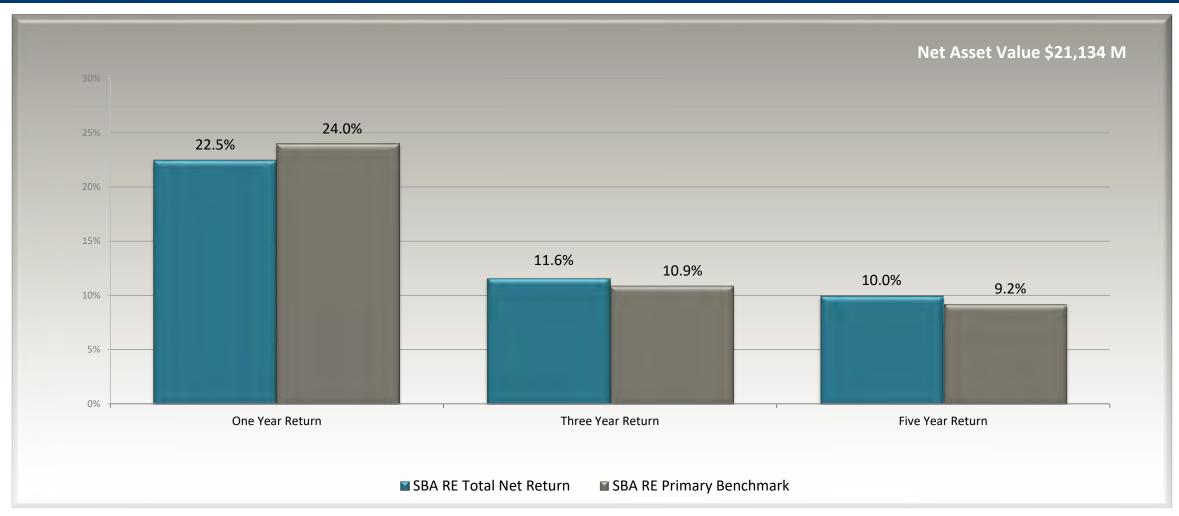


PI NAV at 06/30/22: \$14 billion

511

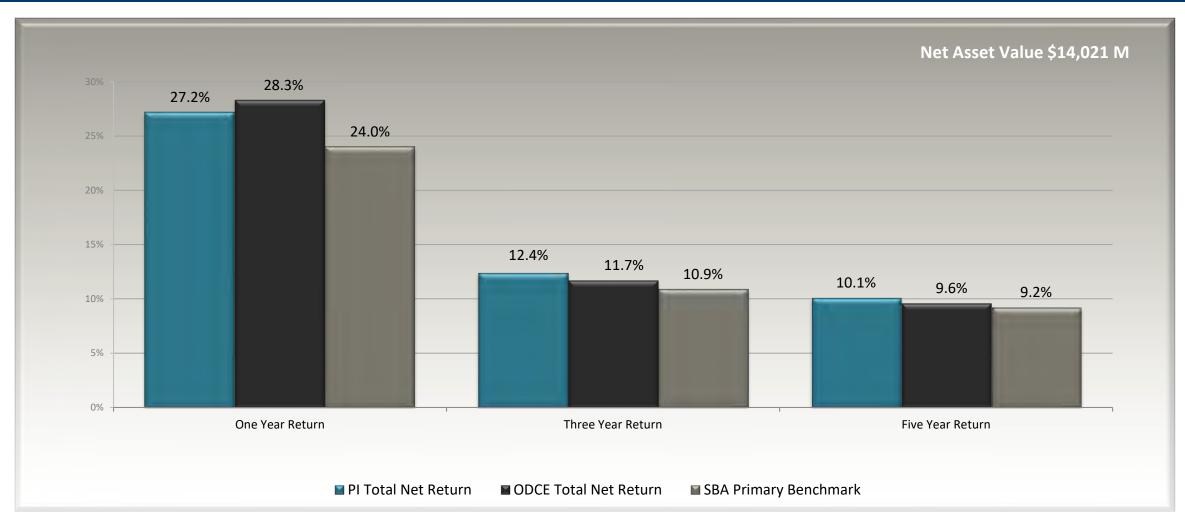
Total Real Estate Portfolio Performance

as of 06/30/2022



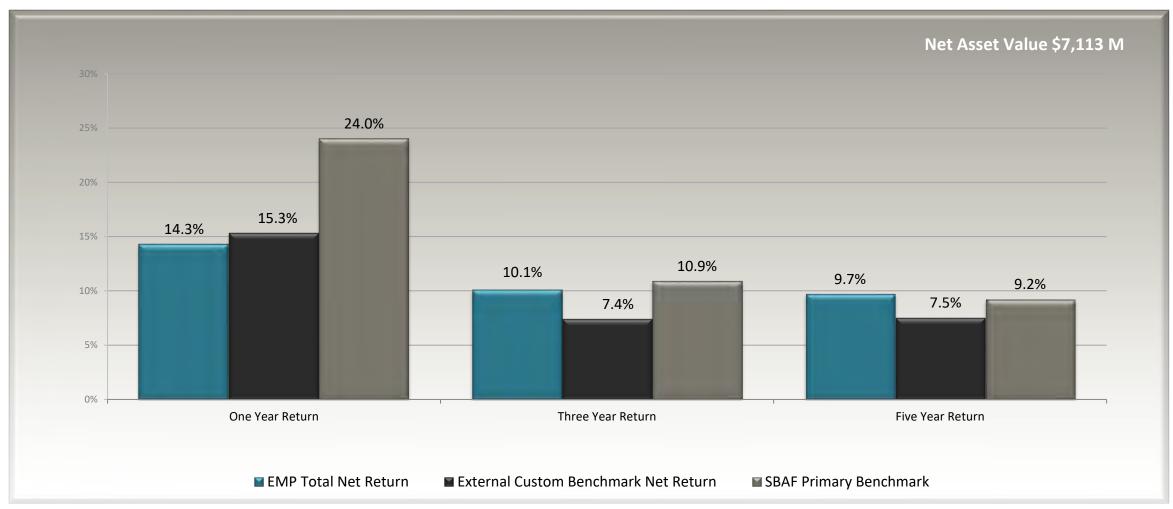
Principal Investments Performance

as of 06/30/2022



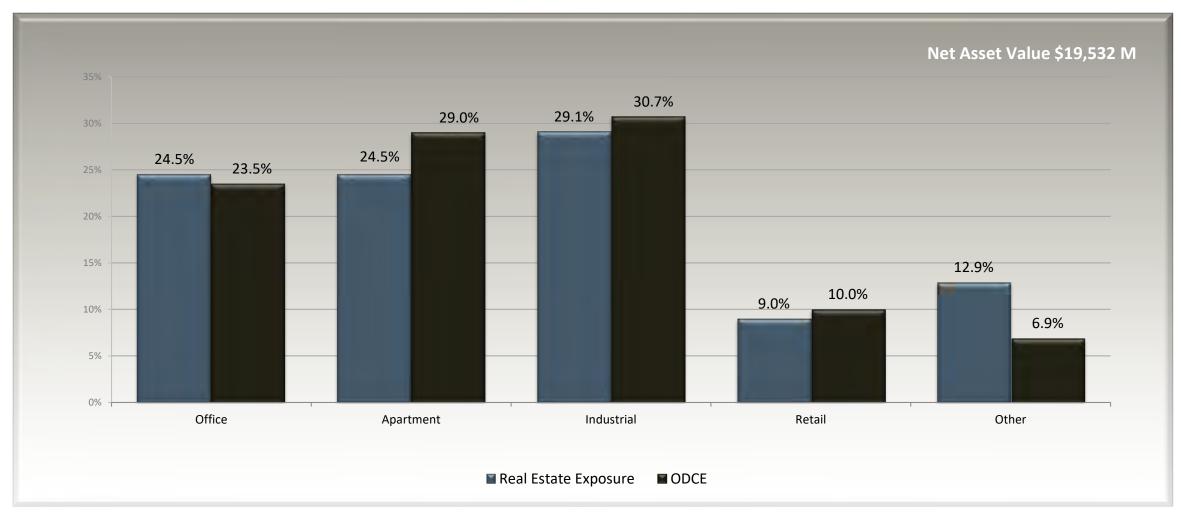
Externally Managed Portfolio Performance

as of 06/30/2022



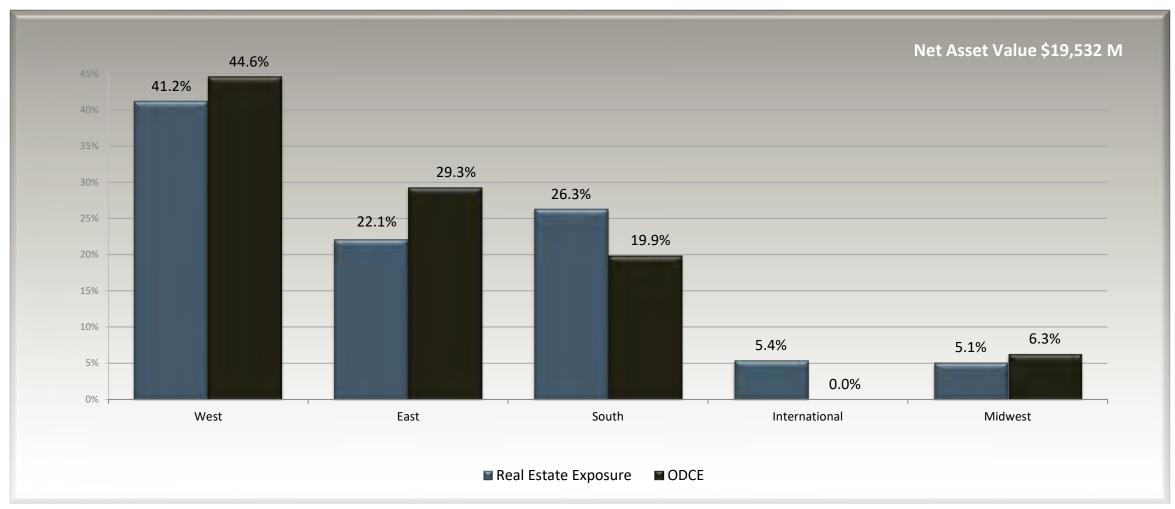
Private Market Property Type Diversification

as of 06/30/2022



Private Market Geographic Diversification

as of 06/30/2022



Recent Activity

(Since Last IAC Report)

Principal Investments	Externally Managed
Acquisitions (Price/Equity) • Industrial \$278 million/\$227 million • Medical Office \$137 million/\$71 million	New Commitments • N/A
Dispositions (Price/Equity) •N/A	• N/A

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Investment Advisory Council

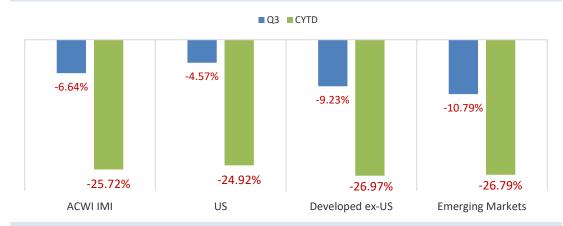
Global Equity Update

Tim Taylor, Senior Investment Officer
December 13, 2022

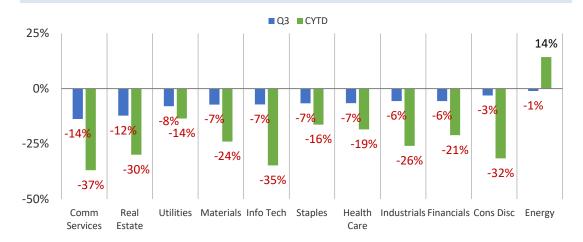


Q3 2022 Market Environment

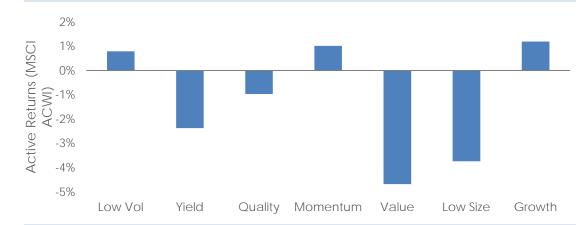
Global Markets Continue Decline



Energy the Only Place to Hide



Low Vol, Momentum & Growth Factors Outperformed



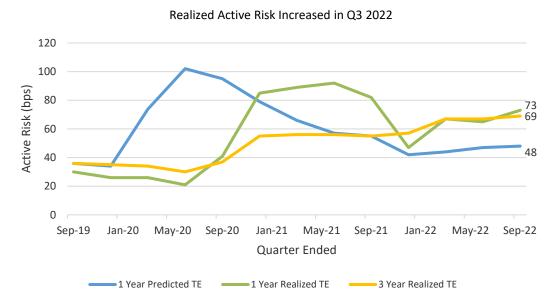
Q3 2022 Global Market Dynamics

- •Global equity markets declined for the third consecutive quarter and extended year-to-date losses. A short-lived summer rally ended in mid-August after the Federal Reserve reaffirmed its commitment to fighting inflation and raising interest rates.
- •In Q3, US indexes outperformed as foreign equities declined sharply due to the US dollar's steep rise against other currencies.
- •All sectors declined in Q3 with Communication Services and Real Estate posting double-digit negative returns.
- •Calendar year-to-date, Energy is the only sector with positive returns.

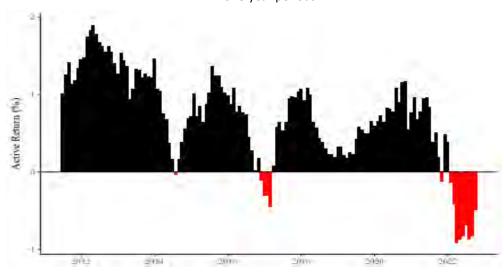


Aggregate Performance Summary

Total Global Equity	EMV (\$M)	Q3 '22	CYTD	1 Yr	3 Yr	5 Yr	7 Yr	10 Yr	SI
Asset Class Return	\$78,486	-6.53%	-26.10%	-21.66%	3.86%	4.44%	7.60%	7.80%	8.84%
vs Target		-6.65%	-25.71%	-21.17%	3.66%	4.17%	7.28%	7.28%	8.17%
Excess Return		0.12%	-0.38%	-0.49%	0.20%	0.26%	0.32%	0.52%	0.66%
Tracking Error					0.69%	0.57%	0.55%	0.54%	0.55%
Return/Risk (IR)					0.22%	0.39%	0.50%	0.85%	1.08%



Global Equity has outperformed the benchmark, net of fees, in 121 of 136 rolling one-year periods



Active Strategy Performance Summary

	Excess Returns by Aggregate			ggregate		What Happened in Q3 2022
Active Strategy Group	% of Asset Class	Q3 2022	1 Year	3 Year	5 Year	Recent Performance Drivers
Foreign Developed Large Cap	20%	0.28%	-2.31%	1.03%	0.79%	In an inflationary environment contributions came from the defensive elements of the aggregate and exposure to industry dominant companies with compound growth and pricing power. Also additive was stock selection in the Energy sector.
Emerging Markets	11%	0.40%	-0.95%	0.57%	0.55%	Relative outperformance during the quarter was driven by an underweight to, and stock selection within, China. An overweight to Brazil was also a positive contributor.
Dedicated Global	10%	-0.62%	-0.61%	-2.62%	-1.51%	The aggregate lagged due to stock selection in the Information Technology, Consumer Discretionary, and Health Care sectors. An underweight to Energy also continued to detract from performance
Foreign Developed Small Cap	4%	0.24%	-1.08%	-0.12%	-0.45%	Growth-exposed mandates modestly led as early-quarter belief in a dovish Fed sent longer-duration names higher. Subsequently various momentum signals began a solid run of performance benefitting strategies targeting, or incidentally tied, to the factor.
US Large Cap	4%	1.18%	3.26%	1.42%	0.02%	The aggregate continues to provide strong downside protection, led by strong stock selection in Information Technology and Industrials during the period. A negative contribution from an Energy underweight was offset by both an overweight to industrials, and a below-benchmark position in Communication Services.
US Small Cap	2%	-1.42%	2.26%	1.17%	1.68%	Positive tilts to value and higher quality hurt as did the lack of exposure to longer term growth. An underweight to the Biotech and Pharmaceuticals industries notably detracted in a quarter that rewarded speculative names.
Total Active Aggregate	50%	0.19%	-1.28%	0.10%	0.13%	
Ν	lote: All returns throu	gh 9/30/2022. Exc	ess returns are re	52 lative to strategy g		. Weights are relative to total equity assets under management.

Update on Initiatives

Provide Alpha

- Continued to implement structural enhancements.
- •During Q3 2022 completed restructuring and funded three Emerging Markets Small Cap Strategies.
- •Streamlined and enhanced process to identify and review "non-traditional" strategies that add alpha and/or diversification to the Global Equity asset class.
- •Began reviewing and addressing recommendations in Callan's Asset Class Structure Review.

Provide Liquidity

- •Global Equity continues to be a significant provider of liquidity to support benefit payments.
- •Raised \$1.2 billion in Q3 2022 and \$3.4 billion for calendar year-to-date 2022. GE has provided \$50 billion of liquidity since July 2010.



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State Board of Administration

Private Equity Asset Class Update

John Bradley, SIO Private Equity

Investment Advisory Council

December 13, 2022



Market/Portfolio Update

Market/Portfolio Update:

- Market
 - Private equity activity continues to slow
 - Rising interest rates and declining stock markets continue to weigh on the PE market
 - Q3 global LBO volume down over 60% while European LBO volume down 90%
 - Fundraising activity continues to slow; Q3 down 20%

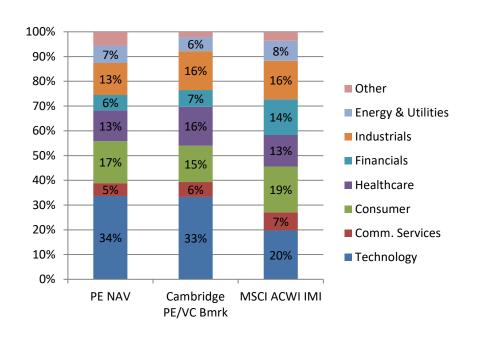
Portfolio

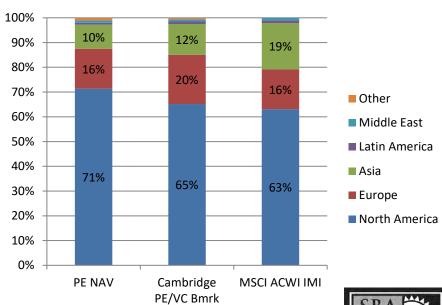
- PE portfolio down 5.3% for Q2 2022, longer-term performance remains strong on an absolute and relative basis
- Venture (-10.7%) and European buyout (-5.8%) strategies were the worst performers during Q2
- 2022 net cash flow (as of 10/31/22) \$322 million
 - \$1.83 billion in GP distributions
 - \$1.51 billion of contributions
- Q3 contributions down 30% from Q2, distributions down 37%

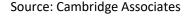


Sector and Geographic Exposure

As of June 30, 2022

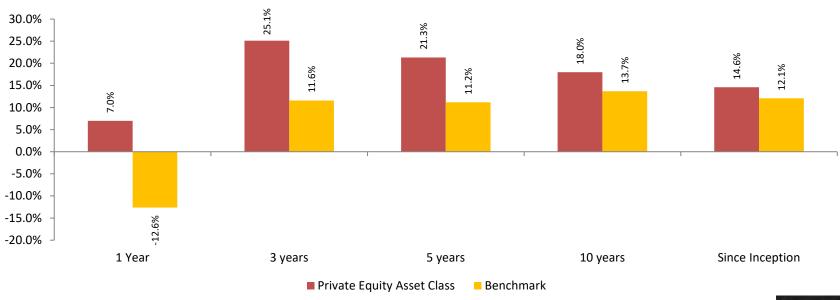






Private Equity Performance

Asset Class - Net Managed and Benchmark Returns (IRRs) as of June 30, 2022



Note: Asset class IRR performance data is provided by Cambridge Associates. The PE benchmark is currently the Custom Iran- and Sudan-free ACWI IMI + 300bps. From July 2010 through June 2014 the benchmark was the Russell 3000 + 300 bps. Prior to July 2010, the benchmark was the Russell 3000 + 450 bps. Prior to November 1999, Private Equity was part of the Domestic Equities asset class and its benchmark was the Domestic Equities target index + 750 bps.



Sub-strategy Performance

As of June 30, 2022

	<u>1yr</u>	<u>3yr</u>	<u>5yr</u>	<u>10yr</u>	Since Inception	Cambridge Median
U.S. Buyouts	8.2%	19.9%	18.6%	17.1%	13.2%	14.0%
Non-U.S. Buyouts	1.1%	19.8%	17.8%	17.2%	13.4%	13.8%
U.S. Venture	3.8%	39.8%	30.9%	22.2%	17.4%	17.1%
U.S. Growth Equity	2.8%	25.0%	22.7%	19.4%	16.0%	15.4%
Non-U.S. Growth Equity	3.1%	14.9%	13.4%	12.5%	10.8%	15.1%
Distressed/Turnaround	18.2%	22.1%	16.0%	16.1%	18.6%	11.7%
Secondaries	20.2%	21.7%	16.9%	14.2%	16.0%	18.1%
Total PE Asset Class	7.0%	25.1%	21.3%	18.0%	14.6%	14.4%

Sub-strategy returns and benchmark returns provided by Cambridge Associates and are calculated net of all fees and expenses. The Cambridge benchmark is the weighted average median return for the respective sub-strategy.



2022 Commitment Activity

- Commitments totaling \$1.1 billion to 12 funds through November 30, 2022
 - \$802 million to 8 buyout funds
 - Small 25%, Middle-Market 37%, Large 37%
 - \$115 million to 3 venture funds
 - \$150 million to 1 secondary fund
 - Geographic Focus
 - US 63%, Europe 9%, Asia 0%, Global 28%



Appendix



Private Equity Aggregates

Dollar-Weighted Performance (IRRs) as of June 30, 2022

	Inception Date	Market Value (in Millions)	<u>1yr</u>	<u>3yr</u>	<u>5yr</u>	<u>10yr</u>	Since Inception
Total Private Equity	1/27/1989	\$17,485.4	7.0%	25.1%	21.2%	17.6%	11.1%
Custom Iran- and Sudan-free ACWI IMI +300bps			-12.6%	11.6%	11.2%	13.7%	10.9%
Private Equity Legacy Portfolio	1/27/1989	\$2.6	0.0%	0.0%	-6.9%	-19.4%	3.7%
Custom Iran- and Sudan-free ACWI IMI +300bps			-13.7%	8.9%	10.1%	13.8%	9.7%
Private Equity Asset Class Portfolio	8/31/2000	\$17,482.8	7.0%	25.1%	21.3%	18.0%	14.6%
Custom Iran- and Sudan-free ACWI IMI +300bps			-12.6%	11.6%	11.2%	13.7%	12.1%

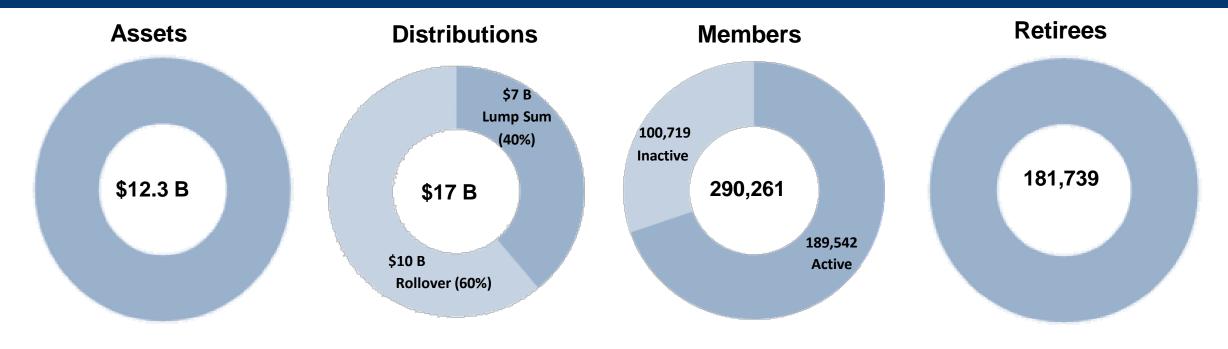
Note: Asset class IRR performance data is provided by Cambridge Associates. The PE benchmark is currently the Custom Iran- and Sudan-free ACWI IMI + 300bps. From July 2010 through June 2014 the benchmark was the Russell 3000 + 450 bps. Prior to November 1999, Private Equity was part of the Domestic Equity asset class and its benchmark was the Domestic Equity target index + 750 bps.

FLORIDA RETIREMENT SYSTEM (FRS) INVESTMENT PLAN



FRS INVESTMENT PLAN SNAPSHOT

(as of September 30, 2022)





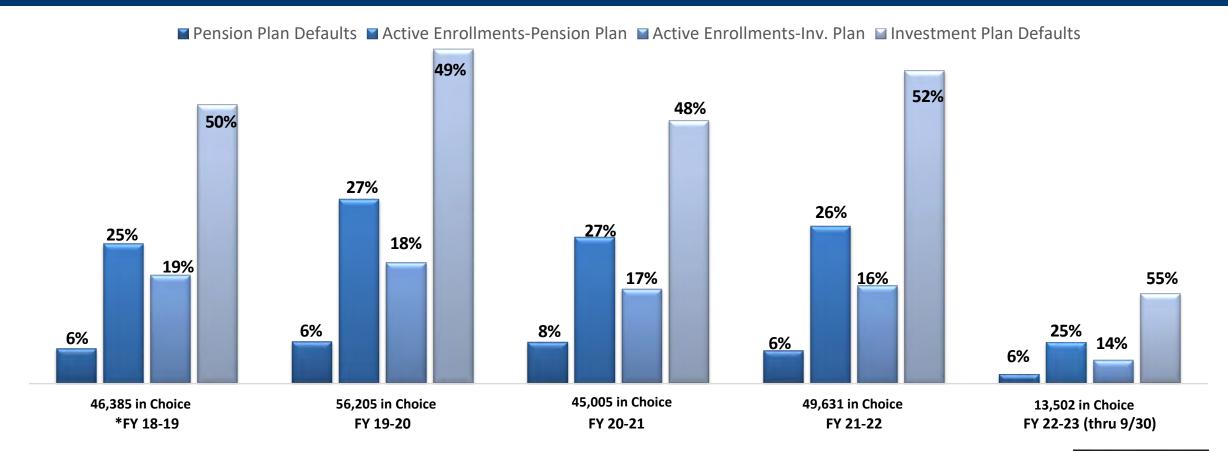
Average Statistics

Female 64% Male 36%
Age 46
\$42,229 balance
5 years of service



PLAN CHOICE STATISTICS

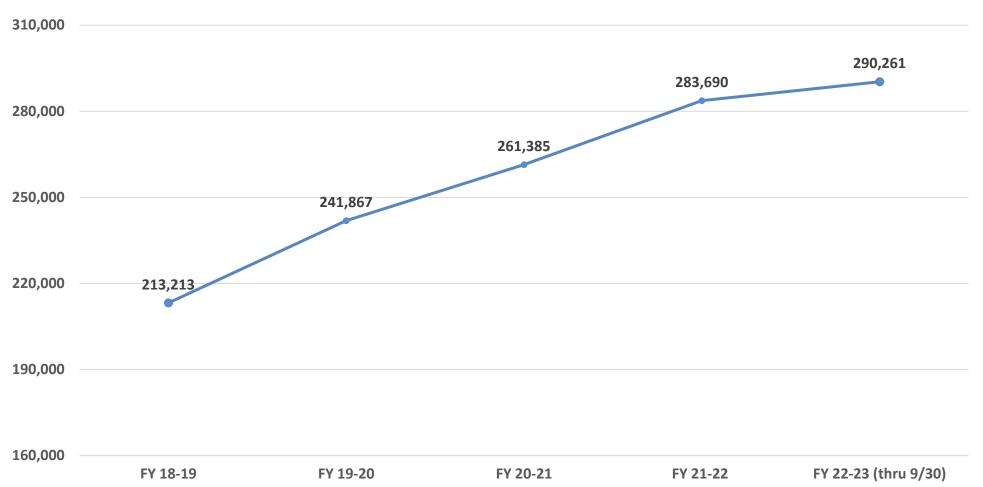
(as of September 30, 2022)



^{*}Default Change to Investment Plan (except for Special Risk)



INVESTMENT PLAN MEMBERSHIP GROWTH





ASSET CLASS PERFORMANCE

(as of September 30, 2022)

	QTD	FYTD	1 Yr	3 Yr	5 Yr	Incept.
Total Fund	-4.87%	-4.87%	-16.38%	3.09%	4.07%	6.30%
Stable Value	0.48%	0.48%	1.69%	1.95%	2.05%	2.00%
Inflation Protected Assets & TIPS*	-6.06%	-6.06%	-7.58%	2.58%	2.60%	1.35%
Fixed Income	-4.04%	-4.04%	-14.27%	-2.44%	0.31%	3.77%
Domestic Equities	-4.36%	-4.36%	-19.77%	6.56%	7.46%	9.49%
Global & International Equities	-9.87%	-9.87%	-26.49%	-0.24%	0.42%	6.54%
Retirement Date Funds	-5.95%	-5.95%	-16.20%	2.74%	3.67%	4.27%
Real Estate	-1.00%	-1.00%	14.93%	10.46%	n/a	9.39%
TF x RDFs	-3.68%	-3.68%	-16.58%	3.42%	4.42%	5.09%

^{*}Prior to 2014, TIPS only.

Retirement Date Funds Inception July 1, 2014

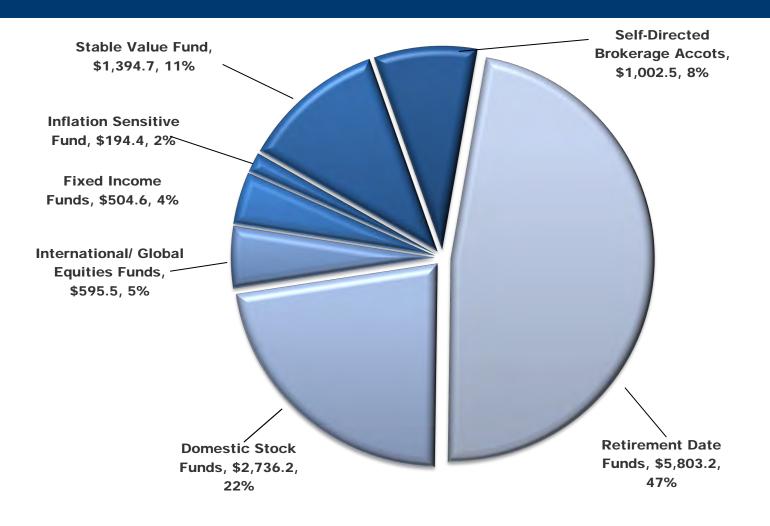
TF x RDFs Inception July 1, 2014

Real Estate was added January 1, 2018

Stable Value Fund Inception July 1, 2021

FRS INVESTMENT PLAN AUM

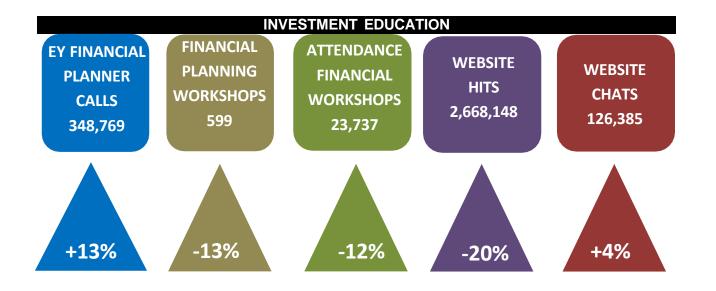
(by Asset Class—in \$millions, as of September 30, 2022)





MyFRS FINANCIAL GUIDANCE PROGRAM

(October 1, 2021-September 30, 2022)



(% change from previous 12 months)

40 Annuities purchased last 12 months - \$4.9 million 219 Total Annuities purchased inception to date - \$27.3 million



QUESTIONS



Investment Programs & Governance (IP&G)

Michael McCauley Senior Officer

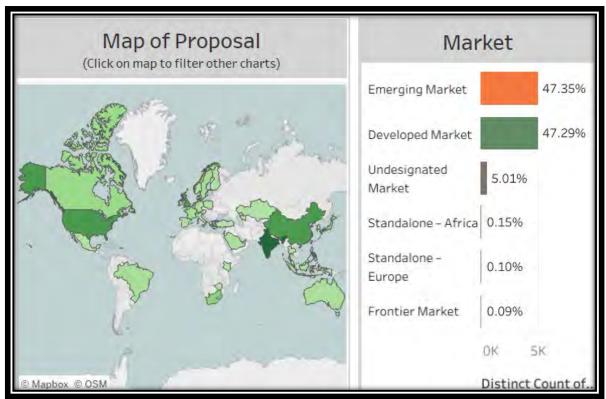
Investment Advisory Council Meeting – December 13, 2022



Corporate Governance/Proxy Voting Summary

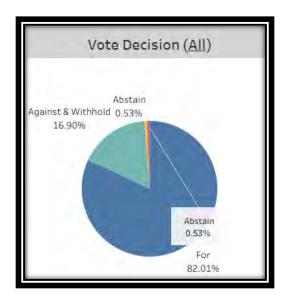
Significant Activities

- SEC Regulatory Rampage (P4P, NP-X, Clawback, etc.)
- Universal Proxy Cards
- Pass Through Voting & Client Polling
- PFIA / Divestment



SBA Proxy Voting – Major Statistics

- 1,396 meetings / 2,777 ballots / 10,559 individual proposals / 50 markets
- 82% For / 16.9% Against / 1.1% Abstain or did-not-vote (DNV)
- 17.1% Against management-recommended-vote (MRV)
- Director elections: 76.9% For / Auditor ratification: 99.4% For
- Compensation items: 65.3% For / Merger-Acquisition items: 97.5%
- All shareowner resolutions: 39.6% For (48 proposals)
 - Governance issues: 50% For (32 proposals)
 - Environmental issues: 0% For (5 proposals)
 - Social issues: 27.3% For (11 proposals)







State Board of Administration of Florida

Major Mandate Review Third Quarter 2022

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Table of Contents

- 1. Executive Summary
- 2. Pension Plan Review
- 3. Investment Plan Review
- 4. CAT Fund Review
- 5. Florida PRIME Review
- 6. Appendix



Executive Summary

- The major mandates each produced generally strong returns relative to their respective benchmarks over both short- and long-term time periods ending September 30, 2022.
- The Pension Plan outperformed its Performance Benchmark over the quarter and trailing one-, three-, five-, ten-, and fifteen-year periods.
 - Over the trailing five-year period, Private Equity and Real Estate were the leading contributors to relative
- The FRS Investment Plan outperformed the Total Plan Aggregate Benchmark over the trailing five-, and ten-year periods.
- The CAT Funds' performance is strong over long-term periods, outperforming the benchmark over the trailing three-, five- and ten-year periods.
- Florida PRIME has continued to outperform its benchmark over both short- and long-term time periods.



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Pension Plan: Executive Summary

- The Pension Plan assets totaled \$170.9 billion as of September 30, 2022, which represents a \$9.1 billion decrease since last quarter.
- The Pension Plan, when measured against the Performance Benchmark, outperformed over the quarter and trailing one-, three-, five-, ten-, and fifteen- year periods.
- Relative to the Absolute Nominal Target Rate of Return, the Pension Plan outperformed over the trailing ten-year time period and underperformed over the trailing one-, three- and five-year time periods as inflation has surged recently.
- The Pension Plan is well-diversified across six broad asset classes, and each asset class is also well-diversified.
 - Public market asset class investments do not significantly deviate from their broad market-based benchmarks, e.g., sectors, market capitalizations, global regions, credit quality, duration, and security types.
 - Private market asset classes are well-diversified by vintage year, geography, property type, sectors, investment vehicle/asset type, and investment strategy.
 - Asset allocation is monitored on a daily basis to ensure that the actual asset allocation of the Pension Plan remains close to the long-term policy targets set forth in the Investment Policy Statement.
- Aon Investment Consulting and SBA staff revisit the plan design annually through informal and formal asset allocation and asset liability reviews.
- Adequate liquidity exists within the asset allocation to pay the monthly obligations of the Pension Plan consistently and on a timely basis.



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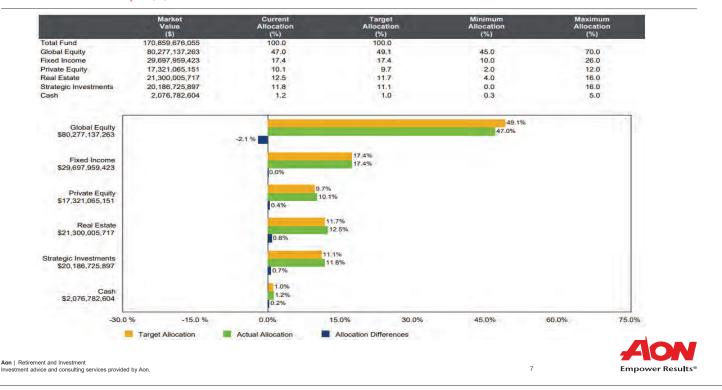
FRS Pension Plan Change in Market Value Periods Ending 9/30/2022

Summary of Cash Flows		
	Third Quarter	Fiscal YTD*
Beginning Market Value	\$179,954,710,565	\$179,954,710,565
+/- Net Contributions/(Withdrawals)	\$(2,157,831,194)	\$(2,157,831,194)
Investment Earnings	\$(6,937,203,317)	\$(6,937,203,317)
= Ending Market Value	\$170,859,676,055	\$170,859,676,055
Net Change	\$(9,095,034,510)	\$(9,095,034,510)

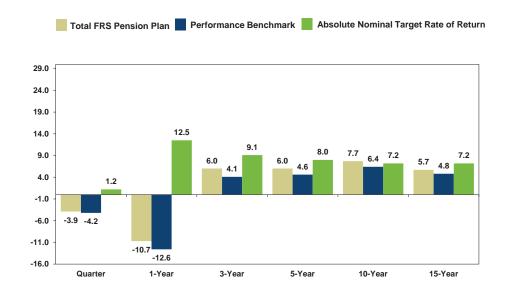
*Period July 2022 – September 2022



Asset Allocation as of 9/30/2022 Total Fund Assets = \$170.9 Billion



FRS Pension Plan Investment Results Periods Ending 9/30/2022

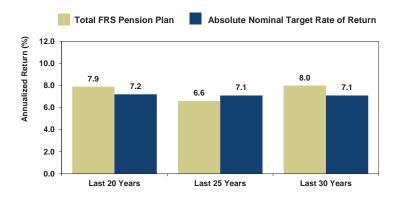


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FRS Pension Plan Investment Results Periods Ending 9/30/2022

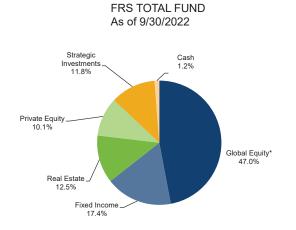
Long-Term FRS Pension Plan Performance Results vs. SBA's Long-Term Investment Objective



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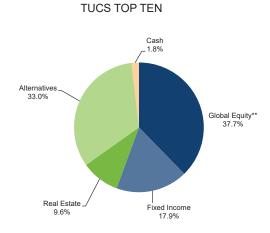
Comparison of Asset Allocation (TUCS Top Ten)

FRS Pension Plan vs. Top Ten Defined Benefit Plans



*Global Equity Allocation: 24.1% Domestic Equities; 15.8% Foreign Equities; 5.9% Global Equities; 1.1% Global Equity Liquidity Account.

Percentages are of the Total FRS Fund



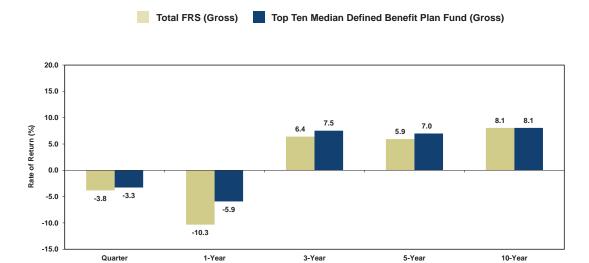
**Global Equity Allocation: 25.0% Domestic Equities; 12.7 Foreign

Note: The data set includes \$1,832 billion in total assets. The median fund size was \$171 billion and the average fund size was \$183 billion. Note: Due to rounding, percentage totals displayed may not sum perfectly.



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FRS Results Relative to TUCS Top Ten Defined Benefit Plans Periods Ending 6/30/2022

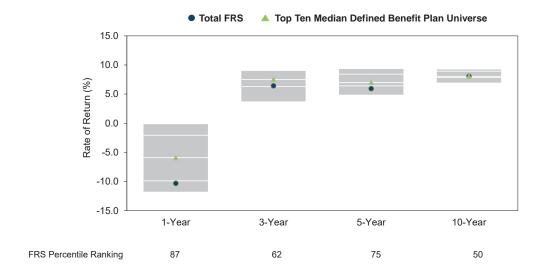


Note: The TUCS Top Ten Universe includes \$1,832 billion in total assets. The median fund size was \$171 billion and the average fund size was \$183 billion.

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Top Ten Defined Benefit Plans FRS Universe Comparison (TUCS) Periods Ending 9/30/2022



Note: The TUCS Top Ten Universe includes \$1,832 billion in total assets. The median fund size was \$171 billion and the average fund size was \$183 billion.

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Investment Plan: Executive Summary

- The FRS Investment Plan outperformed the Total Plan Aggregate Benchmark over the trailing five-, and ten-year periods. This suggests strong relative performance of the underlying fund options in which participants are investing.
- The FRS Investment Plan's total expense ratio is in line with peer defined contribution plans, based on year-end 2021 data. The total FRS Investment Plan expense ratio includes investment management fees, as well as administration, communication and education costs. Communication and education costs are not charged to FRS Investment Plan members; however, these and similar costs may be charged to members of plans within the peer group.
- Management fees are lower than the median as represented by Morningstar's mutual fund universe for every investment category.
- The FRS Investment Plan offers an appropriate number of fund options that span the risk and return spectrum.
- The Investment Policy Statement is revisited periodically to ensure that the structure and guidelines of the FRS Investment Plan are appropriate, taking into consideration the FRS Investment Plan's goals and objectives.



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Total Investment Plan Returns & Cost

Periods Ending 9/30/2022*

	One-Year	Three-Year	Five-Year	Ten-Year
FRS Investment Plan	-16.4%	3.1%	4.1%	6.0%
Total Plan Aggregate Benchmark**	-15.0%	3.1%	4.0%	5.8%
FRS Investment Plan vs. Total Plan Aggregate Benchmark	(1.4)	0.0	0.1	0.2

Periods Ending 12/31/2020***

	Five-Year Average Return****	Five-Year Net Value Added	Expense Ratio
FRS Investment Plan	10.1%	0.2%	0.27%****
Peer Group	10.0	0.2	0.27
FRS Investment Plan vs. Peer Group	0.1	0.0	0.00

^{*}Returns shown are gross of fees.

"Heturns shown are gross of fees.

"The total FRS Investment Plan expense ratio includes investment management fees, as well as administration, communication and education costs. These latter costs are not charged to FRS Investment Plan members; however, these and similar costs may be charged to members of plans within the peer group utilized above.



^{**}Aggregate benchmark returns are an average of the individual portfolio benchmark returns at their actual weights.

**Source: 2021 CEM Benchmarking Report. Peer group for the Five-Year Average Return and Value Added represents the U.S. Median plan return based on the CEM 2021

Survey that included 136 U.S. defined contribution plans with assets ranging from \$72 million to \$68.7 billion. Peer group for the Expense Ratio represents a custom peer group for FSBA of 18 DC plans including corporate and public plans with assets between \$3.4 - \$28.4 billion.

CAT Fund: Executive Summary

- Returns on an absolute basis are modest and negative near term given the rising rate environment and previously low interest rate environment.
- All CAT Funds are adequately diversified across issuers within the short-term bond market.
- The Investment Portfolio Guidelines appropriately constrain the CAT Funds to invest in short-term and highquality bonds to minimize both interest rate and credit risk.
- Adequate liquidity exists to address the cash flow obligations of the CAT Funds.
- The Investment Portfolio Guidelines are revisited periodically to ensure that the structure and guidelines of the CAT Funds are appropriate, taking into consideration the CAT Funds' goals and objectives.
- Over long-term periods, the relative performance of the CAT Operating Funds has been favorable as they have outperformed the Performance Benchmark over the trailing three-, five- and ten-year time periods.

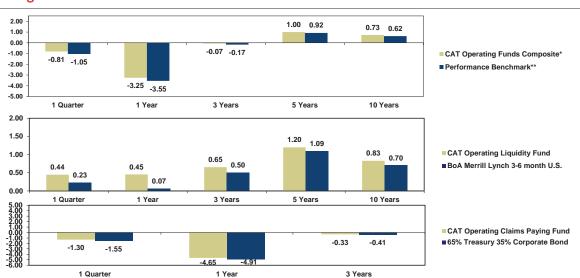


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CAT Operating Funds Investment Results Periods Ending 9/30/2022



*CAT Operating Funds: Beginning March 2008, the returns for the CAT Operating Funds reflect marked-to-market returns. Prior to that time, cost-based returns are used. Beginning February 2018, the CAT Operating Funds were split into two different sub funds, the CAT Fund Operating Liquidity Fund and the CAT Fund Operating Calims Paying Fund. Performance for each sub fund is shown below.

Operating Claims Paying Fund. Performance for each sub fund is shown below.

**Performance Benchmark: Effective January 1, 2021, the CAT Fund Operating Liquidity Fund is benchmarked to the Bloomberg U.S. Treasury Bills 3-6 Months & U.S. Treasury Bills 6-9 Months Custom Blend Index. This benchmark is comprised of 60% of 3-6 month U.S. Treasury Bills and 40% 6-9 month U.S. Treasury Bills Beginning February 2018, the CAT Fund Operating Liquidity Fund was benchmarked to the B of A Merrill Lynch 3-6 Month U.S. Treasury Bill Index. Effective January 1, 2021, the CAT Operating Claims Paying Fund is benchmarked to the Bloomberg U.S. Treasury 1-3 Years & Corporate AA+ ex 144A with Reg S Custom Blend Index. This benchmark is comprised of 65% 1-3 year U.S. Treasury and 35% of 1-3 year Corporate AA or better excluding 144A and Reg S securities. Beginning February 2018, the CAT Fund Operating Claims Paying Fund benchmark is a blend of 35% of the Bonk of America Merrill Lynch 1-3 Year AU.S. Corporate Bond Index and 65% of Bank of America Merrill Lynch 1-3 Year U.S. Treasury Index. Additional benchmark history can be found in the appendix.

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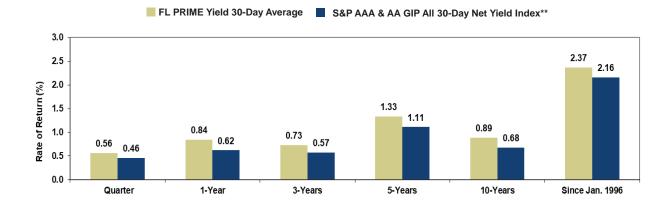
Florida PRIME: Executive Summary

- The purpose of Florida PRIME is safety, liquidity, and competitive returns with minimal risk for participants.
- The Investment Policy Statement appropriately constrains Florida PRIME to invest in short-term and high quality bonds to minimize both interest rate and credit risk.
- Florida PRIME is adequately diversified across issuers within the short-term bond market, and adequate liquidity exists to address the cash flow obligations of Florida PRIME.
- Performance of Florida PRIME has been strong over short- and long-term time periods, outperforming its performance benchmark during the quarter and over the trailing one-, three-, five-, and ten-year time periods.
- As of September 30, 2022, the total market value of Florida PRIME was \$17.4 billion.
- Aon Investments USA Inc., in conjunction with SBA staff, compiles an annual best practices report that includes a full review of the Investment Policy Statement, operational items, and investment structure for Florida PRIME.



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Florida PRIME Investment Results Periods Ending 9/30/2022



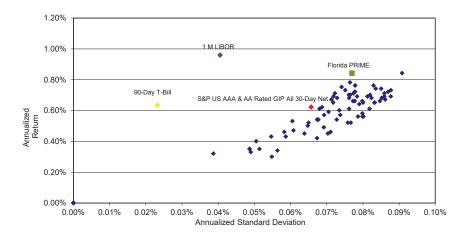


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^{*}Returns less than one year are not annualized.

**S&P AAA & AA GIP All 30-Day Net Yield Index for all time periods shown.

Florida PRIME Risk vs. Return 1 Years Ending 9/30/2022

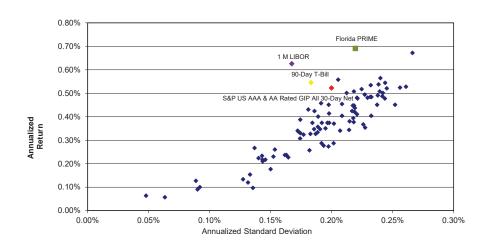




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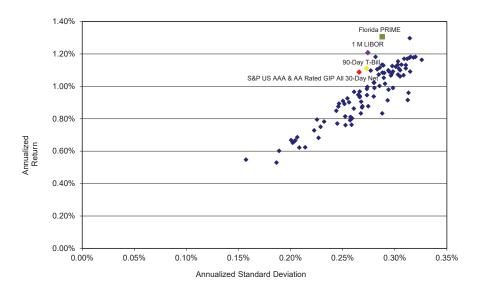
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Florida PRIME Risk vs. Return 3 Years Ending 9/30/2022





Florida PRIME Risk vs. Return 5 Years Ending 9/30/2022



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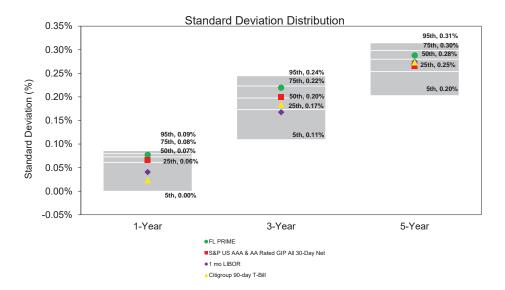
Return Distribution Periods Ending 9/30/2022



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Standard Deviation Distribution Periods Ending 9/30/2022





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Appendix

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FRS Investment Plan Costs

Investment Category	Investment Plan Fee*	Average Mutual Fund Fee**
Domestic Equity	0.20%	0.84%
International Equity	0.31%	0.94%
Diversified Bonds	0.14%	0.45%
Target Date	0.14%	0.35%
Stable Value	0.19%	0.40%
Inflation Protected Securities	0.36%	0.34%

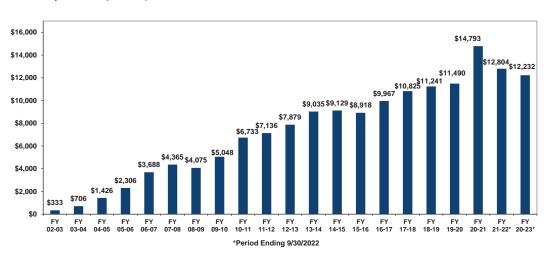
 $^{^\}star\!$ Average fee of multiple products in category as of 9/30/2022.



^{**}Source: Aon's annual mutual fund expense analysis as of 6/30/2022.

Investment Plan Fiscal Year End Assets Under Management

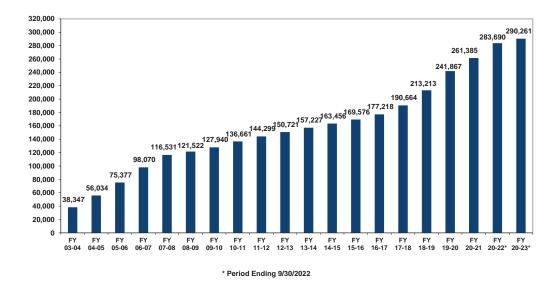
By Fiscal Year (\$ millions)



Source: Investment Plan Administrator

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Investment Plan Membership



Source: Investment Plan Administrator

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Florida Hurricane Catastrophe Funds Background and Details

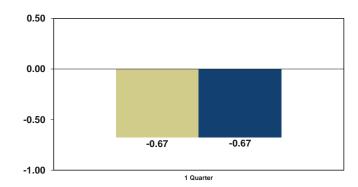
- The purpose of the Florida Hurricane Catastrophe Fund (FHCF) is to provide a stable, ongoing and timely source of reimbursement to insurers for a portion of their hurricane losses.
- The CAT Operating Funds, along CAT 2020 A Fund are internally managed portfolios.
 - CAT 2013 A Fund was liquidated during 4Q 2020
 - CAT 2016 A Fund was liquidated during 3Q 2021
- As of September 30, 2022, the total value of:
 - The CAT Operating Funds was \$12.6 billion
 - The CAT 2020 A Fund was \$3.3 billion
- History of the CAT Funds Benchmarks: Beginning February 2018, the CAT Fund Operating Liquidity Fund was benchmarked to the B of A Merrill Lynch 3-6 Month U.S. Treasury Bill Index, and the CAT Fund Operating Claims Paying Fund benchmarked to a blend of 35% of the Bank of America Merrill Lynch 1-3 Year AA U.S. Corporate Bond Index and 65% of Bank of America Merrill Lynch 1-3 Year U.S. Treasury Index. Beginning January 2021, the CAT Fund Operating Liquidity Fund was benchmarked to Bloomberg U.S. Treasuries Bills 3-6 Months & U.S. Treasury Bills 6-9 Months Custom Blend Index. This benchmark is comprised of 60% off the 3-6 month U.S. Treasury Bills and 40% 6-9 month U.S. Treasury Bills., and the CAT Fund Operating Claims Paying Fund is benchmarked Bloomberg U.S. Treasury 1-3 Years & Corporate AA+ ex 144A Reg S Custom Blend Index. This benchmark is comprised of 65% 1-3 year Treasury and 35% of 1-3 year Corporate AA or better excluding 144A and Reg S Securities.

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CAT 2020 A Funds Investment Results Periods Ending 9/30/2022



CAT Fund 2020A

■ Performance Benchmark*

*Performance Benchmark: The CAT 2020A Fund is benchmarked to itself

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CAT Operating Funds Characteristics Period Ending 9/30/2022

Maturity Analysis	
1 to 30 Days	7.97%
31 to 60 Days	5.89
61 to 90 Days	2.88
91 to 120 Days	2.91
121 to 150 Days	1.02
151 to 180 Days	5.06
181 to 270 Days	6.52
271 to 365 Days	7.12
366 to 455 Days	9.15
>= 456 Days	51.48
Total % of Portfolio:	100.00%

Bond Rating Analysis	
AAA	59.95%
AA	16.03
A	24.02
Baa	0.00
Other	0.00
Total % of Portfolio	100.00%

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CAT 2020 A Fund Characteristics Period Ending 9/30/2022

Maturity Analysis	
1 to 30 Days	0.50%
31 to 60 Days	3.26
61 to 90 Days	1.64
91 to 120 Days	6.49
121 to 150 Days	2.67
151 to 180 Days	3.68
181 to 270 Days	13.43
271 to 365 Days	12.55
366 to 455 Days	17.49
>= 456 Days	38.29
Total % of Portfolio:	100.00%

Bond Rating Analysis	
AAA	62.34%
AA	18.76
A	18.90
Baa	0.00
Other	0.00
Total % of Portfolio	100.00%



Florida PRIME Characteristics Quarter Ending 9/30/2022

As of 9/30/2022	Third Quarter	Fiscal YTD*
Opening Balance	\$18,690,168,082	\$18,690,168,082
Participant Deposits	\$5,770,523,219	\$5,770,523,219
Gross Earnings	\$105,600,586	\$105,600,586
Participant Withdrawals	(\$7,133,155,915)	(\$7,133,155,915)
Fees	(\$1,475,123)	(\$1,475,123)
Closing Balance	\$17,431,660,849	\$17,431,660,849
Change	(\$1,258,507,233)	(\$1,258,507,233)

^{*}Period July 2022 – September 2022

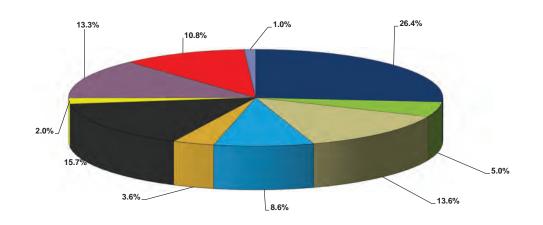


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Florida PRIME Characteristics Quarter Ending 9/30/2022

Portfolio Composition



- ■Bank Instrument-Fixed
- ■Repurchase Agreements
- **■** Corporate Commercial Paper-Fixed
- ■Bank Instrument-Floating
- Mutual Funds-Money Market
- Asset Backed Commercial Paper-Fixed
- □ Corporate Notes-Floating
- Corporate CP-Floating
- Asset Backed Commercial Paper-Floating
- ■Government



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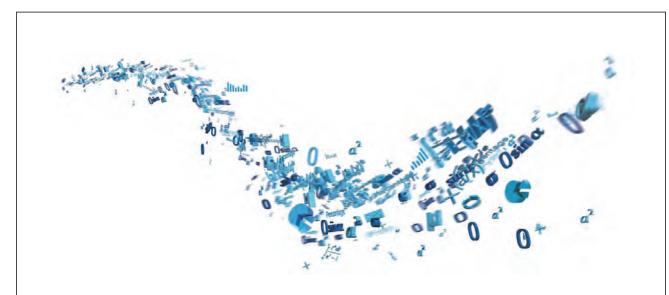
Effective Maturity Schedule	
1-7 Days	73.8%
8 - 30 Days	3.2%
31 - 90 Days	18.9%
91 - 180 Days	0.6%
181+ Days	3.5%
Total % of Portfolio:	100.0%

S & P Credit Quality Composition	
A-1+	60.3%
A-1	39.7%
Total % of Portfolio:	100.0%

FINDOWER Results

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FRS Pension Plan | Third Quarter 2022

Quarterly Investment Review

Visit the Investments Thought Leadership Site (https://insights-north-america.aon.com/investment); sharing our best thinking.

Visit our new video library with our views on key investment topics for this quarter using access code "aon!" (https://site-494121.bcvp0rtal.com/category/videos/key-topics-by-investor-type)



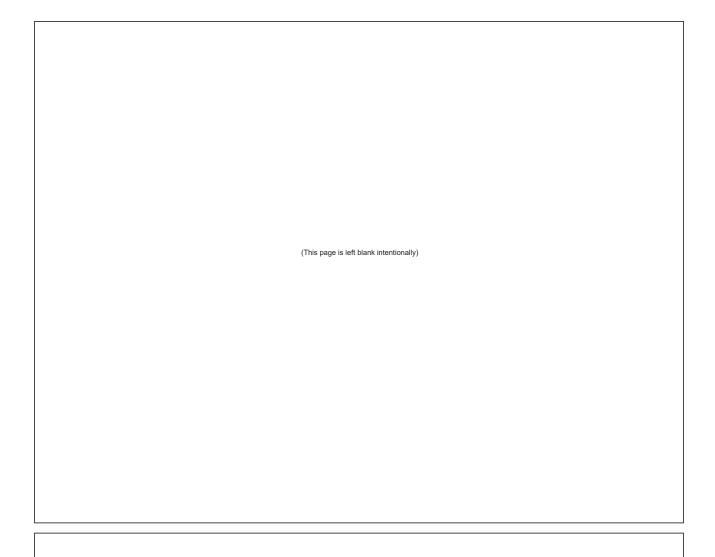
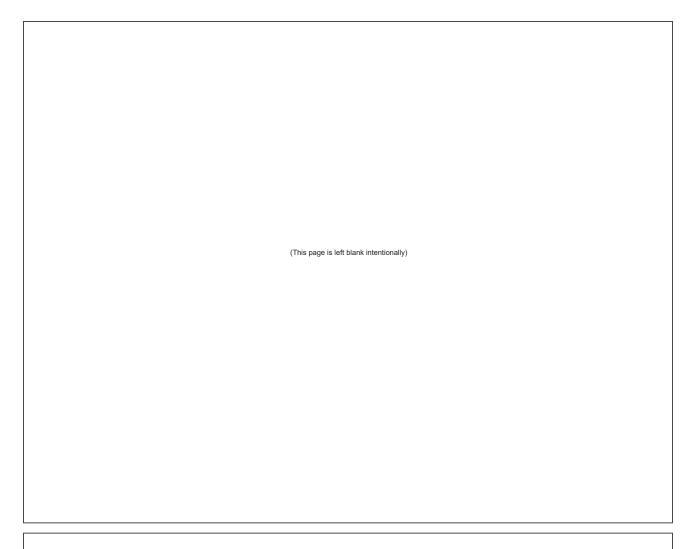


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11	Cash	58
12	Appendix	60



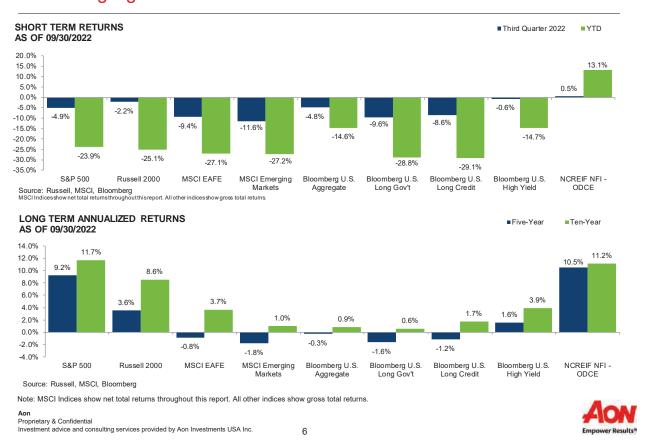




Market Environment



Market Highlights



Market Highlights

	Returns	of the Maio	r Capital Marke	ote		
	Returns	Of the Majo	Period Ending 09/30/2022			
	Third Quarter	YTD	1-Year	3-Year ¹	5-Year ¹	10-Year ¹
Equity						
MSCI All Country World IMI	-6.64%	-25.72%	-21.18%	3.64%	4.16%	7.25%
MSCI All Country World	-6.82%	-25.63%	-20.66%	3.75%	4.44%	7.28%
Dow Jones U.S. Total Stock Market	-4.56%	-24.92%	-18.05%	7.51%	8.48%	11.28%
Russell 3000	-4.46%	-24.62%	-17.63%	7.70%	8.62%	11.39%
S&P 500	-4.88%	-23.87%	-15.47%	8.16%	9.24%	11.70%
Russell 2000	-2.19%	-25.10%	-23.50%	4.29%	3.55%	8.55%
MSCI All Country World ex-U.S. IMI	-9.69%	-26.92%	-25.72%	-1.27%	-0.78%	3.19%
MSCI All Country World ex-U.S.	-9.91%	-26.50%	-25.17%	-1.52%	-0.81%	3.01%
MSCI EAFE	-9.36%	-27.09%	-25.13%	-1.83%	-0.84%	3.67%
MSCI EAFE (Local Currency)	-3.59%	-14.46%	-11.11%	2.51%	2.83%	7.44%
MSCI Emerging Markets	-11.57%	-27.16%	-28.11%	-2.07%	-1.81%	1.05%
Equity Factors						
MSCI World Minimum Volatility (USD)	-6.28%	-11.83%	17.60%	0.26%	4.54%	7.83%
MSCI World High Dividend Yield	-8.82%	-16.17%	-10.16%	1.98%	3.52%	6.67%
MSCI World Quality	-7.06%	-29.17%	-21.86%	6.92%	8.81%	10.45%
MSCI World Momentum	-5.60%	-26.94%	-22.67%	4.82%	7.67%	10.46%
MSCI World Enhanced Value	-10.39%	-21.97%	-18.70%	-0.11%	0.25%	6.19%
MSCI World Equal Weighted	-7.55%	-25.97%	-23.68%	0.61%	1.77%	6.64%
MSCI World Index Growth	-5.01%	-32.28%	-26.74%	6.60%	8.08%	10.10%
MSCI USA Minimum Volatility (USD)	-5.41%	-17.29%	-8.68%	2.94%	7.70%	10.66%
MSCI USA High Dividend Yield	-7.54%	-15.71%	-7.28%	3.23%	5.89%	9.80%
MSCI USA Quality	-7.38%	-29.23%	-21.40%	7.36%	10.36%	12.34%
MSCI USA Momentum	-3.03%	-26.34%	-23.57%	4.50%	7.97%	12.58%
MSCI USA Enhanced Value	-8.77%	-23.48%	-16.17%	2.82%	4.01%	10.01%
MSCI USA Equal Weighted	-4.74%	-24.34%	-18.75%	5.71%	6.84%	10.70%
MSCI USA Growth	-3.55%	-32.37%	-25.59%	10.62%	12.10%	13.50%
Fixed Income						
Bloomberg Global Aggregate	-6.94%	-19.89%	-20.43%	-5.74%	-2.32%	-0.93%
Bloomberg U.S. Aggregate	-4.75%	-14.61%	-14.60%	-3.26%	-0.27%	0.89%
Bloomberg U.S. Long Gov't	-9.60%	-28.77%	-26.60%	-8.48%	-1.62%	0.60%
Bloomberg U.S. Long Credit	-8.57%	-29.05%	-27.98%	-7.02%	-1.17%	1.73%
Bloomberg U.S. Long Gov't/Credit	-9.03%	-28.94%	-27.41%	-7.35%	-1.17%	1.35%
Bloomberg U.S. TIPS	-5.14%	-13.61%	-11.57%	0.79%	1.95%	0.98%
Bloomberg U.S. High Yield	-0.65%	-14.74%	-14.14%	-0.45%	1.57%	3.94%
Bloomberg Global Treasury ex U.S.	-9.08%	-24.71%	-25.80%	-8.85%	-4.36%	-2.78%
JP Morgan EMBI Global (Emerging Markets)	-4.20%	-22.24%	-22.23%	-6.10%	-2.31%	0.95%
Commodities						
Bloomberg Commodity Index	-4.11%	13.57%	11.80%	13.45%	6.96%	-2.14%
Goldman Sachs Commodity Index	-10.31%	21.80%	23.64%	12.19%	7.75%	-3.95%
Hedge Funds						
HFRI Fund-Weighted Composite ²	-0.57%	-6.18%	-5.77%	6.18%	4.52%	4.61%
HFRI Fund of Funds ²	0.72%	-5.92%	-5.51%	4.52%	3.30%	3.57%
Real Estate						
NAREIT U.S. Equity REITS	-9.94%	-28.13%	-16.41%	-2.05%	2.93%	6.26%
NCREIF NFI - ODCE	0.52%	13.08%	22.10%	12.37%	10.24%	10.92%
FTSE Global Core Infrastructure Index	-8.37%	-13.29%	-4.60%	1.74%	5.30%	7.86%
Private Equity						
Burgiss Private iQ Global Private Equity ³			22.21%	23 77%	20 18%	16.03%

MSCI Indices show net total returns throughout this report. All other indices show gross total returns.

¹ Periods are annualized.

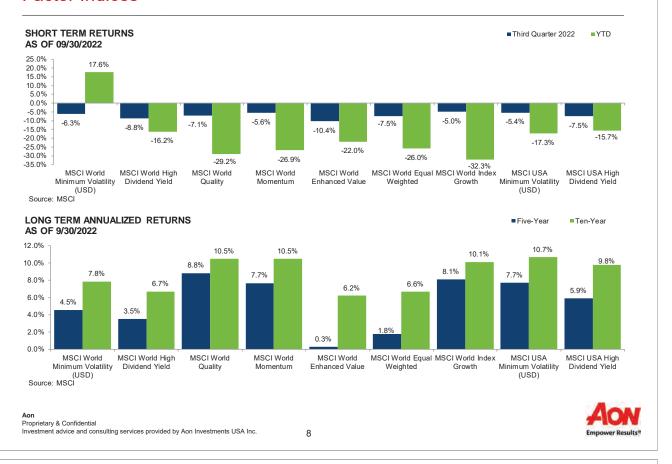
² Latest 5 months of HFR data are estimated by HFR and may change in the future.

³ Burgiss Private iQ Global Private Equity data is as at March 31, 2022

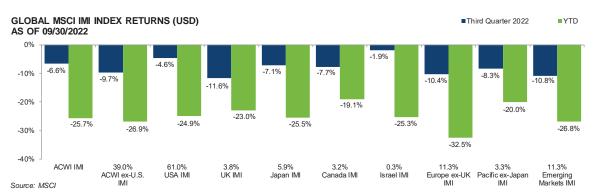




Factor Indices



Global Equity Markets

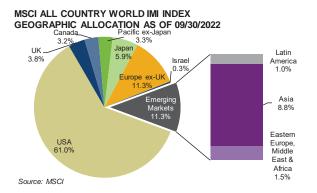


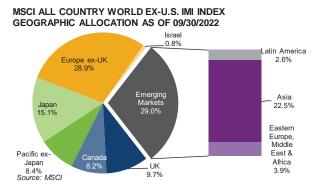
- In Q3 2022 capital markets were dominated by geopolitical uncertainty and higher interest rates amidst soaring inflation. Volatility remained elevated throughout the quarter. Yields trended higher with major central banks indicating an aggressive monetary policy stance to control rising inflation. The MSCI All Country World Investable Market Index (ACWI IMI) returned -6.6% for the quarter and was down 25.7% on a year-to-date basis.
- Across international markets, all the regions were weak over the quarter.
- UK equities were the worst regional performer with a return of -11.6% in US dollar terms due to sharp sterling depreciation against the dollar. Index heavyweights like Financials and Consumer Staples underperformed. Former UK foreign secretary, Liz Truss, became the new UK prime minister as she beat former chancellor Rishi Sunak by a 57-43 margin in a ballot of Conservative party members.
- Emerging Markets was the second worst performer at -10.8% with Chinese and Korean equities weighing on the region. U.S.-China tensions escalated after the U.S. House of Representatives Speaker, Nancy Pelosi, visited Taiwan and pledged U.S. commitment to the country. The U.S. Senate committee passed the Taiwan Policy Act (TPA) to provide a \$6.5bn fund that would enhance U.S. military support for Taiwan to counter increasing Chinese military activity around the country.

AON Empower Results*

Global Equity Markets

Below is the country/region breakdown of the global and international equity markets as measured by the MSCI All Country World IMI Index and the MSCI All Country World ex-U.S. IMI Index, respectively.





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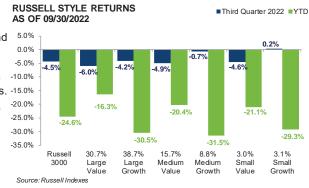
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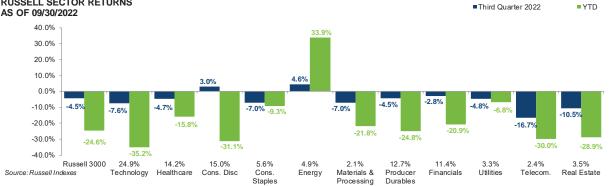


U.S. Equity Markets

RUSSELL SECTOR RETURNS

- U.S. equities had a weak quarter with the S&P 500 index falling by 4.9%.
- The Russell 3000 Index fell 4.5% during the third quarter and 5.0% was down 24.6% on a year-to-date basis. Performance among sectors was generally negative. Energy and Consumer Discretionary were the best performers while the Telecom and Real Estate sectors were the worst performers. -15.0%
- Small cap stocks have outperformed large and medium cap stocks over the quarter. On a style basis, growth outperformed value across market capitalizations over the quarter, however, value outperformed growth on a year-todate basis.





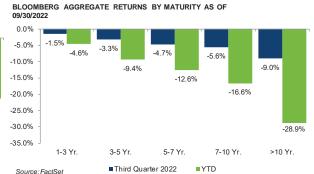
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U.S. Fixed Income Markets

BLOOMBERG AGGREGATE RETURNS BY SECTOR 0.0% -2.0% -4.0% -6.0% -5.1% -5.3% -8.0% -10.0% -12.0% -11.8% -14.0% -12.9% -13.7% -16.0% -14.6% -18.0% -20.0% -18.7% ■ Third Quarter 2022

- The Bloomberg U.S. Aggregate Bond Index was down 4.8% over the quarter and 14.6% on a year-to-date basis.
- Across durations, all maturities finished the quarter in negative territory.
- Within investment-grade bonds, lower-credit quality generally outperformed higher-quality issues, with Baa bonds falling by 4.8%. High-yield bonds fell by 0.6%.



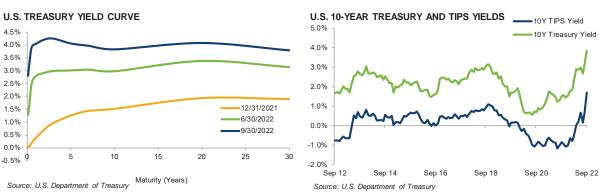


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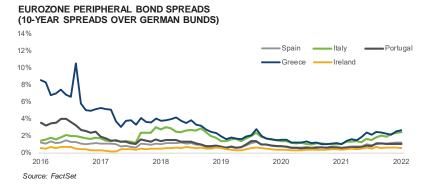
U.S. Fixed Income Markets



- U.S. Treasury yields saw notable increases across the maturities which moved the yield curve upwards over the
 quarter. The 10-year Treasury yield was up 85bps to 3.83%, and the 30-year Treasury yield was up 65bps to 3.79%
 over the quarter.
- The U.S. Federal Reserve (Fed) increased its benchmark interest rate by 150bps to a range of 3-3.25% over the quarter. Fed chair Jerome Powell indicated that monetary policy needs to be "more restrictive or restrictive for longer" to contain soaring inflation and also refused to rule out a recession. According to the median estimate on the Fed dot plot, officials expect the interest rate to reach 4.4% by the end of the year, before peaking at 4.6% next year. The central bank downgraded its U.S. annual GDP growth forecast to 0.2% for 2022 and expects core inflation to fall to 3.1% from 4.5% by the end of next year.
- Inflation slowed down but still remained high historically as food prices continued to accelerate. The U.S. annual
 consumer price index (CPI) rose 8.3% year on year in August, down from 8.5% recorded in the previous month.
- The 10-year TIPS yield rose by 103bps over the quarter to 1.68%.



European Fixed Income Markets



- European government bond spreads over 10-year German bunds were mixed across the Euro Area. The European
 Central Bank (ECB) raised its benchmark interest rates by 125bps to 0.75% over the quarter, the highest level since
 2011, to tackle surging inflation. The ECB president, Christine Lagarde, signaled several interest rate increases in the
 coming months to bring inflation down to the bank's target of 2%.
- German government bund yields rose sharply, up 75bps to 2.13% over the quarter.
- Eurozone inflation hit an all-time high of 9.1% over the year to August.

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Credit Spreads

Spread (bps)	09/30/2022	06/30/2022	03/31/2022	Quarterly Change (bps)	YTD Change (bps)
U.S. Aggregate	62	55	36	7	26
Long Gov't	1	-1	0	2	1
Long Credit	196	184	130	12	66
Long Gov't/Credit	107	101	74	6	33
MBS	69	46	31	23	38
CMBS	105	101	68	4	37
ABS	53	75	38	-22	15
Corporate	159	155	92	4	67
High Yield	552	569	283	-17	269
Global Emerging Markets	403	404	285	-1	118

Source: FactSet, Bloomberg

- Credit markets declined from risk-averse sentiment during the quarter, with spreads generally widening.
- MBS and Long Credit spreads widened by 23bps and 12bps respectively while ABS and High Yield spreads narrowed by 22bps and 17bps, respectively.



Currency



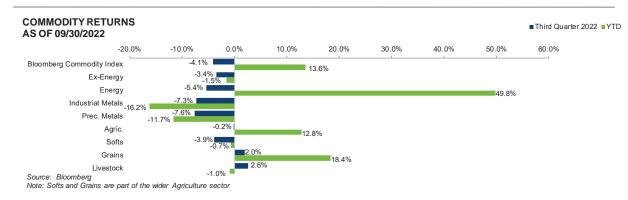
- The U.S. Dollar strengthened against all major currencies over the quarter. On a trade-weighted basis, the U.S. dollar appreciated by 5.4%.
- Sterling depreciated by 8.8% against the U.S. dollar. The Bank of England (BoE) raised its benchmark interest rate by 100bps to 2.25% over the quarter, its highest level since 2008. The BoE now expects the UK economy to contract by 0.1% in Q3 2022 and inflation to fall back in the short term due to the government's energy price guarantee.
- The U.S. dollar appreciated by 6.7% against the Euro.
- The U.S. dollar appreciated by 6.5% against the yen as the Bank of Japan continued to maintain its ultra-loose monetary policy stance as compared to the current monetary tightening stance of other major central banks. The BoJ sold U.S. dollars for the first time since 1998 after the yen hit a low of ¥145.89 against the dollar.

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Commodities



- Commodity prices fell sharply over the quarter amid growing fears of recession and weak oil demand from China due to Covid-19 lockdowns, with the Bloomberg Commodity Index falling by 4.1% for the quarter.
- The energy sector fell 5.4% over the quarter but has risen by 49.8% on a year-to-date basis. The price of WTI crude oil was down by 24.8% to U.S.\$79/BBL.
- Precious Metals fell the most over the quarter at -7.6%.
- Meanwhile, OPEC+ agreed to a 100,000 barrels a day oil production cut from October to lift oil prices.



Hedge Fund Markets Overview



- Hedge fund performance was mixed over the quarter.
- The HFRI Fund-Weighted Composite and HFRI Fund of Funds Composite Index produced returns of -0.6% and 0.7% over the quarter, respectively.
- Over the quarter, Global Macro was the best performer with a return of 2.2%.
- Emerging Markets and Distressed-Restructuring strategies were the worst performers with returns of -5.2% and -2.8% respectively.
- On a year-to-date basis, Global Macro has outperformed all other strategies.

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Private Equity Market Overview - 2Q 2022

LTM Global Private Equity-Backed Buyout Deal Volume \$900 \$800 \$800 \$700 \$600 \$500 \$600 \$3000 \$3000 \$2000 \$1000 \$0 \$1014 4Q14 3Q15 2Q16 1Q17 4Q17 3Q18 2Q19 1Q20 4Q20 3Q21 2Q22

- Fundraising: During Q2 2022, \$278.1 billion was raised by 553 funds, which was down 6.7% by number of funds raised but up 1.5% by capital raised compared to Q1 2022. This represented a decrease of 23.3% on a capital basis compared to Q2 2021. Dry powder stood at \$3.0 trillion at the end of the quarter, an increase of 5.5% and 35.2% compared to Q1 2022 and the five-year average, respectively.
- Buyout: Global private equity-backed buyout deals totaled \$159.2 billion in Q2 2022, which was a decrease on a capital basis of 9.5% compared to Q1 2022, but an increase of 8.2% compared to the five-year quarterly average.¹ During the quarter, the average purchase price multiple for all U.S. LBOs was 11.5x EBITDA, down from Q1 2022's average of 12.2x but up from the five-year average (11.1x). Large cap purchase price multiples stood at 11.5x during the quarter, up compared to full-year 2021's level of 11.2x. The LTM average purchase price multiple across European transactions greater than €1B averaged 11.3x EBITDA at the end of Q2 2022, down from 11.6x at year-end 2021. Purchase prices for transactions of €500M million or more averaged 11.2x EBITDA on an LTM basis, lower than the 11.5x seen at the end of 2021.² Globally, exit value totaled \$153.1 billion on 503 deals during the quarter, higher than the \$118.5 billion across 586 deals during Q1 2022.
- Venture: During the quarter, an estimated 3,374 venture-backed transactions totaling \$62.3 billion were completed, which was a decrease on a capital and deal count basis over the prior quarter's total of \$81.9 billion across 4,467 deals. This was an increase of 30.9% compared to the five-year quarterly average of \$47.6 billion. Total U.S. venture-backed exit value totaled approximately \$13.1 billion across an estimated 379 completed transactions in Q2 2022, down substantially from \$267.6 billion across 447 exits in Q2 2021.3
- Mezzanine: 7 funds closed on \$3.8 billion during the quarter. This was a significant decrease from the prior quarter's total of \$11.7 billion raised by 10 funds and a decrease from \$7.0 billion raised by 11 funds in Q2 2021. Estimated dry powder was \$50.6 billion at the end of Q2 2022, up from \$50.0 billion at the end of Q1 2022.1



Private Equity Market Overview – 2Q 2022

U.S. LBO Purchase Price Multiples - All Transactions Sizes



- Distressed Debt: The TTM U.S. high-yield default rate was 0.8% as of May 2022, which was up from 0.5% as of March 2022. Fitch predicted the default rate may rise to 1.0% by August. The high-yield default rate is projected to trend higher through 2022 and into 2023.4 During the quarter, \$27.4 billion was raised by 15 funds, up significantly from the \$4.4 billion raised by 9 funds during Q1 2022. Dry powder was estimated at \$160.3 billion at the end of Q2 2022, which was up 10.3% from Q1 2022. This remained above the five-year annual average level of \$130.6
- Secondaries: 18 funds raised \$13.8 billion during the quarter, up from the \$8.3 billion raised by 14 funds in Q1 2022. This was 26.7% higher than the five-year quarterly average of \$10.9 billion. Secondary dry powder was estimated at \$131.6 billion at the end of the quarter.
- Infrastructure: \$50.2 billion of capital was raised by 15 funds in Q2 2022 compared to \$72.4 billion of capital raised by 24 partnerships in Q1 2022. At the end of the quarter, dry powder stood at \$319.5 billion, up from year-end 2021's total of \$282.3 billion. Infrastructure managers completed 544 deals for an aggregate deal value of \$104.8 billion in Q2 2022 compared to 634 deals totaling \$88.4 billion in Q1 2022.
- Natural Resources: Through Q2 2022, an estimated 19 funds closed on \$3.4 billion compared to 29 funds totaling \$13.0 billion in 2021. Energy and utilities industry managers completed 53 deals totaling \$11.6 billion in Q2 2022, compared to \$33.0 billion across 55 deals in Q1 2022.

rces: ¹ Preqin ² Standard & Poor's ³ PwC/CB Insights MoneyTree Report ⁴ PitchBook/NVCA Venture Monitor ⁵ Fitch Ratings ⁵ Thomson Reuters ˀ UBS Notes: FY=Fiscal year ended 12/31; YTD=Year to date; LTM=Last 12 months (aka trailing 12 months); PPM=Purchase Price Multiples: Total Purchase Price ÷ EBITDA

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U.S. Commercial Real Estate Markets



- U.S. Core Real Estate returned 0.5%* in third quarter 2022, equating to a 22.1% total gross return year-over-year. The US real estate markets experienced a robust recovery in 2021, although momentum has begun to moderate through the first half of 2022. During the third quarter 2022, REITs continued to decline driven by increasing volatility in the public market and rising interest rates
- Global property markets, as measured by the FTSE EPRA/NAREIT Developed Real Estate Index, returned -11.4% (USD) in aggregate during the third quarter and experienced a cumulative décline of 22.1% over the trailing 1-year period. REIT market underperformance was driven by North America (-10.2% USD), Asia Pacific (-11.5% USD), and Europe (-21.6% USD). The U.S. REIT markets (FTSE NAREIT Equity REITs Index) returned -9.9% in the
- In the third quarter of 2022, U.S. private real estate transaction volumes declined 21% year-over-year to \$172 billion. The office sector transaction volumes in the U.S. have notably not recovered to pre pandemic levels. While office sector fundamentals signaled mild improvement, the sector faces significant headwinds in the capital markets, driven by a dramatic increase in the cost of debt.
- Recent action from the Federal Reserve to tighten monetary policy has led to deterioration in the capital markets. Recent bank stress tests have increased capital requirements for borrowers and caused banks to tighten borrowing terms or pause lending. This has led to reduced liquidity levels and increased financing costs across every property type, though there still remains significantly better demand and liquidity for multifamily and industrial compared to
- In the US, rising mortgage rates coupled with elevated costs for labor and materials have resulted in decreased affordability of new homes and a slowdown in new construction. Most would-be buyers continue to be priced out of the housing market which has caused many to remain renters. Durable rent collections and record low vacancy across the US have prompted continued institutional investment in the multifamily sector.



*Indicates preliminary NFI-ODCE data gross of fees



Total Fund



As of September 30, 2022

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Highlights

Executive Summary

- The Total Fund outperformed the Performance Benchmark over the trailing quarter, one-, three-, five-, and ten-year periods.
- Performance relative to peers is also competitive over short- and long-term time periods.
- The Pension Plan is well-diversified across six broad asset classes, and each asset class is also well-diversified.
- Public market asset class investments do not significantly deviate from their broad market based benchmarks, e.g., sectors, market capitalizations, global regions, credit quality, duration, and security types.
- Private market asset classes are well-diversified by vintage year, geography, property type, sectors, investment vehicle/asset type, or investment strategy.

 Asset allocation is monitored on a drilly basis to ensure the actual asset allocation of the plan remains close to the long term policy targets set forth in the
- Asset allocation is monitored on a daily basis to ensure the actual asset allocation of the plan remains close to the long-term policy targets set forth in the Investment Policy Statement.
- Aon Investments and SBA staff revisit the plan design annually through informal and formal asset allocation and asset liability reviews.
- Adequate liquidity exists within the asset allocation to pay the monthly obligations of the Pension Plan consistently and on a timely basis.

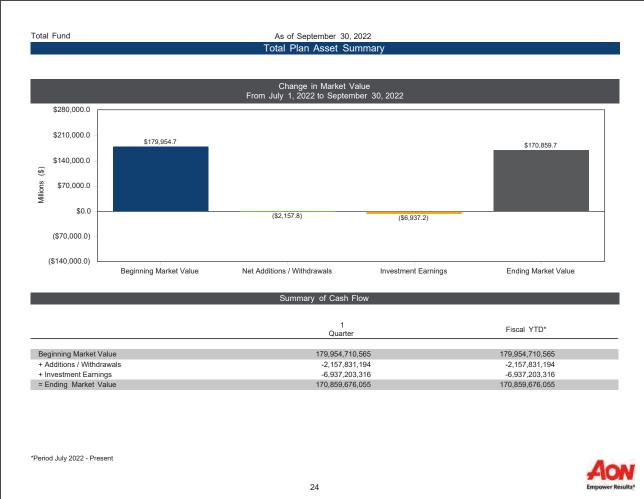
Performance Highlights • The Total Fund of

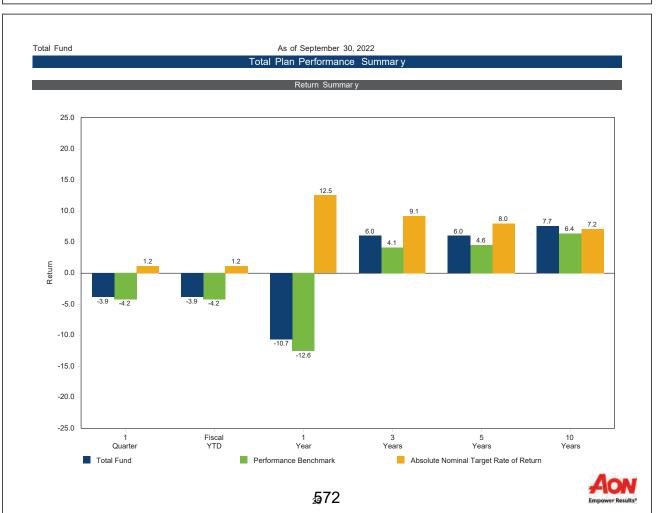
The Total Fund outperformed the Performance Benchmark over the trailing quarter, one-, three-, five-, and ten-year periods.

Asset Allocation

- The Fund assets total \$170.9 billion as of September 30, 2022, which represents a \$9.1 billion decrease since last quarter.
- Actual allocations for all asset classes were within their respective policy ranges and in line with the current policy at quarter-end.







Asset Allocation & Performance

	Allocation			Performance(%)					
	Market Value (\$)	%	Policy(%)	1 Quarter	Fiscal YTD	1 Year	3 Years	5 Years	10 Years
Total Fund	170,859,676,055	100.0	100.0	-3.9 (49)	-3.9 (49)	-10.7 (50)	6.0 (25)	6.0 (26)	7.7 (9)
Performance Benchmark Absolute Nominal Target Rate of Return				-4.2 (62) 1.2 (1)	-4.2 (62) 1.2 (1)	-12.6 (60) 12.5 (1)	4.1 (65) 9.1 (1)	4.6 (65) 8.0 (2)	6.4 (59) 7.2 (36)
Global Equity*	80,277,137,263	47.0	49.1	-6.5	-6.5	-21.6	3.9	4.5	7.8
Asset Class Target				-6.7	-6.7	-21.2	3.7	4.2	7.3
Domestic Equities	41,126,325,924	24.1		-4.4	-4.4	-17.3	7.7	8.6	11.3
Asset Class Target				-4.5	-4.5	-17.6	7.7	8.6	11.4
Foreign Equities	27,081,045,127	15.8		-9.6	-9.6	-27.6	-0.7	-0.4	3.9
Asset Class Target				-9.8	-9.8	-25.7	-1.2	-0.8	3.2
Global Equities	10,030,335,509	5.9		-6.9	-6.9	-20.6	2.3	4.0	7.4
Benchmark				-6.4	-6.4	-20.2	4.2	5.0	7.8
Fixed Income	29,697,959,423	17.4	17.4	-3.6	-3.6	-11.4	-1.9	0.2	1.0
Asset Class Target				-3.8	-3.8	-11.5	-2.3	0.0	0.7
Private Equity	17,321,065,151	10.1	9.7	-5.3	-5.3	8.0	25.1	21.6	18.2
Asset Class Target				-7.5	-7.5	-18.2	6.7	7.2	10.9
Real Estate	21,300,005,717	12.5	11.7	3.5	3.5	20.5	11.1	9.7	11.0
Asset Class Target				3.0	3.0	22.5	10.2	8.9	9.7
Strategic Investments	20,186,725,897	11.8	11.1	0.1	0.1	4.8	7.5	7.0	8.1
Short-Term Target				0.7	0.7	3.0	6.8	6.3	6.3
Cash	2,076,782,604	1.2	1.0	0.5	0.5	0.7	0.6	1.2	8.0
Bank of America Merrill Lynch 3-Month US Treasury Index				0.5	0.5	0.6	0.6	1.1	0.7

Benchmark and universe descriptions can be found in the Appendix.

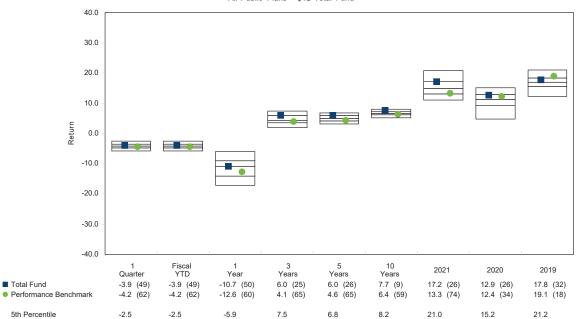
* Global Equity became an asset class in July 2010. The historical return series prior to July 2010 was derived from the underlying Domestic Equities, Foreign Equities, and Global Equities components.



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As of September 30, 2022 Plan Sponsor Peer Group Analysis

All Public Plans > \$1B-Total Fund



1st Quartile -3.5 -3.5 -8.9 6.0 6.1 7.3 17.2 13.0 18.4 Median -4.0 -4.0 -10.8 4.5 5.0 6.7 15.0 11.3 17.1 3rd Quartile -4.6 -4.6 -14.0 3.7 4.2 6.2 13.2 9.2 15.6 95th Percentile -5.7 -5.7 -17.1 2.1 3.2 5.2 11.2 4.8 12.4 56 53 52 48 133 158 159 Population 63 63

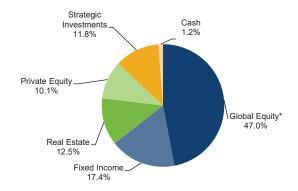
Parentheses contain percentile rankings.

■ Total Fund

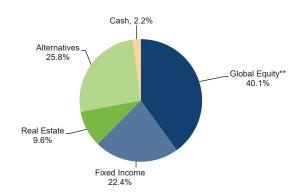


Universe Asset Allocation Comparison¹

Total Fund



BNY Mellon Public Funds > \$1B Net Universe



*Global Equity Allocation: 24.1% Domestic Equities; 15.8% Foreign Equities; 5.9% Global Equities; 1.1% Global Equity Liquidity Account. Percentages are of the Total FRS Fund.

¹Allocations may not sum too 100.0% due to rounding.

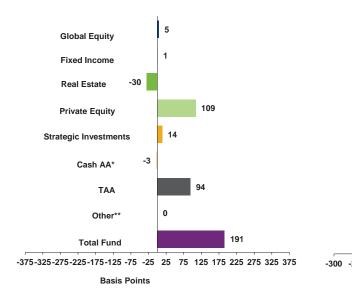
**Global Equity Allocation: 25.6% Domestic Equities; 14.4% Foreign Equities.



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Total Fund As of September 30, 2022

Attribution



Global Equity 35 Fixed Income Real Estate_3 **Private Equity** 80 Strategic Investments 5 Cash AA* TAA 0 Other** 149 **Total Fund** -300 -250 -200 -150 -100 -50 50 100 150 200 250 300 **Basis Points**

5-Year Ending 9/30/2022

*Cash AA includes Cash and Central Custody, Securities Lending Account income from 12/2009 to 3/2013 and unrealized gains and losses on securities lending collateral beginning June 2013, TF STIPFRS NAV Adjustment Account, and the Cash Expense Account.

**Other includes legacy accounts and unexplained differences due to methodology.

1-Year Ending 9/30/2022

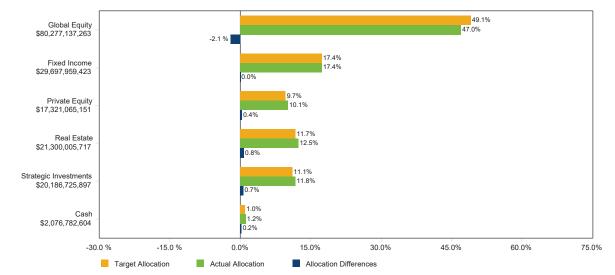


Total Fund

As of September 30, 2022

Asset Allocation Compliance

	Market Value (\$)	Current Allocation (%)	Target Allocation (%)	Minimum Allocation (%)	Maximum Allocation (%)
Total Fund	170,859,676,055	100.0	100.0		
Global Equity	80,277,137,263	47.0	49.1	45.0	70.0
Fixed Income	29,697,959,423	17.4	17.4	10.0	26.0
Private Equity	17,321,065,151	10.1	9.7	2.0	12.0
Real Estate	21,300,005,717	12.5	11.7	4.0	16.0
Strategic Investments	20,186,725,897	11.8	11.1	0.0	16.0
Cash	2,076,782,604	1.2	1.0	0.3	5.0

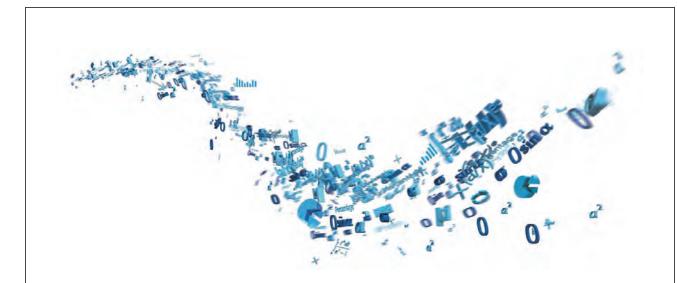


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AON Empower Results*

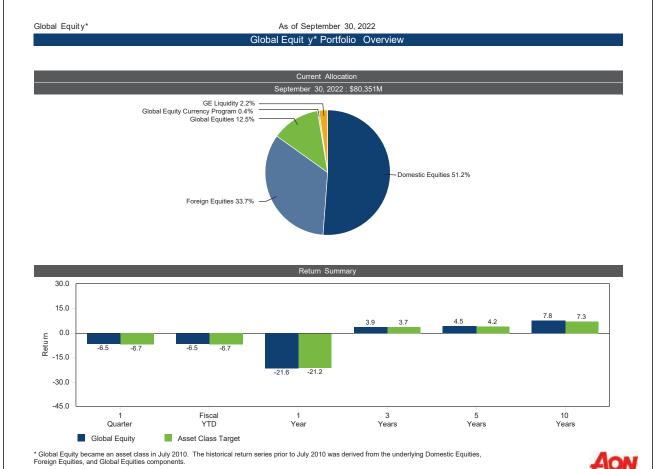
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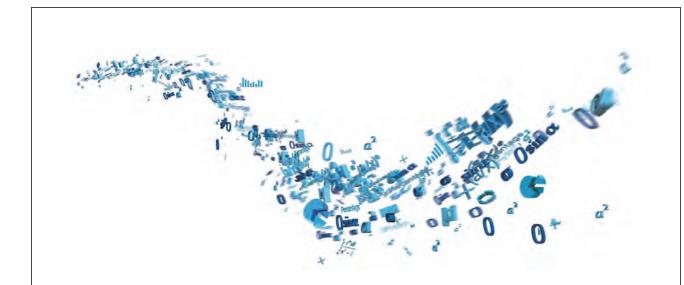




Global Equity



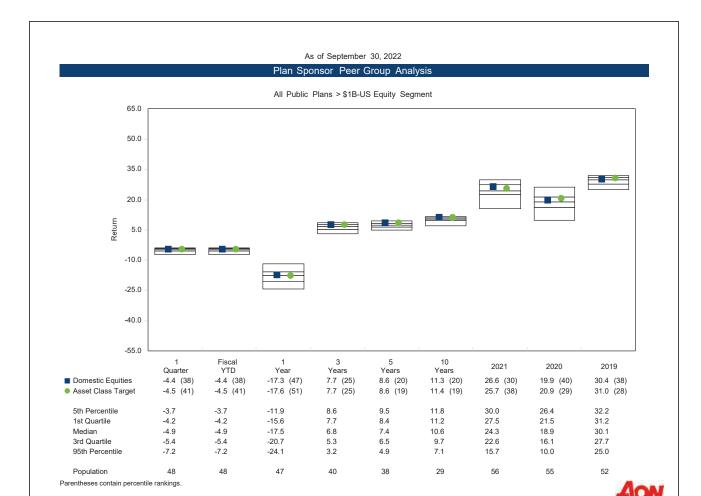




Domestic Equities







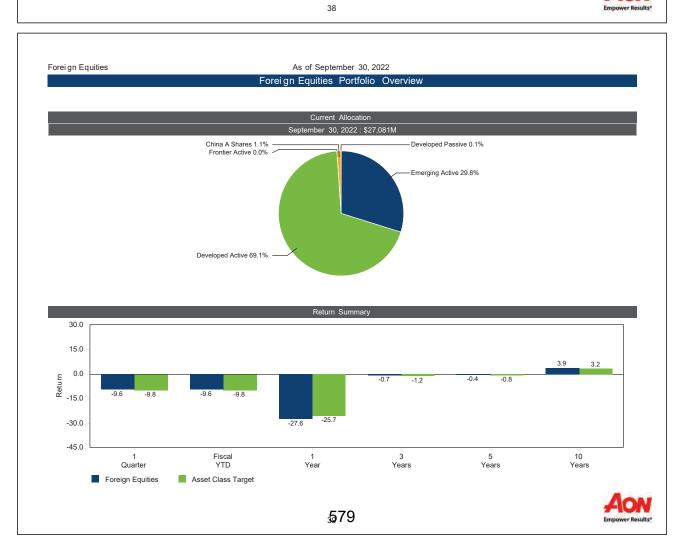
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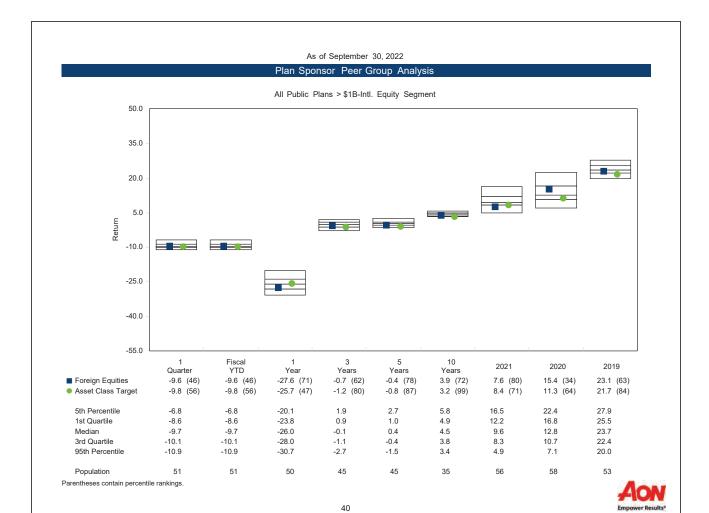




Foreign Equities

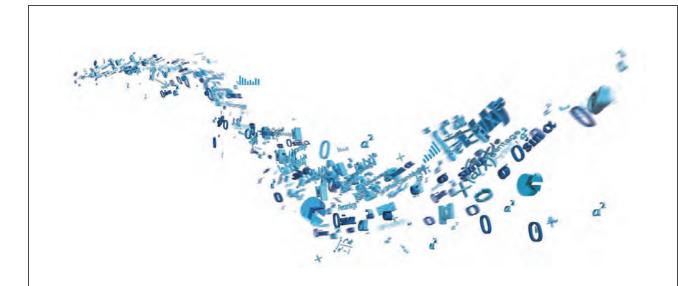






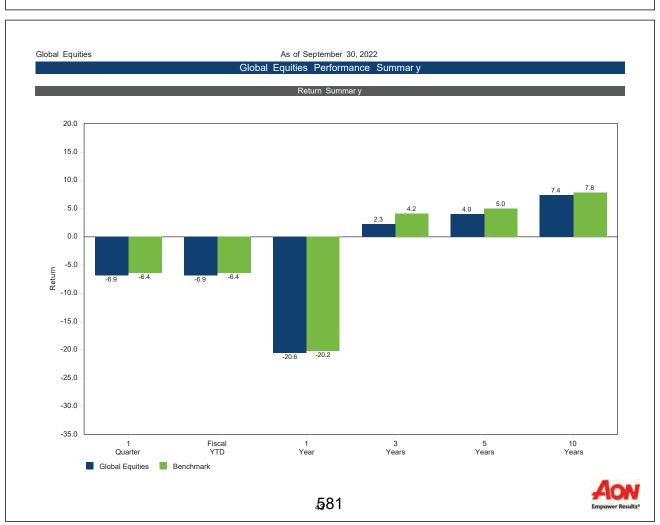
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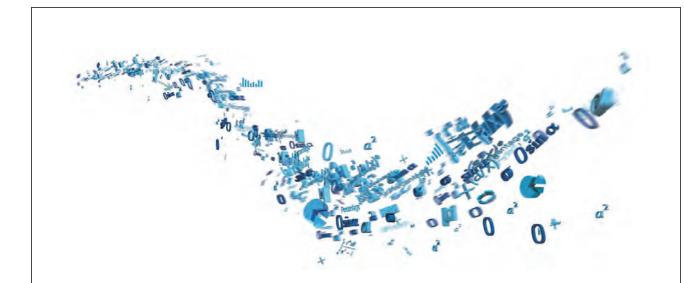


Global Equities



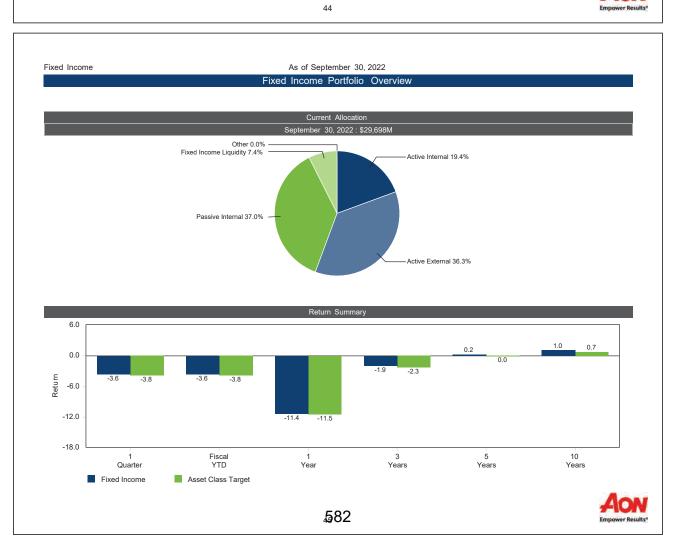


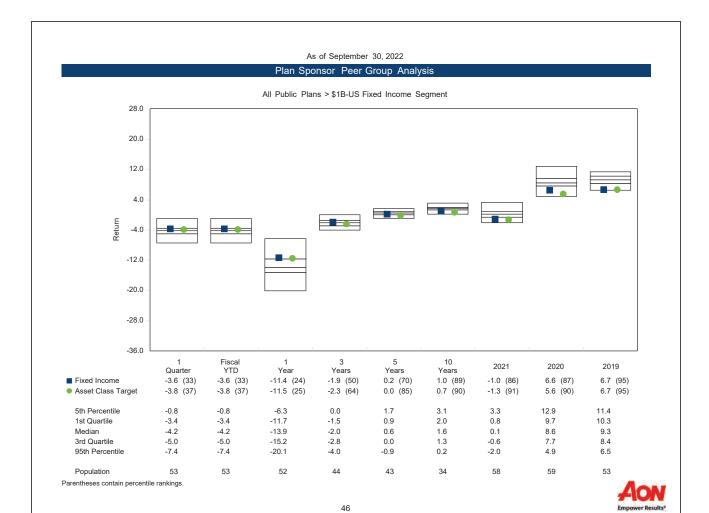
42



Fixed Income

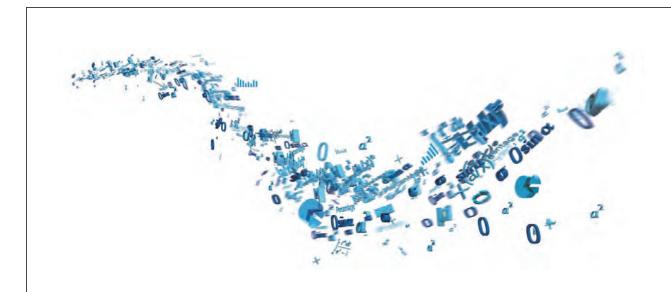






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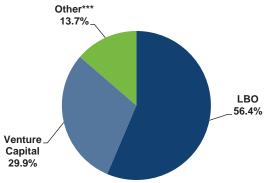
Private Equity

48

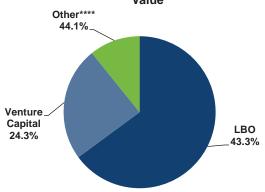
As of September 30, 2022 **Private Equity**

Overview

FRS Private Equity by Market Value*



Preqin Private Equity Strategies by Market Value**





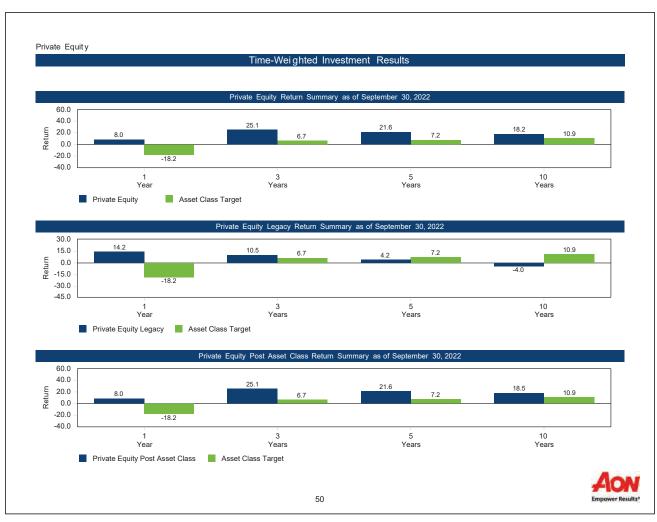
^{*}Allocation data is as of September 30, 2022.

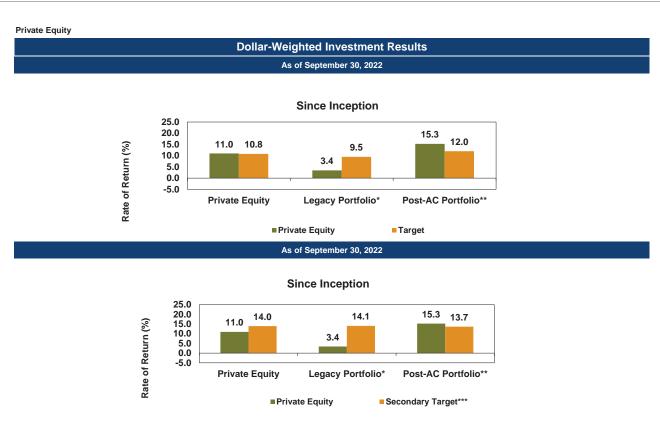
**Allocation data is as of June 30, 2019, from the Preqin database.

**Other for the FRS Private Equity consists of Growth Capital, Secondary, PE Cash, and PE Transition.

****Other for the Preqin data consists of Distressed PE, Growth, Mezzanine, and other Private Equity/Special Situations.

Preqin universe is comprised of 10,000 private equity funds representing \$4.8 trillion.





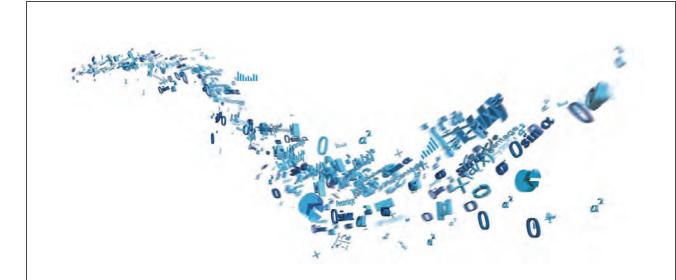
^{*}The Inception Date for the Legacy Portfolio is January 1989.

**The Inception Date for the Post-AC Portfolio is September 2000.

**The Secondary Target is a blend of the Cambridge Associates Private Equity Index and the Cambridge Associates Venture Capital Index based on actual ABAL weights.

Secondary Target data is on a quarterly lag. 5585

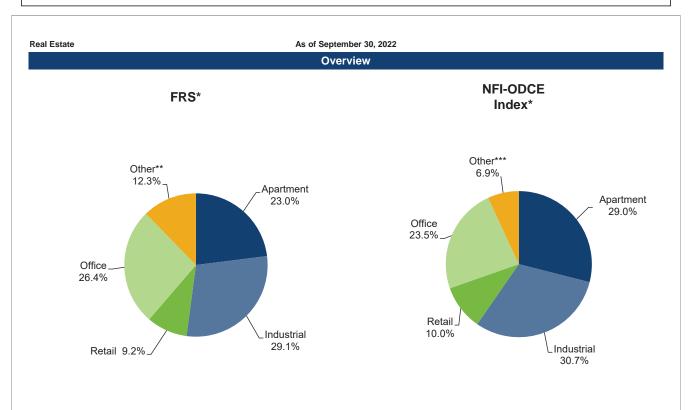




Real Estate



52

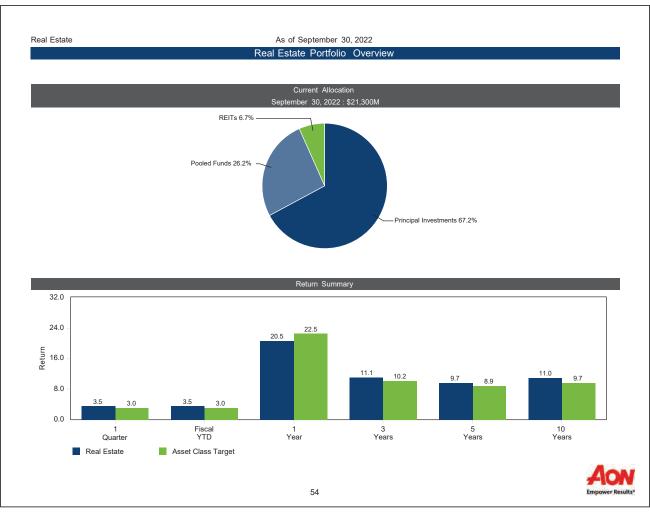


*Property Allocation data is as of June 30, 2022. The FRS chart includes only the FRS private real estate assets. Property type information for the REIT portfolios is not include **Other for the FRS consists of Hotel, Land, Preferred Equity, Agriculture, Self-Storage and Senior Housing.

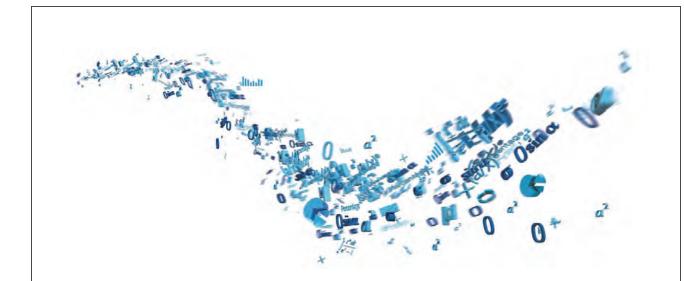
***Other for the NFI-ODCE Index consists of Hotel, Senior Living, Healthcare, Mixed Use, Single Family Residential, Parking, Timber/Agriculture, Land and Infrastructure.

5386





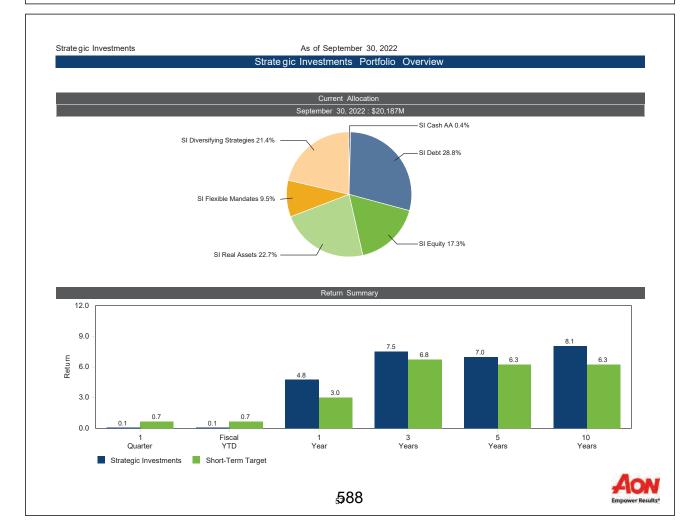


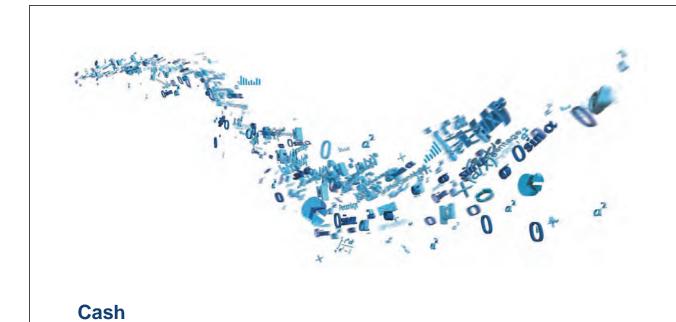


Strategic Investments

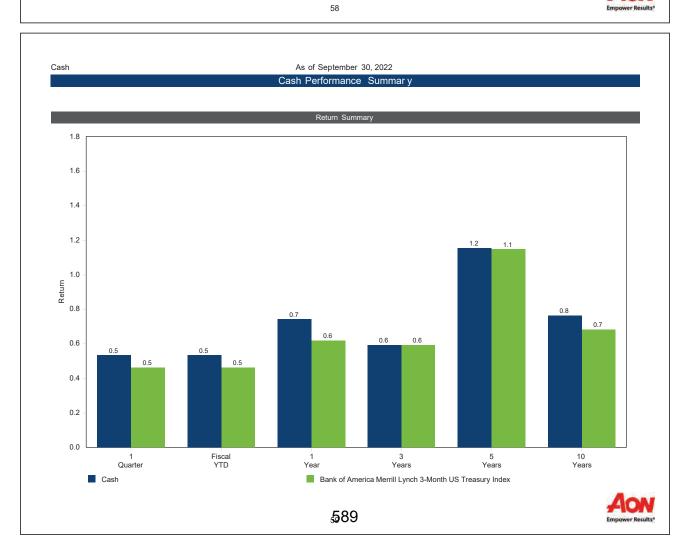


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AON







As of September 30, 2022 **Appendix**

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Total FRS Assets

<u>Performance Benchmark</u>- A combination of the Global Equity Target, the Barclays Capital U.S. Intermediate Aggregate Index, the Private Equity Target Index, the Real Estate Investments Target Index, the Strategic Investments Target Benchmark, and the Bank of America Merrill Lynch 3-Month US Treasury Index. The short -term target policy allocations to the Strategic Investments, Real Estate and Private Equity asset classes are floating and based on the actual average monthly balance of the Global Equity asset class. Please refer to section VII. Performance Measurement in the FRS Defined Benefit Plan Investment Policy Statement for more details on the calculation of the Performance Benchmark. Prior to October 1, 2013, the Performance benchmark was a combination of the Global Equity Target, the Barclays Aggregate Bond Index, the Private Equity Target Index, the Real Estate Investments Target Index, the Strategic Investments Target Benchmark, and the iMoneyNet First Tier Institutional Money Market Funds Net Index. The short-term target policy allocations to the Strategic Investments, Real Estate and Private Equity asset classes are floating and based on the actual average monthly balance of the Global Equity asset class. Prior to July 2010, the Performance Benchmark was a combination of the Russell 3000 Index, the Foreign Equity Target Index, the Strategic Investments Target Benchmark, the Barclays Aggregate Bond Index, the Real Estate Investments Target Index, the Private Equity Target Index, the Barclays U.S. High Yield Ba/B 2% Issuer Capped Index, and the iMoneyNet First Tier Institutional Money Market Funds Gross Index. During this time, the short-term target policy allocations to Strategic Investments, Real Estate and Private Equity asset classes were floating and based on the actual average monthly balance of the Strategic Investments, Real Estate and Private Equity asset classes. The target weights shown for Real Estate and Private Equity were the allocations that the asset classes were centered around. The actual target weight floated around this target month to month based on changes in asset values.

Total Global Equity

Performance Benchmark- A custom version of the MSCI All Country World Investable Market Index (MSCI IMI), in dollar terms, net of withholding taxes on non-resident institutional investors, adjusted to reflect securities and other investments prohibited by Florida law or that would be prohibited by Florida law if acquired as of the date of measurement of such Index notwithstanding that the securities or investments were actually acquired before such date. Prior to July 2010, the asset class benchmark is a weighted average of the underlying Domestic Equities, Foreign Equities and Global Equities historical benchmarks.

Total Domestic Equities

Performance Benchmark- The Russell 3000 Index. Prior to July 1, 2002, the benchmark was the Wilshire 2500 Stock Index. Prior to January 1, 2001, the benchmark was the Wilshire 2500 Stock Index ex-Tobacco. Prior to May 1, 1997, the benchmark was the Wilshire 2500 Stock Index. Prior to September 1, 1994, the benchmark was the S&P 500 Stock Index.

Total Foreign Equities

Performance Benchmark- A custom version of the MSCI ACWI ex-U.S. Investable Market Index adjusted to exclude companies divested under the PFIA. Prior to April 1, 2008, it was the MSCI All Country World Index ex-U.S. Investable Market Index. Prior to September 24, 2007, the target was the MSCI All Country World ex-U.S. Free Index. Prior to November 1, 1999, the benchmark was 85% MSCI Europe, Australasia and Far East (EAFE) Foreign Stock Index and 15% IFCI Emerging Markets Index with a half weight in Malaysia. Prior to March 31, 1995, the benchmark was the EAFE Index.

Total Global Equities

Performance Benchmark- Aggregated based on each underlying manager's individual benchmark. The calculation accounts for the actual weight and the benchmark return. The benchmarks used for the underlying managers include both the MSCI FSB All Country World ex-Sudan ex-Iran Net Index and MSCI FSB All Country World ex-Sudan ex-Iran Net Investable Market Index (IMI).



Total Fixed Income

Performance Benchmark- The Barclays Capital U.S. Intermediate Aggregate Index. Prior to October 1, 2013, it was the Barclays U.S. Aggregate Bond Index. Prior to June 1, 2007, it was the Fixed Income Management Aggregate (FIMA). Prior to July 1, 1999, the benchmark was the Florida High Yield Extended Duration Index. Prior to July 31, 1997, the benchmark was the Florida Extended Duration Index. Prior to July 1, 1989, the Salomon Brothers Broad Investment-Grade Bond Index was the benchmark. For calendar year 1985, the performance benchmark was 70% Shearson Lehman Extended Duration and 30% Salomon Brothers Mortgage Index.

Total Private Equity

<u>Performance Benchmark</u>- The MSCI All Country World Investable Market Index (ACWI IMI), adjusted to reflect the provisions of the Protecting Florida's Investments Act, plus a fixed premium return of 300 basis points per annum. Prior to July 1, 2014, the benchmark was the domestic equities target index return (Russell 3000 Index) plus a fixed premium return of 300 basis points per annum. Prior to July 1, 2010, it was the domestic equities target index return plus a fixed premium return of 450 basis points per annum. Prior to November 1, 1999, Private Equities was part of the Domestic Equities asset class and its benchmark was the domestic equities target index return plus 750 basis points.

Total Real Estate

Performance Benchmark- The core portion of the asset class is benchmarked to an average of the National Council of Real Estate Investment Fiduciaries (NCREIF) Fund Index- Open-ended Diversified Core Equity, net of fees, weighted at 76.5%, and the non-core portion of the asset class is benchmarked to an average of the National Council of Real Estate Investment Fiduciaries (NCREIF) Fund Index- Open-ended Diversified Core Equity, net of fees, weighted at 13.5%, plus a fixed return premium of 150 basis points per annum, and the FTSE EPRA/NAREIT Developed Index, in dollar terms, net of withholding taxes on non-resident institutional investors, weighted at 10%. Prior to July 1, 2014, the benchmark was a combination of 90% NCREIF ODCE Index, net of fees, and 10% FTSE EPRA/NAREIT Developed Index, net of fees, and 10% Dow Jones U.S. Select RESI. Prior to June 1, 2007, it was the Consumer Price Index plus 450 basis points annually. Prior to July 1, 2003, the benchmark was the Dow Jones U.S. Select Resident Securities Index Index Pages Index Securities Index Index Pages Index Pages Index Securities Index U.S. Select Real Estate Securities Index Un-Levered. Prior to November 1, 1999, the benchmark was the Russell-NCREIF Property Index.

Total Strategic Investments

Performance Benchmark- Long-term, 4.0% plus the contemporaneous rate of inflation or CPI. Short-term, a weighted aggregation of individual portfolio level benchmarks. Prior to July 1, 2018, a Performance Benchmark-Long-term, 4.5% plus the contemporaneous rate of inflation or CPI. Short-term, a weighted aggregation of individual portfolio level benchmark.

Total Cash

Performance Benchmark- Bloomberg Barclays U.S. Treasury Bill: 1-3 month index. Prior to October 1, 2020, it was the Bank of America Merrill Lynch 3-Month US Treasury Index. Prior to July 1, 2018 it was the iMoneyNet First Tier Institutional Money Market Funds Net Index. Prior to July 1, 2010, it was the iMoneyNet First Tier Institutional Money Market Funds Gross Index. Prior to June 1, 2007, it was the return of the Merrill Lynch 90-Day (Auction Average) Treasury Bill Yield



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As of September 30, 2022

Appendix

Description of Benchmarks

Bloomberg Barclays U.S. Treasury Bill: 1-3 month Index- Consists of U.S. Treasury Bills that have a remaining maturity of greater than or equal to 1 month

Barclays Capital U.S. Intermediate Aggregate Bond Index - A market value-weighted index consisting of U.S. Treasury securities, corporate bonds and mortgage-related and asset-backed securities with one to ten years to maturity and an outstanding par value of \$250 million or greater

Consumer Price Index (CPI)- The CPI, an index consisting of a fixed basket of goods bought by the typical consumer and used to measure consumer inflation.

FTSE EPRA/NAREIT Developed Index - An index designed to represent general trends in eligible real estate equities worldwide. Relevant real estate activities are defined as the ownership, disposure and development of income-producing real estate. This index covers the four primary core asset classes (Industrial, Retail, Office, and Apartment).

MSCI All Country World Investable Market Index - A free float-adjusted market capitalization-weighted index that is designed to measure the equity market performance of developed and emerging markets. This investable market index contains constituents from the large, mid, and small cap size segments and targets a coverage range around 99% of free-float adjusted market capitalization.

NCREIF ODCE Property Index - The NCREIF ODCE is a capitalization-weighted, gross of fee, time-weighted return index. The index is a summation of open-end funds, which NCREIF defines as infinite-life vehicles consisting of multiple investors who have the ability to enter or exit the fund on a periodic basis, subject to contribution and/or redemption requests

Russell 3000 Index - A capitalization-weighted stock index consisting of the 3,000 largest publicly traded U.S. stocks by capitalization. This represents most publicly traded, liquid U.S. stocks



Description of Universes

Total Fund - A universe comprised of 150 total fund portfolio returns, net of fees, of public defined benefit plans calculated and provided by BNY Mellon Performance & Risk Analytics and Investment Metrics. Aggregate assets in the universe comprised \$2.0 trillion as of quarter-end and the average market value was \$13.2 billion.

Domestic Equity - A universe comprised of 52 total domestic equity portfolio returns, net of fees, of public defined benefit plans calculated and provided by BNY Mellon Performance & Risk Analytics. Aggregate assets in the universe comprised \$1.0 trillion as of quarter-end and the average market value was \$18.5 billion.

Foreign Equity - A universe comprised of 55 total international equity portfolio returns, net of fees, of public defined benefit plans calculated and provided by BNY Mellon Performance & Risk Analytics. Aggregate assets in the universe comprised \$1.0 trillion as of quarter-end and the average market value was \$18.5 billion.

Fixed Income - A universe comprised of 55 total fixed income portfolio returns, net of fees, of public defined benefit plans calculated and provided by BNY Mellon Performance & Risk Analytics. Aggregate assets in the universe comprised \$1.1 trillion as of quarter-end and the average market value was \$19.5 billion.

Real Estate - A universe comprised of 42 total real estate portfolio returns, net of fees, of public defined benefit plans calculated and provided by BNY Mellon Performance & Risk Analytics. Aggregate assets in the universe comprised \$1.0 trillion as of quarter-end and the average market value was \$24.1 billion.

Private Equity - An appropriate universe for private equity is unavailable.

Strate gic Investments - An appropriate universe for strategic investments is unavailable.



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As of September 30, 2022

Appendix

Explanation of Exhibits

Quarterly and Cumulative Excess Performance - The vertical axis, excess return, is a measure of fund performance less the return of the primary benchmark. The horizontal axis represents the time series. The quarterly bars represent the underlying funds' relative performance for the quarter.

Ratio of Cumulative Wealth Graph - An illustration of a portfolio's cumulative, un-annualized performance relative to that of its benchmark. An upward-sloping line indicates superior fund performance versus its benchmark. Conversely, a downward-sloping line indicates underperformance by the fund. A flat line is indicative of benchmark-like performance.

Performance Comparison - Plan Sponsor Peer Group Analysis - An illustration of the distribution of returns for a particular asset class. The component's return is indicated by the circle and its performance benchmark by the triangle. The top and bottom borders represent the 5th and 95th percentiles, respectively. The solid line indicates the median while the dotted lines represent the 25th and 75th percentiles.



Notes

- The rates of return contained in this report are shown on an after-fees basis unless otherwise noted. They are geometric and time-weighted. Returns for periods longer than one year are annualized.
- Universe percentiles are based upon an ordering system in which 1 is the best ranking and 100 is the worst ranking.
- Due to rounding throughout the report, percentage totals displayed may not sum to 100%. Additionally, individual fund totals in dollar terms may not sum to the plan total.



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Disclaimer

Past performance is not necessarily indicative of future results.

Unless otherwise noted, performance returns presented reflect the respective fund's performance as indicated. Returns may be presented on a before-fees basis (gross) or afterfees basis (net). After-fee performance is net of each respective sub-advisors' investment management fees and include the reinvestment of dividends and interest as indicated on the notes page within this report or on the asset allocation and performance summary pages. Actual returns may be reduced by Aon Investments' investment advisory fees or other trust payable expenses you may incur as a client. Aon Investments' advisory fees are described in Form ADV Part 2A. Portfolio performance, characteristics and volatility also may differ from the benchmark(s) shown.

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Aon Investments USA Inc. 200 East Randolph Street Suite 700 Chicago, IL 60601 ATTN: Aon Investments Compliance Officer





FRS Investment Plan | Third Quarter 2022

Quarterly Investment Review

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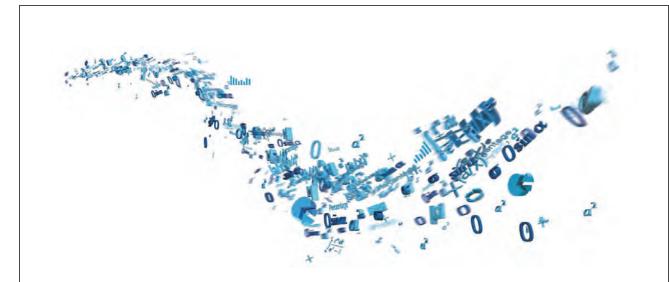


Table Of Contents

1 FRS Investment Plan

Appendix





FRS Investment Plan



As of September 30, 2022

Asset Allocation & Performance													
	Allocation				l	Perform	ance(%)						
	Market Value (\$)	%	1 Quarter	Year To Date		1 ear	3 Years	5 Years	10 Years				
FRS Investment Plan	12,232,141,697	100.0	-4.9	-20.0	-16.4		3.1	4.1	6.0				
Total Plan Aggregate Benchmark			-4.7	-19.0	-15.0		3.1	4.0	5.8				
Retirement Date	5,803,186,309	47.4											
FRS Retirement Fund	591,042,830	4.8	-5.5 (94)	-15.8 (4	10) -13.2	(25)	1.8 (1)	2.9 (1)	3.5 (57)				
Retirement Custom Index			-5.2 (87)	-15.3 (3	35) -12.7	(14)	1.5 (4)	2.7 (6)	3.4 (65)				
FRS 2020 Retirement Date Fund	458.513.075	3.7	-5.5 (82)	-16.2 (4	1) -13.4	(6)	2.2 (5)	3.3 (15)	4.7 (90)				
2020 Retirement Custom Index	,,.		-5.2 (63)	-16.0 (4	,	` '	1.9 (17)	3.1 (26)	4.6 (100)				
FRS 2025 Retirement Date Fund	802.868.761	6.6	-5.6 (62)	-17.5 (1	14) -14.4	(11)	2.6 (5)	3.6 (8)	5.6 (58)				
2025 Retirement Custom Index	302,000,707	0.0	-5.3 (51)	- (14) -14.3	, ,	2.3 (13)	3.4 (25)	5.4 (73)				
FRS 2030 Retirement Date Fund	780.338.094	6.4	-5.7 (56)	-18.8 (1	13) -15.4	(15)	2.8 (10)	3.8 (22)	6.3 (43)				
2030 Retirement Custom Index	700,330,094	0.4	-5.4 (37)	-18.8 (1		. ,	2.6 (18)	3.6 (38)	6.1 (53)				
	700 704 454	0.0	. ,			. ,	. ,	. ,	. ,				
FRS 2035 Retirement Date Fund 2035 Retirement Custom Index	766,721,451	6.3	-5.9 (48) -5.6 (32)	-20.0 (9 -20.0 (9	,	` '	3.0 (29) 2.8 (33)	3.9 (43) 3.8 (57)	7.0 (43) 6.7 (50)				
			- (- ,	`		. ,	. ,	. ,	0.7 (50)				
FRS 2040 Retirement Date Fund	702,059,276	5.7	-6.1 (40)	-21.2 (8	,	. ,	3.1 (42)	4.0 (58)	7.1 (44)				
2040 Retirement Custom Index			-5.8 (32)	-21.2 (8	3) -17.5	(12)	3.0 (44)	3.9 (72)	6.9 (69)				
FRS 2045 Retirement Date Fund	700,450,510	5.7	-6.3 (44)	-22.2 (1	14) -18.4	(16)	3.2 (50)	4.0 (80)	7.2 (63)				
2045 Retirement Custom Index			-6.0 (29)	-22.1 (1	12) -18.2	(16)	3.2 (50)	4.0 (82)	7.0 (92)				
FRS 2050 Retirement Date Fund	469,566,077	3.8	-6.4 (42)	-22.6 (7	7) -18.6	(15)	3.4 (47)	4.1 (72)	7.2 (65)				
2050 Retirement Custom Index			-6.1 (26)	-22.4 (7	7) -18.4	(14)	3.4 (50)	4.1 (74)	7.1 (84)				
FRS 2055 Retirement Date Fund	324,624,113	2.7	-6.5 (47)	-22.8 (8	3) -18.8	(16)	3.5 (46)	4.2 (71)	7.3 (87)				
2055 Retirement Custom Index			-6.1 (27)	-22.5 (7	7) -18.4	(14)	3.4 (48)	4.1 (78)	7.1 (99)				
FRS 2060 Retirement Date Fund	207,002,122	1.7	-6.5 (46)	-22.8 (3	3) -18.8	(11)	3.6 (43)	4.2 (-)	-				
2060 Retirement Custom Index			-6.1 (29)	-22.5 (2	,	` '	3.4 (71)	4.1 (-)	-				
Stable Value	1.394.697.066	11.4											
FRS Stable Value Fund	1,394,697,066	11.4	0.5 (52)	1.3 (5	50) 1.7	(50)	-	-	-				
ICE BofA US Treasuries 1-3 Year Index	.,,,,		-1.6 (94)	-4.4 (9	,	` '	-	-	-				



As of September 30, 2022

Asset Allocation & Performance

	Allocation		Performance(%)									
	Market Value (\$)	%	1 Quarter	Year To Date	1 Year	3 Years	5 Years	10 Years				
Real Assets	194,407,717	1.6										
FRS Inflation Sensitive Fund	194,407,717	1.6	-6.1	-11.1	-7.6	2.6	2.6	0.9				
FRS Custom Multi-Assets Index			-5.6	-10.1	-6.8	1.9	2.4	0.9				
Fixed Income	504,616,357	4.1	-4.0 (18)	-14.3 (22)	-14.3 (21)	-2.4 (22)	0.3 (17)	1.5 (12)				
Total Bond Index			-3.9 (14)	-13.8 (15)	-13.7 (13)	-2.6 (26)	0.1 (28)	1.2 (33)				
FRS U.S. Bond Enhanced Index Fund	195,929,564	1.6	-4.8 (74)	-14.7 (41)	-14.8 (43)	-3.3 (64)	-0.3 (57)	0.9 (64)				
Blmbg. U.S. Aggregate			-4.8 (69)	-14.6 (37)	-14.6 (32)	-3.3 (64)	-0.3 (59)	0.9 (70)				
FRS Core Plus Bond Fund	308,686,793	2.5	-4.1 (37)	-15.2 (54)	-15.0 (48)	-2.5 (36)	0.4 (28)	2.0 (14)				
FRS Custom Core-Plus Fixed Income Index			-3.9 (28)	-14.5 (34)	-14.4 (29)	-2.7 (51)	0.2 (45)	1.7 (30)				
Domestic Equity	2,736,223,913	22.4	-4.4 (40)	-25.8 (68)	-19.8 (68)	6.6 (43)	7.5 (41)	11.0 (26)				
Total U.S. Equities Index			-4.4 (40)	-24.6 (60)	-17.7 (59)	7.1 (36)	7.8 (37)	10.9 (26)				
FRS U.S. Stock Market Index Fund	1,237,284,012	10.1	-4.5 (43)	-24.6 (60)	-17.6 (58)	7.7 (27)	8.7 (22)	11.5 (17)				
Russell 3000 Index			-4.5 (43)	-24.6 (60)	-17.6 (58)	7.7 (27)	8.6 (22)	11.4 (18)				
FRS U.S. Stock Fund	1,498,939,900	12.3	-4.2 (35)	-27.7 (76)	-23.1 (77)	-	-	-				
Russell 3000 Index			-4.5 (43)	-24.6 (60)	-17.6 (58)	-	-	-				
International/Global Equity	596,519,955	4.9	-9.9 (41)	-28.0 (51)	-26.5 (48)	-0.2 (30)	0.4 (22)	4.7 (19)				
Total Foreign and Global Equities Index			-9.4 (32)	-26.8 (40)	-25.0 (36)	-0.6 (34)	-0.1 (27)	4.1 (29)				
FRS Foreign Stock Index Fund	216,473,904	1.8	-10.5 (54)	-27.1 (43)	-25.9 (44)	-1.2 (43)	-0.6 (36)	3.9 (32)				
MSCI All Country World ex-U.S. IMI Index			-9.7 (38)	-26.9 (42)	-25.7 (43)	-1.3 (44)	-0.8 (39)	3.6 (37)				
FRS Foreign Stock Fund	127,343,493	1.0	-9.3 (32)	-32.1 (75)	-32.9 (80)	-1.2 (43)	-0.2 (28)	4.5 (21)				
MSCI AC World ex USA Index (Net)			-9.9 (42)	-26.5 (38)	-25.2 (38)	-1.5 (48)	-0.8 (39)	3.0 (52)				
FRS Global Stock Fund	252,702,558	2.1	-6.0 (36)	-31.5 (67)	-26.9 (67)	6.0 (20)	6.9 (11)	9.8 (10)				
MSCI AC World Index (Net)			-6.8 (46)	-25.6 (45)	-20.7 (46)	3.7 (38)	4.4 (35)	7.3 (43)				
FRS Self-Dir Brokerage Acct	1,002,490,379	8.2										

The returns for the Retirement Date Funds, Inflation Sensitive Fund, and Core Plus Bond Fund use prehire data for all months prior to 7/1/2014, actual live data is used thereafter. Note: The SDBA opened for members on 1/2/2014. No performance calculations will be made for the SDBA.



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As of September 30, 2022 Asset Allocation & Performance

		Asset	Allocation	i & Peric	rmance					
	2021	2020	2019	2018	Performa 2017	ance(%) 2016	2015	2014	2013	2012
FRS Investment Plan	14.1	13.1	20.5	-5.7	16.4	8.0	-0.9	4.9	15.2	10.5
Total Plan Aggregate Benchmark	14.1	11.7	20.5	-5. <i>1</i> -5.8	15.5	8.5	-0.9	4.9	14.6	9.7
Retirement Date										
FRS Retirement Fund	9.6 (1)	10.2 (38)	14.8 (36)	-3.7 (69)	10.8 (24)	6.2 (18)	-2.6 (100)	4.4 (69)	3.5 (88)	10.7 (14)
Retirement Custom Index	8.9 (9)	9.6 (61)	14.5 (40)	-3.8 (69)	10.4 (41)	6.2 (18)	-1.8 (87)	3.6 (85)	3.4 (88)	8.5 (86)
FRS 2020 Retirement Date Fund	10.5 (10)	10.5 (69)	16.3 (67)	-4.4 (51)	14.0 (29)	7.4 (22)	-2.1 (100)	4.4 (100)	9.6 (98)	12.4 (73)
2020 Retirement Custom Index	10.0 (22)	10.2 (72)	16.0 (73)	-4.5 (53)	13.3 (49)	7.1 (25)	-1.6 (85)	3.9 (100)	9.7 (98)	11.0 (93)
FRS 2025 Retirement Date Fund	11.7 (14)	11.4 (72)	18.2 (75)	-5.2 (51)	16.1 (25)	8.0 (22)	-1.7 (79)	4.5 (100)	13.7 (77)	13.5 (62)
2025 Retirement Custom Index	11.3 (24)	11.2 (74)	17.8 (82)	-5.3 (56)	15.5 (39)	7.6 (26)	-1.5 (72)	4.2 (100)	13.8 (76)	12.4 (88)
FRS 2030 Retirement Date Fund	12.8 (29)	12.0 (76)	19.8 (80)	-6.0 (46)	18.0 (27)	8.5 (20)	-1.3 (60)	4.5 (96)	18.1 (64)	14.6 (53)
2030 Retirement Custom Index	12.4 (40)	12.0 (76)	19.4 (82)	-6.0 (47)	17.3 (46)	8.0 (28)	-1.5 (63)	4.4 (96)	18.2 (64)	13.8 (71)
FRS 2035 Retirement Date Fund	13.8 (66)	12.6 (85)	21.1 (81)	-6.7 (45)	19.8 (21)	9.1 (16)	-1.4 (54)	4.4 (100)	22.0 (58)	15.8 (36)
2035 Retirement Custom Index	13.4 (72)	12.7 (84)	20.8 (87)	-6.8 (46)	18.9 (48)	8.3 (37)	-1.7 (62)	4.3 (100)	22.0 (58)	15.2 (67)
FRS 2040 Retirement Date Fund	14.6 (80)	13.3 (77)	22.5 (77)	-7.5 (51)	20.9 (24)	9.2 (14)	-1.4 (49)	4.4 (96)	22.3 (58)	15.8 (51)
2040 Retirement Custom Index	14.3 (85)	13.4 (75)	22.1 (82)	-7.5 (51)	20.4 (42)	8.6 (45)	-1.7 (65)	4.3 (96)	22.4 (58)	15.2 (73)
FRS 2045 Retirement Date Fund	15.4 (90)	13.8 (77)	23.4 (81)	-8.0 (57)	21.5 (24)	9.4 (25)	-1.5 (52)	4.4 (100)	22.3 (70)	15.8 (45)
2045 Retirement Custom Index	15.1 (91)	13.9 (75)	23.0 (87)	-8.0 (57)	21.2 (41)	8.9 (38)	-1.7 (64)	4.3 (100)	22.4 (70)	15.2 (97)
FRS 2050 Retirement Date Fund	16.1 (88)	14.0 (75)	24.0 (82)	-8.4 (66)	21.6 (26)	9.5 (24)	-1.5 (61)	4.4 (95)	22.3 (66)	15.8 (60)
2050 Retirement Custom Index	15.8 (94)	14.1 (72)	23.6 (83)	-8.4 (66)	21.3 (49)	8.9 (42)	-1.7 (66)	4.3 (96)	22.4 (66)	15.2 (88)
FRS 2055 Retirement Date Fund	16.4 (86)	14.3 (69)	24.1 (88)	-8.4 (60)	21.5 (40)	9.3 (35)	-1.4 (53)	4.4 (100)	22.3 (86)	15.8 (67)
2055 Retirement Custom Index	16.0 (92)	14.1 (79)	23.7 (90)	-8.4 (60)	21.3 (56)	8.9 (39)	-1.7 (64)	4.3 (100)	22.4 (85)	15.2 (98)
FRS 2060 Retirement Date Fund	16.4 (80)	14.5 (78)	24.2 (-)	-8.3 (-)	-	-	-	-	-	-
2060 Retirement Custom Index	16.0 (89)	14.1 (81)	23.7 (-)	-8.4 (-)	-	-	-	-	-	-
Stable Value										
FRS Stable Value Fund	-	-	-	-	-	-	-	-	-	-
ICE BofA US Treasuries 1-3 Year Index	-	-	-	-	-	-	-	-	-	-



Asset Allocation & Performance

	Performance(%)										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	
Real Assets											
FRS Inflation Sensitive Fund	12.8	4.0	13.0	-5.5	8.1	6.0	-7.9	3.2	-9.1	9.1	
FRS Custom Multi-Assets Index	11.5	2.3	13.0	-5.5	8.1	6.2	-5.0	1.8	-8.9	6.6	
Fixed Income	-0.3 (15)	8.0 (54)	9.8 (22)	-0.1 (36)	4.4 (22)	4.7 (12)	0.3 (59)	4.7 (77)	-1.1 (24)	6.0 (47)	
Total Bond Index	-0.7 (27)	7.2 (83)	9.2 (47)	-0.1 (30)	3.9 (42)	4.3 (18)	0.1 (72)	4.9 (76)	-1.2 (25)	4.8 (72)	
FRS U.S. Bond Enhanced Index Fund	-1.7 (68)	7.8 (62)	8.7 (61)	0.0 (23)	3.6 (58)	2.7 (66)	0.7 (26)	6.2 (29)	-2.0 (63)	4.4 (73)	
Blmbg. U.S. Aggregate	-1.5 (62)	7.5 (71)	8.7 (61)	0.0 (24)	3.5 (63)	2.6 (66)	0.5 (37)	6.0 (39)	-2.0 (66)	4.2 (77)	
FRS Core Plus Bond Fund	-0.1 (23)	8.6 (55)	11.0 (18)	-0.5 (40)	5.3 (28)	5.7 (15)	0.1 (47)	4.6 (73)	0.8 (14)	11.1 (16)	
FRS Custom Core-Plus Fixed Income Index	-0.3 (32)	7.6 (75)	10.0 (41)	-0.4 (36)	4.2 (69)	4.9 (33)	0.2 (43)	5.1 (50)	0.8 (14)	7.8 (74)	
Domestic Equity	24.6 (57)	20.0 (35)	30.1 (38)	-6.5 (49)	20.8 (49)	13.7 (30)	0.7 (32)	11.5 (47)	35.2 (43)	16.9 (34)	
Total U.S. Equities Index	25.9 (44)	18.9 (38)	30.0 (38)	-6.5 (49)	19.6 (57)	14.9 (23)	-0.5 (42)	11.1 (51)	34.0 (52)	16.5 (39)	
FRS U.S. Stock Market Index Fund	25.7 (46)	21.0 (31)	31.1 (28)	-5.2 (36)	21.2 (43)	12.9 (35)	0.6 (32)	12.6 (31)	33.6 (56)	16.5 (40)	
Russell 3000 Index	25.7 (46)	20.9 (31)	31.0 (28)	-5.2 (36)	21.1 (46)	12.7 (37)	0.5 (33)	12.6 (33)	33.6 (56)	16.4 (41)	
FRS U.S. Stock Fund	22.9 (65)	-	-	-	-	-	-	-	-	-	
Russell 3000 Index	25.7 (46)	-	-	-	-	-	-	-	-	-	
International/Global Equity	9.5 (49)	15.2 (40)	23.7 (38)	-13.5 (32)	28.6 (49)	4.5 (44)	-2.6 (47)	-3.2 (43)	21.6 (36)	18.6 (52)	
Total Foreign and Global Equities Index	9.8 (47)	11.7 (51)	22.3 (47)	-14.0 (39)	27.3 (58)	4.9 (41)	-4.4 (54)	-3.0 (42)	20.6 (41)	16.6 (70)	
FRS Foreign Stock Index Fund	8.6 (53)	11.5 (51)	22.3 (47)	-14.7 (45)	28.3 (51)	5.3 (38)	-4.4 (54)	-4.5 (57)	20.5 (42)	17.6 (60)	
MSCI All Country World ex-U.S. IMI Index	8.5 (53)	11.1 (53)	21.6 (53)	-14.8 (47)	27.8 (54)	4.4 (44)	-4.6 (55)	-4.2 (53)	21.0 (39)	16.4 (71)	
FRS Foreign Stock Fund	2.8 (71)	25.3 (17)	27.4 (21)	-14.9 (49)	31.2 (40)	1.0 (68)	-0.5 (36)	-2.3 (35)	20.6 (41)	19.6 (41)	
MSCI AC World ex USA Index (Net)	7.8 (56)	10.7 (55)	21.5 (54)	-14.2 (41)	27.2 (59)	4.5 (43)	-5.7 (59)	-3.9 (48)	15.3 (56)	16.8 (69)	
FRS Global Stock Fund	18.1 (45)	33.8 (23)	30.5 (25)	-5.6 (21)	29.3 (18)	2.2 (84)	5.6 (12)	3.7 (53)	27.1 (43)	21.0 (14)	
MSCI AC World Index (Net)	18.5 (40)	16.3 (45)	26.6 (47)	-9.4 (52)	24.0 (41)	7.9 (47)	-2.4 (57)	4.2 (47)	22.8 (66)	16.1 (38)	

The returns for the Retirement Date Funds, Inflation Sensitive Fund, and Core Plus Bond Fund use prehire data for all months prior to 7/1/2014, actual live data is used thereafter.



FRS Investment Plan

As of September 30, 2022

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	Asset Allocation												
Asset Allocation as of 9/30/2022													
		U.S. Equity	Non-U.S. Equity	U.S	6. Fixed Income	F	Real Assets		Stable Value		Brokerage	Total	% of Total
FRS Retirement Fund		86,883,296	79,790,782		193,862,048		230,506,704					591,042,830	4.8%
FRS 2020 Retirement Date Fund		86,200,458	79,781,275		133,885,818		158,645,524					458,513,075	3.7%
FRS 2025 Retirement Date Fund		199,914,321	184,659,815		213,563,090		204,731,534					802,868,761	6.6%
FRS 2030 Retirement Date Fund		234,881,766	216,153,652		181,038,438		148,264,238					780,338,094	6.4%
FRS 2035 Retirement Date Fund		264,518,901	243,817,421		151,044,126		107,341,003					766,721,451	6.3%
FRS 2040 Retirement Date Fund		270,994,881	249,933,102		110,925,366		70,205,928					702,059,276	5.7%
FRS 2045 Retirement Date Fund		291,387,412	268,972,996		81,952,710		58,137,392					700,450,510	5.7%
FRS 2050 Retirement Date Fund		203,791,678	187,826,431		37,565,286		40,382,683					469,566,077	3.8%
FRS 2055 Retirement Date Fund		141,860,737	130,823,518		23,697,560		28,242,298					324,624,113	2.7%
FRS 2060 Retirement Date Fund		90,459,927	83,421,855		15,111,155		18,009,185					207,002,122	1.7%
Total Retirement Date Funds	\$	1,870,893,377	\$ 1,725,180,847	\$	1,142,645,597	\$	1,064,466,488	\$	-	\$	-	\$ 5,803,186,309	47.4%
FRS Stable Value Fund									1,394,697,066			1,394,697,066	11.4%
Total Stable Value	\$		\$ -	\$	-	\$	-	\$	1,394,697,066	\$	-	\$ 1,394,697,066	11.4%
FRS Inflation Sensitive Fund							194,407,717		-			194,407,717	1.6%
Total Real Assets	\$		\$ -	\$	-	\$	194,407,717	\$	-	\$	-	\$ 194,407,717	1.6%
FRS U.S. Bond Enhanced Index Fund					195,929,564							195,929,564	1.6%
FRS Core Plus Bond Fund					308,686,793							308,686,793	2.5%
Total Fixed Income	\$		\$ -	\$	504,616,357	\$	-	\$	-	\$	-	\$ 504,616,357	4.1%
FRS U.S. Stock Market Index Fund		1,237,284,012										1,237,284,012	10.1%
FRS U.S. Stock Fund		1,498,939,900										1,498,939,900	12.3%
Total Domestic Equity	\$	2,736,223,913	\$ -	\$	-	\$	-	\$	-	\$	-	\$ 2,736,223,913	22.4%
FRS Foreign Stock Index Fund			216,473,904									216,473,904	1.8%
FRS Global Stock Fund			252,702,558									252,702,558	2.1%
FRS Foreign Stock Fund			127,343,493									127,343,493	1.0%
Total International/Global Equity	\$	-	\$ 596,519,955	\$	-	\$	-	\$	-	\$	-	\$ 596,519,955	4.9%
FRS Self-Dir Brokerage Acct											1,002,490,379	1,002,490,379	8.2%
Total Self-Dir Brokerage Acct										\$	1,002,490,379	\$ 1,002,490,379	8.2%
Total Portfolio	\$	4,607,117,290	\$ 2,321,700,802	\$	1,647,261,954	\$	1,258,874,205	\$	1,394,697,066	\$	1,002,490,379	\$ 12,232,141,697	100.0%
Percent of Total		37.7%	19.0%		13.5%		10.3%		11.4%		8.2%	100.0%	

The returns for the Retirement Date Funds, Inflation Adjusted Multi-Assets Fund and Core Plus Bond Fund use prehire data for all months prior to 7/1/2014, actual live data is used thereafter. Note: The SDBA opened for members on 1/2/14. No performance calculations will be made for the SDBA.



Multi Time Period Statistics

	3 Years Return	3 Years Standard Deviation	3 Years Sharpe Ratio	3 Years Tracking Error	3 Years Information Ratio	3 Years Up Market Capture	3 Years Down Market Capture
FRS Investment Plan	3.09	14.40	0.24	0.70	0.08	102.51	102.77
FRS Retirement Fund	1.78	9.96	0.16	0.51	0.50	102.33	100.55
FRS 2020 Retirement Date Fund	2.18	10.82	0.20	0.60	0.37	100.06	98.37
FRS 2025 Retirement Date Fund	2.60	12.15	0.22	0.61	0.40	99.88	98.25
FRS 2030 Retirement Date Fund	2.82	13.44	0.23	0.62	0.27	99.84	98.80
FRS 2035 Retirement Date Fund	2.99	14.58	0.23	0.64	0.19	99.74	99.02
FRS 2040 Retirement Date Fund	3.13	15.70	0.23	0.65	0.14	99.75	99.21
FRS 2045 Retirement Date Fund	3.19	16.67	0.23	0.66	-0.01	99.99	100.03
FRS 2050 Retirement Date Fund	3.42	17.26	0.24	0.67	0.01	99.99	99.95
FRS 2055 Retirement Date Fund	3.52	17.48	0.25	0.65	0.12	100.79	100.61
FRS 2060 Retirement Date Fund	3.58	17.48	0.25	0.66	0.20	100.95	100.53
FRS Stable Value Fund	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FRS Inflation Sensitive Fund	2.58	10.59	0.23	0.91	0.79	102.76	97.13
FRS U.S. Bond Enhanced Index Fund	-3.26	5.42	-0.69	0.20	0.00	102.55	101.59
FRS Core Plus Bond Fund	-2.47	6.63	-0.43	1.74	0.14	117.47	109.57
FRS U.S. Stock Market Index Fund	7.74	20.96	0.43	0.03	1.60	100.08	99.95
FRS U.S. Stock Fund	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FRS Foreign Stock Index Fund	-1.22	18.98	0.00	1.41	0.04	100.89	100.69
FRS Global Stock Fund	6.04	21.64	0.35	N/A	N/A	N/A	N/A
FRS Foreign Stock Fund	-1.24	20.21	0.01	N/A	N/A	N/A	N/A

The returns for the Retirement Date Funds, Inflation Sensitive Fund, and Core Plus Bond Fund use prehire data for all months prior to 7/1/2014, actual live data is used thereafter.

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As of September 30, 2022

Multi Time Period Statistics

	5 Years Return	5 Years Standard Deviation	5 Years Sharpe Ratio	5 Years Tracking Error	5 Years Information Ratio	5 Years Up Market Capture	5 Years Down Market Capture
FRS Investment Plan	4.07	12.67	0.29	0.61	0.22	102.43	102.29
FRS Retirement Fund	2.90	8.40	0.24	0.46	0.40	102.45	101.23
FRS 2020 Retirement Date Fund	3.27	9.30	0.27	0.52	0.35	100.69	99.13
FRS 2025 Retirement Date Fund	3.62	10.55	0.28	0.53	0.41	100.44	98.80
FRS 2030 Retirement Date Fund	3.79	11.75	0.28	0.54	0.30	100.20	99.04
FRS 2035 Retirement Date Fund	3.92	12.81	0.27	0.56	0.27	100.19	99.24
FRS 2040 Retirement Date Fund	3.99	13.84	0.27	0.58	0.19	100.06	99.38
FRS 2045 Retirement Date Fund	4.02	14.69	0.26	0.59	0.07	100.09	99.87
FRS 2050 Retirement Date Fund	4.13	15.22	0.27	0.61	0.10	100.09	99.79
FRS 2055 Retirement Date Fund	4.18	15.37	0.27	0.59	0.16	100.61	100.25
FRS 2060 Retirement Date Fund	4.23	15.38	0.27	N/A	N/A	N/A	N/A
FRS Stable Value Fund	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FRS Inflation Sensitive Fund	2.60	9.03	0.20	1.07	0.19	102.92	101.57
FRS U.S. Bond Enhanced Index Fund	-0.26	4.81	-0.27	0.16	0.10	101.45	101.16
FRS Core Plus Bond Fund	0.45	5.54	-0.10	1.36	0.23	111.80	107.15
FRS U.S. Stock Market Index Fund	8.66	18.62	0.48	0.04	1.03	100.14	100.00
FRS U.S. Stock Fund	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FRS Foreign Stock Index Fund	-0.62	16.77	-0.02	1.31	0.13	100.96	100.22
FRS Global Stock Fund	6.91	18.81	0.39	N/A	N/A	N/A	N/A
FRS Foreign Stock Fund	-0.23	17.79	0.01	N/A	N/A	N/A	N/A

The returns for the Retirement Date Funds, Inflation Sensitive Fund, and Core Plus Bond Fund use prehire data for all months prior to 7/1/2014, actual live data is used thereafter.







As of September 30, 2022

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Benchmark Descriptions

Retirement Date Benchmarks - A weighted average composite of the underlying components' benchmarks for each fund.

ICE BofA US Treasuries 1-3 Year Index - An unmanaged index that tracks the performance of the direct sovereign debt of the U.S. Government having a maturity of at least one year and less than three years.

FRS Custom Multi-Assets Index - A monthly weighted composite of underlying indices for each TIPS and Real Assets fund. These indices include Barclays U.S. TIPS Index, MSCI AC World Index and the Bloomberg Commodity Total Return Index, NAREIT Developed Index, S&P Global Infrastructure Index, S&P Global Natural Resources Index.

Total Bond Index - A weighted average composite of the underlying benchmarks for each bond fund.

Barclays Aggregate Bond Index - A market value-weighted index consisting of government bonds, SEC-registered corporate bonds and mortgage-related and asset-backed securities with at least one year to maturity and an outstanding par value of \$250 million or greater. This index is a broad measure of the performance of the investment grade U.S. fixed income market.

FRS Custom Core-Plus Fixed Income Index - A monthly rebalanced blend of 80% Barclays U.S. Aggregate Bond Index and 20% Barclays U.S. High Yield Ba/B 1% Issuer Constrained Index.

Total U.S. Equities Index - A weighted average composite of the underlying benchmarks for each domestic equity fund.

Russell 3000 Index - A capitalization-weighted index consisting of the 3,000 largest publicly traded U.S. stocks by capitalization. This index is a broad measure of the performance of the aggregate domestic equity market.

Total Foreign and Global Equities Index - A weighted average composite of the underlying benchmarks for each foreign and global equity fund.

MSCI All Country World ex-U.S. IMI Index - A capitalization-weighted index of stocks representing 22 developed country stock markets and 24 emerging countries, excluding the U.S. market.

MSCI All Country World ex-U.S. Index - A capitalization-weighted index consisting of 23 developed and 24 emerging countries, but excluding the U.S.

MSCI All Country World Index - A capitalization-weighted index of stocks representing approximately 47 developed and emerging countries, including the U.S. and Canadian markets.



Descriptions of Universes

Retirement Date Funds - Target date universes calculated and provided by Lipper.

FRS Stable Value Fund - A stable value universe calculated and provided by Lipper.

FRS U.S. Bond Enhanced Index Fund - A broad market core fixed income universe calculated and provided by Lipper.

FRS Core Plus Bond Fund - A broad market core plus fixed income universe calculated and provided by Lipper.

FRS U.S. Stock Market Index Fund - A multi-cap U.S. equity universe calculated and provided by Lipper.

FRS U.S. Stock Fund - A multi-cap U.S. equity universe calculated and provided by Lipper.

FRS Foreign Stock Index Fund - A foreign blend universe calculated and provided by Lipper.

FRS Foreign Stock Fund - A foreign blend universe calculated and provided by Lipper.

FRS Global Stock Fund - A global stock universe calculated and provided by Lipper.



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Notes

- The rates of return contained in this report are shown on an after-fees basis unless otherwise noted. They are geometric and time-weighted. Returns for periods longer than one year are annualized.
- Universe percentiles are based upon an ordering system in which 1 is the best ranking and 100 is the worst ranking.
- Due to rounding throughout the report, percentage totals displayed may not sum to 100%. Additionally, individual fund totals in dollar terms may not sum to the plan total.



Disclaimer

Past performance is not necessarily indicative of future results.

Unless otherwise noted, performance returns presented reflect the respective fund's performance as indicated. Returns may be presented on a before-fees basis (gross) or after-fees basis (net). After-fee performance is net of each respective sub-advisors' investment management fees and include the reinvestment of dividends and interest as indicated on the notes page within this report or on the asset allocation and performance summary pages. Actual returns may be reduced by Aon Investments' investment advisory fees or other trust payable expenses you may incur as a client. Aon Investments' advisory fees are described in Form ADV Part 2A. Portfolio performance, characteristics and volatility also may differ from the benchmark(s) shown.

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Aon Investments USA Inc. 200 East Randolph Street Suite 700 Chicago, IL 60601 ATTN: Aon Investments Compliance Officer



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Proposed 2023 IAC Meeting Dates

Tuesday, March 28, 2023

Tuesday, June 27, 2023

Tuesday, September 19, 2023

Tuesday, December 12, 2023